Etteplan

FINANCIAL STATEMENT BULLETIN,
JANUARY 1 – DECEMBER 31, 2008

ETTEPLAN IN 2008: A YEAR OF STRONG GROWTH

Review period October–December 2008

- The Group's fourth quarter revenue increased by 14.3% to EUR 40.7 million (10–12/2007: EUR 35.6 million).
- Operating profit was EUR 2.3 million (EUR 2.3 million).
- Profit for continuing operations for the period was EUR 1.3 million (EUR 1.5 million).
- Earnings per share were EUR 0.06 (EUR 0.08).
- The number of personnel at the end of the period was 2,142 (2,197).

Review period January–December 2008

- The Group's revenue increased by 29.1% to EUR 161.6 million (1–12/2007: EUR 125.2 million).
- Operating profit grew by 14.5% to EUR 12.3 million (EUR 10.8 million).
- The profit for continuing operations for the period was EUR 8.2 million (EUR 7.5 million).
- Earnings per share were EUR 0.41 (EUR 0.38).
- The Board of Directors proposes a dividend of EUR 0.15 per share.

Key figures (EUR 1 000)

	10-12/2008	10-12/2007	1-12/2008	1-12/2007
Revenue	40 655	35 563	161 614	125 192
Operating profit	2 263	2 285	12 349	10 788 *)
Operating profit, %	5,6	6,4	7,6	8,6 *)
Profit for the period	1 256	1 521	8 155	7 517 *)
Profit for the period, %	3,1	4,3	5,0	6,0 *)
Equity ratio, %	34,2	40,7	34,2	40,7
Net gearing %	54,6	25,7	54,6	25,7
Total assets	78 880	72 426	78 880	72 426

*) In the comparative figures for 2007, capital gains of EUR 0.84 million for the sale of NATLABS Oy have been eliminated.

Matti Hyytiäinen, President and CEO, comments the financial statement as follows:

"We are satisfied with the development of our business operations in 2008. We were able to expand our selection of services through determined efforts and to generate growth both with our existing customers and through new customer relationships. We are particularly happy about our customers' growing interest in our technical product information services and our new competence that we have increased with our recent acquisitions.

We look upon today's challenging market situation as an opportunity to strengthen our market position. We will continue our investments in development programs aimed at improving service capabilities and efficient use of resources."

Key customer approach basis for transferring to one segment

Etteplan provides services for various stages in the life cycle of its customers' products, from product development to product maintenance. For this reason, Etteplan has reorganized its operations such that services are provided on a key customer basis and not by design phase. As a result, the company has stopped reporting for two separate segments and transferred to one segment, which better depicts the current operations.

Accounting principles

The financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting and the preparation and accounting policies presented in the 2007 annual financial statements.

REPORT FOR OCTOBER–DECEMBER 2008

Business review for October–December

The company continued its profitable growth during the period. In October–December, however, the increasing economic uncertainty was reflected in design operations, and this was manifested as a decrease in the number of design commissions and cancellations of commissions that had been agreed upon. Demand fluctuated intensely between Etteplan's various customer industries in October–December. Demand for technical design and product information was good in the energy and power transmission sector; in the aerospace and defense equipment industries; in design of elevators, hoists, and cranes; and in plant engineering. Demand for design of heavy vehicles remained good almost until the end of the review period. Demand for design services in the automotive industry and among equipment manufacturers in the forest industry decreased rapidly during the period under review. In the review period, the Group's design capacity utilization rate was good, except for design in the automotive industry and among forest industry equipment manufacturers.

In the last quarter of the year, Etteplan started a reorganization of its design operations in the automotive industry. The purpose is to guarantee long-term profitability of the business. The reorganization had an impact on the personnel in Sweden. Approximately 100 workers employed in automotive design were laid off. The reductions were put into force during the review period.

During the period under review, Etteplan started personnel negotiations to reduce the number of employees in Finland, too. The reductions consist of temporary and permanent layoffs. In December 2008, decisions were made to reduce the amount of personnel with about 90 employees, mainly through temporary layoffs. The layoffs will be carried out in the first two quarters of 2009.

Financial development for October–December

In October–December revenue increased by 14.3% from that of the corresponding period of the previous year and amounted to EUR 40.7 million (10–12/2007: EUR 35.6 million).

Operating profit was EUR 2.3 million (EUR 2.3 million).

Major events in October–December

Etteplan renewed its operating model and organization to correspond the customer industries, at the end of the review period. The objective is to provide technical design and product information services more effectively to key customers.

In its November meeting, the Board of Directors of Etteplan Oyj confirmed Etteplan Oyj's new Management Group. The new composition of the Management Group supports the company's development into an ever more international entity. As of January 1, 2009, the members of the Management Group are Matti Hyytiäinen, President and CEO; Tom Andersson, Vice President; Pia Björk, Vice President, Operations Development and M&A; Per-Anders Gådin, Chief Financial

Officer; Risto Koivunen, Vice President; Outi-Maria Liedes, Vice President, HR and Communications; and Juha Näkki, Vice President. The company's current Executive Vice President, Jukka Rausti, became Senior Executive adviser of the Board of Directors and reports to the Chairman of the Board.

REPORT FOR JANUARY–DECEMBER 2008

Business review for January–December

The year 2008 was a period of strong growth for Etteplan. Demand for technical design and product information was, on average, good in January–December 2008, except for the rapid decline in demand at the end of the year. Demand remained at a good level throughout the review period in the energy and power transmission sector, the aerospace and defense equipment industries, and manufacturing of medical technology equipment. In the first three quarters, the Group's design capacity utilization rate was good, but deteriorated in the automotive industry and among forest industry equipment manufacturers' commissions in the last quarter. The most significant sources of growth in 2008 were the heavy vehicle and aerospace industries, as well as plant engineering. New business operations acquired in 2007 and 2008 performed well under Etteplan's ownership.

Revenue

In 2008, Etteplan's revenue increased by 29.1%, from that of the corresponding period of the previous year and amounted to EUR 161.6 million (1–12/2007: EUR 125.2 million). Organic growth accounted for 10.6% of revenue growth in the review period, with the rest attributable to corporate acquisitions.

Result

Operating profit increased by 14.5% to EUR 12.3 million (EUR 10.8 million), or 7.6% (8.6%) of revenue.

Profit for continuing operations before taxes for the financial year was EUR 11.3 million (EUR 10.5 million). Taxes amounted to EUR 3.1 million (EUR 3.0 million). Taxes have been periodized in line with the result for the period. The income tax rate calculated on profit before taxes in the consolidated income statement was 27.7% (26.5%).

The profit for continuing operations for the financial year was EUR 8.2 million (EUR 7.5 million). Earnings per share were EUR 0.41 (EUR 0.38). Equity per share was EUR 1.37 (EUR 1.44). Return on investment was 28.7% (30.4%).

Financial position and cash flow

The balance sheet total as of December 31, 2008, had increased by 8.9% to EUR 78.9 million (EUR 72.4 million). Goodwill on the balance sheet was EUR 33.2 million (EUR 29.4 million). The Group's cash and cash equivalents stood at EUR 1.9 million (EUR 7.2 million). The Group's interest-bearing liabilities showed an increase because of the need for working capital that resulted from corporate acquisitions and on account of business growth, amounting to EUR 16.6 million (EUR 14.8 million) at period end. The equity ratio was 34.2% (40.7%). The change in the equity ratio was mainly attributable to the change in the value of balance sheet items denominated in the Swedish krona, caused by the deterioration in the exchange rate between the krona and the euro. Acquiring of company's own shares also influenced the decline of equity ratio. The cash flow before investments and financial items totaled EUR 9.2 million (EUR 9.8 million).

The corporate finance market, which tightened notably during the review period, has not had an effect on the availability of financing for Etteplan Group. The Group has met its financing needs.

Capital expenditure

The Group's gross investments in the period under review were EUR 12.1 million (EUR 13.2 million). The investments were partially financed with company-held shares. The largest single investments were the acquisition of all share capital of Cool Engineering AB, increase of ownership in Etteplan Technical Information Oy to 100%, and completion of the Lutab Professor Sten Luthander Ingenjörsbyrå AB and Innovation Team AB acquisitions. The rest of the investments were for business operations and business development.

Acquisitions in 2008 and new business operations

In January, the company finalized its acquisition of Swedish Lutab Professor Sten Luthander Ingenjörsbyrå AB in accordance with the agreement concluded in October 2007.

At the beginning of January, Etteplan Oyj signed an agreement to acquire the entire share capital of the Swedish Cool Engineering AB. The company, established in 1989, provides testing and analysis services for the automotive industry in particular. The agreement complements Etteplan's extensive expertise in the automotive industry.

In January, Etteplan Oyj increased its ownership in Etteplan Technical Information Oy from 70% to 100%.

Etteplan signed an agreement with Vataple Group to join forces to develop engineering design and technical product information services in China. In accordance with the agreement, the joint venture started operations on August 1, 2008. This joint venture, Etteplan Vataple Technology Centre Ltd, provides technical design and product information services to Etteplan and its subsidiaries. The technology center enables Etteplan to build new design capacity for its current and new customers. Vataple Group is a privately held company that has operations in Australia, the U.S., and China.

Etteplan Oyj signed an agreement to acquire the entire share capital of Eteco Oy. Established in 1987, Eteco Oy specializes in calculation and design services for pressurized equipment and pipe systems. The company employs 11 people. The acquisition took effect on July 1, 2008.

In July, Etteplan Oyj signed an agreement to acquire a majority stake in the Swedish Innovation Team AB. The company, established in 1989, specializes in product development services. The company's customer base consists primarily of equipment manufacturers in the medical technology industry and other high-technology companies in the energy and telecommunications industries.

Personnel

Etteplan Group's operations and number of personnel grew steadily. The number of the Group's personnel averaged 2,188 (1,895) during the review period and was 2,142 (1,949) at end of the year. Increases in staff numbers were mostly due to the business operations transferred to the Group. Outside Finland, the Group employed 1,069 people (915) at period end.

Assessment of operating risks and uncertainty factors

Risks related to Etteplan Group's business operations are divided into external and internal risks, and the risks are monitored according to this classification.

External risks

External risks include risks concerning economic development on the whole and unpredictable changes in customers' order books, which are classified as the greatest risk in the company's business operations. During the period under review, demand in the automotive industry and among forest industry equipment manufacturers declined strongly.

The company controls the effects of increased financial uncertainty by actively supervising its receivables and by working to enhance its debt collection processes.

Increasing economic uncertainty and difficulty of availability of financing among customers may lead to cancellations of design commissions or a increasing credit loss risk.

Internal risks

Internal risks include strategic and operating risks, as well as financing risks.

Etteplan’s most significant strategic risks relate to development of business operations and acquisitions. The company aims to manage these risks by following its acquisitions policy and applying procedures and models that have been prepared on the basis of this policy. In addition to acquisitions, organic growth is an important part of the growth objectives for Etteplan’s business.

Etteplan's greatest operating risks are related to commissions and personnel.

The company's commissions have a risk of services or performances including a professional error, omissions, or negligence that could cause significant financial or other damage. In order to contain operating risks, the company applies the following procedures: application of quality management systems, codes of practice, and acceptance procedures, coupled with training of personnel and compliance with instructions on management of quotes and contracts, particularly in delimitation of contractual liability. The company has a liability insurance coverage that encompasses the entire Group. However, insurance does not cover all liability risk. The company's business is based on professional personnel, so availability of competent professionals is an important factor in ensuring profitable growth and continued business operations.

Increasing economic uncertainty causes intense demand fluctuations in business operations. A prerequisite for maintaining profitability and financing position is flexibility in use of personnel resources. Flexible use of personnel resources is an economic challenge, especially in Sweden.

The Group aims to minimize its refinancing risk through a balanced maturity schedule for its loan portfolio, sufficient maturity of loans, and use of several different financing institutions as sources of financing.

Reviews concerning financing risks are presented in the notes to the financial statements.

Annual General Meeting in 2008

The Etteplan Oyj Annual General Meeting was held in Vantaa on March 28, 2008. The Board of Directors was confirmed as having five members. Tapio Hakakari, Heikki Hornborg, Tapani Mönkkönen, Pertti Nupponen, and Matti Virtaala were reelected as members of the Board. At its organizational meeting of March 28, 2008, the Board elected Heikki Hornborg as chairman and Tapani Mönkkönen as vice-chairman.

The AGM granted the Board of Directors the authorization to decide upon an issue of no more than 4,000,000 shares with a share issue or by granting option rights or other specific rights, referred to in Chapter 10, Article 1 of the Companies Act, giving entitlement to shares in one or more lots. The authorization includes the right to decide to issue either new shares or company-held shares. The authorization is valid for three years from the time of the Annual General Meeting resolution – i.e., from March 28, 2008, through March 28, 2011. The Board has not used its authorization since the AGM.

In addition, the AGM authorized the Board of Directors to decide to acquire the company’s own shares in one or more lots with the company’s non-restricted equity. The acquisition of the company’s own shares may be done in a proportion other than that of the shareholders’ share ownership; in other words, the Board of Directors may also decide on directed acquisition of the company’s own shares. The authorization is valid for 18 months from the Annual General Meeting resolution, beginning on March 28, 2008, and ending on September 28, 2009.

As auditor the Annual General Meeting elected PricewaterhouseCoopers Oy, a firm of authorized public accountants, with Mika Kaarisalo, APA, acting as chief auditor.

The Annual General Meeting passed a resolution on a motion by the Board of Directors to pay a dividend for the 2007 financial year of EUR 0.21 per share, or a total of EUR 4,224,733.80. The remaining profit, totaling EUR 9.2 million, was retained in non-restricted equity. The dividend was paid on April 9, 2008.

Shares, share price development, and share buy-back

Shares in Etteplan Oyj (ETT1V) are quoted in the Nordic NASDAQ OMX's Small Cap market capitalization group in the "Industrials" sector.

The company's share capital on December 31, 2008, was EUR 5,000,000.00, and the number of shares outstanding was 20,179,414. There were no changes in the share capital during the period under review. The company has one series of shares. All shares confer an equal right to dividends and the company's funds.

The number of Etteplan Oyj shares traded during the financial year was 8,191,610, to a total value of EUR 34.3 million. The share price low was EUR 2.30, the high EUR 5.35, the average EUR 4.16, and the closing price EUR 2.80. Market capitalization on December 31, 2008 was EUR 56.5 million, and there were 1,807 shareholders.

The company held 499,176 of its own shares on December 31, 2008. In January−December 2008, the company acquired 580,642 of its own shares. The company disposed of 296,166 company-held shares in January–December 2008.

Share-based incentive plan for key personnel

The Etteplan Oyj Board of Directors decided on a new share-based incentive plan for key personnel. The plan includes three earnings periods: calendar years 2008, 2009, and 2010. The first year of payment is 2009.

The plan commenced at the beginning of 2008, and it comprises 37 people. The Board of Directors has made a decision on the people who are part of the plan, only with respect to the 2008 earnings period. The share-based incentive plan offers the target group the opportunity to receive Etteplan Oyj shares as remuneration.

The amount of remuneration paid is linked to objectives that are set on an annual basis; for the 2008 financial year, they related to revenue and operating profit. At the beginning of each earnings period, the Board of Directors confirms the target group and specifies the maximum number of shares that can be earned. Remunerations paid out from the incentive plan are paid in three earning periods, as company shares and partly in cash. The part paid in cash covers the taxes and tax-like fees paid for the remuneration. An earnings period is followed by a mandatory two-year ownership period. During the three earnings periods, the total of remunerations shall correspond to the value of 720,000 Etteplan Oyj shares at maximum.

If employment is terminated during the earnings or ownership period, the key person is not entitled to shares.

Notification of changes in shareholdings

With a transaction completed on September 29, 2008, Ingman Finance Oy Ab's holding of Etteplan Oyj share capital and voting rights exceeded the 15% level.

With a transaction completed on October 22, 2008, where the seller was Ingman Finance Oy Ab, Ingman Group Oy Ab's holding of Etteplan Oyj share capital and voting rights exceeded the 15% level. Consequently Ingman Finance Oy Ab's ownership declined to 0 %.

Oy Fincorp Ab has renewed its futures contract, which expired on December 19, 2008. Oy Fincorp Ab's holding in Etteplan Oyj still exceeds one tenth. The renewed futures contract is valid until December 18, 2009.

Outlook for 2009

The instability in the market and the crisis in the financial markets have an impact on industrial investments and on the development of our customers' business operations. We estimate that demand for technical design and product information will decline in 2009 due to changes in our customers' order books.

In research and development projects we estimate that our customers continue to invest in R&D.

The 2009 revenue of Etteplan Group is estimated to decline and the operating profit to weaken in comparison to year 2008. Potential acquisitions in 2009 are not included in the estimate.

Board's proposal for distribution of 2008 profits

The parent company's distributable shareholders' equity according to the balance sheet on December 31, 2008, is EUR 16.9 million.

The Board of Directors will propose to the Annual General Meeting, which will convene on March 26, 2009, that on the dividend payout date a dividend of EUR 0.15 per share be paid on the company's externally owned shares and that the remaining profit be transferred to retained earnings. It is the Board's opinion that the proposed distribution of dividends will not endanger the company's solvency. In accordance with the Board's proposal, the record date for the dividend payout is March 31, 2009 and the date of dividend payout is April 7, 2009.

Financial information in 2009

Etteplan Oyj's interim reports will be published as follows:

First quarter, 3 months	Wednesday, April 29, 2009
Second quarter, 6 months	Wednesday, August 12, 2009
Third quarter, 9 months	Thursday, October 29, 2009

Annual General Meeting in 2009

Etteplan Oyj's 2009 Annual General Meeting will be held at Sibelius Hall in Lahti, Finland, on March 26, 2009, starting at 1pm. Summons to the AGM will be published as a separate release.

Hollola, February 12, 2009

Etteplan Oyj

Board of Directors

More information:

Matti Hyytiäinen, President and CEO, at tel. +358 400 710 968

No auditor's report on the financial statement bulletin has been submitted.

APPENDIX:

Financial Statement Summary and Notes

- Consolidated Income Statement
- Consolidated Balance Sheet
- Consolidated Cash Flow Statement
- Consolidated Statement of Changes in Equity
- Key Figures
- Notes to the Financial Statement Summary

Releases and other corporate information are available on Etteplan's Web site at www.etteplan.com.

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These financial statements include forward-looking estimates and assumptions. Accordingly, outcomes may differ from these estimates, which are based on the management's current best knowledge.

CONSOLIDATED INCOME STATEMENT

(EUR 1 000)	10-12/2008	10-12/2007	1-12/2008	1-12/2008
Continuing operations				
Revenue	**40 655**	**35 563**	**161 614**	**125 192**
Other operating income	139	125	263	1 130
Materials and services	-3 834	-2 175	-12 391	-7 941
Staff costs	-28 479	-24 798	-110 384	-86 486
Other operating expenses	-5 710	-5 926	-24 862	-18 351
Depreciation and amortisation	-508	-504	-1 892	-1 917
Operating profit	**2 263**	**2 285**	**12 349**	**11 628**
Financial income	125	174	228	280
Financial expenses	-527	-213	-1 293	-534
Profit before taxes	1 862	2 246	11 285	11 373
Income taxes	-606	-725	-3 130	-3 016
Profit for the financial year Continuing operations	**1 256**	**1 521**	**8 155**	**8 357**
Discontinuing operations				
Profit/loss for the financial year, discontinuing operations	0	-119	-140	-146
Profit for the financial year	**1 256**	**1 402**	**8 015**	**8 211**
Attributable to				
Equity holders of the company	1 246	1 360	7 997	7 848
Minority interest	10	42	18	363
	1 256	**1 402**	**8 015**	**8 211**
Earnings per share calculated from the result of parent company shareholders				
Continuing operations				
Basic earnings per share, EUR	0,06	0,08	0,41	0,40
Diluted earnings per share, EUR	0,06	0,08	0,41	0,40
Discontinuing operations				
Basic earnings per share, EUR	0,00	-0,01	-0,01	-0,01
Diluted earnings per share, EUR	0,00	-0,01	-0,01	-0,01

CONSOLIDATED BALANCE SHEET

(EUR 1 000)	31.12.2008	31.12.2007
ASSETS		
Non-current assets		
Tangible assets	2 478	1 951
Goodwill	33 207	29 426
Other intangible assets	1 566	1 459
Shares in associated companies	17	0
Investments available for sales	411	409
Other long-term receivables	551	816
Deferred tax assets	191	34
Non-current assets, total	**38 421**	**34 096**
Current assets		
Trade and other receivables	37 242	30 890
Current tax assets	1 338	198
Cash and cash equivalents	1 879	7 243
Current assets, total	**40 459**	**38 330**
TOTAL ASSETS	**78 880**	**72 426**
EQUITY AND LIABILITIES		
Capital attributable to equity holders		
Share capital	5 000	5 000
Share premium account	6 701	6 701
Unrestricted equity fund	2 474	2 601
Own shares	-2 025	-962
Cumulative translation adjustment	-5 188	-823
Retained earnings	11 962	8 339
Net profit for the financial year	7 997	7 848
Capital attributable to equity holders, total	26 921	28 704
Minority interest	79	597
Equity, total	**27 000**	**29 301**
Non-current liabilities		
Deferred tax liability	1 537	1 511
Non-current interest-bearing liabilities	9 981	11 606
Non-current liabilities, total	**11 517**	**13 117**
Current liabilities		
Current interest-bearing liabilities	6 635	3 170
Trade and other payables	33 425	25 415
Current income tax liabilities	303	1 422
Current liabilities, total	**40 363**	**30 008**
Liabilities, total	**51 880**	**43 125**
TOTAL EQUITY AND LIABILITIES	**78 880**	**72 426**

CONSOLIDATED CASH FLOW STATEMENT

(EUR 1 000)	1-12/2008	1-12/2007
Operating cash flow		
Cash receipts from customers	158 729	121 031
Cash receipts from other operating income	245	277
Operating expenses paid	143 861	109 430
Operating cash flow before financial items and taxes	15 113	11 878
Interest and payment paid for financial expenses	1 131	491
Interest received	228	280
Income taxes paid	5 055	1 881
Operating cash flow (A)	**9 155**	**9 787**
Investing cash flow		
Purchase of tangible and intangible assets	1 774	834
Acquisition of subsidiaries	7 582	8 271
Disposal of subsidiaries	0	578
Proceeds from sale of tangible and intangible assets	60	86
Proceeds from repayments of loans	0	540
Proceeds from sale of investments	47	5
Investing cash flow (B)	**-9 249**	**-7 896**
Financing cash flow		
Purchase of own shares	2 523	962
Short-term loans, increase	3 437	0
Long-term loans, increase	2 544	5 128
Long-term loans, decrease	4 007	2 108
Dividend paid and other profit distribution	4 225	2 776
Financing cash flow (C)	**-4 774**	**-718**
Variation in cash (A + B + C) increase (+) / decrease (-)	**-4 868**	**1 173**
Assets in the beginning of the period	7 243	6 174
Exchange gains or losses on cash and bank equivalents	-496	-104
Assets at the end of the period	1 879	7 243

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (EUR 1 000)

Legends for table columns

A) Share Capital

B) Share Premium Account

C) Unrestricted Equity Fund

D) Own shares

E) Cumulative Translation Adjustment

F) Retained Earnings

G) Minority Interest

H) Total

(EUR 1 000)	A	B	C	D	E	F	G	H
Equity 1.1.2007	2 443	9 179	0	0	43	10 931	872	23 468
Dividends						-2 592	-201	-2 793
Share issue	2 557	-2 478	2 601					2 680
Purchase of own shares				-962				-962
Changes in ownership							-437	-437
Net profit for the financial year						7 848	363	8 211
Translation adjustment					-866			-866
Equity 31.12.2007	**5 000**	**6 701**	**2 601**	**-962**	**-823**	**16 187**	**597**	**29 301**

(EUR 1 000)	A	B	C	D	E	F	G	H
Equity 1.1.2008	**5 000**	**6 701**	**2 601**	**-962**	**-823**	**16 187**	**597**	**29 301**
Dividends						-4 225		-4 225
Purchase of own shares				-2 523				-2 523
Disposal of own shares			-127	1 401				1 274
Shares to be issued				59				59
Changes in ownership							-536	-536
Net profit for the financial period						7 997	18	8 015
Translation adjustment					-4 365			-4 365
Equity 31.12.2008	**5 000**	**6 701**	**2 474**	**-2 025**	**-5 188**	**19 959**	**79**	**27 000**

KEY FIGURES

(EUR 1 000)	1-12/2008	1-12/2007	Change to prev.year
Revenue	161 614	125 192	29,1 %
Operating profit	12 349	11 628	6,2 %
Operating profit, %	7,6	9,3	
Profit before taxes	11 285	11 374	-0,8 %
Profit before taxes, %	7,0	9,1	
Return on equity, %	29,0	31,7	
Return on investment, % *)	28,7	30,4	
Equity ratio %	34,2	40,7	
Gross interest-bearing debt	16 615	14 777	12,4 %
Net gearing, %	54,6	25,7	
Balance sheet, total	78 880	72 426	8,9 %
Gross investments	12 082	13 197	-8,5 %
Earnings per share, EUR	0,41	0,40	2,1 %
Diluted earnings per share, EUR	0,41	0,40	3,0 %
Equity per share, EUR	1,37	1,44	-4,9 %
Personnel, average	2 188	1 895	15,5 %
Personnel at end of the period	2 142	1 949	9,9 %

*) Return on investment has been calculated from result before taxes

Etteplan

NOTES TO THE FINANCIAL STATEMENT BULLETIN

General

The parent company of Etteplan Group is Etteplan Oyj ("the Company"), a Finnish public limited company established under Finnish law. The Company is domiciled in Hollola. The Company's shares are quoted on the exchange of NASDAQ OMX Helsinki Ltd.

Etteplan Oyj and its subsidiaries provide high-quality industrial technology design services. The Group's main market area is Europe. For our core customers, Etteplan's services extend worldwide.

The Etteplan Oyj Board of Directors approved the interim report for publication at its meeting of February 11, 2009.

Basis for preparation

The interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the preparation and accounting policies presented in the 2007 annual financial statements.

Monetary figures in the interim report are presented in thousands of euros. All figures in the tables have been rounded up or down, due to which the sums of figures may deviate from the sum totals presented.

At the beginning of 2008, the Group started applying the amended requirements of IFRS 2 (Share-Based Payments). Apart from this, the accounting principles used were the same as for the 2007 annual financial statements. The annual financial statements are available at www.etteplan.com/investors/etteplan07.pdf, and the accounting policy is detailed on pages 24–27 of the annual report 2007.

Use of estimates

The financial statements include forward-looking estimates and assumptions. Accordingly, outcomes may differ from these estimates, which are based on the management's current best knowledge.

Segment information

Etteplan provides services for various stages in the life cycle of its customers' products, from product development to product maintenance. For this reason, Etteplan has reorganized its operations such that services are provided on a key customer basis and not by design phase. As a result, the Company has ceased reporting for two separate segments and transferred to one segment, which better depicts the current operations.

Acquired business operations and other investments

In January 2008, the Company finalized its acquisition of Swedish Lutab Professor Sten Luthander Ingenjörsbyrå AB in accordance with the agreement concluded in October 2007. Also in January, Etteplan acquired all share capital of Cool Engineering AB and increased its ownership in Etteplan Technical Information Oy to a full 100%. In July 2008, the Group acquired 100% ownership of Eteco Oy and signed an agreement to acquire a 91% share of Innovation Team AB. In the view of Etteplan's management, the customer accounts and agreements that were acquired cannot as a rule be considered to constitute an asset item that is to be recorded in the balance sheet, because customer agreements are by nature non-binding framework agreements and thus cannot be treated or sold separately. The joint purchase price for these share transactions was EUR 10,020 thousand, the fair value of the assets acquired was EUR 2,626 thousand and the goodwill was EUR 7,395 thousand. Other investments were for equipment and software needed in business operations.

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Details of net assets acquired and goodwill are as follows:

(EUR 1 000)	Fair value	Carrying amount
Purchase consideration:		
− Cash paid	8 747	8 747
− Fair value of disposed company-held shares	1 274	1 274
Total purchase consideration	10 020	10 020
Fair value of net assets acquired	2 626	2 626
Goodwill	7 395	7 395

The assets and liabilities arising from the acquisition are as follows:

Minority interest	541	541
Cash and cash equivalents	1 185	1 185
Intangible assets	100	100
Property, plant and equipment	193	193
Trade receivables	2 394	2 394
Other receivables	562	562
Current payables	-2 349	-2 349
Net assets	2 626	2 626
Fair value of net assets acquired	2 626	2 626
Purchase consideration settled in cash	8 747	8 747
Cash and cash equivalents in subsidiary acquired	1 185	1 185
Cash outflow on acquisition	7 562	7 562

Etteplan Group turnover for year 2008 would have been EUR 164 million if acquired operations would have been consolidated for the full fiscal year.

Intangible assets and property, plant and equipment

(EUR 1 000)	Property, plant, equipment	Goodwill	Other intangible assets
Acquisition cost 1.1.2008	11 334	29 426	5 229
Exchange difference	-447	-3 020	-83
Corporate transactions	634	0	0
Increases	1 703	6 801	701
Decreases	-49	0	-8
Acquisition cost 31.12.2008	13 175	33 207	5 839
Accumulated depreciation and impairment 1.1.2008	9 383	0	3 770
Exchange difference	-407	0	-44
Corporate transactions	409	0	0
Depreciation	1 312	0	547
Accumulated depreciation and impairment 31.12.2008	10 697	0	4 272
Book value 31.12.2008	2 478	33 207	1 566
Acquisition cost 1.1.2007	11 640	19 256	5 427
Exchange difference	-148	-556	-98
Corporate transactions	-758	0	-700

Increases	850	10 727	615
Decreases	-249	0	-15
Acquisition cost 31.12.2007	11 334	29 426	5 229
Accumulated depreciation and impairment 1.1.2007	8 860	0	3 766
Exchange difference	-137	0	-38
Corporate transactions	-498	0	-586
Depreciation from decreases	-196	0	0
Depreciation	1 355	0	628
Accumulated depreciation and impairment 31.12.2007	9 383	0	3 770
Book value 31.12.2007	1 951	29 426	1 459

Interest-bearing loans

(EUR 1 000)	31.12.2008	31.12.2007
Non-current	9 981	11 606
Current	6 635	3 170
Total	16 615	14 776

Pledges, mortgages and guarantees

(EUR 1 000)	31.12.2008	31.12.2007
For own debts		
Other contingencies	427	6 548
Leasing liabilities		
For payment under year	1 648	2 196
For payment 1-5 years	3 135	924
Total	4 784	3 120

Derivatives

(EUR 1 000)	2008	2007
Interest rate swaps		
Fair value	0	
Nominal value	5786	
Interest rate options		
Fair value	-103	35
Nominal value	8679	8679

Acquisition and disposition of company shares

During 2008, the Company acquired 580,642 and disposed of 296,166 Company-held shares. At the end of the review period, it owned 499,176 of its own shares.

Shares and share capital

On December 31, 2008, Etteplan Oyj had 20,179,414 shares (including the shares held by the Company) and share capital amounted to EUR 5,000,000.00.

Dividends

On March 28, 2008, the Annual General Meeting passed a resolution on a motion by the Board of Directors to pay a dividend for the 2007 financial year of EUR 0.21 per share, or a total of EUR 4,224,733.80. The dividend was paid on April 9, 2008.

Related-party transactions

The Group's related parties include the Group's key personnel: the members of the Board of Directors and the CEO. Related parties also include subsidiaries and companies in which related-party key employees have significant holdings and control.

The following transactions were carried out with related parties:

(EUR 1 000)	31.12.2008	31.12.2007
Sales of services		
To other in related-party	53	100
Purchase of goods and services		
Office premises rents		
Key management personnel	95	92
From other in related-party	285	222
Total	381	314
Receivables and payables year end balances arising from sales and purchase of goods and services		
Receivables from other in related-party	2	7

Closed-down operations

Etteplan Engineering GmbH, in Germany, is classed as a closed-down operation.

The Group's result for the financial year includes an expense item of EUR 140 thousand that relates to closed-down operations.

Discontinuing operations

(EUR 1 000)	31.12.2008	31.12.2007
Income statement		
Revenue	0	2 800
Expenses	-140	-2 946
Profit/loss before taxes	-140	-146
Net profit for discontinuing operations	-140	-146
Cash flow statement		
Operating cash flow	-140	-187
Investing cash flow	0	-17
Financing cash flow	0	9
Change in cash	-140	-195

Effect of discontinuing operations to Etteplan financial position

Assets		
Property, plant and equipment	0	74
Other intangible assets	0	29
Receivables	0	717
Cash and cash equivalents	0	2
Assets total	0	821
Liabilities		
Interest bearing loans	0	312
Trade and other payables	0	417
Liabilities total	0	729

Income taxes

The taxes listed in the consolidated income statement have been calculated with the tax rate appropriate for the projected full-year result. The estimated average effective tax rate for the year has been set separately for each relevant country. The effective tax rate used in the interim report is 27.6 (26.6)%.

Management of financing risks

In its business operations, Etteplan Group is exposed to several financial risks: foreign-currency, interest, financing and liquidity, counterparty and credit risks.

The objective of financial risk management is to protect the Group against unfavorable changes occurring in the financial markets. Management of financial risks has been centralized with the Group's Treasury, which is responsible for identification and evaluation of, and protection against, the Group's financial risks.

Foreign-currency risk

The Group is exposed to foreign-currency risks related to different currencies, which come about as a result of foreign-currency-denominated commercial transactions and from translation of foreign-currency-denominated items into the reporting currency. The majority of Etteplan Group's business operations are handled in the currency of the project country of the respective Group company. In the period under review, the Group did not have significant transaction risks generated from the currency flow in foreign currencies, and the Group did not take steps to protect itself against transaction risks.

The Group is exposed to a translation risk caused by fluctuations in foreign currency exchange rates, when it translates balance sheet items of subsidiaries based outside the euro area into its reporting currency. In the period under review, the Group did not protect itself from the currency risks related to the shareholders' equity of these companies.

Interest risk

Etteplan Group is exposed to interest risk in two ways: because of changes in value for balance sheet items (i.e., a price risk) and cash flow risk caused by changes in market interest rates. The Group manages the interest risk by diversifying its loan portfolio to include loans with fixed and variable interest rates, and with interest rate derivative contracts.

Financing and liquidity risk

Etteplan Group aims to guarantee solid liquidity in all market conditions through efficient cash management. The Group uses credit limits tied to cash-pool arrangements for short-term financing. The Group aims to minimize its refinancing risk through applying a balanced maturity schedule for its loan portfolio, ensuring sufficient maturity of loans, and using several different banks as sources of financing.

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Counterparty and credit risk

Financial instrument contracts that Etteplan Group has concluded with banks have the associated risk of the counterparty being unable to fulfill its obligations under the contract. Credit risk related to business operations arises out of a customer's inability to perform its contractual obligations.

In order to minimize the counterparty risk, the Group has concluded its significant refinancing contracts with leading Nordic banks that have a good credit rating.

A considerable proportion of the Group's business operations focus on large, financially solid companies that operate internationally. The Group aims to guarantee that services are sold to only those with an appropriate credit rating. The Company strives to control the effects of increased financial uncertainty by actively monitoring its receivables and by working to enhance its debt collection processes.

Major shareholders December 31, 2008

	Number of shares	Holding of shares and votes, %
Mönkkönen Tapani	4 075 600	20,20
Ingman Group Oy Ab	3 427 000	16,98
Evli Bank Plc.	1 183 228	5,86
Hornborg Heikki	1 144 720	5,67
Oy Fincorp Ab	1 056 943	5,24
Varma Mutual Pension Insurance Company	608 328	3,01
Etteplan Oyj	495 160	2,45
Aiff Ulf	468 320	2,32
Nordea Bank Finland Plc.	377 174	1,87
Fondita Nordic Micro Cap Placeringsfond	370 000	1,83
Tuori Klaus	358 624	1,78
Alfred Berg Finland Fund	323 290	1,60
Hakakari Tapio	306 180	1,52
Svenska Handelsbanken AB (Publ), Filialverksamheten i Finland	302 728	1,50
Aktia Capital Small Cap Fund	298 200	1,48
Alfred Berg Small Cap Fund	295 000	1,46
Tuori Aino	256 896	1,27
Kempe Anna	245 651	1,22
Tuori Kaius	178 370	0,88
Hietala Pekka	150 544	0,75
Other shareholders	4 257 458	21,10
Total	20 179 414	100,00
Nominee-registrated shares	863 940	4,28

REVENUE AND OPERATING PROFIT QUARTERLY

(1 000 EUR)	Q4/2008	Q3/2008	Q2/2008	Q1/2008
Revenue	40 655	36 198	44 085	40 675
Operating profit	2 263	2 175	4 184	3 727
% of revenue	5,6	6,0	9,5	9,2