

# Italian hospitals invest in medical imaging systems from Sectra

The IT and medical-technology company Sectra's efforts to increase sales in the Italian medical market are starting to bear fruit. Through a successful cooperation with Andra S.p.A., several healthcare providers ranging from large hospital chains to small and medium-sized clinics have chosen medical imaging systems from Sectra.

Among the new customers that will implement Sectra's solution are SDN in Naples, one of the largest private diagnostic centers in southern Italy, Ospedale di Castiglione, a multi-site hospital managed by a private group, and Data Medica of Padova, a group of clinics and medical-imaging centers.

"Our recent success on the market proves that our dedicated group of IT specialists, combined with Sectra's solution, attracts hospitals seeking to enhance their radiology operations," says Vittorio Pirera, President of Andra S.p.A.

# Medical IT systems benefit healthcare efficiency

Sectra's medical imaging solutions contribute to efficient and safe processing and archiving of digital images, allowing radiologists and the clinicians to read images productively and securely without compromising diagnostic quality or patient integrity.

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### About Sectra's medical operations

Sectra is one of the world's major diagnostic imaging system (PACS) providers. More than 900 hospitals worldwide use the system daily and more than 40 million radiology examinations are diagnosed in Sectra's system annually. In Scandinavia, Sectra is the market leader with more than 50% of all film-free installations. Outside Scandinavia, Sectra's system is installed at customers in North America and most major countries in Europe and the Far East.

#### About the Sectra Group

Sectra successfully develops and sells cutting-edge products in the expansive niche segments of medical systems and secure communication systems. The company was founded in 1978 and has its roots in the Linköping Institute of Technology in Sweden. Today, Sectra has offices in eleven countries and operates through partners worldwide. Sales in the 2005/2006 fiscal year totaled SEK 564 million. Since 1999, the Sectra share is quoted on the Nordic Exchange. For more information about Sectra visit http://www.sectra.com.

### About the Andra Group

Founded in the early 1980s, Andra S.p.A. has provided the Italian medical market with such radiological products as film, CRs and printers. Today, Andra is a distributor of Sectra's medical IT systems and Konica Minolta Medical products.

Andra covers Italy nationwide, both from the sales and technical viewpoint, through a network of agents, partners and a group of IT specialists supporting sales and system implementation.

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