## Lindex Interim Report for the second quarter

1 December 2006-28 February 2007
First six months 2006/2007 (1 September 2006-28 February 2007)

- The Lindex Group's sales amounted to SEK 2,554M (2,581), equivalent to a change of -1.1 (-1.5) per cent. Same store sales excluding the currency effect fell by $1.8(+0.9)$ per cent.
- Closure costs for the stores in Germany are estimated to amount to SEK 90M, which is charged to the period's profit. Approximately SEK 70M affects the cash flow. During the closure period, which will continue during the remainder of the financial year, current operating losses will be added.
- Operating profit excluding forecast closure costs relating to the German operation amounted to SEK 239M (308).
- Operating profit including forecast closure costs of SEK 90M amounted to SEK 149M (308). Profit after financial items amounted to SEK 143M (311). The EBITA result in the Group amounted to SEK 149M (308).
- The operating margin including forecast closure costs amounted to 5.8 (11.9) per cent and the gross margin to 59.3 (59.6) per cent. The EBITA margin in the Group amounted to 5.8 (11.9) per cent.
- Profit after tax amounted to SEK 80M (293), equivalent to SEK 1.20 (4.30) per share.

Second quarter 2006/2007 (1 December 2006-28 February 2007)

- The Lindex Group's sales amounted to SEK 1,265M $(1,274)$, equivalent to a change of -0.7 (-1.3) per cent. Same store sales excluding the currency effect fell by $2.1(+1.7)$ per cent.
- Operating profit excluding forecast closure costs relating to the German operation amounted to SEK 107M (148).
- Operating profit including forecast closure costs of SEK 90M amounted to SEK 17M (148). Profit after financial items amounted to SEK 13M (151). The EBITA result in the Group amounted to SEK 17M (148).
- The operating margin including forecast closure costs amounted to 1.3 (11.6) per cent and the gross margin to 58.5 (58.6) per cent. The EBITA margin in the Group amounted to 1.3 (11.6) per cent.
- The result after tax amounted to SEK -17M (105), equivalent to SEK -0.20 (1.50) per share.


## The CEO comments:

"Children’s Clothing and Lingerie have developed satisfactorily. Regarding Ladies’ Wear, however, the development has not been satisfactory. As a result of delays of several deliveries from some of our biggest purchasing markets we did not have sufficient spring fashion in the stores during January. Since the middle of February the stores have been well-stocked with spring fashion and our product range has been positively received by our customers."

Göran Bille, President and CEO
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## Market and demand

Growth in the retail clothing markets in which Lindex operates remained positive during the first quarter. According to Handelns Utredningsinstitut, HUI, the Swedish retail clothing and outfit market grew by 2.5 per cent in total during the quarter. Growth was stronger in the first part of the quarter.

## Sales and gross margin

The Lindex Group's sales for the period December 2006-February 2007 amounted to SEK 1,265M $(1,274)$, equivalent to a change of $-0.7(-1.3)$ per cent.

Same store sales for the second quarter fell by $3.6(+3.9)$ per cent. Same store sales excluding the currency effect fell by $2.1(+1.7)$ per cent. New stores contributed 3.3 (3.8) per cent. Closed Lindex stores affect the comparison with the previous year by the equivalent of $-0.4(-2.1)$ per cent.

Lindex's total sales development for the second quarter was below the market trend. Sales in the Swedish and Baltic markets continued to grow. In Sweden, total sales increased by 3.8 per cent in total. However, sales fell in Norway and Finland.

Sales within the Lingerie and Children's Clothing business areas developed satisfactorily during the period whilst sales within the Ladies’ Wear business area fell in all markets. The reduced sales within Ladies' Wear are mainly due to the late arrival of spring products.

The gross margin was on a par with the previous year and amounted to 58.5 (58.6) per cent.
The gross margin for the first half of the financial year fell to 59.3 (59.6) per cent.

## Profit after financial items

Profit after financial items for the second quarter amounted to SEK 13M (151). The result is charged with one-off costs of SEK 90M relating to the close down of the German operation. Operating profit, including one-off costs in Germany, amounted to SEK 17M (148) and the operating margin to 1.3 (11.6) per cent.

Operating profit before financial items, taxes and write-down of brand names and goodwill, if any, EBITA, excluding one-off effects relating to the close down of the German operation, amounted to SEK 239M (308) for first six months of the financial year. This resulted in an EBITA margin of 9.3 (11.9) per cent.

Operating profit for the first six months of the financial year amounted to SEK 149M (308). Profit after financial items fell to SEK 143M (311).

The weak sales trend meant that gross profit was lower than anticipated for the quarter and slightly lower than for the same period in the previous year. In addition, operating expenses, cleared of one-off effects relating to the close down of the German operation, increased by 5.6 per cent in total during the quarter compared with the previous year. The increase is due to the fact that the number of stores increased between the years and to increased investments in the refurbishment of existing stores. In total, this resulted in a reduced profit for the period in the current operations.

The result in the current German operation amounted to SEK -12M (-17).
Financial income and expenses amounted to SEK -4M (3) for the quarter. Interest expenses on interest-bearing liabilities amounted to SEK -4M (-0), which averaged SEK 437M (3) for the second quarter.

The result per share after tax amounted to SEK -0.20 (1.50) during the quarter.
Financial income and expenses amounted to SEK -6M (3) for the first six months and interest-bearing liabilities averaged 394M (9). Interest expenses amounted to SEK -6M (-1).

## Germany

The closure costs for the stores in Germany are estimated to amount to SEK 90M, which is charged to the period's profit. Approximately SEK 70M affects the cash flow. During the closure period, which will continue during the remainder of the financial year, current operating losses will be added. One store was closed during the quarter. The close down of the entire German operation is expected to be fully implemented during the 2006/2007 financial year.

## Store network

The number of Lindex stores amounted 360 (345) at the end of the second quarter. During the quarter, Lindex opened no new stores (0) and closed one store (1).

During the first six months of the financial year, Lindex opened a total of 11 (16) new stores and closed one store (4).

Lindex will open its first store in the Czech Republic during September 2007.

## Taxes

Deferred and paid taxes amounted to SEK -30M (-46) for the second quarter of the financial year.
The Administrative Court of Appeal has not made a judgement in the ongoing tax case relating to value transfers to Germany. With regard to Espevik i Sverige AB, Lindex appealed the National Swedish Tax Board's decision to the County Administrative Court during the quarter. The ongoing tax cases have not affected the period's profit.

## Inventories

Inventories on 28 February 2007 amounted to SEK 739M (700). On 31 August 2006, inventories amounted to SEK 724 M . The turnover rate amounted to 3.0 . The corresponding figure for the 2005/2006 financial year was 3.1.

## Investments

The Group's investment in fixed assets amounted to SEK 41M (22) for the second quarter of the financial year. In addition to investments in new and existing stores, other investments relate to IT and the new distribution centre.

Lindex reckons that the investment level for the current financial year will amount to approximately SEK 250M. Most of the investments relate to existing and new stores as well as investments in the new distribution centre.

## Cash flow

The cash flow from current operations amounted to SEK 164M (324) for the first six months of the financial year. The cash flow after investments amounted to SEK 26M (279).

The total cash flow was especially affected by the reduced profit, the increased level of investment and by the dividend to the shareholders amounting to SEK 344M (550).

## Financing and liquidity

On 28 February 2007, liquid funds amounted to SEK 89M compared with SEK 107M on 31 August 2006.

On 28 February 2007, net borrowing amounted to SEK 360M compared with SEK 43M on 31 August 2006.

On 28 February 2007, the net debt/equity ratio amounted to 92 per cent compared with six per cent on 31 August 2006. The equity ratio fell to 23 per cent compared with 42 per cent on 31 August 2006.

## Parent company

Sales for the second quarter fell by SEK 283M, equivalent to 39 per cent, to SEK 442M (725). Profit after financial items fell to SEK -6M (77). The comparison between the years is affected by the fact that the Swedish store operation was included in the parent company in the previous year, but has been organised within a separate subsidiary since 1 September 2006. Investment in fixed assets was SEK 15M (37). Profit after tax fell to SEK -5M (51). Net borrowing by the parent company amounted to SEK 520M (-25) on 28 February 2007.

## Financial targets

The previously set financial targets and time perspective stand. The Lindex Group will achieve the following targets by August 2009:

- A sustainable EBITA margin of 14-15 per cent.
- A sustainable gross margin of 59-60 per cent.


## Future information dates

Interim Report for the third quarter of 2006/2007
Year-End Report for the 2006/2007 financial year
Annual Meeting of shareholders 2006/2007 in Göteborg Interim Report for the first quarter of 2007/2008

26 June 2007
2 October 2007
18 December 2007
18 December 2007

## Accounting principles

As from 1 September 2005, Lindex is applying International Financial Reporting Standards (IFRS) in its financial reporting. AB Lindex is applying RR 32 and the Annual Accounts Act. This Interim Report has been prepared in accordance with IFRS by application of IAS 34, Interim reporting, and RR 31 and in accordance with the accounting principles which applied on 31 August 2006. IFRS is subject to continual review and changes could, therefore, be made during future periods.

Göteborg, 27 March 2007
AB Lindex (publ)
Board of Directors

## Review Report for AB Lindex relating to Interim Report for the period 1 September 2006-28 February 2007

We have carried out a review of this Interim Report for AB Lindex (publ) for the period 1 September 2006-28 February 2007. The Executive Management is responsible for preparing and presenting this Interim Report in accordance with the Annual Accounts Act and IAS 34. Our responsibility is to express a conclusion about this Interim Report based on our review.

We have carried out our review in accordance with the Standard for review engagement, SÖG 2410 Review of financial interim information carried out by the company's elected Auditor, issued by the Swedish Institute of Authorised Public Accountants, FAR. A review includes making enquiries, primarily to individuals responsible for financial matters and accounting matters, carrying out an analytical examination and implementing other audit checks. A review has a different emphasis and is significantly less extensive compared with the emphasis and extent of an audit in accordance with auditing standards in Sweden, RS, and generally accepted auditing standards. The audit checks implemented in a review do not enable us to acquire such assurance that we become aware of all important circumstances which would have been identified if an audit had been carried out. The expressed conclusion based on a review, therefore, does not have the assurance of an expressed conclusion based on an audit.

Based on our review, no circumstances have emerged which give us reason to consider that the appended Interim Report is not, in substance, prepared in accordance with the Annual Accounts Act and IAS 34.

27 March 2007
Öhrlings PricewaterhouseCoopers AB

Magnus Götenfelt
Authorised Public Accountant

## The Lindex Group's development

Number of stores

|  | 31 August |  |  |  |  | 28 February |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2004 | 2005 | 2006 | 2006 | 2007 |
| Lindex, Sweden | 179 | 179 | 181 | 181 | 188 | 186 | 193 |
| Lindex, Norway | 88 | 87 | 86 | 84 | 86 | 85 | 86 |
| Lindex, Finland | 48 | 47 | 47 | 45 | 48 | 48 | 51 |
| Lindex, Estonia | - | - | 1 | 1 | 2 | 2 | 2 |
| Lindex, Latvia | - | - | - | - | 3 | - | 6 |
| Lindex, Germany | 33 | 30 | 25 | 22 | 23 | 24 | 22 |
| AB Twilfit, Sweden | 58 | 58 | 58 | 55 | - | - | - |
| Total | 406 | 401 | 398 | 388 | 350 | 345 | 360 |
| Closures | 14 | 9 | 11 | 14 | 6 | 4 | 1 |

Sales by market

|  | 6 months 1 September28 February |  | Latest <br> 12 months <br> Mar-Feb | 12 months Sep-Aug |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005/06 | 2006/07 | 2006/07 | 2005/06 |
| Sweden, SEK M | 1490 | 1542 | 3070 | 3018 |
| Norway, NOK M | 541 | 527 | 1049 | 1063 |
| Finland ${ }^{1)}$, EUR M | 33 | 34 | 72 | 71 |
| Germany, EUR M | 15 | 12 | 27 | 30 |
| Currency effect | 66 | -49 | -41 | 74 |
| Total Nordic countries, SEK M | 2445 | 2439 | 4925 | 4931 |
| Total, SEK M | 2581 | 2554 | 5185 | 5212 |

[^0]
## Income statements

| SEK M | $\qquad$ |  | Latest 12 months Mar-Feb | 12 months Sep-Aug |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005/06 | 2006/07 | 2006/07 | 2005/06 |
| Net sales |  |  |  |  |
| Sales, net | 2581 | 2554 | 5185 | 5212 |
| Other operating income | 36 | 32 | 64 | 68 |
| Total operating income | 2617 | 2586 | 5249 | 5280 |
| Operating expenses |  |  |  |  |
| Goods for resale | -1 043 | -1 040 | -2 134 | -2 137 |
| Gross profit | 1574 | 1546 | 3115 | 3143 |
| Other external costs | -614 | -690 | -1 326 | -1 250 |
| Personnel costs | -581 | -612 | -1 185 | -1 154 |
| Depreciation and write-down of tangible and intangible fixed assets | -71 | -95 | -165 | -141 |
| Operating profit | 308 | $149{ }^{1)}$ | $439{ }^{1)}$ | 598 |
| Result of financial investments |  |  |  |  |
| Financial income | 4 | 0 | 0 | 4 |
| Financial expenses | -1 | -6 | -7 | -2 |
| Profit after financial items | 311 | 143 | 432 | 600 |
| Taxes |  |  |  |  |
| Tax on the period's profit | $-18^{2)}$ | -63 | -141 | $-96^{2)}$ |
| Net profit for the period | 293 | 80 | 291 | 504 |
| Profit per share after split and redemption, SEK | 4.30 | $1.20^{3)}$ | 4.20 | 7.30 |
| Profit per share before split and redemption, SEK | 21.30 | 5.80 | 21.20 | 36.70 |
| Number of shares after split and redemption | 68750000 | 68750000 | 68750000 | 68750000 |
| Number of shares before split and redemption | 13750000 | 13750000 | 13750000 | 13750000 |
| ${ }^{1)}$ A provision totalling SEK 90M has been charged to the period's profit relating to estimated closure costs for the Lindex German operation. |  |  |  |  |
| ${ }^{3)}$ Option schemes issued by Lindex comprise a maximum of 2,250,000 shares. Allocation of options has not yet been made and the scheme has not had any effect on the accounting records. |  |  |  |  |

## Quarterly income statements

| SEK M | 2005/06 |  |  |  | 2006/07 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter | SepNov | Dec- <br> Feb | Mar- <br> May | JunAug | SepNov | Dec- <br> Feb |
| Net sales |  |  |  |  |  |  |
| Sales, net | 1307 | 1274 | 1322 | 1309 | 1289 | 1265 |
| Other operating income | 18 | 18 | 16 | 16 | 14 | 18 |
| Total operating income | 1325 | 1292 | 1338 | 1325 | 1303 | 1283 |
| Operating expenses |  |  |  |  |  |  |
| Goods for resale | -516 | -527 | -520 | -574 | -515 | -525 |
| Gross profit | 809 | 765 | 818 | 751 | 788 | 758 |
| Other external costs | -321 | -293 | -339 | -297 | -319 | -371 |
| Personnel costs | -292 | -289 | -298 | -275 | -302 | -310 |
| Depreciation and write-down of tangible and intangible fixed assets | -36 | -35 | -35 | -35 | -35 | -60 |
| Operating profit | 160 | 148 | 146 | 144 | 132 | $17^{2)}$ |
| Result of financial investments |  |  |  |  |  |  |
| Financial income | 1 | 3 | 0 | 0 | 0 | 0 |
| Financial expenses | -1 | 0 | -1 | 0 | -2 | -4 |
| Profit after financial items | 160 | 151 | 145 | 144 | 130 | 13 |
| Taxes |  |  |  |  |  |  |
| Tax on the period's profit | $28^{1)}$ | -46 | -38 | -40 | -33 | -30 |
| Net profit for the period | 188 | 105 | 107 | 104 | 97 | -17 |
| ${ }^{1)}$ Revaluation of tax assets | 76 | - | - | - |  |  |
| ${ }^{2)}$ A provision totalling SEK 90M has bee estimated closure costs for the Lindex | arged to <br> man oper | period's <br> . | ofit relat |  |  |  |

## Quarterly results - Nordic countries and Germany

SEK M

## Quarter

Result before taxes Lindex GmbH, Germany
Adjusted profit in the Nordic countries, i.e. after adjustment for the effect on profit from $\begin{array}{lllllllll}\text { Lindex GmbH, Germany } & 168 & 168 & 153 & 161 & 143 & 115\end{array}$

[^1]Specification of costs relating to the close down of the Lindex German operation

| SEK M | Adjusted <br> 2006/07 <br> 6 months | Lease contracts | Personnel | Inventories | Fixed assets | Other | 2006/07 <br> 6 months |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |  |  |  |
| Sales, net | 2554 |  |  |  |  |  | 2554 |
| Other operating income | 32 |  |  |  |  |  | 32 |
| Total operating income | 2586 |  |  |  |  |  | 2586 |
| Operating expenses |  |  |  |  |  |  |  |
| Goods for resale | -1 040 |  |  | 0 |  |  | -1 040 |
| Gross profit | 1546 |  |  |  |  |  | 1546 |
| Other external costs | -632 | -48 |  |  |  | -10 | -690 |
| Personnel costs | -604 |  | -8 |  |  |  | -612 |
| Depreciation/writedown of tangible and intangible fixed assets | -71 |  |  |  | -24 |  | -95 |
| Operating result | 239 | -48 | -8 | 0 | -24 | -10 | 149 |


|  | Adjusted <br> 2006/07 <br> Dec-Feb | Lease <br> Contracts | Personnel | Fixed <br> Inventories | 2006/07 <br> assets | Other |
| :--- | ---: | :--- | :--- | :--- | :--- | ---: | | Dec-Feb |
| ---: | :--- |

## Balance sheets

|  | 28 February |  | 31 August |
| :---: | :---: | :---: | :---: |
| SEK M | 2006 | 2007 | 2006 |
| Intangible fixed assets ${ }^{1,2)}$ | 247 | 333 | 339 |
| Tangible fixed assets ${ }^{2}$ | 354 | 309 | 263 |
| Financial fixed assets | 51 | 51 | 50 |
| Inventories | 700 | 739 | 724 |
| Trade debtors | 11 | 36 | 10 |
| Other current receivables | 112 | 151 | 110 |
| Liquid funds | 106 | 89 | 107 |
| Total assets | 1581 | 1708 | 1603 |
| Equity pertaining to the parent company's shareholders | 793 | 391 | 667 |
| Long-term liabilities and long-term provisions | 75 | 47 | 59 |
| Current liabilities and current provisions | 713 | 1270 | 877 |
| Total equity, provisions and |  |  |  |
| liabilities | 1581 | 1708 | 1603 |
| ${ }^{1)}$ Of which goodwill | 72 | 72 | 72 |
| ${ }^{2)}$ Reclassification of capitalised development expenditure for computer programs from tangible to intangible fixed assets | - | - | 110 |
| ${ }^{3}$ ) Of which interest-bearing liabilities | 2 | 449 | 150 |

## Changes in consolidated equity

|  | 2005/06 <br> Sep-Feb | 2006/07 <br> Sep-Feb | 2005/06 <br> Sep-Aug |
| :--- | ---: | ---: | ---: |
| SEK M <br> Opening equity <br> Effect of change of accounting <br> principle | 1032 | 667 | 1032 |
| Opening equity adjusted in accordance <br> with new principles | 6 | - | 6 |
| Change in contingency reserve <br> Net result for the period <br> Implemented redemption <br> programme/dividend <br> Translation difference <br> Amount at the period end | 1038 |  |  |

## Cash flow statements ${ }^{1)}$

|  | 6 months 1 September28 February |  | Latest 12 months Mar-Feb | 12 months Sep-Aug |
| :---: | :---: | :---: | :---: | :---: |
| SEK M | 2005/06 | 2006/07 | 2006/07 | 2005/06 |
| Cash flow from current operations | 324 | 164 | 421 | 581 |
| Cash flow from investment operations | -45 | -138 | -215 | -122 |
| Cash flow after investments | 279 | 26 | 206 | 459 |
| Cash flow from financial operations | -557 | -44 | -223 | -736 |
| The period's cash flow ${ }^{\text {2 }}$ | -278 | -18 | -17 | -277 |
| Change in interest-bearing net liability | 271 | 317 | 463 | 417 |
| 1) The cash flow statements have been prepared in line with the direct method in accordance with IAS 7 - Cash Flow Statements. <br> ${ }^{2)}$ Change in liquid funds: |  |  |  |  |
|  |  |  |  |  |
| Liquid funds at the start of the period | 384 | 107 | 106 | 384 |
| Liquid funds at the period end | 106 | 89 | 89 | 107 |

Key figures

|  |  | 6 months 1 September28 February |  | Latest 12 months Mar-Feb 2006/07 | 12 months Sep-Aug 2005/06 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005/06 | 2006/07 |  |  |
| Sales growth, total | \% | -1.5 | -1.1 | 0.4 | 0.2 |
| Same store sales growth ${ }^{1)}$ | \% | 3.6 | -3.7 | 0.6 | 4.4 |
| Same store sales growth ${ }^{2)}$ | \% | 0.9 | -1.8 | 0.6 | 2.9 |
| Sales by square metre | SEK | - | - | 20754 | 21037 |
| Gross profit per square metre | SEK | - | - | 12211 | 12411 |
| EBITA | SEK M | 308 | 149 | 439 | 598 |
| Gross margin | \% | 59.6 | 59.3 | 58.8 | 59.0 |
| Operating margin | \% | 11.9 | 5.8 | 8.5 | 11.5 |
| Profit margin | \% | 12.0 | 5.6 | 8.3 | 11.5 |
| EBITA margin | \% | 11.9 | 5.8 | 8.5 | 11.5 |
| Expenses as a proportion of sales | \% | 46.3 | $51.0{ }^{3)}$ | $48.4{ }^{3)}$ | 46.1 |
| Return on equity | \% | - | - | 49.3 | 59.4 |
| Return on capital employed | \% | - | - | 53.8 | 64.8 |
| Return on capital employed in operations | \% | - | - | 61.0 | 87.5 |
| Return on total capital | \% | - | - | 26.7 | 34.2 |
| Equity ratio | \% | 50.1 | 22.9 | 22.9 | 41.6 |
| Net debt/equity ratio | \% | -13.1 | 92.1 | 92.1 | 6.4 |
| Interest coverage ratio | times | 553.0 | 26.7 | 59.6 | 365.7 |
| Capital turnover rate | times | - | - | 7.2 | 7.6 |
| Inventory turnover rate | times | - | - | 3.0 | 3.1 |
| Investments | SEK M | 61 | 138 | 215 | 138 |
| Cash flow after investments | SEK M | 279 | 26 | 206 | 459 |
| Profit per share after split and redemption | SEK | 4.30 | 1.20 | 4.20 | 7.30 |
| Cash flow per share after split and redemption | SEK | 4.10 | 0.40 | 3.00 | 6.70 |
| Equity per share after split and redemption | SEK | 11.50 | 5.70 | 5.70 | 9.70 |
| Profit per share before split and redemption | SEK | 21.30 | 5.80 | 21.20 | 36.70 |
| Cash flow per share before split and redemption | SEK | 20.30 | 1.90 | 15.00 | 33.40 |
| Equity per share before split and redemption | SEK | 57.60 | 28.40 | 28.40 | 48.50 |
| 1) Including exchange rate fluctuations. <br> ${ }^{2)}$ Excluding exchange rate fluctuations. <br> 3) Affected by closure costs of SEK 66M | relating to | German op |  |  |  |

## The Lindex share

## Lindex's largest shareholders

| Shareholders | Number of <br> shares | Per cent of <br> shares and votes |
| :--- | ---: | ---: |
| SSB CL Omnibus AC OM07 | 6871048 | 9.99 |
| Goldman Sachs | 3392542 | 4.93 |
| JPMC RE. M.Stanley Sweden EQ Depot | 3260075 | 4.74 |
| JP Morgan | 2654510 | 3.86 |
| Swedbank Robur Fonder | 2071626 | 3.01 |
| Clearstream Banking S.A., W8IMY | 2062656 | 3.00 |
| SEB fonder | 2024500 | 2.94 |
| BNY GCM Client Accounts | 1667900 | 2.43 |
| Morgan Stanley \& Co Inc, W9 | 1610173 | 2.34 |
| Total | $\mathbf{2 5 6 1 5 0 3 0}$ | $\mathbf{3 7 . 2 4}$ |

Source: VPC AB Share Register 28 February 2007.
The largest owners account for 37.24 per cent of Lindex shares. The total number of shares in the company amounts to $68,750,000$.

## Ownership distribution

|  | Per cent of shares <br> and votes |  |
| :--- | ---: | ---: |
|  | 31-08-2006 |  | $\mathbf{2 8 - 0 2 - 2 0 0 7}^{$\cline { 2 - 3 }$}$|  | 43.9 | 46.2 |
| :--- | ---: | ---: |
| Swedish owners |  |  |
| Owners resident outside Sweden | 37.7 | 35.4 |
| excluding the USA | 18.4 | 18.4 |
| USA | $\mathbf{1 0 0 . 0}$ | $\mathbf{1 0 0 . 0}$ |
| Total | $\mathbf{1 5 9 6 7}$ | $\mathbf{1 9} \mathbf{0 7 9}$ |

[^2]
## Definitions

Average equity - Shareholders' equity at start and end of the period divided by two.
Average interest-bearing liabilities - Interest-bearing liabilities at the end of each month during the financial year divided by the number of months.
Capital employed - Total assets less non-interest-bearing liabilities.
Capital employed in operations - Total assets less liquid funds, other interest-bearing assets and non-interest-bearing liabilities.
Capital turnover rate - Sales divided by the average capital employed in operations.
Cash flow after investments - Payments received less payments made.
Cash flow per share - Cash flow after investments divided by the number of shares.
Dividend portion - Dividend as a percentage of profit per share.
EBIT multiple - Market value plus net liabilities divided by operating profit before financial items and taxes.
EBITA - Operating profit before financial items, taxes and write-down of brand names and goodwill.
Equity per share - Equity divided by the number of shares.
Equity ratio - Shareholders' equity expressed as a percentage of total assets.
Expenses as a proportion of sales - Total expenses, excluding depreciation, expressed as a percentage of the period's sales.
Gross margin - Sales during the period less expenditure for sold products expressed as a percentage of sales.
Interest coverage ratio - Profit after financial items plus financial expenses divided by financial expenses.
Inventory turnover rate - Costs for sold products divided by the average inventory (12 months' average).
Net borrowing - Interest-bearing liabilities less liquid funds.
Net debt/equity ratio - Interest-bearing liabilities less liquid funds expressed as a percentage of equity.
Operating margin - Operating profit expressed as a percentage of sales for the period.
P/E ratio - Share price on balance sheet date divided by profit per share.
Price/equity ratio - Share price per share divided by equity per share, both at balance sheet date.
Profit margin - Profit after financial items as a percentage of sales for the period.
Profit per share - Profit after tax divided by the number of shares.
Return on capital employed - Profit after financial items plus financial expenses expressed as a percentage of average capital employed.
Return on capital employed in operations - Operating profit expressed as a percentage of average capital employed in operations.
Return on equity - Profit after tax expressed as a percentage of average equity.
Return on total equity - Profit after financial items plus financial expenses expressed as a percentage of average total assets.
Sales - Sales excluding value added taxes.
Sales by square metre - Sales divided by store area.
Same store sales increase, per cent - Sales increase for comparable months in stores which have been open for more than 12 months.
Share price on 31 August - Price paid on the Stockholm Exchange.
Store area - Total area less storage space.
Yield - Dividend expressed as a percentage of share price on balance sheet date.


[^0]:    ${ }^{1)}$ Includes sales from the Estonia and Latvia operation.

[^1]:    ${ }^{1)}$ Of which SEK 90M has been charged to the period's profit relating to estimated closure costs relating to the Lindex German operation.

[^2]:    Source: VPC AB Share Register 31 August 2006 and 28 February 2007.

