



Solutions pour les Nouvelles Technologies

Solutions 30 SE increased sales in 2014 by 18.3 percent

- Revenue growth of 53 percent at international level
- Confirmation of earnings forecast for 2014

I – Business Development in 2014

In the current fiscal year, the consolidated revenue of Solutions 30 amounted to 111.5 million euros. This represents an increase of 18.3 percent compared to the previous fiscal year (2013).

About 40 percent of the growth could be generated based on the successful acquisitions completed in 2013. The remaining growth was organic, mainly based on the increased use of high-speed Internet in Europe.

Revenues in mio. Euro	2014	2013	Change %
1. quarter	27,5	19,6	+40,3 %
2. quarter	26,7	23,4	+14,1 %
3. quarter	27,2	23,4	+16,2 %
4. quarter	30,1	27,8	+8,3 %
Full year	111,5	94,2	18,3 %
France	80,6	74,0	+8,9 %
International	30,9	20,2	+53,0 %

The international business of Solutions 30 performed very satisfactorily in the past financial year. Outside France, a total sales of 30.0 million euros has been generated, representing a growth of 53 percent over the previous year. In Italy, Germany, Benelux and Spain 27.7 percent of total sales were generated, representing an increase of six percent in just one year.

The audited results of the fiscal year 2014 will be published on April 21st 2015. Therefore, the company confirmed its forecast of increased year on year profitability.

II – Recent Developments

Operational Level

Since November 1st 2014 Solutions 30 ensures the maintenance for TVs from Philips in France.

In December 2014, Solutions 30 won the tender of one of the major retail companies regarding installation and maintenance of its IT- and payment systems. The sales volume of this 3-year- contract is estimated to be 15 million euros .

Company Level

By the end of the previous year, Solutions 30 SE could significantly enhance its status as a listed company through the following three events:

- Trading on the Frankfurt Stock Exchange by application for approval of the existing shares. The listing on Alternext Paris will remain the main quotation. The second listing reflects the growing presence of the Solutions 30 group in Germany, the company's second largest international market regarding sales after Italy.
- The shares of Solutions 30 SE were included in the new index EnterNext©PEA- PME 150 This index offers investors a choice of 150 companies from various industries, which are traded on the Euronext or Alternext in Paris being among the 80 percent of the most liquid companies with the predicate PEA- PME .
- Solutions 30 has been awarded with the « Futur40 » from Morningstar and PME Finance. This means that Solutions 30 is among the 450 fastest growing SMEs with the predicate PEA-PME being listed on Euronext Paris.

The three mentioned awards and milestones are the result of the continuous efforts of Solutions 30 to increase the visibility and liquidity of its own shares on the market.

Important Events

March 21st 2015 : Publication of the results of the fiscal year 2014

March 28th 2015 : Publication of the results of the first quarter 2015

About SOLUTIONS 30

The SOLUTIONS 30 Group (ex PC30) is Europe's leading provider of solutions for New Technologies. Its mission is to make the technological changes that transform our daily lives accessible for everyone, individuals and businesses alike: yesterday, computer and the Internet; today, digital; tomorrow, the technologies that will make the world ever more connected in real time. Since its founding, the Group has handles more than 4 million calls by drawing on a network of regional technicians. SOLUTIONS 30 currently.

SOLUTIONS 30 is a company, qualified as PEA-PME, quoted on the Alternext (ISIN FR0010263335 – short-code ALS30) as well as on Frankfurt Floor (ISIN FR0010263335 – short-code EO2)

Additional information can be found on the corporate website www.solutions30.com.

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