

A photograph of a modern cable-stayed bridge against a bright blue sky with scattered white clouds. The bridge's distinctive feature is its fan-like arrangement of cables supporting the deck. The background is partially obscured by large, flowing green and grey graphic elements that sweep across the slide.

# Restatement of SEB Group following the divestment of German Retail Banking

11 October 2010

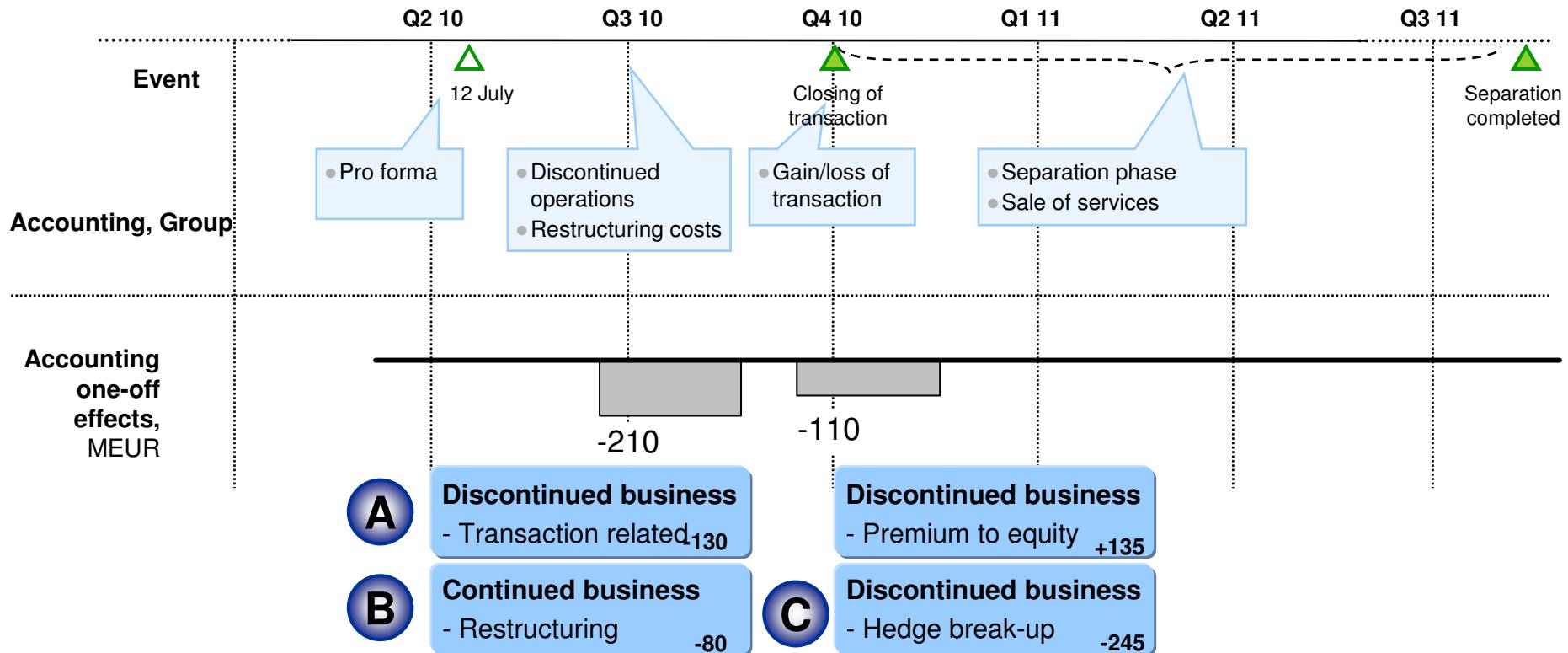
# Summary

- July 12, SEB communicated the agreement to sell its retail banking business in Germany to Banco Santander for €555m
- At the announcement and in the Q2 report, the financial effects for SEB on a pro forma basis were presented post divestment
- The **restated** numbers presented today include the formal separation of SEB's German business on a continued and discontinued basis
  - Small deviations from the pro forma numbers
- The net P/L effect in 2010 including separation costs is €240m
  - Sales price of €555m net off Allocated equity €420m = €135m
  - One-off costs €375\*m
- In addition, restructuring costs of €80m for the right-sizing of Merchant Banking and Wealth Management will be taken
- Expected closing around year-end 2010

\* €130m in transaction related costs and €245m in hedge break-up costs

# External communication Q2

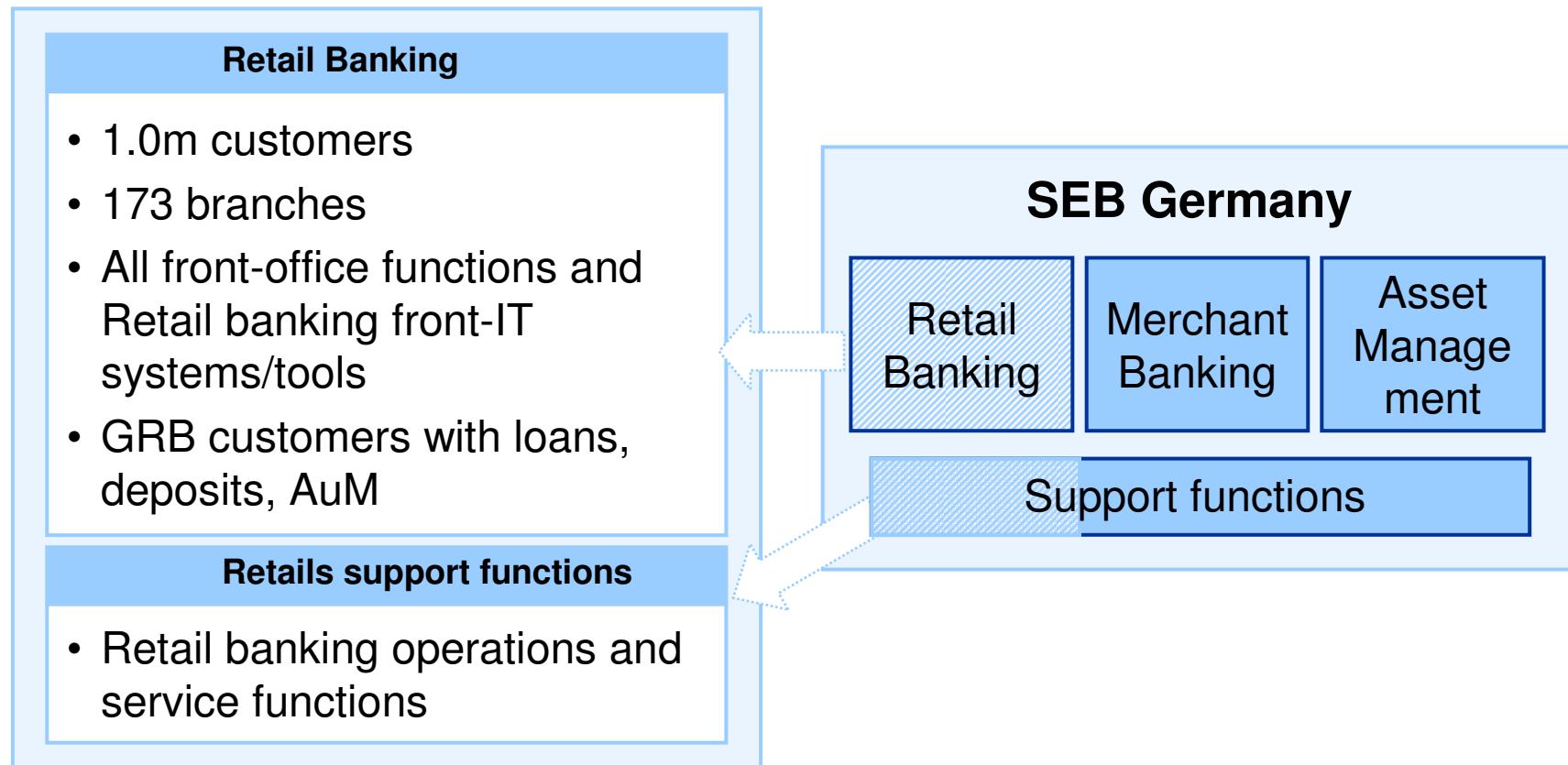
## Accounting consequences



- Key elements**
- Financials 2010 will be negatively effected due to one-time effects in Q3 and Q4. The effects in Q3 will be booked as Other Expenses (EUR 80m) gross of tax and under Discontinued Operations (EUR 130m) net of tax. Discontinued operations will also include the result for German Retail net of tax.
  - Estimated separation and closing of transaction by Q4 2010

# External communication Q2

Carve-out entity



# Restated – SEB Group

Dec 2009, SEK m	Previously reported	Change	Pro forma *	Change	Restated
Net interest income	19 490	-1 457	18 033	13	18 046
Net fee and commission income	14 460	-1 198	13 262	23	13 285
Net financial income	4 485	1	4 486	2	4 488
Net life insurance income	3 597		3 597		3 597
Net other income	2 181	-10	2 171	-12	2 159
<b>Total operating income</b>	<b>44 213</b>	<b>-2 664</b>	<b>41 549</b>	<b>26</b>	<b>41 575</b>
Staff costs	-15 574	1 738	-13 836	50	-13 786
Other expenses	-8 128	1 434	-6 694	-46	-6 740
Depreciation, amortisation and impairment of tangible and intangible assets	-4 695	20	-4 675	3	-4 672
Restructuring costs					
<b>Total operating expenses</b>	<b>-28 397</b>	<b>3 192</b>	<b>-25 205</b>	<b>7</b>	<b>-25 198</b>
<b>Profit before credit losses</b>	<b>15 816</b>	<b>528</b>	<b>16 344</b>	<b>33</b>	<b>16 377</b>
Gains less losses on disposals of tangible and intangible assets	4		4		4
Net credit losses	-12 448	419	-12 029	-1	-12 030
<b>Operating profit</b>	<b>3 372</b>	<b>947</b>	<b>4 319</b>	<b>32</b>	<b>4 351</b>
Income tax expense	-2 200	-282	N/A		-2 482
<b>Net profit from continuing operations</b>	<b>1 172</b>	<b>665</b>	<b>N/A</b>		<b>1 869</b>
Discontinued operations	6	-697	N/A		-691
<b>Net profit</b>	<b>1 178</b>				<b>1 178</b>
Cost/income ratio	0.64		0.61		0.61

\* Pro forma presented in conjunction with the Q2 report

# Restated – Merchant Banking

Dec 2009, SEK m	Previously reported	Change	Pro forma	Change	Restated
Net interest income	9 982		9 982		9 982
Net fee and commission income	5 647		5 647		5 647
Net financial income	4 377		4 377		4 377
Net life insurance income					
Net other income	46		46		46
<b>Total operating income</b>	<b>20 052</b>		<b>20 052</b>		<b>20 052</b>
Staff costs	-3 529		-3 529		-3 529
Other expenses	-3 863	-271	-4 134		-4 134
Depreciation, amortisation and impairment of tangible and intangible assets	-155		-155		-155
Restructuring costs					
<b>Total operating expenses</b>	<b>-7 547</b>	<b>- 271</b>	<b>-7 818</b>		<b>-7 818</b>
<b>Profit before credit losses</b>	<b>12 505</b>	<b>- 271</b>	<b>12 234</b>		<b>12 234</b>
Gains less losses on disposals of tangible and intangible assets	-1		-1		-1
Net credit losses	-805		-805		-805
<b>Operating profit</b>	<b>11 699</b>	<b>- 271</b>	<b>11 428</b>		<b>11 428</b>

Higher allocated stewardship costs in SEB AG following the divestment of Retail. Already included in proforma given in Q2

# Restate – Retail

Dec 2009, SEK m	Previously				
	reported	Change	Pro forma	Change	Restated
Net interest income	6 879	-1 455	5 424		5 424
Net fee and commission income	4 428	-1 175	3 253		3 253
Net financial income	290	3	293		293
Net life insurance income					
Net other income	83	-19	64		64
<b>Total operating income</b>	<b>11 680</b>	<b>-2 646</b>	<b>9 034</b>		<b>9 034</b>
Staff costs	-4 052	1 510	-2 542		-2 542
Other expenses	-4 433	1 765	-2 668		-2 668
Depreciation, amortisation and impairment of tangible and intangible assets	-180	87	-93		-93
Restructuring costs					
<b>Total operating expenses</b>	<b>-8 665</b>	<b>3 362</b>	<b>-5 303</b>		<b>-5 303</b>
<b>Profit before credit losses</b>	<b>3 015</b>	<b>716</b>	<b>3 731</b>		<b>3 731</b>
Gains less losses on disposals of tangible and intangible assets	-2	2			
Net credit losses	-1 369	529	-840		-840
<b>Operating profit</b>	<b>1 644</b>	<b>1 247</b>	<b>2 891</b>		<b>2 891</b>

# SEB Group restatement

## Quarterly trend

SEK m	Q 1 2008	Q 2 2008	Q 3 2008	Q 4 2008	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010	Full Year 2008	Full Year 2009
Net interest income	3 781	3 992	4 097	5 070	5 488	5 029	4 197	3 332	3 542	3 762	16 940	18 046
Net fee and commission income	3 452	3 611	3 443	3 521	2 944	3 491	3 263	3 587	3 194	3 673	14 027	13 285
Net financial income	- 161	1 161	247	1 723	1 133	1 471	945	939	950	977	2 970	4 488
Net life insurance income	713	642	504	516	862	946	857	932	879	778	2 375	3 597
Net other income	220	261	137	1 133	315	1 579	- 165	430	170	34	1 751	2 159
<b>Total operating income</b>	<b>8 005</b>	<b>9 667</b>	<b>8 428</b>	<b>11 963</b>	<b>10 742</b>	<b>12 516</b>	<b>9 097</b>	<b>9 220</b>	<b>8 735</b>	<b>9 224</b>	<b>38 063</b>	<b>41 575</b>
Staff costs	3 480	3 571	3 329	4 133	3 920	3 799	3 282	2 785	3 438	3 616	-14 513	-13 786
Other expenses	-1 484	-1 834	-1 532	-1 660	-1 465	-1 612	-1 535	-2 128	-1 784	-1 875	-6 510	-6 740
Depreciation, amortisation and impairment of tangible and intangible assets	- 352	- 335	- 383	- 386	- 1 008	- 2 826	- 375	- 463	- 409	- 416	- 1 456	- 4 672
Restructuring costs												
<b>Total operating expenses</b>	<b>-5 316</b>	<b>-5 740</b>	<b>-5 244</b>	<b>-6 179</b>	<b>-6 393</b>	<b>-8 237</b>	<b>-5 192</b>	<b>-5 376</b>	<b>-5 631</b>	<b>-5 907</b>	<b>-22 479</b>	<b>-25 198</b>
<b>Profit before credit losses</b>	<b>2 689</b>	<b>3 927</b>	<b>3 184</b>	<b>5 784</b>	<b>4 349</b>	<b>4 279</b>	<b>3 905</b>	<b>3 844</b>	<b>3 104</b>	<b>3 317</b>	<b>15 584</b>	<b>16 377</b>
Gains less losses on disposals of tangible and intangible assets	3	1		1	2	23	3	- 24	- 4	- 3	5	4
Net credit losses	- 331	- 426	- 691	-1 707	- 2 321	- 3 439	- 3 206	- 3 064	- 1 813	- 639	- 3 155	- 12 030
<b>Operating profit</b>	<b>2 361</b>	<b>3 502</b>	<b>2 493</b>	<b>4 078</b>	<b>2 030</b>	<b>863</b>	<b>702</b>	<b>756</b>	<b>1 287</b>	<b>2 675</b>	<b>12 434</b>	<b>4 351</b>
Income tax expense	- 533	- 662	- 636	- 520	- 837	- 866	- 447	- 332	- 452	- 600	- 2 351	- 2 482
<b>Net profit from continuing operations</b>	<b>1 828</b>	<b>2 840</b>	<b>1 857</b>	<b>3 558</b>	<b>1 193</b>	<b>- 3</b>	<b>255</b>	<b>424</b>	<b>835</b>	<b>2 075</b>	<b>10 083</b>	<b>1 869</b>
Discontinued operations	20	- 31	29	- 51	- 165	- 168	- 219	- 139	- 146	- 71	- 33	- 691
<b>Net profit</b>	<b>1 848</b>	<b>2 809</b>	<b>1 886</b>	<b>3 507</b>	<b>1 028</b>	<b>- 171</b>	<b>36</b>	<b>285</b>	<b>689</b>	<b>2 004</b>	<b>10 050</b>	<b>1 178</b>
Attributable to minority interests	1	3	4	1	2	23	12	27	15	17	9	64
Attributable to equity holders	1 847	2 806	1 882	3 506	1 026	- 194	24	258	674	1 987	10 041	1 114

# Division Merchant Banking restatement S|E|B

## Quarterly trend

SEK m	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010	Full year 2008	Full Year 2009
Net interest income	1 525	1 538	1 738	2 613	2 919	2 683	2 402	1 978	2 014	1 964	7 414	9 982
Net fee and commission income	1 241	1 470	1 374	1 163	1 172	1 618	1 326	1 531	1 083	1 420	5 248	5 647
Net financial income	119	936	757	1 813	1 186	1 498	981	712	1 017	1 320	3 625	4 377
Net other income	42	66	77	341	115	-8	40	-101	50	-3	526	46
<b>Total operating income</b>	<b>2 927</b>	<b>4 010</b>	<b>3 946</b>	<b>5 930</b>	<b>5 392</b>	<b>5 791</b>	<b>4 749</b>	<b>4 120</b>	<b>4 164</b>	<b>4 701</b>	<b>16 813</b>	<b>20 052</b>
Staff costs	-964	-1 105	-867	-954	-1 092	-1 106	-775	-556	-993	-1 109	-3 890	-3 529
Other expenses	-971	-998	-891	-986	-1 019	-1 083	-1 007	-1 025	-1 038	-1 093	-3 846	-4 134
Depreciation, amortisation and impairment of tangible and intangible assets	-22	-21	-22	-30	-25	-34	-35	-61	-27	-39	-95	-155
<b>Total operating expenses</b>	<b>-1 957</b>	<b>-2 124</b>	<b>-1 780</b>	<b>-1 970</b>	<b>-2 136</b>	<b>-2 223</b>	<b>-1 817</b>	<b>-1 642</b>	<b>-2 058</b>	<b>-2 241</b>	<b>-7 831</b>	<b>-7 818</b>
<b>Profit before credit losses</b>	<b>970</b>	<b>1 886</b>	<b>2 166</b>	<b>3 960</b>	<b>3 256</b>	<b>3 568</b>	<b>2 932</b>	<b>2 478</b>	<b>2 106</b>	<b>2 460</b>	<b>8 982</b>	<b>12 234</b>
Gains less losses on disposals of tangible and intangible assets	3		1	1				-1			5	-1
Net credit losses	-27	-21	-249	-592	-279	-367	-107	-52	-104	31	-889	-805
<b>Operating profit</b>	<b>946</b>	<b>1 865</b>	<b>1 918</b>	<b>3 369</b>	<b>2 977</b>	<b>3 201</b>	<b>2 825</b>	<b>2 425</b>	<b>2 002</b>	<b>2 491</b>	<b>8 098</b>	<b>11 428</b>

# Division Retail Banking restatement

## Quarterly trend

SEK m	Q 1 2008	Q 2 2008	Q 3 2008	Q 4 2008	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010	Full year 2008	Full Year 2009
Net interest income	1 174	1 279	1 364	1 414	1 456	1 359	1 331	1 278	1 201	1 212	5 231	5 424
Net fee and commission income	869	876	822	896	790	812	790	862	789	829	3 463	3 254
Net financial income	58	69	50	74	72	79	57	84	65	76	251	292
Net other income	11	5	3	14	19	10	17	18	9	12	33	64
<b>Total operating income</b>	<b>2 112</b>	<b>2 229</b>	<b>2 239</b>	<b>2 398</b>	<b>2 337</b>	<b>2 260</b>	<b>2 195</b>	<b>2 242</b>	<b>2 064</b>	<b>2 129</b>	<b>8 978</b>	<b>9 034</b>
Staff costs	-627	-634	-613	-621	-675	-673	-623	-571	-654	-656	-2 495	-2 542
Other expenses	-648	-686	-643	-725	-643	-714	-646	-665	-638	-734	-2 702	-2 668
Depreciation, amortisation and impairment of tangible and intangible assets	-13	-14	-22	-27	-20	-28	-23	-22	-21	-21	-76	-93
<b>Total operating expenses</b>	<b>-1 288</b>	<b>-1 334</b>	<b>-1 278</b>	<b>-1 373</b>	<b>-1 338</b>	<b>-1 415</b>	<b>-1 292</b>	<b>-1 258</b>	<b>-1 313</b>	<b>-1 411</b>	<b>-5 273</b>	<b>-5 303</b>
<b>Profit before credit losses</b>	<b>824</b>	<b>895</b>	<b>961</b>	<b>1 025</b>	<b>999</b>	<b>845</b>	<b>903</b>	<b>984</b>	<b>751</b>	<b>718</b>	<b>3 705</b>	<b>3 731</b>
Gains less losses on disposals of tangible and intangible assets												
Net credit losses	-61	-136	-146	-250	-205	-214	-198	-223	-196	-147	-593	-840
<b>Operating profit</b>	<b>763</b>	<b>759</b>	<b>815</b>	<b>775</b>	<b>794</b>	<b>631</b>	<b>705</b>	<b>761</b>	<b>555</b>	<b>571</b>	<b>3 112</b>	<b>2 891</b>

# SEB Group restatement

## Quarterly trend

### Sweden

SEK m	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4	Q1	Q 2	Full year	Full year
	2008	2008	2008	2008	2009	2009	2009	2009	2010	2010	2008	2009
Total operating income	5 102	4 929	5 189	9 224	5 674	7 539	4 992	4 891	4 823	5 191	24 444	23 096
Total operating expenses	-3 365	-3 655	-3 267	-3 370	-4 412	-4 839	-3 015	-2 935	-3 484	-3 734	-13 657	-15 201
<b>Profit before credit losses</b>	<b>1 737</b>	<b>1 274</b>	<b>1 922</b>	<b>5 854</b>	<b>1 262</b>	<b>2 700</b>	<b>1 977</b>	<b>1 956</b>	<b>1 339</b>	<b>1 457</b>	<b>10 787</b>	<b>7 895</b>
Gains less losses on disposals of tangible and intangible assets												
Net credit losses	-19	-38	-162	-269	-285	-451	-139	-260	-192	-13	-488	-1 135
<b>Operating profit</b>	<b>1 718</b>	<b>1 236</b>	<b>1 760</b>	<b>5 585</b>	<b>977</b>	<b>2 249</b>	<b>1 838</b>	<b>1 696</b>	<b>1 147</b>	<b>1 444</b>	<b>10 299</b>	<b>6 760</b>

Goodwill impairments for holdings in the Baltic region, Russia and Ukraine affect operating expenses and profit by SEK 1.5bn in Q2 and 0.6bn in Q1 2009.

### Germany\*

SEK m	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q4	Q1	Q 2	Full year	Full year
	2008	2008	2008	2008	2009	2009	2009	2009	2010	2010	2008	2009
Total operating income	670	892	762	949	793	899	692	735	669	787	3 273	3 119
Total operating expenses	-471	-430	-441	-596	-520	-486	-493	-563	-475	-486	-1 938	-2 062
<b>Profit before credit losses</b>	<b>199</b>	<b>462</b>	<b>321</b>	<b>353</b>	<b>273</b>	<b>413</b>	<b>199</b>	<b>172</b>	<b>194</b>	<b>301</b>	<b>1 335</b>	<b>1 057</b>
Gains less losses on disposals of tangible and intangible assets	2			2			-1	-3			4	-4
Net credit losses	-4	-6	-90	-61	-36	-87	-93	-90	-41	-35	-161	-306
<b>Operating profit</b>	<b>197</b>	<b>456</b>	<b>231</b>	<b>294</b>	<b>237</b>	<b>326</b>	<b>105</b>	<b>79</b>	<b>153</b>	<b>266</b>	<b>1 178</b>	<b>747</b>

\* Excluding centralised treasury operations

# SEB Group restatement

## Key facts

	Q2 2010 previously reported	Q2 2010 continuing* operations	FY 2009 previously reported	FY 2009* continuing* operations
Lending to the public, SEK m	1 226 476	1 145 629	1 187 837	1 100 494
Deposits from the public, SEK m	759 347	715 404	801 088	753 660
Total Assets, SEK m	2 318 607	2 236 436	2 308 227	2 219 595
Cost/income ratio	0,67	0,64	0,64	0,61
Return on Equity	8,05	8,35	1,17	1,89
FTEs	19 091	17 059	20 233	17 970

\* IFRS does not allow restatement of balance sheet numbers, effects included here only for illustrative purposes.