

Heineken honoured for its contribution to alleviating poverty

New York City, 22 September 2010 – Last night, during the Millennium Development Goals (MDG) Summit hosted by the United Nations, Heineken received the 2010 World Business and Development (WBD) Award for its groundbreaking sustainable local supply chain initiative in Sierra Leone. Heineken is one of only ten organisations to receive the 2010 WBD award. According to the members of the International Judging Panel, Heineken impressed by demonstrating a clear link between vital business practices and the contribution of the project towards the Millennium Development Goals.

Heineken's local sourcing project in Sierra Leone is part of the company's Africa-wide strategy to procure at least 60% of its raw materials locally. Moreover, the Sierra Leone case has stimulated local entrepreneurship, created hundreds of new jobs for local population and increased smallholder farmers' incomes significantly, thereby alleviating poverty.

"We are extremely proud to receive this award," stated Tom de Man, Regional President Heineken Africa & Middle East. "Our project in Sierra Leone is one of many efforts to empower the communities in which we operate. It is a testament to the successful co-operation between public development institutions and private sector stakeholders."

Sierra Leone Sorghum Project

Since 1988, Heineken has been developing its sorghum brewing technology and know-how. The award-winning project in Sierra Leone was established in 2005 with the goal to develop a sustainable local supply chain for Sierra Leone Breweries Ltd (SLBL). SLBL trained farmers in good agricultural practices, organised bulking and transport and tested new sorghum varieties for better processing quality and yield. The sustainable local supply chain was established with co-funding of the Common Fund for Commodities (CFC), an international institution that specialises in commodity development.

Benefits to all

The project has helped local farmers compete against imported grains. It has raised smallholder farmers' incomes derived from sorghum, which has directly contributed to the alleviation of poverty for this critical group of farmers.

Locally produced sorghum shortens the supply chain and diversification of raw material sourcing, both beneficial to local farmers and SLBL. Reducing grain imports leads to savings of scarce foreign currency for Sierra Leone. More importantly however, hundreds of local smallholder farmers in Sierra Leone now have a cash income. This all led to the creation of solid relationships and trust between all stakeholders in the new supply chain.

Common Fund for Commodities

The Common Fund for Commodities (CFC) is an intergovernmental Institution established within the framework of the United Nations that focuses on financing commodity development activities. Over the past 20 years, the Fund has leveraged its resources and has been able to provide assistance of over 500 million USD, almost double of its own contribution, to meet the critical development needs of its 106 member countries. Target beneficiaries of CFC financed projects are smallholder farmers, as well as small and medium sized enterprises involved in commodity production, processing and trade in developing and least developed countries. Due to its presence in The Netherlands, the Common Fund enjoys long standing relationships with a large number of Dutch private and public entities that engage in commodity production, trade and development.

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About Brewing a Better Future

Heineken's long-term ambition is to become the greenest international brewer in the world. The company has formulated this in its new sustainability programme 'Brewing a Better Future'. The company aspires to reach its long-term goal by continuously improving the environmental impact of its brands and business, by empowering its people and the communities in which it operates and by positively impacting the role of beer in society. Heineken is a member of the UN Global Compact and subscribes to the UN Water Mandate and actively promotes responsible consumption via brand communication and responsibility activities in partnership with other beverage companies. For more information about Heineken's sustainability programme Brewing a Better Future go to www.heinekeninternational.com.

About the WBDA

Introduced by the International Chamber of Commerce (ICC) in 2000, and now jointly organized with the United Nations Development Programme (UNDP) and the International Business Leaders Forum (IBLF), the World Business Awards have become increasingly successful in each of the five years the awards have been designated. The WBDA raise awareness, promote best practices, and encourage further action. Concrete examples are shared with governments and businesses on the advantages of joining forces for poverty alleviation. The WBDA encourage action at the country level and create a network of companies and entrepreneurs.

Press enquiries Heineken

Hester Swart
Tel: +31 20 5239 355
Hester.swart@heineken.com

Anoeska van Leeuwen
Tel: +31 20 5239 355
Anoeska.vanleeuwen@heineken.com

Editorial information:

Heineken is one of the world's great brewers and is committed to growth and remaining independent. The brand that bears the founder's family name - Heineken - is available in almost every country on the globe and is the world's most valuable international premium beer brand. The Company's aim is to be a leading brewer in each of the markets in which it operates and to have the world's most valuable brand portfolio. The Company operates 140 breweries in more than 70 countries and sold 165.7 million hectolitres of beer on a 2009 pro-forma basis. Heineken is Europe's largest brewer and the world's third largest by volume. Heineken is committed to the responsible marketing and consumption of its more than 200 international premium, regional, local and specialty beers and ciders. These include Amstel, Birra Moretti, Cruzcampo, Dos Equis, Foster's, Kingfisher, Newcastle Brown Ale, Ochota, Primus, Sagres, Sol Star, Strongbow, Tecate, Tiger and Zywiec. On a 2009 pro-forma basis, including FEMSA's beer businesses, revenue totalled €16.9 billion and EBIT (beia) was €2.3 billion. The average number of people employed is more than 75,000. Heineken N.V. and Heineken Holding N.V. shares are listed on the Amsterdam stock exchange. Prices for the ordinary shares may be accessed on Bloomberg under the symbols HEIA NA and HEIO NA and on the Reuter Equities 2000 Service under HEIN.AS and HEIO.AS. Most recent information is available on Heineken's home page: <http://www.heinekeninternational.com>.