

ILLUSTRATION:  
BIELANY RESIDENTIAL PARK  
WARSAW, POLAND



TK DEVELOPMENT A/S | CVR NO. 24256782  
COMPANY ANNOUNCEMENT NO. 15/2014 | 13 JUNE 2014

# INTERIM REPORT Q1 2014/15

(1 February 2014 - 30 April 2014)



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## SUMMARY

### RESULTS FOR THE FIRST QUARTER OF 2014/15

- In the first quarter of 2014/15, TK Development recorded results of DKK 12.7 million before tax, excluding discontinuing activities, against DKK -15.2 million in the first quarter of 2013/14.
- The results after tax amounted to DKK 7.3 million in the first quarter of 2014/15 against DKK -16.2 million in the same period of 2013/14.
- The balance sheet total amounted to DKK 3,147.5 million at 30 April 2014 against DKK 3,347.1 million at 31 January 2014. Consolidated equity totalled DKK 1,555.1 million versus DKK 1,553.7 million at 31 January 2014, corresponding to a solvency ratio of 49.4 % (31 January 2014: 46.4 %).
- Cash flows for the period amounted to DKK 1.6 million against DKK -0.2 million in the same period the year before. Net interest-bearing debt amounted to DKK 1,515.5 million at 30 April 2014 against DKK 1,890.9 million at 31 January 2014.
- With effect from 1 February 2014, the Group has implemented IFRS 11, Joint Arrangements, which has resulted in changes to the Group's accounting policies. Following the implementation of IFRS 11, the Group's partly owned enterprises that are jointly controlled with other parties, and which have previously been included in the consolidated financial statements by pro-rata consolidation, must be recognized according to the equity method. The change affects a great number of items in the income statement, assets, equity and liabilities, and the overall result is a reduction of the Group's balance sheet total. The change has no impact on either the results or the equity of the Group.

### PROPERTY DEVELOPMENT

- In February 2014 TK Development conditionally sold a 6,000 m<sup>2</sup> office project in Aalborg, Denmark. The project is being developed for the international Alfa Laval Group, which has entered into a long-term lease for the property. The project has been sold to PensionDanmark at a total price of DKK 126.1 million. Construction began in March 2014, and the project will be handed over to the investor in June 2015. Earnings from the sale will be recognized in 2015/16 upon handover of the project to the investor.
- TK Development is working on the second phase of the

Bielany residential project in Warsaw, Poland, which consists of about 300 residential units and service facilities. The pre-construction sale started in December 2013 and has progressed better than expected. Pre-reservations have been received for 32 % of the units. Construction of the residential units, which are being sold as owner-occupied apartments to private users, started in June 2014 after the reporting date, and handover to the buyers is slated for spring 2016.

- In Jelenia Góra in Poland, TK Development is developing a shopping centre of about 24,400 m<sup>2</sup> as a joint venture with Heitman, in which the Group has an ownership interest of 30 %. To date lease agreements for about 51 % of the premises have been signed. Construction started in May 2014 after the reporting date, and the opening is scheduled for the end of 2015. TK Development will receive fee income from the jointly owned company for developing, letting and managing the construction of the project.
- In Esbjerg TK Development owns a plot earmarked for the construction of a new shopping centre, BROEN, of about 29,800 m<sup>2</sup>. A building permit has been granted for the project. Before construction can start, the project must undergo a validation and approval procedure to ensure safe railway operations, etc. The validation process is under way and expected to be completed in autumn 2014, thus allowing construction to start up immediately afterwards. Discussions are being held with PFA regarding the sale of a share of the project at its current stage. Thus, if a final agreement is reached, PFA will participate in completing the project. This falls in line with the Group's business model, whose aims include entering into partnerships regarding major development projects.
- Since the reporting date TK Development has entered into an agreement regarding the sale of building rights for about 7,200 m<sup>2</sup> at Østre Teglgade in Copenhagen to a private investor. The profit on the sale will be recognized in the second quarter of 2014/15.
- The Group's project portfolio in the property development segment comprised 403,000 m<sup>2</sup> at 30 April 2014 (31 January 2014: 405,000 m<sup>2</sup>).

### ASSET MANAGEMENT

- The total portfolio of properties that are under asset management and thus generate cash flow comprised 113,250

m<sup>2</sup> and amounted to DKK 1,539.2 million at 30 April 2014, including joint venture projects, compared to DKK 1,934.2 million at 31 January 2014. The annual net rent from the current leases corresponds to a return on the carrying amount of 5.8 %. Based on full occupancy, the return on the carrying amount is expected to reach 7.3 %.

- These properties are performing at an acceptable level. Chain stores are managing satisfactorily, while local tenants are generally recording difficulties, and the current letting situation is affected by vacancies and short-term rent discount agreements with tenants.
- In February 2014 TK Development conditionally sold its 75 % stake in the Fashion Arena Outlet Center in Prague, the Czech Republic. The sale was finally completed in April 2014. The outlet centre has been sold to Meyer Bergman, and the selling price for the whole centre amounts to EUR 71.5 million. This sale has generated a minor profit compared to the carrying amount, reduced the balance sheet total and made a substantial contribution to the Group's free cash resources.

#### DISCONTINUING ACTIVITIES

- The results of the discontinuing activities before tax amounted to DKK -4.5 million in the first quarter of 2014/15 against DKK -3.8 million in the first quarter of 2013/14.
- At 30 April 2014 the balance sheet total for the discontinuing activities amounted to DKK 307.3 million against DKK 367.7 million at 31 January 2014, a decline of 16.4 %. The reduction essentially relates to the handover of the first phase of the DomusPro Retail Park, which has been sold in advance to the investor.
- TK Development's DomusPro Retail Park project in Vilnius, Lithuania, has been conditionally sold to BPT Baltic Opportunity Fund, which is managed by BPT Asset Management. The selling price is based on a return requirement of 8.5 %. The retail park will be built in two phases. Construction of the first phase of about 7,500 m<sup>2</sup> was completed in March 2014. Construction of the second project phase will start once a satisfactory occupancy level has been reached.
- The timing and phase-out of the discontinuing activities are subject to major uncertainty. The phase-out is progressing, and the risk exists that these activities may be phased out at a value lower than their carrying amount.

#### MARKET CONDITIONS

- Management's assessment of the market conditions for the Group remains unchanged compared to its assessment in the Group's Annual Report, published in early April 2014. It is Management's general assessment that the Group's markets are showing signs of recovery.
- The Group's markets are characterized by expectations for financial growth and rising consumer confidence, although varying in strength from country to country. An increase in private consumption is anticipated.
- In this phase of the business cycle, where economic growth is on the rise, some uncertainty, although diminishing, persists in the property markets, and the decision-making process of tenants, investors and financing sources remains lengthy and carefully considered.
- Access to project financing, which has remained difficult for a prolonged period, poses the greatest challenge to the property sector. The Group is now experiencing an easing in project finance restraints. The options for procuring financing vary from project to project, depending on the type, location and status of the properties concerned, including letting and sales. When granting project finance credits, the banks continue to require relatively high borrower equity, but there also appears to be some relaxation of these requirements.

#### FINANCIAL ISSUES

- In April 2014 TK Development completed the sale of its 75 % stake in the Fashion Arena Outlet Center in Prague, the Czech Republic. This sale has substantially strengthened the Group's financial platform.
- At 31 January 2014 project credit facilities of DKK 0.1 billion were due to expire prior to the end of January 2015. About half of these credits have been repaid in connection with project sales, and the remaining credits are expected to be refinanced before maturity or to be repaid when projects are sold.
- TK Development has a general agreement with the Group's main banker about operating and project credits. When last reviewed, the agreement was extended until mid-2015.

#### OUTLOOK FOR 2014/15

- Management maintains the previously announced profit es-

## SUMMARY

timate for 2014/15. Thus, Management anticipates positive results of about DKK 40 million before tax, excluding discontinuing activities, for the 2014/15 financial year.

- The timing and phase-out of the discontinuing activities are subject to major uncertainty. The activities are in the process of being discontinued, and the Group risks incurring further losses before the phase-out is complete. Therefore, the results before tax of the discontinuing activities have not been included in the outlook for 2014/15.

**The expectations mentioned in this Interim Report, including earnings expectations, are naturally subject to risks and uncertainties, which may result in deviations from the expected results. Various factors may impact on expectations, as outlined in the section “Risk issues” in the Group’s 2013/14 Annual Report, particularly the valuation of the Group’s project portfolio, as described under “Business risks” and “Risks related to the presentation of financial statements”.**

## CONSOLIDATED FINANCIAL HIGHLIGHTS AND KEY RATIOS

DKKkm	Q1 2014/15	Q1 2013/14	Full year 2013/14
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### FINANCIAL HIGHLIGHTS

Net revenue	123.3	113.3	330.7
Value adjustment, investment properties, net	0.0	0.0	-9.5
Gross profit/loss	22.1	15.9	102.5
Operating profit/loss (EBIT)	2.5	-7.7	10.7
Income from investments in joint ventures	19.6	10.1	37.5
Financing, etc.	-16.9	-24.1	-86.9
Profit/loss before tax and writedowns, etc.	6.3	-21.3	-36.6
Profit/loss before tax	5.3	-21.3	-42.8
<b>Profit/loss for the period</b>	<b>7.3</b>	<b>-16.2</b>	<b>-49.0</b>
<b>Profit/loss for the period, forward-looking strategy</b>	<b>12.7</b>	<b>-15.2</b>	<b>3.9</b>
Balance sheet total	3,147.5	3,446.8	3,347.1
Property, plant and equipment	1.2	2.0	1.3
Investment properties	103.2	167.2	103.2
Total project portfolio	2,247.7	2,385.3	2,334.6
<b>Equity</b>	<b>1,555.1</b>	<b>1,370.9</b>	<b>1,553.7</b>
Cash flows from operating activities	15.1	32.0	-30.2
Net interest-bearing debt, end of period (including joint ventures)	1,515.5	2,195.7	1,890.9

### KEY RATIOS

Return on equity (ROE) <sup>1)</sup>	1.9%	-4.7%	-3.4%
Solvency ratio (based on equity)	49.4%	39.8%	46.4%
Equity value in DKK per share	15.8	23.5	15.8
Price/book value (P/BV)	0.6	0.3	0.4
Number of shares, end of period	98,153,335	42,065,715	98,153,335
Average number of shares, adjusted	98,153,335	42,065,715	74,870,019
Earnings per share (EPS) in DKK	0.1	-0.3	-0.7
Dividend in DKK per share	0	0	0
Listed price in DKK per share	9	7	7

### KEY RATIOS ADJUSTED FOR WARRANTS

Return on equity (ROE) <sup>1)</sup>	1.9%	-4.7%	-3.4%
Solvency ratio (based on equity)	49.4%	39.8%	46.4%
Equity value in DKK per share	15.8	23.5	15.8
Diluted earnings per share (EPS-D) in DKK	0.1	-0.3	-0.7

<sup>1)</sup> Annualized.

The calculation of key ratios is based on the 2010 guidelines issued by the Danish Society of Financial Analysts.

The comparative figures have been corrected to show the effect of the implementation of IFRS 11, Joint Arrangements. The comparative figures for Q1 2013/14 that include the number of shares have been corrected by an adjustment factor of 0.72 to show the effect of the capital increase implemented in 2013.

## RESULTS IN Q1 2014/15 AND OUTLOOK FOR 2014/15

In Q1 2014/15 TK Development recorded results of DKK 12.7 million before tax, excluding discontinuing activities, against DKK -15.2 million in Q1 2013/14.

The calculation of results before tax, excluding discontinuing activities, includes an adjustment for the tax withheld from "Income from investments in joint ventures", as this income was calculated after tax. The tax amounts to DKK 2.9 million.

The results after tax amounted to DKK 7.3 million against DKK -16.2 million in Q1 2013/14.

The balance sheet total amounted to DKK 3,147.5 million at 30 April 2014 against DKK 3,347.1 million at 31 January 2014. Consolidated equity totalled DKK 1,555.1 million versus DKK

1,553.7 million at 31 January 2014, corresponding to a solvency ratio of 49.4 % (31 January 2014: 46.4 %).

The results for Q1 2014/15 and the balance sheet at 30 April 2014, broken down by business segment, appear from the tables below.

The activities within each individual business segment are described in more detail on pages 15-26.

■ The property development segment is described on pages 15-19. The description includes information about the development potential of TK Development's project portfolio, including an outline of the individual development projects.

### RESULTS Q1 2014/15 (DKKM)

Profit/loss	Q1 2014/15	Property development	Asset management	Discontinuing	Unallocated
Revenue	123.3	23.7	15.9	83.7	-
Gross margin	22.1	9.9	14.6	-2.4	-
Costs, excl. depreciation and amortization	19.5	-	-	0.7	18.8
Operating profit/loss	2.5	9.9	14.6	-3.1	-18.9
Income from investments in joint ventures *)	19.6	0.6	21.9	-	-2.9
Financing, net	-16.9	-2.5	-10.2	-1.4	-2.8
Profit/loss before tax **)	5.3	8.1	26.3	-4.5	-24.6
Tax on the profit/loss for the period	-2.0	-	-	-	-2.0
<b>Profit/loss for the period</b>	<b>7.3</b>				<b>-22.6</b>

\*) Income from investments in joint ventures has been calculated after tax in accordance with IFRS. To ensure a correct breakdown by segment and meaningful results before tax relative to the Group's profit estimate for 2014/15, which has been calculated before tax and before results of discontinuing activities, the tax on results of joint ventures has been included in the column "Unallocated".

\*\*) The results of DKK 12.7 million before tax, excluding discontinuing activities, have been calculated as pre-tax results of DKK 5.3 million adjusted for losses on discontinuing activities of DKK 4.5 million and tax on the results of joint ventures of DKK 2.9 million.

### BALANCE SHEET STRUCTURE AT 30 APRIL 2014 (DKKM)

Balance sheet	30 Apr 2014	Property development	Asset management	Discontinuing	Unallocated
<b>Assets</b>					
Investment properties	103.2	-	-	103.2	-
Investments in joint ventures	400.0	101.2	298.8	-	-
Non-current receivables	87.9	19.5	68.4	-	-
Other non-current assets	169.7	1.5	1.4	10.4	156.4
Projects in progress or completed	2,247.7	926.8	1,140.5	180.4	-
Current receivables	87.2	52.9	19.9	13.3	1.1
Cash, cash equivalents, escrow accounts, etc.	51.8	29.7	14.0	-	8.1
<b>Assets</b>	<b>3,147.5</b>	<b>1,131.6</b>	<b>1,543.0</b>	<b>307.3</b>	<b>165.6</b>
<b>Equity and liabilities</b>					
<b>Equity</b>	<b>1,555.1</b>	<b>752.8</b>	<b>586.0</b>	<b>224.2</b>	<b>-7.9</b>
Credit institutions	1,409.3	320.6	868.8	71.5	148.4
Other liabilities	183.1	58.2	88.2	11.6	25.1
<b>Equity and liabilities</b>	<b>3,147.5</b>	<b>1,131.6</b>	<b>1,543.0</b>	<b>307.3</b>	<b>165.6</b>
<b>Solvency ratio</b>	<b>49.4 %</b>	<b>66.5 %</b>	<b>38.0 %</b>	<b>73.0 %</b>	<b>-4.8 %</b>

- The asset management segment is described on pages 20-24. The description contains information about TK Development's own properties under asset management, including an outline of the operation and customer influx for the individual projects.
- The discontinuing activities are described on pages 25-26, which provides more details about TK Development's properties and projects in the countries where Management has decided to phase out activities.

Therefore, the financial review below contains a description of the results and balance sheet total at group level only.

### ACCOUNTING POLICIES

The Interim Report for Q1 2014/15 is presented in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU, and Danish disclosure requirements for listed companies.

The Interim Report has been presented in accordance with the financial reporting standards (IFRS/IAS) and IFRIC interpretations applicable for financial years beginning at 1 February 2014.

No interim financial statements have been prepared for the Parent Company. The Interim Report is presented in DKK, which is the presentation currency for the Group's activities and the functional currency of the Parent Company. The Interim Report has not been audited or reviewed by the Company's auditor.

With effect from 1 February 2014, the Group implemented a number of new and amended financial reporting standards and IFRIC interpretations. The implementation of these standards and interpretations has impacted neither earnings per share nor diluted earnings per share. The implementation of IFRS 11, Joint Arrangements, has resulted in changes to the Group's accounting policies. The effects of implementing IFRS 11 are outlined below.

In accordance with the provisions regarding the applicability of IFRS 11, the effect on the comparative figures for 2013/14 is shown. The effect on the 2014/15 figures is not shown. The implementation of other new and amended financial reporting standards has not resulted in any changes to the accounting policies. Reference is made to the Group's 2013/14 Annual Report for a more detailed description of the Group's accounting policies.

### Effect of implementing IFRS 11, Joint Arrangements

IFRS 11 replaces IAS 31, Interests in Joint Ventures. IFRS 11 classifies joint arrangements as either joint operations or joint ventures. A joint venture is defined as a joint arrangement whereby joint controlling parties ("joint venturers") have rights to the net assets of the arrangement.

The Management of TK Development has reassessed the classification of the Group's investments in joint arrangements in accordance with IFRS 11. In this connection Management has concluded that all the partly owned enterprises that are jointly controlled with other parties, and which have previously been included in the consolidated financial statements by pro-rata consolidation, are to be classified as joint ventures.

The equity method is to be used for recognizing investments in joint ventures, as the option for pro-rata consolidation of such investments was eliminated in connection with the withdrawal of IAS 31. In addition, Management has subjected the investments to an impairment test and has identified no indications of impairment.

The amendment affects a great number of items in the income statement, assets, equity and liabilities, and the overall result is a reduction of the Group's balance sheet total. The amendment has no impact on either the results or the equity of the Group.

In accordance with the provisions regarding the applicability of IFRS 11, the change from pro-rata consolidation to the equity method in the accounting policies has been implemented with retroactive effect. The carrying amount of the investment at 1 February 2013 has been determined at the sum total of the carrying amounts of the assets and liabilities that the Group previously recognized by means of pro-rata consolidation.

The effects on the results for Q1 2013/14 and on the balance sheet at 31 January 2014 appear from note 1.

### ACCOUNTING ESTIMATES AND JUDGMENTS

The most significant accounting estimates and judgments made by Management in applying the Group's accounting policies, and the associated, estimated material uncertainty, are the same as those made in the preparation of the Annual Report for 2013/14. For a more detailed description, reference is therefore made to the Annual Report.

In connection with the implementation of IFRS 11, Joint Ar-



rangements, Management has made a number of accounting estimates and judgments, particularly as concerns the accounting treatment of these investments. A distinction is made between joint operations and joint ventures. For the purpose of determining whether it is a question of a joint operation or a joint venture, Management makes a specific assessment of each individual arrangement, including whether the cooperation has been established in corporate form and whether TK Development is only entitled to a share of the net results recorded by the individual entity.

## INCOME STATEMENT

### Revenue

The revenue for the period under review totalled DKK 123.3 million against DKK 113.3 million in Q1 2013/14.

The revenue stems from the sale of projects, rental and fee income, etc.

### Handed-over projects

In Q1 2014/15 the Group handed over the first phase of its retail park project DomusPro in Vilnius; see under “Discontinuing activities”. In addition, the Group handed over a few superstores in Denmark to private investors.

### Gross margin

The gross margin for Q1 2014/15 amounted to DKK 22.1 million against DKK 15.9 million in Q1 2013/14. The gross margin derives from the operation of the Group’s wholly owned completed projects, the operation of the Group’s German investment properties and profits on handed-over projects.

### Staff costs and other external expenses

Staff costs and other external expenses amounted to DKK 19.5 million for Q1 2014/15 against DKK 23.1 million in Q1 2013/14, a reduction of about 15.6 %.

Staff costs amounted to DKK 13.7 million against DKK 16.6 million in the same period the year before, a decline of about 17.5 %. The number of employees totalled 87 at 30 April 2014 (31 January 2014: 90), including employees working at operational shopping centres.

Other external expenses amounted to DKK 5.8 million, a reduction of about 10.8 % compared to Q1 2013/14.

### Results of joint ventures

The results of joint ventures amounted to DKK 19.6 million in

Q1 2014/15 against DKK 10.1 million in the same period the year before.

These results include the operation of the Group’s partly owned completed projects, the operation and value adjustments of the Group’s interests in projects classified as investment properties and profits, etc. on the sale of partly owned projects.

The realized results of joint ventures for Q1 2014/15 include the profit on the sale of the Fashion Arena Outlet Center, Prague, the Czech Republic, which was completed in April 2014. In addition, the realized results include positive market-value adjustments transferred from other comprehensive income to the profit on this sale because it was completed as a sale of shares.

### Financing

TK Development realized net financing expenses of DKK 16.9 million against DKK 24.1 million in Q1 2013/14. The decline is largely attributable to the interest effect of the capital increase implemented in September 2013 and the effect of interest margin reductions obtained on several major credits.

TK Development is continuing negotiations to reduce interest margins on other credit facilities.

### Corporate income tax

Tax on the results for the period amounts to DKK -2.0 million. The effective tax rate should be viewed in light of the fact that a share of the earnings in the foreign part of the Group has been realized as tax-free capital gains on shares.

## BALANCE SHEET

The Group’s balance sheet total amounted to DKK 3,147.5 million, which is a decline of DKK 199.6 million compared to 31 January 2014.

### Goodwill

Goodwill amounted to DKK 33.3 million and is unchanged compared to 31 January 2014. Goodwill relates to the Group’s property development and asset management activities in Poland and the Czech Republic. There are no indications of any need to impair the value of goodwill.

### Investment properties

TK Development’s investment properties consist of German investment properties only, as the Group’s interests in Futurum Hradec Králové, the Czech Republic (20 % ownership interest),

and Galeria Tarnovia, Tarnów, Poland (30 % ownership interest), are no longer included under “Investment properties” in the balance sheet after the change to the accounting policies; see above.

The total value of the Group’s German investment properties amounts to DKK 103.2 million and is unchanged compared to 31 January 2014. The Group’s German investment properties are described in more detail in the section “Discontinuing activities” below.

#### Investments in joint ventures

The net investment in joint ventures amounted to DKK 400.0 million at 30 April 2014 against DKK 470.5 million at 31 January 2014. The decline is essentially attributable to the sale of the Fashion Arena Outlet Center, Prague, the Czech Republic; see above.

Thus, following the change to the accounting policies, see above, the projects owned in joint ventures and previously recognized in the consolidated balance sheet by pro-rata consolidation are no longer included in the balance sheet under investment properties, investment properties under construction or projects in progress or completed, but are now presented on a net basis under investments in joint ventures. These projects consist mainly of the following:

#### Development projects:

- Jelenia Góra (previously recognized as an investment property under construction).
- Amerika Plads, underground car park and lots A and C (previously recognized under projects in progress or completed).
- Østre Havn, including Alfa Laval (previously recognized under projects in progress or completed).
- Ahlgade, Holbæk (previously recognized under projects in progress or completed).

#### Asset management projects:

- Fashion Arena Outlet Center (previously recognized under projects in progress or completed).
- Futurum Hradec Králové (previously recognized as an investment property).
- Galeria Tarnovia, Tarnów (previously recognized as an investment property).
- Ringsted Outlet (previously recognized under projects in progress or completed).

The individual projects owned in joint ventures are described in the project outline in the two sections “Property development”

and “Asset management”.

The two investment properties, Futurum Hradec Králové and Galeria Tarnovia, fall under the asset management activities and are described in more detail under that heading. The value adjustment of these investment properties amounted to DKK 0.0 million in Q1 2014/15 against DKK 1.6 million in Q1 2013/14.

TK Development’s investment properties under construction consist of the Group’s ownership interest in the Jelenia Góra development project in Poland. No value adjustment of this project was made at 30 April 2014, pending fulfilment of the conditions in the agreement with the investor, and thus startup of the project.

#### Deferred tax assets

Deferred tax assets were recorded at DKK 121.7 million in the balance sheet against DKK 121.6 million at 31 January 2014.

The valuation of the tax assets is based on existing budgets and profit forecasts for a five-year period. For the first three years, budgets are based on an evaluation of specific projects in the Group’s project portfolio. The valuation for the next two years is based on specific projects in the project portfolio with a longer time horizon than three years as well as various project opportunities.

Due to the substantial uncertainties attaching to these valuations, provisions have been made for the risk that projects are postponed or not implemented and the risk that project profits fall below expectations. A change in the conditions and assumptions for budgets and profit forecasts, including time estimates, could result in the value of the tax assets being substantially lower than that computed at 30 April 2014, which could have an adverse effect on the Group’s results of operations and financial position.

#### Project portfolio

The total project portfolio came to DKK 2,247.7 million against DKK 2,334.6 million at 31 January 2014. The decline is a combined result of an increase in the Group’s portfolio of ongoing projects and a decrease due to the sale of projects.

Total prepayments based on forward-funding agreements amounted to DKK 110.3 million against DKK 59.1 million at 31 January 2014. The increase is due to the accumulation of forward funding on new projects.

The Group’s total portfolio of completed projects and invest-

ment properties, including projects and investment properties in joint ventures, amounted to DKK 1,670 million at 30 April 2014 (31 January 2014: DKK 2,066 million), and the Group's net interest-bearing debt amounted to DKK 1,515 million (31 January 2014: DKK 1,891 million).

#### Cash and cash equivalents

Cash and cash equivalents amounted to DKK 8.0 million against DKK 6.1 million at 31 January 2014. The Group's total cash resources, cf note 5, came to DKK 186.6 million against DKK 90.8 million at 31 January 2014.

#### Equity

The Group's equity came to DKK 1,555.1 million against DKK 1,553.7 million at 31 January 2014.

Since 31 January 2014 equity has partly been affected by the results for the period and negative market-value adjustments after tax of DKK 6.1 million related to foreign subsidiaries and hedging instruments.

The solvency ratio amounts to 49.4 %.

#### Non-current liabilities

The Group's non-current liabilities represented DKK 132.7 million against DKK 94.6 million at 31 January 2014.

#### Current liabilities

The Group's current liabilities represented DKK 1,459.7 million against DKK 1,698.8 million at 31 January 2014. The decline is essentially due to the reduction of debt to credit institutions in connection with project sales.

### CASH FLOW STATEMENT

The Group's cash flows from operating activities were positive in the amount of DKK 15.1 million (Q1 2013/14: positive in the amount of DKK 32.0 million). This amount is mainly a combined result of the reduction in funds tied up in projects following project sales/accumulation of forward funding, interest and tax paid, as well as other operating items.

The Group's cash flows from investing activities were positive in the amount of DKK 196.5 million (Q1 2013/14: positive in the amount of DKK 12.9 million), due mainly to the realized sale of the Group's 75 % stake in the Fashion Arena Outlet Center, Prague, the Czech Republic.

Cash flows from financing activities were negative in the amount of DKK 210.0 million (Q1 2013/14: negative in the

amount of DKK 45.1 million). The negative cash flows result from a reduction in payables to credit institutions.

Overall, cash flows for the period are positive in the amount of DKK 1.6 million against DKK -0.2 million in the same period the year before.

### EXECUTION OF ANNOUNCED STRATEGY

As described in company announcement no. 6/2013 and the Annual Report for 2012/13, in March 2013 Management resolved to revise the Group's strategy and business model and to adjust its market focus.

As announced previously, the goal is to execute these adjustments within a period of two years from the time of making the resolution.

In Management's opinion, the strategy execution is generally progressing satisfactorily and as planned.

The initiatives adopted and their current status are outlined below:

- The activities will be limited to Denmark, Sweden, Poland and the Czech Republic.
  - TK Development's activities in Germany, Finland and the Baltic States are being discontinued, and the phase-out is progressing satisfactorily.
    - The German activities have continually been down-scaled through the sale of investment properties. The Group's remaining German activities now consist of two investment properties, two minor plots of land and a share of a small shopping centre. The branch office in Berlin has been closed down, and the employees have left their positions.
    - In Lithuania the Group has completed and handed over the first phase of its DomusPro retail park project in Vilnius to the buyer. In addition, the Group owns two plots of land in Latvia. No decision has yet been made regarding when to close down the branch office in Vilnius, because the Group is awaiting the completion of the second phase of DomusPro Retail Park and clarification of the next steps in respect of the two remaining plots of land.
    - In Helsinki, Finland, the branch office has been closed down, and the employees have left their positions. The Group owns two minor plots of land in Finland and is working on the development of a retail park project on one of these plots, while attempting to dispose of the other plot through an outright sale.

- The portfolio of projects not initiated (plots of land) is to be reduced from about DKK 1.1 billion to about DKK 500 million.
  - The portfolio of projects not initiated is to be reduced through the sale of land and the initiation of projects. This process is progressing satisfactorily and according to plan for many of the projects. For a few, however, the process is taking longer than expected. One such project is the BROEN shopping centre in Esbjerg, Denmark, as described under the heading “Property development”. Based on the plans drawn up for each individual project, Management believes that it will still be possible to implement the adjustment within the planned two-year period.
  
- The balance sheet is to be adjusted, with a solvency ratio of about 40 %.
  - This target has been met, as the solvency ratio amounted to 49.4 % at 30 April 2014.
  
- Overheads are to be reduced by around 20 % relative to 2012/13, with half of the reduction deriving from the discontinuation of activities in Germany, Finland and the Baltic States.
  - Cost-reducing measures have been implemented and will achieve full impact in the course of 2014/15.
  
- Financing costs are to be normalized as a result of the initiatives implemented.
  - In connection with the implementation of the capital increase, the interest payable on several major credits was reduced, and the Group is currently negotiating interest rate reductions for other credit facilities.

## FINANCIAL ISSUES

In February 2014 TK Development conditionally sold its 75 % stake in the Fashion Arena Outlet Center in Prague, the Czech Republic. The outlet centre has been sold to Meyer Bergman, and the selling price for the whole centre amounts to EUR 71.5 million. The sale was finally completed in April 2014 and has substantially strengthened the Group’s financial platform.

Planned projects are initiated once the commercial conditions for starting construction have been met and partial or full financing of the project has been procured, either from credit institutions or from investors in the form of forward funding. Project startup is also contingent on the provision of any equity financing by means of TK Development’s own financial resources.

At 31 January 2014 project credit facilities of DKK 0.1 billion were due to expire prior to the end of January 2015. About half of these credits have been repaid in connection with project sales, and the remaining credits are expected to be refinanced before maturity or to be repaid when projects are sold.

## OUTLOOK FOR 2014/15

Management maintains the previously announced profit estimate for 2014/15. Thus, Management anticipates positive results of about DKK 40 million before tax, excluding discontinuing activities, for the 2014/15 financial year.

The timing and phase-out of the discontinuing activities are subject to major uncertainty. The activities are in the process of being discontinued, and the Group risks incurring further losses before the phase-out is complete. Therefore, the results before tax of the discontinuing activities have not been included in the outlook for 2014/15.

**The expectations mentioned in this Interim Report, including earnings expectations, are naturally subject to risks and uncertainties, which may result in deviations from the expected results. Various factors may impact on expectations, as outlined in the section “Risk issues” in the Group’s 2013/14 Annual Report, particularly the valuation of the Group’s project portfolio, as described under “Business risks” and “Risks related to the presentation of financial statements”.**

## SUBSEQUENT EVENTS

No major events affecting the Company other than those mentioned in the Management Commentary have occurred after the reporting date.

## MARKET CONDITIONS

Management's assessment of the market conditions for the Group remains unchanged compared to its assessment in the Group's Annual Report, published in early April 2014. It is Management's general assessment that the Group's markets are showing signs of recovery.

The Group's markets are characterized by expectations for financial growth and rising consumer confidence, although varying in strength from country to country. The effect is not yet reflected in private consumption, but growth is also anticipated in private consumption in the years to come.

In this phase of the business cycle, where economic growth is on the rise, some uncertainty, although diminishing, persists in the property markets, and the decision-making process of tenants, investors and financing sources remains lengthy and carefully considered.

### TENANTS

In the retail property market, tenants continue to focus on location, and the rental level for prime-location projects is expected to remain fairly stable in the period ahead. The retail sector is showing a good amount of interest in well-situated projects, which are particularly attractive to robust national and international branded retailers wishing to expand. The interest shown by tenants in secondary locations is slack, and the rental level for such locations is also expected to remain under pressure in the period to come. In relation to shopping centres, the overall picture is that chain stores are managing satisfactorily and that local tenants are generally recording difficulties.

The vacancy rate is increasing in the office property market, where the demand for primary and secondary locations also differs vastly. In the years to come the vacancy rate is expected to remain at a relatively high level, but with reasonable demand for fairly new premises with a practical layout. The rental level for primary locations is expected to remain relatively stable, but the level for secondary locations will most likely continue to be under pressure.

In the residential property sector there is a clear trend on all markets: a vast number of people are moving to major towns and cities, thus pushing up demand for new dwellings. Depending on local tradition in the individual market, this trend manifests itself as demand for either new owner-occupied dwellings or new rental dwellings or both. As far as rental housing is concerned, this has led to higher rental levels in the most recent period, levels that are expected to be maintained in the period to come.

### INVESTORS

Investors are showing growing optimism and a good amount of interest in investing in real property. Many institutional investors wish to increase the share of property investments in their portfolios, being confident that real property will deliver good and competitive returns going forward. Investor interest is currently changing in two areas: investors are showing interest in projects outside capital cities, and they are increasingly seeking to play an active role in project development, thus assuming a higher risk against an anticipated higher return. These opportunities fall in line with the Group's business model, according to which TK Development is interested in entering into partnerships regarding development projects and completed properties in order to improve the allocation of the Company's equity, diversify risks and better utilize the Group's development competencies.

Location is the paramount consideration for retail property investors, and in the case of shopping centres, good performance, customer influx and revenue will also be key to the investor's comfort with the investment risk. The required rates of return for prime locations are relatively low compared to the period before the onset of the economic and financial crisis. The return requirement is somewhat higher for properties in more secondary locations, although investors are currently moving higher up on the risk curve in terms of the amount of risk they can and will assume on specific investments.

Prime-location office properties with stable tenants are attracting great investor interest, and here the return requirement is at the same level as before the onset of the economic and financial crisis. Return requirements are a great deal higher for properties in more secondary locations, although investors are also currently assessed to be willing to assume a slightly higher risk than in the most recent period.

Residential properties are likewise attracting great investor interest. This interest is focused on locations in capitals, major towns and cities, where substantial population growth is presently being recorded. Coupled with lower return requirements for prime locations than before the economic and financial crisis, the higher rental level has rekindled the interest in developing residential projects, and the migration towards major towns and cities is expected to continue in future years as well. Population growth in major towns and cities combined with confidence in the future development of the economy also decisively impacts families' interest in buying owner-occupied dwellings, and the price level has shown a respectable upward trend in the past year. Thus, the market for developing housing



for sale to private owner-occupants has again become interesting.

### **FINANCING**

Access to project financing, which has remained difficult for a prolonged period, poses the greatest challenge to the property sector. The Group is now experiencing an easing in finance restraints. The options for procuring financing vary from project to project, depending on the type, location and status of the properties concerned, including letting and sales. Generally, lenders continue to require relatively high equity financing for new projects, but there also appears to be some relaxation of these requirements.

## PROPERTY DEVELOPMENT

The Group's primary business area is the development of real property, termed property development. The Group's primary segments are the retail, office and residential segments, with variations from country to country. The Group develops the projects on its own books and with business partners in joint ventures.

### Strategy for business area – Property development

Developing projects from the conceptual phase through to project completion, based on one of several models:

- Sold projects (forward funding/forward purchase)
- Projects with partners
- On TK Development's own books based on a high degree of confidence in the letting and sales potential
- Services for third parties.

Property development	
Countries:	Denmark, Sweden, Poland and the Czech Republic
Revenue:	Q1 2014/15: DKK 23.7 million (Q1 2013/14: DKK 93.6 million)
Gross profit/loss:	Q1 2014/15: DKK 9.9 million (Q1 2013/14: DKK 1.9 million)
Results of joint ventures:	Q1 2014/15: DKK 0.6 million (Q1 2013/14: DKK 0.3 million)
Balance sheet total:	30 Apr 2014: DKK 1,131.6 million (31 Jan 2014: DKK 1,120.9 million)

In its property development segment, TK Development focuses on executing existing projects in the portfolio, as well as on securing robust pre-construction letting or sales. In addition, the Group continuously works on new project opportunities.

Planned projects are initiated once the commercial conditions for starting construction have been met and partial or full financing of the project has been procured, either from credit institutions or from investors in the form of forward funding. Project startup is also contingent on the provision of any equity financing by means of TK Development's own financial resources.

The gross margin amounted to DKK 9.9 million in Q1 2014/15 against DKK 1.9 million in Q1 2013/14. The results of joint ventures amounted to DKK 0.6 million in Q1 2014/15 against DKK 0.3 million in Q1 2013/14.

The development potential of the project portfolio represented 403,000 m<sup>2</sup> at 30 April 2014, of which sold projects accounted for 23,000 m<sup>2</sup> and remaining projects for 380,000 m<sup>2</sup>. The project portfolio had a total development potential of 405,000 m<sup>2</sup> at 31 January 2014.

The development of the Group's project portfolio, including joint venture projects, is outlined below:

DKKm	31 Jan 2013	31 Jan 2014	30 Apr 2014
<b>Sold</b>			
Completed	15	2	2
In progress	17	10	15
Not initiated	6	0	0
<b>Total</b>	<b>38</b>	<b>12</b>	<b>17</b>
<b>Remaining</b>			
Completed	38	6	4
In progress	198	206	210
Not initiated	901	887	898
<b>Total</b>	<b>1,137</b>	<b>1,099</b>	<b>1,112</b>
<b>Net project portfolio</b>	<b>1,175</b>	<b>1,111</b>	<b>1,129</b>
Forward funding	370	59	110
Gross project portfolio	1,545	1,170	1,239
Forward funding in % of gross carrying amount of sold projects	90.7 %	83.1 %	86.6 %

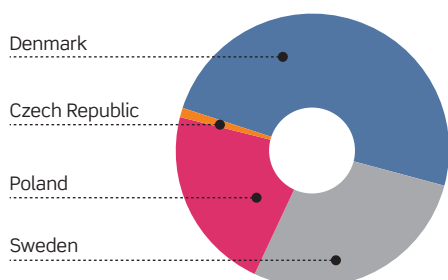
Table 1

By means of forward funding, the Group reduces the funds tied up in the portfolio of sold projects. The increase in forward funding since 31 January 2014 results from an accumulation of forward funding relating to new projects.

The development potential of the Group's project portfolio is shown below (in square metres):

m <sup>2</sup> ('000)	31 Jan 2013	31 Jan 2014	30 Apr 2014
<b>Sold</b>			
Completed	4	0	0
In progress	3	21	23
Not initiated	0	0	0
<b>Total</b>	<b>7</b>	<b>21</b>	<b>23</b>
<b>Remaining</b>			
Completed	3	0	0
In progress	20	21	22
Not initiated	422	363	358
<b>Total</b>	<b>445</b>	<b>384</b>	<b>380</b>
<b>Total project portfolio</b>	<b>452</b>	<b>405</b>	<b>403</b>
<b>Number of projects</b>	<b>37</b>	<b>36</b>	<b>36</b>

Table 2

**Geographical segmentation of the development potential in square metres:**

**PROJECT OUTLINE**

The outline below lists the key projects in the portfolio in the property development segment. The outline includes projects both in wholly owned companies and in joint ventures.

Project	City/town	Country	Segment	TKD's ownership share of area (m <sup>2</sup> )	TKD's ownership interest	Construction start/expected construction start	Opening/expected opening
<b>In progress</b>							
Amerika Plads, underground car park	Copenhagen	DK	Car park	16,000	50 %	2004	Continuously
Vasevej	Birkerød	DK	Mixed	3,400	100 %	-	-
Ahlgade	Holbæk	DK	Mixed	1,550	50 %	October 2013	Autumn 2014
Alfa Laval, Østre Havn	Aalborg	DK	Office	3,000	<sup>1)</sup> 50 %	March 2014	Mid-2015
Barkarby Gate, retail park	Stockholm	SE	Retail	20,000	100 %	August 2013	Autumn 2014
Shopping centre, Frýdek Místek	Frýdek Místek	CZ	Retail	1,480	10 %	Autumn 2013	End-2014
<b>Not initiated</b>							
BROEN, shopping centre	Esbjerg	DK	Retail	29,800	100 %	Autumn 2014	Autumn 2016
Østre Teglgade	Copenhagen	DK	Office/residential	32,700	100 %	Continuously	Continuously
Amerika Plads, lot C	Copenhagen	DK	Mixed	6,200	50 %	2014	2016
Amerika Plads, lot A	Copenhagen	DK	Office	6,200	50 %	2014	2016
Aarhus South, phase II	Aarhus	DK	Retail	2,800	100 %	2014	2015
Ejby Industrivej	Copenhagen	DK	Office	12,900	100 %	-	-
Østre Havn/Stuhrs Brygge	Aalborg	DK	Mixed	33,000	<sup>1)</sup> 50 %	Continuously	Continuously
Retail park, Marsvej	Randers	DK	Retail	4,700	100 %	Mid-2014	2015
Development of town centre	Køge	DK	Mixed	26,500	100 %	2014	Continuously
The Kulan commercial district	Gothenburg	SE	Mixed	45,000	100 %	2014	2016
Retail park, Söderhamn	Söderhamn	SE	Retail	10,000	100 %	2014	2015
Retail park, Gävle, phase II	Gävle	SE	Retail	15,800	100 %	Continuously	Continuously
Shopping centre, Jelenia Góra	Jelenia Góra	PL	Retail	7,320	30 %	May 2014	End-2015
Residential park, Bielany, remaining phases	Warsaw	PL	Residential/services	48,350	100 %	Continuously	Continuously
Bytom Retail Park	Bytom	PL	Retail	25,800	100 %	Continuously	Continuously
Most Retail Park, phase II	Most	CZ	Retail	2,000	100 %	-	-
<b>Property development, total floor space</b>			<b>approx.</b>	<b>355,000</b>			

<sup>1)</sup> Share of profit on development amounts to 70 %.



**PROJECTS IN PROGRESS****Amerika Plads, underground car park, Copenhagen, Denmark**

Kommanditaktieselskabet Danlink Udvikling (DLU), which is owned 50/50 by Udviklingselskabet By & Havn I/S and TK Development, owns three projects at Amerika Plads: lot A, lot C and an underground car park. Part of the underground car park in the Amerika Plads area has been built. The Group expects to sell the total parking facility upon final completion. For a description of Amerika Plads, lots A and C, please see the section "Projects not initiated" below.

**Vasevej, Birkerød, Denmark**

TK Development owns a property of almost 3,000 m<sup>2</sup> at Vasevej in Birkerød, rented by SuperBest. The project consists of refurbishing the existing property in connection with a new conditional long-term lease with SuperBest, as well as an extension comprising a few stores and residential units. The refurbishment of the existing property is expected to commence in autumn 2014.

**Ahlgade, Holbæk, Denmark**

TK Development owns 50 % of the shares in a company that is developing an approx. 3,100 m<sup>2</sup> residential and retail project in Holbæk. The residential section has a floor space of about 1,900 m<sup>2</sup> and has been sold and handed over to a housing association. The commercial section has premises of about 1,200 m<sup>2</sup>, which have been fully let (Q4 2013/14: 100 %). Construction started in October 2013, and the completion is scheduled for autumn 2014.

**Alfa Laval, Østre Havn/Stuhrs Brygge, Aalborg, Denmark**

In February 2014 TK Development conditionally sold a 6,000 m<sup>2</sup> office project in Aalborg. The project is being developed for the international Alfa Laval Group, which has entered into a long-term lease for the property. The project has been sold to PensionDanmark for a total price of DKK 126.1 million. Construction began in March 2014, and following completion the project will be handed over to the investor in June 2015. Earnings from the sale will be recognized in 2015/16 upon handover of the project to the investor.

**Barkarby Gate, retail park, Stockholm, Sweden**

In Barkarby in the northwestern part of Stockholm, TK Development is developing a 20,000 m<sup>2</sup> retail park expected to consist of 12 to 14 units. The current occupancy rate is 94 % (Q4 2013/14: 94 %), and lease agreements have been concluded with various major tenants, including XXL (sports store), Clas Ohlson, Intersport, Toys"R"Us, Lager 157, Grizzly, Kjell & Co.,

Burger King, Pizza Hut and the fitness chain Nordic Wellness. In June 2013 the project was sold to a fund managed by Cord-ea Savills. The sale is based on forward funding. Construction started in August 2013, and the opening is scheduled for autumn 2014. Earnings from the sale will be recognized in 2014/15 upon handover of the project to the investor.

**Shopping centre, Frýdek Místek, Czech Republic**

In the autumn of 2013 TK Development sold an 80 % stake in a planned shopping centre project in the Czech town of Frýdek Místek to a business partner. Following the sale, TK Development currently holds an ownership interest in the project of 10 %. The shopping centre will consist of about 60 retail stores. TK Development will receive fee income for letting and managing the construction of the project and related services. The current occupancy rate is 83 % (Q4 2013/14: 84 %), and lease agreements have been concluded with such tenants as Billa, Intersport, H&M, NewYorker and Euronics. Construction started in autumn 2013, and the opening is scheduled for the end of 2014.

**PROJECTS NOT INITIATED****BROEN, shopping centre, Esbjerg, Denmark**

In Esbjerg TK Development owns a plot earmarked for a shopping centre project, BROEN, of about 29,800 m<sup>2</sup>, to be built at Esbjerg Station. The shopping centre is expected to comprise about 70 stores. A building permit has been granted for the project. Before construction can start, the project must undergo a validation and approval procedure to ensure safe railway operations, etc. The validation process is under way and expected to be completed in autumn 2014, thus allowing construction to start up immediately afterwards. Discussions are being held with PFA regarding the sale of a share of the project at its current stage. Thus, if a final agreement is reached, PFA will participate in completing the project. This falls in line with the Group's business model, whose aims include entering into partnerships regarding major development projects.

**Østre Teglgade, Copenhagen, Denmark**

TK Development owns an attractively located project area at Teglgade of about 32,700 m<sup>2</sup>. Building rights for about 7,200 m<sup>2</sup> have been sold to a private investor after the reporting date. The profit on this sale will be recognized in the second quarter of 2014/15. In addition, TK Development is investigating the potential for establishing a church and possibly a residential care facility on part of the site, and is negotiating with a party interested in developing a residential project in the project area.



#### **Amerika Plads, lots A and C, Copenhagen, Denmark**

Kommanditaktieselskabet Danlink Udvikling (DLU), which is owned 50/50 by Udviklingsselskabet By & Havn I/S and TK Development, owns three projects at Amerika Plads: lot A, lot C and an underground car park. A building complex with about 12,400 m<sup>2</sup> of office space is to be built on lot A, and a residential project of about 12,400 m<sup>2</sup> on lot C. Construction will take place as space is let or pre-sold.

#### **Østre Havn/Stuhrs Brygge, Aalborg, Denmark**

In the area previously occupied by Aalborg Shipyard at Stuhrs Brygge, TK Development is developing a business and residential park of about 72,000 m<sup>2</sup> through a company jointly owned with Frederikshavn Maritime Erhvervspark on a 50/50 basis. The area was acquired by the jointly owned company, with payment being effected for the building rights acquired in step with the development and execution of specific projects. For one thing a project is currently being developed for the international Alfa Laval Group; see above. In addition, work on a new local plan comprising about 31,000 m<sup>2</sup> of housing, offices and parking facilities has been launched.

#### **Retail park, Marsvej, Randers, Denmark**

In October 2010 the Group took over a plot of land on Marsvej in Randers, intended for a retail development project of 4,700 m<sup>2</sup>. Letting has been initiated, and there is a satisfactory level of interest among potential tenants. A lease agreement has been concluded with jern & fix, among others.

#### **Development of town centre, Køge, Denmark**

TK Development is working on a potential project in Køge. In February 2012 Køge Kyst and TK Development entered into a conditional agreement under which TK Development is to buy land for constructing a project of about 26,500 m<sup>2</sup>. The project, to be built immediately next to Køge Station and the town centre shopping area, comprises retail stores of about 11,500 m<sup>2</sup>, public service facilities of about 8,800 m<sup>2</sup> including a town hall and rehabilitation centre, residential premises of about 3,300 m<sup>2</sup> and office premises/fitness facilities of about 2,900 m<sup>2</sup> as well as an underground car park of about 12,000 m<sup>2</sup>. The local plan was adopted in June 2013. TK Development expects to enter into an agreement with Køge Municipality regarding the municipality's takeover of both town hall and rehabilitation centre. Letting of the retail premises has started, and potential tenants are showing a good amount of interest in the project.

The plan is to build the project in phases. The first phase will comprise retail premises of about 2,400 m<sup>2</sup>, of which about 2,000 m<sup>2</sup> has been let to a supermarket operator, a rehabilita-

tion centre for the municipality of about 5,500 m<sup>2</sup>, and about 5,500 m<sup>2</sup> of the approx. 12,000 m<sup>2</sup> projected underground car park, which has been let to EuroPark. Construction is expected to start in 2014 once the ongoing tender procedure for the award of construction contracts has been completed.

#### **The Kulan commercial district, shopping centre and service/commercial space, Gothenburg, Sweden**

TK Development and the Swedish housing developer JM AB have entered into a cooperation agreement with SKF Sverige AB to develop SKF's former factory area in the old part of Gothenburg. The contemplated project comprises a total floor space of about 75,000 m<sup>2</sup>: 30,000 m<sup>2</sup> for a shopping centre, 15,000 m<sup>2</sup> for services/commercial use and 30,000 m<sup>2</sup> for housing. TK Development will be in charge of developing the 45,000 m<sup>2</sup> for a shopping centre, services and commercial facilities, while JM AB will have responsibility for the 30,000 m<sup>2</sup> of housing. The local plan is currently being prepared. The project is being discussed with potential tenants, and a number of lease agreements have been concluded.

#### **Shopping centre, Jelenia Góra, Poland**

TK Development owns a plot of land in Jelenia Góra and has an option on additional land for the development of a shopping centre of about 24,400 m<sup>2</sup>. The project will be executed as a joint venture with Heitman, in which the Group has an ownership interest of 30 %. The project will comprise a supermarket of about 2,200 m<sup>2</sup> and retail, restaurant and service premises totalling about 22,200 m<sup>2</sup>. Letting is ongoing, and lease agreements for about 51 % of the floor space have so far been signed (Q4 2013/14: 51 %). The tenants include Intermarché, H&M, Stradivarius, Reserved, Carry, CCC and Bershka. Construction started in May 2014 after the reporting date, and the opening is scheduled for the end of 2015. TK Development will receive fee income from the jointly owned company for developing, letting and managing the construction of the project.

#### **Residential park, Bielany, Warsaw, Poland**

TK Development owns a tract of land in Warsaw allowing for the construction of about 56,200 m<sup>2</sup>. The first phase of 7,850 m<sup>2</sup> has been completed and sold to private users. The plan is to initiate construction of the remaining approx. 48,350 m<sup>2</sup> in three successive phases once pre-construction sales have reached a satisfactory level. The second project phase consists of about 300 residential units and service facilities. The pre-construction sale started in December 2013 and has progressed better than expected. Pre-reservations have been received for 32 % of the units (Q4 2013/14: 29 %). Construction of the residential units, which are being sold as owner-occupied apartments

to private users, started in June 2014 after the reporting date, and handover to the buyers is slated for spring 2016.

**Bytom Retail Park, Bytom, Poland**

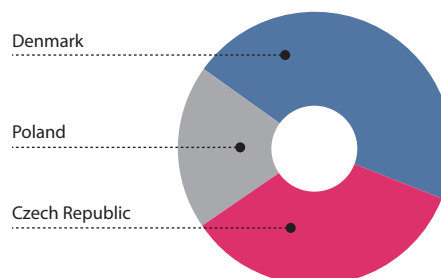
TK Development intends to develop a retail park with total leasable space of about 25,800 m<sup>2</sup> on its site at the Plejada shopping centre in Bytom, which is centrally located in the Katowice region. Construction of the project will be phased in step with letting. Letting efforts are ongoing, and construction will start as space is let.

The Group's secondary business area is asset management, which consists of owning, operating, running in, maturing and optimizing completed projects for a medium-long operating period whose length matches the potential for adding value. The projects are held by wholly owned companies and by joint ventures.

**Strategy for business area – Asset management**

Owning, operating, maturing and optimizing completed projects for a medium-long operating period that matches the potential for adding value.

Asset management	
Countries:	Denmark, Sweden, Poland and the Czech Republic
Revenue:	Q1 2014/15: DKK 15.9 million (Q1 2013/14: DKK 16.3 million)
Gross profit/loss:	Q1 2014/15: DKK 14.6 million (Q1 2013/14: DKK 14.1 million)
Results of joint ventures:	Q1 2014/15: DKK 21.9 million (Q1 2013/14: DKK 12.1 million)
Balance sheet total:	30 Apr 2014: DKK 1,543.0 million (31 Jan 2014: DKK 1,694.5 million)
Number of employees at centres:	30 Apr 2014: 12 (31 Jan 2014: 14)

**Breakdown by country of properties in the asset management segment (carrying amount):**


The gross margin for asset management activities amounted to DKK 14.6 million in Q1 2014/15 against DKK 14.1 million in Q1 2013/14. The results of joint ventures under asset management amounted to DKK 21.9 million in Q1 2014/15 against DKK 12.1 million in the same period the year before. The realized results of joint ventures for Q1 2014/15 include the profit on the sale of the Fashion Arena Outlet Center, Prague, the Czech Republic, which was completed in April 2014. In addition, the realized results include positive market-value adjustments transferred from other comprehensive income to the profit on this sale because it was completed as a sale of shares.

TK Development is still working towards selling the properties in the asset management segment in whole or in part. The current focus is on maturing the individual properties to the extent possible and selling them once the best balance between selling price and expected future use of resources has

**The Group's properties in the asset management segment comprised the following eight properties at 30 April 2014:**

Project	Country	Type	TKD's ownership interest	Project area (m <sup>2</sup> )	Current occupancy rate
<b>Projects in joint ventures</b>					
<b>Investment properties</b>					
Futurum Hradec Králové	Czech Republic	Shopping centre	20 %	28,250	100 %
Galeria Tarnovia, Tarnów	Poland	Shopping centre	30 %	16,500	94 %
<b>Other completed projects</b>					
Ringsted Outlet	Denmark	Outlet centre	50 %	13,200	66 %
<b>Projects in wholly owned companies</b>					
<b>Other completed projects</b>					
Sillebroen, Frederikssund	Denmark	Shopping centre	100 %	25,000	92 %
Galeria Sandecja, Nowy Sącz	Poland	Shopping centre	100 %	17,300	95 %
Most Retail Park	Czech Republic	Retail park	100 %	6,400	66 %
Aabenraa	Denmark	Retail park	100 %	4,200	71 %
Brønderslev	Denmark	Retail property	100 %	2,400	93 %
<b>Total</b>				<b>113,250</b>	

## ASSET MANAGEMENT

been achieved for the Group.

The total portfolio of properties in the asset management segment amounted to DKK 1,539.2 million at 30 April 2014 against DKK 1,934.2 million at 31 January 2014. The decline is essentially due to the sale of the Fashion Arena Outlet Center in Prague completed in April 2014. These properties are performing at an acceptable level. Chain stores are managing satisfactorily, while local tenants are generally recording difficulties, and the current letting situation is affected by vacancies and short-term rent discount agreements with tenants. The annual net rent from the current leases corresponds to a return on the carrying amount of 5.8 % (2013/14: 6.7 %). Based on full occupancy, the return on the carrying amount is expected to be 7.3 % (2013/14: 7.9 %). The falling rate of return is primarily attributable to the sale of the Fashion Arena Outlet Center in Prague.

The individual centres developed as shown below.

### FUTURUM HRADEC KRÁLOVÉ, SHOPPING CENTRE, CZECH REPUBLIC



<b>Opening</b>	<b>November 2000/May 2012</b>
<b>Leasable area</b>	<b>28,250 m<sup>2</sup></b>
<b>Occupancy rate</b>	<b>100 % (Q4 2013/14: 100 %)</b>
<b>Footfall 2013</b>	<b>5.9 million</b>

In 2012 an extension of almost 10,000 m<sup>2</sup> was added to the shopping centre, and the existing centre was also modernized. The number of retail stores now totals 110.

The shopping centre is fully let and records a satisfactory operating profit and customer influx. Compared to 2012, the shopping centre's revenue increased by 16 % and its footfall by 4 % in 2013. The positive development has continued in the first months of 2014, with increases in both revenue and footfall compared to the same period of 2013.

**Major tenants:** Cinestar, Tommy Hilfiger, H&M, New Yorker, Adidas, Reserved, Intersport, Takko Fashion, Foot Locker, Gant, C & A, Lindex, Datart.

## GALERIA TARNOVIA, SHOPPING CENTRE, TARNÓW, POLAND



Opening	November 2009
Leasable area	16,500 m <sup>2</sup> , including a supermarket of about 2,000 m <sup>2</sup>
Occupancy rate	94 % (Q4 2013/14: 93 %)
Footfall 2013	1.8 million

TK Development owns 30 % of the centre. The shopping centre continues to have a satisfactory influx of customers and to perform well. The shopping centre's footfall in 2013 increased on the year before, and the first months of 2014 have seen the same positive development. In 2013 the centre generated revenue on a par with the previous year, and continued to do so in the first months of 2014.

Chain stores are managing satisfactorily, while local tenants are generally recording difficulties. TK Development's focus is on enhancing the centre's attraction value, and current initiatives are aimed at bolstering occupancy and customer influx, among other things.

**Major tenants:** H&M, New Yorker, Euro RTV AGD, Reserved, Deichmann, Douglas, Rossmann, Stradivarius, Takko Fashion, Simply Market.

## SILLEBROEN, SHOPPING CENTRE, FREDERIKSSUND, DENMARK



Opening	March 2010
Leasable area	25,000 m <sup>2</sup> , including about 5,000 m <sup>2</sup> of supermarket units
Occupancy rate	92 % (Q4 2013/14: 92 %)
Footfall 2013	2.9 million

In the continuing difficult economic climate with subdued private consumption, the centre's footfall and revenue showed a slightly declining trend in 2013 compared to 2012. During the first months of 2014, the shopping centre's footfall and revenue continued to recede slightly compared to the same period the year before. Revenue and footfall reflect the general weak development of Danish retail trade in 2013.

Chain stores are managing satisfactorily, while local tenants are generally recording difficulties. Tenants are regularly replaced to optimize the centre, with the most recent newcomers being Tiger, Skjold Burne Vinhandel and Simply Frozen Yogurt. Negotiations with tenants for several of the remaining rental units are ongoing.

The centre is still being run in and matured, and continued efforts are being made to position the centre on the market. TK Development's focus is on strengthening the occupancy and revenue levels for the centre.

**Major tenants:** Kvikly, Fakta, H&M, Fona, Gina Tricot, Matas, Sportmaster, Tiger, Frederikssund Isenkram, Deichmann, Vero Moda, Designersmarket, Wagner, Frederikssund Apotek, Tøjeksperten, Skoringen, Companys, Bog & Idé, Café Vivaldi.

## GALERIA SANDECJA, SHOPPING CENTRE, NOWY SĄCZ, POLAND



Opening	October 2009
Leasable area	17,300 m <sup>2</sup> , including a 5,000 m <sup>2</sup> hypermarket
Occupancy rate	95 % (Q4 2013/14: 96 %)
Footfall 2013	2.4 million

The performance of Galeria Sandecja has been affected by a competing centre that opened in Nowy Sącz in autumn 2013. Both revenue and footfall in the centre declined in the first months of 2014 compared to the same period in 2013.

Therefore, TK Development is focusing on initiatives to maintain and expand the previous development of the centre. Tenants are attracted by letting the vacant premises under temporary leases, which helps boost the activity level and dynamics in the centre, thus ensuring full occupancy while efforts are simultaneously made to conclude usual long-term lease agreements for the premises.

**Major tenants:** Carrefour, H&M, New Yorker, Reserved, Deichmann, Douglas, Camaieu, Carry, Euro RTV AGD.

## RINGSTED OUTLET, RINGSTED, DENMARK



Opening	March 2008
Leasable area	13,200 m <sup>2</sup>
Occupancy rate	66 % (Q4 2013/14: 63 %)
Footfall 2013	1.2 million

Ringsted Outlet has been developed as a 50/50 joint venture with Miller Developments. After a long running-in period, Ringsted Outlet has recorded pleasing progress in the past years and sustained the trend in 2013. Footfall increased about 10 % and revenue close to 14 % compared to the year before. This positive development has continued in the first months of 2014.

Two new stores opened in the first quarter of the year, Stiletto in February 2014 and LEGO Wear in March 2014, with more stores expected to open shortly.

**Major tenants:** Hugo Boss, Nike, Puma, Diesel, G-Star Raw, Redgreen, Ticket to Heaven, McDonald's, Superdry, Le Creuset, Levi's, Sparkz, Samsøe & Samsøe, Rosendahl, Noa Noa, Helly Hansen, Saint Tropez, Asics, Envii, Signal, LEGO Wear.



### MOST RETAIL PARK, PHASE I, CZECH REPUBLIC

In the Czech town of Most, TK Development is developing a retail park of about 8,400 m<sup>2</sup>, which is being built in phases. The first phase of about 6,400 m<sup>2</sup> opened in April 2009, and the current occupancy rate for this phase is 66 % after a few tenants have vacated the retail park (Q4 2013/14: 91 %). Efforts are being made to let the vacant units. Management believes the vacant rental units should be let before the retail park can be sold.



### RETAIL PARK, AABENRAA, DENMARK

TK Development built a retail park of approx. 4,200 m<sup>2</sup> in Aabenraa in 2009. The retail park's occupancy rate declined from 100 % to 71 % in mid-2013 after Biva went bankrupt and vacated its premises. The tenants in the retail park are jem & fix, Petworld, T. Hansen and Sport24. Discussions with potential tenants for the vacant unit are ongoing.



### RETAIL PROPERTY, BRØNDERSLEV, DENMARK

TK Development has developed retail stores of about 2,400 m<sup>2</sup> in the former Føtex property at Mejlstedgade in Brønderslev. The property has been let to Sportmaster, Fitness World and Intersport. The current occupancy rate is 93 % (Q4 2013/14: 93 %).





## DISCONTINUING ACTIVITIES

As described previously, Management has chosen a market focus that targets the countries expected to contribute to generating substantial value in future and more efficient utilization of capital resources. This means that the Group will phase out its activities in Finland, Germany, the Baltic States and Russia. The phase-out is being carried out as quickly as possible, while taking into account that all the countries in question have projects that need to be handled so as to retain as much of the value of the existing portfolio as possible.

Discontinuing activities	
Countries:	Germany, Finland, Lithuania, Latvia and Russia
Revenue:	Q1 2014/15: DKK 83.7 million (Q1 2013/14: DKK 3.4 million)
Gross profit/loss:	Q1 2014/15: DKK -2.4 million (Q1 2013/14: DKK -0.1 million)
Balance sheet total:	30 Apr 2014: DKK 307.3 million (31 Jan 2014: DKK 367.7 million)
Number of employees:	30 Apr 2014: 2 (31 Jan 2014: 2)

The results of the discontinuing activities before tax amounted to DKK -4.5 million in Q1 2014/15 against DKK -3.8 million in Q1 2013/14.

At 30 April 2014 the balance sheet total for the discontinuing activities amounted to DKK 307.3 million against DKK 367.7 million at 31 January 2014, a decline of 16.4 %. The reduction essentially relates to the handover of the first phase of the DomusPro Retail Park, which has been sold in advance to the investor.

The timing and phase-out of the discontinuing activities are subject to major uncertainty. The phase-out is progressing, and the risk exists that these activities may be phased out at a value lower than their carrying amount.

### GERMANY

TK Development has two investment properties left in Germany: a combined commercial and residential rental property in Lüdenscheid in western Germany and a residential rental property on the outskirts of Berlin.

The value of these properties is unchanged compared to 31 January 2014, amounting to DKK 103.2 million at 30 April 2014. The valuation of the property in Lüdenscheid at 30 April 2014 is based on the same required rate of return as at 31 January 2014, viz. 6.5 % p.a. calculated on the basis of a discounted cash-flow model over a ten-year period, with the terminal value

being recognized in year ten. Part of the property has not been let, and work is proceeding on a development plan aimed at optimizing and subsequently selling the whole property. Therefore, Management expects the time horizon for disposing of this property to be slightly longer.

As was the case at 31 January 2014, the valuation of the other property is based on initial sales negotiations currently being conducted with a potential investor. These negotiations are based on the assumption that a currently vacant commercial rental unit will be relet. Negotiations with a potential tenant for this rental unit are ongoing.

In addition to these investment properties, the Group owns a share of a minor shopping centre and a few plots of land.

The employees left their positions at the end of September 2013, and the branch office has closed down.

### FINLAND

The Group's activities in Finland are fairly limited and, apart from a single project opportunity, comprise the projects listed below.

Project	City/town	Segment	Floor space (m <sup>2</sup> )
Pirkkala Retail Park, phase II	Tammerfors	Retail	5,400
Kaarina Retail Park	Turku	Retail	6,600

Efforts are still being made to phase out the activities as quickly as possible, and Management expects to wind up the remaining activities in the course of 2014.

The employees have left their positions, and the branch office closed down on 31 October 2013.

### BALTIC STATES

The Group's Baltic activities comprise the following projects:

Project	City/town	Segment	Floor space (m <sup>2</sup> )
DomusPro Retail Park	Vilnius (LT)	Retail	3,600
Milgravja Street	Riga (LV)	Residential	10,400
Ulmana Retail Park	Riga (LV)	Retail	12,500

#### DomusPro Retail Park, Vilnius, Lithuania

TK Development owns a plot of land in Vilnius reserved for building an 11,100 m<sup>2</sup> retail park. Construction of the first phase of about 7,500 m<sup>2</sup> started in August 2013, and the opening took place on 20 March 2014. The project was sold and



handed over to the buyer, BPT Baltic Opportunity Fund, which is managed by BPT Asset Management, in the first quarter of 2014/15. The selling price is based on a return requirement of 8.5 %. TK Development is engaged in constructive dialogue with potential tenants for the second project phase, on which construction will start once a satisfactory occupancy level has been reached.

Efforts are being made to phase out the remaining activities in the Baltic States as quickly as possible, with due consideration paid to retaining the maximum possible value of the existing portfolio.

### **RUSSIA**

The Group owns a minor project in Moscow, consisting of Scandinavian-style dwellings that are used for rental. Efforts will be made to sell this project once market conditions have normalized.

### **THE BOARD OF DIRECTORS**

The Board of Directors is currently composed of six members. All members of the Board of Directors were re-elected at the Company's Annual General Meeting on 30 April 2014. After the Annual General Meeting, a meeting was held for the purpose of electing officers, with Niels Roth being elected as the Chairman, and Peter Thorsen being elected as the Deputy Chairman of the Board of Directors.

### **TRANSACTIONS WITH RELATED PARTIES**

No major or unusual transactions were made with related parties in the first quarter of the 2014/15 financial year.

### **FINANCIAL TARGETS**

To provide for sufficient future financial resources, liquidity targets have been formulated for the whole Group. Moreover, Management has adopted a target solvency ratio of about 40 % at group level, calculated as the ratio of equity to total assets.

The Group has also undertaken a commitment towards its main banker to meet a liquidity target and a solvency target. Both targets were met during the period under review.

### **OTHER MATTERS**

For a more detailed review of other matters relating to the Group, including risk issues, reference is made to the Group's Annual Report for 2013/14, which is available at the Company's website: [www.tk-development.com](http://www.tk-development.com).

The Board of Directors and Executive Board have today considered and adopted the Interim Report of TK Development A/S for the period from 1 February 2014 to 30 April 2014.

The Interim Report, which has not been audited or reviewed by the Company's auditor, is presented in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU, and Danish disclosure requirements for listed companies.

In our opinion, the Interim Report gives a true and fair view of the Group's financial position at 30 April 2014 and of the results of the Group's operations and cash flows for the period from 1 February to 30 April 2014.

Moreover, we consider the Management's review to give a fair presentation of the development in the Group's activities and financial affairs, the results for the period and the Group's overall financial position, as well as a true and fair description of the most significant risks and elements of uncertainty faced by the Company and the Group.

Aalborg, 13 June 2014

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**EXECUTIVE BOARD**

**Frede Clausen**  
President and CEO

**Robert Andersen**  
Executive Vice President

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**BOARD OF DIRECTORS**

**Niels Roth**  
Chairman

**Peter Thorsen**  
Deputy Chairman

**Per Søndergaard Pedersen**

**Arne Gerlyng-Hansen**

**Kim Mikkelsen**

**Morten E. Astrup**



## CONSOLIDATED FINANCIAL STATEMENTS

### INCOME STATEMENT

DKKm	Note	Q1 2014/15	Q1 2013/14	Full year 2013/14
Net revenue		123.3	113.3	330.7
External direct project costs	3	-101.2	-97.4	-218.7
Value adjustment of investment properties, net		0.0	0.0	-9.5
<b>Gross profit/loss</b>		<b>22.1</b>	<b>15.9</b>	<b>102.5</b>
Other external expenses		5.8	6.5	26.6
Staff costs		13.7	16.6	63.8
<b>Total</b>		<b>19.5</b>	<b>23.1</b>	<b>90.4</b>
<b>Profit/loss before financing and depreciation</b>		<b>2.6</b>	<b>-7.2</b>	<b>12.1</b>
Depreciation and impairment of non-current assets		0.1	0.5	1.4
<b>Operating profit/loss</b>		<b>2.5</b>	<b>-7.7</b>	<b>10.7</b>
Income from investments in joint ventures		19.6	10.1	37.5
Income from investments in associates		0.1	0.4	-4.1
Financial income		0.3	2.1	8.6
Financial expenses		-17.2	-26.2	-95.5
<b>Total</b>		<b>2.8</b>	<b>-13.6</b>	<b>-53.5</b>
<b>Profit/loss before tax</b>		<b>5.3</b>	<b>-21.3</b>	<b>-42.8</b>
Tax on profit/loss for the period		-2.0	-5.1	6.2
<b>Profit/loss for the period</b>		<b>7.3</b>	<b>-16.2</b>	<b>-49.0</b>

### EARNINGS PER SHARE IN DKK

Earnings per share (EPS)	0.1	-0.3	-0.7
Diluted earnings per share (EPS-D)	0.1	-0.3	-0.7

### COMPREHENSIVE INCOME STATEMENT

Profit/loss for the period	7.3	-16.2	-49.0
<b>Items that may be re-classified to profit/loss:</b>			
Foreign-exchange adjustments, foreign operations	-5.8	0.7	-11.2
Value adjustment of hedging instruments	0.0	-3.3	-2.3
Value adjustment of available-for-sale financial assets	0.1	0.0	0.0
Tax on other comprehensive income	-0.3	-0.2	7.0
<b>Other comprehensive income for the period</b>	<b>-6.0</b>	<b>-2.8</b>	<b>-6.5</b>
<b>Comprehensive income for the period</b>	<b>1.3</b>	<b>-19.0</b>	<b>-55.5</b>

## CONSOLIDATED FINANCIAL STATEMENTS

### BALANCE SHEET

DKKm	Note	30 Apr 2014	31 Jan 2014
<b>ASSETS</b>			
<b>Non-current assets</b>			
Goodwill		33.3	33.3
<b>Intangible assets</b>		<b>33.3</b>	<b>33.3</b>
Other fixtures and fittings, tools and equipment		1.2	1.3
<b>Property, plant and equipment</b>		<b>1.2</b>	<b>1.3</b>
Investment properties		103.2	103.2
<b>Investment properties</b>		<b>103.2</b>	<b>103.2</b>
Investments in joint ventures		400.0	470.5
Investments in associates		2.8	2.6
Receivables from joint ventures		83.3	145.8
Receivables from associates		4.6	4.6
Other securities and investments		10.7	0.3
<b>Financial assets</b>		<b>501.4</b>	<b>623.8</b>
Deferred tax assets		121.7	121.6
<b>Other non-current assets</b>		<b>121.7</b>	<b>121.6</b>
<b>Non-current assets</b>		<b>760.8</b>	<b>883.2</b>
<b>Current assets</b>			
<b>Projects in progress or completed</b>		<b>2,247.7</b>	<b>2,334.6</b>
Trade receivables		43.9	25.6
Receivables from associates		12.0	12.0
Corporate income tax receivable		1.1	1.3
Other receivables		15.8	19.2
Prepayments		14.4	15.1
<b>Receivables</b>		<b>87.2</b>	<b>73.2</b>
Other securities and investments		4.0	4.0
Deposits in blocked and escrow accounts	5	39.8	46.0
Cash and cash equivalents	5	8.0	6.1
<b>Current assets</b>		<b>2,386.7</b>	<b>2,463.9</b>
<b>ASSETS</b>		<b>3,147.5</b>	<b>3,347.1</b>



## CONSOLIDATED FINANCIAL STATEMENTS

### BALANCE SHEET

DKKm	Note	30 Apr 2014	31 Jan 2014
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share capital		98.2	98.2
Other reserves	6	-7.2	587.7
Retained earnings		1,464.1	867.8
<b>Equity</b>		<b>1,555.1</b>	<b>1,553.7</b>
<b>Liabilities</b>			
Credit institutions		52.0	52.0
Provisions		0.0	0.0
Debt to joint ventures		58.9	20.7
Deferred tax liabilities		21.8	21.9
Other debt		0.0	0.0
<b>Non-current liabilities</b>		<b>132.7</b>	<b>94.6</b>
Credit institutions		1,357.3	1,566.6
Trade payables		46.3	53.4
Corporate income tax		1.8	5.7
Provisions		10.6	9.6
Other debt		36.3	56.2
Deferred income		7.4	7.3
<b>Current liabilities</b>		<b>1,459.7</b>	<b>1,698.8</b>
<b>Liabilities</b>		<b>1,592.4</b>	<b>1,793.4</b>
<b>EQUITY AND LIABILITIES</b>		<b>3,147.5</b>	<b>3,347.1</b>

## CONSOLIDATED FINANCIAL STATEMENTS

### STATEMENT OF CHANGES IN EQUITY

DKKm	Share capital	Other reserves	Retained earnings	Total equity
Equity at 1 February 2013	631.0	5.3	753.4	1,389.7
Profit/loss for the period	0.0	0.0	-16.2	-16.2
Other comprehensive income for the period	0.0	-2.8	0.0	-2.8
<b>Total comprehensive income for the period</b>	<b>0.0</b>	<b>-2.8</b>	<b>-16.2</b>	<b>-19.0</b>
Share-based payment	0.0	0.0	0.2	0.2
<b>Equity at 30 April 2013</b>	<b>631.0</b>	<b>2.5</b>	<b>737.4</b>	<b>1,370.9</b>
Equity at 1 February 2014	<b>98.2</b>	<b>587.7</b>	<b>867.8</b>	<b>1,553.7</b>
Profit/loss for the period	<b>0.0</b>	<b>0.0</b>	<b>7.3</b>	<b>7.3</b>
Other comprehensive income for the period	<b>0.0</b>	<b>-6.0</b>	<b>0.0</b>	<b>-6.0</b>
<b>Total comprehensive income for the period</b>	<b>0.0</b>	<b>-6.0</b>	<b>7.3</b>	<b>1.3</b>
Special reserve transferred to distributable reserves	<b>0.0</b>	<b>-588.9</b>	<b>588.9</b>	<b>0.0</b>
Share-based payment	<b>0.0</b>	<b>0.0</b>	<b>0.1</b>	<b>0.1</b>
<b>Equity at 30 April 2014</b>	<b>98.2</b>	<b>-7.2</b>	<b>1,464.1</b>	<b>1,555.1</b>



## CONSOLIDATED FINANCIAL STATEMENTS

### CASH FLOW STATEMENT

DKKm	Q1 2014/15	Q1 2013/14
Operating profit/loss	2.5	-7.7
Adjustments for non-cash items:		
Depreciation and impairment	1.1	0.4
Share-based payment	0.1	0.2
Provisions	1.1	-2.2
Foreign-exchange adjustment	-4.4	-10.4
Increase/decrease in investments in projects, etc.	69.9	23.3
Increase/decrease in receivables	-13.6	38.0
Changes in deposits on blocked and escrow accounts	6.2	18.2
Increase/decrease in payables and other debt	-24.6	-0.8
<b>Cash flows from operations</b>	<b>38.3</b>	<b>59.0</b>
Interest paid, etc.	-19.8	-29.3
Interest received, etc.	0.3	2.5
Corporate income tax paid	-3.7	-0.2
<b>Cash flows from operating activities</b>	<b>15.1</b>	<b>32.0</b>
Sale of joint ventures	145.1	0.0
Investments in joint ventures	-0.7	-0.8
Increase/decrease in receivables from joint ventures	62.5	13.4
Purchase of securities and investments	-10.4	0.0
Sale of securities and investments	0.0	0.3
<b>Cash flows from investing activities</b>	<b>196.5</b>	<b>12.9</b>
Raising of project financing	0.1	1.6
Reduction of project financing/repayments, credit institutions	-210.1	-46.7
<b>Cash flows from financing activities</b>	<b>-210.0</b>	<b>-45.1</b>
<b>Cash flows for the period</b>	<b>1.6</b>	<b>-0.2</b>
Cash and cash equivalents, beginning of period	6.1	6.2
Foreign-exchange adjustment of cash and cash equivalents	0.3	0.2
<b>Cash and cash equivalents, end of period</b>	<b>8.0</b>	<b>6.2</b>

The figures in the cash flow statement cannot be inferred from the Consolidated Financial Statements alone.



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#### NOTE 1. IMPACT OF IFRS 11, JOINT ARRANGEMENTS

IFRS 11 replaces IAS 31, Interests in Joint Ventures. IFRS 11 classifies joint arrangements as either joint operations or joint ventures. A joint venture is defined as a joint arrangement whereby joint controlling parties (“joint venturers”) have rights to the net assets of the arrangement.

The Management of TK Development has reassessed the classification of the Group’s investments in joint arrangements in accordance with IFRS 11. In this connection Management has concluded that all the partly owned enterprises that are jointly controlled with other parties, and which have previously been included in the consolidated financial statements by pro-rata consolidation, are to be classified as joint ventures.

The equity method is to be used for recognizing investments in joint ventures, as the option for pro-rata consolidation of such investments was eliminated in connection with the withdrawal of IAS 31.

The amendment affects a great number of items in the income statement, assets, equity and liabilities, and the overall result is a reduction of the Group’s balance sheet total. The amendment has no impact on either the results or the equity of the Group.

In accordance with the provisions regarding the applicability of IFRS 11, the change from pro-rata consolidation to the equity method in the accounting policies has been implemented with retroactive effect. The carrying amount of the investment at 1 February 2013 has been determined at the sum total of the carrying amounts of the assets and liabilities that the Group previously recognized by means of pro-rata consolidation.

In accordance with the provisions regarding the applicability of IFRS 11, the effect on the comparative figures for 2013/14 is shown. The effect on the 2014/15 figures is not shown. The effect is outlined below.

**NOTE 1. IMPACT OF IFRS 11, JOINT ARRANGEMENTS, CONTINUED**
**Balance sheet as at 31 January 2014**

DKKm	Based on previous accounting policies	Impact of IFRS 11	Based on the new accounting policies
<b>Assets</b>			
Goodwill	33.3	-	33.3
Other fixtures and fittings, tools and equipment	1.4	-0.1	1.3
Investment properties	411.7	-308.5	103.2
Investment properties under construction	24.2	-24.2	-
Investments in joint ventures	-	470.5	470.5
Investments in associates	2.6	-	2.6
Receivables from joint ventures	-	145.8	145.8
Receivables from associates	4.6	-	4.6
Other securities and investments	0.3	-	0.3
Deferred tax assets	122.6	-1.0	121.6
<b>Non-current assets</b>	<b>600.7</b>	<b>282.5</b>	<b>883.2</b>
Projects in progress or completed	2,986.0	-651.4	2,334.6
Trade receivables	54.1	-28.5	25.6
Receivables from associates	12.0	-	12.0
Corporate income tax receivable	1.7	-0.4	1.3
Other receivables	77.2	-58.0	19.2
Prepayments	17.8	-2.7	15.1
Other securities and investments	4.0	-	4.0
Deposits in blocked and escrow accounts	47.4	-1.4	46.0
Cash and cash equivalents	38.7	-32.6	6.1
<b>Currents assets</b>	<b>3,238.9</b>	<b>-775.0</b>	<b>2,463.9</b>
<b>Assets</b>	<b>3,839.6</b>	<b>-492.5</b>	<b>3,347.1</b>
<b>Equity and liabilities</b>			
Share capital	98.2	-	98.2
Other reserves	587.7	-	587.7
Retained earnings	867.8	-	867.8
<b>Equity</b>	<b>1,553.7</b>	<b>-</b>	<b>1,553.7</b>
Credit institutions	108.0	-56.0	52.0
Debt to joint ventures	-	20.7	20.7
Deferred tax liabilities	35.0	-13.1	21.9
<b>Non-current liabilities</b>	<b>143.0</b>	<b>-48.4</b>	<b>94.6</b>
Credit institutions	1,881.6	-315.0	1,566.6
Trade payables	95.3	-41.9	53.4
Corporate income tax	6.5	-0.8	5.7
Provisions	9.6	-	9.6
Other debt	139.0	-82.8	56.2
Deferred income	10.9	-3.6	7.3
<b>Current liabilities</b>	<b>2,142.9</b>	<b>-444.1</b>	<b>1,698.8</b>
<b>Liabilities</b>	<b>2,285.9</b>	<b>-492.5</b>	<b>1,793.4</b>
<b>Equity and liabilities</b>	<b>3,839.6</b>	<b>-492.5</b>	<b>3,347.1</b>

## CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1. IMPACT OF IFRS 11, JOINT ARRANGEMENTS, CONTINUED

#### Comprehensive income statement, 1 February 2013 to 30 April 2013

DKKm	Based on the previous accounting policies		Based on new accounting policies
		Impact of IFRS 11	
Net revenue	131.6	-18.3	113.3
External direct project costs	-101.0	3.6	-97.4
Value adjustment of investment properties, net	1.6	-1.6	-
<b>Gross profit/loss</b>	<b>32.2</b>	<b>-16.3</b>	<b>15.9</b>
Other external expenses	6.6	-0.1	6.5
Staff costs	16.6	-	16.6
Depreciation and impairment of non-current assets	0.5	-	0.5
<b>Operating profit/loss</b>	<b>8.5</b>	<b>-16.2</b>	<b>-7.7</b>
Income from investments in joint ventures	-	10.1	10.1
Income from investments in associates	0.4	-	0.4
Financial income	1.2	0.9	2.1
Financial expenses	-29.1	2.9	-26.2
<b>Profit/loss before tax</b>	<b>-19.0</b>	<b>-2.3</b>	<b>-21.3</b>
Tax on profit/loss for the period	-2.8	-2.3	-5.1
<b>Profit/loss for the period</b>	<b>-16.2</b>	<b>-</b>	<b>-16.2</b>

#### Cash flow statement 1 February 2013 to 30 April 2013

Cash flows from operating activities	46.1	-14.1	32.0
Cash flows from investing activities	-1.0	13.9	12.9
Cash flows from financing activities	-49.6	4.5	-45.1
<b>Changes in cash and cash equivalents</b>	<b>-4.5</b>	<b>4.3</b>	<b>-0.2</b>
Cash and cash equivalents, beginning of year	31.2	-25.0	6.2
Foreign-exchange adjustments of cash and cash equivalents	0.2	0.0	0.2
<b>Cash and cash equivalents, end of period</b>	<b>26.9</b>	<b>-20.7</b>	<b>6.2</b>

### NOTE 2. SEGMENT INFORMATION

The internal reporting in TK Development is split into the business units development, asset management and discontinuing activities. The segment information has been disclosed accordingly.

DKKm	Development	Asset management	Discontinuing activities	Unallocated	Total
<b>30 Apr 2014</b>					
Net revenue, external customers	23.7	15.9	83.7	0.0	123.3
Profit/loss before tax	8.1	26.3	-4.5	-24.6	5.3
Segment assets	1,131.6	1,543.0	307.3	165.6	3,147.5
Segment liabilities	378.8	957.0	83.1	173.5	1,592.4
<b>30 Apr 2013</b>					
Net revenue, external customers	93.6	16.3	3.4	0.0	113.3
Profit/loss before tax	-3.6	13.4	-3.8	-27.3	-21.3
Segment assets	1,135.6	1,707.0	426.8	177.4	3,446.8
Segment liabilities	556.6	999.9	193.3	326.1	2,075.9

**NOTE 3. EXTERNAL DIRECT PROJECT COSTS**

	Q1 2014/15	Q1 2013/14	Full year 2013/14
Project costs	100.2	97.4	227.4
Impairment losses on projects in progress or completed projects	1.0	0.0	8.9
Reversal of impairment losses on projects in progress or completed projects	0.0	0.0	-17.6
<b>External direct project costs, total</b>	<b>101.2</b>	<b>97.4</b>	<b>218.7</b>

**NOTE 4. SHARE-BASED PAYMENT**

For a more detailed description of the Group's incentive schemes, reference is made to the Group's 2013/14 Annual Report.

The development in outstanding warrants is shown below:

	30 Apr 2014	31 Jan 2014	30 Apr 2013
Number of warrants			
Outstanding warrants, beginning of year	615,461	930,315	930,315
Allocated during the financial year (adjustment)	0	171,461	0
Lapsed due to termination of employment	0	-40,000	-8,000
Expired during the financial year	0	-446,315	0
<b>Outstanding warrants, end of period</b>	<b>615,461</b>	<b>615,461</b>	<b>922,315</b>
Number of warrants exercisable at the reporting date	615,461	0	446,315
Share-based payment recognized in the profit/loss (DKK million)	0.1	0.6	0.2

**NOTE 5. LIQUIDITY RESERVES**

	30 Apr 2014	31 Jan 2014
<b>The liquidity reserves break down as follows:</b>		
Cash and cash equivalents	8.0	6.1
Unutilized credit facilities	123.4	4.7
<b>Total</b>	<b>131.4</b>	<b>10.8</b>
Deposited funds for later release	39.8	46.0
Funds in joint ventures	15.4	34.0
<b>Total liquidity reserve</b>	<b>186.6</b>	<b>90.8</b>

## CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 6. OTHER RESERVES

	Special reserve	Reserve for value adjustment of available-for-sale financial assets	Reserve for value adjustment of hedging instruments	Reserve for foreign exchange adjustments	Total
Other reserves at 1 February 2013	0.0	-0.1	-0.7	6.1	5.3
<b>Other comprehensive income</b>					
Exchange-rate adjustment, foreign operations	0.0	0.0	0.0	0.7	0.7
Value adjustment of hedging instruments	0.0	0.0	-3.3	0.0	-3.3
Deferred tax on other comprehensive income	0.0	0.0	0.6	-0.8	-0.2
<b>Other comprehensive income, total</b>	<b>0.0</b>	<b>0.0</b>	<b>-2.7</b>	<b>-0.1</b>	<b>-2.8</b>
<b>Other reserves at 30 April 2013</b>	<b>0.0</b>	<b>-0.1</b>	<b>-3.4</b>	<b>6.0</b>	<b>2.5</b>
Other reserves at 1 February 2014	<b>588.9</b>	<b>-0.1</b>	<b>-2.6</b>	<b>1.5</b>	<b>587.7</b>
Special reserve transferred to distributable reserve	<b>-588.9</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>-588.9</b>
<b>Other comprehensive income</b>					
Exchange-rate adjustment, foreign operations	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>-5.8</b>	<b>-5.8</b>
Value adjustment of hedging instruments	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
Value adjustment of available-for-sale financial assets	<b>0.0</b>	<b>0.1</b>	<b>0.0</b>	<b>0.0</b>	<b>0.1</b>
Deferred tax on other comprehensive income	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>-0.3</b>	<b>-0.3</b>
<b>Other comprehensive income, total</b>	<b>0.0</b>	<b>0.1</b>	<b>0.0</b>	<b>-6.1</b>	<b>-6.0</b>
<b>Other reserves at 30 April 2014</b>	<b>0.0</b>	<b>0.0</b>	<b>-2.6</b>	<b>-4.6</b>	<b>-7.2</b>

Other reserves amounted to DKK 588.9 million at 31 January 2014 and concerned a special fund that arose in connection with the capital reduction implemented in June 2013, when the denomination of the Group's shares was changed from DKK 15 to DKK 1. This reserve can be used only following a resolution passed at the General Meeting. At the Company's Annual General Meeting on 30 April 2014, the proposal to transfer the special reserve of DKK 588.9 million to distributable reserves was adopted.

The reserve for value adjustment of financial assets available for sale comprises the accumulated net change in the fair value of financial assets classified as available for sale. The reserve is dissolved as the relevant financial assets are sold or expire.

The reserve for value adjustment of hedging instruments comprises unrealized losses on forward-exchange transactions and interest-rate hedging transactions concluded to hedge future transactions.

The reserve for foreign-exchange adjustments comprises all foreign-exchange adjustments arising on the translation of financial statements for enterprises with a functional currency other than Danish kroner; foreign-exchange adjustments relating to assets and liabilities that are part of the Group's net investment in such enterprises; and foreign-exchange adjustments relating to any hedging transactions that hedge the Group's net investment in such enterprises. On the sale or winding-up of subsidiaries, the accumulated foreign-exchange adjustments recognized in other comprehensive income in respect of the relevant subsidiary are transferred to the profit or loss.

### NOTE 7. CHANGES IN CONTINGENT ASSETS AND CONTINGENT LIABILITIES

There have been no significant changes in the Group's contingent assets and contingent liabilities since the most recently published Annual Report.

**NOTE 8. TRANSACTIONS WITH RELATED PARTIES**

The Company has no related parties with a controlling interest.

The Company has the following related parties:

- Board of Directors and Executive Board (and their related parties)
- Joint ventures and associates.

	30 Apr 2014	31 Jan 2014	30 Apr 2013
<b>Board of Directors and Executive Board (and their related parties)</b>			
Holding of shares, in terms of number (balance)	30,773,964	26,519,562	2,840,251
Obligation towards Executive Board, employee bonds (balance)	0.5	0.5	1.5
Fees for Board of Directors	0.4	1.5	0.4
Salaries, etc., Executive Board	1.2	6.0	1.4
Interest expenses, project finance loans from Board of Directors and Executive Board	0.0	1.3	0.5
Project finance loans from Board of Directors and Executive Board (balance)	0.0	0.0	21.7
Repayment, project finance loans from Board of Directors and Executive Board	0.0	-20.7	0.0
Accrued interests, project finance loans from Board of Directors and Executive Board (balance)	0.0	0.0	0.2
<b>Joint ventures</b>			
Fees from joint ventures	0.2	2.8	0.9
Interest income from joint ventures	1.0	6.9	1.5
Interest expenses to joint ventures	-0.6	-2.5	-0.9
Receivables from joint ventures (balance)	83.3	145.8	199.9
Payables to joint ventures (balance)	58.9	20.7	43.0
<b>Associates</b>			
Interest income from associates	0.0	0.0	0.1
Receivables from associates (balance)	16.6	16.6	23.7

No security or guarantees had been furnished for balances owing to or by related parties at the reporting date or at 31 January 2014. Receivables and payables are settled by payment in cash. No losses were realized on receivables from related parties. No impairment was made in Q1 2014/15 to provide for any probable losses on such receivables (Q1 2013/14: DKK 0.0 million).

**NOTE 9. FINANCIAL INSTRUMENTS**

TK Development has no significant financial instruments that are measured at fair value.

During the period under review, no changes were made to the classification within the fair-value hierarchy. There have been no changes in the Group's situation or the financial markets that materially affect the disclosures regarding financial instruments measured at fair value as appearing from the Group's Annual Report for 2013/14.

## COMPANY INFORMATION

## TK Development A/S

## CVR no.:

24256782

## ISIN code:

DK0010258995 (TKDV)

## Municipality of registered office:

Aalborg, Denmark

## Website:

www.tk-development.com

## e-mail:

tk@tk.dk

## Executive Board:

Frede Clausen and Robert Andersen

## Board of Directors:

Niels Roth, Peter Thorsen, Per Søndergaard Pedersen, Arne Gerlyng-Hansen, Kim Mikkelsen and Morten E. Astrup.

## The Group's mission

The overall mission of TK Development is to create added value by developing real property. The Group is a development and service enterprise specialising in being the productive and creative liaison between tenants and investors.

