## Interim report for the period from September 1, 2008 - February 28, 2009

## Second quarter, December 1, 2008 - February 28, 2009

- Net sales amounted to SEK 914.5 M (854.1), up 7.1\%. Currency effects positively impacted sales by $2.5 \%$. Sales in comparable stores declined 3.6\%.
- An operating loss of SEK 588.9 M (loss: 53.1) was reported including goodwill impairment SEK of 500 M . The loss after net financial items was SEK 598.5 M (loss: 63.8).
- As a result of inventory accumulation during autumn 2008, discount sales during the second quarter were abnormally high, which had an adverse impact of about SEK 50 M on earnings.
- The loss after tax was SEK 572.2 M (loss: 45.0), corresponding to a loss of SEK 5.01 per share (loss: 0.77).
- Cash flow from operating activities amounted to SEK 42.8 M (negative: 101.4).
- The Board of Directors has decided on a goodwill impairment of SEK 500 M .

First six months, September 1, 2008 - February 28, 2009

- Net sales amounted to SEK 1,698.0 M (1,777.8), down 4.5\%. Currency effects positively impacted sales by $2.5 \%$. Sales in comparable stores declined 6.3\%.
- An operating loss of SEK 548.7 M (profit: 28.4) was reported including goodwill impairment of SEK 500 M . The loss after net financial items was SEK 575.8 M (profit: 6.5).
- As a result of inventory accumulation during autumn 2008, discount sales during the first six months were abnormally high, which had an adverse impact of about SEK 50 M on earnings.
- The loss after tax amounted to SEK 555.6 M (profit: 9.8), corresponding to a loss of SEK 4.87 per share (profit: 0.18).
- Cash flow from operating activities was a negative SEK 126.9 M (negative: 100.9).
- The Board of Directors has decided on a goodwill impairment of SEK 500 M .


## Events after the end of the period

- The Board of RNB RETAIL AND BRANDS decided to sell the operations at NK Stockholm and NK Gothenburg, which are included in the Department Stores business area, to Åhléns AB. The sales consideration amounts to SEK 440 M on a debt-free basis.
- Polarn O. Pyret launched e-commerce in Sweden.


## President's comments on trends

During the period, the Group's primary focus was on reducing tiedup capital and costs. Efforts to reduce inventories in combination with a weak market trend had a significant negative impact on earnings for the quarter. RNB has been in a difficult period for some time, in part due to a weak retail market but also, to a large extent, due to internal conditions Accordingly, a great deal of our future lies in our own hands, which is positive.

JC continues to be our primary problem in terms of business operations and concept. Forceful efforts are under way to reverse the negative trend at JC. The measures focus on both the store structure and the cost structure. The new strategy includes a new product range with a higher share of private brands on tops and an upgrading of stores. The JC concept currently lacks a uniform store profile and, in many cases, the stores require a facelift if they are to satisfy customer expectations. Accordingly, a decision has been taken to prioritize the remodeling of more stores.

As a result of JC's development and performance to date, future expectations have been downgraded, which entail that the goodwill attributed to the acquisition in 2006 cannot be defended. Consequently, the goodwill is being impaired by SEK 500 M in the interim report on the first six months of the fiscal year.

To enable full focus on our store concepts and, simultaneously, to strengthen the company's financial position, the Board has decided after the end of the period to discontinue our operations at the NK Stockholm and NK Gothenburg units. The announced divestment should be viewed in the light of RNB's overall situation and, as such, it is necessary. Firstly, it will strengthen RNB's financial position and, secondly, it will enable us to sharpen the focus on our remaining operations. Considering the prevailing market climate, I am convinced that this is a favorable decision for RNB and its shareholders. The sale will generate SEK 440 M , an amount that will primarily be used to reduce the company's indebtedness, which is very positive.

Brothers and Sisters have generally sound operations that offer
"Forceful measures to reverse the negative trend at JC."
 very favorable development potential. In Polarn O. Pyret, we have a very healthy business with considerable expansion potential. In March this year, the company launched a new e-commerce platform in Sweden, whose market reception has surpassed expectations.

As President of RNB, I look to the future with confidence and I am convinced that we can use our own resources to create a bright future.

Mikael Solberg, President

## Operations

## RNB Group

RNB is organized in two business areas - Polarn O. Pyret and a distribution platform for national and international brands.

Polarn O. Pyret is a brand focused on baby and children's wear and has 102 stores, of which 58 are franchise stores.

The distribution platform consists of two business areas:
Department Stores and Store Concepts. The Department Stores business area operates through shops in the department stores NK in Stockholm and Gothenburg, Steen \& Ström in Olso, Illum in Copenhagen and Kosta Outlet. In total, the Department Stores business area has about 23,500 square meters of retail space distributed among 77 store units.

The Store Concepts business area consists of JC, Brothers and Sisters and comprises 310 stores, including 164 franchise stores. The total number of stores included in RNB a February 28, 2009 was 489, of which 222 were operated by franchisees.

Group trend

|  | Q2 |  | Fiscal Year |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008/09 | 2007/08 | 2007/08 | 2006/07 |
| Net turnover, Sek M | 914.5 | 854.1 | 3426.2 | 3468.3 |
| Gross margin, per cent | 36.7 | 37.4 | 43.3 | 45.4 |
| Operating income, Sek M | -588.9 | 53.1 | 1.8 | 342.2 |
| Profit after tax, Sek M | -572.2 | -45.0 | -63.2 | 255.8 |
| Operating profit margin, per cent | neg | neg | 0.1 | 9.9 |
| Earnings per share, Sek | -5.01 | -0.77 | -1.11 | 4.49 |
| Cash flow from current operation, Sek M | 42.8 | -101.4 | 4.8 | 233.1 |
| Stores | 489 | 463 | 475 | 456 |

Events after the close of the period - discontinuation of operations at NK Stockholm and NK Gothenburg

Following a strategic review of the Group's structure, the Board of RNB RETAIL AND BRANDS has decided to sell the operations at NK Stockholm and NK Gothenburg to Åhléns AB. The purchase consideration amounts to SEK 440 M on a debt-free basis. The discontinuation will enable the company to focus time and resources on its remaining operations at the same time as it strengthens RNB's financial position. RNB's pro forma net indebtedness will be reduced to approximately SEK 400 M as of February 28, 2009. The transaction is expected to have a marginal positive net effect on earnings for 2008/2009. The discontinuation is conditional on approval from the Swedish competition authorities and from an Extraordinary General Meeting of RNB's shareholders. The Extraordinary General Meeting will be held on April 15, 2009.

## Action program to reverse trend within JC

Since autumn 2007, the performance of the JC store concept has been significantly weaker than expected. To reverse the trend, a new product range and a new store profile were developed at the same time as a fundamental review of the store structure is ongoing. The review includes both the store structure and the cost structure. The actions aim at utilizing and developing JC's strengths and attractiveness as a jeans concept and at clarifying and simplifying the customer offering.

The JC concept currently lacks a uniform store profile, and a decision has been made to prioritize the remodeling of more stores. Efforts to integrate J -Store into JC are proceeding as planned and are expected to be completed during summer 2009.

## Review of remaining operations in the Department Stores business area

In conjunction with the 2007/2008 year-end report, the Board of RNB decided to significantly reduce risk exposure at Illum in Copenhagen through the discontinuation of three of the five departments there, and to discontinue the sports division on Floor 4 of Steen \& Ström in Oslo.

The discontinuation of Floor 4 of Steen \& Ström continues. The discontinuation is expected to be completed by summer 2009. Units in the department store reported an operating loss of SEK 2.8 M (loss: 1.0) for the quarter. Other operations on Floor 1 and 2 are performing according to plan.

The discontinuation at Illum continues. Units in the Illum department store reported an operating loss of SEK 9.0 M (loss: 5.7) for the quarter.

In connection with the divestment RNB's operations at NK Stockholm and NK Gothenburg, the company is currently reviewing the long-term plan for the remaining parts of the Department Stores business area.

## Action program to reduce costs and tied-up capital

In conjunction with the 2007/2008 year-end report, RNB announced that it would initiate an action program to reduce costs by SEK 110 M during the current year. The action program is proceeding as planned. The discontinuation of our operations at NK in Stockholm and NK in Gothenburg will result in an additional need to reduce total costs in the company.

During the quarter, efforts were intensified to carry out the previously announced action program to reduce tied-up capital by SEK 145 M in the current year. The release of tied-up capital was primarily achieved through reduced inventories, improved payment terms and reductions in accounts receivable.


## Goodwill impairment attributable to acquisition of JC

The acquisition of JC Group in summer 2006 resulted in goodwill of SEK $1,063 \mathrm{M}$, and the JC brand was valued at SEK 500 M . As a result of JC's development and performance to date, future expectations have been downgraded, which entail that the goodwill attributed to the acquisition in 2006 cannot be defended. Consequently, the goodwill is being impaired by SEK 500 M in the interim report on the first six months of the fiscal year.

## New share issue implemented in September

In September 2008, RNB completed a rights issue that was subscribed for in full. As a result of the new share issue, the number of RNB shares increased by $57,078,832$, which generated proceeds of SEK 331 M for the company after issue expenses of approximately SEK 11 M .

## Market and demand

The trend in the ready-to-wear and fashion clothing industry in Sweden was weak during the period December 2008 - February 2009. A marked decline in demand in autumn 2008 resulted in higher closing inventory and thereby higher price discounts during the period. According to the HUI index, the market in Sweden declined 4.4\% during the period December 2008 - February 2009, while sales in RNB's comparable stores declined $3.6 \%$.

## Revenue and earnings

## Second quarter

RNB's net sales during the second quarter amounted to SEK 914.5 M (854.1), up $7.1 \%$. Currency effects positively impacted sales by $2.5 \%$ during the quarter. Sales in comparable stores declined $3.6 \%$ during the same period.

The gross profit margin for the second quarter was $36.7 \%$ (37.4). The larger amount of discount sales during the quarter compared with the year-earlier period had a negative impact on the gross profit margin.

The operating loss for the quarter totaled SEK 588.9 M (loss: 53.1). The operating result includes a goodwill impairment of SEK 500 M . Currency effects increased costs by approximately SEK 13 M . A loss of SEK 598.5 M (loss: 63.8) was reported after net financial items.

## Six months, September 2008 - February 2009

RNB's net sales for the period amounted to SEK $1,698.0 \mathrm{M}(1,777.8)$, down $4.5 \%$. Currency effects positively impacted sales by $2.5 \%$. Sales in comparable stores declined $6.3 \%$ during the period.

The gross profit margin for the period was $43.7 \%$ (43.0). The gross profit margin was negatively impacted by a year-on-year increase in the amount of discount sales.

Net turnover per quarter, SEKM


Operating profit per quarter, ex. goodwill write-down, SEKM
200

-100

During the quarter, an operating loss of SEK 548.7 M (profit: 28.4) was reported. The operating result includes a goodwill impairment of SEK 500 M . Currency effects increased costs by approximately SEK 25 M . The decline in earnings was caused by lower sales and a higher amount of discount sales during the period. The loss after net financial items was SEK 575.8 M (profit: 6.5). The loss after tax amounted to SEK 555.6 M (profit: 9.8)

## Business areas

RNB reports turnover and result for three business areas; Polarn O. Pyret, Department Stores and Store concepts.

|  | Polarn O. Pyret |  | Department Stores |  | Store Concepts |  | Fiscal Year | Fiscal Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Q2 } \\ 08 / 09 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 07 / 08 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 08 / 09 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 07 / 08 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 08 / 09 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 07 / 08 \end{gathered}$ | 07/08 | 06/07 |
| Net turnover, Sek M | 108.6 | 99.1 | 344.0 | 325.1 | 466.4 | 430.7 | 3426.2 | 3468.3 |
| Operating profit, Sek M | 16.8 | 15.8 | -13.0 | 13.8 | -583.0 | -69.9 | 1.8 | 342.2 |
| Stores | 102 | 93 | 77 | 79 | 310 | 301 | 475 | 456 |
| Of which franchise | 58 | 52 | - | - | 164 | 167 | 211 | 214 |

## Net sales Dec 08-Feb 09, SEK M



## Polarn O. Pyret business area

## Second quarter

Net sales for the quarter amounted to SEK 108.6 M (99.1), up 9.6\%. Sales in comparable stores rose $4.4 \%$.

Operating profit improved to SEK 16.8 M (15.8), corresponding to an operating margin of $15.5 \%$ (15.9).

Although the prevailing economic climate resulted in a lower activity in the establishment of new stores, interest in the concept remains high.

On March 16, 2009, Polarn O. Pyret's e-commerce platform was launched in Sweden. The response surpassed expectations. The master franchisee in the United States launched the e-commerce platform for the US on March 19, 2009.

## Polarn O. Pyret

Polarn O. Pyret is a brand focused on baby and children's wear and comprises 102 stores, of which 58 are franchise stores. Today, Polarn 0. Pyret is located in 11 countries, with two more in the start-up phase.

The number of proprietary stores at the end of the period totaled 44 (41). In addition, there are 58 (52) franchise stores, including 15 (15) in Sweden and 43 (37) abroad.

## Six months, September 2008 - February 2009

Net sales during the period amounted to SEK 224.0 M (208.2), up $7.6 \%$. Sales in comparable proprietary stores increased $2.9 \%$.

Operating profit amounted to SEK 48.3 M (39.8), corresponding to an operating margin of $21.6 \%$ (19.1).

## Department Stores business area

## Second quarter

Net sales for Department Stores amounted to SEK 344.0 M (325.1), up $5.8 \%$. Sales in comparable stores increased $0.6 \%$.

An operating loss of SEK 13.0 M (profit: 13.8) was reported. Units at the Illum department store in Copenhagen reported an operating loss of SEK 9.0 M (loss: 5.7). Due to the strategic decision to reduce tied-up capital, the amount of discount sales increased compared with the yearearlier period, which impacted negatively on the gross profit margin.

The discontinuation of Floor 4 of Steen \& Ström continues. The discontinuation is expected to be completed by summer 2009. Units at the department store reported an operating loss of SEK 2.8 M (loss: 1.0) for the quarter.

The discontinuation of the Illum department store continues.

## Six months, September 2008 - February 2009

Net sales for Department Stores for the period amounted to SEK 613.2 M (614.1). Sales in comparable units declined 3.6\%.

An operating loss of SEK 8.3 M (profit: 30.4 ) was reported. The weakened earnings were due to lower sales during the period and higher levels of discount sales compared with the year-earlier period.

Furthermore, the Illum department store in Copenhagen negatively impacted on operating profit for the period by SEK 12.3 M (negative: 11.6). Steen \& Ström reported an operating loss of SEK 2.5 M (loss: 2.1) for the period.

## Store Concept business area

## Second quarter

Net sales in Store Concepts amounted to SEK 466.4 M (430.7), up $8.3 \%$. Sales in comparable units declined 7.7\%.

An operating loss of SEK 583.0 M was reported, compared with an operating loss of SEK 69.9 M for the year-earlier period. The operating result includes a goodwill impairment of SEK 500 M . JC's performance remained weak, and it reported an operating loss of SEK 67.9 M for the period (excluding goodwill impairment). Brothers and Sisters reported an operating loss of SEK 15.1 M for the period. The gross profit margin was negatively impacted by a larger amount of discount sales in the quarter compared with the year-earlier period.

## Department Stores

The business area comprises operations in department stores NK in Stockholm, Gothenburg, Steen \& Ström in Oslo, Illum in Copenhagen and Kosta Outlet. The number of proprietary stores at the end of period was 77 (79), with a total retail area of 23.479 sqm. (23.489)

## Store Concept

The business area comprises four separate store concepts, JC, Brothers and Sisters with a total of 310 stores, of which 164 are operated by franchises.

Forceful measures to reverse the negative trend at JC are under way. The measures focus on both the store structure and the cost structure. The actions are aimed at capitalizing on and developing JC's strengths and attractiveness as a jeans concept and clarifying and simplifying the customer offering. In addition to the abovementioned measures, a new product range and a new store profile were developed. The JC concept currently lacks a uniform store profile, and a decision was made to prioritize the remodeling of more stores.

To clarify the concept and simultaneously focus on the area in which JC is the strongest, a decision was made to extend JC's product range and, simultaneously, to discontinue the J-Store product range. This change will be completed during the summer of 2009.

The number of proprietary stores at the end of the period was 146 (134). In addition, there are 164 (167) franchise stores.

## Six months, September 2008 - February 2009

Net sales for the period amounted to SEK 869.7 M (958.5), a decline of $9.2 \%$. Sales in comparable proprietary stores declined 10.9\%.

An operating loss of SEK 573.9 M (loss: 23.7) was reported. The operating result includes a goodwill impairment of SEK 500 M . A larger amount of discount sales compared with the year-earlier period exacerbated the operating loss.

## Financial position and liquidity

The Group's assets totaled SEK 2,699.4 M, compared with SEK $3,328.0 \mathrm{M}$ at the end of the preceding fiscal year. Shareholders' equity at the close of the period amounted to SEK $1,191.5 \mathrm{M}(1,404.1)$, resulting in an equity/assets ratio of $44.1 \%$ (42.2).

At February 28, 2009, inventories totaled SEK 655.0 M, compared with SEK 532.2 M a year earlier. New units resulted in an increase of about SEK 30 M in inventories and currency effects of about SEK 50 M. Inventories also increased as a result of the bringing forward of incoming deliveries.

Cash flow from operating activities was a negative SEK 126.9 M (negative: 100.9). The weakened cash flow was due to an increase in tied-up working capital. Cash flow after investments was a negative SEK 149.7 M (negative: 168.8). Net debt amounted to SEK 810.2 M compared with SEK 991.4 M on August 31, 2008.

Consolidated cash and cash equivalents at the close of the period, including unutilized overdraft facilities, amounted to SEK 135.0 M, compared with SEK 151.5 M at the end of the preceding fiscal year.

In September 2008, a new share issue with preferential rights for the company's shareholders was carried out and fully subscribed. The rights issue generated SEK 342 M before issue expenses, entailing net proceeds of SEK 331 M.

## Investments and depreciation/ amortization

Investments during the period totaled SEK 23.1 M (69.8). Depreciation/amortization during the period amounted to SEK 46.7 M (41.3). Impairment of goodwill was posted in an amount of SEK 500 M.

## Tax paid

During the period, the Group paid SEK 7.9 M in tax

## Personnel

The average number of employees during the period was $1,582(1,520)$.

## Parent Company

Net sales in the Parent Company amounted to SEK 52.1 M (66.7). After net financial items, a loss of SEK 538.5 M (loss: 44.5) was reported, including impairment of shares in subsidiaries of SEK 500 M . Investments during the period totaled SEK 12.9 M (14.5).

## Outlook

Since mid-September, the turmoil in financial markets and the recession have had a sharply adverse impact on consumption. To counter the weakened demand, RNB has taken a number of actions to cut costs and reduce its tied-up capital. The proposed discontinuation of RNB's units at NK Stockholm and NK Gothenburg should be viewed as part of the efforts to strengthen the company's financial position and enable an increased focus on the remaining operations, particularly completion of the restructuring of JC .

The company's assessment is that demand will probably remain weak throughout the current fiscal year.

## Accounting principles

RNB applies the International Financial Reporting Standards (IFRS), as adopted by the EU. This Interim Report was prepared in accordance with IAS 34, Interim Reporting, the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2.1, Accounting for Legal Entities.

## Press and analysts' conference

With reference to today's announcement regarding the discontinuation of parts of the Department Stores business area and the previously announced second-quarter Interim Report, RNB will be holding a press and analysts' conference. The conference will be held on the company's premises at Regeringsgatan 29 today, March 25, at 10:00 a.m.

## Extraordinary General Meeting

A formal resolution regarding the proposal from the Board of RNB RETAIL AND BRANDS to discontinue operations at NK Stockholm and NK Gothenburg will be made at an Extraordinary General Meeting on April 15, 2009 at 1:00 p.m. The meeting will be held on the company's premises at Regeringsgatan 29 in Stockholm.

## Risks and uncertainties

RNB is exposed to a number of risks that are in full or in part beyond the company's control but which could affect its earnings.

## Financial risks

- Currency exposure comprising purchases of goods and sales in international markets.
- Interest-rate exposure associated with the Group's net debt. Financial covenants to lenders.


## Strategic and operational risks

- In common with all retailers, the demand for RNB's products is affected by fluctuations in the general state of the economy
- Competition from other players active in the same segment as RNB.
- Identification of constantly shifting fashion trends and consumer preferences.

In other respects, refer to the detailed description of the Group's management of financial risks in the 2007/2008 Annual Report.

## Future publication dates

Q3 interim report for 2008/2009
June 17, 2009
Year-end report for 2008/2009

This is the type of information that must be published by RNB RETAIL AND BRANDS AB (publ) in accordance with the Swedish Securities Market Act and/or the Financial Instruments Trading Act. The information was submitted for publishing on Mars 25, 2009, at 8:00 a.m.

Stockholm, Mars 25, 2008
RNB RETAIL AND BRANDS AB (publ)

Mikael Solberg
President

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Financial Statements

## CONSOLIDATED INCOME STATEMENT

| MSEK | 3 months Dec 2008Feb 2009 | 3 months Dec 2007Feb 2008 | 6 months Sep 2008Feb 2009 | 6 months <br> Sep 2007- <br> Feb 2008 | 12 months <br> Sep 2007- <br> Aug 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net turnover | 914,5 | 854,1 | 1698,0 | 1777,8 | 3 426,2 |
| Other operating incomes | 2,1 | 1,0 | 3,2 | 5,9 | 13,5 |
|  | 916,6 | 855,1 | 1701,2 | 1783,7 | 3 439,7 |
| Goods for resale | -579,3 | -534,6 | -955,4 | -1 013,3 | -1 941,5 |
| Other external costs | -223,5 | -189,5 | -400,6 | -387,6 | -727,1 |
| Pesonnel costs | -178,1 | -162,5 | -347,2 | -313,1 | -633,0 |
| Depreciation of tangible and intangible fixed assets | -24,6 | -21,6 | -46,7 | -41,3 | -101,0 |
| Impairment of goodwill | -500,0 | - | -500,0 | - | - |
| Restructuring costs | - | - | - | - | -35,3 |
| Operating income | -588,9 | -53,1 | -548,7 | 28,4 | 1,8 |
| Financial incomes | 2,9 | 2,7 | 3,4 | 3,2 | 12,7 |
| Financial costs | -12,5 | -13,4 | -30,5 | -25,1 | -66,3 |
| Income after financial items | -598,5 | -63,8 | -575,8 | 6,5 | -51,8 |
| Tax | 26,3 | 18,8 | 20,2 | 3,3 | -11,4 |
| Profit/loss for period | -572,2 | -45,0 | -555,6 | 9,8 | -63,2 |
| Net profit of the year attributable to: |  |  |  |  |  |
| Parent Company's shareholders | -572,2 | -44,0 | -555,6 | 10,2 | -63,2 |
| Minority owners | - | -1,0 | - | -0,4 | - |
| Earnings per share (SEK), average number of shares | -5,01 | -0,77 | -4,87 | 0,18 | -1,11 |
| Average number of shares, 000's | 114158 | 57079 | 114158 | 57079 | 57079 |

## CONSOLIDATED BALANCE SHEET

MSEK

| Assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Goodwill | 877,0 | 1337,4 | 1376,4 |
| Brands | 500,0 | 500,0 | 500,0 |
| Other intangible fixed assets | 93,9 | 33,6 | 90,4 |
| Tangible fixed assets | 195,7 | 288,3 | 215,2 |
| Financial fixed assets | 2,9 | 3,3 | 3,2 |
| Deferred tax assets | 7,3 | 14,2 | 8,2 |
| Inventories | 655,0 | 532,2 | 672,0 |
| Other current assets | 367,6 | 434,5 | 462,6 |
| Total assets | 2 699,4 | 3143,5 | 3 328,0 |
| Shareholders'equity and liabilities |  |  |  |
| Shareholders'equity attributable to Parent Company's shareholder | 1191,5 | 1477,6 | 1404,1 |
| Shareholders'equity attributable to minority owners | - | 10,7 | - |
| Long-term liabilities | 658,6 | 728,6 | 717,3 |
| Short-term liabilities | 849,3 | 926,6 | 1206,6 |
| Total shareholders' equity and liabilities | 2 699,4 | 3 143,5 | 3 328,0 |

## CASH-FLOW STATEMENT

| MSEK | Sep 2008- <br> Feb 2009 | Sep 2007- <br> Feb 2008 | Sep 2007- <br> Aug 2008 |
| :--- | ---: | ---: | ---: |
| Cash flow from current operations before changes in |  |  |  |
| working capital | $-29,1$ | 47,6 | 24,3 |
| Changes in working capital | $-97,8$ | $-148,5$ | $-19,5$ |
| Cash flow from current operations | $-126,9$ | $-100,9$ | 4,8 |
| Company acquisitions | - | $-7,5$ | $-55,2$ |
| Cash flow fron other investments activities | $-22,8$ | $-60,4$ | $-104,2$ |
| Cash flow after investments | $-\mathbf{1 4 9 , 7}$ | $\mathbf{- 1 6 8 , 8}$ | $\mathbf{- 1 5 4 , 6}$ |
| Cash flow from financial activities | 144,2 | 169,5 | $\mathbf{1 4 3 , 9}$ |
| Cash flow for period | $\mathbf{- 5 , 5}$ | $\mathbf{0 , 7}$ | $\mathbf{- 1 0 , 7}$ |

## CHANGES IN SHAREHOLDERS' EQUITY

| MSEK | Sep 2008- <br> Feb 2009 | Sep 2007- <br> Feb 2008 | Sep 2007- <br> Aug 2008 |
| :--- | ---: | ---: | ---: |
| Opening balance | 1404,1 | 1565,1 | 1565,1 |
| Translation difference | 12,1 | $-1,0$ | $-1,1$ |
| Profit for the period attributable to Parent Company's shareholders | $-555,6$ | 10,2 | $-63,2$ |
| Shareholders'equity attributable to minority owners | - | $-0,4$ | $-11,1$ |
| New issue | 330,9 | - | - |
| Dividend | - | $-85,6$ | $-85,6$ |
| Balance at end of period | $\mathbf{1 1 9 1 , 5}$ | $\mathbf{1 4 8 8 , 3}$ | $\mathbf{1 4 0 4 , 1}$ |

## KEY FIGURES

|  |  | Sep 2008- <br> Feb 2009 <br> 6 months | Sep 2007- <br> Feb 2008 <br> 6 months | Sep 2007- <br> Aug 2008 12 months |
| :---: | :---: | :---: | :---: | :---: |
| Gross margin | \% | 43,7 | 43,0 | 43,3 |
| Operating margin | \% | neg | 1,6 | 0,1 |
| Profit margin | \% | neg | 0,6 | neg |
| Return on capital employed | \% | - | - | 0,6 |
| Return on shareholders'equity | \% | - | - | neg |
| Solidity | \% | 44,1 | 47,3 | 42,2 |
| Interest coverage ratio | mult | neg | 1,3 | 0,2 |
| Net debt | Mkr | 810,2 | 1005,0 | 991,4 |
| Net debt/equity ratio | \% | 68,0 | 67,5 | 70,6 |
| Average number of employees, full time |  | 1582 | 1520 | 1505 |
| Average number of shares, 000's |  | 114158 | 57079 | 57079 |
| Number of shares at end of period, 000's |  | 114158 | 57079 | 57079 |
| Earnings per share after tax | Kr | -4,87 | 0,18 | -1,11 |
| Shareholders'equity per share at end of period | Kr | 10,44 | 26,07 | 24,60 |

NET TURNOVER AND OPERATING RESULT PER BUSINESS AREA

| Net turnover, MSEK | 3 months Dec 2008Feb 2009 | 3 months Dec 2007Feb 2008 | 6 months Sep 2008Feb 2009 | 6 months Sep 2007Feb 2008 | 12 months <br> Sep 2007- <br> Aug 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Polarn O. Pyret | 108,6 | 99,1 | 224,0 | 208,2 | 396,2 |
| Department Stores | 344,0 | 325,1 | 613,2 | 614,1 | 1159,1 |
| Store Concepts | 466,4 | 430,7 | 869,7 | 958,5 | 1881,6 |
| Other | -4,5 | -0,8 | -8,9 | -3,0 | -10,7 |
| Total | 914,5 | 854,1 | 1698,0 | 1777,8 | 3 426,2 |

Operating result, MSEK

| Polarn O. Pyret | 16,8 | 15,8 | 48,3 | 39,8 | 70,2 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Department Stores | $-13,0$ | 13,8 | $-8,3$ | 30,4 | $-22,9$ |
| Store Concepts | $-583,0$ | $-69,9$ | $-573,9$ | $-23,7$ | $-20,1$ |
| Other | $-9,7$ | $-12,8$ | $-14,8$ | $-18,1$ | $-25,4$ |
| Total | $\mathbf{- 5 8 8 , 9}$ | $\mathbf{- 5 3 , 1}$ | $\mathbf{- 5 4 8 , 7}$ | $\mathbf{2 8 , 4}$ | $\mathbf{1 , 8}$ |

INCOME STATEMENT PER QUARTER, GROUP

| MSEK | $\begin{array}{r} \text { 2008/2009 } \\ \text { Dec-Feb } \end{array}$ | $\begin{array}{r} 2008 \\ \text { Sep-Nov } \end{array}$ | $\begin{array}{r} 2008 \\ \text { June-Aug } \end{array}$ | $\begin{array}{r} 2008 \\ \text { March-May } \end{array}$ | $\begin{array}{r} \text { 2007/2008 } \\ \text { Dec-Feb } \end{array}$ | $\begin{array}{r} 2007 \\ \text { Sep-Nov } \end{array}$ | $\begin{array}{r} 2007 \\ \text { June-Aug } \end{array}$ | $\begin{array}{r} 2007 \\ \text { March-May } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net turnover | 914,5 | 783,5 | 871,5 | 776,9 | 854,1 | 923,7 | 939,0 | 758,5 |
| Other operating incomes | 2,1 | 1,1 | 2,4 | 5,2 | 1,0 | 4,9 | 4,8 | - |
| Goods for resale | -579,3 | -376,1 | -536,2 | -392,0 | -534,6 | -478,7 | -547,2 | -392,2 |
| Gross profit | 337,3 | 408,5 | 337,7 | 390,1 | 320,5 | 449,9 | 396,6 | 366,3 |
| Gross margin | 36,7\% | 52,0\% | 38,5\% | 49,5\% | 37,4\% | 48,2\% | 41,7\% | 48,3\% |
| Other external costs | -223,5 | -177,1 | -161,4 | -178,1 | -189,5 | -198,1 | -179,0 | -156,2 |
| Personnel costs | -178,1 | -169,1 | -164,0 | -155,9 | -162,5 | -150,6 | -137,2 | -129,9 |
| Depreciation | -24,6 | -22,1 | -27,4 | -32,3 | -21,6 | -19,7 | -24,0 | -19,6 |
| Write down of goodwill | -500,0 | - | - | - | - | - | - |  |
| Capital gain on the sale of subsidiaries | - | - | - | - | - | - | -2,4 | -0,4 |
| Restructuring costs | - | - | -35,3 | - | - | - | - |  |
| Operating income | -588,9 | 40,2 | -50,4 | 23,8 | -53,1 | 81,5 | 54,0 | 60,2 |
| Finacial incomes | 2,9 | 0,5 | 8,4 | 1,1 | 2,7 | 0,5 | 3,5 | 0,2 |
| Financial costs | -12,5 | -18,0 | -22,3 | -18,9 | -13,4 | -11,7 | -12,0 | -9,3 |
| Income after financial items | -598,5 | 22,7 | -64,3 | 6,0 | -63,8 | 70,3 | 45,5 | 51,1 |

## NUMBER OF STORES AT END OF PERIOD

|  | 28-Feb-09 | 30-Nov-08 | 31-Aug-08 | 31-May-08 | 29-Feb-08 | 30-Nov-07 | 31-Aug-07 | 31-May-07 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Own stores Sweden | 178 | 176 | 174 | 172 | 164 | 157 | 155 | 154 |
| Own stores Norway | 54 | 54 | 54 | 54 | 54 | 52 | 53 | 48 |
| Own stores Finland | 31 | 32 | 32 | 32 | 32 | 32 | 31 | 31 |
| Own stores Denmark | 4 | 4 | 4 | 4 | 4 | 3 | 3 | - |
| Franchise stores Sweden | 170 | 169 | 166 | 169 | 173 | 175 | 174 | 174 |
| Franchise stores outside Sweden | 52 | 54 | 45 | 44 | 46 | 44 | 40 | 42 |
| Total | $\mathbf{4 8 9}$ | $\mathbf{4 8 9}$ | $\mathbf{4 7 5}$ | $\mathbf{4 7 5}$ | $\mathbf{4 7 3}$ | $\mathbf{4 7 6 3}$ | $\mathbf{4 5 6}$ | $\mathbf{4 4 9}$ |

INCOME STATEMENT PARENT COMPANY

| Mkr | 3 months Dec 2008Feb 2009 | 3 months Dec 2007Feb 2008 | 6 months Sep 2008Feb 2009 | 6 months <br> Sep 2007- <br> Feb 2008 | 12 months <br> Sep 2007- <br> Aug 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net turnover | 26,0 | 34,3 | 52,1 | 66,7 | 132,4 |
| Other operating incomes | - | 0,2 | - | 0,2 | 0,2 |
|  | 26,0 | 34,5 | 52,1 | 66,9 | 132,6 |
| Other external costs | -21,8 | -24,6 | -41,4 | -44,7 | -74,7 |
| Pesonnel costs | -8,4 | -19,5 | -17,1 | -41,0 | -72,5 |
| Depreciation of tangible and intangible fixed assets | -4,7 | -2,3 | -9,2 | -4,7 | -12,5 |
| Operating income | -8,9 | -11,9 | -15,6 | -23,5 | -27,1 |
| Results from articipation in Group companies | -500,0 | - | -500,0 | - | -60,0 |
| Financial incomes | - | - | 0,1 | - | - |
| Financial costs | -11,0 | -11,4 | -23,0 | -21,0 | -42,9 |
| Income after financial items | -519,9 | -23,3 | -538,5 | -44,5 | -130,0 |
| Allocaction to tax allocaction reserve | - | - | - | - | -8,0 |
| Tax | - | - | - | - | 22,1 |
| Profit/loss for period | -519,9 | -23,3 | -538,5 | -44,5 | -115,9 |

## BALANCE SHEET PARENT COMPANY

Mkr
28-Feb-2009 29-Feb-2008 31-Aug-2008
Assets

| Intangible fixed assets | 35,5 | - | 25,1 |
| :---: | :---: | :---: | :---: |
| Tangible fixed assets | 28,2 | 35,8 | 34,9 |
| Financial fixed assets | 1586,4 | 2055,1 | 2086,4 |
| Deferred tax assets | 23,4 | 29,9 | 23,4 |
| Other current assets | 172,6 | 120,4 | 278,1 |
| Total assets | 1846,1 | 2 241,2 | 2 447,9 |
| Shareholders'equity and liabilities |  |  |  |
| Shareholders'equity | 1114,2 | 1319,1 | 1321,7 |
| Untaxed reserves | 17,5 | 9,5 | 17,5 |
| Long-term liabilities | 451,8 | 510,3 | 489,2 |
| Short-term liabilities | 262,6 | 402,3 | 619,5 |
| Total shareholders' equity and liabilities | 1846,1 | 2 241,2 | 2 447,9 |

## NUMBER OF STORES

| Polarn O. Pyret | 28-Feb-09 |  | 29-Feb-08 |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Own | Franchise | Total | Own | Franchise |  |
| Sweden | 44 | 15 | 59 | 41 | 15 | 56 |
| Norway | 0 | 17 | 17 | 0 | 15 | 15 |
| Finland | 0 | 8 | 8 | 0 | 5 | 5 |
| United Kingdom | 0 | 11 | 11 | 0 | 6 | 6 |
| Scotland | 0 | 1 | 1 | 0 | 1 | 1 |
| Ireland | 0 | 1 | 1 | 0 | 1 | 1 |
| Iceland | 0 | 2 | 2 | 0 | 1 | 1 |
| Russia | 0 | 2 | 2 | 0 | 2 | 2 |
| Estonia | 0 | 1 | 1 | 0 | 2 | 2 |
| Latvia | 0 | 0 | 0 | 0 | 3 | 3 |
| Lithuania | 0 | 0 | 0 | 0 | 1 | 1 |
| Denmark (through Departments Stores) | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 44 | 58 | 102 | 41 | 52 | 93 |
|  | 28-Feb-09 |  |  | eb-08 |  |  |
| Department Stores | Own |  |  | Own |  |  |
| Number of stores | 77 |  |  | 79 |  |  |
| Total retail space, m2 | 23479 |  |  | 3489 |  |  |
|  | 28-Feb-09 |  |  | eb-08 |  |  |
| Store Concepts | Own | Franchise | Total | Own | Franchise | Total |
| JC, J-Store, Sweden | 34 | 87 | 121 | 31 | 93 | 124 |
| JC, J-Store, Norway | 34 | 9 | 43 | 35 | 9 | 44 |
| JC, J-Store, Finland | 19 | 0 | 19 | 20 | 0 | 20 |
| Brothers, Sweden | 25 | 42 | 67 | 20 | 41 | 61 |
| Brothers, Finland | 8 | 0 | 8 | 8 | 0 | 8 |
| Sisters, Sweden | 22 | 26 | 48 | 16 | 24 | 40 |
| Sisters, Finland | 4 | 0 | 4 | 4 | 0 | 4 |
| Total | 146 | 164 | 310 | 134 | 167 | 301 |

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