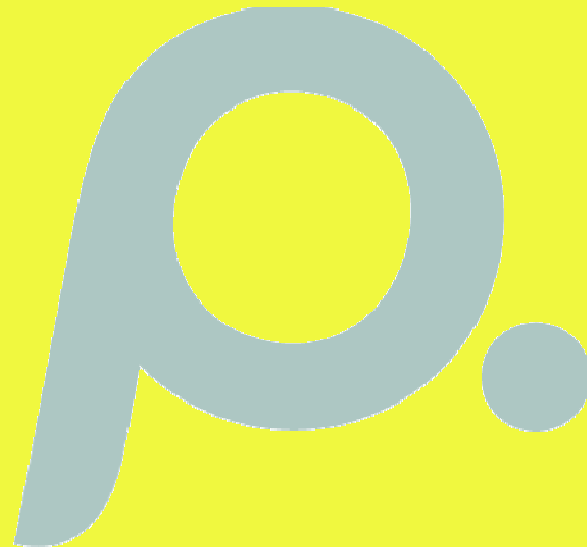


Company presentation January 08



**polimoon™**

**COMMITTED TO PLASTICS**



# leading plastic converter

**Polimoon is a leading European developer and producer of products and applications manufactured in plastics, with a strong customer focus and strong positions in selected market segments.**



# we address four core segments

consumer  
packaging



medical  
packaging



chemical  
packaging



components

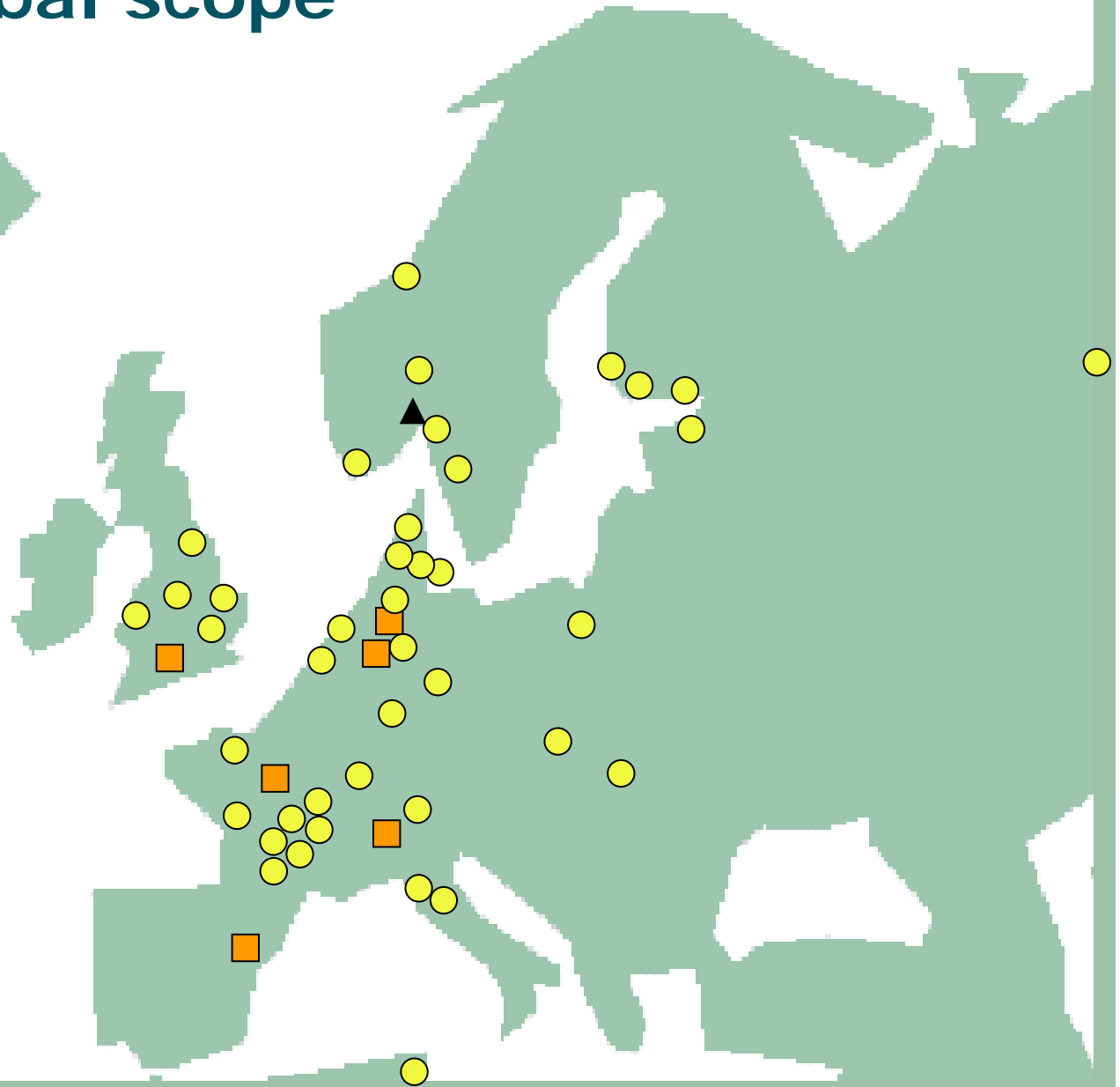




# polimoon global scope

- 4300 employees in 18 countries
- 41 factories
- 6 sales offices
- ~560 M EUR sales

- Production and sales
- Sales office
- ▲ Corporate Office

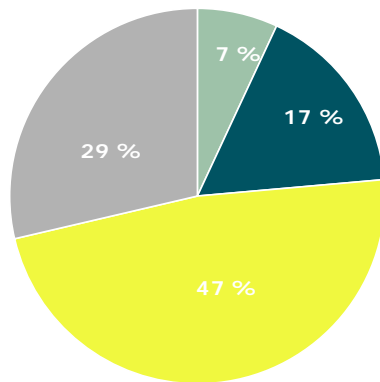




## some key figures

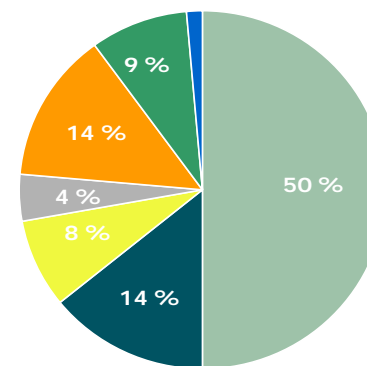
- Total annual sales EUR 560 million
- Total annual purchasing 130 000 tons

### Sales



- Medical Packaging
- Chemical Packaging
- Consumers Packaging
- Components

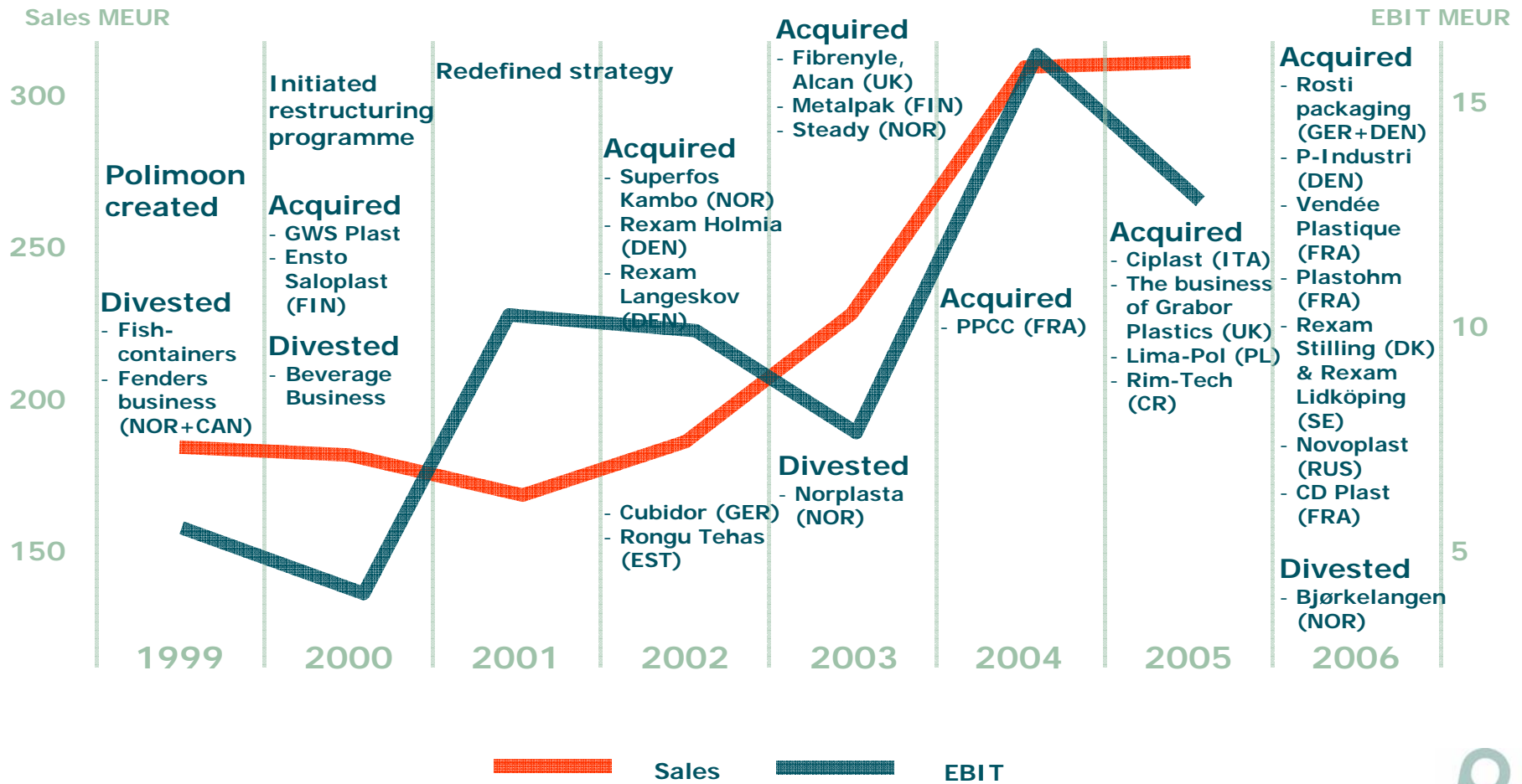
### Purchasing



- Polyethylene
- Polypropylene
- PET
- PVC
- Engineering Polymers
- Polystyrene
- Other



# Acquisitions and divestments





# competitive products for specific market segments

**We concentrate on specific market segments where we have particular competitive advantages – consumer, medical and chemical packaging, and components.**



# Consumer packaging 3 sub segments

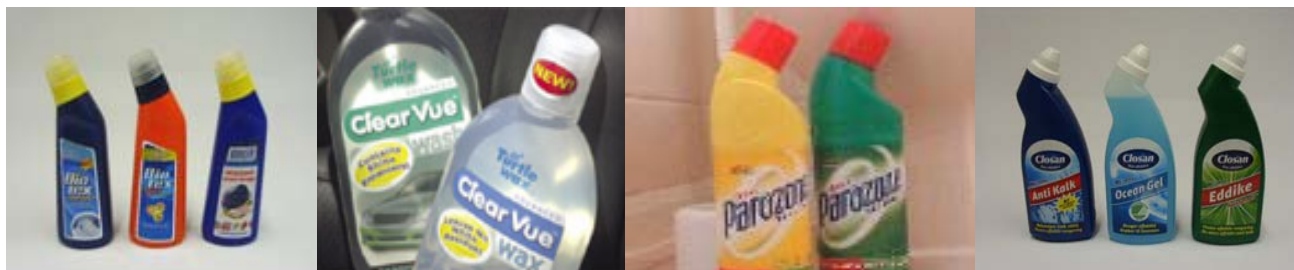
## Food & Beverage



## Personal Care



## Household







# Chemical and Medical packaging

## Chemical



## Medical





# Components

## Exterior



## Interior



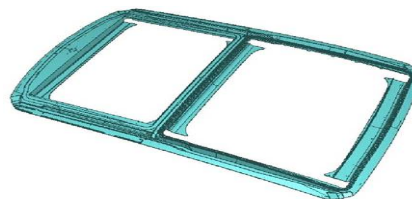
Lower storage

Storage under IP

Front shelf

## Products /systems

Page 10





# consumer packaging customer base

Personal Care



Food & Beverage



Household





# medical packaging customer base





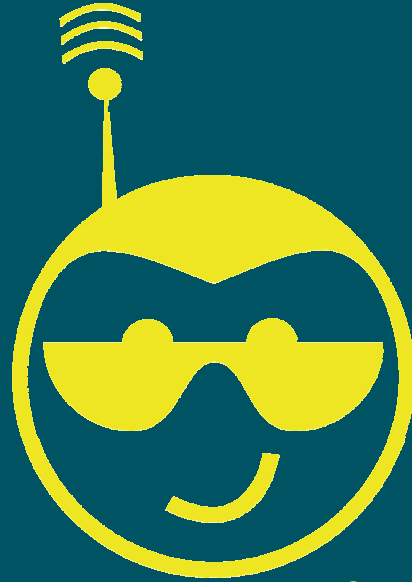
# chemical packaging customer base





# components customer base



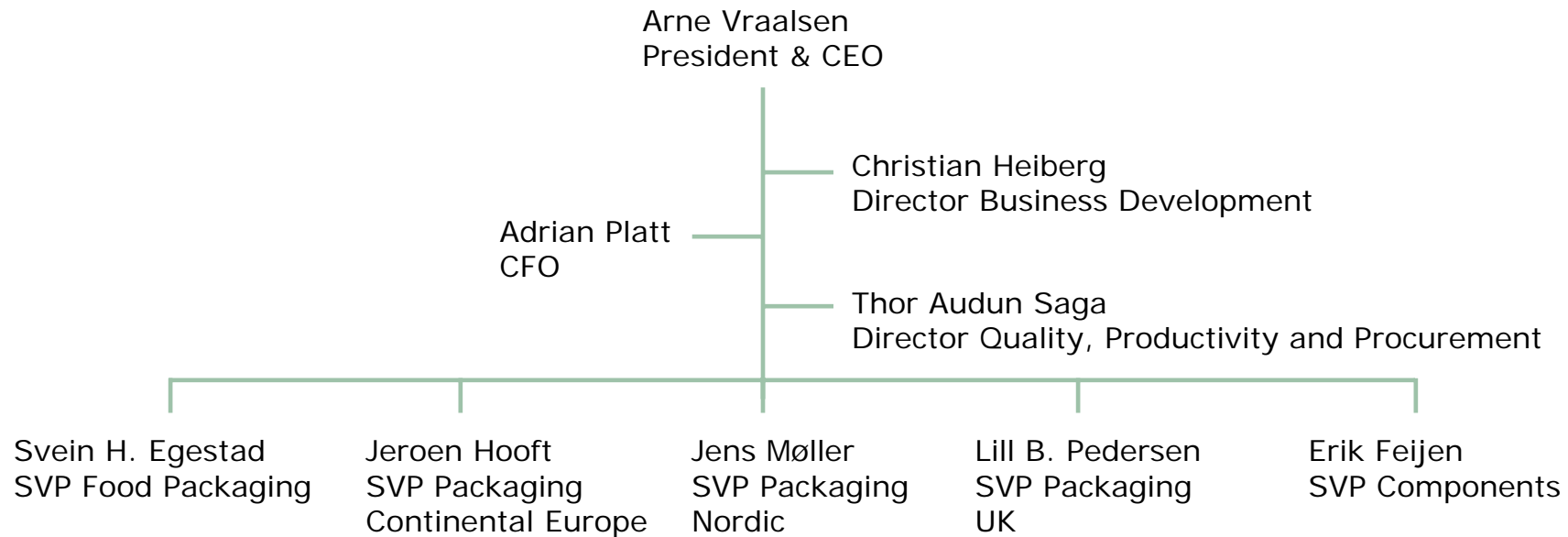


# a committed organisation

**Our ambition is to be a leader in our field. The Polimoon organisation and culture is built upon a set of values that provide a framework for how we think, how we act.**



# Polimoon Senior Management







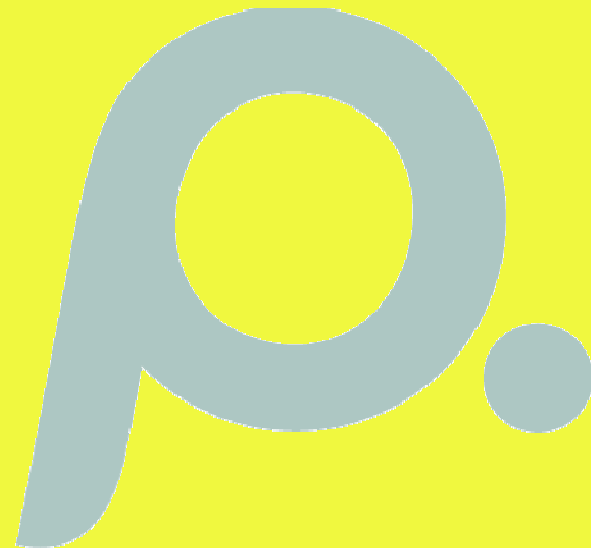
# strong financial performance

**A key tool in helping us reach our goals is the ability to measure and communicate performance. We do this by measuring the key processes in our business. The key performance indicators are: Sales per employee, Net asset turnover, EBITA, RONA, OEE, Scrap**



# a clear direction forward

**We will continuously strengthen our position as a leading plastic converter, building on our excellent operations, customer focus and ability to create value.**



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