



## Scania to deliver a record 1,500 trucks in the UK

**British transport companies Eddie Stobart and A.W. Jenkinson Forest Products have ordered 1,500 Scania Euro 6 trucks in the largest single order for vehicles to date in the UK.**

The order, which will be filled over two years, follows a new joint-procurement agreement between Scania and the two companies. The first such agreement was signed in 2010 and was updated in 2012. Under these agreements, Scania has delivered 2,000 trucks.

William Stobart, Chief Operating Officer at Stobart Group, says, "Our decision to continue taking Scania vehicles is based on their proven record within the Eddie Stobart and A.W. Jenkinson fleets. We saw no reason but to continue this relationship as we enter into Euro 6 production, with the new deal giving us a lot of flexibility going forward."

The Euro 6 emission standard became compulsory for all new trucks in Europe on 31 December 2013. Scania launched its first Euro 6 trucks in 2011 and followed with its second generation of the vehicles in 2013. The company has to date sold 6,500 Euro 6 trucks. Meanwhile, trucks owned by Scania's own transport company, Scania Transport Laboratory, along with Scania Euro 6 test vehicles operated by customers have covered more than 26 million kilometres.

Scania (Great Britain) Limited, Managing Director Claes Jacobsson says, "It is with great pleasure that we announce this, the third major joint-procurement agreement with Eddie Stobart and A.W. Jenkinson Forest Products. Since signing the first such order four years ago, our UK sales and service teams have worked tirelessly to ensure that we have continued to meet the expectations and demands of these two important operators. I am therefore delighted that Scania has once again been chosen as the preferred brand by both companies."

The agreement will involve the supply of vehicles with a wide variety of specifications and designed for a wide range of transport applications, including G- and R-series trucks. Repair and maintenance will be handled by Scania's service network in the UK.

Eddie Stobart, part of Stobart Group, is one of the most recognised and strongest brands in Britain, best known for its iconic green trucks. Today, Eddie Stobart is the name behind a road haulage fleet of 2,500 vehicles. It employs some of the best vehicle utilisation practices in the industry, maximising both efficiency and environmental benefits.

A.W. Jenkinson Forest Products and its subsidiaries handle over 2 million tonnes of green waste, roundwood, chips, sawdust, bark and other timber co-products each year. This is collected from forestry sites, sawmills and other wood processing industries throughout the UK. The company is the largest UK supplier of woodchip and bark products.

Scania is a major supplier to British industry of trucks, buses, coaches and engines for industrial and marine applications. Additionally, the company provides a wide range of complementary and ancillary services in support of its products and customers through its 90-plus-strong network of service centres. In 2013, Scania's share of the UK heavy truck market was 18.1 percent and its combined bus and coach market share amounted to 8.3 percent.

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*Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. Service-related products account for a growing proportion of the company's operations, assuring Scania customers of cost-effective transport solutions and maximum uptime. Scania also offers financial services. Employing some 38,600 people, the company operates in about 100 countries. Research and development activities are concentrated in Sweden, while production takes place in Europe and South America, with facilities for global interchange of both components and complete vehicles. In 2012, net sales totalled SEK 79.6 billion and net income amounted to SEK 6.6 billion. Scania press releases are available on [www.scania.com](http://www.scania.com)*