## Interim financial report for the period 1 January to 30 September 2010

## Highlights

- EBITDA was MUSD 5.2 for the first nine months, adjusted for the share options programme of MUSD 7.6. The result was negatively impacted by lower than expected earnings from shipping activities in third quarter.
- Gross profit (net earnings from shipping activities) was MUSD 16.1 compared to MUSD 33.7 same period last year. Adjusted for one-off effects during same period last year, gross profit performance decreased by $42 \%$.
- As announced 20 Oct. 2010 the company entered into an agreement securing two newbuilding bulk carriers of the KamsarMax (large Panamax) design for long term time charter with purchase options to cover in part the cargo portfolio being expanded significantly by the ThyssenKrupp cargo contract. The vessels will be delivered from Zhoushan Jinhaiwan Shipyard Co. Ltd. in China within 1st half of 2012.
- The board of directors of the company proposed to carry out a directed issue of $2,461,498$ shares of a nominal value of DKK 1 each to Ultragas ApS. The directed issue will provide gross proceeds in the amount of USD 12,488,065 in Nov. 2010, with the objective to fund and support the further expansion of the business operations, which the company currently and prospectively expects to implement.
- The company took delivery of two vessels "U-SEA PROSPERITY" on 5 July and 'U-SEA SASKATCHEWAN' on 4 Nov. (new generation Supramax 61,000 dwt) both on long term lease as part of the company's newbuilding programme, which by 2014 totals 18 newbuildings delivered from Japanese yards and 2 from Chinese yards.


## Review of the period 1 January to 30 September 2010



## Activity and financial development

The activity level was 60 vessels on average (61 at the end of period) an increase of $36 \%$ compared to 44 vessels on average same period last year (57 at the end of period). The corresponding increase in number of physical ship days was $42 \%$ from 10,117 to 14,330 ship days.

Revenues were MUSD 450.2 an increase of $81 \%$, reflecting the increase in average freight rate levels (Baltic Supramax Index) of $53 \%$ to USD 24,100.

Gross profit was MUSD 16.1 compared to MUSD 33.7 same period last year (one-off effects impacted gross profit positively by MUSD 6.0 2009). Third quarter gross profit was MUSD -2.3. The negative result was mainly driven by expectations of a stronger freight market in the second half of 2010, and the positions taken in accordance with such expectation.

General and administrative costs decreased by 7\% from MUSD 11.8 to MUSD 10.9 excluding impact of share options programme.

## Equity

Total equity was MUSD 30.0 at the end of the third quarter of 2010, which equals $38 \%$ of total assets, compared to $25 \%$ at the end of 2009.

## Cash flow

Net cash flow was MUSD -15.5. Cash flow from financing activities was MUSD -0.9, primarily due to settling transfer of newbuilding contract to Camillo Eitzen Singapore Pte. Ltd., but counterbalanced by new debt to finance expansion of fleet activity.

Cash flow from operations was MUSD -13.8, particular due to lower third quarter earnings from shipping activities, expansion of fleet activity end of third quarter as well as onerous contracts related to ship

# U-SEA BULK 

sales in 2008. The latter impacting Cash position decreased to MUSD 9.3 cash flow negatively by MUSD 7.0. from MUSD 23.7 end of Q2, 2010.

## Dry cargo market development

The dry bulk segments experienced lower freight rates in Q3. Seasonal activity in Q3 is generally lower as less grain is fixed out of the Americas. This year Q3 was also impacted by a general economic slowdown worldwide. Especially the cape size segment has suffered compared to a year ago.

Deliveries of new dry bulk vessels continued at a higher pace than in Q2, totalling 21 mill dwt of which 10 mill dwt were cape size vessels.

The global dry bulk fleet grew 20 mill. dwt during Q3 going from 496 to 516 mill. dwt. of which 200 mill. dwt are cape size vessels and 316 mill. dwt are non-cape size vessels. With half of new deliveries being cape and half being non-cape, the cape segment is growing about 5 pct each quarter while non-cape is growing about 3 pct. This increases the risk already involved in cape size markets. (Cape size vessels are very dependent on
iron ore trades, especially to China, Japan and Korea. Vessels under cape size are involved in more diverse trades and less exposed to Chinese steel markets).

Vessel capacity in congestion at ports eased significantly from an estimated quarterly average of 51 mill dwt in Q2 to 44 mill dwt in Q3 thus releasing 7 mill dwt; the equivalent of a full month of new deliveries.

More fundamental demand indicators such as Chinese and OECD industrial production growth slowed or stagnated in Q3.

The outlook Q4 2010 is for industrial production to see only slow growth. In Q4 Chinese steel markets, and thus iron ore trades, continue to be impacted by economic uncertainty though some improvement has been seen for cape size trades. Iron ore trades for smaller ships have not seen much improvement. Grain trades are
seasonally strong in Q4, but has been met with ample tonnage. Hence Q4 has not been better than Q3.

Given the maintained pace of deliveries of new vessels, the total delivery for 2010 is currently expected to reach 76 million tons deadweight. Updated schedules from shipyards are more realistic than those previously published and we expect few long delays. Vessel deliveries are thus still expected to maintain the general freight rate downtrend over the next years interrupted by restocking and destocking cycles and other variations in the business cycle.

The Baltic forward contract market expected a higher Q4 end of Q3, but coming into Q4 those expectations have so far not been met.

|  | BCI | BPI | BSI | End Fleet | New Vessels | Congestion | China Ore | China <br> Coal | China power | China steel | India <br> Power |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09 Q3 | 45 | 22 | 20 | 440 | 13 | 45 | 172 | 39 | 782 | 154 | 72 |
| 10 Q2 | 38 | 31 | 28 | 496 | 19 | 51 | 155 | 37 | 809 | 165 | 75 |
| 10 Q3 | 26 † | $22 \downarrow$ | $20 \downarrow$ | 516 | 21. | $44 \downarrow$ | 149 † | 414 | 836 | $151 \downarrow$ | 73 † |
| - Arrows indicate trend compared to Q2 2010 <br> - Baltic Supramax Index (BSI), Baltic Panamax Index (BPI) , Baltic <br> Capesize index (BCI) show freight rates in ' 000 USD per day <br> - Fleet, new vessels, congestion show million deadweight ton capacity |  |  |  |  |  | - India power is an index of total Indian electricity production <br> - China Steel shows million tons output <br> - Iron ore, coal show imports in million tons <br> - China power shows production of coal fired electricity in billion GWH |  |  |  |  |  |
|  |  |  |  | BSI and F | ward cu | es, Mont <br> /2010 | avera |  | $01 / 10$ |  |  |
| $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | U-Sea Bulk | arch | Baltic | Q4 ange Data | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | Q |  |  | Q4 | $\begin{gathered} \text { Q1 } \\ 2011 \end{gathered}$ |  |

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## Outlook 2010

As announced 3 November 2010, the company revised its full year guidance downwards from MUSD $16-22$ to MUSD 8-13 excluding the non cash impact of the share options The company has not had any programme. The impact of the share significant new counterparty issues. options programme totals MUSD 7.6 in 2010. The adjustment was caused by the company's expectations of a stronger freight market in the second half of 2010, in particular Q4, and the positions taken in accordance with such expectation.

Following the EBITDA adjustment the rates (BSI) in the fourth quarter of company now expects a gross profit 2010.
per ship day around 1,100 USD. dialogue with industrial and financial partners to secure additional profitable long term tonnage cover of the ThyssenKrupp contracts.

## Financial calendar 2011

Annual Report
16 March 2011

Interim Report Q1 2011

Interim Report H1 2011

Interim Report Q3 2011

19 May 2011

19 August 2011

18 November 2011

Yours sincerely,

## U-SEA Bulk Shipping A/S

Contact information:

| Per Lange | Bjarne Skov Faber |
| :--- | :--- |
| CEO | CFO |
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## Management statement

Today the Board of Directors and Executive Management reviewed and approved the interim financial report of U-SEA Bulk Shipping A/S for the first nine month of 2010. The interim financial report has not been audited or reviewed by the company's independent auditors.

The interim financial report has been prepared in accordance with IAS 34 'Interim Financial Reporting' and accounting policies set out in the Annual Report 2009 of U-SEA Bulk Shipping A/S (named Eitzen Bulk Shipping A/S in 2009), as well as and the general Danish financial disclosure requirements for listed companies.

We consider the accounting policies applied to be appropriate. Furthermore we find that the presentation of the company's interim financial statement for the period gives a true and fair view of the company's assets, liabilities, net profit, and financial position, and of the results of the Group's activities and cash flow for the period, as well as a description of the most significant risks and elements of uncertainties facing the Group.

Copenhagen, 19 November 2010

Executive Management:

| Per Lange | Bjarne Skov Faber |
| :--- | :--- |
| CEO | CFO |

CEO
CFO

Board of Directors:

Dag von Appen
Chairman

Hans Christian Olesen
Henrik Sleimann Petersen

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## Income statement

| (USD '000) | $\begin{gathered} 2010 \\ \text { Q1-Q3 } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { Q3 } \\ \hline \end{gathered}$ | $\begin{gathered} 2010 \\ \text { Q2 } \\ \hline \end{gathered}$ | $\begin{gathered} 2010 \\ \text { Q1 } \\ \hline \end{gathered}$ | $\begin{gathered} 2009 \\ \text { Q1 } \\ \hline \end{gathered}$ | $\begin{gathered} 2009 \\ \text { Q2 } \\ \hline \end{gathered}$ | $\begin{gathered} 2009 \\ \text { Q3 } \\ \hline \end{gathered}$ | $\begin{gathered} 2009 \\ \text { Q4 } \\ \hline \end{gathered}$ | $\begin{array}{r} 2009 \\ 31 / 12 \\ \hline \end{array}$ | Development <br> in \% Q3, 10 <br> vs. Q3, 09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Freight income | 450.249 | 120.539 | 160.598 | 169.112 | 71.940 | 74.871 | 102.384 | 126.834 | 376.029 | 18\% |
| Voyage related expenses | (133.254) | (38.791) | (46.254) | (48.209) | (18.912) | (17.473) | (28.400) | (40.327) | (105.111) | 37\% |
| Time charter hire | (300.939) | (84.034) | (108.663) | (108.241) | (47.652) | (38.406) | (64.730) | (74.749) | (225.537) | 30\% |
| Other income | 72 | 15 | 27 | 29 | 26 | 21 | 39 | 29 | 114 | -61\% |
| Gross Profit (net earnings from shipping activities) | 16.128 | (2.271) | 5.708 | 12.691 | 5.402 | 19.013 | 9.293 | 11.786 | 45.495 | -124\% |
| Other external expenses | (4.040) | (1.163) | (1.181) | (1.696) | (1.621) | (1.759) | (1.741) | (2.172) | (7.292) | -33\% |
| Staff costs | (14.514) | (2.284) | (8.548) | (3.682) | (1.711) | (2.896) | (2.022) | (10.832) | (17.462) | 13\% |
| Profit before depreciations etc. (EBITDA) | (2.426) | (5.718) | (4.021) | 7.313 | 2.070 | 14.358 | 5.531 | (1.217) | 20.741 | -203\% |
| Depreciations | (355) | (118) | (118) | (119) | (120) | (126) | (297) | 98 | (445) | -60\% |
| Operating profit (EBIT) | (2.781) | (5.836) | (4.139) | 7.194 | 1.950 | 14.232 | 5.234 | (1.119) | 20.296 | -212\% |
| Share of associates' profit after tax | (337) | 255 | (403) | (189) | (213) | (204) | (50) | 172 | (295) | -608\% |
| Financial income | 80 | 23 | 27 | 30 | 379 | 395 | 518 | 38 | 1.331 | -96\% |
| Financial expenses | (20) | (12) | (3) | (5) | (47) | (16) | (130) | (18) | (211) | -91\% |
| Other financial items, net | (851) | (124) | (150) | (577) | (261) | 982 | (486) | 1.340 | 1.574 | -75\% |
| Profit before tax | (3.909) | (5.694) | (4.668) | 6.453 | 1.808 | 15.390 | 5.086 | 412 | 22.695 | -212\% |
| $\underline{\text { Tax }}$ | 2.375 | 1.019 | 2.673 | (1.317) | 51 | (3.317) | (918) | 526 | (3.658) | -211\% |
| Net profit | (1.533) | (4.674) | (1.995) | 5.136 | 1.858 | 12.073 | 4.168 | 939 | 19.037 | -212\% |
| Attributable to: |  |  |  |  |  |  |  |  |  |  |
| Profit attributable to the equity holders of the parent | (1.558) | (4.684) | (2.002) | 5.128 | 1.821 | 12.107 | 4.183 | 999 | 18.890 |  |
| Profit attributable to non-controlling interest | 25 | 10 | 7 | 8 | 38 | (34) | (15) | (60) | 147 |  |
|  | (1.533) | (4.674) | (1.995) | 5.136 | 1.858 | 12.073 | 4.168 | 939 | 19.037 |  |
| Earnings per share - basic earnings per share | $(0,06)$ | $(0,19)$ | $(0,08)$ | 0,21 | 0,08 | 0,49 | 0,17 | 0,04 | 0,77 |  |
| Earnings per share - diluted earnings per share | $(0,06)$ | $(0,19)$ | $(0,08)$ | 0,21 | 0,08 | 0,49 | 0,17 | 0,04 | 0,77 |  |

## Statement of comprehensive income

| (USD '000) | $\begin{aligned} & 2010 \\ & \text { Q1-Q3 } \end{aligned}$ | $\begin{gathered} 2010 \\ \text { Q3 } \\ \hline \end{gathered}$ | $\begin{gathered} 2010 \\ \text { Q2 } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { Q1 } \end{gathered}$ | $\begin{gathered} 2009 \\ \text { Q2 } \end{gathered}$ | $\begin{aligned} & 2009 \\ & 31 / 12 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net result | (1.533) | (4.674) | (1.995) | 5.136 | 13.931 | 19.037 |
| Value adjustments of hedging instruments | (1.739) | 412 | (1.475) | (675) | 1.387 | 3.301 |
| Tax effect | 437 | (104) | 371 | 170 | (347) | (836) |
| Value adjustments of hedging instruments after tax | (1.302) | 307 | (1.104) | (505) | 1.040 | 2.465 |
| Exchange adjustments of foreign entities | 4 | 83 | 11 | (90) | 408 | 1.043 |
| Fair value adjustments, other investments (gain/-loss) | (193) | (28) | (60) | (105) | 310 | (656) |
| Other adjustments |  |  |  |  | (277) | 186 |
| Other comprehensive income for the year, net of tax | (1.491) | 362 | (1.153) | (700) | 1.481 | 3.038 |
| Total comprehensive income for the year, net of tax | (3.024) | (4.312) | (3.148) | 4.436 | 15.413 | 22.075 |
| Attributable to: |  |  |  |  |  |  |
| Equity holders of the parent | (3.049) | (4.322) | (3.155) | 4.428 | 15.375 | 21.928 |
| Non-controlling interest | 25 | 10 | 7 | 8 | 38 | 147 |

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## Balance Sheet

| (USD '000) | $\begin{array}{r} 2010 \\ 30 / 9 \\ \hline \end{array}$ | $\begin{array}{r} 2010 \\ 30 / 6 \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ 30 / 9 \\ \hline \end{array}$ | $\begin{aligned} & 2009 \\ & 31 / 12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| New building contracts | 6.695 | 6.695 | 6.695 | 6.695 |
| Fixtures, fititings and equipment | 653 | 771 | 910 | 1.008 |
| Total tangible assets | 7.348 | 7.466 | 7.605 | 7.703 |
| Investment in associates | 2.592 | 2.223 | 2.675 | 2.894 |
| Other investments | 416 | 400 | 903 | 645 |
| Derivative financial instruments, non-current | 1.834 | 2.719 | 8.485 | 5.440 |
| Other financial assets, non-current | 1.000 | 346 | 204 | 210 |
| Deferred tax assets | 5.779 | 5.074 | 58 | 2.970 |
| Financial assets, non-current | 11.621 | 10.762 | 12.326 | 12.159 |
| Total non-current assets | 18.968 | 18.228 | 19.931 | 19.862 |
| Inventories | 9.762 | 10.463 | 15.976 | 8.332 |
| Trade and other receivables | 24.366 | 19.951 | 41.833 | 29.827 |
| Prepayments | 13.921 | 9.803 | 10.903 | 10.374 |
| Derivative financial instruments, current | 3.554 | 5.284 | 13.343 | 9.549 |
| Cash and cash equivalents | 9.327 | 23.654 | 24.851 | 24.806 |
| Total current assets | 60.931 | 69.156 | 106.906 | 82.888 |
| Total Assets | 79.900 | 87.384 | 126.837 | 102.750 |
| Equity and Liabilities |  |  |  |  |
| Equity - majority | 29.625 | 34.028 | 14.307 | 25.150 |
| Non-controlling interest | 348 | 339 | 850 | 623 |
| Total equity | 29.973 | 34.367 | 15.157 | 25.773 |
| Interest bearing loans and borrowings | 57 | 78 | 56 | 25 |
| Other liabilities, non-current | - | - | 15.767 | - |
| Derivative financial instruments, non-current | 2.519 | 4.525 |  | 9.800 |
| Deferred tax liabilities | 104 | - | 11.265 | - |
| Total non-current liabilities | 2.681 | 4.603 | 27.088 | 9.825 |
| Trade and other payables | 31.714 | 35.544 | 62.738 | 45.949 |
| Interest bearing loans and borrowings, current | 5.123 | 133 | 248 | 248 |
| Other current liabilities | 3.382 | 3.382 | 1.000 | 8.422 |
| Derivative financial instruments, current | 6.882 | 8.857 | 18.984 | 12.378 |
| Income tax payable | 145 | 497 | 1.623 | 155 |
| Total current liabilities | 47.245 | 48.414 | 84.593 | 67.152 |
| Total Liabilities | 49.926 | 53.017 | 111.681 | 76.977 |
| Total Equity and Liabilities | 79.900 | 87.384 | 126.838 | 102.750 |

Statement of changes in equity

|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 9}$ |
| :--- | ---: | :---: | :---: | :---: |
| (USD '000) | $\mathbf{3 0 / 9}$ | $\mathbf{3 0 / 6}$ | $\mathbf{3 0 / 9}$ | $\mathbf{3 1 / 1 2}$ |
|  |  |  |  |  |
| Equity beginning of period | 25.773 | 25.773 | 57.793 | 57.793 |
| Distribution | - | - | $(56.902)$ | $(56.902)$ |
| Currency adjustments investments | $(4)$ | $(244)$ | $(5)$ | 177 |
| Hedge accounting | $(1.302)$ | $(1.609)$ | 910 | 2.466 |
| Net profit | $(1.533)$ | 3.141 | 18.099 | 19.038 |
| Other changes | 7.040 | 7.306 | $(4.738)$ | 3.201 |
| Equity end of period | $\mathbf{2 9 . 9 7 3}$ | $\mathbf{3 4 . 3 6 7}$ | $\mathbf{1 5 . 1 5 7}$ | $\mathbf{2 5 . 7 7 3}$ |

## Statement of cash flow

| (USD '000) | $\begin{array}{r} 2010 \\ 30 / 9 \\ \hline \end{array}$ | $\begin{array}{r} 2010 \\ 30 / 6 \\ \hline \end{array}$ | $\begin{aligned} & 2009 \\ & 31 / 12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Net cash flow from operating activities | (13.838) | 4.106 | (19.526) |
| Net cash flow from investing activities | (710) | (81) | 291 |
| Net cash flow from financing activities | (931) | (5.177) | (22.011) |
| Net change in cash | (15.479) | (1.152) | (41.246) |
| Cash balance beginning of period | 24.806 | 24.806 | 66.052 |
| Cash balance end of period | 9.327 | 23.654 | 24.806 |

Notes

1. Segment information

| Business segment reporting <br> Period ended 30 September 2010 | Business se | egments |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Figures in USD '000 | Operator | Shipholding | Adjustments and eliminations | Total Group |
| Condensed income statement |  |  |  |  |
| Freight income | 450.193 | 17.455 | -17.399 | 450.249 |
| Inter-segment revenue | 0 |  |  | 0 |
| Voyage related expenses | -133.186 | -67 | 0 | -133.254 |
| Charter hire | -305.998 | -12.340 | 17.399 | -300.939 |
| Sale of goods and other income | 72 | 0 | 0 | 72 |
| Gross profit (net earnings from shipping activities) | 11.081 | 5.048 | 0 | 16.128 |
| Profit before depreciation etc. (EBITDA) | -6.492 | 4.092 | -27 | (2.426) |
| Profit/loss on sale of vessel etc. | 0 | 0 | 0 | 0 |
| Depreciation | -353 | -3 | 0 | -355 |
| Impairment | - | 0 |  | 0 |
| Operating profit (EBIT) | -6.844 | 4.090 | -27 | -2.781 |
| Profit before tax from discontinuied operation (EBIT) | 0 | 0 |  | 0 |
| Condensed balance sheet |  |  |  |  |
| Total non-current assets | 28.874 | 6.706 | -16.612 | 18.968 |
| Total assets | 92.001 | 14.859 | -26.961 | 79.900 |
| Total liabilities | 45.855 | 3.391 | 681 | 49.926 |
| TOTAL EQUITY \& LIABILITY | 58.660 | 14.859 |  | 79.900 |
| Period ended 30 September 2009 | Business se | egments |  |  |
| Figures in USD '000 | Operator | Shipholding | Adjustments and eliminations | Total Group |
| Condensed income statement |  |  |  |  |
| Freight income | 249.210 | 15305 | -15.305 | 249.210 |
| Voyage related expenses | -64.748 | -36 | 0 | -64.784 |
| Charter hire | -157.011 | -9.096 | 15.305 | -150.802 |
| Sale of goods and other income | 81 | 4 | -4 | 81 |
| Gross profit (net earnings from shipping activities) | 27.532 | 6.176 | -4 | 33.705 |
| Profit before depreciation etc. (EBITDA) | 16.680 | 5.289 | 8 | 21.959 |
| Profit/loss on sale of vessels etc. | 0 | 0 | 0 | 0 |
| Depreciation | -541 | -2 | 0 | -543 |
| Operating profit (EBIT) | 16.139 | 5.287 | 8 | 21.416 |

2. Contingent assets and liabilities

Since end of 2009, no significant changes have occurred to contingent assets and liabilities other than those referred to in the Annual Report 2009.

## 3. Subsequent events

No significant events have occurred between the reporting period and the publication of the interim report that have not been included and adequately disclosed in the interim report that materially affect the income statement or the balance sheet.

