



#### 2009

- Economical crisis affected aviation severely
- Decline in all segments: scheduled, charter/ACMI and helicopters
- Number of block hours reduced by 40%
- Turnover reduced from 547 MDKK to 402 MDKK
- EBITDA reduced 50%
- Financial items + 11,7 MDKK, impairment 4,2 MDKK
- Result before tax (EBT) -8,1 MDKK
- Result after tax -6,6 MDKK
- Total equity is 214 MDKK and solvency 54 %

### **Events during the year**



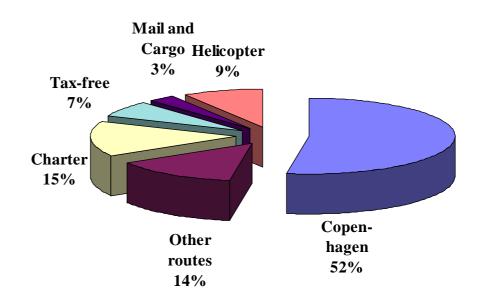
- Substantial changes in environment, activity and earnings has led to substantial changes in the organisation
- Tax free trade moved from the air on the ground in January
- Reduced capacity on scheduled segment in line with demand reduction 9%
- Low demand causes pressure on yield as well as new yield management
- ACMI / charter dived sharply in 2009
- Low oil price and ENI postponement reduced helicopter demand
- Initiatives to right size production capacity, improve efficiency and reduce cost generally
- Closed base in Stavanger, minimized Copenhagen Vagar is main base
- Downsizing from 277 in '09 to around 165 in Q1 '10
- Challenging excercis to reduce appreciate cooperation with employee
- Persistent focus on new activity or reduction of capacity pays off at last

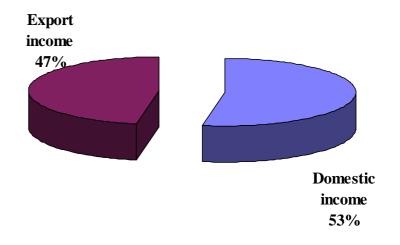




#### **Diversified income**

### **Export income**







### The fleet

- Seven a/c in ownership
  - Book value 208 MDKK
- Airbus 319 delivered Q1 2012
- Two leased a/c redelivered in 2009
- One in June and one in November

| Fleet today    | No. | Own | Manufact. |
|----------------|-----|-----|-----------|
| Avro RJ 100/85 | 3   | 2   | 1993-1999 |
| BAe 146-200    | 2   | 2   | 1985-1988 |
| Bell 412       | 2   | 2   | 1993-1997 |
| AW 139         | 1   | 1   | 2008      |

| Expected delivery |      |
|-------------------|------|
| 1 A319            | 2012 |

#### **Expected sales**

Depending on activity, 1-2 BAe 146

Depending on activity, 1 AW 139 helicopter



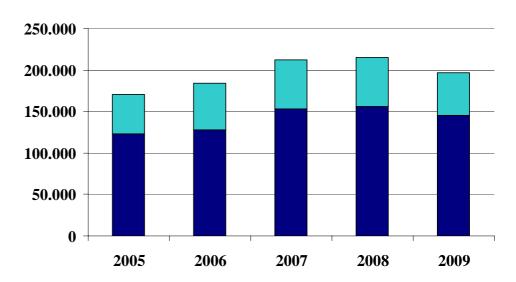


# Scheduled flights

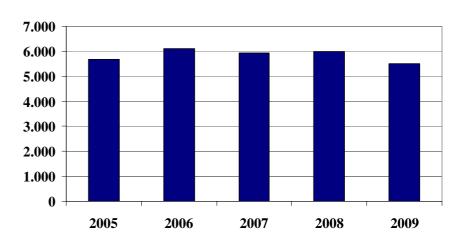
- Pax on schedueld flights fell 9% from 214.00 to 196.000
- Number of frequnecies and flights where reduced accordingly and Load Factor retained at 77%

| Weekly Departures | High   | Low    |
|-------------------|--------|--------|
| expected          | season | season |
| Copenhagen        | 31     | 18     |
| Reykjavík         | 2      | 2      |
| Billund           | 8      | 2      |
| Aalborg           | 3      |        |
| Stavanger         | 2      |        |
| London            | 2      |        |
|                   |        |        |
|                   | 48     | 22     |

#### Scheduled flight - Number of passengers



Scheduled flight - Airborne hours



### Frásøgn nevndarinnar um virki felagsins í farna ári



## **Airport facilities**

- Embrace the development of aviation infrastructure in Faroe Islands
- Extended runway, improved regularity and advantageous conditions to develop air services with Faroes as a cornerstone are central
- Extending the runway to 1.799 opens up for new and more efficient aircraft, but will cause fewer frequncies.
- Improved regularity needs investment in new landing aids and procedures to improve utilisation in adverse weather conditions
- Increased charges leads to higher fares and less passengers.

  The passenger fees and taxes are now among the highest in Europe.
- Steep increases in charges for out-of-hours opening related to weather is unfair to a carrier based in Faroe islands providing services early morning and late hours.

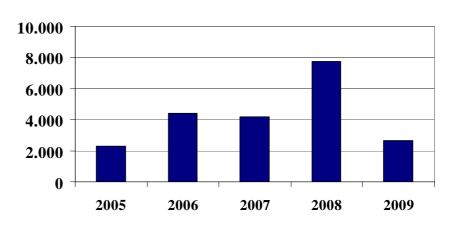




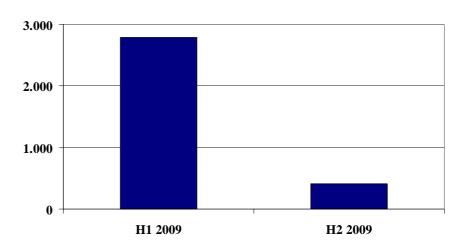
#### Charter/ACMI

- Turnover 2009 60 mió.kr.
- SAS contract expired in June
- No new substantial contract since then
- Market is severely affected by economical crisis. Competition much harder because of overcapacity and and relatively high Euro/DKK.
- Reduction in H 2 alone was 90%
- Niches like London City contracted severely
- However we have been relatively successful in ad hocs which fit to a reduced capacity
- Do not expect substantial change in 2010

#### Charter operations Block hours



Charter operations - block hours 2009





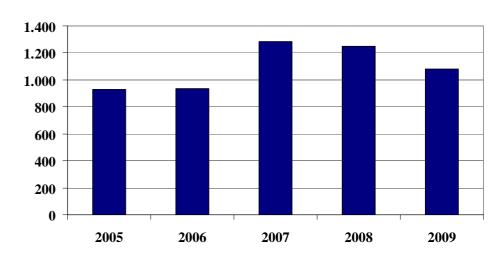




### **Helicopters**

- Turnover 2009 36 MDKK
- Domestic services since 1994
  - Scheduled service to remote islands
- SAR contract from 2000 2010
  - Invested in dedicated SAR helicopter
  - Demanding training to improve competence
  - Discusions with ministry on future domestic helicopter services
- Offshore and charter
  - AW 139 generated far lower icome than expected in 2009
  - Market fell in april and ENI postponed
  - Seeking new markets and opportunities such as sale or long term lease of asset
  - Activity improved since november 2009
  - Support ENI from May 2010

#### **Block hours - Helicopter services**







## Frásøgn nevndarinnar um virki felagsins í farna ári

#### **Income Statement**

| DKK 1.000  | 2009     | 2008     |
|--|----------|----------|
| Total income                                       | 402.137  | 546.836  |
| Flight expenses                                    | -258.669 | -348.091 |
| Employee expenditures                              | -99.835  | -111.775 |
| Total operating expenses                           | -358.504 | -459.866 |
| Result before dep., amort. and impairment (EBITDA) | 43.633   | 86.970   |
| Depreciations, amort. and impairment               | -63.001  | -60.513  |
| Result before financial items                      | -19.368  | 26.457   |
| Financial income                                   | 22.322   | 11.536   |
| Financial expenses                                 | -10.577  | -10.099  |
| Net financial items                                | 11.745   | 1.437    |
| Share of profit/loss of associates                 | -441     | -75      |
| Result before taxes (EBT)                          | -8.064   | 27.818   |
| Taxes  | 1.455    | -4.971   |
| Net Profit/Loss for the year                       | -6.609   | 22.847   |

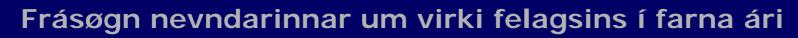




## Frásøgn nevndarinnar um virki felagsins í farna ári

### **Balance Sheet as at 31 December 2009**

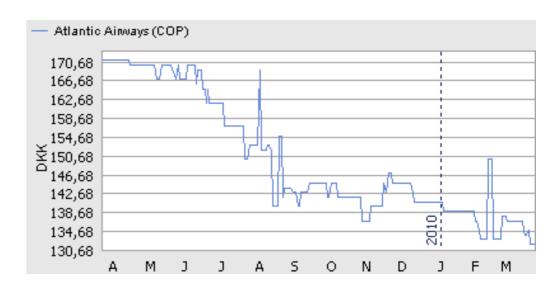
| ASSETS (DKK 1.000)                       | 2009    | 2008    |
|--|---------|---------|
| Total non-current assets                 | 303.389 | 301.235 |
| Total current assets                     | 96.467  | 136.929 |
| TOTAL ASSETS.                            | 399.856 | 438.164 |
| TOTAL EQUITY AND LIABILITIES (DKK 1.000) | 2009    | 2008    |
| Total equity.                            | 214.377 | 226.324 |
| Total non-current liabilities.           | 127.797 | 146.027 |
| Total current liabilities.               | 57.682  | 65.813  |
| Total liabilities.                       | 185.479 | 211.840 |
| TOTAL EQUITY AND LIABILITIES.            | 399.856 | 438.164 |





### **Stock exchange**

- Listed on OMX in Copenhagen and Reykjavik
- Market cap 137 MDKK (Share price DKK 132 24.03.2010)
- Market value at year end 2009 was 34% lower than total equity
- Limited liquidity and trade







### **Outlook**

- Hard to predict the economical outlook in general and in aviation
- Adjusting towards an activity level slightly lower than H2 2009
- Necessary to keep focus on adjustments, to secure a healthy competitive edge
- The company expects to operate 4 fixed wing aircraft in 2010
- Working on phasing out BAe 146 and prepare to phase in A 319
- Structure for future domestic helicopter service to be decided
- Improving on efficiency and yield pr. scheduled flight
- Growing interest amongst tourists to Faroe Islands
- Adjustment from 2009 will pay off in full in 2010
- So far this year has met expectations
- The company expects a better result in 2010
- A passionate team of employees makes the difference