

Interim Report January–March 2010

April 27th, 2010

Vesa Laisi, President and CEO

Eriikka Söderström, CFO

Vacon Plc



Disclaimer

- The content of this presentation contains time-sensitive information that is accurate as of the time hereof.
- A number of forward-looking statements will be made during this presentation. Forward-looking statements are any statements that are not historical facts. These statements are based on current decisions and plans and currently known factors. They involve risks and uncertainties which may cause the actual results to materially differ from the results currently expected by Vacon.
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Outline

- Highlights Q1/2010, Vesa Laisi, President and CEO
- Financial Report, Eriikka Söderström, CFO
- Outlook, Vesa Laisi, President and CEO
- Appendix

Order intake on the growth path

- AC drive market showed signs of picking up during the first quarter 2010
- Order intake increased 15 % from Q4/2009 and 6 % from Q1/2009.
- In Asia orders up by 26 %, in Europe orders up by 5 % and North and South America orders down by 7 % from Q1/2009.
- The difficult market conditions in 2009 still affected revenues in the first quarter
- The strong order intake in Q1 will increase the Group's revenues in the second quarter.

Highlights Q1/2010

MEUR	Q1/2010	Q1/2009	Change
Order intake	72.8	69.0	+6 %
Revenues	65.3	70.0	-7 %
Operating profit	4.6	7.1	-35 %
Operating profit -%	7.0	10.1	
Operating cash flow	1.9	6.3	-70 %
EPS, eur	0.17	0.29	-41 %

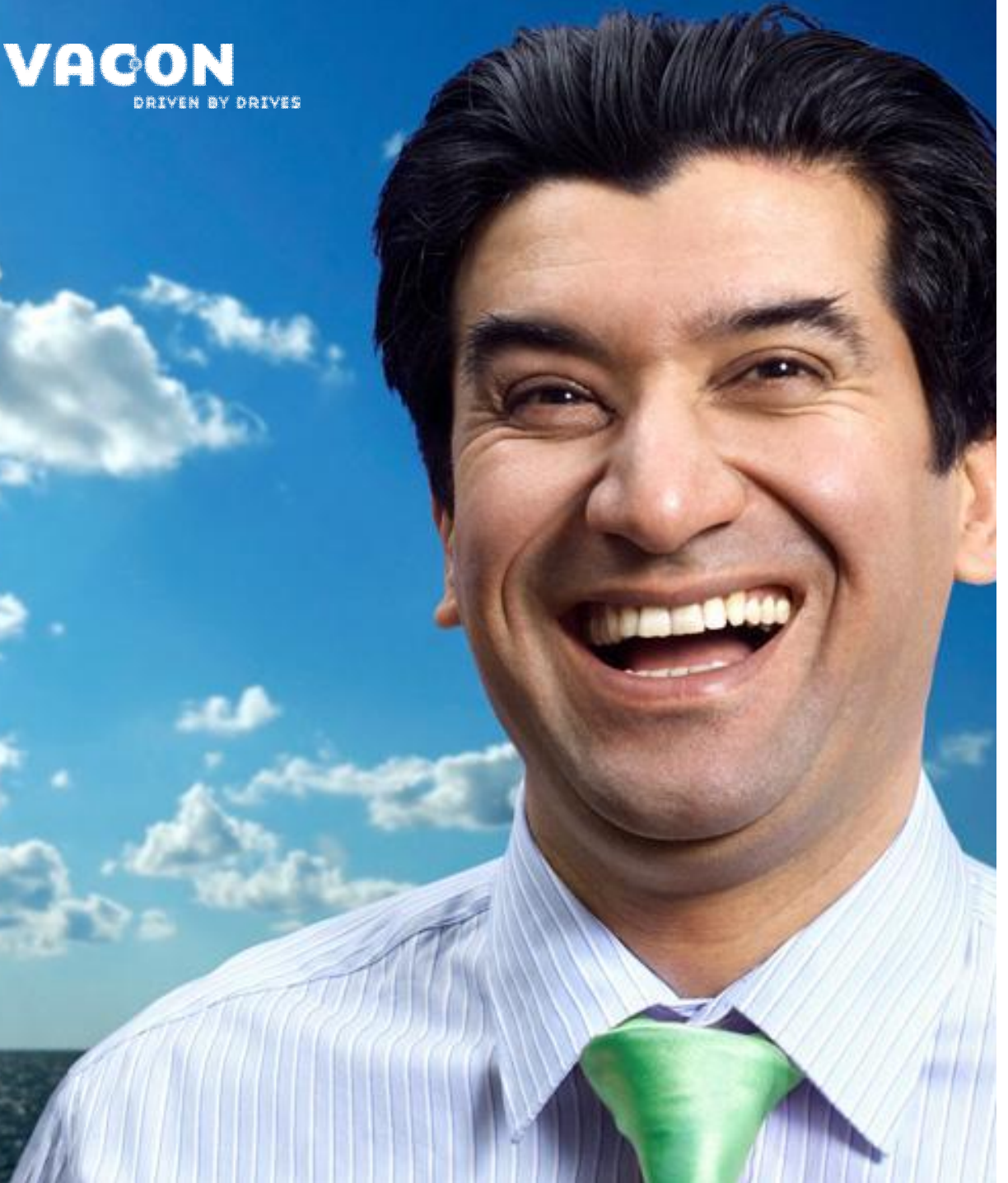
Dividend and Annual General Meeting

- Vacon Plc's Annual General Meeting of Shareholders was held in Vaasa on 23 March 2010.
- The AGM decided to pay a dividend of EUR 0.70 per share.
- Juha Kytölä and Panu Routila were elected as new members of the board of directors.
- Jan Inborr was re-elected chairman and Mika Vehviläinen was elected vice-chairman of the Board of Directors at the Board's constitutory meeting.



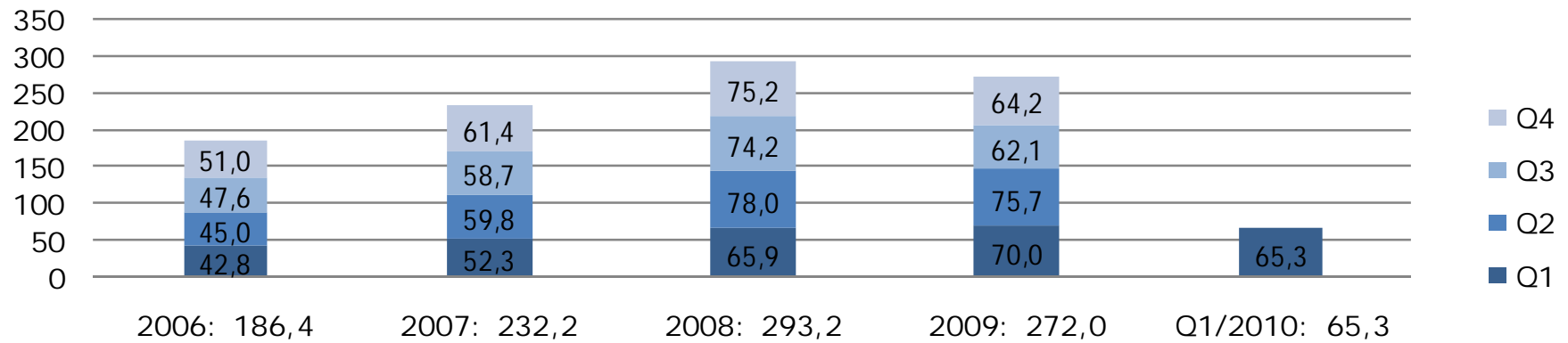
Financial Report

Eriikka Söderström,
Chief Financial Officer,
Vacon Plc

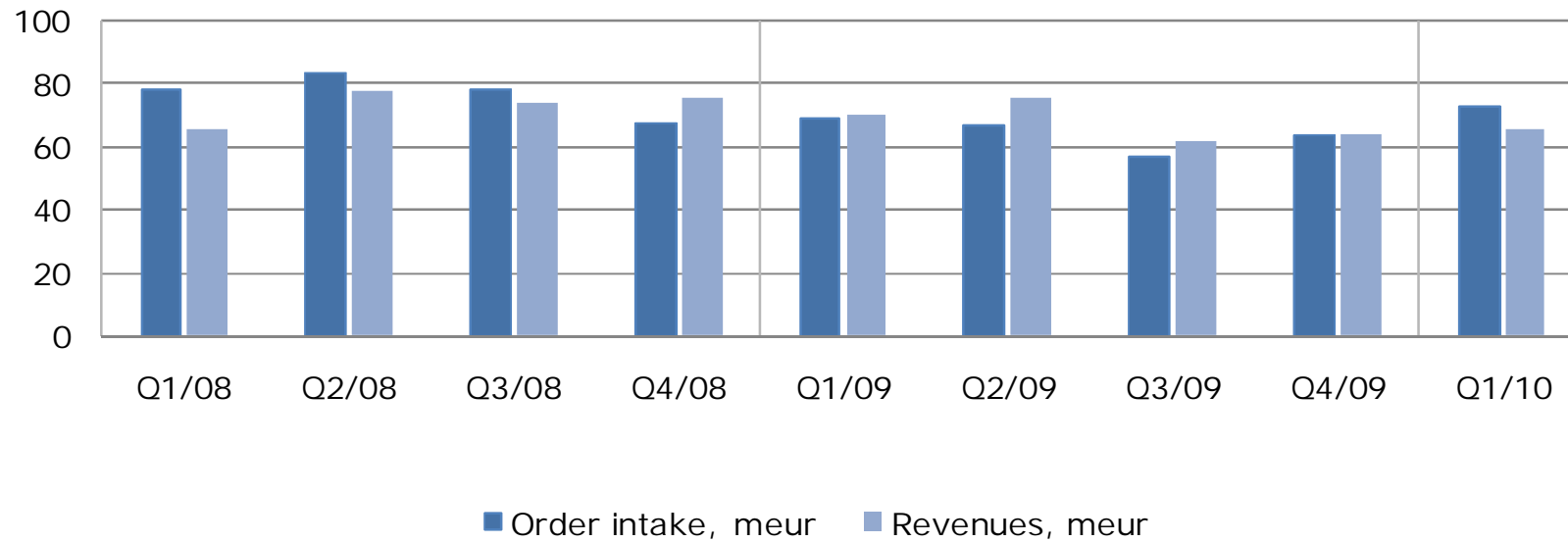


Revenues

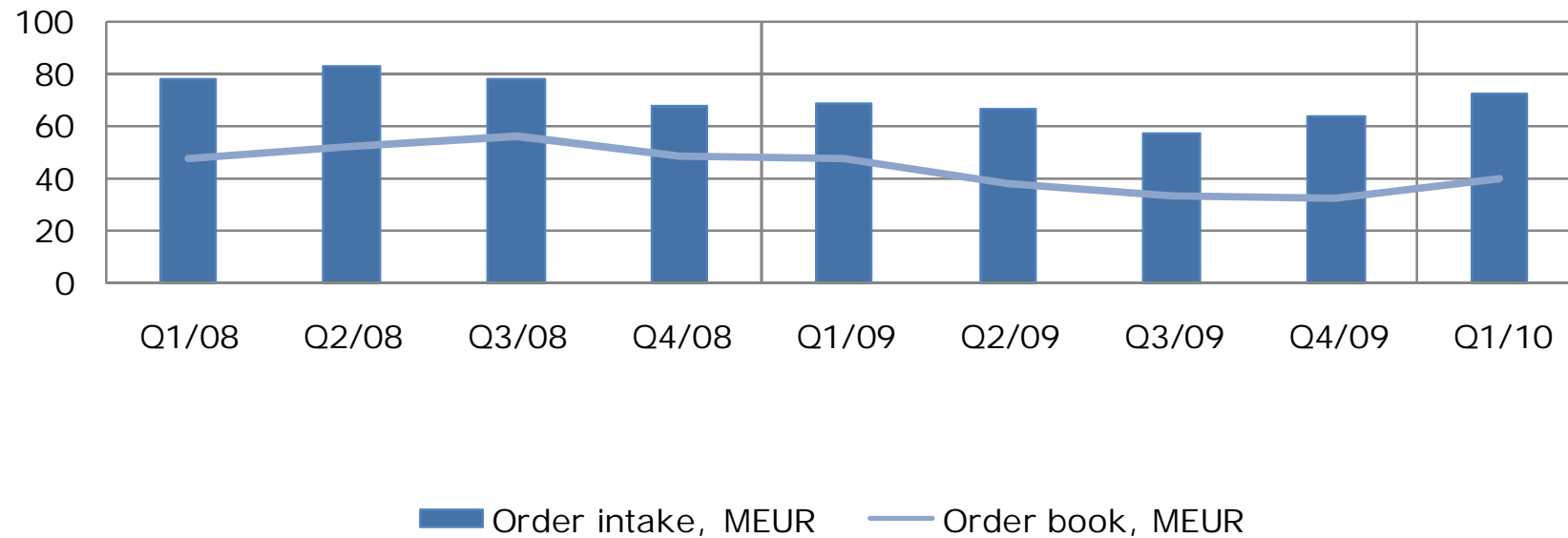
MEUR



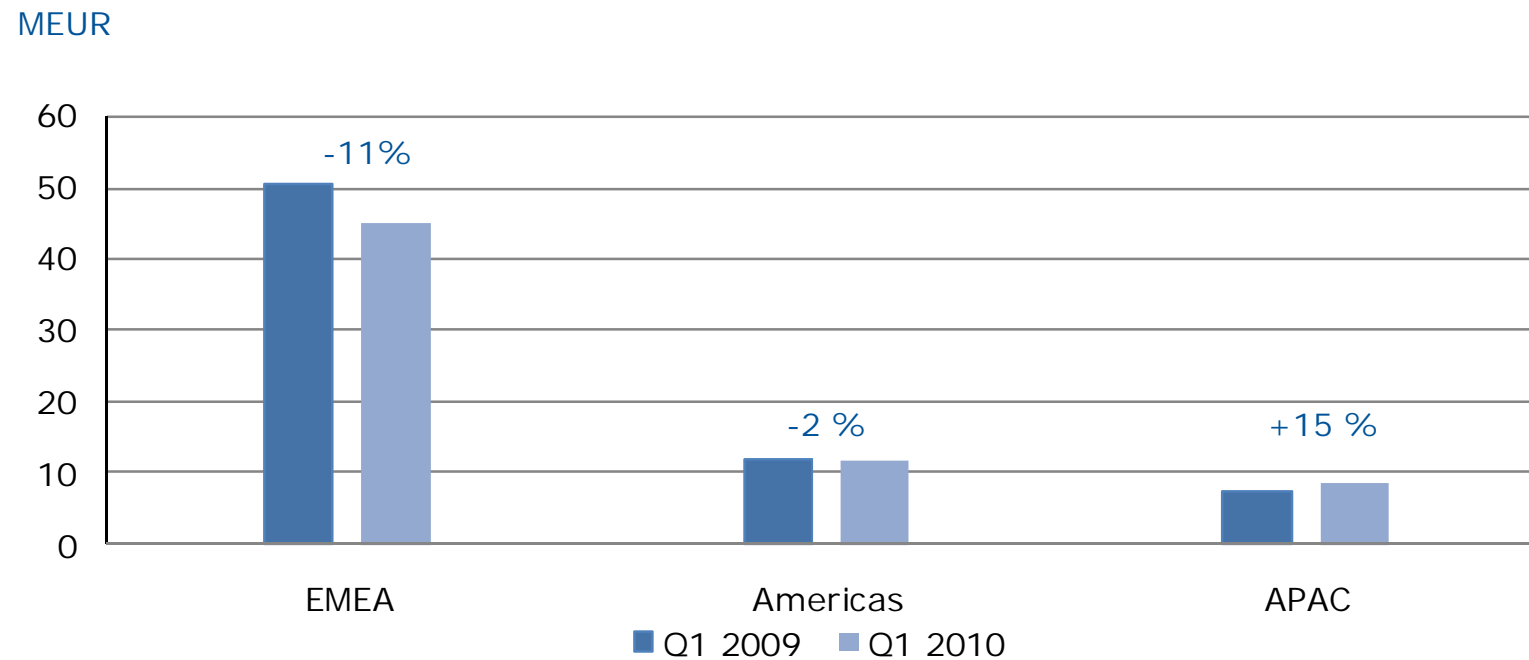
Orders and revenues



Order intake and order book

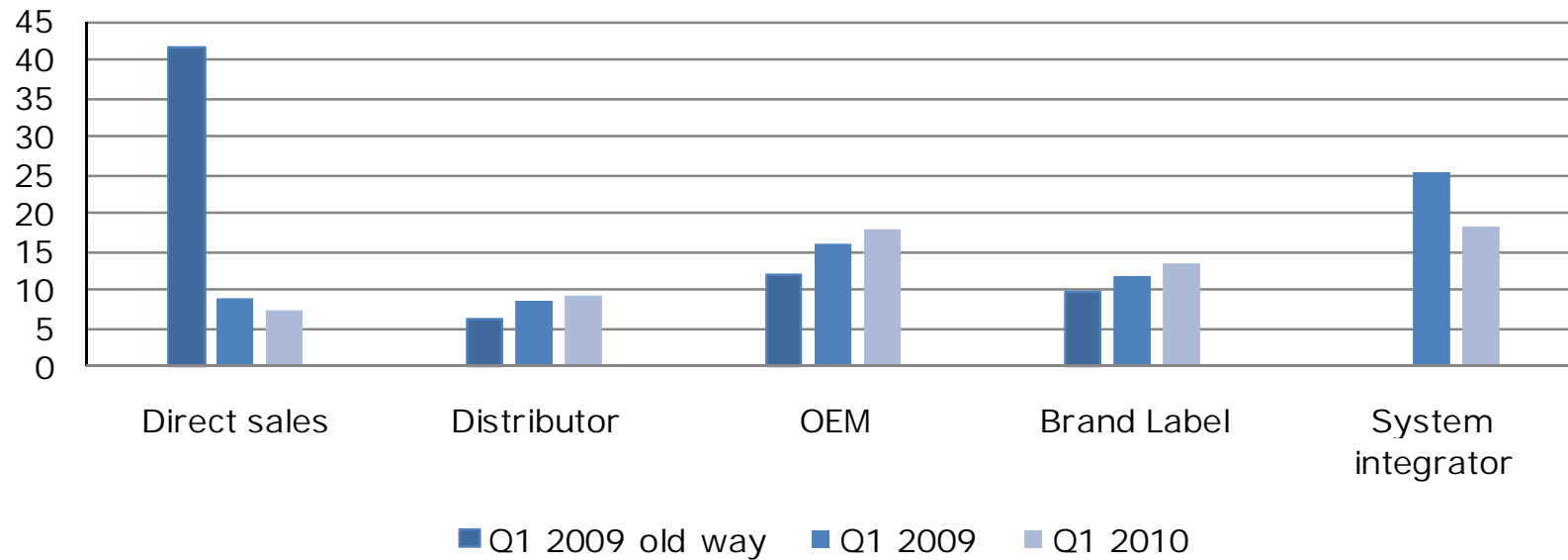


Revenues by region



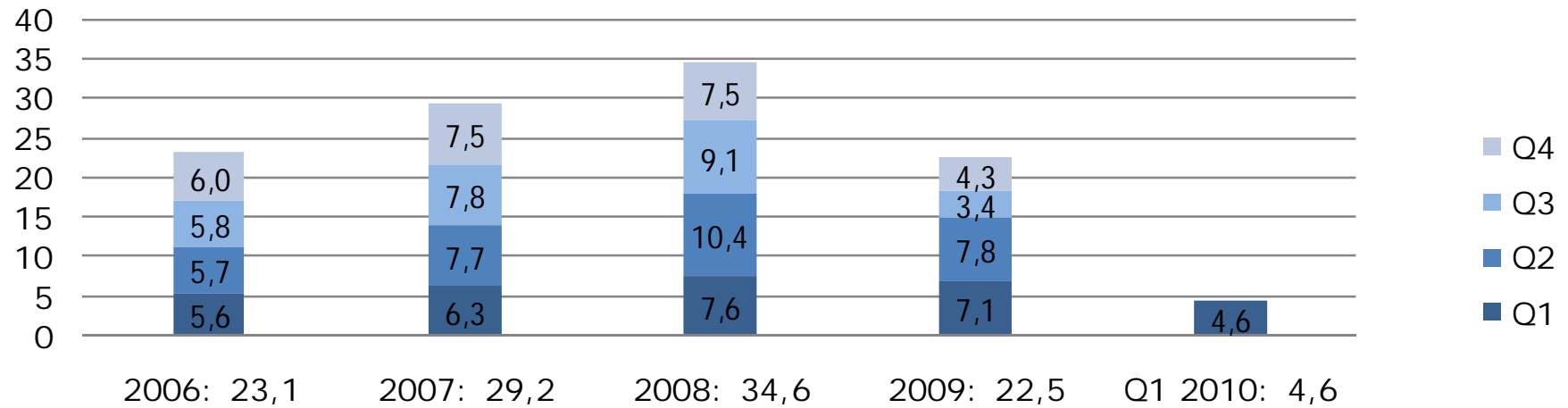
Revenues by sales channel

MEUR

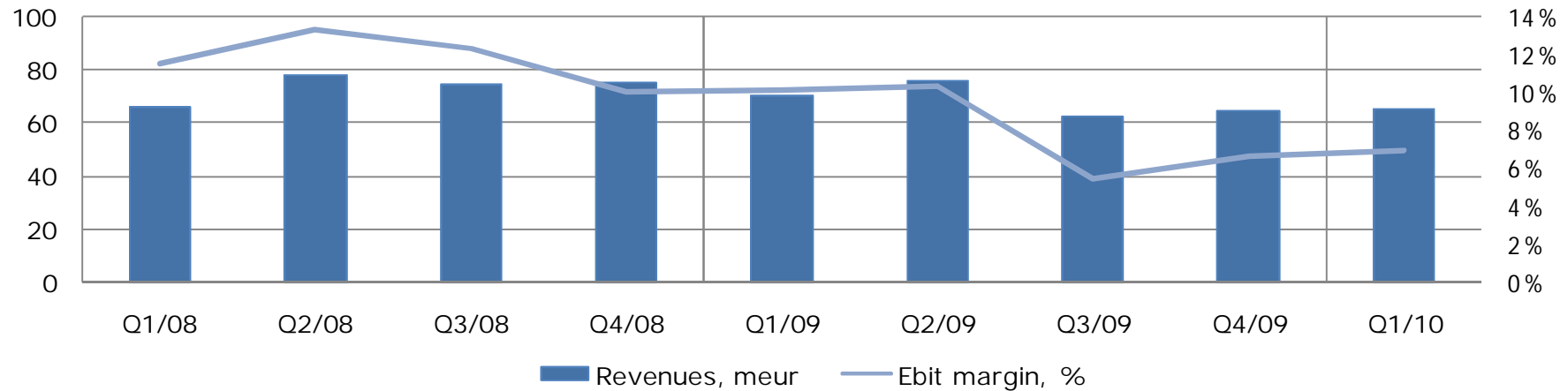


EBIT

MEUR



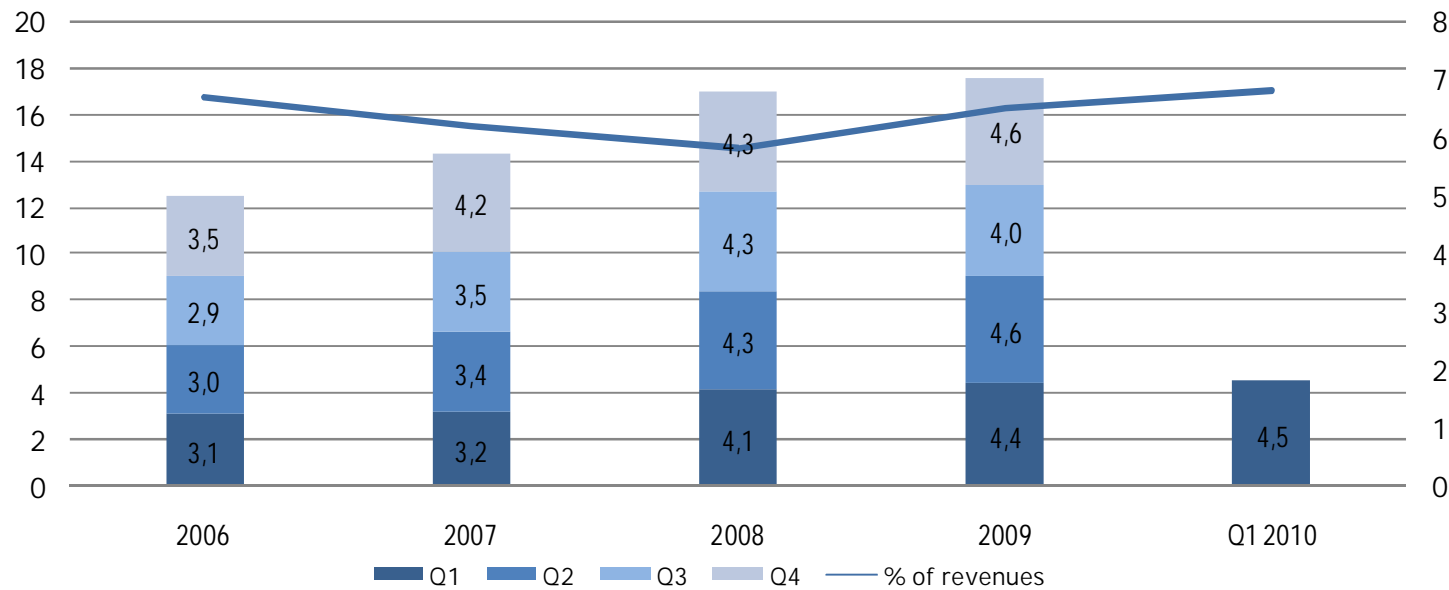
Revenues and EBIT-%



Research and development costs

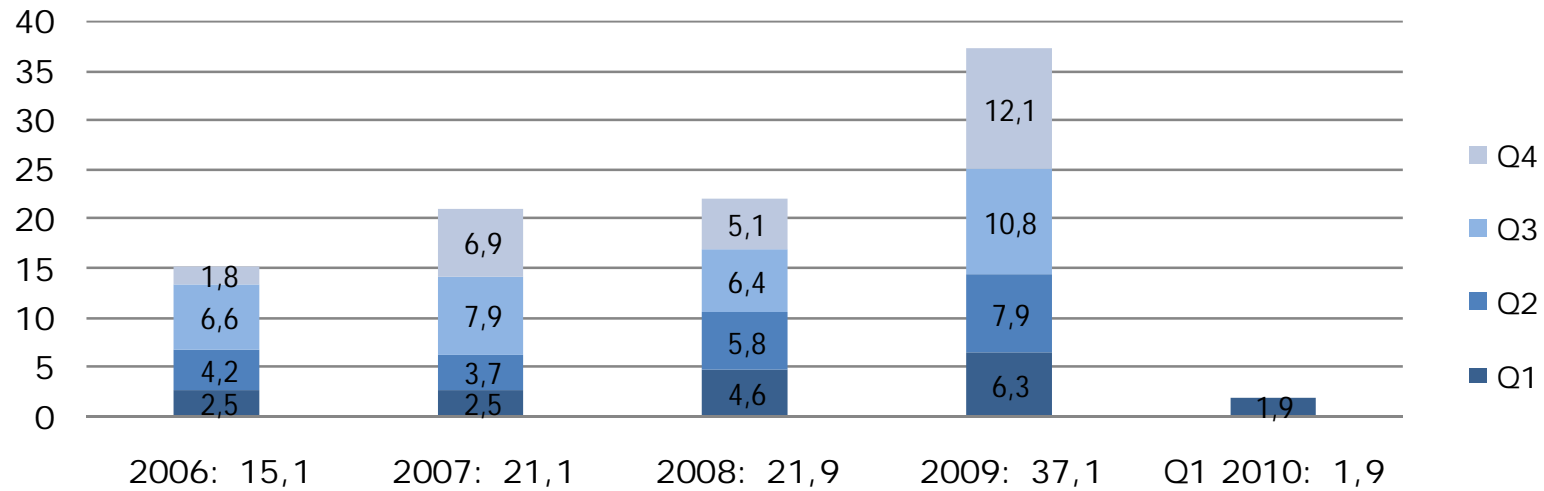
MEUR

%



Operating Cash Flow

MEUR

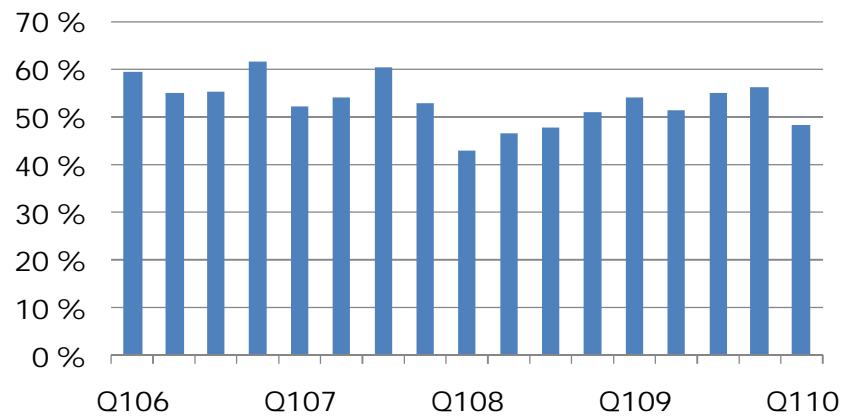


Working capital

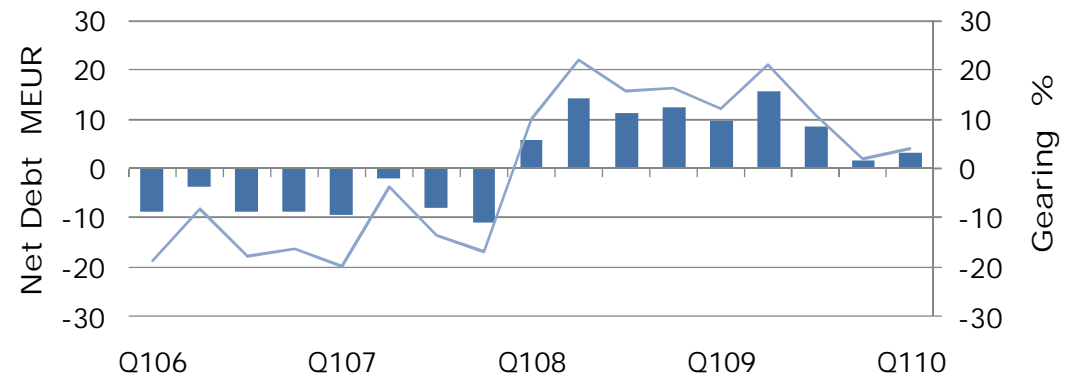
MEUR	31.3.2010	31.12.2009	31.3.2009
Inventories	21.8	19.3	23.1
Non-interest bearing receivables	57.7	51.3	60.4
Non-interest bearing liabilities	44.6	39.3	40.3
Net working capital	34.9	31.2	43.2
Net working capital of rolling revenues, %	13.1	11.5	14.5

Key balance sheet ratios

Equity ratio



Net Debt and Gearing, %



Outlook

Vesa Laisi, President and CEO



Strategy

The Goal 2014

Profitable Growth

500 MEUR

EBIT > 14 %

ROE > 30 %

Strategic Choices

100 % focus on AC drives

Product
leadership

Multi-channel
sales

Global presence
and transnational
operations

Strategic Competences

AC drives
know-how

Common product platform
design & product portfolio
management

Customer
relationship
management

Mass customization,
demand flow
technology and
global sourcing

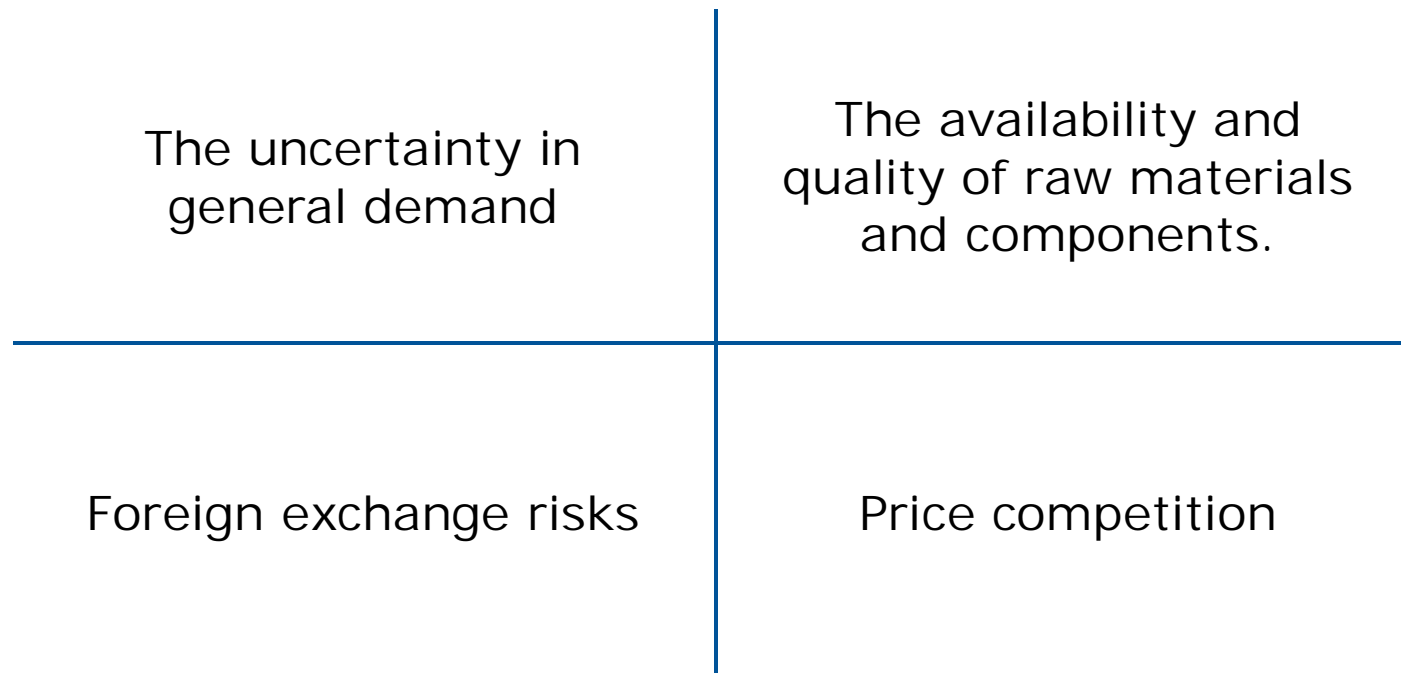
Global ICT infrastructure
and applications

Prospects 2010

	ACT 2009	FC 2010
Revenues, MEUR	272,0	> 272
EBIT margin, %	8,3 %	~ 8,3 %
EPS, EUR	1.01	> 1,01
ROE, %	20,5 %	~ 20,5 %

- During the first quarter of 2010 the AC drive market was showing signs of recovery.
- Vacon estimates that revenues in 2010 will increase from 2009. It expects relative profitability to be similar to that in 2009 and earnings per share to improve from 2009.

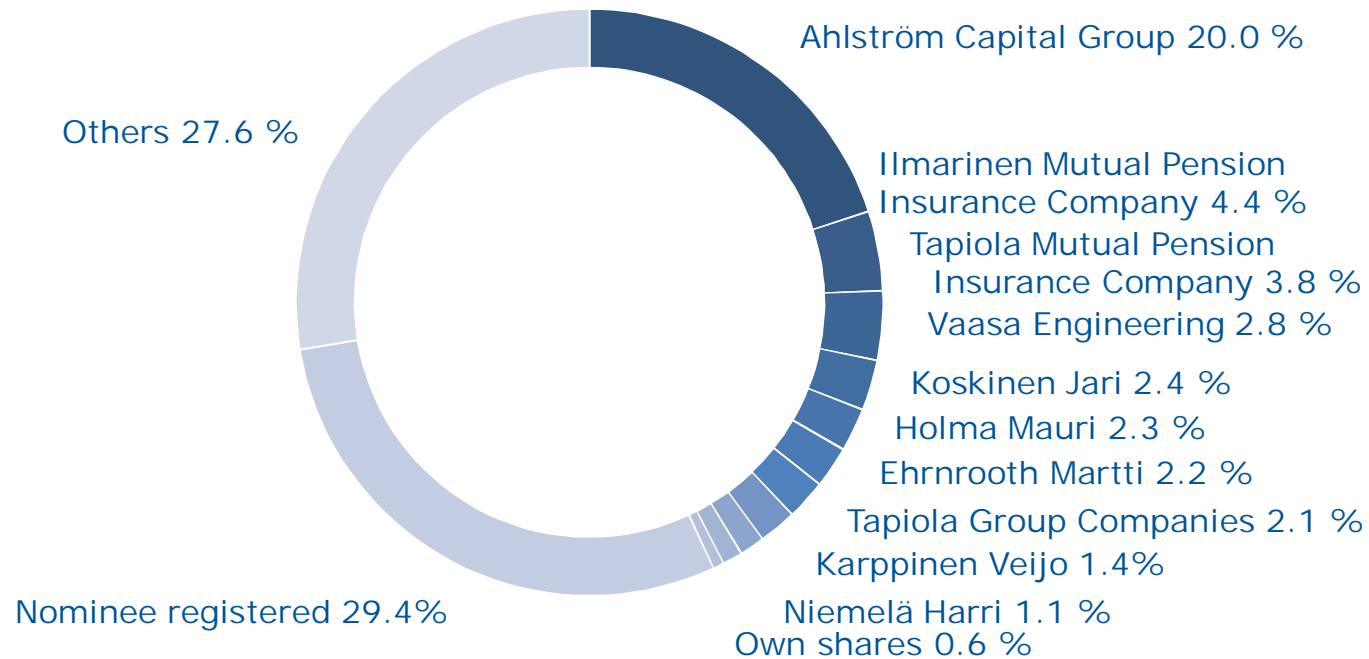
Risks and factors causing uncertainty



Capital Markets Day

- Vacon is holding a Capital Markets Day in London on Tuesday, 25 May 2010 between 12 am and 3 pm local time, at the Vineyard, Vinopolis Wine world, No 1 Bank End, London, SE1 9BU.
- Registration to Johanna Koskinen by email johanna.koskinen@vacon.com, as soon as possible, no later than 6 May 2010.

Major shareholders March 31, 2010



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VACON
DRIVEN BY DRIVES

Every AC motor
deserves a Vacon drive



Calendar

Vacon is publishing two interim reports in 2010 as follows:

- January-June: 4 August 2010
- January-September: 27 October 2010