

First quarter report 2008

SpareBank 1 SMN

April 2008





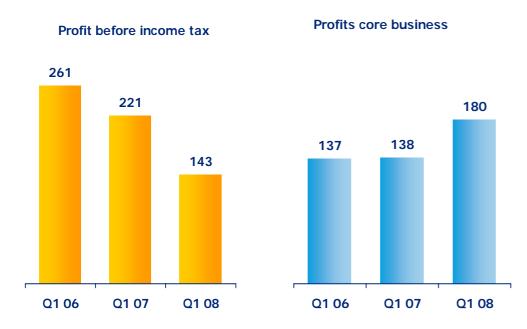


Positive income trend, but unrealised losses weaken profit performance

- Profit before income tax: NOK 143 million (221 mn)
- Group result after tax: NOK 94 million (176 mn)
- Return on equity: 7,8% (18,2%)
- Strong growth; the bank takes market shares
- Continued low losses
- Good financial strength: Tier 1 capital adequacy 8.1% (8.1%), total capital adequacy 12.5% (12.4%)



Important events in Q1 2008



- Rebranding and new internet bank
- New loan raised by SpareBank
 1 Boligkreditt
- Mercantor, a corporate finance company, acquired by the bank
- MING dividend issue completed



Financial targets

	Target		31.03.08	31.12.07
Return on equity	15%	*)	7,8 %	18,9 %
Core capital ratio	8%		8,1 %	8,3 %
Capital ratio	12%		12,1 %	12,5 %
Cost-income ratio	50%		67 %	51 %



Substantial increase in income, strong growth and high activity level

- **Retail Division** shows continued strong growth in sales of home mortgage loans and insurance products. Sales of savings products have dropped, but increase seen in sales of savings contracts and fixed interest deposits. Number 1 position strengthened and net increase in customers.
- Corporate Division has strengthened its market position, particularly in the Trondheim region through influx of new, good customers. Good sales of savings and cash management products, and launch of a vigorous focus on sales of non-life insurance products to corporate customers
- Capital market area SpareBank 1 SMN Markets has increased its income in 2008 as in 2007.
- **EiendomsMegler 1** has further strengthened its market position and is singled out as Norway's best real estate agent. The company shows a good income trend, especially in commercial property broking.



Dividend issue completed

- The bank's Supervisory Board decided at its meeting on 13 March 2008 to carry through a placing with existing PCC holders, capped at NOK 324 million (corresponding to the dividend declared for 2007).
- Issue price set at NOK 50 per PCC.
- PCC holders representing 58% of the PCC capital accepted the invitation to participate in the dividend issue.
- The new PCC fraction for 2008 is 55.6%. This takes account of the timing of the issue, April 2008; the new fraction is a weighted average of the fraction at year-end and the fraction after the issue.
- The dividend issue reduces the dilution effect for PCC holders.



Weak return on financial investments

	31.03.08	31.03.07	31.12.07
Income from investment in related companies	20	48	233
Net gain and dividends on securities	-58	9	118
Net gain on currency trading and derivatives	-31	0	-31
Net gain on bond	33	18	74
Net gain on other financial assets	0	-1	-47
Net return on financial investments	-36	74	347



Summary, Sparebanken Midt-Norge Invest

- Det Norske (formerly Pertra): acquisition cost NOK 39 million. Value at end-2007: NOK 72 million. Value at end-March 2008: NOK 46 million (price NOK 51 at end-March 2008).
- Adresseavisen: acquisition cost NOK 27 million. Value at year-end: NOK 63 million. Value at end-March 2008: NOK 47 million (price NOK 520).
- Salmar: acquisition cost NOK 28 million. Value at year-end: NOK 38 million. Value at end-March 2008: NOK 32 million (price NOK 41).



SpareBank 1 SMN's position strengthened

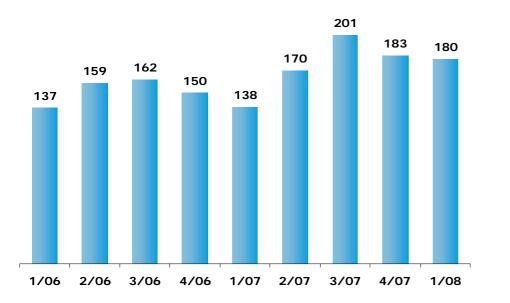
- The bank is well positioned to meet a possible economic downturn
- Strong basic earnings
- Strong financial position
- Good portfolio quality
- Solid funding

The bank will emerge from an economic downturn in a stronger position.



Positive profit trend in the bank's core business Profit exclusive of financial investments and SpareBank 1 Gruppen

	1/07	2/07	3/07	4/07	1/08
Net interest	251	268	305	302	311
Commission income and other income	150	170	179	171	157
Operating revenue	401	438	484	473	468
Staff costs	143	139	158	143	161
Other operating expenses	120	128	125	147	127
Profit on banking operations before losses	138	170	201	183	180



- Strong growth in net interest income and commission income alike
- Income driven by a long period of high and diversified growth in business volume
- This has generated substantial growth in profit from the bank's core business



	1/07	2/07	3/07	4/07	1/08
Net interest	251	268	305	302	311
Commission income and other income	150	170	179	171	157
SpareBank 1 Gruppen	48	69	53	63	20
Return on securities, foreign currency and derivatives	27	81	42	11	- 56
Gain on sale of financial assets	- 1	0	10	- 56	0
Total income	475	589	588	490	432
Staff costs	143	139	158	143	161
Other operating expenses	120	128	125	147	127
Ordinary operating profit	212	321	306	201	144
Losses on loans and guarantees	-9	-2	- 4	9	1
Profit before tax	221	322	310	192	143



31.03.07 compared with 31.03.08:

NOKm	Group
Net interest	60
Commission income and other income	7
Income from investment in related con	-28
Net return on financial investments	-82
Operating expenses	-25
Specified losses on loans	-10
Taxes	-3
Minority interests	0
Net profit	-82

- Substantial increase in operating income
- Turbulent financial markets have resulted in negative return on financial investments and a weakened profit performance for SpareBank 1 Gruppen
- Cost trend well under control
- Low losses in 2008 as previously



Key figures

	31.03.08	31.03.07	31.12.07
Net interest	1,75	1,58	1,79
Comm. income and net retur on on fin. inv.	0,68	1,41	1,80
Operating expenses	1,62	1,65	1,75
Net profit	0,53	1,10	1,59
Capital adequacy ratio	12,1 %	12,2 %	12,5 %
Core capital ratio	8,1 %	8,2 %	8,3 %
Growth in loans incl.Boligkreditt	17,5 %	18,0 %	17,0 %
Growth in deposits	7,5 %	16,8 %	7,6 %
Deposti-to-loan ratio	57 %	57 %	55 %
RM share loans	62 %	64 %	63 %
Cost-income ratio	67 %	55 %	51 %
Return of equity	7,8 %	18,2 %	18,9 %
PCC price	51,00	79,50	72,25
Adjusted profit per PCC	0,97	1,87	8,72



Net interest - quartely accounts





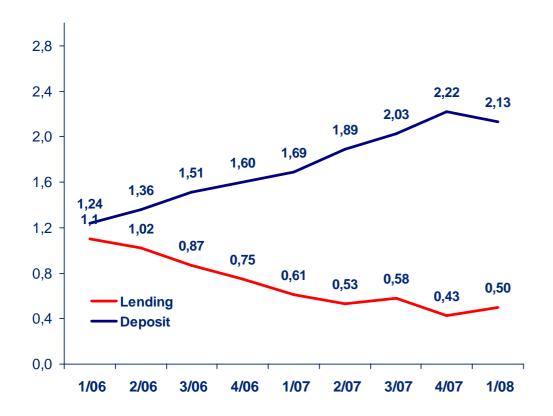
Change net interest income 31.03.07 – 31.03.08

Net interest income at 2006	251
Net interest income at 2007	311
Change	60
Obteined as follows:	
Lending volume	8
Deposit volume	9
Lending margin	-12
Deposit margin	33
Equity capital	19
Change	60

- Strong growth and improved deposit margin
- Higher money market rates and higher equity capital make for better return on equity
- Lending margin reduced due to
 - higher interest rate level and lag in adjustment of customer borrowing rates
 - strong competition
 - lower portfolio risk



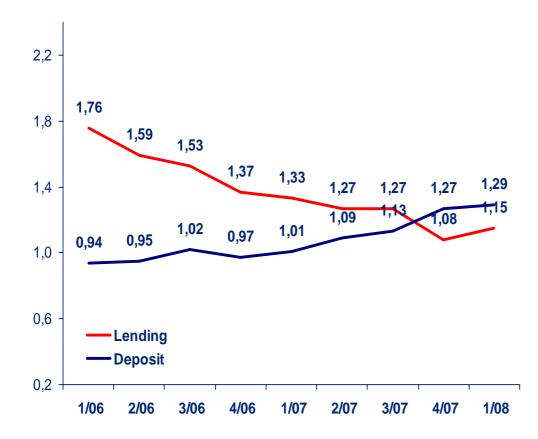
RM: Substantial change in spreads last 2 years



- Substantial change in spreads over the last 2 years, with a substantial fall in the lending margin and a corresponding increase in the deposit margin
- Money market rates fell in 2004 and 2005 and thereafter rose in 2006 and 2007
- Low interest rates and tough competition have put lending margins under persistent pressure
- Money market rates have risen, without the bank applying a corresponding increase in lending rates



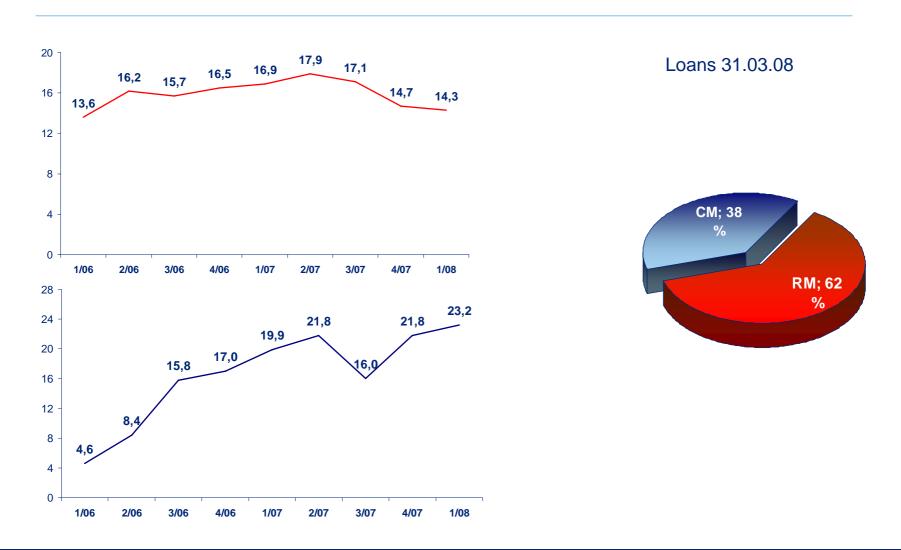
CM: Substantial reduction in lending margin, although not quite as strong as in the RM



- Substantial reduction in lending margin here too, although not quite as strong as in the RM
- Satisfactory risk pricing maintained, thanks to reduced portfolio risk
- Part of the decline is offset by a higher deposit margin and growth in both lending and deposits.



Loans, growth last 12 months, RM and CM





Sound risk management and diversified portfolio

Distribution of loans by sector/industry

NOKm	31.03.08	31.03.07	Change	%
Agriculture/forestry/fisheries/hunting	3.469	3.477	-7	-0,2 %
Fish farming	756	805	-50	-6,2 %
Manufacturing and mining	2.088	1.680	408	24,3 %
Construction, power and water supply	1.704	1.206	498	41,3 %
Retail trade, hotels and restaurants	2.724	2.000	723	36,2 %
Maritime sector	1.742	1.226	516	42,1 %
Property management	8.271	6.575	1.696	25,8 %
Business services	1.630	995	634	63,8 %
Transport and other services provision	1.405	1.313	92	7,0 %
Public administration	94	135	-41	-30,4 %
Other sectors	471	357	114	32,0 %
Goss loans corporate market	24.354	19.769	4.584	23,2 %
Wage earners	39.927	34.943	4.985	14,3 %
Gross loans incl. SpareBank1 Boligkreditt	64.281	54.712	9.569	37,5 %
adv. of this to SpareBank1 Boligkreditt	5.457	62	5.395	
Gross loans on balance sheet	58.824	54.650	4.174	7,6%

• 62% of total outstanding loans are to retail customers, mainly well-secured home mortgage loans.

• The bank's credit strategy sets clear-cut limits to maximum credit risk and avoids undesired concentration risk



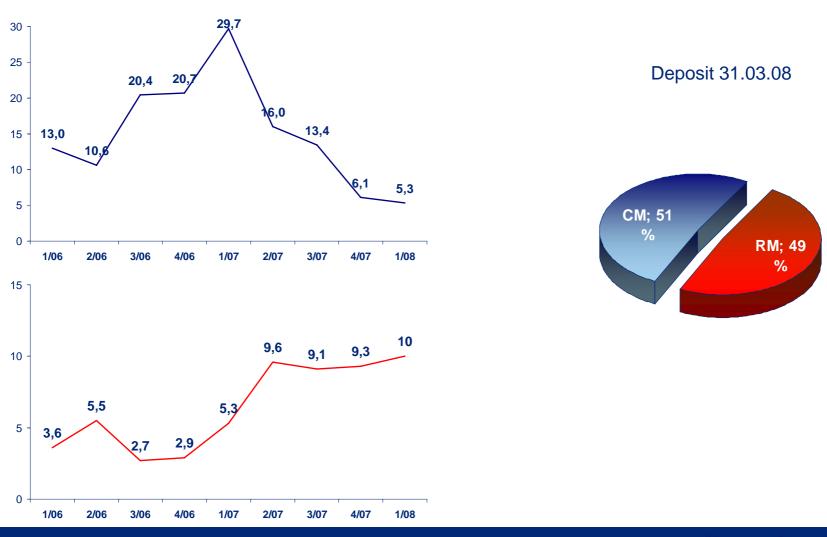
Reduced problem loans and specified loss provisions

Problem loans = loans in defaults for more than 90 days and other problem loans not in default





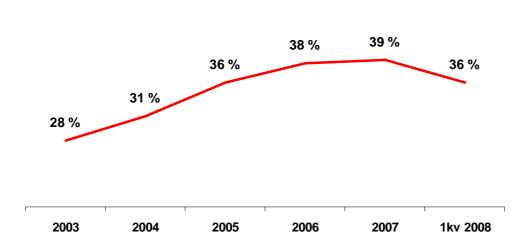
Deposits growth last 12 months, RM and CM





Q1 2008

The Group's income has become more diversified Commission income as a percentage of total income (ex profit SB1 Gruppen and capital gains)



- The Group's income platform has become significantly more robust; 36% of operating income is from sources other than the net interest margin
- The income derives from a broad range of products at the parent bank and subsidiaries and in the form of good results posted by SpareBank 1 Gruppen
- In addition, the Group's total operating income has risen by NOK 500 million over the last 5 years

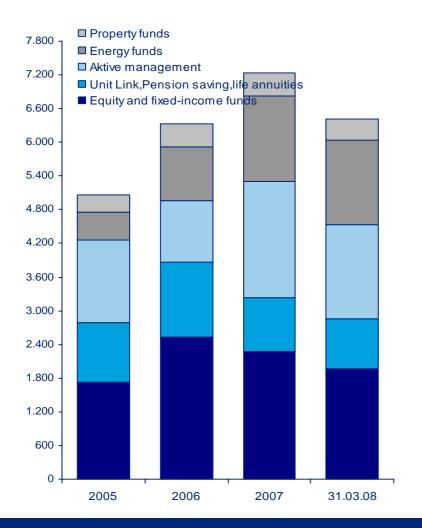


Strong growth in commission income (incl. Markets' income) especially on payments, estate agency and capital market services

NOKm	31.03.08	31.03.07	Change
Payment transmission income	50	43	7
Commisions savings	26	31	-6
Commisions insurance	16	15	1
Guarantee conditions/other commissions	15	14	2
Estate agency	36	35	1
Accounting services	10	7	3
Assets management	5	5	0
Capital market services	25	17	8
Total commission income	183	166	17



Savings products: Overall portfolio worth NOK 6.4 billion



Value fall for equity funds and pension products in Q1 2008



Expenses 31.03.07 Expenses 31.03.08	263 288
Change	25
Breakdown	
Wage and price growt	12
IT	4
Premise	2
Other operating expenses	-3
Outlays linked to the 'New Head C	2
Subsidiaries	8
Total growt in ordinary operatio	25

- Staff costs up due to salary growth and increased resource
- Higher IT costs on the development of new customer systems

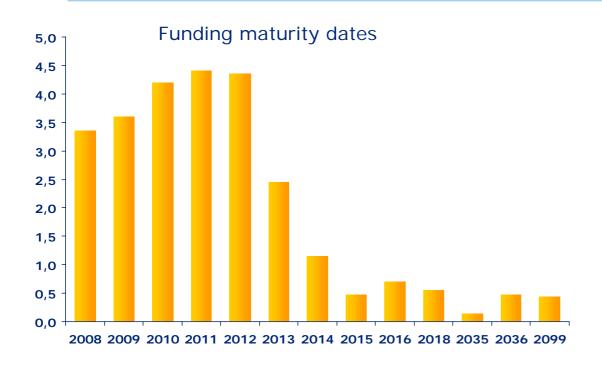


Balance sheet

	31.03.08	31.03.07
Funds available	7.704	6.140
Gross loans	58.824	54.650
- spec provisions	-124	-148
- write-downs by loan category	<u>-186</u>	<u>-184</u>
Net loans	58.514	54.318
Securities	567	479
Investment in related companies	1.278	873
Goodwill	461	458
Other assets	1.902	1.922
TOTAL ASSETS	70.427	64.190
Money market funding	26.641	24.335
Deposits	33.373	31.037
Subordinated debt	2.752	2.404
Othe liabilities	2.871	2.405
Equity	4.790	4.009
TOTAL DEBT AND EQUITY	70.427	64.190



Funding and liquidity



- The bank's funding sources and products are amply diversified. At quarter-end the share of money market funding above one year was 100% (91%).
- The liquidity position is good and the liquidity indicator (Norges Bank's norm) was 106% (107%) at 31 March 2008.
- Recent financial market turbulence has not given rise to liquidity concerns of note



Good progress for Retail Market Division

Profit and loss NOKm	31.03.08	31.03.07	Change
Net interest income	160	139	21
Commission income	81	81	81
Total income	241	241	241
Total operating expenses	142	139	3
	100	77	23
Losses on loans	0	1	-1
Result before tax	100	76	24
Dividend to allocated capital	25,1 %	18,7 %	
Loan to customers (NOK billion)	38,6	34,1	4,4
Customer deposits (NOK billion)	17,0	15,7	1,2
Other savings products (NOK bn)	5,2	5,1	0,1
Non-lifte insurance (NOKm)	308	298	10
Personal incurance (NOKm)	113	94	19

Division has achieved higher volume in all business areas, and is well equipped to meet still growing competition in the retail market.

Overall incomes have increased. Net interest income maintained thanks to high growth; commission incomes have risen, primarily thanks to higher volume of savings products

Profitability is excellent - return on equity was 25.1%.



Profit and loss NOKm	31.03.08	31.03.07	Change
Net interest income	142	111	31
Commission income	81	81	81
Total income	241	241	241
Total operating expenses	66	62	4
	103	85	18
Losses on loans	5	-12	17
Result before tax	98	97	1
Dividend to allocated capital	17,1 %	21,2 %	
Loan to customers (NOK billion)	22,1	17,8	4,3
Customer deposits (NOK billion)	14,6	14,1	0,6
Other savings products (NOK bn)	1,2	1,2	0,0
Non-lifte insurance (NOKm)	65	55	10
Occupational pensions (NOKm)	116	79	37

The Division services a total of 22,500 customers, and has recorded strong growth in the past year. An intensified focus is being given to non-life insurance and recruitment of new customers.

Incomes have risen in the past 12 months, both net interest income and commission income. High growth has boosted net interest income, and commission income has grown as a result of good sales of cash management services, capital market services and insurance products.

Positive income growth and low losses as a result of low risk in the loan portfolio generated good profit, and return on equity was 17.1%.



Subsidiaries and SpareBank 1 Group Profit before tax

	31.03.08	31.03.07	31.12.07
EiendomsMegler 1 Midt-Norge as	-0,8	-4,1	9,1
Midt-Norge Regnskap as	0,9	1,2	0,8
Sparebank 1 Finans Midt-Norge as	6,2	4,9	22,0
Allegro Finans asa	0,9	1,6	8,2
Midt-Norge Invest as	-47,8	0,0	54,6
Real estate companies	-2,6	1,1	-34,9
Total profit subsidiaries	-43,1	4,7	59,8
Share of SpareBank 1 Group as (after tax)	19,6	48,2	231,0
Share of SpareBank 1 Boligkreditt as	0,3	0,0	1,8



Key figures PCC (Group)

	31.03.08	2007	2006	2005	2004
PCC ratio *)	54,2 %	54,2 %	53,7 %	56,1 %	49,8 %
Total issued PCCs (mill)	53,98	53,98	50,49	50,49	38,43
PCC price	51,00	72,25	82,00	78,25	55,00
Market value (mNOK)	2.753	3.900	4.140	3.951	2.113
Post-tax earnings per PCC, in NOK	0,97	8,72	9,94	8,51	5,80
Dividend per PCC		6,00	6,00	5,50	4,00
P/E	13,13	8,29	8,25	11,15	9,48
Booked equity capital per PCC	46,70	51,00	46,36	42,11	34,78
Price / Booked equity capital	1,09	1,42	1,77	1,95	1,58

*) A PCC fraction of 55.6% (a weighted average of the fraction before and after the issue) will be applied when distributing profit for 2008.



Stock Price MING/OSE January 2004 – 31 March 2008





10 largest PCC holders per 31.3.2008

Owner	Number	Share
Reitangruppen AS	4.531.849	8,40 %
Romern AS	2.693.234	4,99 %
State Street Bank & Trust Corp., USA (nominee)	2.259.931	4,19 %
J P Morgan Chase Bank, UK (nominee)	1.694.701	3,14 %
Protector Eiendom AS	1.176.287	2,18 %
I.K. Lykke, T.Lykke m.fl.	1.041.196	1,93 %
HSBC Bank PLC.	1.000.000	1,85 %
Frank Mohn AS	871.727	1,62 %
J P Morgan Chase Bank, UK	844.657	1,56 %
Skandinaviska Enskildabanken	612.441	1,13 %



4. Appendix



<u>Moody's</u>		<u>Fitch</u>	
Outlook Issuer Rating	Stable Aa3	Outlook Issuer Default	Stable A
Bank Deposits Bank Financial Strength	Aa3/P-1 C+	Short-term	F1
Senior Unsecured MTN	Aa3	Individual	В
Subordinate MTN	A1	Support	3

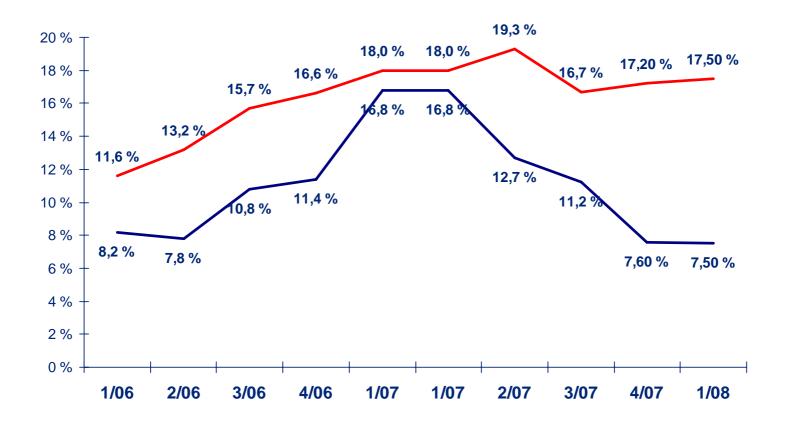


Total operating expenses - quarterly



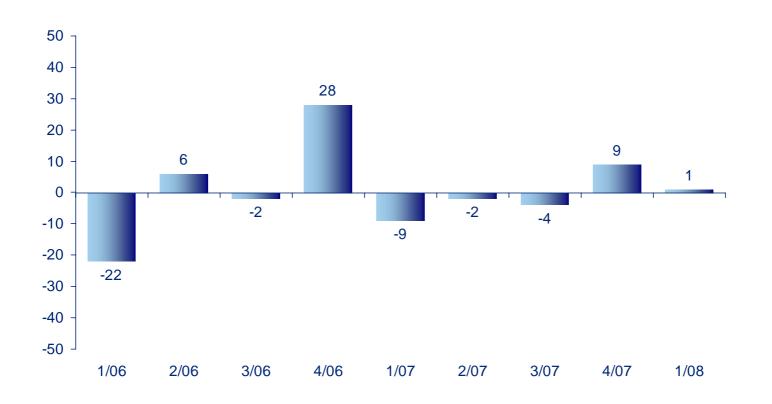


12 month growth in lending and deposits - quarterly





Loan losses - quarterly trend (Group)



Downward adjustment of collective impairments are not included

