## Annual Report 2006

## Vision and mission of Danske Bank Group

Danske Bank Group focuses on conducting conventional banking business in the northern European markets based on state-of-the-art technology. The Group is a leading player in the Nordic markets.

## "One platform - exceptional brands"

Vision

We have developed a solid and scalable platform to support our core business.

The platform consists of systems to manage IT, product development, communications, branding, credits, risk, HR development and finances. This platform allows all our units across borders to base their work on the same business model. We continually develop our business model through best practice activities and an active pursuit of new business opportunities. Our ambition is to build and maintain unique brands that respect our core values. We require that all our brands be unique in their markets and that they create value for our customers.

## "To be the best local financial partner" <br> Mission

We will continue to develop our brands in their markets. Our goal is to create comprehensive and long-lasting partnerships to the mutual benefit of Danske Bank Group and our customers. We want to stand out from the rest of the industry in the local markets by offering the most attractive product propositions. Our product propositions are based on our high ambitions for competitiveness, advisory services, openness and value creation.

[^0]This Annual Report 2006 is a translation of the original
report in the Danish language (Årsrapport 2006). In case
of discrepancies, the Danish version prevails.

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Danske Bank Group - financial highlights

| NET PROFIT FOR THE YEAR (DKr m) | 2006 | 2005 | 2004 | 2003 | 2002 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net interest income | 19,501 | 17,166 | 14,752 | 15,593 | 15,859 |
| Net fee income | 7,301 | 7,289 | 5,898 | 5,910 | 5,842 |
| Net trading income | 6,631 | 6,351 | 4,732 | 5,074 | 4,971 |
| Other income | 2,698 | 2,255 | 2,029 | 1,127 | 1,278 |
| Net income from insurance business | 1,355 | 1,647 | 1,657 | 1,958 | 268 |
| Total income | 37,486 | 34,708 | 29,068 | 29,662 | 28,218 |
| Operating expenses | 19,485 | 18,198 | 15,393 | 14,964 | 15,634 |
| Profit before credit loss expenses | 18,001 | 16,510 | 13,675 | 14,698 | 12,584 |
| Credit loss expenses | -496 | $-1,096$ | 759 | 1,662 | 1,420 |
| Profit before tax | 18,497 | 17,606 | 12,916 | 13,036 | 11,164 |
| Tax | 4,952 | 4,921 | 3,690 | 3,750 | 2,922 |
| Net profit for the year | 13,545 | 12,685 | 9,226 | 9,286 | 8,242 |
| Atrin |  |  |  |  |  |


| Atributable to minority interests | -12 | 4 |
| :--- | :--- | :--- |

BALANCE SHEET AT DEC. 31 (DKr m)

| Bank loans and advances | 1,054,322 | 829,603 | 615,238 | 523.055 | 478.840 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans | 602,584 | 569,092 | 524,428 | 497,563 | 469,506 |
| Trading portfolio assets | 490,954 | 444,521 | 422,547 | 588,986 | 545,719 |
| Investment securities | 26,338 | 28,712 | 31.505 |  |  |
| Assets under insurance contracts | 194,302 | 188,342 | 163,205 |  |  |
| Other assets | 370,861 | 371,718 | 295,584 | 216,530 | 257.488 |
| Total assets | 2,739,361 | 2,431,988 | 2,052,507 | 1,826,134 | 1.751,553 |
| Due to credit institutions and central banks | 564,549 | 476,363 | 353,369 | 299,880 | 319.573 |
| Deposits | 702,943 | 631,184 | 487.863 | 483,884 | 427.940 |
| Issued mortgage bonds | 484,217 | 438,675 | 432,399 | 603,120 | 567,912 |
| Trading portfolio liabilities | 236,524 | 212,042 | 215.807 | 142,992 | 162.453 |
| Liabilities under insurance contracts | 215,793 | 212,328 | 191,467 |  |  |
| Other liabilities | 391,212 | 343,470 | 271,214 | 202,258 | 182,146 |
| Subordinated debt | 48,951 | 43,837 | 33,698 | 33,549 | 31,210 |
| Shareholders' equity | 95,172 | 74,089 | 66,690 | 60,451 | 60,319 |
| Total liabilities and equity | 2,739,361 | 2,431,988 | 2,052,507 | 1,826,134 | 1,751.553 |

## RATIOS AND KEY FIGURES

| Net profit for the year per share, DKr | 21.5 | 20.2 | 14.4 | 13.3 | 11.5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted net profit for the year per share, DKr | 21.4 | 20.2 | 14.4 |  |  |
| Net profit for the year as \% of average |  |  |  |  |  |
| shareholders' equity | 17.5 | 18.4 | 13.9 | 15.2 | 14.0 |
| Cost/income ratio, \% | 52.0 | 52.4 | 52.7 | 50.4 | 55.4 |
| Solvency ratio, incl. net profit for the year, \% | 11.4 | 10.3 | 10.2 | 11.0 | 10.5 |
| Core (tier 1) capital ratio, incl. net profit for the year and hybrid core capital, \% | 8.6 | 7.3 | 7.7 | 7.7 | 7.6 |
| Risk-weighted items, end of year, DKr bn | 1,119 | 944 | 808 | 767 | 774 |
| Share price, end of year, DKr | 250.0 | 221.2 | 167.5 | 138.8 | 117.4 |
| Book value per share, DKr | 139.1 | 118.2 | 106.7 | 89.9 | 84.8 |
| Full-time-equivalent staff, end of year | 19,253 | 19,162 | 16,235 | 16,935 | 17.817 |

For 2004-2006, items are valued in accordance with the IFRS. For 2002-2003, items are valued in accordance with the rules in force at that time.

## Summary

The year 2006 was another good year for Danske Bank Group.

Net profit rose 7\% to DKr13,545m. In 2005, net profit stood at DKr12,685m.

## The year 2006

The Group saw considerable growth in its principal markets during the year, and strong demand for its products led to an increase in income of 8\%.

As expected, the integration of Northern Bank and National Irish Bank affected expenses. Excluding integration costs, the trend in expenses reflected the general rise in prices.

The favourable economic conditions supported the growth of lending to and deposits from retail and corporate customers throughout the year. In addition, the good quality of the loan portfolio resulted in a net positive entry for credit loss expenses again in 2006.

Overall, equity markets exhibited an upward trend during the year.

## Acquisition of Sampo Bank

In November 2006, the Danske Bank Group entered into an agreement to buy all the shares of the Finnish Sampo Bank. The purchase price was $€ 4.05$ bn. The transaction, which was the largest acquisition ever made by the Group, was equivalent to $19 \%$ of Danske Bank's total market capitalisation.

The purchase was approved at the end of January 2007, which means that Sampo Bank was not consolidated in the 2006 accounts of Danske Bank.

The Group's investment in Finland is in line with its strategy of expanding its retail banking activities in northern Europe, and the Group expects to complete the integration of Sampo Bank's Finnish activities on its IT platform at Easter 2008.

With the purchase, the Group establishes a strong basis for future growth through which it expects to create value for its shareholders. Danske Bank expects the purchase of Sampo Bank to have a positive effect on its earnings per share from the second half of 2008.

To fund the acquisition, the Danske Bank Group issued 60,500,000 shares in November 2006, generating net proceeds of DKr14.5bn. The issue equalled $9.48 \%$ of the registered share capital.

## New capital targets

Security has been provided for a considerable part of the Group's loan portfolio, and therefore the overall risk exposure is relatively low. The acquisition of Sampo Bank will contribute to greater diversification of the Group's earnings base. As a consequence of the purchase and as a result of the new capital requirements, Danske Bank changed its capital targets. The targets are now a core (tier 1) capital ratio, excluding hybrid core capital, of 5.5-6.0\% and a hybrid core capital ratio of 1.0-1.5\%.

## Shareholders

The total return on Danske Bank shares in 2006 was $18 \%$. It consisted of an increase in price of $13 \%$ and a dividend for the financial year 2005 of $5 \%$.

The Board of Directors is proposing that the general meeting approve a dividend of $\mathrm{DKr7.75}$ per share, or $40 \%$ of the net profit of the Group, corresponding to a total dividend payment of $\mathrm{DKr} 5,416 \mathrm{~m}$.

## Capital management

On January 1, 2007, the new Capital Requirements Directive took effect, allowing financial institutions to choose between various methods to fulfil the capital adequacy requirements. In 2006, the Group applied to the Danish FSA for approval to use the advanced internal ratingsbased method to calculate the capital requirement for its credit risks.

The Group expects to incorporate the new methods from 2008, with full effect of the directive in 2010

## Corporate social responsibility

In 2006, the Board of Directors of Danske Bank adopted a corporate social responsibility policy for the Group. As a result, a new Web site (www.danskebank.com/csr) was introduced at the presentation of the report for the first half of 2006, and together with the Annual Report 2006, the Group is publishing its Corporate Social Responsibility 2006 report. Additional information is available on the Web site.

## Merger of BG Bank and Danske Bank

Danske Bank Group has decided to gather the activities of BG Bank and Danske Bank Denmark in a single banking division with the name Danske Bank. The two brands have become so similar that there are no longer good grounds for maintaining two separate banking operations. The change will take effect on April 10, 2007, when all building facades and printed matter from the Bank will bear the Danske Bank name.

The merger of the two divisions is expected to entail a one-off expenditure of DKr 275 m . The Group expects to be able to save DKr 300 m each year through the merger, with full accounting effect in 2010. In 2007, the merger is expected to be cost-neutral.

## Outlook

At the outset of 2007, the Danske Bank Group had further strengthened its market position through the acquisition of Sampo Bank and its continued focusing and streamlining of the Group organisation. As the macroeconomic conditions in the principal markets of the Group are expected to remain favourable and ensure a sound basis for further expansion of the business volume, the Group believes that 2007 will be another satisfactory year.

Trading income and income from insurance business will, however, continue to depend greatly on trends in the financial markets, including the level of securities prices at the end of the year.

Profit before credit loss expenses is expected to roughly match the level recorded in 2006 despite integration expenses and amortisation of intangible assets associated with Sampo Bank.

Assuming favourable economic trends and satisfactory loan portfolio quality, the Group expects to record relatively modest credit loss expenses in 2007.

Profit before tax, including the result from Sampo Bank, is expected to be somewhat lower than the level in 2006.

## Financial review

In 2006, Danske Bank Group realised a net profit of DKr13,545m, against DKr12,685m in 2005.

Pre-tax profit amounted to DKr18,497m, which was better than expected at the presentation of the report for the first nine months of 2006. The result constituted an increase of $5 \%$ relative to the pre-tax profit recorded in 2005. The growth in profit generated by the Group's banking activities outperformed the growth rate realised by the segment in 2005.

## Income

The positive trend in income continued in 2006. Income rose by DKr2,778m, or $8 \%$, on the level recorded a year ago to $\mathrm{DKr} 37,486 \mathrm{~m}$. Income from banking activities grew by DKr3,068m, of which Northern Bank and National Irish Bank accounted for DKr848m. The accounts for 2006 include the financial results of the Group's activities in Northern Ireland and the Republic of Ireland for the full year as opposed to the accounts for 2005, which covered only the period from March to December for these markets.

Net interest income rose $14 \%$ to $\mathrm{DKr} 19,501 \mathrm{~m}$. Excluding net interest income from Northern Bank and National Irish Bank, the increase amounted to $11 \%$. The positive trend in net interest income was due to continued lending growth, which more than compensated for the narrowing of lending margins. Home financing products secured on real property and lending to corporate customers accounted for the largest shares of growth. Higher interest rates contributed to a widening of deposit interest margins.

Net fee income remained stable at the level recorded in 2005. The increase in fee income of $7 \%$ generated by the Group's banking activities
could not compensate for the decline in income from mortgage lending owing primarily to the fact that the record-high refinancing activity in 2005 returned to a more normal level in 2006.

Net trading income rose by $4 \%$ to $\mathrm{DKr} 6,631 \mathrm{~m}$. Net trading income in 2005 also included one-off income of around DKr0.8bn. Excluding the oneoff income, net trading income rose $19 \%$. The increase was attributable to customer-driven activities and an improved investment return.

The increase in other income of $20 \%$ to $\mathrm{DKr} 2,698 \mathrm{~m}$ was owing primarily to leasing and real-estate agency business.

Net income from insurance business fell from DKr1,647m in 2005 to DKr1,355m. The increase in business volume could not compensate for profit policy adjustments and the booking of risk allowance from previous years in the fourth quarter of 2005. The health and accident business showed improvement, but the result remained unsatisfactory.

## Operating expenses

Operating expenses rose by $7 \%$ to $\mathrm{DKr} 19,485 \mathrm{~m}$. Excluding the expenses of acquired units, the increase amounted to $1.6 \%$ due to a generally higher level of activity. The cost/income ratio improved from $52.4 \%$ to $52.0 \%$.

## Credit loss expenses

As in 2005, the Group recorded a net positive entry for credit loss expenses. The positive result, which amounted to DKr496m, against DKr1,096m in 2005, reflected the persistently favourable economic conditions that led to a low level of new impairment charges and reversals of charges previously made.

## Tax

The Group's tax charge for 2006 is calculated to be DKr4,952m, corresponding to an effective tax rate of $27 \%$.

## Return on equity

The return on equity stood at $17.5 \%$, against $18.4 \%$ in 2005. Net profit for the year per share increased from DKr20.2 to DKr21.5, or 6\%.

## Capital and solvency

## Share capital

At the end of 2006, the share capital totalled DKr6,988,042,760, and shares numbered 698,804,276. This number includes the issue of 60,500,000 shares in November 2006 to fund the acquisition of Sampo Bank. The number of shares outstanding at the end of 2006 was $684,286,799$, and the average number of shares outstanding in 2006 was 631,445,484.

## Shareholders' equity

Shareholders' equity was DKr95bn at the end of 2006, against DKr74bn at the end of 2005 . The change reflects primarily the share issue, the recognition of the profit for the year and the dividend payment in March 2006.

The Board of Directors is proposing that the general meeting approve a dividend of DKr 7.75 per share, or $40 \%$ of the net profit of the Group, corresponding to a total dividend payment of $\mathrm{DKr} 5,416 \mathrm{~m}$.

## Solvency

The solvency ratio at the end of 2006 was $11.4 \%$, of which 8.6 percentage points derived from the Group's core (tier 1) capital, against $10.3 \%$ and $7.3 \%$, respectively, at the end of 2005.

The core (tier 1) capital ratio, excluding hybrid core capital, amounted to $7.6 \%$, against $6.6 \%$ in 2005. Both the solvency ratio and the core (tier 1) capital ratio benefited from the proceeds from the share issue.

Excluding the proceeds, the solvency ratio and the core (tier 1) capital ratio stood at $10.1 \%$ and $6.3 \%$, respectively, at the end of 2006.

The increase in risk-weighted items from DKr944bn at the end of 2005 to DKr1,119bn at the end of 2006 was attributable primarily to lending growth and the equity forward contract worth around DKr30bn that will run until the acquisition of Sampo Bank has been finalised.

## Capital targets

Danske Bank Group changed its capital targets in connection with the acquisition of Sampo Bank.

The adjustments should be seen in light of the large share of the Group's loan portfolio for which security has been provided, the coming implementation of the new Capital Requirements Directive (CRD) and the Group's greater geographical diversification resulting from the acquisition of Sampo Bank.

The capital targets were changed to a core (tier 1) capital ratio, excluding hybrid core capital, of 5.5-6.0\%; a hybrid core capital ratio of 1.0-1.5\%; and a solvency ratio of $9.0-10.0 \%$. The payout ratio target is maintained at $30-50 \%$, and the Group expects to maintain the payout ratio for the 2007 financial year at $40 \%$ of the net profit.

| CAPITAL TARGETS $[\%]$ | NEW | PREVIOUS |
| :--- | ---: | ---: |
| Core (tier 1] capital ratio, |  |  |
| excluding hybrid core capital | $5.5-6.0$ | $6.0-6.5$ |
| Hybrid core capital ratio | $1.0-1.5$ | $0.5-1.0$ |
| Solvency ratio | $9.0-10.0$ | $9.0-10.0$ |
| Payout ratio | $30-50$ | $30-50$ |

## Balance sheet

## Lending

Bank lending, excluding reverse transactions, rose by DKr140bn, or $23 \%$, from the end of 2005 to DKr760bn at the end of 2006.

Loans and advances, excluding reverse transactions, extended by the Group's banking operations in Denmark rose by DKr52bn, or $20 \%$.

Loans and advances extended by the Group's non-Danish banking operations grew by DKr85bn, or $26 \%$. Northern Bank and National Irish Bank accounted for DKr35bn of the increase; DKr13bn of this amount was owing to the fact that loans and advances are no longer netted against deposits held by the same customers.

Lending by Danske Markets rose DKr6bn, or $18 \%$, from the end of 2005. Lending at Danske Markets comprises facilities with selected corporate and institutional clients.

Mortgage loans measured at fair value stood at DKr603bn at the end of 2006, up 6\% on the level recorded a year before. The private market accounted for $62 \%$ of the mortgage loan portfolio at the end of the year, and the nominal outstanding bond debt rose by DKr46bn to DKr609bn.

Bank loans and advances to retail customers rose by $16 \%$, whereas loans and advances to corporate customers grew by $26 \%$ on the figure recorded a year earlier.

Reverse transactions were up DKr85bn from the level at the end of 2005 to DKr295bn, primarily as a result of increased activity in the international repo market.

## Deposits

Deposits, excluding repo transactions, totalled DKr599bn, against DKr533bn at the end of 2005, a rise of $12 \%$. Deposits, excluding repo transactions, at the Group's banking operations in Denmark rose by DKr24bn, or $8 \%$, from the end of 2005. Deposits at the Group's non-Danish banking operations grew by DKr42bn, or $28 \%$. Deposits at Northern Bank accounted for DKr20bn of the increase; DKr13bn of this amount was owing to the fact that loans and advances are no longer netted against deposits held by the same customers.

## Trading portfolio assets

Trading portfolio assets rose by DKr46bn, or $10 \%$, from DKr445bn at the end of 2005 to DKr491bn. The increase was owing to larger bond holdings.

The Group uses the Value-at-Risk (VaR) measure to determine the daily market risk of its exposures. VaR expresses, at a confidence level of $99 \%$, the maximum amount that the Group would lose assuming that the exposure was maintained for 10 days. Excluding Danica Pension, the Group's interest VaR amounted to DKr84m at the end of 2006, against DKr132m a year earlier.

## Integration of Northern Bank and National Irish Bank

At the end of 2006, the Group had realised half of the estimated synergies of DKr350m. The Group expects to realise all estimated synergies by the end of 2007, with full accounting effect from 2008.

Overall integration costs are expected to total some DKr1.5bn. At the end of 2006, costs realised totalled DKr1.4bn, of which DKr0.2bn
had been recognised as development costs under intangible fixed assets. Costs for the completion of the integration process are expected to be realised by the end of 2007 .

## Sampo Bank

In November 2006, Danske Bank entered into an agreement to buy all the shares of Sampo Bank of Finland. The purchase price was $€ 4.05$ bn.

The purchase was approved at the end of January 2007, which means that Sampo Bank was not consolidated in the 2006 accounts of Danske Bank.

With the purchase of Sampo Bank, the Danske Bank Group strengthens its position as a competitive player on the entire Nordic market. The investment in Finland is in line with the Group's strategy of expanding its retail banking activities in northern Europe.

Danske Bank expects to complete the integration of Sampo Bank's Finnish activities on its IT platform at Easter 2008. It has not yet been decided when to integrate the still relatively small operations in Estonia, Latvia, Lithuania and Russia.

Sampo Bank will be adjusted to Danske Bank's organisational structure, and its administrative functions will be integrated on the Group's international platform. Sampo Bank will continue to operate under its own brand name.

## Profile

Sampo Bank is Finland's third-largest bank. It has subsidiaries in Estonia, Latvia and Lithuania and recently acquired a small bank in Russia. Sampo Bank has 125 branches in Finland and
about 3,500 employees. Its subsidiaries in Estonia, Latvia and Lithuania have a total of 33 branches and some 1,100 employees.

Sampo Bank's business focus is on retail customers, small and medium-sized business customers and institutional clients.

With 1.1 million retail customers and 100,000 corporate customers, Sampo Bank holds $15 \%$ of the retail market and $20 \%$ of the corporate market in Finland. Most of the bank's business with retail customers is within home financing.

Sampo Bank is technologically advanced and has 800,000 online banking customers.

Most of the bank's business originates in Finland, but the subsidiaries in Estonia, Latvia and Lithuania have seen considerable growth and rising market shares within home financing in particular. Sampo Bank is the third-largest foreign bank in the Baltic region.

In 2006, Sampo Bank took over Industry and Finance Bank in St. Petersburg with a view to expanding its potential for serving large Finnish corporate customers doing business in Russia.

## The future

With the purchase, Danske Bank expects to create a very strong basis for future growth.

Furthermore, the acquisition will support Danske Bank's business platform and help create value for the Bank's shareholders. Danske Bank expects the purchase of Sampo Bank to have a positive effect on its earnings per share from the second half of 2008.

The integration of Sampo Bank on Danske Bank's IT platform and the organisation of the administrative functions are estimated to generate annual cost and funding synergies of DKr0.6bn (DKr0.1bn in 2007, DKr0.3bn in 2008 and DKr0.2bn in 2009), with full accounting effect from 2010.

Until 2009, Danske Bank expects to incur expenses for the integration of Sampo Bank's activities of DKr1.6bn, which break down into DKr0.5bn in 2007, DKr0.8bn in 2008 and DKr0.3bn in 2009.

## Purchase price

The purchase price for Sampo Bank was $€ 4.05 \mathrm{bn}$, or DKr30.2bn. Expenses amount to DKr0.6bn: DKr0.5bn for share transfer tax and DKr0.1bn for consultants' fees and similar expenses.

The fair value of the net assets of Sampo Bank is currently estimated at DKr9.3bn. The remainder of the purchase price includes DKr4.4bn for relations with deposit customers and DKr0.3bn for relations with other customers. The amortisation periods are expected to be fixed at 10 years and 5 years, respectively. The right to the business name is considered to have an indefinite economic life and is currently valued at DKr0.3bn. Consequently, goodwill is estimated at $\mathrm{DKr17.8bn}$.

| Purchase price | 30.2 |
| :--- | ---: |
| Costs | 0.6 |
| Total purchase price | 30.8 |
| Net assets (excluding the items below) | 9.3 |
| Customer relations (deposits) | 4.4 |
| Other customer relations | 0.3 |
| Right to name | 0.3 |
| Deferred tax | -1.3 |
| Goodwill | 17.8 |

## Pro forma financial highlights for 2006

The table below shows selected financial highlights on the assumption that Sampo Bank had been acquired with effect from January 1, 2006. The figures for Sampo Bank are based on the average of the estimates for Sampo Bank's financial results for 2006 provided by four equity analysts. The presentation does not factor in amortisation of intangible assets, integration expenses and finance costs.

The Group will publish financial highlights for 2006 for the pro forma consolidated Group once the purchase is completed and Sampo Bank has presented its accounts for 2006 and the opening balance sheet.

| PRO FORMA 2006 <br> PRE-TAX PROFIT FOR THE YEAR (DKr m) | DANSKE BANK GROUP | SAMPO BANK consensus | TOTAL DANSKE BANK GROUP AFTER ACQUISITION (PRO FORMA) |
| :---: | :---: | :---: | :---: |
| Net interest income | 19,501 | 2,789 | 22,290 |
| Net fee income | 7,301 | 1,913 | 9,214 |
| Net trading income | 6,631 | 869 | 7,500 |
| Other income | 2,698 | 403 | 3,101 |
| Net income from insurance business | 1,355 |  | 1,355 |
| Total income | 37,486 | 5,974 | 43,460 |
| Operating expenses | 19,485 | 3,274 | 22,759 |
| Profit before credit loss expenses | 18,001 | 2,700 | 20,701 |
| Credit loss expenses | -496 | -4 | -500 |
| Profit before tax | 18,497 | 2,704 | 21,201 |

## Outlook for 2007

The Group's outlook for 2007 is based on the pro forma financial highlights for 2006 shown on page 11 .

The year 2007 is expected to be another satisfactory year for Danske Bank Group.

At the outset of 2007, the Danske Bank Group had further strengthened its market position through the acquisition of the Sampo Bank group and its continued focusing and streamlining of the Group organisation.

In 2007, Europe is likely to see a rise in average interest rates and moderate economic growth. The Group expects growth in its principal markets to continue to outperform average euro-zone growth, although at a lower level than in 2006.

Net interest income is expected to rise by $8-10 \%$, primarily as a result of double-digit lending growth in the markets on which the Group operates and the likely rise in average interest rates.

Net fee income is expected to be slightly higher than in 2006, due mainly to an increase in trading volume on the securities markets and despite expenses for the credit default swaps entered into in connection with the financing of the acquisition of Sampo Bank. Mortgage finance activities are expected to remain unchanged.

Net trading income is expected to be 7-9\% lower than the high level recorded in 2006. The Group expects to maintain its market position, but trading income will continue to depend greatly on trends in the financial markets, including the level of securities prices at the end of the year.

Other income is likely to fall by $12-17 \%$ as the Group does not expect to realise income from the sale of property on the scale recorded in 2006.

The Group does not expect to achieve an investment return from its insurance business similar to the high return generated in 2006. Overall, net income from insurance business is expected to fall by $13-15 \%$. This result will, however, also depend greatly on trends in the financial markets.

The Group expects operating expenses to rise by $4-6 \%$. The increase is attributable primarily to integration costs, the amortisation of intangible assets associated with the acquisition of Sampo Bank, and the general increase in salaries and inflation. Excluding integration costs and amortisation of intangible assets associated with Sampo Bank, operating expenses are expected to increase by 1-3\%.

Profit before credit loss expenses is expected to roughly match the level recorded in 2006.

The Group does not expect to realise a net positive entry for credit loss expenses as was the case in 2006. However, the Group assumes favourable economic trends and satisfactory loan portfolio quality and therefore expects to record relatively modest credit loss expenses in 2007.

Profit before tax for 2007 is therefore expected to be somewhat lower than the level in 2006.

The Group expects its tax rate to be $27 \%$.

|  | DANSKE BANK, INCL. SAMPO BANK <br> 2006 (PRO FORMA) (DKr m) | OUTLOOK 2007 <br> $[\%]$ |
| :--- | ---: | ---: |
| Net interest income | 22,290 | $8-10$ |
| Net fee income | 9,214 | $0-2$ |
| Net trading income | 7,500 | $(7)-(9)$ |
| Other income | 3,101 | $(12)-(17)$ |
| Net income from insurance business | 1,355 | $(13)-(15)$ |
| Total income | 43,460 | $0-2$ |
| Total operating expenses | 22,759 | $4-6$ |
| Profit before credit loss expenses | 20,701 | $[2]-0$ |

[ ] denotes a fall.

## Organisation and management

As part of its efforts to achieve its vision and mission, the Group continued to implement the Danske Banking Concept in its six retail banking divisions.

The concept focuses on increased standardisation of the Group's business model across branded divisions to further streamline the activities of the individual retail banks and to gain more time to serve customers. Consequently, in the autumn of 2006, group management adjusted the role of support functions. Development projects that concern all units of the Group are now managed by head office support functions, whereas activities that target only a single brand are handled by the support functions of the division in question.

The Danske Banking Concept will help the Group achieve its mission to be "the best local financial partner". The Danske Banking Concept both supports the use of the Group's shared platform (systems to manage IT, product development, communications, HR, finances and risk) and ensures the necessary adaptation to local conditions.

The Group vision of creating "one platform exceptional brands" was clearly reflected in the successful migration of the systems of National Irish Bank and Northern Bank to the Group's shared IT platform during Easter 2006.

## Management

In addition to ensuring compliance with statutory requirements, the management structure of the Danske Bank Group aims at achieving maximum security in operations.

Key elements of the management structure are fixed authorisations, requirements for ongoing reporting and considerable transparency in the

Group's activities. Group standards for risk management, financial planning and control, credit approval, HR development, compliance and the shared IT platform ensure a well-structured management of all activities.

The management's ambition is to continually adjust its structure to make sure that the Group can maintain the highest possible management standards and transparency for shareholders.

In August 2006, Danske Bank published its "Corporate Governance Fact Sheet" and restructured its corporate governance Web site (www.danskebank.com/cg) to further enhance transparency.

## Management structure

The management structure of the Group reflects the statutory requirements governing listed Danish companies in general and financial services institutions in particular. The general meeting elects the Board of Directors and the external auditors. The Board of Directors appoints the Executive Board, the Secretary to the Board of Directors, the Group Chief Auditor and the Deputy Group Chief Auditor and determines their remuneration.

According to the Danish Financial Business Act, members of the Executive Board may not sit on the Board of Directors.

The corporate governance principles of the Danske Bank Group comply with the recommendations issued by the Copenhagen Stock Exchange except for the recommendations on the term of office of board members and their number of other directorships. The Group prefers a twoyear period of service to achieve a certain con-
tinuity in the composition of the Board of Directors. Furthermore, the Group believes that simply counting the directorships of each board member is not a useful method as the workload varies from one company to another.

## General meeting

According to the Articles of association, the shareholders of Danske Bank are entitled to attend as well as to table proposals, speak and vote at the general meeting, provided that they observe a few simple formalities.

Danske Bank plans to webcast the Chairman's report at the annual general meeting also in 2007.

The Group has only one class of shares and no limitations on holdings, voting rights or other opportunities for the shareholders to influence decisions. The Articles of association and statutory provisions set the framework for the management of the Group and the general meeting. Only the general meeting may amend the Articles of association.

At an extraordinary general meeting of Danske Bank on August 8, 2006, a number of secondary names for the Bank were adopted as a step in the process of converting foreign subsidiaries into branches and as a way of protecting the names and retaining the rights to them for future use.

## Board of Directors and Executive Board

According to the Articles of association, members of the Board of Directors are elected by the general meeting for terms of two years. At the annual general meeting, half of the members are up for election.

The Board of Directors considers all the members elected by the general meeting to be independent.

In accordance with Danish legislation, the staff elect a number of representatives to serve on the Board of Directors for a four-year period. The current staff representatives were elected in the spring of 2006, and consequently their term of office will expire in 2010.

According to the division of powers, the Board of Directors outlines the overall principles governing the affairs of Danske Bank, whereas the Executive Board is in charge of day-to-day management and reports to the Board of Directors. The Rules of procedure for the Board of Directors and the Executive Board lay down the exact division of duties and responsibilities. A summary of these rules is available at www.danskebank.com/cg.

MANAGEMENT STRUCTURE


The Board of Directors held 15 meetings during the year, including a lengthy strategy meeting.

## Recruitment and assessment of directors

The Chairman of the Board of Directors assesses the Board's work and the work of the individual directors. In 2006, the Chairman held performance appraisal interviews with each of the board members elected by the general meeting. The Chairman held a joint performance appraisal interview with the board members elected by the staff. The Board of Directors subsequently reviewed the outcome of these interviews.

Shareholders and the Board of Directors may nominate Board candidates. In 2006, the Board's Nomination Committee met to discuss the conclusions of the appraisal interviews. Moreover, the Committee discussed the professional skills and expertise required of Board members to match the sphere of interest of an international financial services provider such as the Bank.

The Board of Directors does not see an immediate need to change its composition.

## Board committees

As stipulated by Danish law, the four board committees are not authorised to make independent decisions. The committees report and submit proposals to the Board of Directors.

In addition to the Nomination Committee, the Board of Directors has set up three committees: the Credit Committee, the Audit Committee and the Salary and Bonus Committee.

Certain credit applications are submitted to the Credit Committee for review on an ongoing basis. In addition, the committee met on three occasions in 2006 to discuss the new capital adequacy rules, the Group's application procedure under the new regime, the Group's risk management models and its stress tests for quantification and management of risk. Finally, the committee met to review the facilities on a special watch list in accordance with its charter.

The Audit Committee met three times in 2006 to review and discuss drafts of long-form audit reports prepared by the internal and external auditors. Furthermore, the committee discussed last year's audit plan, the co-operation between the organisation and the internal and external auditors and their distribution of work, as well as the coming year's audit strategy and budgets. The two latter points were discussed at a meeting which was not attended by members of the Executive Board.

The Salary and Bonus Committee met twice to discuss the salary and remuneration programmes of the Group and to prepare suggestions for the remuneration of the members of the Executive Board. As part of its work, the committee reviewed the Group's incentive programmes and their correlation with value creation within the Group. The salary and remuneration programmes were subsequently reviewed by the Board of Directors, which did not find any immediate need to adjust the structure of the programmes.

## Executive Board

Three new members were appointed to the Executive Board with effect from September 1, 2006: Tonny Thierry Andersen, head of Group Finance;

Sven Lystbæk, head of the Shared Services Centre; and Per Skovhus, head of Group Credits.

One of the reasons for the appointment of additional members to the Executive Board was to establish a closer relationship between the Board of Directors and the heads of vital functions within the Group.

In June 2007, Jakob Brogaard, Deputy Chairman of the Executive Board, will reach the age of 60 and has decided to retire with effect from June 30, 2007.

## The Executive Committee

Steen Blaafalk, head of Danske Markets, joined the Executive Committee in September 2006, while Jørgen Michael Klejnstrup resigned from the committee to join the Executive Board of Danica Pension. After the gathering of the Group's wealth management activities at Danske Capital, Managing Director Niels-Ulrik Mousten joined the Executive Committee on January 1, 2007. Søren Kaare-Andersen resigned from the Executive Committee on January 3, 2007. The committee now consists of 14 members who represent the Group's large banking business areas and support functions.

## Remuneration

The remuneration of the management is determined on the basis of the Group's remuneration policy, which is available at www.danskebank.com/cg.

Members of the Board of Directors receive a fixed fee only.

The Board of Directors determines the Executive Board's remuneration, which consists of fixed salaries, various types of incentive programmes and pensions.

Information on remuneration of the individual directors and the members of the Executive Board appears in note 8 to the accounts of the Danske Bank Group.

See www.danskebank.com/cg for information on Danske Bank shares held by the individual members of the Board of Directors and the Executive Board.

## Danske Bank shares

Danske Bank's overall financial objective is to provide its shareholders with a competitive return.

Shareholder value is created through share price appreciation and dividend payments based on a healthy growth in profits. The Group seeks to fulfil its ambition by continually developing its core business, streamlining operating processes and optimising capital and risk management.

## Danske Bank shares in 2006

Share capital totalled DKr6,988,042,760 at the end of 2006 after the issue of $60,500,000$ shares in November to fund the acquisition of Sampo Bank. The shares were offered as a direct placement to corporate and institutional investors. The issue represented 9.48\% of Danske Bank's registered share capital, and the subscription price was DKr242.50.

| DANSKE BANK SHARES | 2006 | 2005 |
| :--- | ---: | ---: |
| Share price, end of year, DKr | 250.0 | 221.2 |
| Total market capitalisation, end of year, DKr bn | 171.1 | 138.6 |
| Net profit for the year per share, DKr | 21.5 | 20.2 |
| Dividend per share, DKr | 7.75 | 10.00 |
| Book value per share, DKr | 139.1 | 118.2 |
| Share price/book value per share, DKr | 1.8 | 1.9 |

The share price rose by $13.0 \%$ in the course of the year to DKr 250.04 , and the dividend per share was DKr10. The total return on Danske Bank shares in 2006 was thus $18.0 \%$.

In comparison, the MSCI European Banks Index increased by 31.3\%, and the Danish OMXC20 index rose 10.5\% (both figures exclude dividends).

In the past five calendar years, Danske Bank shares have generated an average return to shareholders, including dividends, of $18.2 \%$ annually.

The return on Danske Bank shares must be assessed on the basis of the risk involved. Share price volatility can be used to measure this risk.

The price volatility of Danske Bank shares has been stable for a number of years, whereas some of the Bank's peers have seen increases in the volatility of their share prices. The risk of holding Danske Bank shares has been relatively lower than that of holding shares issued by selected other banks.

The low risk is assumed to stem from the Group's business strategy of operating in multiple markets in northern Europe. The recent acquisition of Sampo Bank contributed to lowering the risk of Danske Bank. Through diversification of activities, the Group reduces its systematic risk.

Moreover, the Group believes that the relatively low volatility is reinforced by the high level of transparency as regards information about the Group, for example detailed financial and corporate governance information, and the extensive supply of in-depth information for investors and analysts.

BETA VALUE OF DANSKE BANK SHARES


In recent years, the beta value of Danske Bank's shares has been consistently lower than 1 , which means that the volatility of the Bank's shares has been lower than the market average.

At the end of 2006, the total market capitalisation of the Danske Bank Group was DKr171.1bn, which was $23.4 \%$ higher than at the end of 2005. Part of the increase was attributable to the share issue in November, which accounted for $9.48 \%$ of the registered share capital.

## Dividends to shareholders

The Board of Directors is proposing that the general meeting approve a dividend of DKr7.75 per share for the financial year 2006, or $3.1 \%$ of the share price at the end of 2006, corresponding to a total dividend payment of $\mathrm{DKr} 5,416 \mathrm{~m}$.

## Danske Bank's shareholders

At the end of 2006, Danske Bank had about 298,000 shareholders. According to the Danish Companies Act, shareholders must notify a company if their shareholding exceeds $5 \%$ of the company's share capital or exceeds higher percentages divisible by 5 . At the publication of the Annual Report 2006, two shareholder groups had notified the Bank that they hold more than 5\% of its share capital:

- A.P. Møller and Chastine Mc-Kinney Møller Foundation and companies of the A.P. Møller - Maersk Group, Copenhagen, hold $22.27 \%$ of the share capital.
- Realdania, Copenhagen, holds $11.88 \%$ of the share capital.

In addition, Danske Bank itself holds 2.1\% of the share capital.

The number of voting shares is identical to the stated shareholdings.

## IR information

In 2006, the Group further strengthened its investor relations activities and won several awards from Danish and international financial analysts and asset managers. Moreover, the Group launched a number of new features on its Web site, including detailed information about the acquisition of Sampo Bank.

During the year, Danske Bank met with more than 300 investors in Denmark and in financial hubs throughout Europe, the US and Canada.

## General meeting

Shareholders will be notified of the annual general meeting on March 6, 2007, through the daily newspapers. The shareholders who attended the 2006 annual general meeting represented just over $46 \%$ of the share capital. The Board of Directors was granted authority to represent a limited number of shareholders by proxy. In accordance with the Bank's practice, these proxy powers were effective only for that particular general meeting.

## Corporate social responsibility

In 2006, the Board of Directors adopted a corporate social responsibility policy for the Group's responsibility vis-à-vis customers, staff, the environment and society. With this policy, the Group wants to ensure a high level of integrity in all dealings with stakeholders, to minimise any adverse effects it may have on the environment and to contribute to mutually beneficial financial results for the Group and its stakeholders.

For a number of years, the Group has operated on the basis of its core values and other guidelines that support good relationships with stakeholders and its contribution to society. The new policy further formalises the Group's corporate social responsibility and commits the Group to further increase the transparency of its activities for its stakeholders. One element of this work was the launch of a new CSR Web site.

Together with the Annual Report 2006, the Danske Bank Group presents its first Corporate Social Responsibility report. The latter provides insight into activities directed at customers, staff, the environment and society as well as the Group's CSR plans for the years ahead.

Additional information about Danske Bank's corporate social responsibility is available at www.danskebank.com/csr.

## Management and directorships

At Danske Bank's annual general meeting on March 14, 2006, Alf Duch-Pedersen, General Manager; Henning Christophersen, Partner at KREAB Brussels; Sten Scheibye, Chief Executive of Coloplast A/S; Claus Vastrup, Professor of Economics at University of Aarhus; and Birgit Aagaard-Svendsen, Executive Vice President and CFO of J. Lauritzen A/S, were re-elected to the Board of Directors. The Board of Directors re-elected Alf DuchPedersen, General Manager, as Chairman and Jørgen Nue Møller, General Manager, and Eivind Kolding, Partner of the firm A.P. Møller, as Vice Chairmen. In the first quarter of 2006, the staff elected five board members, corresponding to half the number of members elected by the general meeting: Helle Brøndum, Bank Clerk; Charlotte Hoffmann, Personal Customer Adviser; Verner Usbeck, Assistant Vice President; Per Alling Toubro, Chairman of Danske Kreds; and Solveig Ørteby, Vice Chairman of Danske Kreds, were elected or re-elected to the Board of Directors. Tove Abildgaard, Personal Customer Adviser; René Holm, Project Manager; Peter Michaelsen, Assistant Vice President; and Pia Bo Pedersen, Processing Officer, all elected by the staff, resigned from the Board of Directors.

Three new members joined the Executive Board on September 1, 2006: Tonny Thierry Andersen, Senior Executive Vice President; Sven Lystbæk, Senior Executive Vice President; and Per Skovhus, Senior Executive Vice President.

The following pages state the occupations of the board members, directorships held in other Danish and foreign undertakings (with the exception of wholly-owned subsidiaries) and other major offices at the publication of the Annual Report.

## Alf Duch-Pedersen

General Manager

Born on August 15, 1946.
Joined the Board on March 23, 1999.
Most recently re-elected in 2006.

## Director of:

The Technical University of Denmark

The Confederation of Danish Industries

Group 4 Securicor plc. (Chairman)

## Jørgen Nue Møller <br> General Manager

Born on June 30, 1944.
Joined the Board
on November 30, 2000.
Most recently re-elected in 2004.

Director of:
Realdania (Chairman)
Fonden for billige boliger (Chairman)
Programbestyrelsen mod
Ghettoisering (Chairman)
Nordisk Byggedag (Vice Chairman)
International Federation for Housing and Planning

Adjunct Professor of the Department of Organization and Industrial

Sociology at Copenhagen Business School

## Eivind Kolding

Partner of the firm A.P. Møller

Born on November 16, 1959.
Joined the Board on March 27, 2001.
Most recently re-elected in 2005.

Director of:
Dansk Supermarked A/S
F. Salling A/S

Maersk GCS Holding A/S
(Chairman)
Maersk Australia Pty. Ltd.
(Chairman)
Maersk Singapore Pte. Ltd.
(Chairman)
A.P. Moller Singapore Pte. Ltd.

Maersk China Limited
Maersk Deutschland GmbH
Maersk Shipping Singapore Pte. Ltd.
Nedlloyd Holding B.V.

## Henning Christophersen

Partner at KREAB Brussels

Born on November 8, 1939.
Joined the Board on March 26, 1996.
Most recently re-elected in 2006.

Director of:
Rockwool-Fonden
Ørestad Development Corporation
(Chairman)
Frederiksbergbaneselskabet I/S
(Frederiksberg Railway Company)
(Chairman)
The European Institute of Public
Administration (Chairman)

## Peter Højland

Managing Director of Transmedica
Holding A/S

Born on July 9, 1950.
Joined the Board on November 30, 2000.

Most recently re-elected in 2004.

Director of:
Amrop-Hever A/S (Chairman)
Bikuben fondene (Chairman)
The Danish Centre for Leadership
(Chairman)
Danisco A/S
The Denmark-America Foundation
Frederiksbergfonden
Ituri Management ApS
Knud Wexøe A/S
Nordicom A/S (Vice Chairman)
Rambøll Gruppen A/S
Siemens A/S (Chairman)
Transmedica A/S (Chairman)
Transmedica Holding A/S
Wexøe Holding A/S

## Niels Chr. Nielsen

Professor of Economics
at Copenhagen Business School

Born on January 14, 1942.
Joined the Board on April 5, 1990.
Most recently re-elected in 2005.

Director of:
COWIfoundation
Grundfos A/S
Grundfos Finance A/S
Grundfos Management A/S
Otto Mønsted Aktieselskab
The Oticon Foundation, William
Demants og Hustru Ida Emilies Fond The Poul Due Jensen Foundation

## Sten Scheibye

Chief Executive of Coloplast A/S

Born on October 3, 1951.
Joined the Board on March 31, 1998.
Most recently re-elected in 2006.

Director of:
Novo Nordisk A/S (Chairman)
The Confederation of Danish
Industries
The Danish Academy of Technical
Sciences
The Denmark-America Foundation
(Chairman)
The Fulbright Commission in
Denmark

Adjunct Professor of Applied
Chemistry at University of Aarhus

## Majken Schultz

Professor of Organization
at Copenhagen Business School

Born on October 28, 1958.
Joined the Board on November 30, 2000.

Most recently re-elected in 2004.

Director of:
COWI A/S
CVI Holding ApS
Realdania
Børnehjertefonden (Vice Chairman)
Dansk selskab for virksomhedsledelse

Member of the Executive Committee
of Reputation Institute

## Claus Vastrup

Professor of Economics
at University of Aarhus

Born on March 24, 1942
Appointed by the Minister of Economic Affairs from January 1, 1995, to December 31, 2002. Elected by the general meeting on March 25, 2003.

Most recently re-elected in 2006.

Director of:
Aarhus Universitets Jubilæumsfond

## Birgit Aagaard-Svendsen

Executive Vice President and CFO of J. Lauritzen A/S

Born on February 29, 1956.
Joined the Board on March 28, 1995.
Most recently re-elected in 2006.

Director of:
NYK Lauritzen Cool AB
Handyventure Singapore Pte.
The Council of Det Norske Veritas
Infrastrukturkommissionen
(Chairman)

## Helle Brøndum

Bank Clerk of Danske Bank A/S

Born on September 26, 1952.
Joined the Board on March 19, 2002.
Most recently re-elected in 2006.

Director of:
Danske Kreds

## Charlotte Hoffmann

Personal Customer Adviser
of Danske Bank A/S

Born on October 8, 1966.
Joined the Board on March 14, 2006.

## Per Alling Toubro

Chairman of Danske Kreds
Danske Bank A/S

Born on June 25, 1953.
Joined the Board on March 14, 2006.

Director of:
Danske Kreds (Chairman)

## Verner Usbeck

Assistant Vice President of Danske Bank A/S

Born on February 11, 1950.
Joined the Board on June 28, 1990. Most recently re-elected in 2006.

Director of:
Danske Kreds
Danske Funktionærers Boligselskab S.m.b.A. (Vice Chairman)

Niels Brocks Styrelse

## Solveig Ørteby

Vice Chairman of Danske Kreds
Danske Bank A/S

Born on March 28, 1965.
Joined the Board on November 30, 2000.

Most recently re-elected in 2006.

Director of:
Danske Kreds (Vice Chairman)

## Management and directorships - Executive Board

Under section 80(8) of the Danish Financial Business Act, financial institutions are required to publish information at least once a year about directorships, etc. held with the approval of the Board of Directors by persons employed by the Board according to statutory regulations (section 80(1) of the Act) or articles of association.

## Peter Straarup

Chairman of the Executive Board

Born on July 19, 1951.
Joined the Executive Board on September 1, 1986.

Director of:
Forsikringsselskabet Danica,
Skadeforsikringsaktieselskab af 1999 (Chairman)

Danica Pension, Livsforsikrings-
aktieselskab (Chairman)
Danica Liv III, Livsforsikringsaktieselskab (Chairman)

Danica Pension I, Livsforsikringsaktieselskab (Chairman) DDB Invest AB (Chairman) DDB Invest Limited (Chairman)

Northern Bank Limited (Chairman)
National Irish Bank Limited (Chairman)

Other major offices (non-exhaustive list):
The Denmark-America Foundation
ICC Denmark (Director)
The International Monetary
Conference
Institut International d'Etudes
Bancaires

## Jakob Brogaard <br> Deputy Chairman of the Executive <br> Board

Born on June 30, 1947.
Joined the Executive Board on January 1, 1996.
Retires from the Executive Board on June 30, 2007.

Director of:
LR Realkredit A/S (Vice Chairman)
Realkredit Danmark A/S (Chairman)
Forsikringsselskabet Danica, Skadeforsikringsaktieselskab af 1999 Danica Pension, Livsforsikringsaktieselskab Danica Liv III, Livsforsikringsaktieselskab

Danica Pension I, Livsforsikringsaktieselskab
DDB Invest AB (Vice Chairman)
Kreditforeningen Danmarks
Pensionsafviklingskasse (Chairman)

Other major offices:
Member of the Financial Business
Council

## Tonny Thierry Andersen <br> Senior Executive Vice President

Born on September 30, 1964.
Joined the Executive Board on September 1, 2006.

Director of:
Investeringsselskabet af 23. marts 2001 A/S
Danske Private Equity A/S
Forsikringsselskabet Danica, Skade-
forsikringsaktieselskab af 1999
Danica Pension, Livsforsikringsaktieselskab

Danica Liv III, Livsforsikringsaktieselskab

Danica Pension I, Livsforsikringsaktieselskab

Nordania Finans A/S
Realkredit Danmark A/S
Danske Bank International S.A. DDB Invest Limited National Irish Bank Limited Northern Bank Limited

## Sven Lystbæk <br> Senior Executive Vice President

Born on September 26, 1951.
Joined the Executive Board on September 1, 2006.

## Director of:

Multidata Holding A/S (Chairman)
Multidata A/S (Chairman)
PBS Holding A/S (Chairman)
PBS A/S (Chairman)
Ejendomsselskabet Lautrupbjerg A/S
(Chairman)
VP Securities Services A/S
(Chairman)
Forsikringsselskabet Danica, Skade-
forsikringsaktieselskab af 1999
(Vice Chairman)
Danica Pension, Livsforsikrings-
aktieselskab (Vice Chairman)
Danica Liv III, Livsforsikrings-
aktieselskab (Vice Chairman)
Danica Pension I, Livsforsikrings-
aktieselskab (Vice Chairman)
Realkredit Danmark A/S
(Vice Chairman)
Kreditforeningen Danmarks
Pensionsafviklingskasse
Danske Bank International S.A.
DDB Invest Limited
Northern Bank Limited
National Irish Bank Limited
Fokus Bank ASA

## Per Skovhus

Senior Executive Vice President

Born on September 17, 1959.
Joined the Executive Board on September 1, 2006.

Director of
Danmarks Skibskredit A/S
(Vice Chairman)
Nordania Finans A/S (Chairman)
Realkredit Danmark A/S
Danske Bank International S.A.
Fokus Bank ASA (Vice Chairman)

Other major offices:
Danish Bankers Association
(Vice Chairman)

## Executive Committee

The Executive Committee is a coordinating forum. Its objective is to take an overall view of activities across the Group and intra-group co-operation, in particular the cooperation between support functions on the one hand and the individual branded divisions and country organisations on the other.

Peter Straarup / Chairman

Jakob Brogaard / Deputy Chairman

Tonny Thierry Andersen, Head of Group Finance

Sven Lystbæk, Head of the Shared Services Centre

Per Skovhus, Head of Group Credits

Steen Blaafalk, Head of Danske Markets

Thomas Borgen, Head of Banking
Activities Norway

Andrew Healy, Head of Banking
Activities Ireland

Niels-Ulrik Mousten, Head of
Danske Capital

Lars Stensgaard Mørch, Head of
Group HR

Henrik Normann, Head of Banking
Activities Danske Bank

Don Price, Head of Banking
Activities Northern Ireland

Steen Reeslev, Head of Group
Communications

Mats Torstendahl, Head of Banking
Activities Sweden

## Capital management

The Group's capital management policy aims to ensure efficient use of capital to meet the Group's overall capital targets. The Group's risk profile is determined in accordance with the capital targets and requires that the Group have sufficient capital to cover both organic growth and current fluctuations in its exposure. The latter objective is also reflected in the Group's ambition to maintain the AA ratings granted by the international rating agencies.

## Capital adequacy and the Capital Requirements Directive

In 2007, the Danske Bank Group will still work under the Basel I capital adequacy rules. As already mentioned, the Group has applied to the Danish FSA for approval to use the advanced internal ratings-based method according to the Capital Requirements Directive (CRD) to calculate the capital requirement for its credit risk with effect from January 1, 2008. The effect of the new requirements will be gradually incorporated into the Group's capital management practices during 2008 and 2009 and will be fully incorporated as of January 1, 2010.

The CRD entails new rules for the calculation of risk-weighted assets (Pillar I) and new requirements (Pillar II) for financial institutions' internal processes for assessing future capital requirements, ICAAP (Internal Capital Adequacy Assessment Process). Finally, the CRD contains a number of requirements for publication of the financial institutions' risk profile, processes and methods for risk management and the like (Pillar III). The capital requirements still depend on the capital base, the calculation of which is almost unchanged.

In the course of 2006, the Bank established its future internal process for assessment of future capital requirements (ICAAP). In December 2006, the Board of Directors approved the Group's first ICAAP report. The report shows the following risk-weighted assets:

| RISK-WEIGHTED ASSETS |  |  |
| :--- | ---: | ---: |
| CALCULATED AT SEPT. 30, 2006 |  | Current |
| (DKr bn) | Pillar I | rules |
| Risk-weighted assets | 540 | 1,053 |
| Minimum capital requirement [8\%) | 43 | 84 |

Until now, the Bank's work on the internal rat-ings-based method was based on five-to-sevenyear time horizons to determine long-term averages for estimating the risk parameters included in the calculation of the Pillar I requirements, whereas the risk of rarer cyclical situations was covered by using relevant stress scenarios under Pillar II. The risk parameters used for estimating Pillar I requirements are based on observations from a relatively positive business cycle.

The table above shows that, other things being equal, the minimum capital requirement calculated according to risk-weighted assets in Pillar I will be reduced by about $50 \%$ on full implementation of the new CRD. It is not possible to conclude from these figures that the Group can reduce its capital charge by the same percentage because ICAAP will identify an additional capital requirement: a Pillar II capital requirement.

The ICAAP report confirms that the Group can expect a somewhat lower overall capital requirement after the implementation of the CRD. The lower risk-weighted assets under Pillar I result
mainly from the fact that the current rules have overestimated the capital requirement on the Group's credit exposure, particularly on loans secured on real property.

The Group conducts a number of stress tests during ICAAP to ensure that its capital will also be adequate under unfavourable economic conditions. During the tests, the Group's risk portfolio is exposed to more severe stress conditions than the conditions experienced during the economic downturn at the beginning of the 1990s. The increase in the capital charge resulting from these stress tests is part of the Pillar II capital requirement. See below for more information on the Group's stress tests.

In 2006, Danske Bank held detailed discussions with the rating agencies about its approach to the CRD. The discussions comprised a thorough review and documentation of the Group's choice of models, data base and parameter estimation as well as the stress-testing process, including stress scenarios and stress test results for earnings, risk-weighted assets and capital level. The model and parameter estimation were also reviewed by an external consulting firm to ensure that the Group complies with best practice in this area.

It is still too early to accurately calculate the capital relief that Danske Bank will enjoy as a result of the new capital adequacy rules. The reduction in the capital requirement will depend on the specific implementation of the CRD and continuing discussions with regulators and rating agencies.

As part of the adjustment of the Group's capital structure, Danske Bank will enter into credit default swaps on the basis of a portfolio of mort-
gage loans that will reduce the Group's riskweighted assets calculated under the current rules by DKr110bn. The swaps will take effect in the first quarter of 2007 and may be terminated in 2009-2010 when the Directive is fully implemented and the effect of the swaps is reduced.

## Capital targets

In November 2006, the Danske Bank Group adjusted its overall capital targets:

- solvency ratio of 9.0-10.0\% (unchanged)
- core (tier 1) capital ratio (excluding hybrid core capital) of 5.5-6.0\% (previously 6.0-6.5\%)
- hybrid core capital of 1.0-1.5\% (previously 0.5-1.0\%)
- payout ratio of $30-50 \%$ (unchanged)

CHANGE IN CORE (TIER 1) CAPITAL RATIO


The adjustments were published when Danske Bank announced its purchase of Sampo Bank. The changes should be viewed in light of the
large share of loans and advances for which security has been provided, the coming implementation of the new Capital Requirements Directive and the greater geographical diversification resulting from the acquisition of Sampo Bank.

For 2007, the Group expects to pay out $40 \%$ of the net profit for the year, which is at the same level as for 2006.

The Group's policy is to buy back shares with any excess capital that is not expected to be used for growth or dividends. Owing to its business growth and the acquisition of Sampo Bank, the Group does not expect to buy back shares in 2007.

## Visit Danske Bank's Web site

www.danskebank.com/ircrd for more information about the Group's capital management policy, the CRD rules and the Bank's risk management practices.

## Ratings

The Danske Bank Group's risk profile is regularly assessed by three international rating agencies:

Standard \& Poor's, Moody's and Fitch Ratings. The external ratings are important for the Group's funding costs. In connection with the acquisition of Sampo Bank in November 2006, the three rating agencies affirmed their various ratings of the Danske Bank Group.

## Actual and expected losses

Actual losses fell sharply from 2002 to 2006, from $0.26 \%$ of total loans, advances and guarantees in 2002 to $0.5 \%$ in 2006, in part because of the greater geographical diversification of the loan portfolio and in part because of the favourable macroeconomic conditions on the Group's core markets.

The average annual loss Danske Bank expects to suffer over a business cycle amounts to 14 basis points. The Group's substantial portfolio of mortgage loans is a key reason for the fairly low level of expected losses. Another reason is the greater geographical diversification of the Group. The strong growth of banking operations in Sweden, Norway, Northern Ireland and the Republic of Ireland lifted income generated by non-Danish units from $27 \%$ of total income in 2005 to $29 \%$ in 2006.

| RATINGS | Standard \& Poor's | Moody's | Fitch |
| :---: | :---: | :---: | :---: |
| Danske Bank |  |  |  |
| Short-term | A-1+ | P-1 | F1+ |
| Long-term | AA- | Aal | AA- |
| Outlook | Stable | Stable | Stable |
| Realkredit Danmark bonds* | AAA | Aaa | -- |
| Outlook | Stable | Stable | -- |
| Danica Pension |  |  |  |
| Long-term/Insurer financial strength | AA- | -- | -- |
| Outlook | Stable | -- | -- |

[^1]
## Transition to ROAC

The Group has developed its current risk-based return target RAROC (Risk-Adjusted Return on Economic Capital) into a new target called ROAC (Return on Allocated Capital), which is based on allocated capital and includes concentration and diversification risk. Since 1999, RAROC has been a cornerstone of the Group's capital and financial management. Like RAROC, ROAC is a risk-adjusted return that has expected average annual losses over a business cycle as one of its parameters.

After a transition period for the implementation of the CRD, which ends in 2010, Danske Bank's profit assessment and management will be based on ROAC and changes in overall value creation.

## Stress tests

Economic capital is calibrated according to the Bank's models at a confidence level of $99.97 \%$. The purpose of stress testing is to evaluate the impact of possible unfavourable events on the Danske Bank Group's earnings and solvency. As a supplement to the calculation of economic capital, stress tests indicate how the Bank's capital base would be affected in scenarios in which the estimated risk parameters are not complied with.


In recent years, the Bank has applied stress testing as an internal method and process, and the Bank's approach to stress testing will continue to develop. The Bank has conducted introductory and general discussions with the Danish FSA on how stress testing can be included in the future assessment of the Group's capital level. The Bank has benchmarked its methods and processes to those of several international banks that have made considerable progress in this area and

| RISK-BASED RETURN TARGETS | ROE | RAROC | ROAC |
| :--- | :---: | :---: | :---: |
| Framework | Regulatory | Internal | Internal |
| Time horizon | Point-in-time | 1 year | $3-5$ years |
| Confidence level | NA | $99.97 \%$ | $99.97 \%$ |
| Concentration risk | No | No | Yes |
| Migration risk | No | No | Yes |
| Operational risk | No | Standard | Standard |
| Market risk | Advanced | Advanced | Advanced |
| Credit risk | Standardised | Internal | IRB A |
| Performance capital | All capital | Risk capital | All capital |

has adapted its approach to the recommendations of the UK FSA.

Stress testing is an analytical process. The key factors of this process are described in greater detail in the following paragraphs. For the time being, the Bank does not take management intervention and intra-risk diversification into account when conducting stress tests.

Stress test calculations are based on one or more macroeconomic scenarios. The Group currently applies eight scenarios:

- Severe recession, which is estimated to occur once during a period of 25 years
- Mild recession, which is estimated to occur once during a period of seven years
- Rising interest rates, which lead to falling property prices
- Fall in the US dollar
- Increases in commodity prices
- Deflation
- Liquidity crisis at the Danske Bank Group owing to the default of a large customer
- General liquidity crisis in the banking sector

Each scenario covers a three-to-five-year period, and for each year the Bank assesses the estimated impact of various economic shocks on macroeconomic key indicators.

The scenarios cover both earnings and risk. The Bank has developed translation models to estimate the effect on the Group's risk parameters in each year of each scenario. Loss trends are assessed using a regression analysis which includes industry-specific loss frequencies since 1991. In addition to using its own base of historical data, the Group bases its calculations on the OECD's Interlink model, which describes how external shocks, such as a hike in oil prices, affect the entire economy. The correlation between the economic cycle and customers' drawings on credit facilities with the Bank, which affect the balance sheet, is also assessed.

After the stressed parameters have been identified, the Group's current risk portfolio is used to estimate the effect on the individual accounting items of the income statement, including credit loss expenses. The calculations include, among others, the effect of the fall in the value of collateral which will occur in most unfavourable scenarios. The individual stress effects are calculated for each of the years of the three-to-five-year horizon in the individual scenarios. This allows the Group to assess how its total earnings are affected over the period in question, as the largest effect rarely shows in the first year.

Finally, the Group calculates the effects on the risk-weighted assets (according to the forthcom-
ing CRD) and the Bank's internal risk statement (economic capital). Risk-weighted assets will typically rise rather sharply in an unfavourable scenario. The Group will thus be able to assess changes in solvency (according to the future rules).

The effect in the individual scenarios is calculated for all relevant risk types, so that it is possible to assess the effect on all parts of the Group's exposure.

The scenarios and their relevance to the Danske Bank Group are assessed at least once a year on the basis of an analysis of the risks that are most important in the current economic situation. The analysis is submitted to the All Risk Committee for approval of the scenarios as the platform for subsequent stress testing. Stress test conclusions and the impact of scenarios on expected losses and capital requirements are subsequently submitted to the Board of Directors.

## Business areas

| PROFIT BEFORE TAX ( DKr m ) | 2006 | 2005 | Index 06/05 | Share [\%] 2006 | Share [\%] 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Banking Activities Danske Bank | 5,772 | 5,767 | 100 | 31 | 33 |
| Banking Activities BG Bank | 1,992 | 1,782 | 112 | 11 | 10 |
| Banking Activities Sweden | 1,013 | 809 | 125 | 5 | 5 |
| Banking Activities Norway | 885 | 579 | 153 | 5 | 3 |
| Banking Activities Northern Ireland | -104 | 23 |  | -1 |  |
| Banking Activities Ireland | 26 | -106 |  | - | -1 |
| Banking Activities England, |  |  |  |  |  |
| USA and other units | - | 528 | - | - | 3 |
| Other Banking Activities | 1,308 | 713 | 183 | 7 | 4 |
| Total Banking Activities | 10,892 | 10,095 | 108 | 59 | 57 |
| Mortgage Finance | 2,710 | 2,755 | 98 | 15 | 16 |
| Danske Markets | 3,639 | 3,719 | 98 | 20 | 21 |
| Danske Capital | 560 | 509 | 110 | 3 | 3 |
| Danica Pension | 1,355 | 1,647 | 82 | 7 | 9 |
| Other areas | -659 | -1,119 | - | -4 | -6 |
| Total Group | 18,497 | 17,606 | 105 | 100 | 100 |

The pre-tax profit of the Group's banking activities rose $8 \%$ on the 2005 figure. Banking activities accounted for $59 \%$ of the Group's pre-tax profit in 2006, against $57 \%$ in 2005.

The results of the individual business areas are described in the following pages.

## Banking Activities

| BANKING <br> ACTIVITIES | $\begin{aligned} & \text { Population } \\ & \text { (million) } \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { GDP growth } \\ & \text { [\%] } \\ & 2006 \end{aligned}$ | Lending (DKr bn) |  | Market share[\%] |  | Deposits [DKr bn] |  | Market share (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 |
| Danske Bank | 5.4 | 3.7 | 239 | 198 | 22 | 22 | 236 | 216 | 24 | 25 |
| BG Bank | 5.4 | 3.7 | 75 | 64 | 7 | 7 | 79 | 75 | 8 | 8 |
| Sweden | 9.0 | 3.2 | 138 | 114 | 6 | 4 | 50 | 37 | 5 | 4 |
| Norway | 4.6 | 3.7 | 105 | 87 | 6 | 5 | 47 | 39 | 4 | 4 |
| Northern Ireland | 1.7 | 2.6* | 58 | 40 | - | - | 61 | 41 | - | - |
| Ireland | 4.1 | 5.3 | 51 | 34 | 4 | 3 | 21 | 22 | 3 | 3 |
| Other | - | - | 63 | - | - | - | 15 | - | - |  |
| Total | - | - | 731 | 537 | - | - | 510 | 430 | - | - |


| BANKING ACTIVITIES | Staff |  | Branches |  | Finance Centres |  | No. of customers (thousands) |  | No. of eBanking customers (thousands) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 |
| Danske Bank | 4,227 | 4,266 | 286 | 291 | 9 | 9 | 1,600 | 1,600 | 655 | 579 |
| BG Bank | 1,875 | 1,898 | 172 | 174 | 2 | 2 | 800 | 800 | 291 | 253 |
| Sweden | 1,135 | 1,105 | 59 | 58 | 4 | 4 | 194 | 192 | 106 | 71 |
| Norway | 1,323 | 1,161 | 61 | 70 | 5 | 5 | 237 | 257 | 106 | 73 |
| Northern Ireland | 1,862 | 1,943 | 95 | 95 | 4 | 4 | 429 | 417 | 58 | 25 |
| Ireland | 698 | 715 | 59 | 59 | - | - | 184 | 170 | 28 | 13 |
| Other | 598 | 672 | - | - | - | - | - | - | - | - |
| Total | 11,718 | 11,760 | 732 | 747 | 24 | 24 | 3,444 | 3,436 | 1,244 | 1,014 |

The Danske Bank Group is the market leader in the Danish financial sector. It is the secondlargest bank in the Nordic region in terms of market capitalisation and the largest in terms of total assets.

In Norway, Sweden and the Republic of Ireland, the Group is a market challenger and has expanded its business volume and market shares of both lending and deposits since 2005.

## Banking Activities Danske Bank



Banking Activities Danske Bank encompasses the banking activities of the Danske Bank division in Denmark. Danske Bank caters to all types of retail and corporate customers. Danske Bank's finance centres serve large corporate and private banking customers. Banking Activities Danske Bank has nine regions with 286 branches, nine finance centres and nearly 4,300 employees.

| BANKING ACTIVITIES DANSKE BANK (DKr m) | 2006 | 2005 | Index |
| :--- | ---: | ---: | ---: |
| Net interest income | 6,997 | 6,184 | 113 |
| Net fee income | 3,489 | 3,319 | 105 |
| Net trading income | 497 | 455 | 109 |
| Other income | 6 | 15 | 40 |
| Total income | 10,989 | 9,973 | 110 |
| Operating expenses | 5,443 | 5,168 | 105 |
| Profit before credit loss expenses | 5,546 | 4,805 | 115 |
| Credit loss expenses | -226 | -962 | -100 |
| Profit before tax | 5,772 | 5,767 | 100 |
| Loans and advances, end of year | 238,631 | 197,674 | 109 |
| Deposits, incl. pooled deposits, end of year | 236,439 | 216,219 | 186,653 |
| Risk-weighted items (avg.) | 217,030 | 12,132 | 116 |
| Allocated capital (avg.) | 14,107 | 47.5 |  |
| Profit before tax as \% of allocated capital | 40.9 | 51.8 |  |
| Cost/income ratio, \% | 49.5 |  | 100 |

The pre-tax profit of Banking Activities Danske Bank remained at the level recorded in 2005. Profit before credit loss expenses climbed $15 \%$.

## The market in 2006

In 2006, as in 2005, the economic climate in Denmark was favourable and generated considerable demand for financial products and services. Interest rates rose throughout the year, but lending margins remained under pressure because of persistently keen competition. Trading volume on the securities markets was substantial in the
first quarter of the year, but returned to more normal levels in the remainder of the year.

The bank's market share at end-2006 was unchanged from the level at the end of 2005.

## Income

Net interest income advanced 13\% to
DKr6,997m. The higher net interest income resulted partly from continued growth in lending, which more than offset the compression of lending margins, and partly from an interest rate-driven
widening of deposit margins. Home financing products secured on real property and increased lending to corporate customers accounted for most of the growth in lending.

Net fee income rose 5\% in 2006, mainly because of heavy trading volume on the securities markets in the first quarter; equity trading in particular generated good results. Danske Bank was also the lead manager of a number of issues, and these contributed significantly to the rise in net fee income.

## Operating expenses

The 5\% increase in operating expenses reflected costs relating to enhancement of the bank's IT systems and growth in activity-based expenses. The rise in income led to an improvement of the cost/income ratio to $49.5 \%$.

## Credit loss expenses

Banking Activities Danske Bank recorded a net positive entry for credit loss expenses of DKr 226 m , against a net positive entry of DKr962m in 2005. The trend was attributable to a persistently favourable economic climate and the high credit quality of the loan portfolio.

## Lending

Total lending rose $21 \%$ on the level recorded at end-2005. Lending to retail customers was up $17 \%$, primarily because of satisfactory sales of home financing products. Generally stronger demand for credit facilities among corporate customers lifted lending to this segment by $23 \%$.

## Deposits

Deposits rose 9\% on the 2005 figure. Retail customer deposits were up $6 \%$, while corporate customer deposits rose $14 \%$.

## Local initiatives

In 2006, Danske Bank continued its strategy of branding itself as a nation-wide bank with strong community commitment. Through Danske Initiative Funds, the bank provided more than DKr4m in sponsorship funding for local initiatives within knowledge, culture and sports. The bank also brought local talent into focus, awarding 160 grants to students going abroad to study.

## Market outlook for 2007

The healthy economic climate in Denmark is expected to continue in 2007, although with growth rates lower than in 2006. The bank is therefore likely to maintain a high level of activity despite persistently fierce competition.

Danske Bank Group has decided to gather the activities of BG Bank and Danske Bank Denmark in a single banking division with the name Danske Bank.

After the merger with BG Bank, Danske Bank's 2.2 million customers will be able to access the bank at 431 branches, about 1,000 ATMs and post offices throughout the country. Customers can also take advantage of personal telephone service and eBanking facilities 24 hours a day, 365 days a year.


## Banking Activities BG Bank



Banking Activities BG Bank encompasses the banking activities of the BG Bank division in Denmark. BG Bank caters to all types of retail customers and most types of corporate customers through its branch network. BG Bank also serves a number of agricultural customers at special agricultural centres. Banking Activities BG Bank has seven regions with 172 branches, two investment desks and nearly 1,900 employees. With effect from April 10, 2007, the BG Bank division will form part of the Danske Bank division.

| BANKING ACTIVITIES BG BANK $(\mathrm{DKrm})$ | 2006 | 2005 | Index |
| :--- | ---: | ---: | ---: |
| Net interest income | 2,971 | 2,685 | 111 |
| Net fee income | 1,324 | 1,306 | 101 |
| Net trading income | 178 | 149 | 119 |
| Other income | 8 | 11 | 73 |
| Total income | 4,481 | 4,151 | 108 |
| Operating expenses | 2,426 | 2,392 | 101 |
| Profit before credit loss expenses | 2,055 | 1,759 | 117 |
| Credit loss expenses | 63 | -23 | $-1,782$ |
| Profit before tax | 1,992 | 112 |  |
| Loans and advances, end of year | 75,312 | 63,803 | 118 |
| Deposits, incl. pooled deposits, end of year | 78,724 | 74,607 | 106 |
| Risk-weighted items (avg.) | 66,788 | 58,968 | 113 |
| Allocated capital (avg.) | 4,341 | 3,833 | 113 |
| Profit before tax as \% of allocated capital | 45.9 | 46.5 |  |
| Cost/income ratio, \% | 54.1 | 57.6 |  |

The pre-tax profit of BG Bank rose $12 \%$ to DKr1,992m, against DKr1,782m in 2005. Profit before credit loss expenses rose $17 \%$.

## The market in 2006

In 2006, as in 2005, the economic climate in Denmark was favourable and generated considerable demand for financial products and services. Interest rates rose throughout the year, but lending margins remained under pressure because of the keen competition. Trading volume on the
securities markets was substantial in the first quarter of the year, but returned to more normal levels in the remainder of the year.

The bank's market share at end-2006 was unchanged from the level at the end of 2005.

## Income

Net interest income rose $11 \%$ on the figure recorded in 2005. The higher net interest income resulted partly from continued growth in lend-
ing, which more than offset the compression of lending margins, and partly from an interest rate-driven widening of deposit margins. The narrower lending margins reflected an increasing percentage of loans secured on real property and fierce competition.

Net fee income was up $1 \%$, mainly because of considerable trading volume on the securities markets in the first quarter of 2006. BG Bank's investment desks also achieved substantial earnings on currency trading and investment services. Refinancing fees were lower, however, because of the decrease in refinancing activity.

## Operating expenses

Operating expenses rose $1 \%$ on the figure for 2005. The rise was due to costs relating to enhancement of BG Bank's IT systems. An increase in income led to an improvement of the cost/income ratio to $54.1 \%$, down from $57.6 \%$ in 2005.

## Credit loss expenses

Credit loss expenses amounted to DKr63m, against a net positive entry of DKr 23 m in 2005. The loss was attributable to a few individual facilities.

## Lending

Total lending rose $18 \%$ on the level recorded for 2005. Lending to retail customers grew $17 \%$. This growth came primarily from healthy sales of the home financing product Bolig Plus. A general increase in demand for credit facilities among corporate customers lifted lending to this segment by $19 \%$.

## Deposits

Deposits rose 6\% on the 2005 figure. Retail customer deposits were up $3 \%$, while corporate customer deposits rose $13 \%$.

## Retail investing

In October 2006, BG Bank launched two new offers to retail customers investing in securities: To self-service customers, BG Bank now offers its eBanking product $B G$ Investering Online, and for customers who invest with the assistance of an adviser, a new and more simplified brokerage structure has been set up.

## Merger of BG Bank and Danske Bank

Danske Bank Group has decided to gather the activities of BG Bank and Danske Bank Denmark in a single banking division with the name Danske Bank.

The change will mean that 60 branch offices of BG Bank and Danske Bank will merge into 30 branches during the spring. These are branches that are located very close to each other. Customers will continue to be served by the advisers they know because the advisers will move to the continuing branch.

The change will take effect on April 10, 2007, when all building facades and printed matter from the Bank will bear the Danske Bank name.


## Banking Activities Sweden



Banking Activities Sweden encompasses the banking activities of Östgöta Enskilda Bank and Provinsbankerne in Sweden, which serve all types of retail and corporate customers. Banking Activities Sweden has four regions with 59 branches, four finance centres and nearly 1,150 employees. Real-estate agency business is carried out primarily through the 70 offices of Skandia Mäklarna.

| BANKING ACTIVITIES SWEDEN (DKr m] | 2006 | 2005 | Index |
| :--- | ---: | ---: | ---: |
| Net interest income | 1,812 | 1,474 | 123 |
| Net fee income | 614 | 485 | 127 |
| Net trading income | 71 | 54 | 131 |
| Other income | 47 | 19 | 247 |
| Total income | 2,544 | 2,032 | 125 |
| Operating expenses | 1,460 | 1,257 | 116 |
| Profit before credit loss expenses | 1,084 | 775 | 140 |
| Credit loss expenses | 71 | -34 | -125 |
| Profit before tax | 1,013 | 809 | 124 |
| Profit before tax in local currency [SKr] | 1,253 | 1,012 | 121 |
| Loans and advances, end of year | 138,454 | 113,964 | 134 |
| Deposits, end of year | 50,062 | 37,329 | 126 |
| Risk-weighted items [avg.) | 106,104 | 84,194 | 126 |
| Allocated capital (avg.) | 6,897 | 5,473 | 102 |
| Profit before tax as \% of allocated capital | 14.7 | 14.8 |  |
| Cost/income ratio, \% | 57.4 | 61.9 |  |

The pre-tax profit of Banking Activities Sweden rose $25 \%$ to $\mathrm{DKr} 1,013 \mathrm{~m}$, against DKr809m in 2005. In local currency, the increase was $24 \%$. Profit before credit loss expenses was up $40 \%$.

## The market in 2006

In 2006, as in 2005, the economic climate in Sweden was favourable and generated considerable demand for financial products and services.

The market was highly competitive in 2006, and lending margins remained under pressure despite the gradual rise in interest rates during the year.

The market share of Banking Activities Sweden improved in 2006 to $5.6 \%$ for lending and $4.3 \%$ for deposits, against $5.3 \%$ and $3.9 \%$, respectively, in 2005.

## Income

Net interest income increased $23 \%$ over the 2005 figure as a result of high lending growth - which more than compensated for the narrower lending margins - and a small, interest rate-driven widening of deposit margins. In addition to fierce competition, the narrowing of lending margins was due to a higher proportion of home financing products and increased lending to corporate customers.

Net fee income rose $27 \%$ owing to the larger business volume and extensive securities trading.

## Operating expenses

Operating expenses rose $16 \%$, reflecting the higher level of activity, including the expansion of the branch network in 2005 and 2006 as well as a rise in the number of employees.

## Credit loss expenses

Credit loss expenses amounted to DKr71m, against a net positive entry of DKr34m in 2005.

## Lending

Banking Activities Sweden continued to expand its lending business in 2006. In local currency, lending to retail customers rose $21 \%$, while lending to corporate customers increased $15 \%$. The growth in corporate lending came primarily from large and medium-sized businesses, whereas sales of home financing products lifted lending to retail customers considerably. Business with the Skandia Mäklarna estate-agency chain contributed to a higher number of home financing loans.

## Deposits

In local currency, deposits rose $29 \%$ on the figure recorded at the end of 2005 . Retail customer deposits were up $25 \%$, while corporate customer deposits grew $31 \%$.

## Awards

Banking Activities Sweden received several awards in 2006. For example, Danske Bank Sweden was named business bank of the year by Finansbarometern, one of Sweden's largest independent surveys of the Swedish banking, finance and insurance market. The survey showed that Danske Bank's business model based on community involvement and excellent staff qualifications was of decisive importance to Banking Activities Sweden's success.

## Market outlook for 2007

Banking Activities Sweden expects to achieve continued growth in 2007 provided that the economic climate in Sweden remains favourable. Economic growth is expected to be marginally lower than in 2006, however. The expansion of the Swedish branch network in recent years, the organisational adjustments and the acquisition of real-estate agency chains are expected to make the Group's Swedish banking operations well prepared for further profitable growth.


## Banking Activities Norway



Banking Activities Norway encompasses primarily the banking activities of Fokus Bank in Norway. Fokus Bank serves all types of retail and corporate customers. Banking Activities Norway has five regions with 61 branches, five finance centres and around 1,300 employees. Real-estate agency business is carried out primarily through the 40 offices of Krogsveen.

| BANKING ACTIVITIES NORWAY (DKr m) | 2006 | 2005 | Index |
| :---: | :---: | :---: | :---: |
| Net interest income | 1,567 | 1,286 | 122 |
| Net fee income | 416 | 377 | 110 |
| Net trading income | 111 | 61 | 182 |
| Other income | 312 | 113 | 276 |
| Total income | 2,406 | 1,837 | 131 |
| Operating expenses | 1,552 | 1,331 | 117 |
| Profit before credit loss expenses | 854 | 506 | 169 |
| Credit loss expenses | -31 | -73 |  |
| Profit before tax | 885 | 579 | 153 |
| Profit before tax in local currency (NKr) | 954 | 622 | 153 |
| Loans and advances, end of year | 105,319 | 87.309 | 121 |
| Deposits, end of year | 46,667 | 39,315 | 119 |
| Risk-weighted items [avg.) | 76,760 | 62,505 | 123 |
| Allocated capital (avg.) | 4,989 | 4,063 | 123 |
| Profit before tax as \% of allocated capital | 17.7 | 14.3 |  |
| Cost/income ratio, \% | 64.5 | 72.5 |  |

The pre-tax profit of Banking Activities Norway rose DKr 306 m from the level recorded a year ago to DKr885m, an increase of $53 \%$. In local currency, the increase was also $53 \%$. Profit before credit loss expenses climbed 69\%.

## The market in 2006

Banking Activities Norway saw strong market growth again in 2006, reflecting the positive international economic trends and high economic activity in Norway. The year was characterised by rising interest rates, but lending margins remained under pressure because of the fierce competition.

The market share of Banking Activities Norway improved in 2006 to $5.6 \%$ for lending and $4.4 \%$ for deposits, against $5.3 \%$ and $4.1 \%$, respectively, in 2005.

## Income

Net interest income rose $22 \%$ on the figure recorded in 2005. The rise was due to a larger volume of business with both existing customers and the many new customers acquired in recent years. This trend more than offset the effect of ongoing competition on interest margins. A small, interest rate-driven increase in deposit margins also contributed to the rise in net interest income.

Net fee income was up $10 \%$, reflecting the larger business volume.

Other income was up DKr199m to DKr312m, mainly because of the recognition of income generated by Fokus Krogsveen for the full year 2006, against only the second half-year in 2005. With effect from August 1, 2006, Fokus Krogsveen took over the estate-agency chain Nylander. This acquisition also contributed to the rise in other income.

## Operating expenses

Operating expenses were up $17 \%$, primarily because of the recognition of expenses at Fokus Krogsveen for the full year and the acquisition of Nylander. The recruitment of more employees to serve customers and the reinforcement of centralised advisory expertise to serve corporate customers contributed to the $5 \%$ increase in expenses (excluding expenses incurred by Fokus Krogsveen and Nylander) over the level a year ago.

## Credit loss expenses

Banking Activities Norway recorded a net positive entry for credit loss expenses of DKr31m, against a net positive entry of DKr73m in 2005. The low level of losses was attributable to the favourable economic climate in Norway and the high credit quality of the loan portfolio.

## Lending

In local currency, lending to retail customers increased $8 \%$ and lending to corporate customers rose $42 \%$ over the level at end-2005. The rise in the business volume of Banking Activities Norway came from both new and existing customers.

## Deposits

In local currency, deposits rose $23 \%$ on the 2005 figure. Retail customer deposits were up $5 \%$, while corporate customer deposits rose $31 \%$.

## Focus on customers and advisers

In 2006, Banking Activities Norway focused on retail and corporate customers with healthy finances and a need for a wide range of banking services. For staff, Banking Activities Norway focused on recruiting highly qualified and specialised advisers, and the bank is developing, for example, an extensive certification programme for retail customer advisers. Corporate advisers benefited from a comprehensive competency development programme.

In December 2006, Fokus Bank entered into an agreement with Sparebanken Vest on the sale of Fokus Bank's branches in Sogn og Fjordane county in western Norway. The proceeds from the sale will be recognised in the first half of 2007. The sale was a natural consequence of Fokus Bank's strategy of establishing and expanding its business in larger towns. At the end of 2006, Fokus Bank was represented in 18 of the 20 largest towns in Norway.

## Market outlook for 2007

The healthy economic climate in Norway is expected to continue in 2007. Economic growth is expected to be marginally lower than in 2006, however. The development of the Norwegian branch network in recent years, the organisational adjustments and the acquisition of real-estate agency chains are expected to make the Group's Norwegian banking operations well prepared for further profitable growth.

PROFIT BEFORE CREDIT LOSS EXPENSES (DKr m)


## Banking Activities Northern Ireland

Banking Activities Northern Ireland encompasses the banking activities of Northern Bank, which serves both retail and corporate customers. Banking Activities Northern Ireland has four regions with 95 branches, four finance centres and around 1,900 employees.

| BANKING ACTIVITIES NORTHERN IRELAND (DKr m) | 2006 | 2005 | Index |
| :---: | :---: | :---: | :---: |
| Net interest income | 1,702 | 1,317 | - |
| Net fee income | 485 | 464 | - |
| Net trading income | 87 | 9 | - |
| Other income | 19 | 20 | - |
| Total income | 2,293 | 1,810 | - |
| Amortisation of intangible assets | 459 | 374 | - |
| Integration expenses | 445 | 349 | - |
| Other operating expenses | 1,449 | 1,028 | - |
| Operating expenses | 2,353 | 1.751 | - |
| Profit before credit loss expenses | -60 | 59 | - |
| Credit loss expenses | 44 | 36 | - |
| Profit before tax | -104 | 23 | - |
| Profit before tax in local currency ( $£$ ] | -9 | 2 | - |
| Loans and advances, end of year | 58,442 | 40,497 | 144 |
| Deposits, end of year | 60,969 | 40,501 | 151 |
| Risk-weighted items [avg.] | 38,474 | 35,337 | 109 |
| Allocated capital (avg.) | 2,501 | 2,297 | 109 |
| Profit before tax as \% of allocated capital | -4.2 | 1.2 |  |
| Cost/income ratio, \% | 102.6 | 96.7 |  |
| Operating expenses, excl. integration expenses, as \% of income | 83.2 | 77.5 |  |

2005 comprises the months March to December.

The pre-tax result of Banking Activities Northern Ireland in 2006 was a loss of DKr104m, against a profit of DKr 23 m for the months of March to December 2005. Excluding integration expenses and amortisation of intangible assets, the pre-tax profit amounted to DKr800m, against DKr746m in 2005.

## The market in 2006

In 2006, Northern Ireland continued to enjoy good economic growth that generated strong demand for credit facilities among both retail and corporate customers. Intensive competitive pressure resulted in a further narrowing of lending margins, although it was more than offset by the growth in both lending and deposits.

Northern Bank's market share of retail banking was $20 \%$, and its share of corporate banking was $31 \%$.

## Income

In line with expectations, income rose to DKr2,293m, with growth driven by solid performances in both lending and deposits. Net interest income increased to DKr1,702m and reflected the strong growth of deposits and lending as well as a small, interest rate-driven widening of deposit margins.

## Operating expenses

Operating expenses increased to DKr2,353m, partly as a result of higher integration and marketing expenses. Amortisation of intangible assets accounted for DKr459m and integration expenses for DKr 445 m of total operating expenses. The increase in other operating expenses was due to overtime payments and rebranding costs relating to integration. Operating expenses for 2006 also reflected the transition to the Danske Bank IT platform.

## Credit loss expenses

Credit loss expenses amounted to DKr44m for 2006, against DKr36m in 2005. The level of losses reflected the strong economic growth and the persistently high credit quality of the loan portfolio with accordingly low impairment charges.

## Lending

At the end of 2006, lending amounted to DKr58bn, an increase of DKr18bn, of which DKr13bn related to a new method of recognising loans and advances under which loans and advances are no longer netted against deposits held by the same customers. Adjusted for this effect, total lending increased 12\%.

## Deposits

Deposits totalled DKr61bn at the end of 2006. Adjusted for the new method of recognising loans and advances, total deposits grew $18 \%$.

## Customer packages

The introduction of new products after Northern Bank's migration to the Danske Bank IT platform generated solid sales of banking packages. Package sales exceeded expectations, and new customers accounted for around $30 \%$ of sales. Northern Bank's product range and price structure are now highly competitive and support its aim to be customers' first choice in the Northern Ireland market.

## Market outlook for 2007

The rate of economic growth in Northern Ireland is expected to be high again in 2007. The rebranding of Northern Bank and the successful migration during Easter 2006 have created a strong business trend that, together with marketing campaigns and competitive products and prices, forms the basis for a promising outlook for 2007.


## Banking Activities Ireland



Banking Activities Ireland encompasses the banking activities of National Irish Bank, which serves both retail and corporate customers. Banking Activities Ireland has five regions with 59 branches and around 700 employees.

| BANKING ACTIVITIES IRELAND (DKr m) | 2006 | 2005 | Index |
| :---: | :---: | :---: | :---: |
| Net interest income | 918 | 621 |  |
| Net fee income | 133 | 111 |  |
| Net trading income | 61 | 6 |  |
| Other income | 6 | 15 |  |
| Total income | 1,118 | 753 |  |
| Amortisation of intangible assets | 102 | 85 |  |
| Integration expenses | 159 | 204 |  |
| Other operating expenses | 834 | 566 |  |
| Operating expenses | 1,095 | 855 |  |
| Profit before credit loss expenses | 23 | -102 |  |
| Credit loss expenses | -3 | 4 |  |
| Profit before tax | 26 | -106 |  |
| Profit before tax in local currency ( $€$ ) | 4 | -14 |  |
| Loans and advances, end of year | 51,250 | 34,028 | 151 |
| Deposits, end of year | 21,390 | 21,668 | 99 |
| Risk-weighted items (avg.) | 35,993 | 23.920 | 150 |
| Allocated capital (avg.) | 2,340 | 1,555 | 150 |
| Profit before tax as \% of allocated capital | 1.1 | -8.2 |  |
| Cost/income ratio, \% | 97.9 | 113.5 |  |
| Operating expenses, excl. integration expenses, as \% of income | 83.7 | 86.5 |  |

2005 comprises the months March to December:

The pre-tax profit of Banking Activities Ireland amounted to DKr26m in 2006, against a loss of DKr106m for the months March to December 2005. Excluding integration expenses and amortisation of intangible assets, the pre-tax profit amounted to DKr287m, against DKr183m in 2005.

## The market in 2006

The Republic of Ireland continued to enjoy solid economic growth that generated strong demand for credit facilities among retail and corporate customers. Strong competition put further pressure on lending margins, but its effect was more
than offset by the growth in both lending and deposits. National Irish Bank lifted its market share of lending from $3 \%$ at the end of 2005 to $4 \%$ at the end of 2006.

## Income

Income rose to $\mathrm{DK} 1,118 \mathrm{~m}$, which was in line with expectations. The rise in net interest income reflected strong growth in lending and deposits as well as a small, interest rate-driven widening of deposit margins.

## Operating expenses

Operating expenses rose to $\mathrm{DKr1} 1,095 \mathrm{~m}$ and reflected expenses for rebranding and activitybased costs deriving from the strong growth in the business volume.

## Credit loss expenses

Banking Activities Ireland recorded a net positive entry of DKr 3 m for credit loss expenses, reflecting the positive economic climate and the consistently high credit quality of the loan portfolio.

## Lending

Lending amounted to DKr51bn at the end of 2006. Measured in local currency, retail lending grew $52 \%$, while lending to corporate customers was up $50 \%$.

## Deposits

Deposits totalled DKr21bn at the end of 2006, around the same level as in 2005 . However, as deposits from large businesses were transferred to Danske Markets as a result of the conversion at Easter 2006, deposits actually rose about DKr6bn.

## Migration and new branches

In April 2006, National Irish Bank successfully completed its migration to the Danske Bank IT platform. The bank received a number of awards for its work on this project.

The growth strategy for banking activities in the Republic of Ireland includes the opening of a number of new branches over the next three years.

## Market outlook for 2007

The rate of economic growth is expected to slow down marginally in the Republic of Ireland in 2007, although growth is still likely to significantly outperform average European growth. Lending growth at National Irish Bank is expected to exceed market growth again in 2007.


## Other Banking Activities

Other Banking Activities comprises the activities of Nordania and the activities of Danske Bank International S.A. Luxembourg, Hamburg Branch, Poland Branch and Helsinki Branch

| OTHER BANKING ACTIVITIES $(\mathrm{DKrm})$ | 2006 | 2005 | Index |
| :--- | ---: | ---: | ---: |
| Net interest income | 807 | 755 | 107 |
| Net fee income | 282 | 230 | 123 |
| Net trading income | 104 | 91 | 114 |
| Other income | 1,432 | 1,288 | 111 |
| Total income | 2,625 | 2,364 | 111 |
| Operating expenses | 1,571 | 1,432 | 110 |
| Profit before credit loss expenses | 1,054 | 932 | 113 |
| Credit loss expenses | -254 | 219 | -183 |
| Profit before tax | 1,308 | 713 | 113 |
| Loans and advances, end of year | 63,384 | 55,925 | 118 |
| Deposits, end of year | 15,326 | 13,033 | 118 |
| Risk-weighted items (avg.) | 61,854 | 52,284 | 118 |
| Allocated capital (avg.) | 4,021 | 3,398 |  |
| Profit before tax as \% of allocated capital | 32.5 | 21.0 |  |
| Cost/income ratio, \% | 59.8 | 60.6 |  |


| PROFIT BEFORE TAX (DKr m) | 2006 | 2005 | Index |
| :--- | ---: | ---: | ---: |
| Nordania | 421 | 395 | 107 |
| Other non-Danish banking activities | 887 | 318 | 279 |
| Other Banking Activities | 1,308 | 713 | 183 |

The pre-tax profit of Other Banking Activities amounted to DKr1,308m, against DKr713m in 2005. Profit before credit loss expenses was up $13 \%$.

## Nordania

Profit before credit loss expenses at Nordania rose $8 \%$ relative to 2005 . Net interest income at Nordania was $7 \%$ lower than in 2005. The decline was due mainly to narrower lending margins resulting from keener competition. An increase in operating leases produced a rise in other income at Nordania relative to the result achieved in 2005.

## Other non-Danish banking activities

Profit before credit loss expenses of other nonDanish banking activities rose $17 \%$. All of these units contributed to the improvement, which resulted from a positive business trend.

## Operating expenses

The operating expenses of Other Banking Activities rose $10 \%$ on the figure recorded in 2005. The rise was attributable primarily to higher costs deriving from an increase in activity-based costs, enhancement of IT systems and the conversion of Danske Bank's operations in Poland into a branch.

## Credit loss expenses

Credit loss expenses at Nordania amounted to DKr7m, against DKr4m in 2005.

Other non-Danish banking activities recorded a net positive entry of DKr261m for credit loss expenses, against an expense of DKr 215 m in 2005. The 2005 result suffered from a few individual impairment charges that were partially reversed in the third quarter of 2006. The positive trend in 2006 was also attributable to a favourable economic climate and the high credit quality of the loan portfolio.

## Mortgage Finance



Mortgage Finance encompasses the Danske Bank Group's mortgage finance and real-estate agency business in Denmark. The division markets its financing solutions through Realkredit Danmark, Danske Bank, BG Bank and "home". Real-estate agency business is carried out through "home", which has 199 offices throughout the country.

| MORTGAGE FINANCE (DKr m) | 2006 | 2005 | Index |
| :--- | ---: | ---: | ---: |
| Net interest income | 3,621 | 3,423 | 106 |
| Net fee income | -234 | 83 | -110 |
| Net trading income | 215 | 195 | 178 |
| Other income | 179 | 3,879 | 97 |
| Total income | 3,781 | 1,242 | 95 |
| Operating expenses | 1,176 | 2,637 | -118 |
| Profit before credit loss expenses | 2,605 | 2,755 | 99 |
| Credit loss expenses | -105 | 569,092 | 106 |
| Profit before tax | 2,710 | 271,182 | 106 |
| Mortgage loans, end of year | 602,584 | 17,627 | 106 |
| Risk-weighted items (avg.) | 287,040 | 18,658 | 15.6 |
| Allocated capital (avg.) | 14.5 | 31.1 |  |
| Profit before tax as \% of allocated capital |  |  |  |
| Cost/income ratio, \% |  |  |  |

The pre-tax profit fell 2\% to DKr2,710m in 2006, against DKr2,755m the year before. Profit before credit loss expenses was down $1 \%$.

## The market in 2006

In 2006, the Danish mortgage credit market returned to a lower and more normal level after a long period of refinancing waves and many product launches. Total gross lending on the market fell DKr469bn, or $37 \%$, relative to the figure recorded a year earlier.

This fall should be seen in light of a general rise in interest rates that, as expected, led to a cessation of significant interest rate-driven refinancing activity.

The lower level of activity in the mortgage credit market was due not only to the rise in interest rates, but also to a decline in property sales. Prices of owner-occupied housing continued to soar, but in the second half of the year, a slowdown set in. Moreover, turnover in the housing

| KEY FIGURES | 2006 <br> Corporate |  |  | Total | Private | 2005 <br> Corporate |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Private | Total |  |  |  |  |  |
| Loan portfolio, nom., end of year (DKr bn) | 378 | 231 | 609 | 348 | 215 | 563 |
| Share, \% | 62 | 38 | 100 | 62 | 38 | 100 |
| Share of interest-only loans, \% | 39 | 9 | 28 | 33 | 5 | 22 |
| Market share, gross lending, \% | 29.9 | 29.3 | 29.7 | 30.5 | 27.6 | 29.5 |
| Market share, portfolio, end of year, \% | 33.7 | 31.3 | 32.8 | 34.6 | 31.6 | 33.4 |

market was substantially lower in 2006 than the year before, in particular in the market for owneroccupied flats and holiday homes.

## Income

The 6\% increase in net interest income reflected a rise in administration margins due to a larger loan portfolio.

Net fee income declined DKr317m to a negative DKr234m as a result of the decline in refinancing activity and larger payments to Danske Bank and BG Bank for loans arranged through them.

## Operating expenses

Operating expenses fell $5 \%$. The cost/income ratio improved marginally due to the fall in costs.

## Credit loss expenses

Credit loss expenses amounted to a net positive entry of DKr105m, against a net positive entry of DKr118m in 2005. The credit quality of the loan portfolio remained good, with the average loan-to-value ratio at $53 \%$ at end-2006, against $58 \%$ at end-2005.

## Lending

In 2006, mortgage loans measured at fair value rose DKr33bn to DKr603bn. The outstanding
nominal bond debt increased DKr46bn to DKr609bn. Gross lending amounted to DKr145bn in 2006, against DKr224bn the year before. The table provides a breakdown of lending.

## Further development of local strategy

In 2006, Realkredit Danmark continued to develop its local strategy of playing a more active role in the local community. In September, Realkredit Danmark launched its Smart Square Metres sponsorship initiative, awarding grants to schools and companies that give special priority to "physical and functional settings that inspire learning, co-operation and new ideas".

## Market outlook for 2007

The level of activity in the Danish mortgage credit market in 2007 is expected to remain largely unchanged from the level in 2006. The volume of interest rate-driven refinancing is expected to be relatively modest because of a slight rise in interest rates in 2007.

PROFIT BEFORE CREDIT LOSS EXPENSES (DKr m)


## Danske Markets



Danske Markets is responsible for the Group's activities in the financial markets. Trading activities include trading in fixedincome products, foreign exchange, equities and interest-bearing securities, providing the largest corporate customers and institutional clients with financial products and advisory services on mergers and acquisitions, and assisting customers in connection with their issue of equity and debt on the international financial markets. Proprietary trading encompasses the Bank's short-term investments. The investment portfolio covers the Bank's strategic fixed-income, foreign exchange, and equity portfolios. Institutional banking includes facilities with international financial institutions outside the Nordic region. Institutional facilities with Nordic financial institutions form part of the Group's banking activities.

| DANSKE MARKETS (DKr m) | 2006 | 2005 | Index |
| :--- | ---: | ---: | ---: |
| Total income | 5,535 | 5,491 | 101 |
| Operating expenses | 1,950 | 1,779 | 110 |
| Profit before credit loss expenses | 3,585 | 3,712 | 97 |
| Credit loss expenses | -54 | -7 | - |
| Profit before tax | 3,639 | 3,719 | 98 |
| Loans and advances, end of year | 38,718 | 32,807 | 118 |
| Risk-weighted items (avg.) | 114,329 | 99,424 | 115 |
| Allocated capital (avg.) | 7,431 | 6,463 | 115 |
| Profit before tax as \% of allocated capital | 49.0 | 57.5 |  |
| Cost/income ratio, \% | 35.2 | 32.4 |  |


| TOTAL INCOME (DKr m) | 2006 | 2005 | Index |
| :--- | ---: | ---: | ---: |
| Trading activities | 3,502 | 3,068 | 114 |
| Proprietary trading | 390 | 378 | 103 |
| Investment portfolio | 1,159 | 1,589 | 73 |
| Institutional banking | 484 | 456 | 106 |
| Total Danske Markets | 5,535 | 5,491 | 101 |

The pre-tax profit of Danske Markets fell $2 \%$ to DKr3,639m, against DKr3,719m in 2005. Excluding profits from the sale of HandelsFinans in the fourth quarter of 2005 , the pre-tax result was up a satisfactory $11 \%$.

## The market in 2006

The year 2006 was generally characterised by central banks' raising key money market rates. Rates were lifted gradually, however, and over the year as a whole, long-term interest rates rose only moderately.

A number of financial markets were fairly volatile, with a quite fast rise in long-term bond yields during the spring that led to a sharp - if shortlived - correction in the Nordic equity markets. Overall, the equity markets performed well in 2006, and the Nordic markets all gained in the course of the year.

In the foreign exchange market, the US dollar weakened considerably, while the Swedish krona was one of the best-performing currencies.

## Danske Markets' activities

The satisfactory trend in Danske Markets’ activities in the Nordic region continued, and the Group consolidated its position in these markets.

As a result of the rise in volatility in both the fixed-income and the equity markets, Danske Markets experienced stronger demand for instruments to hedge risk. Demand for Danish as well as international equities also grew.

## Income

Income from trading activities amounted to $\mathrm{DKr} 3,502 \mathrm{~m}$, up $14 \%$ on the income recorded in 2005. Corporate Finance took part in a large number of mergers, acquisitions and capital market transactions again in 2006, and Acquisition \& Leveraged Finance took part in and arranged a number of major debt-financed transactions.

Income from proprietary trading rose $3 \%$ on the 2005 level.

Income from the investment portfolio was lower in 2006 than in 2005 as the 2005 figure benefited from extraordinary income items, such as the sale of HandelsFinans and of shares in compa-
nies providing the financial infrastructure in Denmark and shares in property companies. In 2006, the investment portfolio benefited from exposure to emerging markets equities and its good positioning for the rise in interest rates in the spring.

Income from institutional banking remained satisfactory.

## Operating expenses

Operating expenses rose $10 \%$ to $\mathrm{DKr} 1,950 \mathrm{~m}$ in 2006, mainly because of an increase in activity, including a rise in performance-based compensation and IT costs.

## Market outlook for 2007

The high level of activity at Danske Markets is expected to continue in 2007. The gradual tightening of monetary policy in Europe and elsewhere in the world may, however, cause the markets to be volatile again in 2007. Against this background, Danske Markets does not expect volume growth in the mortgage credit and securities markets to continue at the pace recorded in 2006.


## Danske Capital

Danske Capital is responsible for developing wealth management services to the retail banks and manages the funds of retail customers and institutional investors and the funds of Danica Pension, Danske Fund, Puljeinvest (pooled investment) and Flexinvest. The division also provides advisory services to Danske Invest and BG Invest. Through Danske Bank International in Luxembourg, Danske Capital provides wealth management services to clients outside the Group's home markets. Danske Capital is also responsible for developing asset management products sold through the retail banks and directly to companies, institutional investors and external distributors.

| DANSKE CAPITAL (DKr m) | 2006 | 2005 | Index |
| :--- | ---: | ---: | ---: |
| Total income | 1,026 | 893 | 115 |
| Operating expenses | 466 | 384 | 121 |
| Profit before tax | 560 | 509 | 110 |
| Risk-weighted items (avg.) | 544 | 149 | 365 |
| Allocated capital (avg.) | 35 | 10 | 365 |
| Cost/income ratio, \% | 45.4 | 43.0 |  |
| Assets under management (DKr bn) | 491 | 468 | 105 |

The pre-tax profit of Danske Capital rose 10\% to DKr560m, against DKr509m in 2005.

## The market in 2006

The Nordic units of Danske Capital maintained their position in the market for asset management in 2006. The units in Finland, Sweden, Norway and Luxembourg expanded their business segments, while the Danish unit focused on investment solutions for retail and institutional customers.

Danske Capital's market share of unit trust business targeting Danish retail customers was 33\% of total assets at December 31, 2006, against 35\% a year earlier.

Sales totalled DKr7.4bn in 2006, of which DKr3.5bn derived from Danske Capital units outside Denmark and DKr3.9bn from units in Denmark.

## Income

Income was up $15 \%$ to DKr1,026m, owing mostly to product development and the increase in activities outside Denmark. In 2006, Danske Capital earned performance fees of DKr95m, against DKr97m the year before. Income at non-Danish units was $31 \%$ higher than in 2005, and the rise was broadly based. Non-Danish units accounted for $25 \%$ of income in 2006, against $24 \%$ in 2005.

## Danske Capital

## Operating expenses

The rise in costs was $21 \%$, owing primarily to an inflow of staff and an increase in activities at non-Danish units.

## Investment performance

Danske Capital's investment performance in 2006 was satisfactory, with above-benchmark returns in a number of key areas. In equities, Danske Capital strengthened its position with Nordic, European and eastern European equities delivering good returns. Most bond products delivered returns above the benchmark, and credit bonds significantly outperformed the benchmark. Danske Capital also achieved satisfactory returns on bond- and equity-based hedge funds.

For a number of years, Danske Capital has generated satisfactory investment results, owing primarily to increased focus on the Group's principal markets combined with outsourcing of products related to remote markets.

In 2006, Danske Capital also launched a number of investment products - most recently Flexinvest Fri, under which Danske Capital carries out the day-to-day management of liquid customer funds, a solution similar to the Flexinvest pension savings scheme. Sales of Flexinvest Fri totalled DKr2.7bn in 2006.

## Stronger wealth management

As of January 1, 2007, Danske Capital is responsible for developing and providing wealth management services to all other areas in the Group. Wealth management helps affluent customers optimise their overall financial solution. With the gathering of the Group's wealth man-

| ASSETS UNDER MANAGEMENT | (DKr bn) |  | Share [\%] |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2006 | 2005 | 2006 | 2005 |
| Equities | 154 | 114 | 31 | 24 |
| Private equity | 11 | 9 | 2 | 2 |
| Bonds | 315 | 337 | 64 | 72 |
| Cash | 11 | 8 | 2 | 2 |
| Total | 491 | 468 | 100 | 100 |
|  |  |  |  |  |
|  |  |  |  |  |
| BREAKDOWN ON INVESTORS | (DKr bn] | Share [\%] |  |  |
|  | 2006 | 2005 | 2006 | 2005 |
| Life insurance | 191 | 181 | 39 | 39 |
| Unit trusts - retail | 139 | 140 | 28 | 30 |
| Pooled schemes | 54 | 45 | 11 | 10 |
| Institutions, incl. unit trusts | 107 | 102 | 22 | 22 |
| Total | 491 | 468 | 100 | 100 |

agement expertise at Danske Capital, the Group seeks to meet the increasing demand for such services.

## Market outlook for 2007

Danske Capital expects to continue the positive trend in its business in 2007. With the integration of Sampo Bank Asset Management, the unit will further strengthen its international platform.


## Danica Pension



Danica Pension encompasses all the Danske Bank Group's activities in the life insurance and pensions market. Marketed under the name of Danica Pension, the unit targets both personal and corporate customers. Products are marketed through a range of distribution channels within the Group, primarily Banking Activities' outlets and Danica Pension's insurance brokers and advisers.

| DANICA PENSION (DKr m) | 2006 | 2005 | Index |
| :---: | :---: | :---: | :---: |
| Share of technical provisions, etc. | 1,037 | 1,127 | 92 |
| Unit-linked business | -53 | -25 |  |
| Health and accident business | -101 | -486 |  |
| Return on investments | 772 | 783 | 99 |
| Financing result | -300 | -193 |  |
| Postponed risk allowance | - | 441 |  |
| Net income from insurance business | 1,355 | 1,647 | 82 |
| Premiums, insurance contracts | 16,232 | 15,293 | 106 |
| Premiums, investment contracts | 2,014 | 1,655 | 122 |
| Technical provisions (avg.) | 176,757 | 167,406 | 106 |
| Allocated capital (avg.) | 7,310 | 8,402 | 87 |
| Net income as \% of allocated capital | 18.5 | 19.6 |  |

Danica Pension saw a sound business trend in 2006 with a rise in gross premiums, including payments under investment contracts, of $8 \%$ to DKr18.2bn.

Total premiums for the market-based products Danica Balance and Danica Link rose by $87 \%$ to DKr6.0bn, against DKr3.2bn in 2005. One effect of this increase was that premiums for Danica Traditionel declined by DKr0.7bn. In 2006, mar-ket-based products accounted for $49 \%$ of new contracts. At the end of 2006, some 72,000 customers had opted for the market-based products.

The presentation of Danica Pension's results has been changed from the 2005 presentation to match the future profit policy, according to which the risk allowance consists exclusively of Danske Bank's share of technical provisions and does not include the health and accident result.

## Market position in 2006

In 2006, Danica Pension strengthened its position as the leading supplier of life and pension products on the Danish market, partly as a result of declining costs and enhanced efficiency.

The decline in the level of expenses allowed Danica Pension to reduce its prices for Danica Traditionel, Danica Balance and Danica Link in 2006.

## Activities outside Denmark

Danica Pension's business in Sweden recorded a growth rate of $22 \%$, and premium income stood at DKr1.6bn, against DKr1.3bn in 2005.

In Norway, the business volume was at the same level as in 2005, with premium income of DKr0.5bn.

## Earnings

Net income from insurance business fell 18\% to DKr1,355m in 2006.

Excluding the booking of postponed risk allowance of DKr441m in 2005, earnings rose by $12 \%$.

Increased position taking in equities helped maintain the high level of the investment return. The raising of additional subordinated debt reduced allocated capital and thereby the financing result. Moreover, the fall in net income from insurance business was attributable to the change in profit policy in 2006 that reduced the risk allowance.

The health and accident result remained unsatisfactory, although better than in 2005, when Danica Pension had to strengthen provisions.

For more information about Danica Pension's profit policy and consolidation in the accounts of the Danske Bank Group, visit www.danskebank.com/ir.

## Investment return

Danica Traditionel posted a return on investments of customer funds of $2.9 \%$ in 2006, against $12.6 \%$ in 2005. Given the market conditions and the chosen risk profile, the return was satisfactory. In 2006, Danica Pension increased the portion of customer funds invested in equities to $23 \%$. As equities provided a return of $15 \%$ in 2006 , this contributed to a rise in the total return. The return on property holdings was $19.5 \%$. Danica Traditionel customers received interest on their savings at a rate of $4.5 \%$.

Danica Balance customers with a $75 \%$ equity allocation and a medium risk profile saw a return of $10.5 \%$ in 2006. The majority of Danica Link customers have chosen Danica Valg, the Danica-managed investment pool, with a medium risk profile, and they achieved a return of $5.3 \%$, against $21.7 \%$ in 2005.

The collective bonus potential rose by DKr2.6bn to DKr13.9bn at the end of 2006 because increasing interest rates reduced provisions by $3.6 \%$. A $30 \%$ fall in equity prices would have reduced the collective bonus potential by DKr11.2bn and shareholders' equity by DKro.9bn. An increase in interest rates of 1.0 percentage point would have reduced the collective bonus potential by DKr1.2bn and shareholders' equity by DKr0.1bn.

| CUSTOMER FUNDS - DANICA TRADITIONEL |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Share [\%) |  | Return [\%) |  |
| Holdings and returns | 2006 | 2005 | 2006 | 2005 |
| Real property | 9 | 8 | 19.5 | 11.6 |
| Bonds, etc. | 68 | 76 | -2.1 | 11.1 |
| Equities | 23 | 16 | 15.0 | 24.8 |
| Total | 100 | 100 | 2.9 | 12.6 |

Given the change in the collective bonus potential in 2006 and the forecasts for future returns, Danica Pension fixed the rate of interest on policyholders' savings at $4.5 \%$. Danica Pension intends to apply this rate throughout 2007.

## Subordinated loan capital

In October 2006, Danica Pension issued subordinated loan capital in an amount of $€ 0.4 \mathrm{bn}$. Part of it was used to repay existing loans worth DKr2bn and part will be used for continuing expansion. The subordinated loan capital was rated A+ by Standard \& Poor's.

## Openness and transparency

In 2006, the issue of transparency at life insurance companies received increased attention. Danica Pension contributed to the debate by focusing on clearly exhibiting its cost and risk results on conventional products. Furthermore, Danica Pension is the only company in the sector that has published processing times on its Web site in recent years. In 2006, Danica Pension decided to compensate customers if processing times exceeded the targets.

## Market outlook for 2007

The growth in premiums is expected to continue in 2007. The investment result is not expected to remain at the same high level in 2007 as in 2006, and the financing result will be adversely affected by the raising of subordinated loan capital.

## Other areas



Other areas encompasses the Group's real property activities, unallocated cost of capital and expenses for Group support functions. Moreover, the area covers the elimination of returns on own shares

| OTHER AREAS $(\mathrm{DKrm})$ | 2006 | 2005 |
| :--- | ---: | ---: |
| Net interest income | -902 | -845 |
| Net fee income | -209 | -32 |
| Net trading income | -249 | -306 |
| Other income | 693 | 593 |
| Total income | -667 | -590 |
| Operating expenses | -7 | 529 |
| Profit before credit loss expenses | -660 | $-1,119$ |
| Credit loss expenses | -1 | -1 |
| Profit before tax | -659 | $-1,119$ |


| PROFIT BEFORE TAX (DKr m) | 2006 | 2005 |
| :--- | ---: | ---: |
| Cost of capital | -956 | -796 |
| Own shares | -240 | -320 |
| Others | 537 | -3 |
| Total Other areas | -659 | $-1,119$ |

The pre-tax result of Other areas was affected by an increase in the cost of capital as a result of the acquisition of Northern Bank and National Irish Bank.

The higher profit from Others was attributable to the following factors: the closing of the Group's

Norwegian pension fund, which resulted in a DKr 0.2 bn reduction of operating expenses; proceeds from the sale of properties, including Realkredit Danmark's former head office building, of DKr0.1bn; and a reduction of severance payments of DKr0.1bn.

## Statement by the management

The Board of Directors and the Executive Board (the management) have today reviewed and approved the Annual Report of Danske Bank A/S for the financial year 2006.

The consolidated accounts have been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the EU, and the annual accounts of the Parent Company have been prepared in accordance with the Danish Financial Business Act. Furthermore, the Annual Report has been prepared in accordance with additional Danish disclosure requirements for annual reports of listed financial institutions.

In our opinion, the Annual Report gives a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at December 31, 2006, and of the results of the Group's and the Parent Company's operations and consolidated cash flows for the financial year starting on January 1 and ending on December 31, 2006.

The management will submit the Annual Report to the general meeting for approval.
Copenhagen, January 31, 2007

## Executive Board

| Peter Straarup | Jakob Brogaard |
| :---: | :---: |
| Chairman | Deputy Chairman |

Tonny Thierry Andersen Senior Executive Vice President

Sven Lystbæk Senior Executive Vice President

Per Skovhus
Senior Executive Vice President

## Board of Directors

Alf Duch-Pedersen

Chairman

Henning Christophersen

Sten Scheibye

Birgit Aagaard-Svendsen

Per Alling Toubro
Verner Usbeck
Solveig Ørteby

## Audit reports

## Internal Audit's report

We have audited the accompanying Annual Report of Danske Bank A/S for the financial year 2006, which comprises the management's report, the statement by the management, accounting policies, income statement, balance sheet, capital, cash flow statement and notes. The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards as adopted by the EU, and the financial statements of the Parent Company have been prepared in accordance with the Danish Financial Business Act. Furthermore, the Annual Report has been prepared in accordance with additional Danish disclosure requirements for annual reports of financial institutions listed on the Copenhagen Stock Exchange.

## Auditor's responsibility

We conducted our audit in accordance with the executive order of the Danish Financial Supervisory Authority on auditing financial enterprises and financial groups and in accordance with Danish auditing standards. These standards require that we plan and perform the audit to obtain reasonable assurance that the Annual Report is free from material misstatement. In addition, the audit was conducted in accordance with the division of duties agreed with the external auditors, according to which the external auditors to the widest possible extent base their audit on the work performed by the internal auditors.

We planned and conducted our audit such that we have, during the year, assessed the business and internal control procedures, including the risk management implemented by the management aimed at the Group's and the Parent Company's reporting processes and major business risks.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Annual Report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Annual Report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the preparation and fair presentation of the Annual Report in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the Annual Report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our audit did not result in any qualification.

## Opinion

In our opinion, the business procedures and internal control procedures, including the risk management implemented by the management, aimed at the Group's and the Parent Company's reporting processes and major business risks work satisfactorily.

Furthermore, we believe that the Annual Report gives a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at December 31, 2006, and of the results of the Group's and the Parent Company's operations and the Group's cash flows for the year in accordance with International Financial Reporting Standards as adopted by the EU in respect of the consolidated financial statements, in accordance with the Danish Financial Business Act in respect of the Parent Company's financial statements and in accordance with additional Danish disclosure requirements for annual reports of listed financial institutions.

Group Chief Auditor

Erik Fosgrau
Deputy Group Chief Auditor

## Independent auditors' report

To the shareholders of Danske Bank A/S
We have audited the accompanying Annual Report of Danske Bank A/S for the financial year 2006, which comprises the management's report, the statement by the management, accounting policies, income statement, balance sheet, capital, cash flow statement and notes. The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards as adopted by the EU, and the financial statements of the Parent Company have been prepared in accordance with the Danish Financial Business Act. Furthermore, the Annual Report has been prepared in accordance with additional Danish disclosure requirements for annual reports of financial institutions listed on the Copenhagen Stock Exchange.

## Management's responsibility for the Annual Report

Management is responsible for preparing and presenting an Annual Report that gives a true and fair view in accordance with the International Financial Reporting Standards as adopted by the EU in respect of the consolidated financial statements and in accordance with the Danish Financial Business Act in respect of the Parent Company's financial statements and in accordance with additional Danish disclosure requirements for annual reports of listed financial institutions. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of an Annual Report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## Auditor's responsibility

Our responsibility is to express an opinion on the Annual Report based on our audit. We conducted our audit in accordance with Danish auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance that the Annual Report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Annual Report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Annual Report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the preparation and fair presentation of the Annual Report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the Annual Report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our audit did not result in any qualification.

## Opinion

In our opinion, the Annual Report gives a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at December 31, 2006, and of the results of the Group's and the Parent Company's operations and the Group's cash flows for the year in accordance with International Financial Reporting Standards as adopted by the EU in respect of the consolidated financial statements, in accordance with the Danish Financial Business Act in respect of the Parent Company's financial statements and in accordance with additional Danish disclosure requirements for annual reports of listed financial institutions.

Copenhagen, January 31, 2007

KPMG C. Jespersen
Statsautoriseret Revisionsinteressentskab

Per Gunslev Arne Sivertsen
State Authorised Public Accountants

Grant Thornton
Statsautoriseret Revisionsaktieselskab

Svend Ørjan Jensen Erik Stener Jørgensen
State Authorised Public Accountants

ACCOUNTING POLICIES
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ANNUAL ACCOUNTS OF THE PARENTCOMPANY, DANSKE BANK A/S

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COMPANY, DANSKE BANK A/S

## Accounting policies

## General

The Danske Bank Group presents its consolidated accounts in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and approved by the EU and with relevant interpretations issued by the International Financial Reporting Interpretation Committee (IFRIC). Furthermore, the consolidated accounts comply with the requirements for annual reports formulated by the Copenhagen Stock Exchange and the Danish FSA

The Group has opted for early adoption of IFRS 7
"Financial Instruments: Disclosures" (August 2005).

## Adjustment of accounting policies

The Group has not changed its accounting policies from those followed in the Annual Report for 2005 except in the instances mentioned below.

With effect from January 1, 2006, the Group has adjusted its policies for the recognition of provisions for unitlinked insurance contracts to comply with the new rules issued by the Danish FSA that complete the framework laid down by IFRS 4. Under the earlier accounting policies, the present value of the future administrative result was recognised at the establishment of a contract. Under the new rules, provisions must, as a minimum, equal the surrender value of a contract. Comparative figures have been restated.

This adjustment reduced net income from insurance business by DKr277m and tax by DKr78m in 2006. The effects on the comparative figures for 2005 were reductions of DKr183m and DKr46m, respectively. The account ing policies effective as of January 1, 2006, led to a decline in the value of other assets of DKr57m, a rise in liabilities under insurance contracts of DKr494m, a decrease in deferred tax liabilities of DKr 130 m and a lowering of shareholders' equity of DKr421m.

## Adjustment of presentation

The disclosure of net income from insurance business has been adjusted with effect from January 1, 2006, to provide a coherent presentation. The adjustment of technical provisions relating to changes in interest rates and the addition to policyholders' savings of returns on assets under insurance contracts and the tax payable on such returns are now recognised as net trading income instead of net insurance benefits. Consequently, net insurance benefits comprise only transactions with policyholders, whereas net trading income includes both the value adjustment of assets under insurance contracts and the return added to policyholders' savings. Comparative figures have been restated.

This adjustment led to an increase in net trading income and net insurance benefits of DKr2,615m (2005: DKr12,975m). The reduction did not affect the net profit for the year or shareholders' equity.

## Accounting estimates and assessments

The preparation of the consolidated accounts is based on a number of significant estimates and assessments made by the Board of Directors and the Executive Board (the management) of future events that will affect the carrying amounts of assets and liabilities. The amounts most influenced by vital estimates and assessments made by the management are:

- the fair value of financial instruments
- impairment charges for loans and advances
- impairment charges for goodwill
- the value of liabilities under insurance contracts
- the value of defined benefit plans

The estimates and assessments made by the management are based on assumptions that the management finds reasonable but which are inherently uncertain and unpredictable. Assumptions may be incomplete or inaccurate, and unexpected future events or situations
may occur. Therefore, such estimates and assumptions are difficult to make and will always entail uncertainty, even under stable macroeconomic conditions, when they involve transactions with customers and other counterparties.

## Consolidation

## Subsidiary undertakings

The consolidated accounts comprise Danske Bank A/S and subsidiary undertakings in which the Group has control over financial and operating policy decisions. Control is said to exist if Danske Bank A/S, directly or indirectly, holds more than half of the voting rights in an undertaking or otherwise has power to control management and operating policy decisions, provided that most of the return on the undertaking accrues to the Group and that the Group assumes most of the risk.

The consolidated accounts are prepared by consolidating items of the same nature and eliminating intra-group transactions, accounts, and trading profit and losses.

## Undertakings acquired are included in the accounts

 at the time of acquisition. Divested undertakings are included in the accounts until the transfer date.The net assets of such undertakings, i.e. assets, including identifiable intangible assets, less liabilities and contingent liabilities, are included in the accounts at their fair value on the date of acquisition using the purchase method.

If the cost of acquisition, including direct transaction costs, exceeds the fair value of the net assets of the undertaking acquired, the excess amount is recognised as goodwill. Goodwill is recognised using the functional currency of the undertaking acquired. If the fair value of the net assets exceeds cost (negative goodwill), the excess amount is posted as income in the income statement at the time of acquisition.

## Associated undertakings

Associated undertakings are businesses, other than subsidiary undertakings, in which the Group has holdings and significant influence but not control. The Group generally classifies undertakings as associated undertakings if Danske Bank A/S, directly or indirectly, holds $20-50 \%$ of the voting rights.

Holdings are recognised at cost at the time of acquisition and are subsequently valued using the equity method with the addition of goodwill on acquisition. The proportionate share of the net profit or loss of the individual undertaking is included under Income from associated undertakings based on data from accounts with balance sheet dates not earlier than three months before the balance sheet date of the Group.

The proportionate share of the profit and loss on transactions between associated undertakings and subsidiary undertakings of the Danske Bank Group is eliminated.

## Segment reporting

The accounts break down information by business segment, the primary segment reporting format of the Group, and by geographical segment, the secondary segment reporting format of the Group. Segment disclosure complies with the accounting policies of the Group.

Intra-segment transactions are settled at market prices.
Expenses incurred centrally, including expenses incurred by support, administrative and back-office functions, are charged to the business segments in accordance with their estimated proportionate share of overall activities or at market prices, if available.

Segment assets and liabilities are those assets and liabilities that are used to maintain the operating activities of a segment or have come into existence as a result of such activities and that are either directly attributable to or may reasonably be allocated to a segment. A calculated share of shareholders' equity is allocated to each segment. Other assets and liabilities are recognised in the Others segment.

## Offsetting

Amounts due to and from the Group are offset when the Group has a legally enforceable right to set off a recognised amount and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

## Translation of transactions in foreign currencies

The presentation currency of the consolidated accounts is Danish kroner. The functional currency of each of the Group's units is the currency of the country in which the unit is domiciled, as most income and expenses are recognised in the currency of that country

Transactions in foreign currency are translated at the exchange rate of the functional currency at the transaction date. Gains and losses on exchange rate differences arising between the transaction date and the settlement date are recognised in the income statement.

Monetary assets and liabilities in foreign currencies are translated at the exchange rates prevailing at the balance sheet date. Exchange rate adjustments of monetary assets and liabilities arising as a result of differences in the exchange rates applying at the transaction date and at the balance sheet date are recognised in the income statement.

Non-monetary assets and liabilities in foreign currencies that are subsequently revalued at fair value are
translated at the exchange rates applying at the date of revaluation. Exchange rate adjustments are included in the revaluation of the fair value of an asset or liability. Other non-monetary items in foreign currency are translated at the exchange rates applying at the date of transaction.

## Translation - foreign units

Assets and liabilities of foreign units are translated into Danish kroner at the exchange rates applying at the balance sheet date. Income and expenses are translated at the exchange rates applying at the date of transaction. Exchange rate gains and losses arising at the translation of net investments in foreign units are recognised directly in shareholders' equity. Net investments include the net assets and goodwill of the units as well as investments in foreign units in the form of subordinated loan capital. Exchange rate adjustments of financial liabilities to hedge net investments in foreign units are also recognised directly in shareholders' equity.

## Financial instruments - general

Purchases and sales of financial instruments are measured at their fair value at the settlement date, which is usually the same as the transaction price. Before the settlement date, changes in the value of financial instruments are recognised.

## Classification

At the time of recognition, financial assets are divided into the following four categories:

- trading portfolio measured at fair value
- loans and advances measured at amortised cost
- held-to-maturity investments measured at amortised cost
- financial assets designated at fair value with value adjustment through profit and loss

At the time of recognition, financial liabilities are divided into the following three categories:

- trading portfolio measured at fair value
- financial liabilities designated at fair value with value adjustment through profit and loss
- other financial liabilities measured at amortised cost


## Fair value option - Financial assets and liabilities designated at fair value through profit and loss

Mortgage lending and issued mortgage bonds Mortgage loans granted under Danish mortgage finance law are funded by issuing listed mortgage bonds on identical terms. Borrowers may repay such mortgage loans by delivering the underlying bonds.

The Group buys and sells own mortgage bonds on an ongoing basis because such securities play an important role in the Danish financial market. If mortgage loans and issued mortgage bonds were valued at amortised cost, the purchase and sale of own mortgage bonds would mean that timing differences in profit and loss recognition would occur: The purchase price of the mortgage bond portfolio would not equal the amortised cost of the issued bonds. Moreover, elimination would result in recognition of an arbitrary effect on profit and loss, which would require an excessive amount of resources to calculate. If the Group subsequently decided to sell its holding of own mortgage bonds, the new amortised cost of this "new issue" would not equal the amortised cost of the matching mortgage loans, and the difference would be amortised over the remaining term to maturity.

Consequently, the Group has chosen to recognise both mortgage loans and issued mortgage bonds at fair value in accordance with the option offered by IAS 39 to ensure that neither profit nor loss will occur on the purchase of own mortgage bonds.

The fair value of issued mortgage bonds will usually equal the market value. However, a small number of the issued bonds are illiquid, and the fair value of these bonds is calculated on the basis of a discounted cash flow valuation model.

The fair value of mortgage loans is based on the fair value of the underlying mortgage bonds adjusted for the credit risk on borrowers. The fair value adjustment of mortgage loans largely equals the fair value adjustment of the mortgage bonds issued.

The fair value adjustment of mortgage loans and issued mortgage bonds is carried under Net trading income except for the part of the adjustment that concerns the credit risk on mortgage loans, which is carried under Credit loss expenses.

## Other financial assets designated at fair value

 but not included in the trading portfolioOther financial assets include securities that are not classified as trading portfolio assets, loans and advances (including mortgage loans) or held-to-maturity investments. These securities do not form part of the trading portfolio because no recent pattern of short-term profittaking exists. As the assets are managed on a fair value basis, the fair value option is applied to ensure uniform accounting treatment of these assets and assets in the trading portfolio. Realised and unrealised capital gains and losses and dividends are carried in the income statement under Net trading income.

These financial assets are recognised on the balance sheet under Financial investment securities and Assets under insurance contracts.

## Hedge accounting

The Group uses derivatives to hedge the interest rate risk on fixed-rate assets and fixed-rate liabilities carried at amortised cost except for held-to-maturity
investments. Hedged risks that meet specific criteria qualify for fair value hedge accounting and are treated accordingly. The interest rate risk on the hedged assets and liabilities is recognised at fair value as value adjustments of the hedged items.

If the hedge criteria cease to be met, the accumulated value adjustments of the hedged items are amortised over the term to maturity.

## Insurance activities - general

The Group's insurance activities comprise conventional life insurance, unit-linked insurance and personal injury insurance.

The computation of the Group's net income from conventional life insurance business complies with the executive order on the contribution principle issued by the Danish FSA. The financial result of Danica Pension, the parent company of the life insurance group, is calculated, in accordance with the profit policy, on the basis of the return on a separate pool of assets equal to shareholders' equity and a risk allowance determined by the technical provisions and by the result of the company's health and accident business. If the realised result of Danica Pension for a given period is insufficient to allow the booking of the risk allowance, the amount will be booked in later periods when a sufficient result is realised.

The pool of assets equal to shareholders' equity is consolidated with the other assets of the Group.

Life insurance policies are divided into insurance and investment contracts. Insurance contracts are contracts that entail significant insurance risk or entitle policyholders to bonuses. Investment contracts are contracts that entail insignificant insurance risk and comprise unit-linked contracts under which the investment risk lies with the policyholder.

## Insurance contracts

Insurance contracts comprise both an investment element and an insurance element, which are recognised jointly.

Technical provisions for insurance contracts are carried at their fair value under Liabilities under insurance contracts.

Assets earmarked for insurance contracts are recognised as Assets under insurance contracts if most of the return on the assets accrues to the policyholders. The assets are valued in accordance with the Group's accounting policies for similar types of asset. This means that most of the assets are measured at fair value.

Contributions made under insurance contracts are carried under Net premiums, whereas benefit expenses are recognised as Net insurance benefits. The return on earmarked assets is allocated to the relevant items in the income statement. The return is credited to the policyholders under Net trading income.

## Investment contracts

Investment contracts are recognised as financial liabilities, and consequently, contributions/benefits under investment contracts are recorded directly on the balance sheet as adjustments of liabilities. Contributions are carried at the value of the savings on the balance sheet under Deposits under pooled schemes and unitlinked investment contracts.

Savings under unit-linked investment contracts are recognised at fair value under Assets under pooled schemes and unit-linked investment contracts. The return on assets and the crediting of amounts to account holders are recorded under Net trading income.

## BALANCE SHEET

## Due from credit institutions and central banks

Amounts due from credit institutions and central banks include amounts due from other credit institutions and time deposits with central banks. Reverse transactions, i.e. purchases of securities from credit institutions and central banks to be resold at a later date, are recognised as amounts due from credit institutions and central banks.

Amounts due from credit institutions and central banks are measured as described under Bank loans and advances.

## Trading portfolio (assets and liabilities)

The trading portfolio includes financial assets acquired and liabilities undertaken by the Group which it intends to sell or repurchase in the short term. Moreover, the trading portfolio consists of financial assets and liabilities managed collectively for which a pattern of short-term profit-taking exists. All derivatives, including separate embedded derivatives, form part of the trading portfolio.

Assets in the trading portfolio include the equities, bonds, loans and advances, and derivatives with positive fair value held by the Group's trading departments. Liabilities in the trading portfolio include derivatives with negative fair value and obligations to deliver securities.

At first-time recognition, the trading portfolio is measured at fair value, excluding transaction costs. Subsequently, the portfolio is measured at fair value with value adjustments through profit and loss.

## Fair value

The fair value of financial assets and liabilities is measured on the basis of quoted market prices of financial
instruments traded in active markets. If an active market exists, value measurement is based on the last known market price on the balance sheet date.

If an active market does not exist, the fair value of standard and simple financial instruments, such as interest rate and currency swaps and unlisted or illiquid bonds, is measured using generally accepted valuation techniques. Market-based parameters are used to measure fair value. The fair value of more complex financial instruments, such as swaptions, interest rate caps and floors, and other OTC products, is measured on the basis of internal models, many of which are based on valuation techniques and methods generally accepted within the industry.

The results of calculations made on the basis of valuation models are often estimates, because exact values cannot be determined on the basis of market observations. Consequently, other parameters, such as liquidity and counterparty risk, are sometimes added to measure fair value.

## Financial investment securities

Financial investment securities consist of held-tomaturity investments and other financial assets that are valued as trading portfolio assets under the fair value option.

## Held-to-maturity investments

Held-to-maturity investments cover certain bonds with a quoted price in an active market held for the purpose of generating a profit until maturity. Bonds without a quoted price in an active market held for the purpose of generating a profit until maturity are carried under Bank loans and advances. Held-to-maturity investments are measured at amortised cost.

## Assets and liabilities held for sale

Assets held for sale consist of tangible assets, except investment property and lease assets which, according to a publicly announced plan, are expected to be sold within twelve months. Furthermore, this item includes assets and liabilities that form part of disposal groups that are expected to be sold within twelve months.

Tangible assets are measured at the lower of their carrying amount at the time of reclassification and their net realisable value and are no longer depreciated. Other assets and liabilities are measured in accordance with the Group's general accounting policies.

## Bank loans and advances

Bank loans and advances consists of loans and advances disbursed directly to borrowers and loans and advances acquired after disbursement. Loans and advances extended or acquired by the Group which it intends to resell in the short term are included in the trading portfolio. Bank loans and advances includes conventional bank loans, finance leases, mortgages, reverse transactions, except for transactions with credit institutions and central banks, and certain bonds that do not have a quoted price in an active market. Moreover, the item includes loans secured on real property, except for loans granted under Danish mortgage finance law, which are carried under Mortgage loans.

At first-time recognition, bank loans and advances are measured at fair value plus transaction costs and less origination fees, etc. Subsequently, they are measured at amortised cost, using the effective interest method, with the deduction of any impairment charges. The difference between first-time recognition and the nominal value is amortised over the term to maturity and carried under Interest income. If fixed-rate loans and advances and amounts due are hedged efficiently by derivatives, the fair value of the hedged interest rate risk is added to the amortised cost of the assets.

## Impairment

If objective evidence of impairment of a loan, an advance or an amount due exists, and the effect of the impairment event or events on the expected cash flow from the asset is reliably measurable, the impairment charge is determined individually. The charge equals the difference between the carrying amount and the present value of the expected future cash flow of the asset, including the realisable value of security. The present value of fixed-rate loans and advances is calculated at the original effective interest rate, whereas the present value of loans and advances with a variable rate of interest is calculated at the current effective interest rate.

Objective evidence of impairment of loans and advances exists if at least one of the following events has occurred:

- the borrower is experiencing significant financial difficulty
- the borrower's actions, such as default on interest or principal payments, lead to a breach of contract
- the Group, for reasons relating to the borrower's financial difficulty, grants to the borrower a concession that the Group would not otherwise have granted, or
- it becomes probable that the borrower will enter bankruptcy or other financial reorganisation

Loans and advances without objective evidence of impairment are considered in an assessment of collective impairment at portfolio level. Such assessment involves a portfolio of loans and advances with uniform credit risk characteristics. A collective impairment charge is established to cover, for instance, the deterioration in the pattern of cash flows from the portfolio and changes that normally affect the extent of defaults within the portfolio of loans and advances/amounts due.

Collective impairment is calculated as the difference between the carrying amount of the loans and advances of the portfolio and the present value of expected future cash flows. Expected future cash flows are estimated on the basis of historical loss data and data that reflect current conditions. The discount rate used is the weighted average of the agreed effective interest rates on the individual loans and advances in the portfolio.

Impairment charges are booked in an allowance account and offset against loans and advances. Changes in the allowance account are recorded under Credit loss expenses in the income statement. If subsequent events show that an impairment loss is not of a permanent nature, the charge is reversed via Credit loss expenses.

Loans and advances that are considered uncollectible are written off. Write-offs are deducted from the allowance account. Loans and advances are written off once the usual collection procedure has been completed and the loss on the individual loan or advance can be calculated.

The booking of interest on loans and advances will stop if individual impairment losses are recorded. Instead, interest is calculated on the impaired value of the loan at the original rate of interest.

## Mortgage lending and issued mortgage bonds

At first-time recognition, mortgage loans and issued mortgage bonds are measured at fair value, excluding transaction costs. Subsequently, such assets are measured at fair value.

The fair value of issued mortgage bonds is normally defined as their market value. However, a small part of the issued bonds are illiquid, and the value of these
bonds is calculated on the basis of a discounted cash flow valuation model.

The fair value of mortgage loans is based on the fair value of the underlying mortgage bonds adjusted for the credit risk on the borrowers.

## Assets and deposits under pooled schemes

## and unit-linked investment contracts

These items include assets and deposits under pooled schemes and unit-linked contracts defined as investment contracts.

The assets in which customer savings have been invested are recognised at fair value and carried under Assets under pooled schemes and unit-linked investment contracts. Similarly, deposits made by customers are carried under Deposits under pooled schemes and unit-linked investment contracts. Deposits are recognised at the value of savings.

Holdings of shares and bonds issued by the Group are deducted from shareholders' equity or eliminated, as the case may be. Consequently, the value of Deposits under pooled schemes and unit-linked investment contracts exceeds that of Assets under pooled schemes and unit-linked investment contracts.

## Assets and liabilities under insurance contracts

Assets under insurance contracts includes assets earmarked for policyholders. The earmarking means that most of the return accrues to the policyholders. The assets, which include financial assets, investment property tangible assets, etc., are specified in the notes. The valuation technique used matches the Group's accounting policies for similar assets. A few pieces of real property are jointly owned and therefore consolidated in the accounts on a pro rata basis.

Liabilities under insurance contracts comprises liabilities that relate to the insurance contracts of the Group. The liabilities consist of life insurance provisions, provisions for unit-linked insurance contracts, collective bonus potential, other technical provisions and other liabilities.

Holdings of shares and bonds issued by the Group are deducted from shareholders' equity or eliminated, as the case may be. Consequently, the value of Liabilities under insurance contracts exceeds that of Assets under insurance contracts.

## Life insurance provisions

Life insurance provisions are measured at fair value by actuaries. Provisions are calculated for each insurance contract using a zero-coupon yield curve from which a risk premium is deducted. The calculation of life insurance provisions factors in assumptions of mortality and disability based on historical data.

## Provisions for unit-linked insurance contracts

Provisions are measured at fair value on the basis of the share of each contract of the assets in question and the benefits guaranteed.

## Collective bonus potential

The collective bonus potential includes the part of the accumulated realised result that is not credited to the individual policyholders.

## Other technical provisions

Other technical provisions include outstanding claims provisions, unearned premium provisions and provisions for bonuses and premium discounts.

## Other liabilities

Other liabilities include the share of Danica Pension's other liabilities, such as deferred tax on pension
returns, which rest with policyholders. Other liabilities are valued in accordance with the accounting policies of the Group for similar types of liability.

## Intangible assets

## Goodwill

Goodwill arises on the acquisition of subsidiary undertakings and is calculated as the difference between the cost of an undertaking acquired and the fair value of its net assets, including contingent liabilities, at the time of acquisition. Goodwill on acquisitions made before 2002 was written off against shareholders' equity in the year of acquisition.

Goodwill on associated undertakings is carried under Holdings in associated undertakings.

Goodwill is allocated to cash-generating units in accordance with the level at which management monitors the return on its investment. Goodwill is not amortised; instead, each cash-generating unit is tested for impairment at least once a year. Goodwill is written down to its recoverable amount through profit and loss if the carrying amount of the net assets of the cash-generating unit exceeds the higher of their fair value less costs to sell and their value in use, which corresponds to the present value of the future cash flows expected to be derived from the unit.

## Other intangible assets

Software acquired is measured at cost, including the expenses incurred to make each software application ready for use. Software acquired is amortised over its expected useful life, which is usually three years, using the straight-line method.

Software developed by the Group is recognised if the cost of development is reliably measurable and analyses show that the future profit on using the individual
software applications exceeds cost. Cost is defined as development costs incurred to make each software application ready for use. Once the software has been developed, the cost is amortised over the expected useful life, which is usually three years, using the straightline method. Development costs consist primarily of direct remuneration and other development costs that may be attributed directly. Expenses incurred in the planning of the software are not included; instead, such expenses are booked when incurred.

Identifiable intangible assets taken over on the acquisition of undertakings are recognised at the time of acquisition at their fair value and amortised over their expected useful lives, which are usually three years, using the straight-line method.

Other intangible assets are tested for impairment if indications suggest that impairment exists, and the assets are written down to their value in use.

Costs attributable to the maintenance of intangible assets are expensed in the year of maintenance.

## Investment property

Investment property is real property, including real property let under operating leases, which the Group owns for the purpose of receiving rent and/or obtaining capital gains. The section on domicile property below explains the distinction between domicile and investment property.

On acquisition, investment property is recognised at cost, including transaction costs. Subsequently, the property is measured at fair value. Fair value and rent adjustments are carried under Other income in the income statement.

The fair value is assessed by the Group's valuers at least once a year. Assessments are based on the expected return on the Group's property and on the rate of return calculated for each property. The rate of return of a property is calculated on the basis of its location, type, applications, layout and condition as well as on the terms of lease agreements, rent adjustment and credit quality of the lessees.

## Tangible assets

Tangible assets comprise domicile property, equipment, vehicles, tools, leasehold improvements and lease assets.

## Domicile property

Domicile property is real property occupied by the Group's administrative departments, branches and other service units. Real property with both domicile and investment property elements is allocated proportionally to the two categories if the elements are separately sellable. If that is not the case, such real property is classified as domicile property, unless the Group occupies less than $10 \%$ of the total floorage.

Domicile property is valued at cost plus improvements and less depreciation and impairment charges. The straight-line depreciation of the property is based on the expected scrap value and an estimated useful life of 20 to 50 years. Real property held under long-term leases is depreciated on a progressive scale.

Investment property which becomes domicile property because the Group starts using it for its own activities is recognised at cost corresponding to the fair value at the time of reclassification. Domicile property which becomes investment property is revalued at its fair value at the time of reclassification. Revaluation is recognised directly in shareholders' equity.

Domicile property which, according to a publicly announced plan, is expected to be sold within twelve months is carried as an asset held for sale. Real property taken over in connection with the settlement of debt is recognised under Other assets.

## Equipment, vehicles, tools and leasehold

## improvements

Equipment, vehicles, tools and leasehold improvements are recognised at cost less depreciation and impairment. Assets are depreciated over their expected useful lives, which are usually three years, using the straight-line method. Leasehold improvements are depreciated over the terms of the leases, with a maximum of 10 years.

## Lease assets

Lease assets are assets, except real property, leased under operating leases with the Group as the lessor. They are measured using the same valuation technique as that applied by the Group to its other equipment, vehicles and tools.

## Impairment

Tangible assets are tested for impairment if indications suggest that impairment exists. An impaired asset is written down to its recoverable amount, which is the higher of its fair value less costs to sell and its value in use

## Other assets

Other assets includes interest and commissions due, prepayments and tangible assets taken over under nonperforming loan agreements. Assets taken over are carried at the lower of their cost and net realisable value, i.e. their fair value less expected costs to sell.

## Amounts due to credit institutions

## and central banks/Deposits

Amounts due to credit institutions and central banks and deposits include amounts received under repo
transactions, i.e. sales of securities to be repurchased at a later date.

Amounts due to credit institutions and central banks and deposits are measured at amortised cost to which is added the fair value of the hedged interest rate risk.

## Other issued bonds/Subordinated debt

Other issued bonds and subordinated debt comprise the bonds issued by the Group except issued mortgage bonds. Subordinated debt is liabilities in the form of subordinated loan capital and other capital investments which, in case of voluntary or compulsory winding-up or bankruptcy, will not be repaid until after the claims of ordinary creditors have been met.

Other issued bonds and subordinated debt are measured at amortised cost to which is added the fair value of the hedged interest rate risk.

The yield on some issued bonds depends on an index which is not closely linked to the financial characteristics of the bonds, for example an equity or commodity index. Such embedded derivatives are treated separately and carried at their fair value in the trading portfolio.

## Other liabilities

Other liabilities include accrued interest, fees and commissions that do not form part of the amortised cost of a financial instrument.

Other liabilities also include pension obligations and provisions for other obligations, such as lawsuits and guarantees.

## Pension obligations

The Group's pension obligations consist of both defined contribution and defined benefit plans for its staff. Under the defined contribution plans, the Group
pays regular contributions to insurance companies and other institutions. Such payments are expensed as they are earned by the staff, and the obligations under the plans are taken over by the insurance companies and other institutions as contributions are made.

Under the defined benefit plans, the Group is under an obligation to pay defined future benefits starting at the time of retirement. The amounts payable are recognised on the basis of an actuarial assessment of the present value of expected benefits. The present value is calculated on the basis of the expected future trends in salaries and interest rates, time of retirement, mortality and other factors.

The present value of pension benefits less the fair value of pension assets is carried as a pension obligation for each plan under Other liabilities on the balance sheet. If the net amount of a defined benefit plan is positive, i.e. an asset to the Group, and may be repaid to the Group or reduce its future contributions to the plan, the net amount is carried under Other assets. The discount rate is based on the market rate that applies to high-quality corporate bonds with maturities that correspond to the maturity of the pension obligations.

The difference between the expected trends in pension assets and benefits and the actual trends will result in actuarial gains or losses. Actuarial gains and losses that do not exceed the higher of $10 \%$ of the present value of benefits and $10 \%$ of the fair value of pension assets are not recognised in the income statement or on the balance sheet but form part of the corridor. If the accumulated actuarial gains and losses exceed both these threshold values, the excess amount is recognised in the income statement and in the net pension obligation over the expected remaining period of service of the staff covered by the plan.

## Guarantees and irrevocable loan commitments

At first-time recognition, financial guarantees and irrevocable loan commitments are recognised at the value of the premiums received. Subsequently, guarantees are valued at the higher of the received premium amortised over the guarantee period and the provision made, if any. Provisions for guarantees and irrevocable loan commitments are recognised under Other liabilities if claims for payment under the guarantees or loan commitments seem likely and the amount payable may be reliably measured.

## Deferred tax

Deferred tax on all temporary differences between the tax base of assets and liabilities and their carrying amounts is accounted for using the balance sheet liability method. Deferred tax is recognised on the balance sheet under Deferred tax assets and Deferred tax liabilities on the basis of current tax rates.

However, the Group does not recognise deferred tax on temporary differences between the tax base and the carrying amounts of goodwill not subject to amortisation for tax purposes and other items if temporary differences arose at the time of acquisition without effect on the net profit or taxable profit. If the tax base may be calculated according to several sets of tax regulations, deferred tax is measured in accordance with the regulations that apply to the use of the asset/settlement of the liability as planned by the management.

Tax assets arising from unused tax losses and unused tax credits are recognised to the extent it is probable that the unused tax losses and unused tax credits can be used.

Deferred tax is measured on the basis of the tax regulations and rates that, according to the rules in force at the balance sheet date, will apply in the relevant coun-
tries at the time the deferred tax is expected to become current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement.

## Shareholders' equity

## Foreign currency translation reserve

The foreign currency translation reserve covers differences that have occurred since January 1, 2004, as a result of the translation to Danish kroner of the financial results of and net investments in foreign units from their functional currencies. Furthermore, the reserve includes exchange rate adjustments of financial liabilities to hedge net investments in foreign units.

If the net investment in a foreign unit is fully or partly realised, the translation differences arising from the unit are recognised in the income statement

## Proposed dividends

The Board of Directors' proposal for dividends for the year submitted to the general meeting is included as a separate reserve in shareholders' equity. The dividends are recognised as a liability when the general meeting has adopted the proposal.

## Own shares

Amounts received and paid for the Group's sale and purchase of Danske Bank shares are recognised directly in shareholders' equity. The same applies to premiums received and paid for derivatives with delivery of own shares.

Capital reduction by cancellation of own shares will lower the share capital by an amount corresponding to the nominal value of the shares at the time of registration of the capital reduction.

## Share-based payment

Share-based payment by the Group requires delivery of Danske Bank shares. The fair value at the time of allotment is expensed as entitlement is earned and set off against shareholders' equity. At the time of exercise, payment by employees is recognised as an increase in shareholders' equity. Shares acquired for hedging purposes are set off against shareholders' equity by the amount paid in line with the principle governing other purchases of Danske Bank shares.

## Minority interests

Minority interests' share of shareholders' equity corresponds to the carrying amount of the net assets in subsidiary undertakings not owned directly or indirectly by Danske Bank A/S.

## INCOME STATEMENT

## Interest income and expenses

Interest income and expenses arising from interestbearing financial instruments carried at amortised cost are recognised in the income statement using the effective interest method on the basis of the cost of the financial instrument. Interest includes amortisation of fees that are an integral part of the effective yield on a financial instrument, including origination fees, and amortisation of any other differences between cost and redemption price.

Interest income and expenses include interest on financial instruments carried at fair value, but not interest on assets and deposits under pooled schemes and unitlinked investment contracts, which is recognised as Net trading income. Origination fees on mortgage loans carried at fair value are recognised as Interest income at origination.

Interest on loans and advances subject to individual impairment is recognised on the basis of the impaired value.

## Fee income and expenses

Fee income and expenses are divided into fees generated by activities and fees generated by portfolios.

Income from and expenses for services provided over a period of time, such as guarantee commissions and investment management fees, are accrued over the period. Transaction fees, such as brokerage and custody fees, are recognised on completion of the transaction.

## Net trading income

Net trading income includes realised and unrealised capital gains and losses on trading portfolio assets, other securities, including securities carried under Assets under insurance contracts, mortgage loans, issued mortgage bonds, exchange rate adjustments and dividends. The effect on profit and loss of fair value hedge accounting is also recognised as net trading income.

The return on assets under pooled schemes and unitlinked investment contracts and the addition of the return to customer accounts are also recognised as net trading income. Moreover, the item includes interest adjustments of life insurance provisions, collective bonus potential and tax on pension returns.

## Other income

Other income includes rental income and lease payments under operating leases, fair value adjustment of investment property and gains and losses on the sale of tangible and intangible assets.

## Net premiums

Regular and single premiums on insurance contracts are included in the income statement on their due dates. Premiums on investment contracts are recognised directly on the balance sheet. Reinsurance premiums are deducted from premiums received.

## Net insurance benefits

Net insurance benefits comprises benefits disbursed under insurance contracts. The item also includes adjustments to outstanding claims provisions and life insurance provisions that do not relate to changes in interest rates. The benefits are recognised net of reinsurance.

## Income from associated undertakings

Income from such undertakings comprises the Group's proportionate share of the net profit or loss of the individual undertakings.

## Profit on sale of associated and subsidiary undertakings

The profit on sale of associated and subsidiary undertakings is the difference between the selling price and the carrying amount, including goodwill, if any, arising on holdings in associated and subsidiary undertakings that have been disposed of.

## Staff costs and administrative expenses Staff costs

Salaries and other consideration expected to be paid for work carried out during the year are expensed under Staff costs and administrative expenses. This item comprises salaries, bonuses, expenses for sharebased payment, holiday allowances, jubilee bonuses, pension costs and other consideration.

## Bonuses and share-based payment

Bonuses are expensed as they are earned. Part of the bonuses for the year is paid in the form of share options with delivery and conditional shares. Share options may not be exercised until three years after allotment and are conditional on the employee not having resigned from the Group. Conditional shares become available three years after allotment provided that the employee has not resigned from the Group.

The fair value of share-based payment at the time of allotment is expensed over the period of service unconditionally entitling the employee to the payment. The intrinsic value of the allotment is expensed in the year when entitlement is earned, whereas the time value is accrued over the remaining service period. Expenses are set off against shareholders' equity. Subsequent changes to the fair value are not carried in the income statement.

## Pensions

The Group's contributions to defined contribution plans are recognised in the income statement when they are earned by the employees. The Group applies the corridor method to defined benefit plans, and the income statement thus includes actuarial pension expenses (standard cost).

## Credit loss expenses

Credit loss expenses include impairment losses on and charges for loans and advances, amounts due from credit institutions and guarantees, and the fair value adjustment of the credit risk on mortgage loans.

## Tax

Calculated current and deferred tax on the profit for the year and subsequent adjustments of tax charges for previous years are recognised in the income statement. Income tax for the year is recognised in the income statement on the basis of the tax laws applying in the countries in which the Group operates. Tax on items recognised in shareholders' equity is charged directly.

## Cash flow statement

The Group has prepared its cash flow statement using the indirect method. The statement is based on the pretax profit for the year and shows the cash flows from operating, investing and financing activities and the increase/decrease in cash and cash equivalents during the year.

Cash and cash equivalents consist of cash in hand and demand deposits with central banks and amounts due from credit institutions and central banks with original maturities shorter than three months.

## Calculation of financial highlights

The financial highlights deviate from the corresponding figures in the consolidated accounts as described below.

Income from the Danske Markets segment is recognised in the consolidated income statement under Net trading income and Net interest income. The value of each item may vary considerably from year to year, depending on the underlying transactions and changes in market conditions. The financial highlights of the Group show all income from trading activities under Net trading income.

Income and expenses arising from the Danica Pension segment are consolidated on a line-by-line basis. The return on insurance activities accruing to the Group is determined by a contribution principle which is based primarily on life insurance obligations. As the return attributable to the Group may not be derived directly from the individual items in the income statement, net income from insurance business is presented on a single line in the financial highlights.

Unlike the comparative figures for 2004, figures for 2002 and 2003 have not been restated to match the accounting policies introduced on the transition to IFRS on January 1, 2005. The Group's IFRS White Paper explains in detail the changes in valuation techniques and presentation of the income statement and balance sheet on the transition. The IFRS White Paper is available at www.danskebank.com/ir.

Comparative figures for 2005 and 2004 have been restated to reflect the adjustment of accounting policies in 2006.

## Changes to financial highlights and segment reporting

The presentation of the segments Danica Pension and Danske Markets has been revised: Danica Pension's return on assets allocated to shareholders' equity is now recognised as income of Danica Pension and not of Danske Markets as was previously the case with part of the return. The amount reclassified for 2005 was DKr153m, which increased the result of Danica Pension and reduced the result of Danske Markets. Comparative figures have been restated.

## Standards and interpretations not yet in force

The International Accounting Standards Board (IASB) has issued a number of international accounting standards that have not yet come into force. Similarly, the International Financial Reporting Interpretations Committee (IFRIC) has issued a number of interpretations that have not yet come into force. The sections below list the standards and interpretations that may affect the financial reporting of the Group.

In November 2006, IFRS 8 "Operating Segments" was issued. The standard, which has not yet been approved by the EU, governs the segmentation of business and outlines the information to be disclosed about each business area. The implementation is not expected to materially affect the information disclosed in the annual report.

In August 2005, amendments to IAS 1 "Presentation of Financial Statements - Capital Disclosures" were issued. The standard, to be implemented in the Group's annual report for 2007, governs the disclosure of information about the capital base. The implementation is not expected to affect the information disclosed in the annual report.

In November 2006, IFRIC issued interpretation No. 11 "IFRS 2 - Group and Treasury Share Transactions". The interpretation, which has not yet been approved by the EU, specifies that the way a company acquires shares at the time of exercise does not affect the accounting treatment of share-based payment. It will not affect the Group's current treatment of share-based payment.

In July 2006, IFRIC issued interpretation No. 10 "Interim Financial Reporting and Impairment". The interpretation, which has not yet been approved by the EU, prohibits the reversal of impairment charges for goodwill and financial assets carried at cost in interim accounts. The implementation is unlikely to have any effect on carrying amounts.

In March 2006, IFRIC issued its interpretation No. 9 "Reassessment of Embedded Derivatives". The interpretation, to be implemented in the Group's annual report for 2007, specifies the conditions for separating an embedded derivative from the host contract. The implementation is unlikely to have any effect on carrying amounts.

In January 2006, IFRIC issued its interpretation No. 8 "Scope of IFRS 2". The interpretation, to be implemented in the Group's annual report for 2007, specifies the types of share-based payment to be treated in accordance with IFRS 2. The implementation is unlikely to have any effect on carrying amounts.

Income statement - Danske Bank Group

| Note | (DKr m) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 2 | Interest income | 106,724 | 88,904 |
| 2 | Interest expense | 80,626 | 60,111 |
|  | Net interest income | 26,098 | 28,793 |
| 3 | Fee income | 9,616 | 9,158 |
| 4 | Fee expenses | 2,531 | 2,120 |
| 2 | Net trading income | 6,758 | 3,895 |
| 5 | Other income | 5,412 | 3,776 |
| 6 | Net premiums | 16,182 | 15,252 |
| 7 | Net insurance benefits | 23,641 | 24,004 |
|  | Income from associated undertakings | 389 | 347 |
|  | Profit on sale of associated and subsidiary undertakings | 157 | 545 |
| 8 | Staff costs and administrative expenses | 18,095 | 17,030 |
| 10 | Amortisation and depreciation | 2,344 | 2,102 |
| 11 | Credit loss expenses | -496 | -1,096 |
|  | Profit before tax | 18,497 | 17,606 |
| 12 | Tax | 4,952 | 4,921 |
|  | Net profit for the year | 13,545 | 12,685 |
|  | Portion attributable to: |  |  |
|  | Shareholders of the Parent Company | 13,557 | 12,681 |
|  | Minority interests | -12 | 4 |
|  | Net profit for the year | 13,545 | 12,685 |
|  | Net profit for the year per share, DKr | 21.5 | 20.2 |
|  | Diluted net profit for the year per share, DKr | 21.4 | 20.2 |
|  | Proposed dividend per share, DKr | 7.75 | 10.00 |

## Balance sheet - Danske Bank Group

| Note | [DKr m] | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
|  | ASSETS |  |  |
| 13 | Cash in hand and demand deposits with central banks | 12,319 | 13,881 |
| 14 | Due from credit institutions and central banks | 275,268 | 274,918 |
| 15 | Trading portfolio assets | 490,954 | 444,521 |
| 16 | Financial investment securities | 26,338 | 28,712 |
| 17 | Assets held for sale | 1,796 | 205 |
| 18 | Bank loans and advances | 1,054,322 | 829,603 |
| 19 | Mortgage loans | 602,584 | 569,092 |
| 20 | Assets under pooled schemes and unit-linked investment contracts | 39,602 | 35,676 |
| 21 | Assets under insurance contracts | 194,302 | 188,342 |
| 22 | Holdings in associated undertakings | 971 | 1,044 |
| 23 | Intangible assets | 7,384 | 7,626 |
| 24 | Investment property | 3,914 | 3,626 |
| 25 | Tangible assets | 7,854 | 7,248 |
|  | Current tax assets | 63 | 116 |
| 30 | Deferred tax assets | 440 | 506 |
| 26 | Other assets | 21,250 | 26,872 |
|  | Total assets | 2,739,361 | 2,431,988 |
|  | LIABILITIES |  |  |
| 27 | Due to credit institutions and central banks | 564,549 | 476,363 |
| 15 | Trading portfolio liabilities | 236,524 | 212,042 |
| 17 | Liabilities held for sale | 888 |  |
| 28 | Deposits | 702,943 | 631,184 |
| 19 | Issued mortgage bonds | 484,217 | 438,675 |
| 20 | Deposits under pooled schemes and unit-linked investment contracts | 46,983 | 42,287 |
| 29 | Liabilities under insurance contracts | 215,793 | 212,328 |
|  | Other issued bonds | 293,736 | 251,099 |
|  | Current tax liabilities | 517 | 621 |
| 30 | Deferred tax liabilities | 1,889 | 1,581 |
| 31 | Other liabilities | 47,199 | 47,882 |
| 32 | Subordinated debt | 48,951 | 43,837 |
|  | Total liabilities | 2,644,189 | 2,357,899 |
|  | SHAREHOLDERS' EQUITY |  |  |
|  | Share capital | 6,988 | 6,383 |
|  | Foreign currency translation reserve | 9 | -12 |
|  | Proposed dividends | 5,416 | 6,383 |
|  | Profit brought forward | 82,713 | 61,288 |
|  | Shareholders of the Parent Company | 95,126 | 74,042 |
|  | Minority interests | 46 | 47 |
|  | Total shareholders' equity | 95,172 | 74,089 |
|  | Total liabilities and equity | 2,739,361 | 2,431,988 |

## Capital - Danske Bank Group

| [DKr m] |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Capital |  |  |  |  |  |

## Capital - Danske Bank Group

| (DKr m) | 2006 | 2005 |
| :---: | :---: | :---: |
| Net profit for the year per share |  |  |
| Net profit for the year | 13,545 | 12,685 |
| Average number of shares outstanding | 631,445,484 | 627,573,906 |
| Number of dilutive shares issued for share-based payment | 1,262,877 | 658,521 |
| Average number of shares outstanding, diluted | 632,708,361 | 628,232,427 |
| Net profit for the year per share, DKr | 21.5 | 20.2 |
| Diluted net profit for the year per share, DKr | 21.4 | 20.2 |

The share capital is made up of shares of a nominal value of DKr10 each. All shares carry the same rights; there is thus only one class of shares.

| Number of shares outstanding Issued shares at January 1 |  |  | 638,304,276 | 672,265,752 |
| :---: | :---: | :---: | :---: | :---: |
| Increase in share capital |  |  | 60,500,000 |  |
| Buyback programme, preceding year |  |  |  | 33,961,476 |
| Issued shares at December 31 |  |  | 698,804,276 | 638,304,276 |
| Group's holding of own shares |  |  | 14,517,477 | 11,599,410 |
| Shares outstanding at December 31 |  |  | 684,286,799 | 626,704,866 |
| Holding of own shares | Number 2006 | Number 2005 | Value <br> 2006 | Value 2005 |
| Trading portfolio | 8,043,661 | 6,253,414 | 2,174 | 1,388 |
| Investment on behalf of customers | 6,473,816 | 5,345,996 | 1,624 | 1,187 |
| Total | 14,517,477 | 11,599,410 | 3,798 | 2,575 |
|  | Trading portfolio | Investment on behalf of customers | Total 2006 | Total 2005 |
| Holding at January 1 | 1,388 | 1,187 | 2,575 | 1,763 |
| Acquisition of own shares, excl. buyback programme | 19,508 | 418 | 19,926 | 15,897 |
| Sale of own shares | 18,842 | 159 | 19,001 | 15,617 |
| Value adjustment | 120 | 178 | 298 | 532 |
| Holding at December 31 | 2,174 | 1,624 | 3,798 | 2,575 |

## Capital - Danske Bank Group

| (DKrm) | 2006 | 2005 |
| :---: | :---: | :---: |
| Solvency |  |  |
| Shareholders' equity | 95,172 | 74,089 |
| Revaluation of domicile property | 1,342 | 990 |
| Pension obligations at fair value | 34 | -534 |
| Tax effect | 8 | 141 |
| Minority interests | 3,001 | 2,992 |
| Shareholders' equity according to the rules of the Danish FSA | 99,557 | 77,678 |
| Adjustment of accounting policies 2006, reversal |  | 421 |
| Proposed dividends | -5,416 | -6,383 |
| Intangible assets of banking business | -7,504 | -7,740 |
| Deferred tax assets | -617 | -574 |
| Deferred tax on intangible assets | 167 | - |
| Revaluation of real property | -988 | -664 |
| Core (tier 1) capital, less statutory deductions | 85,199 | 62,738 |
| Hybrid core capital | 11,419 | 6,376 |
| Core (tier 1) capital, including hybrid core capital, less statutory deductions | 96,618 | 69,114 |
| Subordinated debt, excluding hybrid core capital | 34,707 | 35,953 |
| Revaluation of real property | 988 | 664 |
| Statutory deduction for insurance subsidiaries | -4,297 | -8,254 |
| Other statutory deductions | -37 | -37 |
| Capital base, less statutory deductions | 127,979 | 97,440 |
| Risk-weighted items |  |  |
| not included in trading portfolio | 1,047,353 | 882,222 |
| with market risk in trading portfolio | 71,637 | 61,941 |
| Total risk-weighted items | 1,118,990 | 944,163 |
| Core (tier 1) capital ratio, \% | 7.61 | 6.65 |
| Core (tier 1) capital ratio, including hybrid core capital, \% | 8.63 | 7.32 |
| Solvency ratio, \% | 11.44 | 10.32 |

Solvency for 2005 is calculated in accordance with the rules of the Danish FSA in force at that time.

## Cash flow statement - Danske Bank Group

| (DKr m) | 2006 | 2005 |
| :---: | :---: | :---: |
| Cash flow from operations |  |  |
| Profit before tax | 18,497 | 17,606 |
| Adjustment for non-liquid items in the income statement |  |  |
| Adjustment of income from associated undertakings | -389 | -347 |
| Amortisation and impairment of intangible assets | 813 | 640 |
| Depreciation and impairment of tangible assets | 1,340 | 1,339 |
| Credit loss expenses | -496 | -1,096 |
| Tax paid | -4,783 | -5,170 |
| Other non-cash items | 1,589 | -4,482 |
| Total | 16,571 | 8,490 |
| Cash flow from operating capital |  |  |
| Cash in hand and demand deposits with central banks | 81,539 | 109,626 |
| Trading portfolio | -21,951 | -22,671 |
| Other financial instruments at fair value | 2,374 | 2,793 |
| Assets held for sale | -1,796 | -205 |
| Bank loans and advances | -224,223 | -153,082 |
| Mortgage loans | -33,492 | -46,327 |
| Deposits | 71,759 | 87,840 |
| Liabilities held for sale | 888 | - |
| Issued mortgage bonds | 45,542 | 6,276 |
| Assets/liabilities under insurance contracts | -2,494 | -4,452 |
| Other assets/liabilities | 45,366 | 58,121 |
| Cash flow from operations | -19,917 | 46,409 |
| Cash flow from investing activities |  |  |
| Acquisition of subsidiary undertakings and other business units | -59 | -10,964 |
| Sale of subsidiary undertakings and other business units | 157 | 545 |
| Acquisition of own shares | -19,926 | -15,897 |
| Sale of own shares | 19,165 | 15,838 |
| Acquisition of intangible assets | -471 | -459 |
| Acquisition of tangible assets | -2,234 | -2,738 |
| Sale of tangible assets | 505 | 1,258 |
| Cash flow from investing activities | -2,863 | -12,417 |
| Cash flow from financing activities |  |  |
| Increase in subordinated debt and hybrid core capital | 8,534 | 11,086 |
| Repayment of subordinated debt and hybrid core capital | -1,897 | -2,734 |
| Dividends | -6,254 | -4,929 |
| Increase in share capital | 14,539 | - |
| Change in minority interests | -1 | 220 |
| Cash flow from financing activities | 14,921 | 3,643 |
| Cash and cash equivalents, beginning of year | 272,469 | 234,830 |
| Change in cash and cash equivalents | -7,859 | 37,639 |
| Cash and cash equivalents, end of year | 264,610 | 272,469 |
| Cash and cash equivalents, end of year |  |  |
| Cash in hand and demand deposits with central banks | 12,319 | 13,881 |
| Deposits with credit institutions and central banks with terms shorter than 3 months | 252,291 | 258,588 |
| Total | 264,610 | 272,469 |

# Notes - Danske Bank Group 

## Note (DKrm)

## 1 Business segmentation

The Group's operations are conducted by a number of business areas and resource and support functions. Note 1 shows the structure of the business areas on which the Group's internal financial reporting and accounting procedures are based in accordance with the primary segment reporting format requirements of IAS 14.

Banking Activities includes all the Group's banking activities. In Denmark, the Group operates under the brand names Danske Bank and BG Bank. Outside Denmark, banking activities are organised in country divisions that are each responsible for their own markets. These divisions conduct business under a number of brand names, including Fokus Bank in Norway, Östgöta Enskilda Bank and Provinsbankerne in Sweden, Northern Bank in Northern Ireland and National Irish Bank in the Republic of Ireland. Other banking activities include Nordania Leasing, a leasing provider of operating equipment to businesses, and other units.

Mortgage Finance encompasses the Danske Bank Group's mortgage finance and real-estate agency business in Denmark. The division markets its financing solutions through Realkredit Danmark, Danske Bank, BG Bank and "home". Real-estate agency business is carried out through "home", which has 199 offices throughout the country.

Danske Markets is responsible for the Group's activities in the financial markets. Trading activities include trading in fixed-income products, foreign exchange, equities and interest-bearing securities, providing the largest corporate customers and institutional clients with financial products and advisory services on mergers and acquisitions, and assisting customers in connection with their issue of equity and debt on the international financial markets. Proprietary trading encompasses the Bank's short-term investments. The investment portfolio covers the Bank's strategic fixed-income, foreign exchange, and equity portfolios. Institutional banking includes facilities with international financial institutions outside the Nordic region. Institutional facilities with Nordic financial institutions form part of the Group's banking activities.

Danske Capital is responsible for developing wealth management services to the retail banks and manages the funds of retail customers and institutional investors and the funds of Danica Pension, Danske Fund, Puljeinvest (pooled investment) and Flexinvest. The division also provides advisory services to Danske Invest and BG Invest. Through Danske Bank International in Luxembourg, Danske Capital provides wealth management services to clients outside the Group's home markets. Danske Capital is also responsible for developing asset management products sold through the retail banks and directly to companies, institutional investors and external distributors.

Danica Pension encompasses all the Danske Bank Group's activities in the life insurance and pensions market. Marketed under the name of Danica Pension, the unit targets both personal and corporate customers. Products are marketed through a range of distribution channels within the Group, primarily Banking Activities' outlets and Danica Pension's insurance brokers and advisers.

Other areas encompasses the Group's real property activities, unallocated cost of capital and expenses for Group support functions. Moreover, the area covers the elimination of returns on own shares

Furthermore, Other areas includes the Group's capital centre and the difference between allocated capital and shareholders' equity. Capital is allocated to the individual business area at a rate of $6.5 \%$ of its average risk-weighted items, calculated in accordance with the capital adequacy rules of the Danish FSA. Insurance companies are subject to special statutory capital adequacy rules. Consequently, the shareholders' equity allocated to the insurance business equals the statutory minimum requirement plus $6.5 \%$ of the difference between Danica's equity and the minimum requirement

A calculated income equal to the risk-free return on its allocated capital is apportioned to each business area. This income is calcu lated on the basis of the short-term money market rate and allocated from Other areas.

Intra-group income is allocated on an arm's length basis. Surplus liquidity is settled primarily on the basis of short-term money market rates, whereas other intra-group accounts are settled at market prices.

Interest is allocated on a gross basis, which means that interest income and interest expense are shown separately in note 1 . Intragroup fees, commissions and value adjustments are settled at market prices or allocated to the business areas at an agreed ratio.

Expenses are allocated to the business areas at market price level. Other areas supplies services to business areas, and transactions are settled at unit prices calculated on the basis of consumption and activity in accordance with the rules on transfer pricing

Assets and liabilities used to maintain the operating activities of a business area are presented in the accounts of that business area. Goodwill carried as an asset of the Group is allocated to the business areas that recognise the income from the acquisitions made. The financing of goodwill is included in the Group's capital centre under Others.

Intra-group income comprises interest income, fee income, value adjustments and other ordinary intra-group income and appears on a separate line or in a single column in the disclosure of business segments and geographical segments.

| Note | (DKrm) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Business segments 2006 |  |  |  |  |  |  |  |  |  |
| (cont'd) |  | Banking <br> Activities | Mortgage Finance | Danske <br> Markets | Danske <br> Capital | Danica <br> Pension | Others | Total | Reclassification | Highlights |
|  | Interest income | 39,211 | 24,778 | 71,961 | 64 | 5,702 | -34,992 | 106,724 | -77,663 | 29,061 |
|  | Interest expense | 22,437 | 21,157 | 71,351 | 56 | -68 | -34,307 | 80,626 | -71,066 | 9,560 |
|  | Net interest income | 16,774 | 3,621 | 610 | 8 | 5,770 | -685 | 26,098 | -6,597 | 19,501 |
|  | Net fee income | 6,743 | -234 | 491 | 1,001 | -707 | -209 | 7,085 | 216 | 7,301 |
|  | Net trading income | 1,109 | 215 | 4,102 | 21 | 1,777 | -466 | 6,758 | -127 | 6,631 |
|  | Other income | 1,827 | 179 | 2 | - | 2,748 | 656 | 5,412 | -2,714 | 2,698 |
|  | Net premiums | - | - | - | - | 16,182 | - | 16,182 | -16,182 |  |
|  | Net insurance benefits | - | - | - | - | 23,641 | - | 23,641 | -23,641 |  |
|  | Income from equity investments | 3 | - | 330 | -4 | 180 | 37 | 546 | -546 |  |
|  | Net income from |  |  |  |  |  |  |  |  |  |
|  | insurance business | - | - | - | - | - | - | - | 1,355 | 1,355 |
|  | Total income | 26,456 | 3,781 | 5,535 | 1,026 | 2,309 | -667 | 38,440 | -954 | 37,486 |
|  | Operating expenses | 15,900 | 1,176 | 1,950 | 466 | 954 | -7 | 20,439 | -954 | 19,485 |
|  | Credit loss expenses | -336 | -105 | -54 | - | - | -1 | -496 |  | -496 |
|  | Profit before tax | 10,892 | 2,710 | 3,639 | 560 | 1,355 | -659 | 18,497 | - | 18,497 |
|  | Loans and advances, excluding reverse |  |  |  |  |  |  |  |  |  |
|  |  | 727,057 | 603,019 | 38,714 | 155 | - | -6,594 | 1,362,351 |  | 1,362,351 |
|  | Other assets | 297,902 | 60,254 | 3,096,670 | 1,286 | 236,157 | -2,315,259 | 1,377,010 | - | 1,377,010 |
|  | Total assets | 1,024,959 | 663,273 | 3,135,384 | 1,441 | 236,157 | -2,321,853 | 2,739,361 | - | 2,739,361 |
|  | Deposits, excluding |  |  |  |  |  |  |  |  |  |
|  | Other liabilities | 516,234 | 644,615 | 2,996,754 | 1,282 | 228,847 | -2,342,442 | 2,045,290 |  | 2,045,290 |
|  | Allocated capital | 39,195 | 18,658 | 7,431 | 35 | 7,310 | 22,543 | 95,172 | - | 95,172 |
|  | Total liabilities and equity | 1,024,959 | 663,273 | 3,135,384 | 1,441 | 236,157 | -2,321,853 | 2,739,361 | - | 2,739,361 |
|  | Intra-group income | 7,824 | 1,060 | 7,544 | 415 | 1,670 | -18,513 | - | - | - |
|  | Capital expenditure | 192 | 9 | - | - | 58 | 2,139 | 2,398 | - | 2,398 |
|  | Non-cash operating items | -884 | -1,208 | 3 | -19 | 451 | -1,200 | -2,857 | - | -2,857 |
|  | Amortisation |  |  |  |  |  |  |  |  |  |
|  | and depreciation | 1,742 | 7 | 6 | 2 | - | 587 | 2,344 | - | 2,344 |
|  | Impairment charges | - | - | - | - | - | 12 | 12 | - | 12 |
|  | Reversal of impairment charges | - | - | - | - | - | 204 | 204 | - | 204 |
|  | Profit before tax as \% of allocated capital (avg.) | 27.8 | 14.5 | 49.0 | - | 18.5 | - | 19.4 | - | 19.4 |
|  | Cost/income ratio, \% | 60.1 | 31.1 | 35.2 | 45.4 | 41.3 | - | 53.2 | - | 52.0 |
|  | Risk-weighted items [avg.] | 603,003 | 287,040 | 114,329 | 544 | 8,379 | -10,603 | 1,002,692 | - | 1,002,692 |
|  | Full-time-equivalent staff (avg.) | 11,716 | 759 | 732 | 242 | 875 | 4,920 | 19,244 | - | 19,244 |

In the financial highlights of the Group, the profit contributed by Danske Markets is recognised as net trading income, whereas the profit contributed by Danica Pension is recognised as net income from insurance business. The reclassification column aggregates the profit contributions.

Notes - Danske Bank Group

| Note | (DKr m) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Business segments 2005 |  |  |  |  |  |  |  |  |  |
| (cont'd) |  | Banking <br> Activities | Mortgage Finance | Danske Markets | Danske <br> Capital | Danica Pension | Others | Total | Reclassification | Highlights |
|  | Interest income | 30,363 | 25,505 | 51,263 | 123 | 6,569 | -24,919 | 88,904 | -57,832 | 31,072 |
|  | Interest expense | 15,783 | 22,082 | 46,307 | 115 | 108 | -24,284 | 60,111 | -46,205 | 13,906 |
|  | Net interest income | 14,580 | 3,423 | 4,956 | 8 | 6,461 | -635 | 28,793 | -11,627 | 17,166 |
|  | Net fee income | 6,316 | 83 | 445 | 922 | -695 | -33 | 7,038 | 251 | 7,289 |
|  | Net trading income | 1,007 | 195 | -685 | -36 | 3,926 | -512 | 3,895 | 2,456 | 6,351 |
|  | Other income | 1,485 | 178 | 12 |  | 1,526 | 575 | 3,776 | -1,521 | 2,255 |
|  | Net premiums |  | - |  |  | 15,252 | - | 15,252 | -15,252 |  |
|  | Net insurance benefits | - | - | - | - | 24,004 | - | 24,004 | -24,004 |  |
|  | Income from equity investments | - |  | 763 | -1 | 115 | 15 | 892 | -892 |  |
|  | Net income from insurance business | - | - | - | - | - | - | - | 1,647 | 1,647 |
|  | Total income | 23,388 | 3,879 | 5,491 | 893 | 2,581 | -590 | 35,642 | -934 | 34,708 |
|  | Operating expenses | 14,264 | 1,242 | 1,779 | 384 | 934 | 529 | 19,132 | -934 | 18,198 |
|  | Credit loss expenses | -971 | -118 | -7 | - | - | - | -1,096 | - | -1,096 |
|  | Profit before tax | 10,095 | 2,755 | 3,719 | 509 | 1,647 | -1,119 | 17,606 | - | 17,606 |
|  | Loans and advances, excluding reverse |  |  |  |  |  |  |  |  |  |
|  | Other assets | 219,202 | 55,786 | 1,894,213 | 1,162 | 227,336 | -1,154,674 | 1,243,025 | - | 1,243,025 |
|  | Total assets | 808,403 | 625,434 | 1,927,012 | 1,177 | 227,336 | -1,157,374 | 2,431,988 | - | 2,431,988 |
|  | Deposits, excluding |  |  |  |  |  |  |  |  |  |
|  | Other liabilities | 369,830 | 607,807 | 1,792,510 | 1,041 | 218,934 | -1,165,404 | 1,824,718 | - | 1,824,718 |
|  | Allocated capital | 33,566 | 17,627 | 6,463 | 10 | 8,402 | 8,021 | 74,089 | - | 74,089 |
|  | Total liabilities and equity | 808,403 | 625,434 | 1,927,012 | 1,177 | 227,336 | -1,157,374 | 2,431,988 | - | 2,431,988 |
|  | Intra-group income | 5,885 | 1,064 | 6,996 | 328 | 1,667 | -15,940 | - | - |  |
|  | Capital expenditure | 8,981 | 4 | - | 8 | 11 | 1,429 | 10,433 | - | 10,433 |
|  | Non-cash operating items | -960 | 4,815 | 1,581 | 55 | -686 | -859 | 3,946 | - | 3,946 |
|  | Amortisation and depreciation | 1,586 | 7 | 2 | 1 | - | 506 | 2,102 | - | 2,102 |
|  | Impairment charges | 1 | 3 | - | - | - | 3 | 7 | - | 7 |
|  | Reversal of impairment charge | es | - | - | - | - | 36 | 36 | - | 36 |
|  | Profit before tax as \% of |  |  |  |  |  |  |  |  |  |
|  | Cost/income ratio, \% | 61.0 | 32.0 | 32.4 | 43.0 | 36.2 | - | 53.7 | - | 52.4 |
|  | Risk-weighted items (avg.) | 516,399 | 271,182 | 99,424 | 149 | 6,837 | 15,395 | 909,386 | - | 909,386 |
|  | Full-time-equivalent staff (avg.) | 11,239 | 786 | 621 | 212 | 825 | 4,928 | 18,611 | - | 18,611 |

In the financial highlights of the Group, the profit contributed by Danske Markets is recognised as net trading income, whereas the profit contributed by Danica Pension is recognised as net income from insurance business. The reclassification column aggregates the profit contributions.

## Notes - Danske Bank Group

## Note $\quad[\mathrm{DKrm}]$

## 1 Geographical segmentation

(cont'd) The table below breaks down the activities of the Group by geographical location. Income from external customers includes interest income, fee income, trading income and other income and is allocated on the basis of the customer's country of residence, whereas assets and capital expenditure are allocated on the basis of the location of assets.

Geographical segmentation of income, assets and capital expenditure is shown in compliance with IFRS and does not reflect the management structure of the Group. The management believes that the presentation by business segment provides a more informative description of the Group's business activities.

|  | Income external customers |  | Assets |  | Capital expenditure |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 |
| Denmark | 65,041 | 64,327 | 2,309,782 | 2,138,179 | 2,075 | 1,841 |
| Finland | 647 | 517 | 12,228 | 11,904 |  | 2 |
| Germany | 2,849 | 3,575 | 55,589 | 24,385 | 1 | 1 |
| Luxembourg | 235 | 123 | 38,157 | 34,060 | - | 2 |
| Norway | 11,767 | 8,385 | 149,901 | 113,173 | 183 | 352 |
| Poland | 429 | 418 | 6,124 | 3,757 | - |  |
| Republic of Ireland | 3,756 | 1,634 | 70,972 | 47,746 | 22 | 3,683 |
| Sweden | 11,662 | 9,919 | 373,980 | 307,074 | 95 | 130 |
| UK | 19,767 | 9,939 | 430,052 | 330,379 | 22 | 4,422 |
| US | 7,511 | 4,606 | 25 | 25 | - | - |
| Others | 4,846 | 2,290 | - | - |  | - |
| Eliminations | - | - | -707,449 | -578,694 | - | - |
| Group | 128,510 | 105,733 | 2,739,361 | 2,431,988 | 2,398 | 10,433 |


| Note | (DKr m) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Net interest and net trading income |  |  |  |  |  |
|  | 2006 | Interest income | Interest expense | Net interest income | Net trading income | Total |
|  | Financial portfolios at amortised cost |  |  |  |  |  |
|  | Due from/to credit institutions and central banks | 17,338 | 30,043 | -12,705 | -187 | -12,892 |
|  | Repo and reverse transactions | 13,579 | 6,258 | 7,321 | - | 7,321 |
|  | Bank loans, advances and deposits | 34,635 | 12,584 | 22,051 | -876 | 21,175 |
|  | Held-to-maturity investments | 174 | - | 174 | - | 174 |
|  | Other issued bonds |  | 10,217 | -10,217 | 780 | -9,437 |
|  | Subordinated debt |  | 2,076 | -2,076 | 1,712 | -364 |
|  | Other financial instruments | 350 | 329 | 21 |  | 21 |
|  | Total | 66,076 | 61,507 | 4,569 | 1,429 | 5,998 |
|  | Financial portfolios at fair value |  |  |  |  |  |
|  | Mortgage loans and issued mortgage bonds | 24,287 | 19,119 | 5,168 | -549 | 4,619 |
|  | Trading portfolio and investment securities | 10,563 | - | 10,563 | 4,630 | 15,193 |
|  | Assets and deposits under pooled schemes and unit-linked investment contracts |  | - |  | -364 | -364 |
|  | Assets and liabilities under insurance contracts | 5,798 | - | 5,798 | 1,612 | 7,410 |
|  | Total | 40,648 | 19,119 | 21,529 | 5,329 | 26,858 |
|  | Total net interest and net trading income | 106,724 | 80,626 | 26,098 | 6,758 | 32,856 |
|  | 2005 |  |  |  |  |  |
|  | Financial portfolios at amortised cost |  |  |  |  |  |
|  | Due from/to credit institutions and central banks | 10,095 | 18,919 | -8,824 | -248 | -9,072 |
|  | Repo and reverse transactions | 10,228 | 6,024 | 4,204 | - | 4,204 |
|  | Bank loans, advances and deposits | 24,399 | 8,913 | 15,486 | 445 | 15,931 |
|  | Held-to-maturity investments | 84 | - | 84 | - | 84 |
|  | Other issued bonds |  | 5,030 | -5,030 | 294 | -4,736 |
|  | Subordinated debt | - | 2,012 | -2,012 | -2,218 | -4,230 |
|  | Other financial instruments | 218 | 482 | -264 | - | -264 |
|  | Total | 45,024 | 41,380 | 3,644 | -1,727 | 1,917 |
|  | Financial portfolios at fair value |  |  |  |  |  |
|  | Mortgage loans and issued mortgage bonds | 25,096 | 18,731 | 6,365 |  | 6,365 |
|  | Trading portfolio and investment securities | 13,779 | - | 13,779 | 2,220 | 15,999 |
|  | Assets and deposits under pooled schemes and unit-linked investment contracts | - | - | - | -242 | -242 |
|  | Assets and liabilities under insurance contracts | 5,005 | - | 5,005 | 3,644 | 8,649 |
|  | Total | 43,880 | 18,731 | 25,149 | 5,622 | 30,771 |
|  | Total net interest and net trading income | 88,904 | 60,111 | 28,793 | 3,895 | 32,688 |

At the end of 2006, Net trading income included dividends from shares of $\operatorname{DKr} 1,748 \mathrm{~m}$ (2005: $\mathrm{DK} 1,626 \mathrm{~m}$ ] and exchange rate adjustments of DKr1,260m (2005: DKr1,446m).

Net trading income under insurance contracts included returns on assets of $\mathrm{DKr}-1,003 \mathrm{~m}$ (2005: $\mathrm{DKr} 16,619 \mathrm{~m}$ ], adjustment of life insurance provisions of $\operatorname{DKr} 5,777 \mathrm{~m}$ (2005: DK - $-6,296 \mathrm{~m}$ ), adjustment of collective bonus potential of DKr-2,597m (2005: DKr-3,727m) and tax on pension returns of DKr-565m (2005: DKr2,952m).

## Notes - Danske Bank Group

| Note | [ DKr m ] | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 3 | Fee income |  |  |
|  | Financing (establishment of loans and guarantees) | 1,701 | 1,976 |
|  | Investment (securities trading and advisory services) | 2,601 | 1,846 |
|  | Services (insurance and foreign exchange trading) | 180 | 179 |
|  | Fees generated by activities | 4,482 | 4,001 |
|  | Financing (guarantees) | 584 | 569 |
|  | Investment (asset management and custody services) | 1,950 | 1,683 |
|  | Services (payment services and cards) | 2,600 | 2,905 |
|  | Fees generated by portfolios | 5,134 | 5,157 |
|  | Total | 9,616 | 9,158 |

Fees generated by activities comprise income from the execution of one-off transactions. Fees generated by portfolios comprise recurring income from the customer portfolio.

4 Fee expenses

| Financing (property valuation) | 142 | 420 |
| :--- | ---: | ---: |
| Investment (securities trading and advisory services) | 743 | 501 |
| Services (referrals) | 31 |  |
| Fees generated by activities | 916 |  |
| Financing (guarantees) | 105 | 928 |
| Investment (asset management and custody services) | 226 | 42 |
| Services (payment services and cards) | 1,284 |  |
| Fees generated by portfolios | 1,615 | 98 |
| Total | 2,531 | 1,192 |

5 Other income

| Fair value adjustment of investment property | 191 | 123 |
| :--- | ---: | ---: |
| Fair value adjustment of investment property allocated to policyholders | 976 |  |
| Profit on sale of domicile and investment property | 946 | 412 |
| Income from lease assets and investment property | 2,397 | 2,306 |
| Reversal of impairment charges for domicile property | 204 | 36 |
| Other income | 698 | 309 |
| Total | 5,412 | 3,776 |

6
Net premiums

| Regular premiums, life insurance | 8,280 | 8,593 |
| :--- | ---: | ---: |
| Single premiums, life insurance | 2,471 | 2,873 |
| Regular premiums, market-based products | 2,584 | 1,642 |
| Single premiums, market-based products | 1,572 | 959 |
| Premiums, health and accident insurance | 1,325 | 1,225 |
| Reinsurance premiums paid | -107 | -72 |
| Change in unearned premiums provisions | 57 | 32 |
| Total | 16,182 |  |

7 Net insurance benefits

| Benefits paid | 14,163 | 12,880 |
| :--- | ---: | ---: |
| Reinsurers' share received | -117 | -108 |
| Claims and bonuses paid | 989 | 871 |
| Change in outstanding claims provisions | 293 | 720 |
| Change in life insurance provisions | 1,969 | 5,123 |
| Change in provisions for unit-linked contracts | 6,344 |  |
| Total | 23,641 | 24,518 |


| Note | [ DKr m ] | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 8 | Staff costs and administrative expenses |  |  |
|  | Staff costs | 10,809 | 10,383 |
|  | Administrative expenses | 7,286 | 6,647 |
|  | Total | 18,095 | 17,030 |
|  | Staff costs |  |  |
|  | Salaries | 8,729 | 8,208 |
|  | Share-based payment | 164 | 103 |
|  | Employee shares |  | 118 |
|  | Pensions | 779 | 1,042 |
|  | Financial services employer tax, etc. | 1,137 | 912 |
|  | Total | 10,809 | 10,383 |
|  | Remuneration of the Board of Directors [DKr thousand) |  |  |
|  | Alf Duch-Pedersen | 1,300 | 1,000 |
|  | Jorgen Nue Moller | 1,250 | 1,000 |
|  | Eivind Kolding | 1,250 | 875 |
|  | Henning Christophersen | 525 | 469 |
|  | Peter Hojland | 525 | 500 |
|  | Niels Chr. Nielsen | 525 | 500 |
|  | Sten Scheibye | 525 | 500 |
|  | Majken Schultz | 525 | 375 |
|  | Claus Vastrup | 525 | 500 |
|  | Birgit Aagaard-Svendsen | 525 | 375 |
|  | Helle Brondum | 325 | 250 |
|  | Charlotte Hoffmann (from March 14, 2006) | 271 | - |
|  | Per Alling Toubro (from March 14, 2006) | 271 |  |
|  | Verner Usbeck | 325 | 250 |
|  | Solveig Orteby | 325 | 250 |
|  | Tove Abildgaard (until March 14, 2006) | 81 | 250 |
|  | René Holm (from July 1, 2005 until March 14, 2006) | 81 | 125 |
|  | Peter Michaelsen (until March 14, 2006) | 81 | 375 |
|  | Pia Bo Pedersen (until March 14, 2006) | 81 | 250 |
|  | Niels Eilschou Holm (until December 8, 2005) |  | 375 |
|  | Bolette Holmgaard (until June 30, 2005) |  | 125 |
|  | Total remuneration | 9,316 | 8,344 |
|  | including remuneration for committee work | 2,925 | 2,844 |


| Note | (DKr m) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8 | Remuneration of the Executive Board |  |  |  |  |  |
| (cont'd) |  | Peter | Jakob | Sven | Tonny Thierry | Per |
|  | 2006 | Straarup | Brogaard | Lystbæk | Andersen | Skovhus |
|  | Fixed salary | 5.6 | 3.6 | 1.2 | 0.9 | 0.9 |
|  | Cash bonus | 0.9 | 0.4 | 0.2 | 0.2 | 0.1 |
|  | Pension | 1.3 | 2.4 | 0.7 | 0.2 | 0.2 |
|  | Share-based payment | 4.5 | 1.9 | 0.8 | 0.8 | 0.6 |
|  | Total | 12.3 | 8.3 | 2.9 | 2.1 | 1.8 |

The amounts recognised as share-based payment will be translated into share options and conditional shares in the first quarter of 2007.

Sven Lystbæk, Tonny Thierry Andersen and Per Skovhus joined the Executive Board on September 1, 2006. Their salaries, bonuses, pensions and share-based payments relate to the period from September 1, 2006, to December 31, 2006.

## Remuneration of the Executive Board

| 2005 | Peter <br> Straarup | Jakob <br> Brogaard |
| :--- | ---: | ---: |
| Fixed salary | 5.1 | 3.5 |
| Cash bonus | 0.8 | 0.4 |
| Pension | 1.5 | 2.1 |
| Share-based payment | 3.8 | 1.8 |
| Total | 11.2 | 7.8 |


| Pension and termination benefits | Peter <br> Straarup | Jakob <br> Brogaard | Sven Lystbæk | Tonny Thierry Andersen | Skovhus |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Type of pension plan | Defined benefit | Defined benefit | Defined benefit | Defined contribution through pension fund | Defined contribution through pension fund |
| Age at which the Board member is entitled to retire | 60 | 60 | 60 | 60 | 60 |
|  |  |  |  | Group contributes | Group contributes |
| Annual benefit or contribution | DKr2.5m | 50\% of salary | 50\% of salary | 20\% of salary | 20\% of salary |
| Notice of termination by the | 12 months with | 12 months with | 12 months with |  |  |
| Group | life pension | life pension | life pension | 12 months | 12 months |
| Notice of termination by the |  |  |  |  |  |
| Board member | 12 months | 6 months | 3 months | 3 months | 3 months |
| Pension obligation, end of 2006 | 40 | 33 | 20 | - | - |
| Pension obligation, end of 2005 | 32 | 27 | 15 | - | - |

Pension obligations to Peter Straarup, Jakob Brogaard and Sven Lystbæk are covered by the "Danske Bank A/S' pensionsfond for medlemmer af direktionen, deres enker og efterladte born" pension fund. Danske Bank $A / S$ is liable for any shortfall. The obligations are determined on the basis of actuarial calculations and a number of assumptions (see note 33). Therefore, changes in pension obligations may not reasonably be added to the annual remuneration.

On retirement at a later date, the pension obligation to Peter Straarup is increased by an amount corresponding to the pension benefit not paid out. The obligation is adjusted on an ongoing basis using the same rate of adjustment as that applied to the pension plans in payment to retired members of the Executive Board.

## Notes - Danske Bank Group

## Note (DKrm) <br> 8 Shareholdings

(cont'd) The total number of Danske Bank shares, excluding options and rights to buy conditional shares, held by the Board of Directors and the Executive Board at the end of 2006 was 62,857 (end of 2005: 44,930).

## Share-based payment

The Group offers senior managers and selected employees incentive programmes that consist of share options and conditional shares. Incentive payments reflect individual performance and also depend on financial results and other measures of value creation.

Issued options carry a right to buy Danske Bank shares that can be exercised between three and seven years after they are allotted provided that the employee has not resigned from the Group. The strike price of the options is computed as the average price of Danske Bank shares for 20 stock exchange days after the release of the Annual Report plus 10\%.

Rights to buy Danske Bank shares under the conditional share programme are allotted as a portion of the annual bonus earned. The shares become available after three years provided that the employee has not resigned from the Group.

The fair value of the share options at the time of allotment is calculated according to a dividend-adjusted Black \& Scholes formula based on the following assumptions at December 31, 2006: Share price 250.04 (2005: 221.18). Dividend payout ratio 3.2\% [2005:3.7\%]. Rate of interest 4.1-4.3\% [2005: 2.9-3.2\%], corresponding to the swap rate. Volatility $18 \%$ [ 2005 : $15 \%$ ]. Average time of exercise 0.63-4.25 years [2005: 1.13-4.25 years). The volatility is estimated on the basis of historical volatility.

The fair value of the conditional shares at the time of allotment is calculated as the share price less the payments made by the employees.

Intrinsic value is recognised in the year the share options and rights to conditional shares were earned, while time value is accrued over the remaining service period, corresponding to the vesting period of three years. Shareholders' equity will increase correspondingly as the obligation is met by delivering Danske Bank shares.

Notes - Danske Bank Group


In 2006, 1,359,042 share options were exercised at an average price of DKr229.8.

Notes - Danske Bank Group


In 2006, 362,774 rights to conditional shares were exercised at an average price of DKr223.2.

| Note |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8 | Share-based payment 2005 |  |  |  |  |  |  |  |
| [cont'd) | Share options | Number |  |  |  |  | Fair value (FV) |  |
|  |  | Executive Board | Senior Staff | Other staff | Total | Exercise price (DKr) | At issue (DKr m) | End of year (DKrm) |
|  | Allotted in 2001-2002, beg. | 196,002 | 1,282,481 | 204,082 | 1,682,565 | 140.8-152.9 | 58.1 | 119.7 |
|  | Exercised | - | -787,541 | -30,000 | -817,541 |  |  |  |
|  | Forfeited | - | - | -26,190 | -26,190 |  |  |  |
|  | Other changes | - | -71,695 | 71,695 |  |  |  |  |
|  | Allotted in 2001-2002, end | 196,002 | 423,245 | 219,587 | 838,834 | 140.8-152.9 | 29.0 | 59.4 |
|  | Allotted in 2003, beg. | 138,600 | 1,080,600 | 66,800 | 1,286,000 | 118.5 | 25.9 | 120.1 |
|  | Exercised | - | -16,000 | -21,600 | -37,600 |  |  |  |
|  | Forfeited | - | - | - | - |  |  |  |
|  | Other changes | - | -112,200 | 112,200 | - |  |  |  |
|  | Allotted in 2003, end | 138,600 | 952,400 | 157,400 | 1,248,400 | 118.5 | 25.2 | 116.6 |
|  | Allotted in 2004, beg. | 190,667 | 1,746,383 | 157,916 | 2,094,966 | 157.2 | 37.7 | 120.0 |
|  | Exercised | - | -51,111 | -13,333 | -64,444 |  |  |  |
|  | Forfeited | - |  | -80,139 | -80,139 |  |  |  |
|  | Other changes | - | -175,999 | 175,999 | - |  |  |  |
|  | Allotted in 2004, end | 190,667 | 1,519,273 | 240,443 | 1,950,383 | 157.2 | 35.1 | 111.7 |
|  | Allotted in 2005 | 241,836 | 2,428,036 | - | 2,669,872 | 190.2 | 40.7 | 95.2 |
|  | Exercised | - | -19,672 | - | -19,672 |  |  |  |
|  | Forfeited | - | - | - | - |  |  |  |
|  | Other changes | - | -52,459 | 52,459 | - |  |  |  |
|  | Allotted in 2005, end | 241,836 | 2,355,905 | 52,459 | 2,650,200 | 190.2 | 40.4 | 94.5 |

Holdings of the Executive Board, end of 2005

| Year of allotment (DKrm) | 2001-2002 |  | 2003 |  | 2004 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | FV | Number | FV | Number | FV | Number | FV |
| Peter Straarup | 123,812 | 8.7 | 81,600 | 7.6 | 116,667 | 6.7 | 146,754 | 5.2 |
| Jakob Brogaard | 72,190 | 5.1 | 57,000 | 5.3 | 74,000 | 4.2 | 95,082 | 3.4 |

In 2005, 939,257 share options were exercised at an average price of DKr 183.4.

Notes - Danske Bank Group


Holdings of the Executive Board, end of 2005

| Year of allotment | 2003 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (DKr m) | Number | FV | Number | FV | Number | FV |
| Peter Straarup | 6,377 | 1.4 | 3,058 | 0.7 | 3,505 | 0.8 |
| Jakob Brogaard | 3,329 | 0.7 | 2,319 | 0.5 | 2,118 | 0.5 |

In 2005, 375,654 rights to conditional shares were exercised at an average price of DKr 182.2.

## Notes - Danske Bank Group

| Note | (DKrm) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 9 | Audit fees |  |  |
|  | Total fees to the accounting firms elected by the general meeting which perform the statutory audit | 24 | 24 |
|  | Fees for non-audit services included in preceding item | 6 | 6 |
| 10 | Amortisation and depreciation |  |  |
|  | Amortisation of intangible assets | 805 | 637 |
|  | Depreciation of tangible assets | 1,527 | 1,458 |
|  | Impairment of intangible assets | 8 | 3 |
|  | Impairment of tangible assets | 4 | 4 |
|  | Total | 2,344 | 2,102 |
| 11 | Credit loss expenses |  |  |
|  | Due from credit institutions and central banks | - | - |
|  | Bank loans and advances | -414 | -982 |
|  | Mortgage loans | -110 | -110 |
|  | Guarantees, loan commitments, etc. | 28 | -4 |
|  | Total | -496 | -1,096 |
| 12 | Total tax charge for the year |  |  |
|  | Tax on profit for the year | 4,952 | 4,921 |
|  | Tax on changes in shareholders' equity | 18 | 94 |
|  | Tax on profit for the year |  |  |
|  | Current tax charge | 4,727 | 4,326 |
|  | Change in deferred tax | 325 | 619 |
|  | Adjustment of prior-year tax charge | -100 | 39 |
|  | Change in deferred tax charge as a result of lower tax rate |  | -85 |
|  | Tax on impairment charges for loans and advances, etc. |  | 22 |
|  | Total | 4,952 | 4,921 |
|  | Effective tax rate | \% | \% |
|  | Danish tax rate | 28.0 | 28.0 |
|  | Adjustment of prior-year tax charge | -0.5 | 0.1 |
|  | Change in deferred tax charge as a result of lower tax rate |  | -0.3 |
|  | Non-taxable income and non-deductible expenses | -0.8 | -0.6 |
|  | Difference between tax rates of foreign units and Danish tax rate | 0.2 | 0.4 |
|  | Tax on impairment charges for loans and advances, etc. | - | 0.1 |
|  | Other | -0.1 | -0.1 |
|  | Effective tax rate | 26.8 | 27.6 |

Notes - Danske Bank Group

| Note | ( DKrm m | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 13 | Cash in hand and demand deposits with central banks |  |  |
|  | Cash in hand | 9,710 | 8,292 |
|  | Demand deposits with central banks | 2,609 | 5,589 |
|  | Total | 12,319 | 13,881 |
| 14 | Due from credit institutions and central banks |  |  |
|  | Reverse transactions | 160,467 | 149,822 |
|  | Other amounts due | 114,802 | 125,105 |
|  | Impairment charges | 1 | 9 |
|  | Total | 275,268 | 274,918 |
|  | Impairment charges |  |  |
|  | At January 1 | 9 | 16 |
|  | Reversal of impairment charges | 7 |  |
|  | Foreign currency translation | -1 |  |
|  | Other additions and disposals | - | -7 |
|  | At December 31 | 1 | 9 |
|  | DKr252,291m of the total amount consists of amounts due within three months, and they are therefore included in the cash flow under Cash and cash equivalents (2005: DKr258,588m). |  |  |
| 15 | Trading portfolio assets |  |  |
|  | Derivatives with positive fair value | 149,529 | 148,888 |
|  | Listed bonds | 337,698 | 292,258 |
|  | Unlisted bonds | 2,144 | 654 |
|  | Listed shares | 1,255 | 2,242 |
|  | Unlisted shares | 328 | 479 |
|  | Total | 490,954 | 444,521 |
|  | Trading portfolio liabilities |  |  |
|  | Derivatives with negative fair value | 144,412 | 151,029 |
|  | Repurchase obligations under reverse transactions | 92,112 | 61,013 |
|  | Total | 236,524 | 212,042 |


| Note | (DKr m) |
| :---: | :---: |
| 15 | Derivatives |
| [cont'd) | The Group's activities in the commonly used interest ra |
|  | - swaps |
|  | - forwards and futures |
|  | - options |

Furthermore, the Group trades a limited number of swaps whose value depends on developments in specific credit risks or inflation indices.

Derivatives are offered as individual transactions or as integral parts of other services, such as issuance of bonds with yields that depend on developments in equity or currency indices.

Moreover, derivatives are used to manage the Group's own exposure to currency, interest rate, equity market and credit risks. See the Risk management section for a detailed description of the Group's risk management policy. Danske Markets is responsible for managing and hedging the market risks of the Group.

Derivatives are recognised at their fair value. Interest on some of the Group's bank loans, advances, deposits, issued bonds, etc. is added at a fixed rate. Generally, such fixed-rate items are carried at amortised cost. The general accounting standards thus mean that the fair value of the interest rate risk on, say, fixed-rate loans is not included in the income statement as opposed to changes in the fair value of hedging derivatives. In its annual report, the Group applies the principles of fair value hedge accounting if the interest rate risk on fixed-rate financial assets and liabilities is hedged by derivatives.

For each bank loan, advance, deposit and issued bond to which interest is added at a fixed rate for a specified period of time starting at the commencement date of the facility, future interest payments are divided into basic interest and a profit margin and into periods of time. By entering into swaps and forwards with opposite payment profiles as regards currencies and periods, hedging of risk takes effect from the time the facility is established. The fair values of the hedged interest rate risk and the hedging derivatives are measured at frequent intervals to ensure that changes in the fair value of the hedged interest rate risk lie within a band of $80-125 \%$ of the changes in fair value of the hedging derivatives. Portfolios of hedging derivatives are adjusted if necessary.

By efficient hedging, the hedged interest rate risk on hedged assets and liabilities is measured at fair value and the value is recognised as a value adjustment of the hedged items. Value adjustments are carried in the income statement under Net trading income. Inefficient hedging which lies within the efficiency band is therefore also included under Net trading income.

The table below shows the value adjustments of hedged assets and liabilities and hedging derivatives included in Net trading income.

| Hedging of fixed-rate assets |  |  |
| :--- | ---: | ---: |
| Hedged loans and advances | $-1,702$ | 17 |
| Hedging derivatives | -728 |  |
| Net effect on profit for the year | -20 |  |
| Hedging of fixed-rate liabilities | -3 |  |
| Hedged debt to credit institutions | 307 | -248 |
| Hedged deposits | 166 | 105 |
| Hedged issued bonds | -109 | 294 |
| Hedged subordinated debt | 1,559 | $-2,218$ |
| Hedging derivatives | $-1,964$ |  |
| Net effect on profit for the year | $-4,814$ |  |

The exchange rate risk of net investments in foreign units and subsidiaries is hedged by establishing financing arrangements in the relevant currencies. The exchange rate adjustments of the investments are recognised directly in shareholders' equity together with exchange rate adjustments of the financing arrangements that are defined as hedges against exchange rate fluctuations. The Capital section shows the translation amounts included in shareholders' equity. In 2006, the Group did not hedge the expected financial results of the foreign units or other future transactions.

| Note | ( DKr m ) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 15 \\ & \text { [cont'd] } \end{aligned}$ | Derivatives 2006 | Notional amount | Positive fair value | Notional amount | Negative fair value |
|  | Currency contracts |  |  |  |  |
|  | Forwards and swaps | 1,753,956 | 51,049 | 1,453,197 | 43,640 |
|  | Options | 62,745 | 622 | 54,310 | 646 |
|  | Interest rate contracts |  |  |  |  |
|  | Forwards/swaps/FRAs | 8,526,806 | 83,204 | 9,045,022 | 87,348 |
|  | Options | 814,048 | 10,203 | 586,763 | 8,787 |
|  | Equity contracts |  |  |  |  |
|  | Forwards | 331 | 151 | 209 | 154 |
|  | Options | 131,859 | 1,030 | 131,730 | 1,684 |
|  | Other contracts |  |  |  |  |
|  | Commodity contracts | 368 | - | 368 | - |
|  | Credit derivatives bought | 179 | - | 83,988 | 32 |
|  | Credit derivatives sold | 1,147 | 8 | 142 |  |
|  | Total derivatives held for trading purposes | 11,291,439 | 146,267 | 11,355,729 | 142,291 |
|  | Hedging derivatives |  |  |  |  |
|  | Currency contracts | 74,755 | 274 | 303,972 | 1,661 |
|  | Interest rate contracts | 365,339 | 2,988 | 65,109 | 460 |
|  | Total derivatives | 11,731,533 | 149,529 | 11,724,810 | 144,412 |
|  | 2005 |  |  |  |  |
|  | Currency contracts |  |  |  |  |
|  | Forwards and swaps | 1,948,829 | 51,770 | 1,800,659 | 53,334 |
|  | Options | 54,261 | 1,094 | 52,377 | 1,111 |
|  | Interest rate contracts |  |  |  |  |
|  | Forwards/swaps/FRAs | 2,496,600 | 82,720 | 3,859,667 | 87,132 |
|  | Options | 444,059 | 7,806 | 333,679 | 6,417 |
|  | Equity contracts |  |  |  |  |
|  | Forwards | 22 | - | 3 | - |
|  | Options | 1,972 | 746 | 2,298 | 776 |
|  | Other contracts |  |  |  |  |
|  | Commodity contracts | 405 | 6 | 405 | 6 |
|  | Credit derivatives bought | 261 | 6 | 83,153 | 10 |
|  | Credit derivatives sold | 224 | 1 | 261 | 2 |
|  | Total derivatives held for trading purposes | - 4,946,633 | 144,149 | 6,132,502 | 148,788 |
|  | Hedging derivatives |  |  |  |  |
|  | Currency contracts | 90,491 | 972 | 246,819 | 1,149 |
|  | Interest rate contracts | 107,633 | 3,767 | 39,565 | 1,092 |
|  | Total derivatives | 5,144,757 | 148,888 | 6,418,886 | 151,029 |


| Note | [ DKr m ] | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 16 | Financial investment securities |  |  |
|  | Financial assets designated at fair value but not included in the trading portfolio |  |  |
|  | Listed bonds | 19,181 | 20,575 |
|  | Unlisted bonds | 845 | 1,106 |
|  | Listed shares | 730 | 1,122 |
|  | Unlisted shares | 1,735 | 1,519 |
|  | Total financial investment securities at fair value | 22,491 | 24,322 |
|  | Held-to-maturity financial assets |  |  |
|  | Listed bonds | 3,847 | 4,390 |
|  | Total financial investment securities | 26,338 | 28,712 |
| 17 | Assets held for sale |  |  |
|  | Loans and advances | 1,787 |  |
|  | Real property | 9 | 205 |
|  | Total | 1,796 | 205 |
|  | Liabilities held for sale |  |  |
|  | Deposits | 888 |  |
|  | Loans, advances and deposits held for sale relate to the sale of Fokus Bank's branches in Sogn og Fjordane county in western Norway. |  |  |
| 18 | Bank loans and advances |  |  |
|  | Reverse transactions | 294,555 | 209,732 |
|  | Other loans | 763,692 | 624,631 |
|  | Impairment charges | 3,925 | 4,760 |
|  | Total | 1,054,322 | 829,603 |
|  | Impairment charges |  |  |
|  | At January 1 | 4,760 | 6,174 |
|  | New and increased impairment charges | 1,672 | 2,849 |
|  | Reversal of impairment charges | 2,539 | 4,428 |
|  | Foreign currency translation | -3 | 44 |
|  | Other additions and disposals | 35 | 121 |
|  | At December 31 | 3,925 | 4,760 |
|  | Bank loans and advances includes amounts due to the Group under finance leases (see note 36). |  |  |
| 19 | Mortgage loans and issued mortgage bonds |  |  |
|  | Mortgage loans |  |  |
|  | Nominal value | 608,942 | 563,153 |
|  | Fair value adjustment of interest rate risk | -6,290 | 6,044 |
|  | Adjustment for credit risk | 68 | 105 |
|  | Fair value of mortgage loans | 602,584 | 569,092 |
|  | Issued mortgage bonds |  |  |
|  | Nominal value | 767,912 | 737,234 |
|  | Fair value adjustment of funding of current loans and advances | -6,290 | 6,044 |
|  | Fair value adjustment of pre-issued bonds | -549 | -1,340 |
|  | Holding of own mortgage bonds | 276,856 | 303,263 |
|  | Fair value of issued mortgage bonds | 484,217 | 438,675 |

The nominal value of issued mortgage bonds equals the amount to be repaid on expiry. Of the total adjustment for credit risk on mortgage loans, changes in 2006 amounted to an income of DKr37m (2005: income of DKr134m).

Changes in the fair value of own credit risk amounted to DKrO of the total fair value adjustment of issued mortgage bonds (2005: DKrO ). The change in fair value of the credit risk is calculated as the change triggered by factors other than changes in the benchmark interest rate, which is the average yield on Danish mortgage bonds with AAA ratings. Changes in 2006 accounted for DKrO of the accumulated effect (2005: DKrO).

Notes - Danske Bank Group


Goodwill on insurance business acquired worth DKr92m was recognised as Intangible assets at the end of 2006 (2005: DKr98m).

| Financial investment securities under insurance contracts |  |  |
| :--- | ---: | ---: |
| Listed bonds | 120,664 | 131,004 |
| Listed shares | 35,323 | 22,996 |
| Unlisted shares | 1,416 | 1,825 |
| Unit trust certificates | 35,232 | 28,186 |
| Other securities | 2,796 | 6,921 |
| Total | 195,431 | 190,932 |

Notes - Danske Bank Group

| Note | ( DKr m ) |  |  | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 21 | Holdings in associated undertakings under insurance contracts |  |  |  |  |
| [cont'd) | Cost at January 1 |  |  | 605 | 102 |
|  | Additions |  |  | - | 503 |
|  | Disposals |  |  | - | - |
|  | Foreign currency translation |  |  | - | - |
|  | Cost at December 31 |  |  | 605 | 605 |
|  | Revaluations and write-downs at January 1 |  |  | 251 | 137 |
|  | Share of profit |  |  | 180 | 114 |
|  | Share of adjustments not recognised in the income statement |  |  | - | - |
|  | Dividends |  |  | -13 | - |
|  | Impairment charges |  |  | - | - |
|  | Reversal of revaluations and write-downs |  |  | - | - |
|  | Foreign currency translation |  |  | - | - |
|  | Revaluations and write-downs at December 31 |  |  | 418 | 251 |
|  | Carrying amount at December 31 |  |  | 1,023 | 856 |
|  | Share capital <br> [\%] | Total assets | Total liabilities | Income | Net profit |
|  | Ejendomsselskabet af Januar 2002 A/S, Copenhagen 50 | 1,195 | 393 | 30 | 196 |
|  | Dantop Ejendomme ApS, Copenhagen 50 | 321 | 46 | 10 | 50 |
|  | DNP Ejendomme Komplementarselskab ApS, Copenhagen 50 | - | - | - | - |
|  | DNP Ejendomme P/S, Copenhagen 50 | 962 | 16 | 78 | 105 |
|  | Hovedbanegårdens Komplementarselskab ApS, Copenhagen 50 | - | - | - | - |
|  | Majorgården A/S, Copenhagen 25 | 4 | 2 | 20 | 1 |
|  | Privathospitalet Hamlet af 1994 A/S, Frederiksberg 28 | 65 | 27 | 153 | 11 |
|  | The information published is extracted from the companies' most recent annual reports. |  |  |  |  |
|  | Investment property under insurance contracts |  |  |  |  |
|  | Fair value at January 1 |  |  | 14,909 | 14,499 |
|  | Additions |  |  | 110 | 189 |
|  | Property improvement expenditure |  |  | 189 | 58 |
|  | Disposals |  |  | 596 | 427 |
|  | Fair value adjustment |  |  | 976 | 590 |
|  | Fair value at December 31 |  |  | 15,588 | 14,909 |

Rental income from investment property amounted to $\mathrm{DKr} 1,098 \mathrm{~m}$ in 2006 (2005: $\mathrm{DKr} 1,041 \mathrm{~m}$ ). Expenses directly attributable to investment property generating rental income to the Group amounted to DKr230m (2005: DKr218m).

Notes - Danske Bank Group

| Note | (DKrm) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 21 <br> [cont'd] | Tangible assets under insurance contracts | 2006 |  | 2005 |  |
|  |  | Domicile property | Machinery and equipment | Domicile property | Machinery and equipment |
|  | Cost at January 1 | - | 58 | - | 53 |
|  | Additions | 49 | 9 | - | 11 |
|  | Disposals | - | 26 | - | 6 |
|  | Additions on acquisition of business | - | - | - | - |
|  | Foreign currency translation | - | - | - | - |
|  | Cost at December 31 | 49 | 41 | - | 58 |
|  | Depreciation and impairment charges at January 1 | - | 44 | - | 41 |
|  | Depreciation during the year | - | 7 | - | 8 |
|  | Impairment charges during the year | - | - | - | - |
|  | Reversal of depreciation and impairment charges | - | 23 | - | 5 |
|  | Foreign currency translation | - | . | - | - |
|  | Depreciation and impairment charges at December 31 | - | 28 | - | 44 |
|  | Carrying amount at December 31 | 49 | 13 | - | 14 |
|  | Depreciated over | 20-50 years | $3-10$ years | - | $3-10$ years |

At the end of 2006, the fair value of domicile property totalled DKr49m.

|  | 2006 |  |
| :--- | ---: | ---: |
| Reinsurers' share of provisions for insurance contracts | 2005 |  |
| Balance at January 1 | 2,029 | 107 |
| Premiums paid | -117 | 1,832 |
| Benefits paid | 67 | -109 |
| Interest added to policyholders' savings | -120 | 67 |
| Fair value adjustment | -104 |  |
| Other changes | 1,862 | 44 |
| Balance at December 31 | 2,029 |  |


| Note | (DKr m) |  |  |  |  | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22 | Holdings in associated undertakings |  |  |  |  |  |  |
|  | Cost at January 1 |  |  |  |  | 971 | 1,091 |
|  | Additions |  |  |  |  | 41 | 292 |
|  | Disposals |  |  |  |  | 86 | 412 |
|  | Foreign currency translation |  |  |  |  | - |  |
|  | Cost at December 31 |  |  |  |  | 926 | 971 |
|  | Revaluations and write-downs at January 1 |  |  |  |  | 73 | 217 |
|  | Share of profit |  |  |  |  | 209 | 261 |
|  | Share of adjustments not recognised in the income statement |  |  |  |  | - | 5 |
|  | Dividends |  |  |  |  | 185 | 115 |
|  | Impairment charges |  |  |  |  | - | - |
|  | Reversal of revaluations and write-downs |  |  |  |  | -52 | -295 |
|  | Foreign currency translation |  |  |  |  | . |  |
|  | Revaluations and write-downs at December 31 |  |  |  |  | 45 | 73 |
|  | Carrying amount at December 31 |  |  |  | 971 |  | 1,044 |
|  | Holdings in associated undertakings |  | Share capital [\%) | Total assets | Total liabilities | Income | Net profit |
|  | Bankpension AB, Stockholm | SEK | 20 | - | - | - |  |
|  | BDB Bankernas Depå AB, Stockholm | SEK | 20 | - | - | - | - |
|  | DKA II A/S, Copenhagen | DKK | 20 | 383 | 1 | 63 | -18 |
|  | DKA IP/S, Copenhagen | DKK | 23 | 547 | 3 | 3 | 56 |
|  | DKA I Komplementarer A/S, Copenhagen | DKK | 23 | - | - | . | - |
|  | Ejendomsaktieselskabet af 22. juni 1966, |  |  |  |  |  |  |
|  | Copenhagen | DKK | 50 | 17 | 3 | 1 | 3 |
|  | Investeringsselskabet af 23. marts 2001 A/S, |  |  |  |  |  |  |
|  | Copenhagen | DKK | 49 | 5 | 167 | - | -167 |
|  | Luxembourg International Consulting S.A., |  |  |  |  |  |  |
|  | Luxembourg | EUR | 33 | 3 | 3 | 3 | - |
|  | MVC Holding AB, Gothenburg | SEK | 33 | 1 | - | - | - |
|  | Medicon Valley Capital Management AB, |  |  |  |  |  |  |
|  | Gothenburg | SEK | 31 | 16 | 7 | - | 1 |
|  | LR Kredit A/S, Copenhagen | DKK | 31 | 8,840 | 5,291 | 385 | 143 |
|  | Danmarks Skibskredit A/S, Copenhagen | DKK | 24 | 62,530 | 53,568 | 2,300 | 286 |
|  | Aktieselskabet Reinholdt W. Jorck, Copenhagen | DKK | 28 | 744 | 202 | 61 | 41 |
|  | Multidata Holding A/S, Ballerup | DKK | 44 | 281 | 207 | 440 | 41 |
|  | PBS Holding A/S, Ballerup | DKK | 26 | 939 | 520 | 1,774 | 192 |
|  | Realkreditnettet Holding A/S, Copenhagen | DKK | 25 | 128 | 46 | 10 | -1 |
|  | Interessentskabet af 23. dec. 1991 | DKK | 30 | 771 | 25 | 63 | 48 |

The information published is extracted from the companies' most recent annual reports.

Notes - Danske Bank Group

| Note | (DKr m) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 23 | Intangible assets |  |  |  |  |
|  | 2006 | Goodwill | Software developed | Other | Total |
|  | Cost at January 1 | 5,754 | 686 | 1,856 | 8,296 |
|  | Additions |  | 450 | 21 | 471 |
|  | Additions on acquisition of business | 48 |  | 2 | 50 |
|  | Disposals | 30 | 14 |  | 44 |
|  | Foreign currency translation | 37 | - | 23 | 60 |
|  | Cost at December 31 | 5,809 | 1,122 | 1,902 | 8,833 |
|  | Amortisation and impairment charges at January 1 |  | 83 | 587 | 670 |
|  | Amortisation during the year |  | 174 | 608 | 782 |
|  | Impairment charges during the year |  | 8 |  | 8 |
|  | Reversal of amortisation and impairment charges | - | 11 |  | 11 |
|  | Foreign currency translation |  |  |  | - |
|  | Amortisation and impairment charges at December 31 | - | 254 | 1,195 | 1,449 |
|  | Carrying amount at December 31 | 5,809 | 868 | 707 | 7,384 |
|  | Amortised over | - | 3 years | 3 years |  |
|  | Other intangible assets include business relationships with deposit-only customers taken over as part of acquisitions. In 2006, an amount of DKr1,567m was expensed for development projects (2005: DKr1,414m). |  |  |  |  |
|  | 2005 |  |  |  |  |
|  | Cost at January 1 | 94 | 274 | 154 | 522 |
|  | Additions |  | 415 | 46 | 461 |
|  | Additions on acquisition of business | 5,629 | - | 1,643 | 7,272 |
|  | Disposals | - | 3 | - | 3 |
|  | Foreign currency translation | 31 | - | 13 | 44 |
|  | Cost at December 31 | 5,754 | 686 | 1,856 | 8,296 |
|  | Amortisation and impairment charges at January 1 | - | 2 | 73 | 75 |
|  | Amortisation during the year | - | 81 | 514 | 595 |
|  | Impairment charges during the year | - | 3 | - | 3 |
|  | Reversal of amortisation and impairment charges | - | 3 | - | 3 |
|  | Foreign currency translation | - | - | - | - |
|  | Amortisation and impairment charges at December 31 | - | 83 | 587 | 670 |
|  | Carrying amount at December 31 | 5,754 | 603 | 1,269 | 7,626 |
|  | Amortised over | - | 3 years | 3 years |  |


| Note | (DKr m) |  |  |  | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 | Intangible assets |  |  |  |  |  |
| (cont'd) | Goodwill is broken down by cash-generating unit: Banking Activities Northern Ireland (Northern Bank), Banking Activities Ireland [National Irish Bank), Banking Activities Norway (Krogsveen and Nylander) and Other business areas. The latter includes acquisitions with goodwill of less than DKr100m. Note 37 explains in detail the acquisitions made in 2006 and 2005. |  |  |  |  |  |
|  | 2006 | Goodwill on acquisition | Required rate of return [\%] | Shareholders' equity | Est. avg. growth $1-5$ yrs (\%) | Est. avg. growth $>5$ yrs [\%) |
|  | Northern Bank, Northern Ireland | 2,549 | 12 | 2,660 | 9 | 3 |
|  | National Irish Bank, Republic of Ireland | 2,942 | 12 | 2,369 | 20 | 4 |
|  | Krogsveen and Nylander, Norway | 180 | 12 | 58 | 2 | - |
|  | Other business areas | 138 | 12 | 60 | 2 |  |

The special debt structure of financial institutions requires the use of a simplified equity model to calculate the recoverable amount. The model is based on approved earnings estimates for the cash-generating units for the next five years and conservative growth estimates of $0-3.5 \%$ in the terminal period [> 5 years). The derived cash flows are discounted at the Group's average required rate of return before tax.

The impairment test conducted in 2006 did not indicate that goodwill should be written down to the recoverable amount. Sensitivity analyses involving separate changes in the required rate of return and growth estimates of 100 bp (gross) did not produce results that affected this conclusion.

| 2005 | Goodwill on <br> acquisition | Required rate of <br> return (\%) | Shareholders' <br> equity | Est. avg. growth <br> $1-5$ yrs [\%] | Est. avg. growth <br> $>5$ yrs [\%] |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Northern Bank, Northern Ireland | 2,506 | 13 | 2,230 | 9 | 3 |
| National Irish Bank, Republic of Ireland | 2,937 | 13 | 1,514 | 20 | 4 |
| Krogsveen, Norway | 133 | 13 | 24 | 2 | - |
| Other business areas | 147 | 13 | 60 | $0-2$ | - |

## Investment property

Fair value at January $1 \quad$ 3,626 4,463
Additions 211
$\begin{array}{ll}\text { Property improvement expenditure } & 3\end{array}$
Additions on acquisition of business
Disposals
$\begin{array}{lll}\text { Fair value adjustment } & 191 & 123\end{array}$
Foreign currency translation
Other changes 27

| Fair value at December 31 | 3,914 |
| :--- | :--- |

Rental income from investment property totalled DKr176m in 2006 [2005: DKr287m). Expenses directly attributable to investment property that generated rental income for the Group amounted to $\operatorname{DKr} 5 \mathrm{~m}$ (2005: DKr 50 m ), whereas expenses directly attributable to investment property that did not generate rental income for the Group amounted to DKr1m (2005: DKr3m).

The fair value of investment property is calculated on the basis of a standard operating budget and a return rate fixed for the property in question less expenses for temporary factors. The operating budget factors in a conservative estimate of the market rent that could be earned on currently unoccupied premises and adjustments for existing leases that deviate materially from standard terms and conditions. Repair and maintenance expenses are calculated on the basis of the condition, year of construction, materials, etc. of the property. The return rate is calculated on the basis of the property's location, applications and condition as well as of the term and credit quality, etc. of the leases.

| Note | ( DKr m ) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 25 | Tangible assets |  |  |  |  |
|  | 2006 | Domicile property | Machinery and equipment | Lease assets | Total |
|  | Cost at January 1 | 5,142 | 2,387 | 3,460 | 10,989 |
|  | Additions | 35 | 197 | 1,583 | 1,815 |
|  | Disposals | 77 | 33 | 824 | 934 |
|  | Transfer | 162 | -254 | 92 | - |
|  | Transferred to real property held for sale | 11 |  | - | 11 |
|  | Additions on acquisition of business |  | 4 | - | 4 |
|  | Foreign currency translation | 8 | 7 | 2 | 17 |
|  | Cost at December 31 | 5,259 | 2,308 | 4,313 | 11,880 |
|  | Depreciation and impairment charges at January 1 | 1,172 | 1,640 | 929 | 3,741 |
|  | Depreciation during the year | 72 | 286 | 589 | 947 |
|  | Impairment charges during the year | 4 | - | - | 4 |
|  | Transfer | 62 | -117 | 55 | - |
|  | Transferred to real property held for sale | 2 | - | - | 2 |
|  | Reversal of depreciation and impairment charges | 217 | 19 | 422 | 658 |
|  | Foreign currency translation | - | -6 | - | -6 |
|  | Depreciation and impairment charges at December 31 | 1,091 | 1,784 | 1,151 | 4,026 |
|  | Carrying amount at December 31 | 4,168 | 524 | 3,162 | 7,854 |
|  | Depreciated over | 20-50 years | $3-10$ years | 3 years |  |

At the end of 2006, the fair value of domicile property amounted to $\operatorname{DK}\ulcorner 5,491 \mathrm{~m}$.
2005

| Cost at January 1 | 5,028 | 2,550 | 2,859 | 10,437 |
| :---: | :---: | :---: | :---: | :---: |
| Additions | 15 | 339 | 1,373 | 1,727 |
| Disposals | 478 | 677 | 772 | 1,927 |
| Transferred to real property held for sale | 223 | - | - | 223 |
| Additions on acquisition of business | 798 | 164 | - | 962 |
| Foreign currency translation | 2 | 11 | - | 13 |
| Cost at December 31 | 5,142 | 2,387 | 3,460 | 10,989 |
| Depreciation and impairment charges at January 1 | 1,190 | 1,953 | 826 | 3,969 |
| Depreciation during the year | 62 | 307 | 489 | 858 |
| Impairment charges during the year | 4 | - | - | 4 |
| Transferred to real property held for sale | 18 | - | - | 18 |
| Reversal of depreciation and impairment charges | 66 | 620 | 386 | 1,072 |
| Foreign currency translation | - | - | . | - |
| Depreciation and impairment charges at December 31 | 1,172 | 1,640 | 929 | 3,741 |
| Carrying amount at December 31 | 3,970 | 747 | 2,531 | 7,248 |
| Depreciated over | 20-50 years | $3-10$ years | 3 years |  |

At the end of 2005, the fair value of domicile property amounted to $D K r 4,953 \mathrm{~m}$.

| Note | (DKrm) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 26 | Other assets |  |  |
|  | Interest and commissions due | 8,085 | 10,245 |
|  | Other amounts due | 12,857 | 16,333 |
|  | Pension assets | 308 | 291 |
|  | Real property taken over under non-performing loans | - | 3 |
|  | Total | 21,250 | 26,872 |
| 27 | Due to credit institutions and central banks |  |  |
|  | Repo transactions | 131,842 | 88,348 |
|  | Other amounts due | 432,707 | 388,015 |
|  | Total | 564,549 | 476,363 |
| 28 | Deposits |  |  |
|  | Repo deposits | 104,044 | 98,003 |
|  | Other deposits | 598,899 | 533,181 |
|  | Total | 702,943 | 631,184 |
| 29 | Liabilities under insurance contracts |  |  |
|  | Life insurance provisions | 175,481 | 179,354 |
|  | Provisions for unit-linked insurance contracts | 17,803 | 12,322 |
|  | Collective bonus potential | 13,864 | 11,266 |
|  | Other technical provisions | 7,586 | 7,176 |
|  | Total provisions for insurance contracts | 214,734 | 210,118 |
|  | Other liabilities | 1,707 | 2,710 |
|  | Intra-group balances | -648 | -500 |
|  | Total | 215,793 | 212,328 |
|  | Provisions for insurance contracts |  |  |
|  | Balance at January 1 | 210,118 | 189,597 |
|  | Premiums paid | 14,907 | 14,067 |
|  | Benefits paid | -14,163 | -12,880 |
|  | Interest added to policyholders' savings | 8,663 | 8,930 |
|  | Fair value adjustment | -6,375 | 6,316 |
|  | Foreign currency translation | 53 | -5 |
|  | Change in collective bonus potential | 2,597 | 3,726 |
|  | Other changes | -1,066 | 367 |
|  | Balance at December 31 | 214,734 | 210,118 |
| 30 | Deferred tax |  |  |
|  | Deferred tax assets | 440 | 506 |
|  | Deferred tax liabilities | 1,889 | 1,581 |
|  | Deferred tax, net | 1,449 | 1,075 |

In addition to the deferred tax provided for on the balance sheet, the Group is liable for deferred tax of DKrO (2005: DKr28m) for shares in subsidiary undertakings held for less than three years.

| Note | (DKr m) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30 <br> (cont'd) | Change in deferred tax $2006$ | At Jan. 1 | Foreign currency translation | Additions on acquisition of business | Included in profit for the year | Included in shareholders' equity | At Dec. 31 |
|  | Intangible assets | 476 | 6 | - | -78 | - | 404 |
|  | Tangible assets | 1,778 | 4 | - | 134 | - | 1,916 |
|  | Securities | -120 | - | - | -149 | 24 | -245 |
|  | Provisions for obligations | -1,108 | -3 | - | 462 | - | -649 |
|  | Other | 49 | 2 | 10 | -38 | - | 23 |
|  | Total | 1,075 | 9 | 10 | 331 | 24 | 1,449 |
|  | including adjustment of prior-year tax charges |  |  |  | 6 |  |  |
|  | 2005 |  |  |  |  |  |  |
|  | Intangible assets | 46 | 11 | 443 | -24 | - | 476 |
|  | Tangible assets | 1,527 | . | 31 | 220 | - | 1,778 |
|  | Securities | -427 | - | -4 | 311 | - | -120 |
|  | Provisions for obligations | -605 | -16 | -437 | 34 | -84 | -1,108 |
|  | Tax loss carryforwards | -11 | - |  | 11 |  |  |
|  | Other | -455 | -12 | -42 | 598 | -40 | 49 |
|  | Total | 75 | -17 | -9 | 1,150 | -124 | 1,075 |
|  | including adjustment of prior-year tax charges |  |  |  | 616 |  |  |
|  |  |  |  |  |  | 2006 | 2005 |
| 31 | Other liabilities |  |  |  |  |  |  |
|  | Sundry creditors |  |  |  |  | 25,420 | 26,000 |
|  | Accrued interest and commissions |  |  |  |  | 17,146 | 16,807 |
|  | Pension obligations |  |  |  |  | 1,925 | 2,214 |
|  | Other staff commitments |  |  |  |  | 2,038 | 1,894 |
|  | Irrevocable loan commitments and guarantees |  |  |  |  | 212 | 150 |
|  | Reserves subject to a reimbursement obligation |  |  |  |  | 358 | 449 |
|  | Other obligations |  |  |  |  | 100 | 368 |
|  | Total |  |  |  |  | 47,199 | 47,882 |
|  |  |  | Irrevocable loan commitments, etc | Reserves subject to a reimbursement obligation |  |  | Other obligations |
|  | January 1, 2006 |  |  | 50 |  |  | 368 |
|  | New and increased obligations |  |  | 43 |  |  | 19 |
|  | Reversal of obligations |  |  | 82 |  |  | 189 |
|  | Spent |  |  | - |  |  | 98 |
|  | Effect of adjustment of discount rate or term |  |  | 2 |  |  | . |
|  | Foreign currency translation |  |  | -1 |  |  | - |
|  | December 31, 2006 |  |  | 12 |  |  | 100 |

The Group has issued a number of irrevocable loan commitments, etc. Obligations for such commitments are recognised if objective evidence of impairment is established in accordance with rules similar to those that apply to impairment of loans and advances.

Reserves in early series subject to a reimbursement obligation relate to mortgage loan agreements under which the borrower's share of the series reserve fund is disbursed to the borrower on repayment of the loan in accordance with the terms and conditions applying to the series. Until 2031, the Group's obligation will gradually be reduced in accordance with the individual loan repayment profiles. Factors that affect the repayment profiles include changes in interest rates and cash flows.

Other obligations consists primarily of provisions for restructurings and lawsuits.


Notes - Danske Bank Group

| Note | $(\mathrm{DKrm})$ | 2006 |
| :--- | :--- | :--- |
| 33 | Pension plans | 2005 |
|  | Contributions to external defined contribution plans <br>  <br> Contributions to internal defined contribution plans | 399 |
|  | Total contributions to defined contribution plans | 459 |
|  | Contributions to defined benefit plans, standard cost | 858 |
|  | Recognised as income on adjustment of plans | 238 |
|  | Total | 399 |

A significant part of the Group's pensions plans are defined contribution plans under which the Group makes contributions to insurance companies, including Danica Pension. Such payments are expensed when they are made. Defined benefit plans are typically funded by contributions made by employers and employees to separate pension funds that, on behalf of the members, invest the contributions to fund future pension obligations. The Group also has unfunded pension plans that are recognised directly on the consolidated balance sheet.

Defined benefit plans in Northern Ireland and the Republic of Ireland account for most of the Group's obligations under such plans. The defined benefit scheme in Northern Ireland does not accept new members as opposed to the defined benefit scheme in the Republic of Ireland. The defined benefit plans of both business areas are funded through pension funds. The net pension obligations in Northern Ireland and the Republic of Ireland have been recognised on the balance sheet since the acquisition of Northern Bank and National Irish Bank at the end of February 2005.

In Denmark, most of the employees have defined contribution plans. Defined benefit plans for employees working in Denmark are funded by contributions to pension funds, the majority of which are regulated by the Danish Act on company pension funds. Most of the schemes do not accept new members, and most of them are in payment.

In 2006, the defined benefit scheme in Norway was closed. Consequently, only a small portfolio of defined benefit plans in Norway is unfunded and is therefore recognised on the balance sheet under Other liabilities. In Sweden, this type of scheme accepts new members. The plans are funded in a pension fund, with an upper limit on the salary level on the basis of which pension obligations may be calculated.

The Group's defined benefit plans are computed on the basis of external actuarial calculations, and actuarial gains and losses are recognised using the corridor method. The actuarial calculations show an unrecognised net pension asset of DKr34m at December 31, 2006 (2005: unrecognised net pension obligation of DKr534m).
The net pension assets/obligations of the individual pension funds are recognised under Other assets and Other liabilities, respectively.

## Defined benefit plans

| Present value of unfunded pension obligations | 144 | 158 |
| :--- | ---: | ---: |
| Present value of fully or partly funded pension obligations | 12,861 | 13,699 |
| Fair value of assets under the plans | 11,422 |  |
| Net pension obligation at December 31 | 1,583 | 2,400 |
| Actuarial gains/losses not recognised in the net pension obligation | 34 | -534 |
| Net pension obligation according to IFRS at December 31 | 1,617 | 1,923 |


| Net pension obligations recognised on the balance sheet |  |  |
| :--- | ---: | ---: |
| Pension assets recognised under Other assets | 308 | 291 |
| Pension provisions recognised under Other liabilities | 1,925 | 2,214 |
| Total | 1,617 | 1,923 |

Notes - Danske Bank Group

| Note | ( DKr m ) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33 <br> (cont'd) | Changes in net pension obligation | Assets | 2006 <br> Liabilities | Net | Assets | 2005 <br> Liabilities | Net |
|  | At January 1 | 11,400 | 13,857 | 2,457 | 3,077 | 3,567 | 490 |
|  | Expenses incurred during the accounting year |  | 324 | 324 |  | 298 | 298 |
|  | Calculated interest expenses |  | 557 | 557 |  | 469 | 469 |
|  | Estimated return on assets under the plans | 691 | - | 691 | 592 | - | 592 |
|  | Pension expenses incurred during previous years |  | 48 | 48 | - |  |  |
|  | Standard cost | 691 | 929 | 238 | 592 | 767 | 175 |
|  | Actuarial gains/losses | 377 | -193 | 570 | 957 | 1,380 | -423 |
|  | Employer contributions to the plans | 225 | - | 225 | 185 | - | 185 |
|  | Benefits paid out by pension funds | -410 | -410 | - | -368 | -368 |  |
|  | Adjustment of plans and business acquisitions | -861 | -1,178 | -317 | 6,957 | 8,511 | 1,554 |
|  | At December 31 | 11,422 | 13,005 | 1,583 | 11,400 | 13,857 | 2,457 |
|  | Actuarial gains/losses not recognised in the net pension obligation | 1,333 | 1,299 | 34 | 957 | 1,491 | -534 |
|  | Net pension obligation at December 31 | 10,089 | 11,706 | 1,617 | 10,443 | 12,366 | 1,923 |

The Group expects its pension contributions to total DKr250m in 2007

|  | 2006 |  |
| :--- | ---: | ---: |
| Expenses for defined benefit plans | 2005 |  |
| Expenses incurred during the accounting year | 324 | 298 |
| Calculated interest expenses | 557 |  |
| Estimated return on assets under the plans | 691 | 469 |
| Pension expenses incurred during previous years | 48 |  |
| Standard cost | 238 |  |
| Actuarial gains/losses | -570 |  |
| Changes in plans | -317 |  |
| Total | -649 |  |

The Group's obligations under defined benefit plans are recognised on the basis of actuarial calculations of the present value of the expected benefits. On December 31, the present value of the individual plans was calculated on the basis of the following assumptions:

Average actuarial assumptions at December 31 (\%]
Discount rate 4.1-5.2 3.3-5.1
Return on assets under the plans $\quad$ 4.6-7.2 3.0-7.4
Inflation rate 2.3-3.1 2.0-2.8
Salary adjustment rate 2.8-4.6 2.7-4.3
Pension adjustment rate $\quad$ 2.3-5.0 2.3-5.0

The assumptions of mortality used to recognise pension obligations at the end of 2006 are based on mortality tables [DBO6 [own table) for obligations in Denmark, and P94 for obligations in Sweden, PA92C2004 for obligations in Northern Ireland, and PA92C2010 and PA92C2020 for obligations in the Republic of Ireland (all standard tables)). The mortality tables are adjusted to reflect the general trends in mortalities of populations and general data on portfolios of persons insured. The assumptions mean that at December 31, 2006, the average life expectancies of a 60-year-old man and a 60 -year-old woman were 84.3 and 87.8 years, respectively, and 84.9 years for a 65-year-old man and 88.2 years for a 65-year-old woman.

## Notes - Danske Bank Group

| Note | (DKr m) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33 (cont'd) | Pension assets |  |  |  |  |  |  |
|  |  |  | 2006 |  |  | 2005 |  |
|  |  | Share | Expected | Actual | Share | Expected | Actual |
|  | \% at | at Dec. 31 | return at Jan. 1 | return at Dec. 31 | at Dec. 31 | return at Jan. 1 | return at Dec. 31 |
|  | Shares | 60.0 | 7.8 | 10.0 | 55.6 | 7.8 | 21.3 |
|  | Government and mortgage bonds | s 23.0 | 3.6 | -0.2 | 28.3 | 4.7 | 7.3 |
|  | Index-linked bonds | 8.2 | 3.9 | 2.4 | 7.5 | 4.6 | 10.4 |
|  | Corporate bonds | 4.2 | 4.6 | 0.8 | 3.7 | 5.1 | 8.1 |
|  | Real property | 2.6 | 5.2 | 9.0 | 2.8 | 6.1 | 12.0 |
|  | Cash and cash equivalents | 2.0 | 3.5 | 1.3 | 2.1 | 4.5 | 4.4 |
|  | Total | 100.0 | 6.1 | 6.0 | 100.0 | 6.8 | 14.9 |

Holdings of own bonds amounted to $2.1 \%$ at the end of 2006 (2005: 2.4\%).

|  | 2006 | 2005 | 2004 |
| :--- | ---: | ---: | ---: |
| Historical trend in defined benefit plans | 13,005 | 13,857 | 3,567 |
| Present value of pension obligations | 11,422 | 11,400 | 3,077 |
| Fair value of assets under the plans | 34 | -534 | -112 |
| Actuarial gains/losses not recognised in the net pension obligation | 1,617 | 1,923 | 378 |
| Net pension obligation at December 31 |  |  |  |

## Contingent liabilities

The Group offers different types of loan-related financial instruments to accommodate customers' financial requirements. Under such instruments, the Group makes loan offers and provides other credit facilities, guarantees, etc. that are not included in the balance sheet.

|  | 2006 | 2005 |
| :---: | :---: | :---: |
| Guarantees, etc. |  |  |
| Financial guarantees | 5,830 | 11,276 |
| Mortgage finance guarantees | 3,300 | 3,577 |
| Registration and remortgaging guarantees | 20 | 11 |
| Other guarantees | 71,418 | 66,235 |
| Total | 80,568 | 81,099 |
| Other liabilities |  |  |
| Irrevocable loan commitments shorter than 1 year | 140,253 | 97,102 |
| Irrevocable loan commitments longer than 1 year | 119,320 | 103,715 |
| Other obligations | 884 | 1,914 |
| Total | 260,457 | 202,731 |

Owing to its size and business volume, the Danske Bank Group is continually a party to various lawsuits. The Group does not expect the outcomes of the cases pending to have any material effect on its financial position.

A limited number of employees are employed under terms which grant them, if they are dismissed before reaching their normal retirement age, an extraordinary severance and/or pension payment in excess of what they would have been entitled to under ordinary terms of employment.


Impairment charges for finance leases amounted to DKr181m at December 31, 2006 (2005: DKr184m).

Payments due under operating leases
Assets leased under operating leases are recognised under tangible assets (lease assets and domicile property), investment property and investment property under insurance contracts. The table below shows the minimum lease payments broken down by lease term.

| Operating leases expiring |  |  |
| :--- | ---: | ---: |
| within 1 year | 979 | 969 |
| in 1 to 5 years | 1,907 | 1,691 |
| after 5 years | 621 | 550 |
| Total | 3,507 | 3,210 |

Notes - Danske Bank Group

| Note | (DKr m) | 2006 |
| :--- | :--- | ---: |
| 36 | The Group as lessee |  |
| [cont'd)The Group is the lessee under a number of operating leases under which payments fall due over a number of years. The leases involve <br> primarily leasing of real property, tools and equipment and are not carried on the balance sheet. The table below shows the minimum <br> lease payments broken down by lease term. |  |  |
| Operating leases expiring <br> within 1 year <br> in 1 to 5 years <br> after 5 years | 3005 |  |
|  | 3,094 |  |

Staff costs and administrative expenses include lease payments in the amount of DKr546m (2005: DKr602m).
The Group has not entered into finance leases with the Group as the lessee.
37 Acquisition of subsidiary undertakings

| Acquisitions in 2006 | Date | Fair value of <br> net assets | Goodwill on <br> acquisition | Acquisition <br> costs | Total acquisi- <br> tion price | Included in net <br> profit for 2006 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Real-estate agency businesses | 2006 | 11 | 48 | - | 59 |  |

In 2006, the Danske Bank Group acquired against settlement in cash, through Krogsveen, the shares of five companies that conduct real-estate agency business in Norway. The companies were consolidated in the accounts at the time of acquisition. Assuming that the Group had taken over the companies at the beginning of the year, the estimated effects on the profit for the year and total income would have amounted to increases of DKr3m and DKr24m, respectively.

Goodwill represents the value of the expected profitability of the companies acquired which cannot be attributed reliably to individually identifiable assets as well as expected synergies from the merger with the Danske Bank Group.
$\left.\begin{array}{lrr} & \begin{array}{c}\text { Real-estate agency business } \\ \text { Carrying amount } \\ \text { before acquisition }\end{array} \\ \text { Fat the time of acquisition }\end{array}\right)$

The figures were calculated just before the date of acquisition in accordance with the accounting policies of the companies. The amounts were translated into Danish kroner at the exchange rate prevailing at the time of consolidation.

Notes - Danske Bank Group

| Note | (DKrm) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 37 <br> (cont'd) | Acquisitions in 2005 |  |  |  |  |  |  |
|  |  | Date | Fair value of net assets | Goodwill on acquisition | Acquisition costs | Total acquisition price | Included in net profit for 2005 |
|  | Northern Bank, Northern Ireland | 28.02.05 | 3,391 | 2,506 | 73 | 5,897 | 285 |
|  | National Irish Bank, Republic of Ireland | 28.02 .05 | 1,913 | 2,937 | 60 | 4,850 | -133 |
|  | Krogsveen, Norway | 30.06 .05 | 8 | 133 | - | 141 | 6 |
|  | Skandia Mäklarna, Sweden | 30.09 .05 | 11 | 45 | 1 | 56 | -1 |
|  | Fondsfinans Aktiv Forvaltning, Norway | 31.10 .05 | 12 | 8 | . | 20 | . |

The Danske Bank Group acquired all shares in the companies listed by payment in cash. Northern Bank and National Irish Bank conduct retail banking activities. Krogsveen and Skandia Mäklarna carry out real-estate agency business in Norway and Sweden, respectively. Fondsfinans Aktiv Forvaltning is a Norwegian asset manager. The companies were consolidated in the accounts at the time of acquisition. Assuming that the Group had taken over the companies at the beginning of the year, the estimated effects on the profit for the year and total income would have amounted to increases of DKr2m and DKr614m, respectively.

Goodwill represents the value of the expected profitability of the companies acquired which cannot be attributed reliably to individually identifiable assets, including the value of staff, know-how and position in the community, as well as expected synergies from the merger with the Danske Bank Group.

|  | National Irish Bank |  | Northern Bank |  | Other acquisitions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value at the time of acquisition | Carrying amount before acquisition | Fair value at the time of acquisition | Carrying amount before acquisition | Fair value at the time of acquisition | Carrying amount before acquisition |
| Due from credit institutions | 8,147 | 8,147 | 5,190 | 5,190 | 25 | 24 |
| Investment securities | - | - | 3,065 | 3,041 | 2 | 2 |
| Bank loans and advances | 35,371 | 35,232 | 24,699 | 24,564 | - |  |
| Intangible assets | 1,338 |  | 305 | - | 1 | 1 |
| Tangible assets | 498 | 534 | 423 | 428 | 13 | 13 |
| Other assets | 2,815 | 2,364 | 1,364 | 1,210 | 53 | 54 |
| Total assets | 48,169 | 46,277 | 35,046 | 34,433 | 94 | 94 |
| Due to credit institutions | 599 | 599 | 13,431 | 13,409 | 2 | 2 |
| Deposits | 37,610 | 37,610 | 17,651 | 17,651 | - | - |
| Subordinated debt | 1,000 | 1,000 | 696 | 696 | - | - |
| Other liabilities | 5,569 | 3,862 | 1,355 | 891 | 61 | 61 |
| Total liabilities | 44,778 | 43,071 | 33,133 | 32,647 | 63 | 63 |
| Net assets acquired | 3,391 | 3,206 | 1,913 | 1,786 | 31 | 31 |

The figures were calculated just before the date of acquisition in accordance with the accounting policies of the companies. Deviations in the accounting policies from the IFRS were immaterial. The amounts were translated into Danish kroner at the exchange rate prevailing at the time of consolidation.


Related parties with significant influence are shareholders with holdings exceeding $20 \%$ of the share capital of Danske Bank $A / S$ (see list in Management's report). Notes 21 and 22 show a list of associated undertakings. The Board of Directors and the Executive Board columns comprise the personal facilities, deposits, etc. of members of the Board of Directors and the Executive Board and their dependents. Note 8 specifies the remuneration and shareholdings of the management.

Danske Bank $A / S$ acts as the bank of a number of its related parties within the Group. Payment services, trading in securities, etc., investment and placement of surplus liquidity and provision of short-term and long-term funding are the primary services provided by Danske Bank A/S.

Furthermore, Danica Pension manages the employer pension plans of a number of related parties, and Danske Capital manages the assets of a number of the Group's pension funds.

The above figures do not include debt to related parties in the form of issued notes. Such notes are bearer securities, and consequently the Group does not know the identity of the holders.

Transactions with related parties are conducted on an arm's length basis.

## Note (DKrm] <br> 39 Fair value of financial instruments

Financial instruments are carried on the balance sheet at their fair value or at amortised cost. The interest rate risk on certain financial instruments measured at amortised cost is hedged by derivatives (see note 15). These hedging derivatives are carried in accordance with the provisions governing fair value hedge accounting, i.e. at amortised cost less the fair value of the hedged interest rate risk. The table below shows the fair value of all financial instruments and their carrying amount on the balance sheet.

The fair value is the amount for which a financial asset could be exchanged or a financial liability settled, between knowledgeable, willing parties. If an active market exists, the market price is applied. If an active market does not exist, which is the case for a number of financial assets and liabilities, a discounted cash flow or generally accepted estimation and valuation techniques based on market conditions at the balance sheet date are used instead to calculate an estimated value.

Generally, the Group applies valuation techniques to OTC derivatives, unlisted trading portfolio assets and liabilities as well as unlisted financial investment securities. The most frequently used valuation and estimation techniques include the pricing of transactions with future settlement, swap models that apply present value calculations, credit pricing models and options models, such as Black \& Scholes formulas.

The fair value approximation of financial instruments with variable interest rates is amortised cost less impairment losses. This means that the fair value does not necessarily reflect changes in credit quality.

Most of the Group's financial assets and liabilities measured at fair value are recognised on the basis of publicly quoted prices or market conditions on the balance sheet date. For a description of the recognition of mortgage loans at fair value, see note 19. Financial investment securities (see note 16) include unlisted shares measured at fair value using the fair value guidelines of EVCA (the European Private Equity \& Venture Capital Association). These valuation guidelines are based on the estimated fair value of unlisted shares, which is calculated as the price at which an asset could be exchanged between knowledgeable, willing parties.

|  | Carrying amount 2006 | Fair value 2006 | Carrying amount 2005 | Fair value 2005 |
| :---: | :---: | :---: | :---: | :---: |
| Financial assets |  |  |  |  |
| Cash in hand and demand deposits with central banks | 12,319 | 12,319 | 13,881 | 13,881 |
| Due from credit institutions and central banks | 275,268 | 275,270 | 274,918 | 274,918 |
| Trading portfolio assets | 490,954 | 490,954 | 444,521 | 444,521 |
| Financial investment securities | 26,338 | 26,357 | 28,712 | 28,696 |
| Assets held for sale | 1,796 | 1,814 | 205 | 265 |
| Bank loans and advances | 1,054,322 | 1,054,307 | 829,603 | 829,603 |
| Mortgage loans | 602,584 | 602,584 | 569,092 | 569,092 |
| Assets under pooled schemes and unit-linked investment contracts | 39,602 | 39,602 | 35,676 | 35,676 |
| Assets under insurance contracts | 194,302 | 194,302 | 188,342 | 188,342 |
| Total | 2,697,485 | 2,697,509 | 2,384,950 | 2,384,994 |
| Financial liabilities |  |  |  |  |
| Due to credit institutions and central banks | 564,549 | 564,558 | 476,363 | 476,363 |
| Trading portfolio liabilities | 236,524 | 236,524 | 212,042 | 212,042 |
| Liabilities held for sale | 888 | 888 | - | - |
| Deposits | 702,943 | 702,943 | 631,184 | 631,184 |
| Issued mortgage bonds | 484,217 | 484,217 | 438,675 | 438,675 |
| Deposits under pooled schemes and unit-linked investment contracts | 46,983 | 46,983 | 42,287 | 42,287 |
| Liabilities under insurance contracts | 215,793 | 215,793 | 212,328 | 212,328 |
| Other issued bonds | 293,736 | 294,467 | 251,099 | 254,677 |
| Subordinated debt | 48,951 | 50,984 | 43,837 | 46,107 |
| Total | 2,594,584 | 2,597,357 | 2,307,815 | 2,313,663 |

Group holdings and undertakings

|  |  | Share capital (thousands) | Net profit (DKrm) | Shareholders' equity (DKr m) | Share capital [\%] |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Danske Bank A/S, Copenhagen | DKK | 6,988,043 | 13,545 | 95,172 |  |
| Credit institutions |  |  |  |  |  |
| Realkredit Danmark A/S, Copenhagen | DKK | 630,000 | 2,356 | 33,166 | 100 |
| home a/s, Copenhagen | DKK | 15,000 | - | - | 100 |
| Omegadane SARL, Paris | EUR | 8 | - |  | 100 |
| DDB Invest Limited, London | GBP | 133,223 | -23 | 76 | 100 |
| Northern Bank Limited, Belfast The company has 14 subsidiaries | GBP | 94,000 | 199 | 3,254 | 100 |
| National Irish Bank Limited, Dublin The company has 6 subsidiaries | EUR | 84,785 | 130 | 2,963 | 100 |
| DDB Fokus Invest AS, Trondheim | NOK | 2,050,000 | 950 | 7,122 | 100 |
| Fokus Bank ASA, Trondheim The company has 3 subsidiaries | NOK | 2,749,567 | - | - | 100 |
| Danske Bank International S.A., Luxembourg The company has 2 subsidiaries | EUR | 90,625 | 330 | 1,367 | 100 |
| Danske Bank Polska S.A., Warsaw | PLN | 42,225 | 23 | 415 | 100 |
| DDB Invest AB, Linköping <br> The company has 5 subsidiaries | SEK | 100,000 | 31 | 877 | 100 |
| Insurance operations |  |  |  |  |  |
| Forsikringsselskabet Danica, Skadeforsikringsaktieselskab af 1999, Copenhagen <br> Danica Pension, Livsforsikringsaktieselskab, Copenhagen <br> The company has 6 subsidiaries <br> Danica Pensjonsforsikring AS, Trondheim | DKK | 1,000,000 | 1,215 | 16,674 | 100 |
| Investment operations, etc. |  |  |  |  |  |
| Danske Markets Inc., Delaware | USD | 2,000 | 3 | 24 | 100 |
| Nordania Finans A/S, Birkerod | DKK | 10,000 | 178 | 875 | 100 |
| Danske Corporation, Delaware | USD | 4 | - | 1 | 100 |
| Danske Private Equity A/S, Copenhagen | DKK | 5,000 | 30 | 63 | 100 |
| Danske Capital Finland Oy, Helsinki The company has 1 subsidiary | EUR | 1,000 | 41 | 81 | 100 |
| KHB VI A/S, Copenhagen | DKK | 111,700 | 47 | 233 | 100 |
| Medicon Valley Capital I K/S, Copenhagen | SEK | 220,775 | -13 | 100 | 76 |
| Medicon Valley Capital II K/S, Copenhagen | SEK | 54,816 | -4 | 21 | 99 |
| Ejendomsaktieselskabet Virum-Vang, Copenhagen | DKK | 2,000 | 18 | 172 | 100 |
| Danske Fund Plc., Dublin The company has 6 funds | EUR | 300 | - | - | 100 |
| Five companies have no activities | DKK | 2,500 | - | 4 | 100 |
| Other operations |  |  |  |  |  |
| Polonius Inc., London | USD | 25 | - | - | - |
| Polonius Ltd., London | USD | 1 | -5 | 3 | - |

Other operations include operations that are consolidated in the accounts because the Group controls these operations through management agreements, etc.

All credit institutions and insurance operations under supervision by national FSAs are subject to local statutory provisions on required capital base. These provisions restrict dividend pay-out.

Forsikringsselskabet Danica Skadeforsikringsaktieselskab af 1999 is the parent company of Danica Pension. Danica Pension is a life insurance company and the parent company of a life insurance group. The group has an obligation to certain policyholders to restrict transfers to equity if the percentage by which the solvency margin exceeds the statutory solvency requirement is higher than the percentage maintained by Statsanstalten for Livsforsikring (now Danica Pension) prior to the privatisation of this company in 1990. In addition, it is the intention not to distribute dividends for a period of at least 25 years from 1990. Paid-up share capital may, however, be distributed, and interest thereon may be distributed after 2000.

## Definitions of key financial ratios

## Key financial ratio

Net profit for the year per share, DKr
Diluted net profit for the year per share, DKr

Net profit for the year as \% of average shareholders' equity

Cost/income ratio
Solvency ratio
Core (tier 1) capital ratio

Core (tier 1) capital

Hybrid core capital

Capital base

Supplementary capital

Risk-weighted items

Dividend per share, DKr

Share price at December 31
Book value per share, DKr

Number of full-time equivalent staff at December 31

## Definition

Net profit for the year divided by the average number of shares outstanding during the year
Net profit for the year divided by the average number of shares outstanding during the year, including dilutive effect of share options and conditional shares allotted as share-based payment

Net profit for the year divided by average shareholders' equity during the year

Operating expenses divided by total income
Total capital base, less statutory deductions divided by risk-weighted items
Core (tier 1) capital, including hybrid core capital, less statutory deductions divided by risk-weighted items

Core (tier 1) capital consists primarily of paid-up share capital and retained earnings less intangible assets.

Hybrid core capital consists of loans that form part of the core (tier 1) capital. This means that hybrid core capital is used to cover losses if the shareholders' equity is lost.

The capital base consists of shareholders' equity and supplementary capital, less deductions, such as deduction for goodwill. Supplementary capital may not account for more than half of the capital base.

Supplementary capital consists of subordinated loan capital that fulfils certain requirements - for example, the lender cannot claim prepayment of the loan capital if the Group defaults on its payment obligation.

Total weighted assets and off-balance-sheet items not included in the trading portfolio and weighted assets with market risk in the trading portfolio calculated in accordance with the capital adequacy rules issued by the Danish FSA

Proposed dividend of the net profit for the year divided by the number of issued shares at the end of the year

The price (all trades) of Danske Bank shares at the end of the year
Shareholders' equity at December 31 divided by the number of shares outstanding at the end of the year

Number of full-time-equivalent staff (part-time staff translated into full-time staff) at the end of the year

## Notes - Risk management of Danske Bank Group

## Risk exposure

The Danske Bank Group is exposed to a number of risks, which it manages at different organisational levels.
The main categories of risk are:

- Credit risk: The risk of losses because counterparties fail to meet all or part of their obligations towards the Group
- Market risk: The risk of losses because the market value of the Group's assets and liabilities will vary with changes in market conditions.
- Liquidity risk: The risk of losses because the Group's normal liquidity reserves are not sufficient to meet its obligations.
- Operational risk: The risk of losses owing to deficient or erroneous internal procedures, human or system errors, or external events.
- Business risk: The risk of losses emanating from changes in external circumstances or events that harm the Group's image or earnings.
- Life insurance risk: The risk that Danica Pension suffers losses due to modest returns on customers' investment securities and actuarial assumptions that do not hold true.
- Pension risk: The risk of a pension shortfall in the Group's pension plans which means that it will have to make additional contributions to cover its pension obligations towards current and former employees.

The Annual Report 2006 contains quantitative information about the Group's credit, market, liquidity, insurance and pension risks. Additional information about risk management at the Danske Bank Group is available at the Group's Web site www.danskebank.com/ir.

The Web site describes the distribution of risk management responsibilities within the Group and provides information about the types of risk not quantified in the Annual Report.

Danica Pension is a wholly-owned subsidiary of the Danske Bank Group. In accordance with Danish law and the executive order on the contribution principle, Danica Pension has notified the Danish FSA of its profit policy. The contribution principle and the profit policy mean that policyholders both receive the return on allocated assets and take on the associated risk. Assets are allocated to policyholders to ensure customers' guaranteed benefits. Market risk, etc. on assets and liabilities allocated to policyholders are therefore not consolidated in the following tables but are treated in the section on life insurance risk.

## Notes - Risk management of Danske Bank Group

## (DKr m)

## Credit risk

The Danske Bank Group aims to develop long-term relationships with its customers. The granting of a credit facility is based on the Group's insight into the customer's financial position, which is reviewed regularly to assess whether the basis for the granting of credit has changed. In its assessment, the Group measures whether the facility matches the credit quality and financial position of the customer. Furthermore, the customer must be able to demonstrate in all probability the ability to repay the debt. If the term of a credit facility is longer than five years, it must generally be considered to ask the customer to provide security. The Group is cautious about granting credit facilities to businesses and individuals if the Group will obviously have practical difficulties maintaining contact with the customer. The Group is also particularly careful in its granting of credits to businesses in troubled or cyclical industries.

Credit exposure
The credit exposure is calculated on the basis of selected items on and off the balance sheet.

|  | 2006 |
| :--- | ---: | ---: |
| Balance sheet items | 2005 |
| Demand deposits with central banks | 2,609 |
| Due from credit institutions and central banks | 275,268 |
| Bank loans and advances | $1,054,322$ |
| Mortgage loans | 602,584 |
| Off-balance sheet items | 829,918 |
| Guarantees | 569,092 |
| Loan commitments < 1 year | 80,568 |
| Loan commitments $>1$ year | 140,253 |
| Total | 119,320 |
|  | $2,274,924$ |
| Trading activities | 81,099 |
| Trading portfolio assets | $103,961,118$ |
| Financial investment securities | 490,954 |
| Total | 26,338 |

Credit exposure includes items with credit risk that form part of the Group's core banking operations. Trading activities includes items with credit risk that form part of its trading-related activities.

## Credit exposure - trading activities

|  | 2006 |  |
| :--- | ---: | ---: |
| Bonds | 363,715 | 318,983 |
| Shares | 5,048 |  |
| Derivatives with positive market value | 149,529 |  |
| Total | 517,292 |  |

Bonds

|  | Investment grade | 2006 <br> Noninvestment grade | Total | Investment grade | 2005 <br> Non- <br> investment grade | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government bonds | 64,301 | - | 64,301 | 105,237 | 23 | 105,260 |
| Mortgage bonds | 258,809 | 67 | 258,876 | 181,049 | 484 | 181,533 |
| Other bonds | 38,746 | 1,792 | 40,538 | 31,642 | 548 | 32,190 |
| Total | 361,856 | 1,859 | 363,715 | 317,928 | 1,055 | 318,983 |

Bonds in the portfolio are issued by issuers resident in Denmark ( $51 \%$, against $55 \%$ in 2005), other European countries [ $46 \%$, against $42 \%$ in 2005) and the rest of the world (3\%, against 3\% in 2005).

## Notes - Risk management of Danske Bank Group

| $(\mathrm{DKrm})$ |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Derivatives with positive market value |  |  |  |  |
|  | 2006 |  |  |  |
|  | Before netting | After netting | Before netting | After netting |
| Credit institutions | 121,120 | 16,957 | 117,774 | 18,988 |
| Financials | 18,552 | 8,658 | 20,787 | 7,781 |
| Industrials | 4,116 | 3,551 | 2,924 | 2,250 |
| Other | 5,741 | 3,549 | 7,403 | 5,401 |
| Total | 149,529 | 32,715 | 148,888 | 34,420 |

## Asset classes

The table below shows the credit exposure of the Group's core banking business broken down by asset class, as defined in the Capital Requirements Directive (CRD). Credit exposure is broken down by asset class based on a classification of each single customer. In the table that breaks down exposure by geographical area, customers are classified at group level. The difference means that, for example, counterparties that form part of large financial institutions will be classified as Institutions only if they are in fact designated as credit institutions. Other counterparties that form part of such groups (including holding companies) will be classified as Corporate customers.

| (DKrm) | 2006 |  |
| :--- | ---: | ---: |
| Retail, personal customers | 706,900 |  |
| Retail, business customers | 56,532 |  |
| Corporate customers | 862,047 |  |
| Institutions | 537,498 |  |
| Governments | 57,259 | 719,913 |
| Securitisation | 569,557 |  |
| Total | 51,898 |  |

The Exposure broken down by industry table shows the Group's credit exposure broken down by industry using an adjusted Global Industry Classification Standard (GICS).

Exposure broken down by industry [GICS

|  | 2006 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail, personal customers | Retail, business customers | Corporate customers | Institutions | Governments | Securitisation | $\begin{gathered} 2006 \\ \text { Total } \end{gathered}$ | $\begin{gathered} 2005 \\ \text { Total } \end{gathered}$ |
| Retail customers | 706,900 | - | - | - | - | - | 706,900 | 615,312 |
| Rental housing companies, etc. | - | 8,168 | 100,357 | - | - | - | 108,525 | 136,205 |
| Government | - | . | - | - | 34,402 | - | 34,402 | 44,159 |
| Credit institutions | - | - | - | 296,283 | 22,857 | 5,948 | 325,088 | 333,147 |
| Financials | - | 10,286 | 376,244 | 241,215 | - | 48,734 | 676,479 | 423,807 |
| Energy | - | 84 | 7,418 | - | - | - | 7,502 | 6,592 |
| Materials | - | 1,245 | 36,396 | - | - | - | 37,641 | 37,100 |
| Industrials | - | 9,331 | 145,873 | - | - | - | 155,204 | 126,589 |
| Consumer discretionary and consumer staples | - | 23,874 | 146,075 | - | - | 6 | 169,955 | 187,074 |
| Health care | - | 1,560 | 20,699 | - | - | - | 22,259 | 19,395 |
| IT | - | 772 | 10,106 | - | - | - | 10,878 | 9,808 |
| Telecommunications | - | 27 | 7,524 | - | - | - | 7,551 | 7,956 |
| Utilities | - | 1,185 | 11,355 | - | - | - | 12,540 | 13,974 |
| Total | 706,900 | 56,532 | 862,047 | 537,498 | 57,259 | 54,688 | 2,274,924 | 1,961,118 |

# Notes - Risk management of Danske Bank Group 

## (DKrm)

The Exposure broken down by geographical area table shows the Group's credit exposure broken down by customers' country of residence. Financial customers include credit institutions and other institutions within the financial services industry not supervised by local FSAs.

## Exposure broken down by geographical area

|  | 2006 |  |  |  | 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial customers | Non-financial customers | Total | \% | Financial customers | Non-financial customers | Total | \% |
| European Union | 781,209 | 1,160,700 | 1,941,909 | 85.4 | 572,776 | 1,094,511 | 1,667,287 | 85.0 |
| including: Denmark | 193,169 | 882,740 | 1,075,909 | 47.3 | 167,997 | 843,069 | 1,011,066 | 51.6 |
| Germany | 17,890 | 17,205 | 35,095 | 1.5 | 13,904 | 12,823 | 26,727 | 1.4 |
| Republic of Ireland | 28,540 | 40,010 | 68,550 | 3.0 | 11,871 | 26,774 | 38,645 | 2.0 |
| Sweden | 105,831 | 125,639 | 231,470 | 10.2 | 76,198 | 111,879 | 188,077 | 9.6 |
| UK | 388,521 | 64,361 | 452,882 | 19.9 | 250,195 | 70,958 | 321,153 | 16.4 |
| Eastern Europe | 1,011 | 458 | 1,469 | 0.1 | 651 | 360 | 1,011 | 0.1 |
| Rest of Europe | 57,742 | 97,470 | 155,212 | 6.8 | 60,092 | 89,237 | 149,329 | 7.6 |
| including: Norway | 49,811 | 96,840 | 146,651 | 6.4 | 52,514 | 84,777 | 137,291 | 7.0 |
| North America | 150,907 | 11,114 | 162,021 | 7.1 | 115,569 | 16,475 | 132,044 | 6.8 |
| Central and South America | 1,930 | 361 | 2,291 | 0.1 | 715 | 1,512 | 2,227 | 0.1 |
| Africa | 509 | 338 | 847 | 0.0 | 220 | 163 | 383 | 0.0 |
| Asia | 7,446 | 2,029 | 9,475 | 0.4 | 6,840 | 1,567 | 8,407 | 0.4 |
| Oceania | 813 | 887 | 1,700 | 0.1 | 91 | 339 | 430 | 0.0 |
| Total | 1,001,567 | 1,273,357 | 2,274,924 | 100.0 | 756,954 | 1,204,164 | 1,961,118 | 100.0 |

Rating of customers
The Danske Bank Group monitors exposures to identify signs of weakness in the financial position of customers as early as possible. The assignment and update of ratings on the basis of information about the customers form part of the Group's credit procedures.

The rating of customers is a process managed by the Group's credit department. The advisers provide factual data about their customers, but they cannot influence the classification of the customers. The process is designed to make rating decisions independent of the advisers. The Group assigns credit scores to customers that are not rated, including personal customers. On the basis of its customer data, the Group has developed a number of statistical models to predict the probability of customers' default on their obligations to the Group.

The Group applies a scale that comprises ten rating categories. Rating categories 1 to 4 largely correspond to the investment grade level of the external rating agencies, whereas rating categories 5 and 6 correspond to the sub-investment grade level, although the credit risk of customers in these categories is acceptable. Many of the Group's small business customers are assigned a rating within one of these categories. Categories 7 and 8 comprise customers with an increased risk. The Group closely monitors its relationship with these customers. Ratings 9 and 10 are assigned to customers that pose a considerable risk to the Group and customers who have defaulted on their obligations. Average PD expresses the probability of default of each rating category.

The Group regularly reviews the ability of its rating and credit scoring systems to grade customers by risk and to predict the probability of default.

| Credit exposure 2006 <br> Rating category | wn by <br> Avg. PD | ing category Retail, personal customers | Retail, business customers | Corporate customers | Institutions | Governments | Securitisation | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.01 | - | - | 5,960 | 67,370 | 33,586 | 719 | 107,635 |
| 2 | 0.01 | - | - | 63,969 | 270,383 | 20,478 | 37,354 | 392,184 |
| 3 | 0.03 | 380,659 | 564 | 75,932 | 124,347 | 197 | 10,990 | 592,689 |
| 4 | 0.10 | 130,381 | 26,237 | 252,504 | 35,200 | 88 | 5,619 | 450,029 |
| 5 | 0.26 | 98,045 | 4,807 | 221,460 | 4,485 | 286 | 5 | 329,088 |
| 6 | 0.53 | 60,839 | 14,627 | 206,062 | 34,597 | 2,036 | 1 | 318,162 |
| 7 | 1.94 | 32,720 | 7,633 | 28,065 | 977 | 586 | - | 69,981 |
| 8 | 9.94 | 3,412 | 2,517 | 6,128 | 133 | 1 | - | 12,191 |
| 9 | 26.45 | 226 | 38 | 833 | 6 | - | - | 1,103 |
| 10 | 100.00 | 618 | 109 | 1,134 | - | 1 | - | 1,862 |
| Total |  | 706,900 | 56,532 | 862,047 | 537,498 | 57,259 | 54,688 | 2,274,924 |

Notes - Risk management of Danske Bank Group

| [ DKr m ) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit exposure broken down by rating category |  |  |  |  |  |  |  |  |
| 2005 |  | Retail, | Retail, |  |  |  |  |  |
| Rating category | PD | customers | customers | customers | Institutions | Governments | Securitisation | Total |
| 1 | 0.01 | - | - | 7,226 | 93,587 | 32,013 | 94 | 132,920 |
| 2 | 0.04 | - | - | 64,494 | 206,762 | 16,560 | 12,682 | 300,498 |
| 3 | 0.07 | 277,686 | 65 | 52,316 | 103,433 | 159 | 5,239 | 438,898 |
| 4 | 0.13 | 183,002 | 19,324 | 263,809 | 43,958 | 202 | 3,383 | 513,678 |
| 5 | 0.23 | 45,760 | 3,069 | 179,322 | 11,996 | 262 | - | 240,409 |
| 6 | 0.41 | 59,608 | 8,845 | 117,387 | 4,833 | 2,564 | 189 | 193,426 |
| 7 | 1.38 | 66,890 | 10,572 | 25,691 | 3,663 | 135 | - | 106,951 |
| 8 | 6.27 | 18,001 | 3,616 | 5,700 | 1,178 | 2 | - | 28,497 |
| 9 | 20.00 | 827 | 348 | 2,216 | 306 | - | - | 3,697 |
| 10 | 100.00 | 672 | 74 | 1,396 | - | 2 | - | 2,144 |
| Total |  | 652,446 | 45,913 | 719,557 | 469,716 | 51,899 | 21,587 | 1,961,118 |

## Concentration ratios

As part of its credit risk management, the Danske Bank Group identifies concentration ratios that may pose a risk to its credit portfolio. As part of its business strategy, the Group divides its portfolio of credit facilities into three overall categories: loans to Danish residents, mortgage loans and loans to financial customers.

Under section 145 of the Danish Financial Business Act, facilities with a single customer or a group of mutually related customers, excluding particularly secure claims, may not exceed $25 \%$ of the capital base. Moreover, the sum of facilities which each exceed $10 \%$ of the capital base, excluding particularly secure claims, may not exceed $800 \%$ of the capital base. The Group submits quarterly reports to the Danish FSA on its compliance with these rules. Its acquisition of the Sampo Bank group increased the Danske Bank Group's facility with the Sampo group by DKr30.2bn. The temporary non-compliance with the maximum limits was approved by the Danish FSA. Otherwise, the Group did not have facilities that exceeded these limits.

The table below shows credit exposures to groups which each exceed $10 \%$ of the capital base broken down by their share of the capital base.

## Credit exposure

|  | 2006 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of groups | Total facility | Facility, excl. particularly secure claims | Number of groups | Total facility | Facility, excl. particularly secure claims |
| Facility > 20\% of capital base | 1 | 34,570 | 32,060 | 1 | 20,331 | 20,301 |
| Facility between 10\% and 20\% of capital base | 10 | 411,598 | 153,008 | 12 | 614,750 | 153,567 |

## (DKrm)

Security
The Group applies the various instruments available to reduce the risk on individual transactions, including security in the form of physical assets, netting agreements and guarantees.

Security is provided for a number of loan types to comply with statutory provisions or market practice, as is the case in the mortgage finance market. The most important instruments to reduce risk are charges, guarantees and netting agreements. The types of security most frequently provided are real property, financial assets [shares and bonds) and motor vehicles.

The Group assesses the value of security provided on an ongoing basis. The Group calculates the value as the price an asset would fetch at a forced sale, less deductions reflecting selling costs and the period over which the asset will be up for sale. The Group has prepared models to automatically estimate the value of the most regular types of security. As regards security for which the Group has not devised a model, data are retrieved manually.

|  |  |  |  | 2006 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail, personal customers | Retail, business customers | Corporate customers | Institutions | Governments | Securitisation | $\begin{gathered} 2006 \\ \text { Total } \end{gathered}$ | $\begin{gathered} 2005 \\ \text { Total } \end{gathered}$ |
| Credit exposure | 706,900 | 56,532 | 862,047 | 537,498 | 57,259 | 54,688 | 2,274,924 | 1,961,118 |
| Value of security | 540,526 | 49,037 | 429,177 | 300,505 | 32,862 | 40,368 | 1,392,475 | 1,331,780 |
| Total unsecured credit exposure | 166,374 | 7,495 | 432,870 | 236,993 | 24,397 | 14,320 | 882,449 | 629,338 |


| Types of security |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | Retail, personal customers | Retail, business customers | Corporate customers | Institutions | Governments | Securitisation | Total |
| Real property | 526,711 | 25,471 | 223,662 | 1,056 | 955 | 1,814 | 779,669 |
| Bank accounts | 742 | 203 | 5,149 | 107 | - |  | 6,201 |
| Custody accounts/securities | 2,847 | 371 | 149,585 | 260,915 | 30,079 | 16,549 | 460,346 |
| Vehicles | 2,713 | 10,819 | 539 |  | 251 |  | 14,322 |
| Equipment | 77 | 490 | 7,125 | 59 |  |  | 7,751 |
| Vessels/aircraft | 66 | 46 | 12,774 | - | - |  | 12,886 |
| Guarantees | 3,711 | 4,159 | 12,683 | 32,945 | 525 | - | 54,023 |
| Other assets | 3,659 | 7,478 | 17,660 | 5,423 | 1,052 | 22,005 | 57,277 |
| Total | 540,526 | 49,037 | 429,177 | 300,505 | 32,862 | 40,368 | 1,392,475 |


| Unsecured share of exposure broken down by rating category |
| :--- |
| Credit |


| ( |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| exposure |

Rating category

## Notes - Risk management of Danske Bank Group

| (DKr m) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2005 | Credit | Unsecured share of exposure [\%] |  |  |  |  | Avg. unsecured share of exposure |
| Rating category | exposure | 0-10 | 10-25 | 25-50 | 50-75 | 75-100 |  |
| 1 | 132,920 | 65,174 | 85 | 143 | 10 | 67,508 | 55.4 |
| 2 | 300,498 | 213,553 | 28,841 | 33,212 | 12,851 | 12,041 | 18.7 |
| 3 | 438,898 | 244,350 | 54,965 | 43,926 | 21,499 | 74,158 | 26.6 |
| 4 | 513,678 | 359,941 | 19,155 | 15,222 | 6,911 | 112,449 | 24.9 |
| 5 | 240,409 | 122,712 | 14,017 | 23,115 | 7,597 | 72,968 | 39.2 |
| 6 | 193,426 | 81,952 | 10,125 | 15,240 | 9,325 | 76,784 | 46.9 |
| 7 | 106,951 | 42,831 | 8,309 | 11,349 | 4,224 | 40,238 | 44.6 |
| 8 | 28,497 | 6,905 | 1,743 | 4,339 | 2,016 | 13,494 | 72.1 |
| 9 | 3,697 | 1,460 | 197 | 459 | 68 | 1,513 | 31.5 |
| 10 | 2,144 | 406 | 116 | 249 | 68 | 1,305 | 31.2 |
| Total | 1,961,118 | 1,139,284 | 137,553 | 147,254 | 64,569 | 472,458 | 32.1 |

Allowance account broken down by industry
The allowance account includes all impairment charges for Bank loans and advances, Mortgage loans, Due from credit institutions and central banks and Provisions for losses on guarantees.

| 2006 | Credit exposure | Individual impairment | Collective impairment | Total |
| :---: | :---: | :---: | :---: | :---: |
| Retail customers | 706,900 | 404 | 188 | 592 |
| Rental housing companies, etc. | 108,525 | 21 | - | 21 |
| Government | 34,402 | - | - | - |
| Credit institutions | 325,088 | 1 | - | 1 |
| Financials | 676,479 | 605 | 117 | 722 |
| Energy | 7,502 | 1 | - | 1 |
| Materials | 37,641 | 112 | 107 | 219 |
| Industrials | 155,204 | 1,049 | 169 | 1,218 |
| Consumer discretionary and consumer staples | 169,955 | 995 | 269 | 1,264 |
| Health care | 22,259 | 25 | 9 | 34 |
| IT | 10,878 | 106 | 17 | 123 |
| Telecommunications | 7,551 | 5 | 4 | 9 |
| Utilities | 12,540 | - | - | - |
| Total | 2,274,924 | 3,324 | 880 | 4,204 |
| 2005 | Credit exposure | Individual impairment | Collective impairment | Total |
| Retail customers | 615,312 | 457 | 101 | 558 |
| Rental housing companies, etc. | 136,205 | 16 | 2 | 18 |
| Government | 44,159 | 116 | - | 116 |
| Credit institutions | 333,147 | 9 | - | 9 |
| Financials | 423,807 | 693 | 128 | 821 |
| Energy | 6,592 | 1 | - | 1 |
| Materials | 37,100 | 134 | 22 | 156 |
| Industrials | 126,589 | 1,418 | 187 | 1,605 |
| Consumer discretionary and consumer staples | 187,074 | 1,175 | 394 | 1,569 |
| Health care | 19,395 | 6 | 12 | 18 |
| IT | 9,808 | 155 | 18 | 173 |
| Telecommunications | 7,956 | 5 | 1 | 6 |
| Utilities | 13,974 | . | - | - |
| Total | 1,961,118 | 4,185 | 865 | 5,050 |

## Notes - Risk management of Danske Bank Group

| (DKrm) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance account broken down by type of impairment |  |  |  |  |  |  |
|  |  | 2006 |  |  | 2005 |  |
|  | Individual | Collective |  | Individual | Collective |  |
|  | impairment | impairment | Total | impairment | impairment | Total |
| At January 1 | 4,185 | 865 | 5,050 | 5,464 | 1,152 | 6,616 |
| Impairment charges, etc. | 1,435 | 472 | 1,907 | 2,850 | 273 | 3,123 |
| Reversal of impairment charges | 2,272 | 511 | 2,783 | 4,288 | 562 | 4,850 |
| Other items | -24 | 54 | 30 | 159 | 2 | 161 |
| At December 31 | 3,324 | 880 | 4,204 | 4,185 | 865 | 5,050 |

Allowance account broken down by impairment reason (individual impairment charges)
2006

|  | Exposure before <br> impairment | Exposure before <br> impairment | Impairment | Impairment |
| :--- | ---: | ---: | ---: | ---: |
| Bankruptcy | 888 | 552 | 598 |  |
| Collection/suspension of payments | 414 | 240 | 721 |  |
| Composition/restructuring of debt | 748 | 310 | 465 | 361 |
| Other financial difficulties | 4,265 | 2,222 | 3,945 | 2,573 |
| Total | 6,315 | 3,324 | 6,599 | 4,185 |

In 2006, interest income from individually impaired financial assets amounted to DKr264m (DKr324m).

| Past due amounts $\begin{array}{r}\text { pe } \\ \text { cust }\end{array}$ | Retail, personal ustomers | Retail, business customers | Corporate customers | Institutions | Governments | Securitisation | $\begin{gathered} 2006 \\ \text { Total } \end{gathered}$ | $\begin{gathered} 2005 \\ \text { Total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due for up to 30 days | 110 | 19 | 114 | - | 2 | - | 245 | 217 |
| Past due for 31 to 60 days | 17 | 4 | 14 | - | 1 | - | 36 | 16 |
| Past due for 61 to 90 days | 10 | 2 | 11 | - | 2 | - | 25 | 5 |
| Past due for more than 90 days | ays 52 | 11 | 28 | - | 1 | - | 92 | 72 |
| Total | 189 | 36 | 167 | - | 6 | - | 398 | 310 |

# Notes - Risk management of Danske Bank Group 

## (DKrm)

## Market risk

The Group's interest rate, currency and equity exposures are subject to market risk. Market risk depends on general and specific changes in market conditions

The Group uses both conventional risk measures and sophisticated internal mathematical and statistical measures, such as Value-at-Risk [VaR], to calculate its market risk. VaR is a statistical measure of the maximum loss that the Group may incur on its portfolios over a certain period of time at a certain confidence level. VaR quantifies the possible loss under normal market conditions. One of the major strengths of this measure is that it provides an aggregate measurement of all risk types that factors in the correlation structure of the financial markets.

Market risk consists of three elements:

- Interest rate risk, which is the risk of losses because of changes in interest rates
- Exchange rate risk, which is the risk of losses on the Group's positions in foreign currency because of changes in exchange rates
- Equity market risk, which is the risk of losses because of changes in equity prices

The table below shows the market risk of the Danske Bank Group at the end of 2006 and 2005 calculated on the basis of conventional risk measures.

| Market risk | 2006 |  |
| :--- | ---: | ---: |
| Interest rate risk | 946 |  |
| Equity market risk, listed shares | 1,611 |  |
| Equity market risk, unlisted shares | 3,185 | 1,173 |
| Foreign exchange indicator 2 | 8,381 |  |

The exchange rate risk, which is measured on the basis of Danish kroner, was modest throughout 2006. At the end of the year, the risk was DKr7.5m using foreign exchange indicator 2 of the Danish FSA (2005: DKr5m). The indicator quantifies the exchange rate risk and expresses, at a confidence level of $99 \%$, the maximum loss the Group would incur, assuming that it did not change its currency positions in the course of the following 10 days.

The breakdown of interest rate risk by maturity below is calculated at year-end on the basis of a change in interest rates of one percentage point.

|  | $<1$ year | $1-3$ years | $3-7$ years | $7-11$ years | $>11$ years | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Interest rate risk 2006 | 1,251 | 56 | -982 | 71 | 550 | 946 |
| Interest rate risk 2005 | 28 | 351 | -113 | -113 | 355 | 508 |

At the end of 2006, the Group's value at risk amounted to DKr181m [2005: DKr203m]. The amount is the maximum amount that the Group would statistically lose at a confidence level of $99 \%$, assuming that the exposure was maintained for 10 days. The Group's value at risk remained modest throughout 2006. The table below shows the Group's 10 -day value at risk at a confidence level of $99 \%$, which is used for measuring the Group's capital requirement. The table breaks down the value at risk by risk type, and it shows the diversification gain of using VaR as an instrument to measure risk, instead of assessing the various risks individually.

|  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| By risk category | Avg. VaR | Minimum VaR | Maximum VaR | Dec. 31 | Avg. VaR | Minimum VaR | Maximum VaR | Dec. 31 |
| Interest rate | 170 | 131 | 2006 | 84 | 121 | 76 | 218 |  |
| Exchange rate | 14 | 19 | 12 | 10 | 15 | 132 |  |  |
| Equity market | 199 | -116 | -126 | -168 | -80 | 134 | -91 | 85 |
| Diversification gain | 267 | 145 | 531 | 181 | 179 | -65 | 162 | 135 |
| Total VaR |  |  |  |  | -103 | -71 |  |  |

## Notes - Risk management of Danske Bank Group

## (DKrm)

Back testing and stress testing
The Group conducts back tests on a daily basis to document that internal models used to measure market risk are sufficiently reliable. Back tests compare the losses calculated by the model with actual losses incurred and hypothetical losses assuming unchanged exposure and changes in market prices.

The Group conducts stress tests and scenario analyses to measure its risk of loss under unusual market conditions.

Stress tests based on worst-case scenarios usually involve a combination of historical events, whereas ad hoc scenarios may reflect current or future events.

The table below shows the effect on profits of extreme, but not necessarily very likely, shocks to current positions. The analysis was conducted on the basis of a stress test with a change in interest rates of $+/-2 \%$ as recommended by the Basel Committee. The Group combined this scenario with a fall in equity prices of $20 \%$ and changes in exchange rates of $+/-10 \%$.

| Risk category | Change in factors | Effect on profits 2006 | Effect on profits 2005 |
| :--- | ---: | ---: | ---: |
| Equity market | $-20 \%$ | -633 | -484 |
| Exchange rate | $+10 /-10 \%$ | $-76 /+76$ | $-25 /+25$ |
| Interest rate | $+2 /-2 \%$ | $-462 /+555$ | $-1,928 /+2,543$ |

## Notes - Risk management of Danske Bank Group

## (DKrm)

## Liquidity risk

Liquidity risk is defined as the risk of losses because

- the Group's funding costs increase more than expected
- lack of funding prevents the Group from establishing new business
- lack of funding will ultimately prevent the Group from meeting its obligations

Liquidity management at the Danske Bank Group is based on monitoring and managing operational and structural liquidity risks in various scenarios

The operational liquidity risk of the Group is managed on the basis of limits approved by the management. These limits require that the Group's short-term liquidity be positive. Liquidity is determined on the basis of the Group's known future receipts and payments under transactions already entered into.

The management of operational liquidity risk aims primarily at ensuring that the Group always has a liquidity buffer that is able, in the short term, to absorb the net effects of transactions made and expected changes in liquidity.

The table below breaks down the financial assets and liabilities of the Group by contractual due date.

| Financial assets 2006 | 0-3 months | 3-12 months | 1-5 years | > 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash in hand and demand deposits with central banks | 12,319 | - | - | - | 12,319 |
| Due from credit institutions and central banks | 252,291 | 19,449 | 2,721 | 807 | 275,268 |
| Bonds | 71,781 | 36,513 | 145,790 | 85,756 | 339,840 |
| Derivatives with positive fair value | 25,408 | 26,570 | 46,628 | 50,923 | 149,529 |
| Bank loans and advances | 540,184 | 170,793 | 129,907 | 213,438 | 1,054,322 |
| Mortgage loans | 15,879 | 10,991 | 59,442 | 516,272 | 602,584 |
| Total | 917,862 | 264,316 | 384,488 | 867,196 | 2,433,862 |
| 2005 |  |  |  |  |  |
| Cash in hand and demand deposits with central banks | 13,881 | - | - | - | 13,881 |
| Due from credit institutions and central banks | 258,588 | 12,447 | 2,050 | 1,833 | 274,918 |
| Bonds | 53,438 | 45,824 | 120,095 | 73,555 | 292,912 |
| Derivatives with positive fair value | 58,552 | 14,609 | 36,018 | 39,709 | 148,888 |
| Bank loans and advances | 410,785 | 130,619 | 110,553 | 177,646 | 829,603 |
| Mortgage loans | 19,351 | 11,414 | 64,667 | 473,660 | 569,092 |
| Total | 814,595 | 214,913 | 333,383 | 766,403 | 2,129,294 |

Notes - Risk management of Danske Bank Group

| (DKr m) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Financial liabilities |  |  |  |  |  |
| Due to credit institutions and central banks | 542,866 | 21,550 | 133 | - | 564,549 |
| Deposits | 661,410 | 30,101 | 3,756 | 7,676 | 702,943 |
| Trading portfolio liabilities | 45,496 | 36,689 | 75,732 | 78,607 | 236,524 |
| Issued mortgage bonds | 58,201 | 129,833 | 178,193 | 117,990 | 484,217 |
| Other liabilities | 52,713 | 65,880 | 159,953 | 15,190 | 293,736 |
| Subordinated debt |  |  | 8,525 | 40,426 | 48,951 |
| Total | 1,360,686 | 284,053 | 426,292 | 259,889 | 2,330,920 |
| 2005 |  |  |  |  |  |
| Due to credit institutions and central banks | 424,358 | 31,710 | 16,946 | 3,349 | 476,363 |
| Deposits | 608,030 | 11,975 | 3,832 | 7,347 | 631,184 |
| Trading portfolio liabilities | 116,474 | 18,130 | 38,898 | 38,540 | 212,042 |
| Issued mortgage bonds | 79,359 | 113,169 | 137,000 | 109,147 | 438,675 |
| Other liabilities | 124,371 | 37,064 | 79,449 | 10,215 | 251,099 |
| Subordinated debt | - |  | 5,596 | 38,241 | 43,837 |
| Total | 1,352,592 | 212,048 | 281,721 | 206,839 | 2,053,200 |

## Structural liquidity risk

The Group manages its structural liquidity risk on the basis of a set of targets to minimise the long-term liquidity mismatch and to ensure that it does not create an unnecessarily large need for funding in the future. The Group uses gap analyses to manage the structural liquidity risk. This type of analysis is based on a breakdown by maturity of assets, liabilities and off-balance-sheet items and on the contractual due dates of the products. When calculating structural liquidity risk, the Group takes into account that some balance sheet items in fact have maturities that deviate materially from the contractual due dates.

| December $31(\mathrm{DKr} \mathrm{bn})$ | $<1$ month | $1-3$ months | $3-12$ months | $1-5$ years | $5-10$ years | $>10$ years |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 2006 | 64 | 36 | 5 | 31 | 93 | 81 |
| 2005 | 73 | 9 | 8 | 50 | 102 | 62 |

# Notes - Risk management of Danske Bank Group 

## Life insurance risk

The Group's life insurance risk consists of financial risk [market risk and credit risk) and actual insurance risks attributable to Danica Pension.
The financial risk is related to the risk that, in the event of modest returns on customers' investment securities, the collective bonus potential and the bonus potential of paid-up policies are insufficient to cover customers' guaranteed benefits.

The most important factor as regards conventional life insurance products is the relation between investment securities and life insurance obligations. If the year's returns on customers' investment securities are inadequate to cover the customers' guaranteed return, the necessary strengthening of life insurance obligations, etc., the shortfall is covered first by the collective bonus potential and then by the bonus potential of paid-up policies. If these bonus potentials are insufficient to cover the shortfall, funds are allocated from shareholders' equity.

To ensure correspondence between the return on customers' investment securities and the customers' guaranteed benefits, the Group monitors the financial risk and has set limits for maximum market and interest rate risks. Stress tests are conducted regularly to ensure that Danica is able to withstand a fall in equity prices of $30 \%$, a decline of $50 \%$ or an increase of 2.5 percentage points in interest rates.

The credit risk of Danica's bond portfolio is modest since the portfolio consists primarily of government and mortgage bonds rated AAA by the international rating agencies. Individual risks are limited, and security has been provided for the value of derivatives hedging interest rate risk.

Liquidity risk is also modest. Large parts of the investment securities consist of ultra-liquid listed bonds and liquid foreign equities.

Insurance risks are linked to trends in mortality, disability, critical illness, etc. For example, an increase in life expectancy affects the time during which benefits are payable under certain pension plans, whereas the trends in mortality, sickness and recoveries affect life insurance and disability benefits.

The various risk elements are subject to ongoing actuarial assessment for the purpose of calculating insurance obligations and making relevant business adjustments. Life insurance obligations are calculated according to expected future mortality. Life insurance expenses are covered by the collective bonus potential. If the bonus potential is insufficient to cover all expenses, funds will be allocated from shareholders' equity.

As regards disability insurance, insurance obligations are calculated on estimates of recoveries and of reopenings of old claims. Estimates are based on data from Danica's portfolio of insurance contracts, and they are updated regularly. The results of Danica's health and accident business, critical illness and other types of business form part of the profit for the year. The trend in the results of these types of business is managed primarily through premium adjustments.

To reduce the insurance risk, a small portion of the risks related to mortality and disability is covered by reinsurance arrangements. Furthermore, Danica has hedged the risk of disasters.

## Notes - Risk management of Danske Bank Group

## Sensitivity analysis

The sensitivity indicators show the effect on Danica Pension's equity, the collective bonus potential and the bonus potential of benefits under paid-up policies generated by separate changes in interest rates, equity prices, real property prices and actuarial assumptions in connection with the calculation of life insurance obligations. If the bonus potential is inadequate to cover the policyholders' share of the effect, the shortfall will be covered by funds allocated from shareholders' equity.

| $\begin{aligned} & 2006 \\ & \text { [DKr bn] } \end{aligned}$ | Effect on equity | Maximum effect on collective bonus potential | Maximum effect on bonus potential of paid-up policies | Total effect |
| :---: | :---: | :---: | :---: | :---: |
| Increase in interest rates of 0.7 |  |  |  |  |
| of a percentage point | -0.1 | -0.7 | 3.5 | 2.7 |
| Decline in interest rates of 0.7 |  |  |  |  |
| of a percentage point | 0.1 | 1.5 | -3.5 | -1.9 |
| Decline in equity prices of 12\% | -0.3 | -4.5 | - | -4.8 |
| Decline in real property prices of 8\% | -0.1 | -1.1 | - | -1.2 |
| Change in foreign exchange rates |  |  |  |  |
| with a 0.5\% 10-day probability | - | -0.4 | - | -0.4 |
| Loss on counterparties of 8\% | - | -1.1 | - | -1.1 |
| Fall in mortality of 10\% | - | -1.4 | -0.1 | -1.5 |
| Increase in mortality of 10\% | - | 1.2 | 0.2 | 1.4 |
| Increase in disability of 10\% | - | -0.2 | - | -0.2 |

The life insurance provisions assume an increase in life expectancy of nearly three years compared with the assumptions made at the time the policies were taken out [2005: just over two years)
The sensitivity indicators apply to the risk incurred by Danica Pension only and not to the risk incurred by the subsidiaries of the insurance group. A simultaneous increase in interest rates of 0.7 of a percentage point, a decline in equity prices of $12 \%$, a decline in real property prices of $8 \%$ and a loss on counterparties of $8 \%$ would reduce shareholders' equity by DKrO.7bn, including the effect on subsidiaries, and the collective bonus potential by DKr6.1bn.

| 2005 <br> (DKr bn) | Effect on equity | Maximum effect on collective bonus potential | Maximum effect on bonus potential of paid-up policies | Total effect |
| :---: | :---: | :---: | :---: | :---: |
| Increase in interest rates of 0.7 |  |  |  |  |
| of a percentage point | -0.1 | -2.0 | 3.2 | 1.1 |
| Decline in interest rates of 0.7 |  |  |  |  |
| of a percentage point | 0.1 | 2.4 | -3.1 | -0.6 |
| Decline in equity prices of 12\% | - | -3.1 | . | -3.1 |
| Decline in real property prices of 8\% | -0.1 | -1.0 | - | -1.1 |
| Change in foreign exchange rates |  |  |  |  |
| with a 0.5\% 10-day probability | - | -0.3 | - | -0.3 |
| Loss on counterparties of 8\% | -0.1 | -1.1 | - | -1.2 |
| Fall in mortality of 10\% | - | -1.6 | -0.1 | -1.7 |
| Increase in mortality of 10\% | - | 1.4 | 0.1 | 1.5 |
| Increase in disability of 10\% | - | -0.3 | - | -0.3 |

## Pension risk

The Group's pension risk is the risk of a pension shortfall in the Group's defined benefit plans which means that it will have to make additional contributions to cover its pension obligations towards current and former employees.

The Group aims to reduce its pension risk on defined benefit plans in the same way as it seeks to reduce other risks. The use of financial derivatives to eliminate part of the inflation and interest rate risks is a cornerstone of the Group's risk management. By matching expected future pension benefits with the return on derivatives and the matching assets, the Group minimises its pension risk.

The high complexity of its pension obligations means that the Group does not use its normal limit structure to follow up on pension risk. Instead, the Group manages the market risk of pension plans on the basis of special follow-up and monitoring principles, so-called business objectives. The Group has formulated procedures to be followed in the case of deviations from these objectives. Quarterly risk reports follow up on the objectives, and they analyse the financial status of the individual plans on the basis of sensitivity analyses and the measuring of Value-at-Risk [VaR). Furthermore, the Group has fixed limits for acceptable risk exposure levels.

VaR is calculated at a confidence level of $99.97 \%$ and a time horizon of one year. The calculation is adjusted for inflation risk, which affects measurement in the long term. Consequently, the figures shown are long-term values at risk. At the end of 2006, the value at risk (long-term level) was DKr4,751m (2005: DKr4,878m).

Note 33 provides additional information about the Group's defined benefit plans.

## Notes - Risk management of Danske Bank Group

## Events after the balance sheet date

Danske Bank's purchase of Sampo Bank was approved at the end of January 2007, which means that Sampo Bank was not consolidated in the 2006 accounts of Danske Bank. Management's report shows the preliminary breakdown of the purchase price into fair value of net assets, intangible assets and goodwill. The Group will publish financial highlights for 2006 for the pro forma consolidated Group once the purchase is complete and Sampo Bank has presented its accounts for 2006 and the opening balance sheet.

At the end of January, Danske Bank Group decided to gather the activities of BG Bank and Danske Bank Denmark in a single banking division with the name Danske Bank. The two brands have become so similar that there are no longer good grounds for maintaining two separate banking operations. The change will mean that 60 branch offices of BG Bank and Danske Bank will merge into 30 branches during the spring. The merger of the two divisions is expected to entail a one-off expenditure of DKr275m. The Group expects to be able to save DKr 300 m each year through the merger, with full accounting effect in 2010. In 2007, the merger is expected to be cost-neutral.

## Annual accounts of the Parent Company, Danske Bank A/S

## (DKrm)

The accounts of the Parent Company, Danske Bank A/S, are prepared in accordance with the Danish Financial Business Act and the executive order of the Danish FSA on financial reports of credit institutions, etc. The rules are identical to the Group's valuation principles under IFRS with the exceptions that domicile property owned by the Parent Company is recognised at its estimated fair value and that the corridor method is not applied to pension obligations. Holdings in subsidiary undertakings are valued using the equity method, and tax payable by the undertakings is expensed under Income from associated and subsidiary undertakings. The format of the Parent Company accounts is not identical to the format of the consolidated accounts prepared in accordance with IFRS.

As the Group's accounting policies explain, the recognition of certain insurance contracts was adjusted with effect from January 1,2006 Comparative figures for 2004 and 2005 have been restated. The adjustment reduced the Parent Company's income from associated and subsidiary undertakings by $\mathrm{DKr199m}$ in 2006 and $\mathrm{DKr137m}$ in 2005. The new accounting policies that took effect on January 1,2006 , lowered holdings in associated undertakings and shareholders' equity by DKr421m.

The table shows the differences between the consolidated accounts presented in accordance with IFRS and the data reported to the Danish FSA with respect to net profit and shareholders' equity.

|  | Net profit 2006 | Net profit 2005 | Shareholders' equity Dec. 31, 2006 | Shareholders' equity Dec. 31, 2005 |
| :---: | :---: | :---: | :---: | :---: |
| Group accounts according to IFRS | 13,545 | 12,685 | 95,172 | 74,089 |
| Domicile property | -34 | -204 | 1,342 | 990 |
| Pension obligations | 568 | -422 | 34 | -534 |
| Tax effect | -131 | 154 | 8 | 141 |
| Minority interests | 12 | -4 | 3,001 | 2,992 |
| Group accounts according to the rules of the Danish FSA | 13,960 | 12,209 | 99,557 | 77,678 |
| Minority interests according to the rules of the Danish FSA | - | - | -3,048 | -3,040 |
| Parent company accounts according to the rules of the Danish FSA | 13,960 | 12,209 | 96,509 | 74,638 |

According to the rules of the Danish FSA, minority interests include special reserves in associated undertakings consolidated on a pro rata basis.

Income statement - Danske Bank A/S

| Note | (DKrm) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 2 | Interest income | 64,676 | 52,756 |
| 3 | Interest expense | 53,015 | 38,814 |
|  | Net interest income | 11,661 | 13,942 |
|  | Dividends from shares, etc. | 117 | 70 |
| 4 | Fee and commission income | 8,357 | 7,896 |
|  | Fees and commissions paid | 1,704 | 1,447 |
|  | Net interest and fee income | 18,431 | 20,461 |
| 5 | Value adjustments | 4,164 | 165 |
|  | Other operating income | 1,654 | 1,377 |
| 6 | Staff costs and administrative expenses | 11,297 | 11,144 |
|  | Amortisation and depreciation | 1,600 | 1,447 |
|  | Other operating expenses | - |  |
|  | Impairment charges for loans and advances, etc. | -207 | -1,162 |
|  | Income from associated and subsidiary undertakings | 5,571 | 4,908 |
|  | Profit before tax | 17,130 | 15,482 |
| 8 | Tax | 3,170 | 3,273 |
|  | Net profit for the year | 13,960 | 12,209 |
|  | Proposed profit allocation |  |  |
|  | Equity method reserve | 5,750 | 4,301 |
|  | Dividends for 2006 | 5,416 | 6,383 |
|  | Profit brought forward | 2,794 | 1,525 |
|  | Total | 13,960 | 12,209 |


| Note | (DKrm) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
|  | ASSETS |  |  |
|  | Cash in hand and demand deposits with central banks | 4,945 | 8,776 |
| 9 | Due from credit institutions and central banks | 362,863 | 378,464 |
| 10 | Loans and other amounts due at amortised cost | 818,530 | 641,307 |
|  | Bonds at fair value | 396,252 | 331,064 |
| 15 | Bonds at amortised cost | 223 | 223 |
|  | Shares, etc. | 3,695 | 4,772 |
|  | Holdings in associated undertakings | 853 | 974 |
|  | Holdings in subsidiary undertakings | 65,501 | 60,235 |
| 16 | Assets under pooled schemes | 38,262 | 36,165 |
|  | Intangible assets | 6,439 | 6,148 |
|  | Land and buildings | 4,483 | 4,070 |
| 12 | Investment property | 83 | 112 |
| 12 | Domicile property | 4,400 | 3,958 |
| 13 | Other tangible assets | 3,445 | 2,938 |
|  | Current tax assets | 20 | 46 |
| 14 | Deferred tax assets | - | 41 |
|  | Assets temporarily taken over | 9 |  |
| 17 | Other assets | 162,090 | 160,763 |
|  | Prepayments | 1,897 | 2,140 |
|  | Total assets | 1,869,507 | 1,638,126 |
|  | LIABILITIES AND EOUITY AMOUNTS DUE |  |  |
| 18 | Due to credit institutions and central banks | 590,211 | 487,033 |
| 19 | Deposits and other amounts due | 560,724 | 524,657 |
|  | Deposits under pooled schemes | 40,046 | 37,721 |
| 20 | Issued mortgage bonds at amortised cost | 277,848 | 235,119 |
|  | Current tax liabilities | 116 | 380 |
| 21 | Other liabilities | 255,688 | 232,504 |
|  | Deferred income | 821 | 682 |
|  | Total amounts due | 1,725,454 | 1,518,096 |
|  | PROVISIONS FOR LIABILITIES |  |  |
|  | Provisions for pensions and similar obligations | 456 | 698 |
| 14 | Provisions for deferred tax | 813 | 540 |
| 11 | Provisions for losses on guarantees | 198 | 173 |
|  | Other provisions for liabilities | 48 | 144 |
|  | Total provisions for liabilities | 1,515 | 1,555 |
|  | SUBORDINATED DEBT |  |  |
| 22 | Subordinated debt | 46,029 | 43,837 |
|  | SHAREHOLDERS' EQUITY |  |  |
|  | Share capital | 6,988 | 6,383 |
|  | Accumulated value adjustments | 998 | 652 |
|  | Equity method reserve | 16,560 | 10,810 |
|  | Profit brought forward | 71,963 | 56,793 |
|  | Total shareholders' equity | 96,509 | 74,638 |
|  | including proposed dividends | 5,416 | 6,383 |
|  | Total liabilities and equity | 1,869,507 | 1,638,126 |

Capital - Danske Bank A/S

| (DKr m) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital |  |  |  |  |  |  |  |
|  | Share capital | Foreign currency translation reserve | Revaluation reserve | Equity method reserve | Profit brought forward | Total 2006 | Total 2005 |
| Shareholders' equity at January 1 | 6,383 | -12 | 664 | 11,231 | 56,793 | 75,059 | 67,559 |
| Adjustment of accounting policies for insurance contracts written by subsidiary undertakings | - | - | . | -421 | - | -421 | -284 |
| Adjusted shareholders' equity <br>  |  |  |  |  |  |  |  |
| Translation of foreign units | - | 171 | - | - | - | 171 | 706 |
| Foreign unit hedges | - | -149 | - | - | - | -149 | -686 |
| Fair value adjustment of domicile property | ty | - | 351 | 32 | - | 383 | 215 |
| Tax on entries on shareholders' equity | - | - | - | - | -18 | -18 | -94 |
| Net gains not recognised |  |  |  |  |  |  |  |
| in the income statement | - | 22 | 351 | 32 | -18 | 387 | 141 |
| Net profit for the year | - | . | - | 5,718 | 8,242 | 13,960 | 12,209 |
| Total income | - | 22 | 351 | 5,750 | 8,224 | 14,347 | 12,350 |
| Dividends paid | - | - | - | - | -6,254 | -6,254 | -4,929 |
| Increase in share capital | 605 | - | - | - | 14,066 | 14,671 | - |
| Expenses for increase in share capital | - | - | - | - | -132 | -132 | - |
| Acquisition of own shares | - | - | - | - | -19,926 | -19,926 | -15,897 |
| Sale of own shares | - | - | - | - | 19,001 | 19,001 | 15,617 |
| Share-based payment | - | - | - | - | 164 | 164 | 104 |
| Employee shares | - | - | - | - | - | . | 118 |
| Reversal on acquisition | - | - | -27 | - | 27 | - | - |
| Shareholders' equity at December 31 | 6,988 | 10 | 988 | 16,560 | 71,963 | 96,509 | 74,638 |

At the end of 2006, the share capital was made up of 698,804,276 shares of a nominal value of DKr10 each. All shares carry the same rights; there is thus only one class of shares. Information about the holders of Danske Bank shares is available in Management's report.

| Own shares held by the Parent Company, Danske Bank A/S | Number of shares | Nominal value (DKrm) | Prop. of share capital [\%] | Sales/purchase price (DKrm) |
| :---: | :---: | :---: | :---: | :---: |
| Holding at January 1, 2005 | 8,324,185 | 83 | 1.17 | - |
| Acquired in 2005 | 97,374,772 | 974 | 15.26 | 15,757 |
| Sold in 2005 | 96,746,698 | 967 | 15.16 | 15,572 |
| Holding at December 31, 2005 | 8,952,259 | 90 | 1.40 |  |
| Acquired in 2006 | 85,432,459 | 854 | 12.23 | 19,712 |
| Sold in 2006 | 83,046,561 | 830 | 11.88 | 18,910 |
| Holding at December 31, 2006 | 11,338,157 | 114 | 1.63 | - |

Acquisitions in 2006 comprised shares for the trading portfolio and investments on behalf of customers.

| Danske Bank shares held by subsidiary undertakings | Number of shares | Nominal value (DKrm) | Prop. of share capital [\%] | Sales/purchase price (DKrm) |
| :---: | :---: | :---: | :---: | :---: |
| Holding at January 1, 2005 | 2,189,570 | 22 | 0.31 | - |
| Acquired in 2005 | 701,581 | 7 | 0.11 | 140 |
| Sold in 2005 | 244,000 | 2 | 0.04 | 45 |
| Holding at December 31,2005 | 2,647,151 | 27 | 0.41 | - |
| Acquired in 2006 | 917,300 | 9 | 0.13 | 214 |
| Sold in 2006 | 385,131 | 4 | 0.06 | 91 |
| Holding at December 31, 2006 | 3,179,320 | 32 | 0.45 | - |

Acquisitions in 2006 and 2005 consisted exclusively of investments on behalf of customers.

## Capital - Danske Bank A/S

| (DKrm) | 2006 | 2005 |
| :---: | :---: | :---: |
| Capital base and solvency ratio |  |  |
| Shareholders' equity | 96,509 | 74,638 |
| Adjustment of accounting policies 2006, reversal | - | 421 |
| Proposed dividends | -5,416 | -6,383 |
| Intangible assets | -6,439 | -6,147 |
| Deferred tax assets | - | -41 |
| Revaluation of real property | -988 | -664 |
| Core (tier 1) capital, less statutory deductions | 83,666 | 61,824 |
| Hybrid core capital | 11,419 | 6,376 |
| Core (tier 1) capital, including hybrid core capital, less statutory deductions | 95,085 | 68,200 |
| Subordinated debt, excluding hybrid core capital | 34,707 | 35,953 |
| Revaluation of real property | 988 | 664 |
| Statutory deduction for insurance subsidiaries | -4,297 | -8,254 |
| Other statutory deductions | -37 | -38 |
| Capital base, less statutory deductions | 126,446 | 96,525 |
| Risk-weighted items |  |  |
| not included in trading portfolio | 712,594 | 581,274 |
| with market risk in trading portfolio | 68,473 | 55,683 |
| Total risk-weighted items | 781,067 | 636,957 |
| Core (tier 1) capital ratio, \% | 10.7 | 9.7 |
| Core (tier 1) capital ratio, including hybrid core capital, \% | 12.2 | 10.7 |
| Solvency ratio, \% | 16.2 | 15.2 |
| Minimum capital requirement of 8\% of risk-weighted items | 62,485 | 50,957 |

Capital base and solvency ratio for 2005 are calculated in accordance with the rules of the Danish FSA in force at that time.

Notes - Danske Bank A/S

| Note | (DKrm) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 1 | Net interest and fee income and value adjustments broken down by business segment |  |  |
|  | Banking Activities | 18,689 | 17,453 |
|  | Danske Markets | 2,634 | 2,355 |
|  | Danske Capital | 691 | 644 |
|  | Other | 581 | 174 |
|  | Total | 22,595 | 20,626 |
|  | Broken down by geographical segment |  |  |
|  | Denmark | 18,189 | 16,589 |
|  | Finland | 171 | 147 |
|  | Germany | 262 | 222 |
|  | Norway | 170 | 109 |
|  | Poland | 23 | - |
|  | Sweden | 2,942 | 2,373 |
|  | UK | 838 | 962 |
|  | US | - | 224 |
|  | Total | 22,595 | 20,626 |
|  | Geographical segmentation is based on the location where the individual transactions are recorded. The figures for Denmark include finance costs related to investments in foreign activities. |  |  |
| 2 | Interest income |  |  |
|  | Reverse transactions with credit institutions and central banks | 4,878 | 5,273 |
|  | Credit institutions and central banks | 14,544 | 10,776 |
|  | Reverse loans | 8,733 | 5,000 |
|  | Loans, advances and other amounts due | 23,399 | 17,506 |
|  | Bonds | 8,353 | 12,033 |
|  | Derivatives | 4,745 | 2,163 |
|  | Currency contracts | 5,493 | 3,207 |
|  | Interest rate contracts | -748 | -1,044 |
|  | Other interest income | 24 | 5 |
|  | Total | 64,676 | 52,756 |
| 3 | Interest expense |  |  |
|  | Repo transactions with credit institutions and central banks | 3,481 | 4,662 |
|  | Credit institutions and central banks | 24,642 | 17,469 |
|  | Repo deposits | 3,151 | 1,670 |
|  | Deposits and other amounts due | 8,682 | 6,767 |
|  | Issued bonds | 10,796 | 5,912 |
|  | Subordinated debt | 2,076 | 2,012 |
|  | Other interest expenses | 187 | 322 |
|  | Total | 53,015 | 38,814 |
| 4 | Fee and commission income |  |  |
|  | Securities trading and custody account fees | 4,048 | 3,484 |
|  | Payment services fees | 1,374 | 1,335 |
|  | Loan fees | 1,373 | 1,242 |
|  | Guarantee commissions | 713 | 775 |
|  | Other fees and commissions | 849 | 1,060 |
|  | Total | 8,357 | 7,896 |

Notes - Danske Bank A/S

| Note | (DKr m) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 5 | Value adjustments |  |  |
|  | Loans and advances at fair value | -1,110 | 323 |
|  | Bonds | -971 | -2,320 |
|  | Shares, etc. | 747 | 826 |
|  | Investment property | 48 | 100 |
|  | Currency | 931 | 1,192 |
|  | Derivatives | 1,985 | 1,910 |
|  | Assets under pooled schemes | 1,460 | 4,286 |
|  | Deposits under pooled schemes | -1,597 | -4,462 |
|  | Other assets | 804 | 398 |
|  | Other liabilities | 1,867 | -2,088 |
|  | Total | 4,164 | 165 |
| 6 | Staff costs and administrative expenses |  |  |
|  | Remuneration of the Executive Board and the Board of Directors |  |  |
|  | Executive Board | 14 | 10 |
|  | Board of Directors | 9 | 8 |
|  | Total | 23 | 18 |
|  | Staff costs |  |  |
|  | Salaries | 6,234 | 6,160 |
|  | Pensions | 564 | 950 |
|  | Financial services employer tax, etc. | 879 | 731 |
|  | Total | 7,677 | 7,841 |
|  | Other administrative expenses | 3,597 | 3,285 |
|  | Total staff costs and administrative expenses | 11,297 | 11,144 |
|  | Number of full-time equivalent staff (avg.) | 13,446 | 13,260 |
|  | The consolidated accounts (note 8) contain additional information about remuneration of the Executive Board and the Board of Directors. |  |  |
| 7 | Audit fees |  |  |
|  | Total fees to the accounting firms elected by the general meeting which perform the statutory audit | 11 |  |
|  | Fees for non-audit services included in preceding item | 4 | 3 |
| 8 | Tax |  |  |
|  | Calculated tax charge for the year | 2,917 | 2,752 |
|  | Other deferred tax | 336 | 505 |
|  | Adjustment of prior-year tax charge | -83 | 20 |
|  | Lowering of tax rate | - | -24 |
|  | Tax on impairment charges for loans and advances, etc. | - | 20 |
|  | Total | 3,170 | 3,273 |
|  | Effective tax rate | \% | \% |
|  | Danish tax rate | 28.0 | 28.0 |
|  | Non-taxable income and non-deductible expenses | -0.7 | -0.2 |
|  | Difference between tax rates of foreign units and Danish tax rate | 0.3 | 0.5 |
|  | Adjustment of prior-year tax charge | -0.7 | 0.2 |
|  | Lowering of tax rate | - | -0.2 |
|  | Tax on impairment charges for loans and advances, etc. | - | 0.2 |
|  | Effective tax rate | 26.9 | 28.5 |
|  | of which included under income from associated and subsidiary undertakings | 8.4 | 7.7 |
|  | Total | 18.5 | 20.8 |

Notes - Danske Bank A/S

| Note | (DKr m) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 9 | Due from credit institutions and central banks |  |  |
|  | Demand deposits | 22,426 | 24,136 |
|  | Up to 3 months | 299,989 | 320,769 |
|  | From 3 months to 1 year | 22,170 | 20,128 |
|  | From 1 to 5 years | 15,523 | 9,688 |
|  | Over 5 years | 2,755 | 3,743 |
|  | Total | 362,863 | 378,464 |
|  | Due from credit institutions | 296,904 | 276,172 |
|  | Term deposits with central banks | 65,959 | 102,292 |
|  | Total | 362,863 | 378,464 |
|  | including reverse transactions | 163,862 | 188,857 |
| 10 | Loans and other amounts due at amortised cost |  |  |
|  | Demand deposits | 69,076 | 57,288 |
|  | Up to 3 months | 422,892 | 320,454 |
|  | From 3 months to 1 year | 115,817 | 87,800 |
|  | From 1 to 5 years | 81,383 | 69,714 |
|  | Over 5 years | 129,362 | 106,051 |
|  | Total | 818,530 | 641,307 |
|  | including reverse transactions | 294,555 | 209,732 |
|  | Loans and guarantees broken down by sector and industry | \% | \% |
|  | Public sector | 3.2 | 4.0 |
|  | Corporate sector |  |  |
|  | Agriculture, hunting and forestry | 1.0 | 1.1 |
|  | Fisheries | 0.0 | 0.0 |
|  | Manufacturing industries, extraction of raw materials, utilities |  |  |
|  | raw materials, utilities | 9.0 | 10.2 |
|  | Building and construction | 1.2 | 1.1 |
|  | Trade, restaurants and hotels | 4.0 | 4.3 |
|  | Transport, mail and telephone | 2.7 | 2.5 |
|  | Credit, finance and insurance | 49.5 | 47.3 |
|  | Property administration, purchase and sale, and business services | 9.8 | 8.8 |
|  | Other | 0.0 | 0.0 |
|  | Total corporate sector | 77.2 | 75.3 |
|  | Retail customers | 19.6 | 20.7 |
|  | Total | 100.0 | 100.0 |

## Notes - Danske Bank A/S



The value of real property is assessed by the Group's valuers.

Notes - Danske Bank A/S

| Note | ( DKr m ) |  |  | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 13 | Other tangible assets |  |  |  |  |
|  | Cost at January 1 |  |  | 5,600 | 4,982 |
|  | Foreign currency translation |  |  | 5 | -2 |
|  | Additions, including property improvement expenditure |  |  | 1,691 | 1,568 |
|  | Disposals |  |  | 958 | 948 |
|  | Transfers to other items |  |  | . |  |
|  | Cost at December 31 |  |  | 6,338 | 5,600 |
|  | Depreciation and impairment charges at January 1 |  |  | 2,662 | 2,515 |
|  | Foreign currency translation |  |  | -1 | -7 |
|  | Depreciation |  |  | 777 | 706 |
|  | Impairment charges |  |  | - | - |
|  | Depreciation of and impairment charges for assets sold |  |  | 545 | 552 |
|  | Reversal of prior-year impairment charges |  |  | - | - |
|  | Depreciation and impairment charges at December 31 |  |  | 2,893 | 2,662 |
|  | Carrying amount at December 31 |  |  | 3,445 | 2,938 |
| 14 | Change in deferred tax |  |  |  |  |
|  | 2006 <br> At Jan. 1 | Foreign currency translation | Recognised in profit for the year | Recognised in shareholders' equity | At Dec. 31 |
|  | Intangible assets 158 | - | 78 | - | 236 |
|  | Tangible assets 939 | - | 126 | - | 1,065 |
|  | Securities -183 | - | -37 | - | -220 |
|  | Provisions for obligations -353 | - | 119 | - | -234 |
|  | Tax loss carryforwards | - | - | - | . |
|  | Other -62 | - | 28 | - | -34 |
|  | Total 499 | - | 314 | - | 813 |
|  | including adjustment of prior-year tax charges | - | -22 | - | - |
|  | 2005 |  |  |  |  |
|  | Intangible assets 47 | - | 111 | - | 158 |
|  | Tangible assets 382 | - | 557 | - | 939 |
|  | Securities -34 | - | -149 | - | -183 |
|  | Provisions for obligations -592 | - | 239 | - | -353 |
|  | Tax loss carryforwards | - | - | - | - |
|  | Other -137 | - | 115 | -40 | -62 |
|  | Total -334 | - | 873 | -40 | 499 |
|  | including adjustment of prior-year tax charges | - | 392 | - | - |
|  | Deferred tax |  |  |  |  |
|  | Deferred tax assets |  |  | - | 41 |
|  | Provisions for deferred tax |  |  | 813 | 540 |
|  | Deferred tax, net |  |  | 813 | 499 |
| 15 | Bonds at amortised cost |  |  |  |  |
|  | The fair value of held-to-maturity assets totals |  |  | 224 | 224 |
|  | The carrying amount of held-to-maturity assets totals |  |  | 223 | 223 |

Notes - Danske Bank A/S

| Note | (DKrm) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 16 | Assets under pooled schemes |  |  |
|  | Bonds at fair value | 21,105 | 21,747 |
|  | Shares | 12,962 | 12,123 |
|  | Unit trust certificates | 4,718 | 2,643 |
|  | Cash deposits, etc. | 1,261 | 1,208 |
|  | Total assets before elimination | 40,046 | 37,721 |
|  | Own shares | 826 | 599 |
|  | Other internal balances | 958 | 957 |
|  | Total | 38,262 | 36,165 |
| 17 | Other assets |  |  |
|  | Positive fair value of derivatives | 147,722 | 147,319 |
|  | Other assets | 14,368 | 13,444 |
|  | Total | 162,090 | 160,763 |
| 18 | Due to credit institutions and central banks |  |  |
|  | Amounts payable on demand | 47,042 | 41,609 |
|  | Up to 3 months | 521,686 | 423,751 |
|  | From 3 months to 1 year | 21,354 | 21,132 |
|  | From 1 to 5 years | 129 | 537 |
|  | Over 5 years |  | 4 |
|  | Total | 590,211 | 487,033 |
|  | including repo transactions | 139,130 | 86,346 |
| 19 | Deposits and other amounts due |  |  |
|  | On demand | 275,593 | 241,270 |
|  | Term deposits | 5,393 | 6,527 |
|  | Time deposits | 157,267 | 161,828 |
|  | Repo deposits | 104,044 | 96,882 |
|  | Special deposits | 18,427 | 18,150 |
|  | Total | 560,724 | 524,657 |
|  | On demand | 275,593 | 241,270 |
|  | Up to 3 months | 249,033 | 263,563 |
|  | From 3 months to 1 year | 24,837 | 9,131 |
|  | From 1 to 5 years | 3,582 | 3,349 |
|  | Over 5 years | 7,679 | 7,344 |
|  | Total | 560,724 | 524,657 |
| 20 | Issued bonds at amortised cost |  |  |
|  | On demand |  | - |
|  | Up to 3 months | 92,038 | 118,853 |
|  | From 3 months to 1 year | 69,303 | 32,834 |
|  | From 1 to 5 years | 106,123 | 73,597 |
|  | Over 5 years | 10,384 | 9,835 |
|  | Total | 277,848 | 235,119 |
| 21 | Other liabilities |  |  |
|  | Negative fair value of derivatives | 142,388 | 149,254 |
|  | Other liabilities | 113,300 | 83,250 |
|  | Total | 255,688 | 232,504 |

## Notes - Danske Bank A/S

| Note | $(D K r m)$ |
| :--- | :--- |
| 22 | Subordinated debt |
|  | Subordinated debt consists of liabilities in the form of subordinated loan capital and hybrid core capital which, in the event of Danske <br> Bank's voluntary or compulsory winding-up, will not be repaid until after the claims of ordinary creditors have been met. Subordinated <br> debt is included in the capital base, etc. in accordance with sections 124, 132 and 136 of the Danish Financial Business Act. |


| Currency | Principal (million) | Interest rate | Issued | Maturity | Redemption price | $\begin{array}{r} 2006 \\ \text { [DKr m] } \end{array}$ | $\begin{array}{r} 2005 \\ (\mathrm{DKr} \mathrm{~m}) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Redeemed loans |  |  |  |  |  |  | 1,897 |
| JPY | 10,000 | 6.300 | 1992 | 14.09.2010 | 100 | 475 | 537 |
| USD | 500 | 7.400 | 1997 | 15.06.2010 | 100 | 2,831 | 3,162 |
| EUR | 700 | 5.750 | 2001 | 26.03.1011 | 100 | 5,219 | 5,223 |
| EUR | 400 | 5.875 | 2002 | 26.03.2015 | 100 | 2,982 | 2,984 |
| EUR | 500 | 5.125 | 2002 | 12.11.2012 | 100 | 3,728 | 3,730 |
| EUR | 500 | 4.250 | 2003 | 20.06.2016 | 100 | 3,728 | 3,730 |
| NOK | 1,770 | var. | 2003 | 25.05.2014 | 100 | 1,602 | 1,654 |
| GBP | 350 | 5.375 | 2003 | 29.09.2021 | 100 | 3,886 | 3,810 |
| NOK | 500 | var. | 2003 | 15.02.2014 | 100 | 453 | 467 |
| SEK | 750 | var. | 2004 | 22.12.2013 | 100 | 619 | 596 |
| EUR | 700 | 4.100 | 2005 | 16.03.2018 | 100 | 5,219 | 5,223 |
| EUR | 500 | var. | 2005 | 09.09.2013 | 100 | 3,728 | 3,730 |
| NOK | 535 | var. | 2005 | 22.03.2014 | 100 | 484 | 500 |
| Subordinated deb |  |  |  |  |  | 34,954 | 37,243 |


| Hybrid core capital |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| USD 750 | 5.914 | 2004 | Perpetual | 100 | 4,246 | 4,743 |
| GBP 150 | 5.563 | 2005 | Perpetual | 100 | 1,666 | 1,633 |
| GBP 500 | 5.684 | 2006 | Perpetual | 100 | 5,552 | - |
| Total hybrid core capital |  |  |  |  | 11,464 | 6,376 |
| Nominal subordinated debt |  |  |  |  | 46,418 | 43,619 |
| Hedging of interest rate risk at fair value |  |  |  |  | -96 | 1,538 |
| Holding of own bonds |  |  |  |  | -293 | -1,320 |
| Total subordinated debt |  |  |  |  | 46,029 | 43,837 |
| Interest, etc. on subordinated debt added during the year break down as follows |  |  |  |  |  |  |
| Interest |  |  |  |  | 2,076 | 2,012 |
| Extraordinary repayments |  |  |  |  | 1,897 | 2,734 |
| Establishment and repayment costs |  |  |  |  | 22 | 39 |
| Amount included in the capital base at December 31 |  |  |  |  | 46,126 | 42,329 |

The consolidated accounts (note 32) contain additional information about subordinated debt and terms of contract.

## Notes - Danske Bank A/S

| Note | (DKr m) | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| 23 | Assets deposited as security |  |  |
|  | At the end of 2006, Danske Bank A/S had deposited securities worth DKr225,005m with Danish and international clearing centres, etc. as security. In 2005, the corresponding amount was DKr197,282m. |  |  |
| Assets sold in repo transactions |  |  |  |
| Bonds at fair value |  | 238,852 | 179,888 |
| Shares, etc. |  | 194 | 15 |
| Total |  | 239,046 | 179,903 |
| Total security deposited for subsidiary undertakings |  | 5,431 | 5,725 |

## Contingent liabilities

Owing to its size and business volume, Danske Bank A/S is continually a party to various lawsuits. The Bank does not expect the outcomes of the cases pending to have any material effect on its financial position.

The Bank is jointly and severally liable for the prior-year corporation tax of companies that were jointly taxed before January 1, 2005 With effect from January 1, 2005, the joint taxation comprises all Danish group companies. The Bank manages the joint taxation and is liable only for the tax payable by the Bank itself and amounts received from subsidiary undertakings in payment of the joint corporation tax. The Bank is registered jointly with all significant, wholly-owned Danish subsidiary undertakings for financial services employer tax and VAT for which it is jointly and severally liable.

Guarantees and other liabilities
Guarantees, etc.

| Financial guarantees | 16,116 | 15,289 |
| :--- | ---: | ---: |
| Mortgage finance guarantees | 42,484 | 40,101 |
| Registration and remortgaging guarantees | 15,243 | 16,537 |
| Other guarantees | 187,412 | 186,509 |
| Total | 261,255 | 258,436 |


| Other liabilities |  |  |
| :--- | ---: | ---: |
| Irrevocable loan commitments shorter than 1 year | 140,253 | 96,029 |
| Irrevocable loan commitments longer than 1 year | 108,241 | 95,215 |
| Sales with an option to repurchase | - |  |
| Other obligations | 724 | 817 |
| Total | 249,218 | 192,061 |

The consolidated accounts contain additional information about contingent liabilities.

## Related parties

|  | Associated <br> undertakings |  | Subsidiary <br> undertakings |
| :--- | ---: | ---: | ---: | ---: |
|  | 2006 | 2005 | 2006 |



The consolidated accounts include additional information about the hedging of risk.

| (DKr m) | 2006 | 2005 | 2004 | 2003 | 2002 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| HIGHLIGHTS |  |  |  |  |  |
| Net interest and fee income | 18,431 | 20,461 | 18,832 | 19,927 |  |
| Value adjustments | 4,164 | 165 | -56 | -439 | 18,994 |
| Staff costs and administrative expenses | 11,297 | 11,144 | 11,436 | 11,420 | 11,547 |
| Impairment charges for loans and advances, etc. | -207 | $-1,162$ | 602 | 1,430 | 1,312 |
| Income from associated |  |  |  |  |  |
| and subsidiary undertakings | 5,571 | 4,908 | 4,439 | 5,938 |  |
| Net profit for the year | 13,960 | 12,209 | 8,958 | 9,286 | 8,528 |
| Loans and advances | 818,530 | 641,307 | 509,061 | 442,428 | 404,387 |
| Shareholders' equity | 96,509 | 74,638 | 67,276 | 60,451 | 60,319 |
| Total assets | $1,869,507$ | $1,638,126$ | $1,378,952$ | $1,187,506$ | $1,139,742$ |


| RATIOS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Solvency ratio, \% | 16.2 | 15.2 | 14.6 | 15.8 | 15.0 |
| Core (tier 1) capital ratio, \% | 12.2 | 10.7 | 11.1 | 11.1 | 10.9 |
| Return on equity before tax, \% | 20.0 | 21.8 | 16.5 | 21.6 | 19.0 |
| Return on equity after tax, \% | 16.3 | 17.2 | 13.2 | 15.4 | 14.0 |
| Cost/income ratio, DKr | 2.35 | 2.35 | 1.84 | 1.98 | 1.83 |
| Interest rate risk, \% | -0.4 | 0.0 | 0.6 | 2.2 | 1.5 |
| Foreign exchange position, \% | 0.5 | 1.6 | 2.2 | 8.2 | 3.7 |
| Foreign exchange risk, \% | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 |
| Loans, advances and impairment charges as \% of deposits | 136.8 | 114.7 | 105.6 | 99.5 | 104.9 |
| Gearing of loans and advances | 8.5 | 8.6 | 7.6 | 7.3 | 6.7 |
| Growth in loans and advances, \% | 27.6 | 26.0 | 14.1 | 9.4 | -1.7 |
| Excess cover relative to the statutory liquidity requirement, \% | 137.0 | 160.2 | 184.0 | 215.2 | 182.1 |
| Total amount of large exposures, \% | 151.5 | 173.8 | 161.2 | 149.6 | 140.0 |
| Impairment ratio, \% | 0.0 | -0.1 | 0.0 | 0.2 | 0.2 |
| Earnings per share, DKr | 21.2 | 18.6 | 12.9 | 12.9 | 11.3 |
| Book value per share, DKr | 140 | 117 | 100 | 85 | 82 |
| Proposed dividend per share, DKr | 7.75 | 10.00 | 7.85 | 6.55 | 4.75 |
| Share price at December 31/earnings per share | 11.8 | 11.9 | 12.8 | 10.8 | 10.4 |
| Share price at December 31/book value per share | 1.78 | 1.89 | 1.67 | 1.63 | 1.43 |

For 2004-2006, items are valued in accordance with the executive order on financial reports issued by the Danish FSA on November 21 , 2005. For 2002-2003, items are valued in accordance with the rules in force at that time. The ratios are defined in the executive order on financial reports of credit institutions, etc. issued by the Danish FSA.

Notes - Danske Bank A/S

| [DKr m] |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Group holdings and undertakings |  |  |  |  |

This Annual Report is available at www.danskebank.com

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[^0]:    The annual general meeting of Danske Bank will be held on
    Tuesday. March 6, 2007, at 2.00pm at the Tivoli Concert Hall
    in Copenhagen.

[^1]:    *The ratings of Standard \& Poor's and Moody's apply to $95 \%$ of all bonds issued by Realkredit Danmark.

