



SCANIA

PRESS info

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Scania and MAN seek industrial collaboration

Scania AB is together with MAN SE studying the potential for collaboration on component supply and pre-development.

The companies are conducting feasibility studies regarding four strategic areas that are not brand-related. The studies cover the potential for:

- Scania to adapt its manual gearbox for use in MAN trucks
- Scania to use MAN's rear axle for heavy applications (36-40 tonnes) and its transfer cases in Scania trucks
- Commodities without affecting brand identity
- Scania and MAN to pursue joint research on hybrid components for heavy trucks and buses

Detailed evaluations to determine the potential for cost savings will be carried out in the course of further talks.

Leif Östling, President and CEO of Scania, comments:

“After a preliminary analysis, we have concluded that with this kind of joint component supply there are potential synergies without jeopardising our strong brand identities and the individuality of our products. Both companies and all shareholders should profit from the collaboration.”

A final collaboration agreement between Scania AB and MAN SE will be subject the approval of the Scania board of directors.

For further information, please contact Erik Ljungberg, Senior Vice President, Scania Corporate Relations, tel +46 73 988 35 57

Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. A growing proportion of the company's operations consists of products and services in the financial and service sectors, assuring Scania customers of cost-effective transport solutions and maximum uptime. Employing 32,000 people, Scania operates in about 100 countries. Research and development activities are concentrated in Sweden, while production takes place in Europe and South America, with facilities for global interchange of both components and complete vehicles. In 2009, invoiced sales totalled SEK 62 billion and net income amounted to SEK 1.1 billion.

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