



**SCANIA**

**PRESS info**

10 April 2007

## **Scania has acquired its Portuguese distributor**

**Scania has reached an agreement with Cimpomóvel Veículos Pesados, S.A. to acquire its truck and bus distribution system in Portugal from April this year. The transaction covers a nationwide sales and service network, encompassing six wholly owned dealerships. These operations have 250 employees.**

“The transaction means that we are taking a step further in the value chain. It also opens the way for greater co-ordination with our distribution network elsewhere in Europe and thus greater synergies,” says Hans-Christer Holgersson, Head of Sales and Services on Scania’s Executive Board.

During 2006, Cimpomóvel Veículos Pesados, S.A. reported sales of EUR 72 m. The sales totaled about 500 trucks and 50 buses, representing a market share of 13 respectively 18 percent.

“The aim with this acquisition is to further improve the support to the Scania customers in Portugal, by meeting their need of a broad range of services – one stop shopping,” Mr Holgersson says.

### **For questions, please contact:**

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*Scania is one of the world’s leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. A growing proportion of the company’s operations consist of products and services in the financial and service sectors, assuring Scania customers of cost-effective transport solutions and maximum uptime. Employing 32,000 people, Scania operates in about 100 countries. Research and development activities are concentrated in Sweden, while production plants are located in Europe and South America, with facilities for the global exchange of both components and finished vehicles. In 2005, revenue totalled SEK 63.3 billion and net income amounted to SEK 4.7 billion.*

*Scania’s press releases are available on the internet, [www.scania.com](http://www.scania.com)*

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