Copenhagen Stock Exchange Nikolaj Plads 6 1067 Copenhagen K

Translation

Struer, 10 January 2007

# Interim report for the period 1 June – 30 November 2006 for Bang & Olufsen a/s

- The Group's turnover for the first half year was DKK 2,069 million against DKK 1,924 million for the same period last year, an increase of DKK 145 million or 8%. The branded business grew by 9%.
- Operating profit totalled DKK 240 million against DKK 190 million for the same period last year. Result before tax was DKK 238 million against DKK 185 million last year, i.e. an increase in the result of DKK 53 million or 29%.
- Over the half year, the Group, in general, achieved satisfactory turnover development in all important markets. The difficult first quarter in the US was offset by a good second quarter performance, which resulted in an increase in turnover of 7% compared to the same period last year.
- Turnover for the second quarter was DKK 1,193 million against DKK 1,126 million last year, equating to an increase of DKK 67 million or 6%, (8% for the branded business). The result before tax was a profit of DKK 181 million for the quarter against DKK 135 million, i.e. an improvement of DKK 46 million or 34% on last year.
- During the half year, Bang & Olufsen ICEpower a/s achieved a DKK 9 million or 22% increase in turnover, while Bang & Olufsen Medicom a/s' turnover fell by DKK 32 million to DKK 75 million compared to the same period last year.
- During the second quarter, the Group launched a new audio/video centre, BeoCenter 6-26. In the US the new flagship within flat-screen TVs, BeoVision 9, was launched, as well as the mobile phone, Serene, and the bluetooth earset, Earset 2.
- The first half year developed satisfactorily. For the 2006/07 financial year, the Group expects a result before tax in the region of DKK 470-510 million. The expected result has been increased with the proceeds from the sale of a 65% stake in Bang & Olufsen Medicom a/s. The expectations are based on a net effect of capitalised development costs of DKK 10 million for the year against DKK 69 million last year.

Jørgen Worning <sup>Chairman</sup> Torben Ballegaard Sørensen President, CEO

For further information: Torben Ballegaard Sørensen, President, CEO, tel:.: +45 9684 5000.

#### Main figures – Bang & Olufsen a/s – the Group (unaudited)

Main figures are prepared in accordance with IFRS (International Financial Reporting Standards).

(DKK million)

| Main figures for the half year                                    | 1/6–30/11 2006   | 1/6-30/11 2005   |
|---|------------------|------------------|
| Net turnover  | 2,069.0          | 1,924.3          |
| <b>Gross profit</b>   | <b>982.7</b>     | <b>919.9</b>     |
| Gross margin  | 47.5 %           | 47.8 %           |
| <b>Operating profit</b>   | <b>239.9</b>     | <b>190.2</b>     |
| Financial items, net  | (1.7)            | (5.3)            |
| <b>Result before tax</b>  | <b>238.2</b>     | <b>184.9</b>     |
| Tax on result for the period*                                     | (71.8)           | (59.1)           |
| Result for the period   | <u>    166.4</u> | <u>    125.8</u> |
| Result for the period, shareholders of the parent company's share | 163.6            | 124.9            |
| Result for the period, minority interests' share                  | <u>2.8</u>       | <u>0.9</u>       |
| Result for the period   | <u>    166.4</u> | <u>    125.8</u> |

| Balance sheet information   | 30/11 2006   | 31/5 2006   | 30/11 2005   |
|---|--|---|--|
| Intangible assets<br>Tangible assets<br>Investment properties<br>Financial assets<br><b>Total non-current assets</b>                                    | 374.9<br>663.4<br>0.7<br><u>67.8</u><br><b>1,106.8</b> | 356.2<br>667.4<br>0.7<br><u>71.2</u><br><b>1,095.5</b>  | 329.6<br>641.7<br>0.7<br><u>92.6</u><br><b>1,064.6</b> |
| Inventories<br>Receivables<br>Liquid funds<br>Non-current assets and disposal groups classified as held for sale<br><b>Total current assets</b>         | 782.5<br>1,007.2<br>-<br><u>39.8</u><br><b>1,829.5</b> | 567.4<br>748.6<br>502.5<br><u>1.1</u><br><b>1,819.6</b> | 579.5<br>928.1<br>257.3<br>                            |
| Total assets  | 2,936.3  | <u>2,915.1</u>  | 2,829.5  |
| Equity<br>Non-current liabilities<br>Current liabilities<br>Liabilities regarding non-current assets and disposal groups<br>classified as held for sale | 1,655.4<br>395.6<br>870.7<br><u>14.6</u>               | 1,742.1<br>402.7<br>770.3                               | 1,628.6<br>348.2<br>852.7                              |
| Total equity and liabilities  | 2,936.3  | 2,915.1   | 2,829.5  |

\*Corporation tax has been calculated as the share of the financial year's expected tax liability relating to the result for the 6 months. Parentheses denote negative figures or amounts to be deducted.

## Bang & Olufsen a/s Interim report for the period 1 June – 30 November 2006

| Development in equity  | 1/6-30/11 2006                       | 1/6-30/11 2005            |
|--|--------------------------------------|---------------------------|
| Equity as at 1 June<br>Accumulated effect at the beginning of the year   | 1,742.1                              | 1,750.5                   |
| of changes to accounting principles applied<br>Adjusted equity as at 1 June                                    | 1,742.1                              | <u>(34.0)</u><br>1,716.5  |
| Equity and exchange rate adjustments, subsidiaries<br>Change in fair value of derivative financial instruments | 0.8<br>0.4                           | 1.8<br>(0.9)              |
| Correction regarding previous years<br>Subscription of employee shares   | 2.2                                  | -<br>11.5                 |
| Employee shares<br>Grant of share options<br>Net income recognised directly in equity                          | 10.8<br>(5.1)<br>9.1                 | <u> </u>                  |
| Retained earnings<br>Total income  | <u>    166.4</u><br><u>    175.5</u> | <u>125.8</u><br>140.8     |
| Subscription of employee shares<br>Purchase of own shares  | - (89.8)                             | 5.5<br>(97.2)             |
| Sale of own shares<br>Dividend, own shares   | 16.5<br>11.3                         | 6.3<br>5.7                |
| Dividend paid  | <u>(200.2)</u><br>(262.2)            | <u>(149.0)</u><br>(228.7) |
| Equity as at 30 November   | <u>1,655.4</u>                       | <u>1,628.6</u>            |
| Cash flow, main figures  | 1/6-30/11 2006                       | 1/6-30/11 2005            |
| Cash flow from operating activities<br>Cash flow from investment activities                                    | (101.1)<br>(140.7)                   | (53.1)<br>(173.3)         |
| Cash flow from financing activities  | (285.6)                              | (248.2)                   |
| Cash flow for the period   | (527.4)                              | (474.6)                   |

Parentheses denote negative figures or amounts to be deducted.

#### Comments to the development in the first half year

#### Bang & Olufsen a/s

Turnover for the Bang & Olufsen a/s Group for the first half year was DKK 2,069 million against DKK 1,924 million last year. This represents an increase in turnover of DKK 145 million, or 8%.

Over the half year, the branded business recorded a turnover of DKK 1,965 million, i.e. an advance of DKK 168 million, from DKK 1,797 million or 9%, compared to the turnover in the same period last year, which was characterised by several new launches.

In respect of the non-branded business, Bang & Olufsen Medicom a/s saw a decline in turnover of DKK 32 million, while Bang & Olufsen ICEpower a/s recorded an increase in turnover of DKK 9 million or 22%.

The Group's gross margin was largely unchanged at 47.5% against 47.8% for the same period last year.

As planned, the Group continued to increase its product development activities. As a result, development costs increased by DKK 25 million to DKK 222 million against DKK 197 last year. Within the Automotive area DKK 23 million was spent against DKK 7 million in the same period last year as work on the development of new sound systems for current as well as potential customers has intensified. The net effect of the capitalisation of development costs was positive for the half year at DKK 22 million against DKK 39 million for the same period last year.

Distribution and marketing costs totalled DKK 448 million against DKK 453 million last year. Costs relating to the Australian distribution, which was acquired on October 1, 2005, were DKK 9 million higher this half year in that the Australian distribution is included for the whole period.

Administration costs fell by DKK 7 million, from DKK 80 million to DKK 73 million.

During the first half year, costs relating to the issue of employee shares of DKK 11 million were incurred against DKK 12 million last year.

Operating profit for the half year totalled DKK 240 million against DKK 190 million last year. Financial items amounted to a net expense of DKK 2 million against DKK 5 million in the same period last year. The change in financial items primarily relates to foreign exchange adjustments which, at DKK 1 million, were positive whereas for the same period last year, they amounted to a loss of DKK 7 million.

The result before tax was a profit of DKK 238 million against DKK 185 million for the same period last year, which is an improvement of DKK 53 million or 29%. The result after tax totalled DKK 166 million against DKK 126 million last year.

Cash flow for the half year was negative at DKK 527 million. During the period under review, DKK 200 million was paid in dividend and DKK 90 million for purchasing own shares. The higher activity levels increased the tie-up of liquidity in trade receivables and inventories by DKK 461 million. Furthermore the inventories increased as a result of the build-up of launch volumes, the build-up of buffer stock in connection with the move to the Czech Republic and ensuring supply reliability in the peak season.

#### **Branded business**

Turnover in the branded business increased by 9% to DKK 1,965 million against DKK 1,797 million in the same period last year.

The result before tax totalled DKK 225 million against DKK 166 million last year, i.e. an increase of DKK 59 million.

#### The development in the markets

Percentage changes are computed in local currencies

Supported by the current, strong product portfolio, the Group recorded satisfactory development in all key markets. Sales in the first half year did not benefit from product launches to the same extent as in the same period last year.

- In Denmark, realised turnover amounted to DKK 259 million for the first half year against DKK 252 million in the same period last year, which is an increase of 3%. The quality upgrading of the Danish shops continues. During the period under review, 14 shop-in-shops were closed and two new B1 shops were opened. Sweden and Norway saw growth in turnover of 7% and 8% respectively compared to the same period last year.
- Turnover in Germany increased to DKK 230 million against DKK 220 million last year, equating to an increase of 4%. The increase in turnover in Switzerland totalled 15%, while Austria saw a decline of 7%. The increase in turnover in Germany and Switzerland can, among other things, be ascribed to the ongoing expansion of the distribution with three new B1 shops in Germany and one in Switzerland.
- The UK achieved a turnover of DKK 269 million against DKK 260 million for the same period last year, equating to a 3% increase. The increase took place in the second quarter where turnover totalled DKK 162 million against DKK 152 million last year - an increase of 7%. Turnover in the Benelux was largely unchanged, albeit the Dutch market was particularly characterised by a shortage of new launches in the video area compared to last year.
- The positive development in Southern Europe continued during the period. Spain posted growth of 15%, while turnover in France grew 1%. Efforts to strengthen the French distribution continue. In Italy, turnover increased by 7% compared to the same period last year.
- During the first half year, turnover in the US totalled DKK 123 million, representing an increase of DKK 2 million on the same period last year. Measured in local currency the increase was 7%. Development during the first quarter was negative, but this was offset by the second quarter where growth was 27% compared to last year. This was owing to improved supplies of products and a higher level of activity in the shops. Three new products, BeoVision 9, EarSet 2 and Serene, were launched in November and were well received in the American market.
- Asia/Pacific saw an advance in turnover of DKK 32 million to DKK 145 million, with particularly the Australian market showing growth. Developments in China are positive and another B1 shop was opened in China during the period under review, bringing the total number of B1 shops here to 11.

- Expansion Markets, which include a number of Bang & Olufsen's overseas markets, recorded overall turnover growth of DKK 32 million. In particular, the Russian market maintained its positive development in keeping with the distribution strategy of opening well-located B1 shops, which has contributed towards the growth of brand awareness.
- Enterprise, which includes the Group's sales to hotels, saw a DKK 9 million increase in turnover over the period - from DKK 20 million to DKK 29 million.

#### **Product launches**

During the second quarter, Bang & Olufsen launched a new audio/video centre, BeoCenter 6-26, which replaces BeoVision 6-26. BeoCenter 6-26 is a 26" LCD-TV with built-in FM/DAB radio.

BeoVision 9 was launched in the US at the close of the second quarter. This is Bang & Olufsen's new flagship within flat screen TVs with a 50" plasma screen and with the new BeoSystem 3 built-in. BeoVision 9 will, as planned, be launched in the rest of the world during the second half of 2006/07. The mobile phone, Serene, and a new bluetooth based EarSet 2 were also launched in the US.

#### **Distribution development**

During the first six months of the financial year, 30 B1 shops were opened or upgraded, while 22 shops were closed or converted to shop-in-shops.

Consequently, by the end of the first half year, there were 733 B1 shops worldwide against 725 at the end of the 2005/06 financial year and 685 at the end of November last year. The Group continues to upgrade its global distribution with focus on quality and the objective for the year continues to be a net addition of 50 B1 shops. The B1 shops' share of the turnover is 76%.

The number of shop-in-shops is 564 against 596 at the end of the previous financial year.

#### New business development

#### Automotive

Sales of Advanced Sound System, Bang & Olufsen's sound system for Audi A8 and S8 are particularly satisfactory. Up to one in five of all Audi A8 and S8s sold are equipped with the Advanced Sound System. By the end of the quarter, therefore, more than 3,000 systems had been sold.

In the second quarter, Bang & Olufsen, in partnership with Audi, presented a new sound system for Audi R8. This new sports car and Bang & Olufsen Sound System are now in production. It is anticipated that Audi R8 will reach end customers in most key markets towards the close of the financial year.

The development and sales of new sound systems - for Audi as well as for potential partners - continue to have high priority and expectations for this segment are positive.

#### Non-branded business

#### Bang & Olufsen Medicom a/s

With effect from March 1, 2007, Bang & Olufsen a/s is divesting 65% of the shares in Bang & Olufsen Medicom a/s to LD Equity. The Bang & Olufsen Group intends to continue to take an active role in Bang & Olufsen Medicom a/s' operations.

The sales price is DKK 37 million and the expected accounting gains will amount to approx. DKK 12 million. The sale follows the transfer of the building and its mortgage at carrying value to a 100% owned Bang & Olufsen subsidiary with an equity of DKK 16 million on June 1, 2006. A long-term lease agreement has been signed for the building, and LD Equity has an option to purchase the remaining 35% of the company's share capital at a price of between DKK 51 and 78 million, depending on the date of the transaction.

From March 1, 2007, Bang & Olufsen Medicom a/s' result will be recognised under the item Result from investments in associated companies after tax.

For the first half year of the financial year, Bang & Olufsen Medicom a/s' turnover totalled DKK 75 million. This represents a decline of DKK 32 million compared to last year's turnover of DKK 107 million. The development during the half year was as expected characterised by the switch from licensed production to sales of development services.

The result before tax showed a decline of DKK 7 million to DKK 3 million against DKK 10 million for the same period last year. Bang & Olufsen Medicom a/s expects a modest deficit for the second half year.

#### Bang & Olufsen ICEpower a/s

Turnover for Bang & Olufsen ICEpower a/s increased by 22% in the first half year - to DKK 50 million against DKK 41 million for the same period last year. 90% of the turnover is generated through external partners with Bang & Olufsen a/s accounting for the remainder.

A substantial proportion of the turnover derives from the sale of standard ICEpower modules and ICEpower technology to, among others, Samsung TM mobile division. The number of Samsung mobile phones sold with ICEpower technology totals approx. 60 million.

During the period under review, Bang & Olufsen ICEpower a/s posted a positive result of DKK 10 million DKK, which is unchanged compared to the same period last year.

#### Expectations for the financial year

#### Turnover and result

In general, the first half year progressed satisfactorily, although turnover in Denmark, UK and Holland were slightly below expectations.

The second half year will be influenced positively by the planned product launches. In the 3<sup>rd</sup> quarter the advanced loudspeaker, BeoLab 9, is launched. BeoLab 9 with lens technology, powerful ICEpower amplifiers and a unique and compact design sets a new world standard for loudspeakers in this class.

Furthermore, in the 3rd quarter, a new flagship within flat-screen TVs, BeoVision 9, is launched. Until now BeoVision 9 has only been launched in the US. BeoVision 9 is equipped with a 50" plasma screen, the powerfull BeoSystem 3 platform and a high-performing center loudspeaker, and can be delivered with builtin harddisc and multimedia PC technology – all to be controlled with Bang & Olufsen's simple remote control.

In the end of the 3rd quarter the launch of the new flat-screen TV, BeoVision 8, commences. BeoVision 8 is targeted on the segment of the market, which traditionally demanded BeoVision MX and the BeoVision 3 series. BeoVision 8 represents a completely new casual design within flat-screen TVs in a 26" screen and a 32" screen format with a high picture quality and great sound.

In the 4<sup>th</sup> quarter the successful BeoVision 7-40 is introduced in the US, Japanese and Korean markets.

Overall, the Group expects an increase in turnover of 8% for the year.

The gross margin for the full year is expected to be a little above last year's gross margin of 46%. The activity level with regard to product development of both classic AV and Automotive will remain high. The composition of the development project portfolio means that the net effect of capitalised development costs for the full year will be approx. DKK 5-10 million, which is significantly below last year's level of DKK 69 million. Investments in marketing and market development will continue at a level above last year's level.

For the 2006/07 financial year, the Group expects an operating profit of between DKK 470 and 510 million. Financial items, net are expected to be a cost of approx. DKK 10-12 million. The proceeds from the sale of the shares in Bang & Olufsen Medicom a/s will be in the region of DKK 12 million. The result before tax is thus expected to be in the region of DKK 470-510 million, which is marginally above the previously announced interval of between DKK 460-500 million in that the proceeds the sale of the shares in Bang & Olufsen Medicom a/s have now been added to the expected result.

#### Statement by the management

The Board of Directors and the Board of Management have today discussed and approved the interim report for the period 1 June – 30 November 2006 for Bang & Olufsen a/s.

The interim report, which is unaudited, is prepared in accordance with the provisions regarding recognition and measurement in the International Financial Reporting Standards as approved by the EU and further Danish information requirements for interim reports for listed companies.

In our opinion the interim report gives a true and fair view of the Group's assets, liabilities and financial position as at 30 November 2006 and the result of the Group's activities and cash flow for the period 1 June – 30 November 2006.

Struer, 10 January 2007

#### Bang & Olufsen a/s, Board of Directors

| Jørgen Worning          | Torsten Erik Rasmussen | Peter Skak Olufsen |
|-------------------------|------------------------|--------------------|
| Preben Damgaard Nielsen | Lars Brorsen           | Thorleif Krarup    |
| Ole Christian Olesen    | John Christoffersen    | Knud Olesen        |

#### Bang & Olufsen a/s, Board of Management

Torben Ballegaard Sørensen

Peter Thostrup

#### Accounting principles applied

The accounting principles applied in the interim report are unchanged compared to the accounting principles applied in the Annual Report for 2005/06.

Bang & Olufsen a/s does not apply IAS 34 in the preparation of interim reports.

## Main and key figures - Bang & Olufsen a/s 1/6-30/11 2006

| (DKK million)  | 2006/07   | 2005/06                                   |
|--|---|---|
| Profit and loss account<br>Net turnover<br>Operating profit<br>Financial items, net<br>Result before tax<br>Result for the period<br>Result for the period, shareholders of the parent company's share           | 2,069<br>240<br>(2)<br>238<br>166<br>164        | 1,924<br>190<br>(5)<br>185<br>126<br>125  |
| <b>Balance sheet</b><br>Total assets, end of November<br>Share capital<br>Equity, end of November<br>Minority interests  | 2,936<br>125<br>1,655<br>6                      | 2,830<br>125<br>1,629<br>3                |
| Cash flow for the period<br>Of which cash flow from:   | (527)   | (475)                                     |
| Operating activities<br>Investment activities<br>-of which investment in tangible non-current assets<br>-of which investment in intangible non-current assets<br>Financing activities                            | (101)<br>(141)<br>(68)<br>(69)<br>(285)         | (53)<br>(173)<br>(91)<br>(85)<br>(248)    |
| Key figures<br>Profit ratio, %<br>Rate of return, %<br>Return on equity, %<br>Current ratio<br>Equity ratio, %<br>Intrinsic value (nom. DKK 10), DKK<br>Quotation as at 30 November<br>Quotation/intrinsic value | 12<br>9<br>10<br>2.1<br>56<br>133<br>683<br>5.1 | 10<br>8<br>2.1<br>58<br>131<br>585<br>4.5 |

Parentheses denote negative figures.

#### The key figures are defined as follows:

| Profit ratio:                       | <u>Operating profit x 100</u><br>Net turnover  |
|-------------------------------------|--|
| Rate of return:                     | <u>Operating profit x 100</u><br>Average operational assets  |
| Return on equity:                   | <u>Result for the period, shareholders of the parent company's share x 100</u><br>Average equity, excl. minority interests |
| Current ratio:                      | <u>Current assets</u><br>Current liabilities   |
| Equity ratio:                       | Equity, end of period x 100<br>Total equity and liabilities, end of period   |
| Intrinsic value (nom. DKK 10), DKK: | Equity, end of period<br>Number of shares, end of period   |

#### Interim report for the period 1/6 to 30/11 2006

|  | Branded<br>business          | Non-branded business  |                       |                        |                  |
|--|------------------------------|-----------------------|-----------------------|------------------------|------------------|
| (DKK million)  | Bang & Olufsen               | B&O<br>Medicom a/s    | B&O<br>ICEpower a/s   | Other/<br>eliminations | B&O a/s<br>Group |
| Net turnover<br>Internal turnover<br>External turnover | 1,965.4<br>(15.2)<br>1,950.2 | 74.9<br>(0.7)<br>74.2 | 49.7<br>(5.1)<br>44.6 | (21.0)<br>(21.0)<br>-  | 2,069.0<br>      |
| Operating profit/(loss)                                | 225.8                        | 4.0                   | 10.1                  |                        | 239.9            |
| Result before tax                                      | 225.0                        | 3.1                   | 10.1                  |                        | 238.2            |

#### Interim report for the period 1/6 to 30/11 2005

|  | Branded<br>business          | Non-branded business     |                       |                        |                  |
|--|------------------------------|--------------------------|-----------------------|------------------------|------------------|
| (DKK million)  | Bang & Olufsen               | B&O<br>Medicom a/s       | B&O<br>ICEpower a/s   | Other/<br>eliminations | B&O a/s<br>Group |
| Net turnover<br>Internal turnover<br>External turnover | 1,796.8<br>(13.4)<br>1,783.4 | 106.9<br>( 0.7)<br>106.2 | 40.5<br>(5.8)<br>34.7 | (19.9)<br>(19.9)<br>-  | 1,924.3<br>      |
| Operating profit/(loss)                                | 170.8                        | 10.5                     | 8.9                   |                        | 190.2            |
| Result before tax                                      | 166.3                        | 9.7                      | 9.5                   | (0.6)                  | 184.9            |

Parentheses denote negative figures or amounts to be deducted.

#### Turnover branded business

| (DKK million)                    | Turnover<br>1/6-30/11 |         | Change in<br>local currency |
|----------------------------------|-----------------------|---------|-----------------------------|
|                                  | 2006/07               | 2005/06 |                             |
| United Kingdom                   | 269                   | 260     | 3 %                         |
| Denmark                          | 259                   | 252     | 3 %                         |
| Germany                          | 230                   | 220     | 4 %                         |
| Switzerland                      | 140                   | 124     | 15 %                        |
| Holland                          | 123                   | 132     | (7) %                       |
| The US                           | 123                   | 121     | 7 %                         |
| Spain/Portugal                   | 122                   | 106     | 15 %                        |
| Asian markets, excl. Japan       | 119                   | 88      | -                           |
| France                           | 94                    | 93      | 1 %                         |
| Expansion Markets                | 93                    | 61      | -                           |
| Italy                            | 91                    | 85      | 7 %                         |
| Sweden                           | 55                    | 50      | 7 %                         |
| Belgium                          | 50                    | 42      | 20 %                        |
| Automotive                       | 36                    | 4       | -                           |
| Norway                           | 31                    | 30      | 8 %                         |
| Austria                          | 29                    | 32      | (7) %                       |
| Enterprise*                      | 29                    | 20      | -                           |
| Japan                            | 25                    | 24      | 13 %                        |
| Middle East                      | 22                    | 16      | 40 %                        |
| Telephone distribution           | 6                     | 9       |                             |
| Other                            | 4                     | 15      |                             |
| Turnover to non-branded business | 15                    | 13      |                             |
| Total branded business           | 1,965                 | 1,797   |                             |

\* Enterprise handles the turnover to the hotel business.

Parentheses denote negative figures.

#### **Distribution development**

| Shop segment | Number of shops | Change in the period     | Share of turnover   | Share of turnover   |
|--------------|-----------------|--------------------------|---------------------|---------------------|
|              | per 30/11-06    | <u>1/6-06 – 30/11-06</u> | per segment 2006/07 | per segment 2005/06 |
| B1           | 733             | 8                        | 76 %                | 73 %                |
| Shop in shop | 564             | (32)                     | 24 %                | 26 %                |
| Other        | 22              | (29)                     | 0 %                 | 1 %                 |
| Total        | 1,319           | (53)                     | 100 %               | 100 %               |

Definitions of shop segments:

| B1           | Shops, which are dedicated retailers of Bang & Olufsen products.  |
|--------------|---|
| Shop in shop | Shops with a dedicated sales area for Bang & Olufsen products     |
| Other        | Shops without a dedicated sales area for Bang & Olufsen products. |

Parentheses denote negative figures.

#### Specifications for the period 1/6-30/11

#### Bang & Olufsen a/s – the Group (DKK million)

|   | 2006/07                                | 2005/06  |
|---|--|--|
| Development costs   |  |  |
| Expensed development costs before capitalisation<br>Of which capitalised<br>Amortisation of and impairment losses on development projects | 243.4<br>(68.6)<br>47.0                | 236.5<br>(81.0)<br><u>41.6</u>                 |
| Development costs included in the profit and loss account   | 221.8                                  | <u>197.1</u>                                   |
| <b>Financial income</b><br>Interest income from banks<br>Exchange rate gains, net<br>Other financial income                               | 4.3<br>1.4<br><u>2.9</u><br><u>8.6</u> | 5.0<br>  |
| Financial costs   |  |  |
| Interest on bank loans<br>Interest on mortgage loans<br>Exchange rate losses, net<br>Other financial costs                                | 4.6<br>3.1<br>                         | 2.5<br>3.7<br>7.1<br><u>1.9</u><br><u>15.2</u> |

Parentheses denote negative figures or amounts to be deducted.

## Appendix 5

#### Bang & Olufsen a/s

(DKK million)

|   | 2006/07<br>Quarterly results<br>1 quarter 2 quarter 3 quarter 4 quarter |                        |  |  | 2006/07<br>Accumulated results<br>1 quarter 2 quarter 3 quarter 4 quarter |            |  |  |  |
|---|---|------------------------|--|--|---|------------|--|--|--|
| Net turnover  | 876.0   | 1,193.0                |  |  | 876.0   | 2,069.0    |  |  |  |
| Gross profit  | 409.3   | 573.4                  |  |  | 409.3   | 982.7      |  |  |  |
| <b>Operating profit</b><br>Results from investments in                    | 55.9  | 184.0                  |  |  | 5.9   | 239.9      |  |  |  |
| associated companies after tax<br>Financial items, net                    | -<br>1.6  | (3.3)                  |  |  | 1.6   | -<br>(1.7) |  |  |  |
| <b>Result before tax</b><br>Tax on result for the period                  | <b>57.5</b><br>(20.3)   | <b>180.7</b><br>(51.5) |  |  | <b>57.5</b><br>(20.3  |            |  |  |  |
| <b>Result for the period</b><br>Of which minority interests' share        | <b>37.2</b><br>(1.0)  | <b>129.2</b><br>(1.8)  |  |  | <b>37.2</b><br>(1.0   |            |  |  |  |
| Shareholders of the parent<br>company's share of result<br>for the period | 36.2  | 127.4                  |  |  | 36.2  | 163.6      |  |  |  |

|  | 1 quarter             | 2005/06<br>Quarterly results<br>1 quarter 2 quarter 3 quarter 4 quarter |                        |                       |                       | 2005/06<br>Accumulated results<br>1 quarter 2 quarter 3 quarter 4 quarter |                         |                         |  |
|--|-----------------------|---|------------------------|-----------------------|-----------------------|---|-------------------------|-------------------------|--|
| Net turnover   | 798.7                 | 1,125.6   | 1,192.5                | 1,108.4               | 798.7                 | 1,924.3   | 3,116.8                 | 4,225.2                 |  |
| Gross profit   | 371.0                 | 548.9   | 561.8                  | 462.3                 | 371.0                 | 919.9   | 1,481.7                 | 1,944.0                 |  |
| <b>Operating profit</b><br>Result from investments in                        | 53.9                  | 136.3   | 176.7                  | 72.0                  | 53.9                  | 190.2   | 366.9                   | 438.9                   |  |
| associated companies after tax<br>Financial items, net                       | (3.8)                 | (1.5)   | -<br>5.0               | (1.0)<br>(6.9)        | (3.8)                 | (5.3)   | (0.3)                   | (1.0)<br>(7.2)          |  |
| <b>Result before tax</b><br>Tax on result for the period                     | <b>50.1</b><br>(17.5) | <b>134.8</b><br>(41.6)  | <b>181.7</b><br>(52.0) | <b>64.1</b><br>(23.6) | <b>50.1</b><br>(17.5) | <b>184.9</b><br>(59.1)  | <b>366.6</b><br>(111.1) | <b>430.7</b><br>(134.7) |  |
| <b>Result for the period after tax</b><br>Of which minority interests' share | <b>32.6</b>           | <b>93.2</b><br>(1.0)  | <b>129.7</b><br>(0.3)  | <b>40.5</b><br>(0.8)  | <b>32.6</b>           | <b>125.8</b><br>(0.9)   | <b>255.5</b><br>(1.2)   | <b>296.0</b><br>(2.0)   |  |
| Shareholders of the parent<br>company's share of result<br>for the period    | 32.7                  | 92.2  | 129.4                  | 39.7                  | 32.7                  | 124.9   | 254.3                   | <u>294.0</u>            |  |

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