

### Press release

14 March 2007

# Elanders adopts new financial goals

As a result of the divestiture of Elanders Tryckeri AB in Kungsbacka and the acquisition of Sommer Corporate Media GmbH & Co. KG, changes in the structure of the Group motivated Elanders to review its financial goals concerning operating margins and return on capital employed. The other financial goals remain unchanged.

### New financial goals:

The operating margin for the Group will be 8-12 per cent (previously 7-10 per cent) and for the business areas:

- Infologistics 7-10 per cent
- User Manuals 10-15 per cent

Return on capital employed will be at least 14 per cent (previously at least 12 per cent).

# **Unchanged financial goals:**

The equity ratio will be at least 30 per cent.

The debt/equity ratio will be less than 1.

Over time investments will not exceed depreciation or 5 per cent of turnover.

Turnover and operating profit for the Group will increase annually by 8-12 per cent, which for the business areas means:

- Infologistics 7-10 per cent
- User Manuals 15-20 per cent

At least half of our expansion will be through organic growth.

Elanders AB (publ)

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