

NET SALES AND PROFITABILITY WEAKENED – CASH FLOW IMPROVED STRONGLY

October - December 2008:

- Net sales decreased by 17% to EUR 69.6 million (EUR 84.0 million in 10-12/2007).
- Number of chargers delivered decreased by 23% to 62.5 million pieces (81.5 million pieces).
- Market share in mobile phone chargers was some 20% (24%).
- Operating profit weakened by 79% to EUR 1.7 million (EUR 8.3 million).
- Exchange rate differences lowered the operating profit by EUR 1.3 million (EUR +0.2 million).
- Earnings per share, excluding the deferred tax, decreased to EUR -0.03 (EUR 0.17).
- Cash flow from operating activities, excluding the change in selling of receivables, was EUR 26.1 million positive (EUR 12.4 million positive).

January - December 2008:

- Net sales decreased by 1% to EUR 283.3 million (EUR 286.2 million in 2007).
- Number of chargers delivered grew by 3% to 271.2 million pieces (262.4 million pieces).
- Market share in mobile phone chargers was some 22% (23%).
- Operating profit weakened by 53% to EUR 12.1 million (EUR 25.8 million).
- Exchange rate differences lowered the operating profit by EUR 5.4 million (EUR +0.3 million).
- Earnings per share, excluding the deferred tax, decreased by 82% to EUR 0.10 (EUR 0.54).
- Group's net interest-bearing debt was EUR 3.6 million (EUR 23.3 million).
- Cash flow from operating activities, excluding the change in selling of receivables, was EUR 39.2 million positive (EUR 24.6 million positive).

Outlook for 2009:

- Salcomp's net sales in 2009 are expected to decrease compared with the 2008 level. Due to the current uncertain market conditions no guidance for the 2009 profitability is given.

Markku Hangasjärvi, President and CEO:

"The influence of the global financial crisis on consumer spending, and therefore on the mobile phone sales, was clearly visible as a decrease in both our net sales and the number of chargers delivered during the last quarter of the year. Profitability was weakened by a decline in sales volumes, as well as exchange rate differences, which remained at a significant level. However, the cash flow from operating activities developed very positively during the last quarter of the year due to a decrease in working capital resulting from rationalization of our functions and the decline in volumes at the latter part of the year.

In this challenging market situation, we have utilized the flexibility and agility of our functions by adjusting our production to meet the significant weakening in the demand, amongst other things by reducing working shifts. As a result of the adjustment measures, the number of personnel at Salcomp decreased by over 3,300 people during the last quarter of the year.

Year 2009, and especially the first half of the year, is going to be challenging in the mobile phone charger market. The mobile phone market is estimated to decrease by some 10% compared with the 2008 level. Measured by the number of units, this would mean approximately 1.1 billion mobile phones, and therefore, mobile phone

chargers, to be sold in 2009. We believe that by focusing on our core business and broadening our customer base in the mobile phone charger segment, we will be able to cope in this difficult market situation."

Financial Development in October - December 2008

Salcomp's net sales decreased by 17% in the last quarter of the year to EUR 69.6 million (EUR 84.0 million in 10-12/2007). The number of chargers delivered decreased by 23% to 62.5 million (81.5 million) pieces.

According to estimates of market research companies and Salcomp, some 305 million mobile phones were sold during the last quarter of the year, which is, according to Salcomp's estimate, some 8% less than during the last quarter of 2007. Salcomp's market share in mobile phone chargers was approximately 20% (approximately 24%). The market share was partly weakened by a decrease in the combined market share of Salcomp's main customers, the top-5 mobile phone manufacturers, to 77% (83%) of the total mobile phone market.

Operating profit decreased by 79% to EUR 1.7 million (EUR 8.3 million). Operating profit was weakened by realized and unrealized exchange rate losses of EUR 1.3 million and a decrease in

sales volumes, as well as some EUR 0.8 million costs related to the production adjustment measures. The operating profit percentage was 2.5% (9.9%)

The Group's net financial expenses were EUR 2.6 million (EUR 1.1 million). The financial expenses for the last quarter include EUR 1.4 million (EUR 0.2 million loss) of losses due to the mostly unrealized exchange rate differences in intragroup loans. Taxes for the period totaled EUR 1.0 million (EUR 1.3 million). They include a deferred tax of EUR 0.8 million (EUR 0.8 million) resulting from the parent company's tax-deductible goodwill amortization.

The fourth-quarter net result amounted to EUR -1.8 million (EUR 5.9 million). Earnings per share were EUR -0.05 (EUR 0.15) and earnings per share, excluding the deferred tax, EUR -0.03 (EUR 0.17). Basic earnings per share were EUR -0.05 (EUR 0.15).

Cash flow from operating activities was EUR 26.4 million positive (EUR 18.0 million positive), due to a decrease in working capital. Cash flow from operating activities, excluding the change in selling of receivables, was EUR 26.1 million positive (EUR 12.4 million positive).

FINANCIAL YEAR 2008

Business environment

According to the estimates of market research companies and Salcomp, the mobile phone market grew by some 6% during 2008, meaning that some 1.21 billion mobile phones, and therefore, mobile phone chargers, were sold. The market development was two-fold in 2008: during the first half of the year, the market grew still by some 15% compared with the corresponding period in 2007, whereas the development turned down due to the global financial crisis in the second half of the year. The mobile phone market is estimated to have decreased by some 8% during the last quarter of the year compared with the corresponding period in the previous year.

The market share of Salcomp's main customers, the top-5 mobile phone manufacturers, decreased to some 79% from the approximately 83% of 2007. The competition tightened further in the mobile phone charger market and new companies entered the market, amongst others the contract manufacturers BYD and Flextronics, of which the latter acquired the mobile phone charger business of the German company Friwo in the spring of 2008. Correspondingly, some companies with smaller net sales withdrew from the market.

The development of the mobile phone charger business was influenced also by a clearly slower than estimated decrease in material and component prices during the first half of the year. Material and component prices were impacted especially due to a rise in oil and copper prices. In addition, the strong exchange rate changes influenced the profitability negatively especially during the second half of the year 2008. Furthermore, the weakening global economy had a negative effect on the demand for mobile phones and, consequently, mobile phone chargers, especially during the last quarter of the year.

Net sales

In 2008, the Group's net sales decreased by 1% and were EUR 283.3 million (EUR 286.2 million in 2007). The number of chargers delivered grew by 3% to 271.2 million (262.4 million) pieces. The market share in mobile phone chargers was some 22% (some 23%) in 2008.

Result

The Group's operating profit weakened by 53% to EUR 12.1 million (EUR 25.8 million). The operating profit includes EUR 0.1 million profit from the sale of the Kemijärvi real estate in June. In the first half of the year, the operating profit was weakened by lower gross margin due to changes in product mix, as well as material costs which decreased more slowly than targeted. The operating profit was also burdened by higher fixed costs due to the increase in capacity at the India plant. In addition, the operating profit was weakened by some EUR 0.8 million costs related to the production adjustment measures, as well as by significant realized and unrealized exchange rate losses of some EUR 5.4 million, mainly during the second half. The Group's operating profit percentage in 2008 was 4.3% (9.0%).

The Group's net financial expenses were EUR 6.5 million (EUR 3.2 million). The financial expenses for the period include EUR 3.1 million of losses (EUR 0.7 million profit) due to the mostly unrealized exchange rate differences in intragroup loans. Taxes for the period totaled EUR 4.5 million (EUR 4.3 million). They include a deferred tax of EUR 3.0 million (EUR 3.0 million) resulting from the parent company's tax-deductible goodwill amortization.

Salcomp's net result in 2008 totaled EUR 1.1 million (EUR 18.3 million). Earnings per share were EUR 0.03 (EUR 0.47) and earnings per share, excluding the deferred tax, amounted to EUR 0.10 (EUR 0.54). Basic earnings per share were EUR 0.03 (EUR 0.47).

R&D

The Group's R&D expenditure was EUR 5.8 million (EUR 4.8 million) during the financial year, or 2.0% (1.7%) of net sales. The increase in expenditure was mainly due to the transfer of the pre-production and its personnel to R&D, earlier operating under the Operations function. In addition, more R&D personnel have been recruited in order to meet the new challenges and the tightening competition more efficiently. At the end of the year, 155 people (112 people) worked in R&D. R&D focused on developing new products for current and new customers, and constant improvement in the cost structure of existing products.

Salcomp's extended Product Creation Centre at the Shenzhen plant in China was inaugurated in August. All Salcomp's R&D and sourcing functions in China have been centralized in the same building, and the personnel can utilize state-of-the-art premises and the new EMC measurement chamber, which enables product testing completely in-house and, therefore, reduces product design cycle time.

During spring 2009, Salcomp will introduce to the market a new Multiplug charger platform in which country models are replaced by interchangeable mains plugs. The mains plug can be easily changed without tools, and this enables the use of the same charger in different countries. In addition, the Mini charger product family was renewed during 2008. Both chargers have a fixed cable and mini/micro USB connector or a customer-specific connector, and they fulfill the highest level V of the Energy Star requirements. Chargers produced according to the Multiplug and Mini product platform can be used in mobile phones, Bluetooth headsets and other handheld electronic devices.

Capital Expenditure

Capital expenditure during the financial year amounted to EUR 5.3 million (EUR 11.3 million). The capital expenditure mainly involved boosting the production capacity in China, Brazil and India. The most important R&D investments were renewing and extending the Product Creation Centre in China, as well as the EMC measurement chamber in the Centre.

Financing

Cash flow from operating activities during the financial year amounted to EUR 31.4 million positive (EUR 34.7 million positive). The cash flow from operating activities, excluding the change in selling of receivables, was EUR 39.2 million positive (EUR 24.6 million positive).

The Group's equity ratio at the end of the year was 35.6% (37.7%) and gearing was 5.7% (34.0%). Net interest-bearing debt totaled EUR 3.6 million (EUR 23.3 million) at the end of the year.

Salcomp raised a capital loan of EUR 3,000,000 on 29 December 2008 in accordance with chapter 12 of the Finnish Companies Act. The loan will strengthen Salcomp's capital structure and provide support to its financing arrangements. The loan carries an interest of 11%, and it will be repaid, at the latest, on 30 July 2012, subject to legal limitations pertaining to capital loans. The loan has been granted by Nordstjernan AB, the majority shareholder of Salcomp.

Environment and quality

The management of Salcomp's environmental and quality issues is based on the Group's environmental and quality policies, development programs and guidelines, as well as its risk management policy. The focus in the management of environmental and quality issues is to minimize and prevent the effects on the environment and people.

The total amount of harmful chemicals used in production is small, and no harmful emissions are caused by the processes.

The Group's production plants are ISO 14001 and ISO 9001 certified. In addition, Salcomp has the environmental permits required for its operations.

In addition to Salcomp's own quality and environmental control, customers and authorities regularly conduct quality and environmental audits, and the results of the audits are used for constant development of the processes.

During 2008, Salcomp's chargers achieved the right to use the international Energy Star energy-efficiency labeling, and Salcomp also committed to the European CoC Energy Efficiency Standard. In addition, the calculation principles of the green house gas emissions were determined according to the Green House Gas Protocol.

Personnel and management

The number of Group personnel at the end of the year totaled 7,025 (9,722): 4,287 were employed in China, 1,308 in Brazil, 1,363 in India, 67 in Finland and the other countries. The decrease in the number of personnel was due to the adjustment measures taken in order to meet the weakened demand in the mobile phone charger market in the last quarter of the year. Production was adjusted at all Salcomp plants during the latter

part of the year, amongst other things by reducing working shifts.

In Finland, the activities were enhanced during 2008 by e.g. transferring some functions from Finland to China, as well as centralizing the Finnish activities to Salo, Finland. The office in Kemijärvi will be closed by the end of April 2009. In addition, it was decided in January to lay off the Finnish personnel for four weeks' period, as well as terminate five employments due to the change in the organization structure and a decrease in the amount of work.

Salcomp's President and CEO during the financial year was Markku Hangasjärvi. Other Managements Team members were Hannu Hyrsylä (VP, Global Sourcing, member since 12 August 2008), Pekka Kyyriäinen (VP, Global Operations, member since 1 January 2009), Niilo Oksa (VP, Human Resources), Antero Palo (VP, Sales & Marketing), Juha Raussi (VP, R&D), Markku Saarikannas (VP, Strategic Planning) and Jari Saarinen (CFO, member since 25 January 2009).

Shares and shareholders

Salcomp's registered share capital amounts to EUR 9,832,735.12, divided into 38,975,190 fully paid shares. The company has one series of shares, and all the shares entitle the shareholder to equal rights in the company.

Salcomp's share price fluctuated between EUR 1.45 and EUR 4.17 during the financial period. The closing price at the end of the year was EUR 1.90 and the average share price EUR 3.33. Share trading amounted to EUR 40.1 million and 12.2 million shares. According to the book-entry system, Salcomp had 1,134 shareholders at the end of the year. Foreign ownership at the end of the year was 77.2% and the market value EUR 74.1 million.

In March, Nordstjernan AB announced that its ownership has increased to over two-thirds of the total number of shares and votes in Salcomp. At the time of the announcement Nordstjernan held 26,226,196 shares, corresponding to 67.3% of Salcomp's shares and voting rights. At the end of the year, Nordstjernan's holding was 75.8% of Salcomp's shares and voting rights.

Based on the decision of the AGM 2007, Salcomp's Board of Directors decided in May to grant stock options 2007B to the Group's key employees. A total of 657,500 option rights 2007B were distributed to Salcomp's key employees. At the end of 2008, Salcomp's key personnel held a total of 590,000 option rights 2007A and 642,500 option rights 2007B. The rest of the stock options, 67,500 option rights 2007A

and 40,000 option rights 2007B, were granted to Salcomp Manufacturing Oy.

Annual General Meeting

Salcomp Plc's Annual General Meeting was held in Helsinki on 10 April 2008. The AGM approved the 2007 financial statements and discharged the CEO and Members of the Board from liability.

In accordance with the Board's proposal, the AGM decided to pay a dividend of EUR 0.15 per share. The dividend was paid on 22 April 2008.

The AGM decided to leave the composition of the Board of Directors unchanged. Thus, the members of the Board of Directors, until the conclusion of the 2009 Annual General Meeting, are Chairman Mats Heiman, Vice Chairman Kari Vuorialho and members Peter Hofvenstam, Andreas Tallberg and Jorma Terentjef. The AGM decided that the remuneration for the Board of Directors shall be EUR 40,000 for the Chairman, EUR 32,000 for the Vice Chairman and EUR 25,000 for the members.

KPMG Oy Ab, Authorized Public Accounting Firm, continues as the company auditor.

The AGM authorized the Board of Directors to decide on the repurchase and conveyance of the company's own shares up to 3.8 million shares.

Risks and Uncertainties in the Near Future

Salcomp's business involves uncertainty factors that may affect the company's financial development in the near future. These include the general development of the mobile phone markets, substantial changes in the purchase prices of charger components and in the competition in the mobile phone charger markets, as well as the standardization of mobile phone chargers, including USB-type chargers. Furthermore, consolidation of the customer base and deterioration in the financial position of a major customer may have a negative effect on Salcomp's sales and profitability.

Major changes in exchange rates can be considered as a substantial uncertainty factor in the short term, especially the exchange rate of the US dollar in relation to the euro and to currencies in those countries in which Salcomp has production. In addition, the impact of the weakening global economy on the mobile phone market and on the stability of the financial market, as well as accessibility of financing, have influence on Salcomp's business.

Risks are managed to the extent that the company has influence over them.

Events after the financial year

There are no events after the balance sheet date which would have influence on the Financial Statements.

The Board's Proposal for Profit Distribution

The Board of Directors has adopted dividend principles whereby the Board intends to propose annually to the General Meeting of Shareholders that no more than one-third of the average long-term result be distributed as dividends, provided that the growth requirements stated in the company strategy are not jeopardized. The amount of future dividend, if any, will be subject to the company's future result, its financial position, cash flow, working capital needs, capital expenditure, terms and conditions of financial agreements and covenants among other factors.

The Board will propose to the Annual General Meeting of Shareholders that no dividend for 2008 will be distributed.

Outlook for 2009

According to the estimates published by some of Salcomp's key customers and by the various market research companies, the mobile phone market is expected to decrease by approximately 10% during 2009, compared with 2008. Measured by the number of units, this would mean approximately 1.1 billion mobile phones, and therefore, mobile phone chargers, to be sold in 2009. According to the estimates, the decrease in the sales volumes of the mobile phones chargers will be stronger in the first half of the year than in the second half of the year.

Salcomp's net sales in 2009 are expected to decrease compared with the 2008 level. Due to the current uncertain market conditions no guidance for the 2009 profitability is given.

Helsinki, 10 February 2009

Board of Directors

Salcomp Plc's Consolidated Financial Statements Release has been prepared in accordance with the international financial accounting standard IAS34, Interim Reports. This Financial Statements Release, as relates to January - December 2008 information, is based on the audited Financial Statements.

CONSOLIDATED INCOME STATEMENT

(EUR 1 000)

	1-12/2008	1-12/2007	Change %
Net sales	283 250	286 231	-1.0%
Cost of sales	-253 832	-244 785	3.7%
Gross margin	29 418	41 446	-29.0%
Other operating income	220	482	-54.4%
Sales and marketing expenses	-2 455	-2 471	-0.6%
Administrative expenses	-9 314	-8 701	7.0%
Research and development expenses	-5 754	-4 845	18.8%
Other operating expenses	-23	-117	-80.3%
Operating profit	12 092	25 794	-53.1%
Financial income	441	958	-54.0%
Financial expenses	-6 962	-4 203	65.6%
Profit before tax	5 571	22 549	-75.3%
Income tax expenses	-4 497	-4 281	5.0%
Profit for the period	1 074	18 268	-94.1%
Basic earnings per share, EUR	0.03	0.47	-94.1%
Diluted earnings per share, EUR	0.03	0.47	-94.1%

CONSOLIDATED INCOME STATEMENT

(EUR 1 000)

	10-12/2008	10-12/2007	Change %
Net sales	69 548	84 005	-17.2%
Cost of sales	-63 034	-71 515	-11.9%
Gross margin	6 514	12 490	-47.8%
Other operating income	5	86	-94.2%
Sales and marketing expenses	-669	-655	2.1%
Administrative expenses	-2 572	-2 221	15.8%
Research and development expenses	-1 529	-1 270	20.4%
Other operating expenses	-23	-106	-78.3%
Operating profit	1 726	8 324	-79.3%
Financial income	51	0	
Financial expenses	-2 617	-1 133	131.0%
Profit before tax	-840	7 191	-111.7%
Income tax expenses	-940	-1 301	-27.7%
Profit for the period	-1 780	5 890	-130.2%
Basic earnings per share, EUR	-0.05	0.15	-130.4%
Diluted earnings per share, EUR	-0.05	0.15	-130.4%

CONSOLIDATED BALANCE SHEET
(EUR 1 000)

	31.12.2008	31.12.2007	Change %
Non-current assets			
Property, plant and equipment	22 559	24 808	-9.1%
Goodwill	66 412	66 412	0.0%
Other intangible assets	397	481	-17.5%
Deferred tax assets	3 057	3 184	-4.0%
	92 425	94 885	-2.6%
Current assets			
Inventories	29 531	24 114	22.5%
Trade and other receivables	30 637	48 475	-36.8%
Cash and cash equivalents	26 590	14 611	82.0%
	86 758	87 200	-0.5%
Total assets	179 183	182 085	-1.6%
Equity			
Share capital	9 833	9 833	0.0%
Invested unrestricted equity	22 035	22 035	0.0%
Retained earnings	31 911	36 773	-13.2%
	63 779	68 641	-7.1%
Non-current liabilities			
Deferred tax liabilities	14 861	12 075	23.1%
Capital loan	3 000	0	
Interest-bearing liabilities	15 329	28 542	-46.3%
Provisions	0	40	-100.0%
	33 190	40 657	-18.4%
Current liabilities			
Trade and other payables	70 309	63 382	10.9%
Interest-bearing current liabilities	11 905	9 405	26.6%
	82 214	72 787	13.0%
Total equity and liabilities	179 183	182 085	-1.6%

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(EUR 1 000)

Attributable to equity holders of the parent

	Share capital	Share issue	Premium fund	Invested unrestricted equity	Translation differences	Retained earnings	Total equity
Equity at Jan 1, 2007	9 833	0	22 035	0	226	20 887	52 981
Translation differences	0	0	0	0	-445	0	-445
Profit for the period	0	0	0	0	0	18 268	18 268
Total recognized income and expense for the period	0	0	0	0	-445	18 268	17 823
Option costs	0	0	0	0	0	176	176
Transfer from premium fund to invested unrestricted equity	0	0	-22 035	22 035	0	0	0
Dividends	0	0	0	0	0	-2 339	-2 339
Equity at Dec 31, 2007	9 833	0	0	22 035	-219	36 992	68 641
Equity at Jan 1, 2008	9 833	0	0	22 035	-219	36 992	68 641
Translation differences	0	0	0	0	-565	0	-565
Profit for the period	0	0	0	0	0	1 073	1 073
Total recognized income and expense for the period	0	0	0	0	-565	1 073	508
Option costs	0	0	0	0	0	476	476
Dividends	0	0	0	0	0	-5 846	-5 846
Equity at Dec 31, 2008	9 833	0	0	22 035	-784	32 695	63 779

CONSOLIDATED CASH FLOW STATEMENT

(EUR 1 000)

	1-12/2008	1-12/2007	Change %
Cash flow before change in working capital	17 664	30 690	-42.4%
Change in working capital	16 785	7 769*	116.1%
Financial items and taxes	-3 028	-3 723	-18.7%
Net cash flow from operating activities	31 421	34 736	-9.5%
Purchases	-5 311	-11 053	-51.9%
Sales	98	86	14.0%
Cash flow from investing activities	-5 213	-10 967	-52.5%
Cash flow before financing	26 208	23 769	10.3%
Withdrawal of borrowings	3 000	5 000	-40.0%
Repayment of borrowings	-10 964	-19 611	-44.1%
Dividends	-5 846	-2 339	149.9%
Net cash flow from financing activities	-13 810	-16 950	-18.5%
Translation correction to cash and cash equivalents	-419	-53*	690.6%
Change in cash and cash equivalents	11 979	6 766	77.0%
Cash and cash equivalents at the beginning of the period	14 611	7 845	86.2%
Cash and cash equivalents at the end of the period	26 590	14 611	82.0%

**Presentation of the translation difference in the cash flow statement has been adjusted during the financial period and due to this, the comparison figures in the cash flow statement have been updated accordingly.*

KEY FIGURES

	1-12/2008	1-12/2007	Change %
Sold chargers, Mpcs	271.2	262.4	3.4%
Average sales price, EUR	1.04	1.09	-4.3%
Net sales, MEUR	283.3	286.2	-1.0%
EBITDA, MEUR	17.3	30.6	-43.5%
EBITDA%, %	6.1%	10.7%	
Operating profit, MEUR	12.1	25.8	-53.1%
Operating profit percentage, %	4.3%	9.0%	
Basic earnings per share, EUR	0.03	0.47	-94.1%
Diluted earnings per share, EUR	0.03	0.47	-94.1%
Earnings per share excluding deferred tax, EUR	0.10	0.54	-81.5%
Equity per share, EUR	1.64	1.76	-6.8%
Return on equity, %	1.6%	30.0%	
Return on capital employed, %	12.1%	25.3%	
Return on net assets, %	51.1%	72.3%	
Equity ratio, %	35.6%	37.7%	
Gearing, %	5.7%	34.0%	
Capital expenditure, MEUR	5.3	11.3	-53.1%
Capital expenditure, % of net sales	1.9%	3.9%	
Personnel on average	9 872	8 622	14.5%
Personnel at end of period	7 025	9 722	-27.7%
Number of shares on average	38 975 190	38 975 190	
Number of shares at the end of period	38 975 190	38 975 190	
Diluted number of shares on average	38 995 089	39 057 819	
Highest share price, EUR	4.17	5.03	
Lowest share price, EUR	1.45	2.63	
Average share price, EUR	3.33	3.76	
Traded shares, Mpcs	12.2	19.0	
Traded shares, MEUR	40.1	72.1	

LIABILITIES

(EUR 1 000)

	1-12/2008	1-12/2007	Change %
For own debt			
Company and real estate mortgages	170 000	170 000	0.0%
Others	5	209	-97.6%
Leasing and rental liabilities	10 044	8 311	20.9%
	180 049	178 520	0.9%

QUARTERLY INFORMATION

	10-12/08	7-9/08	4-6/08	1-3/08	10-12/07	7-9/07
Sold chargers, kpcs	62 532	73 584	71 598	63 451	81 534	61 827
Net sales, kEUR	69 548	74 755	72 113	66 834	84 005	70 478
Operating profit, kEUR	1 726	2 413	3 168	4 785	8 324	6 300
Operating profit percentage, %	2.5%	3.2%	4.4%	7.2%	9.9%	8.9%
Average sales price, EUR	1.11	1.02	1.01	1.05	1.03	1.14

OPTION RIGHTS

During the financial year 2007, the General Meeting of Shareholders established an option program with totally 2,047,500 option rights that entitles to subscribe the same amount of new shares of the company. The option program is divided to symbols 2007A, 2007B and 2007C. The Board of Directors has, during the financial year, granted option rights 2007B to the Group key personnel totaling 657,500 pieces. The share based incentives are conditional. The vesting conditions (relating to symbols 2007A and 2007B) are based on that the total shareholder return is at least 8% per annum. Options are lost when a person is leaving the company before the settlement period begins. The Board of Directors can decide in these cases that the stock option owner is entitled to keep the options or a part of them. The fair value has been determined by using the Cox-Ross-Rubinstein binomial model.

Symbol	2007A	2007B	2007C
Number of options	657 500	682 500	707 500
Vesting period	1.4.2007–31.3.2010	1.4.2008–31.3.2011	1.4.2009–31.3.2012
Options granted before the current financial year	610 000	0	0
Options granted during the current financial year	0	657 500	0
Options forfeited during the current financial year	-20 000	-15 000	0
Settlement (shares / option)	1	1	1
Settlement period	1.4.2010–31.3.2012	1.4.2011–31.3.2013	1.4.2012–31.3.2014
Grant date	02.05.07	07.05.08	
Exercise price	2.88	3.40	
Share price at grant date	3.51	3.79	
The fair value of option at grant date	1.44	1.44	

CALCULATION OF FINANCIAL RATIOS

Average personnel: Average of the amount of personnel at end of each month

Return on equity (%) = Profit for the period x 100 : Equity on average

Return on capital employed (%) = (Profit before taxes + interest charges and other financial costs) x 100 : (Balance sheet total less interest-free debt (on average))

Return on net assets (%) = Operating profit x 100 : (Fixed assets less goodwill and deferred tax assets + inventory + short-term receivables less short-term interest-free debt on average)

Equity ratio (%) = Equity x 100 : Balance sheet total less received advance payments

Gearing (%) = (Interest-bearing debt less cash and cash equivalents) x 100 : Equity

Earnings per share = Profit for the period: Weighted average number of shares outstanding

Equity per share = Equity : number of shares outstanding at the end of period

Diluted earnings per share = Profit for the period : Weighted average number of shares outstanding, adjusted for the share issue