

AS TALLINK GRUPP - COMPANY ANNOUNCEMENT

04.07.2017

AS TALLINK GRUPP STATISTICS FOR JUNE 2017 AND THE SECOND QUARTER OF THE 2017 FINANCIAL YEAR

In June 2017 AS Tallink Grupp transported 976 165 passengers, which is a 7.4% increase compared to June 2016. The number of cargo units increased by 14.5% to 30 841 units and the number of passenger vehicles increased by 1.8% to 123 353 units in the same comparison.

In the second quarter of the 2017 financial year (April – June) AS Tallink Grupp transported 2 587 033 passengers which is a 6.8% increase compared to the previous year. The number of transported cargo units increased by 8.8% to 91 819 units and the number of passenger vehicles decreased by 0.1% to 309 637 units in same comparison.

AS Tallink Grupp passenger, cargo unit and passenger vehicles numbers for June 2017 and second quarter of the financial year were the following:

| | June 2017 | June 2016 | Change | II Quarter 2017 | II Quarter 2016 | Change |
|-------------------|-----------|-----------|--------|--------------------|--------------------|--------|
| Passengers | 976 165 | 909 082 | 7.4% | 2 587 033 | 2 423 057 | 6.8% |
| Finland - Sweden | 296 687 | 280 502 | 5.8% | 765 240 | 714 315 | 7.1% |
| Estonia - Finland | 507 065 | 486 810 | 4.2% | 1 348 546 | 1 322 472 | 2.0% |
| Estonia - Sweden | 97 434 | 93 172 | 4.6% | 276 046 | 258 440 | 6.8% |
| Latvia - Sweden | 74 979 | 48 598 | 54.3% | 197 201 | 127 830 | 54.3% |
| | | | | | | |
| Cargo Units | 30 841 | 26 932 | 14.5% | 91 819 | 84 392 | 8.8% |
| Finland - Sweden | 5 605 | 5 016 | 11.7% | 18 264 | 17 836 | 2.4% |
| Estonia - Finland | 20 701 | 17 983 | 15.1% | 59 610 | 54 009 | 10.4% |
| Estonia - Sweden | 3 463 | 3 381 | 2.4% | 10 979 | 10 685 | 2.8% |
| Latvia - Sweden | 1 072 | 552 | 94.2% | 2 966 | 1 862 | 59.3% |
| | | | | | | |
| Passenger | | | | | | |
| Vehicles | 123 353 | 121 134 | 1.8% | 309 673 | 310 010 | -0.1% |
| Finland - Sweden | 21 300 | 20 676 | 3.0% | 43 384 | 41 934 | 3.5% |
| Estonia - Finland | 87 534 | 87 839 | -0.4% | 227 267 | 235 352 | -3.4% |
| Estonia - Sweden | 7 104 | 6 954 | 2.2% | 18 993 | 18 512 | 2.6% |
| Latvia - Sweden | 7 415 | 5 665 | 30.9% | 20 029 | 14 212 | 40.9% |

The following operational factors influenced the development in June and in the second quarter of 2017:

ESTONIA - FINLAND

On 12 December 2016 the cruise ferry Silja Europa started operating the Tallinn - Helsinki route cruise service, during the period of 13 March to 29 August 2016, the route was operated with two ships, the Baltic Queen and Silja Europa.

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On 29 January 2017 the new LNG fast ferry Megastar started operating Tallink Shuttle service on the Tallinn - Helsinki route and replaced fast ferry Superstar.

LATVIA - SWEDEN

The cruise ferry Romantika started operating on the Riga - Stockholm route on 12 December 2016 as second ship on the route next to cruise ferry Isabelle.

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