
Press release, 10 May 2016



Janssens Field Services joins SOLUTIONS 30 to step up its growth in the Benelux countries and expand its capacity to serve pan-European customers

SOLUTIONS 30, Europe's leading provider of Solutions for New Technologies, today announced the acquisition of 50% of the capital of Belgian company Janssens Field Services, with the option to acquire the balance of the capital within two years.

Janssens Field Services is a fast-growing company that offers a range of technical services for telecom operators, utilities, IT solutions integrators, hardware manufacturers and security companies. The company is a leader in the Benelux market. It reported revenue totalling €29 million in 2015 and employs 500 highly qualified technicians.

This transaction gives the founders of Janssens Field Services a stake in SOLUTIONS 30's capital. Together with the executive committee and key management personnel, they will work closely with SOLUTIONS 30's management to generate commercial synergies between the two companies' respective customer bases and merge their operating platforms.

Commenting on this announcement, Koen Verbergt, Chairman and CEO and co-founder of Janssens Field Services, said: *"We are impressed with the speed at which Gianbeppi Fortis and his teams have built SOLUTIONS 30 into the company we see today and we are extremely proud to be selected to operate and develop the Benelux market. Our combined commercial reach now covers almost 70% of the European market for home and business customers, with a single contract that applies to all our customers wherever they are—in Brussels, Paris, Stuttgart, Amsterdam, Milan or Madrid."*

Joining SOLUTIONS 30 to step up our growth was the obvious choice for Janssens Field Services: we operate according to the same business model, the same principle of partnership with our customers and—most importantly—we share the same approach to valuing our human resources, since their expertise is what ensures we deliver an outstanding service day after day. In addition, SOLUTIONS 30's experience in acquisitions will further accelerate our development in the Benelux market."

For Gianbeppi Fortis, Chairman of the Executive Board of SOLUTIONS 30: *"We are delighted to have finalised this tie-up with Janssens Field Services, a company we are familiar with since 2011. We are particularly impressed by the ability of the company's founders and their teams to position the company as a leader in the provision of a range of technical services in the Benelux countries"*

For Karim Rachedi, Chief Operating Officer of SOLUTIONS 30 : *" We will build on Janssens Field Services' expertise and market knowledge to increase our penetration of the Benelux market. The trend for our customers in Europe is consolidation into larger groups, making it essential for us to have the critical mass throughout the regions we cover to offer economies of scale."*

In addition, SOLUTIONS 30 and BT have decided by common agreement to end discussions with a view to SOLUTIONS 30 taking over British Telecommunications plc in France's IT Professional Services business.

Key dates:

20 May 2016: Annual General Meeting of Shareholders
Tuesday, 26 July 2016: publication of Q2 and H1 2016 revenue.
Thursday, 29 September 2016: H1 2016 interim financial statements available online.
Thursday, 3 November 2016: publication of Q3 2016 revenue.
Monday 23 January 2017: publication of 2016 revenue.

About SOLUTIONS 30

The SOLUTIONS 30 Group (ex PC30) is Europe's leading provider of solutions for New Technologies. Its mission is to make the technological changes that transform our daily lives accessible to everyone, individuals and businesses alike: yesterday, computers and the Internet; today, digital; tomorrow, the technologies that will make the world ever more connected in real time. Since its founding, the Group has handled more than 8 million calls by drawing on a network of regional technicians. SOLUTIONS 30 currently covers the whole of France, Italy, Spain, the Netherlands, Belgium and Germany.

On 31 March 2016, the number of SOLUTIONS 30 S.E. was 10,193,956, identical to the number of theoretical and exercisable voting rights.

SOLUTIONS 30 S.E. is a European company with executive and supervisory boards, with share capital of €7,585.467 listed on the Alternext market - ISIN FR0010263335 – code ALS30, eligible for the PEA-PME share savings plan.

For more information, go to www.solutions30.com

SOLUTIONS 30 CONTACTS:

Nezha Calligaro

☎ +352 2 648 1917

✉ nezha.calligaro@solutions30.com

LISTING SPONSOR:

Hervé Guyot, GENESTA

☎ +33 (0)1 45 63 68 60

✉ hguyot@genesta-finance.com

PRESS CONTACT:

Samuel Beaupain, Agence EDIFICE

☎ +33 (0)6 88 48 48 02

✉ samuelbeaupain@reseau-edifice.com

COMALTO:

Jean-François CARMINATI

☎ +33 (0)6 63 87 57 60

✉ jfcarminati@comalto.com

