

Gunnebo quarterly pro-forma information

Order intake							
MSEK	2012				2013		
	Jan-March	April-June	July-Sept	Oct-Dec	Jan-March	April-June	July-Sept
Region EMEA	1 220	919	747	821	1 024	896	758
Region Asia-Pacific	264	205	181	235	252	270	255
Region Americas	111	130	156	261	223	288	235
Total	1 595	1 254	1 084	1 317	1 499	1 454	1 248

Net Sales							
MSEK	2012				2013		
	Jan-March	April-June	July-Sept	Oct-Dec	Jan-March	April-June	July-Sept
Region EMEA	866	961	874	1 035	761	887	827
Region Asia-Pacific	203	209	219	237	213	238	242
Region Americas	100	100	187	245	181	200	245
Total	1 169	1 270	1 280	1 517	1 155	1 325	1 314

Operating profit/loss, excl non-recurring items							
MSEK	2012				2013		
	Jan-March	April-June	July-Sept	Oct-Dec	Jan-March	April-June	July-Sept
Region EMEA	-16	19	1	49	-33	13	11
Region Asia-Pacific	21	16	26	48	29	32	37
Region Americas	9	15	36	42	15	24	45
Total	14	50	63	139	11	69	93

Operating margin, excl non-recurring items							
%	2012				2013		
	Jan-March	April-June	July-Sept	Oct-Dec	Jan-March	April-June	July-Sept
Region EMEA	-1,8%	2,0%	0,1%	4,7%	-4,3%	1,5%	1,3%
Region Asia-Pacific	10,3%	7,7%	11,9%	20,3%	13,6%	13,4%	15,3%
Region Americas	9,0%	15,0%	19,3%	17,1%	8,3%	12,0%	18,4%
Total	1,2%	3,9%	4,9%	9,2%	0,9%	5,2%	7,1%

Non-recurring items							
MSEK	2012				2013		
	Jan-March	April-June	July-Sept	Oct-Dec	Jan-March	April-June	July-Sept
Region EMEA	-3	-6	-33	-21	-10	-8	-30
Region Asia-Pacific	-1	-1	-10	-7	0	-4	-2
Region Americas	0	-1	-3	-1	-	0	0
Total	-4	-8	-46	-29	-10	-12	-32

Operating profit/loss, incl non-recurring items							
MSEK	2012				2013		
	Jan-March	April-June	July-Sept	Oct-Dec	Jan-March	April-June	July-Sept
Region EMEA	-19	13	-32	28	-43	5	-19
Region Asia-Pacific	20	15	16	41	29	28	35
Region Americas	9	14	33	41	15	24	45
Total	10	42	17	110	1	57	61

Gunnebo year-to-date pro-forma information

Order intake							
MSEK	2012				2013		
	Jan-March	Jan-June	Jan-Sept	Jan-Dec	Jan-March	Jan-June	Jan-Sept
Region EMEA	1 220	2 139	2 886	3 707	1 024	1 920	2 678
Region Asia-Pacific	264	469	650	885	252	522	777
Region Americas	111	241	397	658	223	511	746
Total	1 595	2 849	3 933	5 250	1 499	2 953	4 201

Net Sales							
MSEK	2012				2013		
	Jan-March	Jan-June	Jan-Sept	Jan-Dec	Jan-March	Jan-June	Jan-Sept
Region EMEA	866	1 827	2 701	3 736	761	1 648	2 475
Region Asia-Pacific	203	412	631	868	213	451	693
Region Americas	100	200	387	632	181	381	626
Total	1 169	2 439	3 719	5 236	1 155	2 480	3 794

Operating profit/loss, excl non-recurring items							
MSEK	2012				2013		
	Jan-March	Jan-June	Jan-Sept	Jan-Dec	Jan-March	Jan-June	Jan-Sept
Region EMEA	-16	3	4	53	-33	-20	-9
Region Asia-Pacific	21	37	63	111	29	61	98
Region Americas	9	24	60	102	15	39	84
Total	14	64	127	266	11	80	173

Operating margin, excl non-recurring items							
%	2012				2013		
	Jan-March	Jan-June	Jan-Sept	Jan-Dec	Jan-March	Jan-June	Jan-Sept
Region EMEA	-1,8%	0,2%	0,1%	1,4%	-4,3%	-1,2%	-0,4%
Region Asia-Pacific	10,3%	9,0%	10,0%	12,8%	13,6%	13,5%	14,1%
Region Americas	9,0%	12,0%	15,5%	16,1%	8,3%	10,2%	13,4%
Total	1,2%	2,6%	3,4%	5,1%	0,9%	3,2%	4,5%

Non-recurring items							
MSEK	2012				2013		
	Jan-March	Jan-June	Jan-Sept	Jan-Dec	Jan-March	Jan-June	Jan-Sept
Region EMEA	-3	-9	-42	-63	-10	-18	-48
Region Asia-Pacific	-1	-2	-12	-19	0	-4	-6
Region Americas	0	-1	-4	-5	-	0	0
Total	-4	-12	-58	-87	-10	-22	-54

Operating profit/loss, incl non-recurring items							
MSEK	2012				2013		
	Jan-March	Jan-June	Jan-Sept	Jan-Dec	Jan-March	Jan-June	Jan-Sept
Region EMEA	-19	-6	-38	-10	-43	-38	-57
Region Asia-Pacific	20	35	51	92	29	57	92
Region Americas	9	23	56	97	15	39	84
Total	10	52	69	179	1	58	119