



Solutions pour les Nouvelles Technologies

H1 2015 results

Strong EBITDA and net income growth Confirmation of accelerated growth for H2

Today, SOLUTIONS 30 reported its unaudited results for H1 2015.

Principal consolidated key figures

In millions of euros	H1 2015	H1 2014	% Chg.
Revenue	60.3	54.2	+ 11%
EBITDA ¹	5.5	4.5	+ 22%
As a % of revenue	9.1%	8.3%	+0.8 pts
EBIT ²	4.3	3.8	+ 13%
As a % of revenue	7.1%	7.0%	+0.1 pts
Net income from consolidated companies ²	3.6	2.5	+44%
Net income (Group share)	2.8	1.8	+ 56%

¹ Operating income before net allocations to depreciation, amortisation and provisions

² Before depreciation and amortisation of goodwill

I – Comments on results

Revenue, as published 30 July last, amounted to €60.3 million, up by 11.3%. Growth is largely organic. International activity contributed nearly 30% of the increase over the half, particularly benefiting from the strong performance of business in Germany.

The drive to improve operational profitability, a Group priority for the current financial year, has continued to bear fruit in H1 2015. EBITDA is therefore up 22.1% to €5.5 million. It accounts for 9.1% of revenue, i.e. a 0.8 point increase compared with H1 2014.

After amortisation of goodwill, net income (Group share) amounted to €2.8 million, a 56% increase on H1 2014.

This improvement in net and operational profitability confirms the strength of the SOLUTIONS 30 Business Model, which generates profitability once external growth operations are integrated.

At 30 June 2015, available cash amounted to €5.3 million, up €0.1 million compared with year-end 2014. Net financial debt amounted to €5.7 million, or 26% of shareholders' equity, itself at €21.9 million.

.II – Latest developments

Fiber optics: the roll-out of fibre optics is increasing sharply in September compared with June. Volumes processed are expected to be very high in Q4 2015.

Linky smart meters: SOLUTIONS 30 is preparing for the early December 2015 launch of the 3 million new Linky communicating meters installed. As of early July, the Group had won 30% in the ERDF's first Linky call for tenders.

Gazpar smart meters: SOLUTIONS 30 has just filed an application with GrDF to launch communicating gas meters. A response is expected in early 2016.

III – Outlook

As reported in late July, business accelerated during Q3. This was driven in particular by work started in June for the major contract signed early in the year for the roll-out of broadband internet infrastructure in France. These favourable conditions will extend through to H2. The Group thereby confirms the potential for double-digit profitable growth for the full financial year.

On 24 September, SOLUTIONS 30 will hold a meeting in Paris, presenting its interim results.

Upcoming events

Week of 27 October 2015: Q3 sales 2015

About SOLUTIONS 30

The SOLUTIONS 30 Group (ex PC30) is Europe's leading provider of solutions for New Technologies. Its mission is to make the technological changes that transform our daily lives accessible for everyone, individuals and businesses alike: yesterday computers and the Intranet, today, digital; tomorrow, the technologies that will make the world ever more connected in real time. Since its founding, the Group has handled more than 7 million calls by drawing on a network of regional technicians. SOLUTIONS 30 currently covers the whole of France, Italy, the Netherlands, Belgium, Germany and Spain.

SOLUTIONS 30 is listed on the Alternext market - ISIN FR0010263335 – code ALS30, eligible for the PEA-PME share savings plan, and on the Frankfurt stock exchange on the XETRA electronic system (ISIN FR0010263335 – code EO2)

For more information, please visit our website www.solutions30.com

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