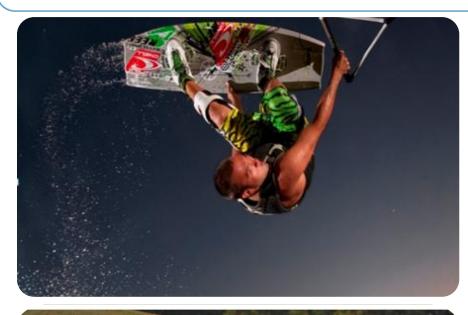


Life Without Limitations





ÖSSUR INVESTOR MEETING Q4 AND FULL YEAR 2010 8 February 2011





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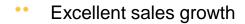


ÖSSUR HF. JÓN SIGURÐSSON President & CEO

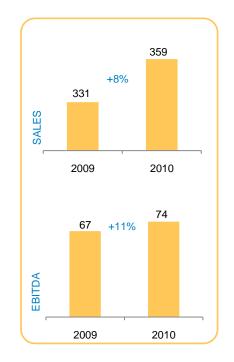


HIGHLIGHTS FULL YEAR 2010



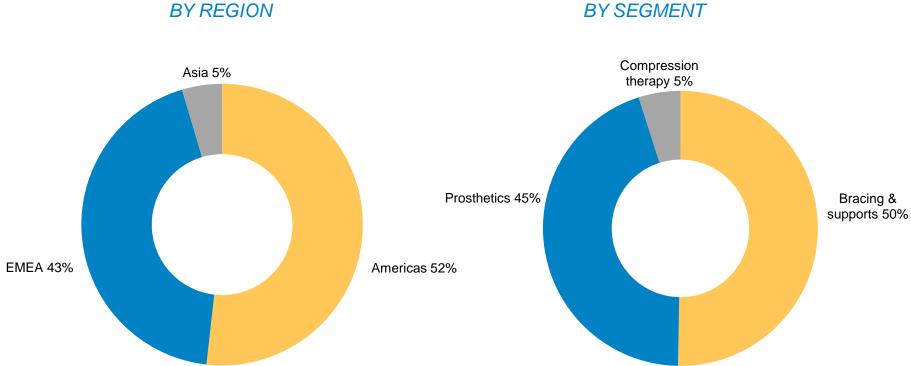


- Success of Bionic products
- Strong product pipeline
- •• Expanding sales platform in Americas
- Mexico facility operational



SALES SPLIT 2010

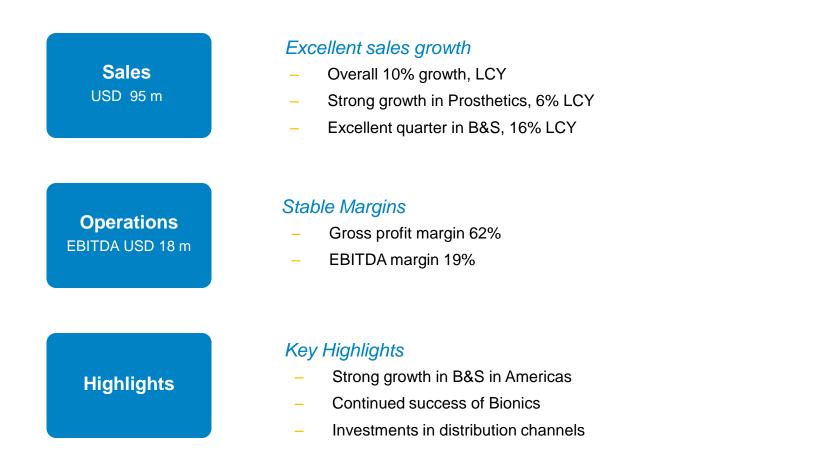




BY SEGMENT

HIGHLIGHTS Q4 2010





AMERICAS Q4 2010 - EXCELLENT GROWTH



Americas 52% of total sales

- •• Sales growth 19%
- •• B&S
 - Investments in distribution channels
 - New product launches contributing
- Prosthetics
 - PROPRIO in line with expectations



Note: All growth numbers in local currency including investments

EMEA Q4 2010 - SLOW QUARTER





EMEA 43% of total sales

- •• Sales growth 1%
- •• B&S
 - New products not contributing as expected
- Prosthetics
 - In line with market growth
- Compression therapy 3% decline

Note: All growth numbers in local currency including investments

ASIA Q4 2010 - EXCELLENT QUARTER



Asia 5% of total sales

- •• Sales growth 16%
- •• B&S
 - Slow quarter
- Prosthetics
 - Excellent growth
- •• Growth affected by timing of orders



Note: All growth numbers in local currency



Sales by region / segments	Growth USD	Growth LCY	Organic growth LCY *
Americas	19%	19%	6%
EMEA	-5%	1%	0%
Asia	18%	16%	16%
Total	8%	10%	4%
Prosthetics	4%	6%	6%
Bracing and supports	14%	16%	3%
Compression therapy	-11%	-3%	-3%
Total	8%	10%	4%

* Excluding acquired entities

STRONG PRODUCT PIPELINE IN PROSTHETICS



Major product launch: Proprio

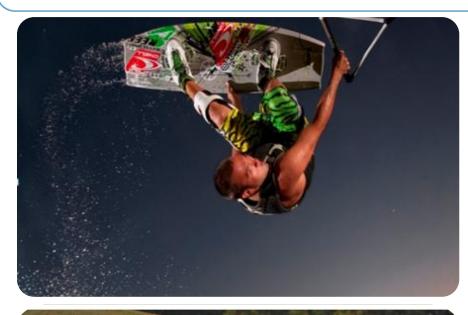


STRONG PRODUCT PIPELINE IN B&S ÖSSUR Life Without Limitations Q4 2010 Miami Lumbar ReSolve Formfit 45 Unloader One TLSO Miami Lumbar belt Halo Vest Rebound Walker Low Top Innovator DLX Techform Miami J Advanced **Rebound Walker**

Major product launches: Miami Lumbar, Rebound Walker, Unloader One



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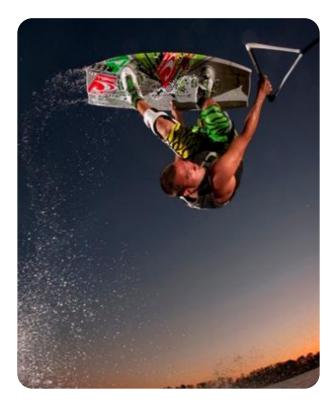


FINANCIALS Q4 2010 HJÖRLEIFUR PÁLSSON CFO



FINANCIAL HIGHLIGHTS Q4 2010





- •• Excellent sales growth
- •• Moderate organic growth
- •• Healthy profits



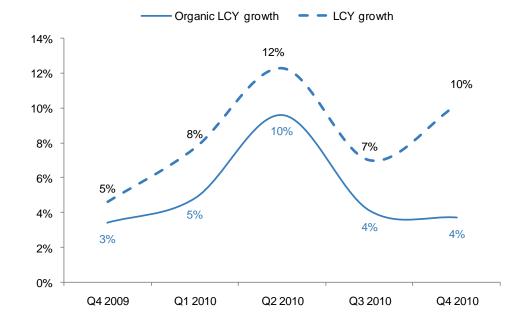
Income Statements (USD millions)	Q4 2010	% of sales	Q4 2009	% of sales	Change	% change
Net sales	94.6	100.0%	87.9	100.0%	6.7	7.6%
Gross profit	58.5	61.9%	53.0	60.3%	5.5	10.4%
Operating expenses	-44.2	-46.7%	-39.3	-44.7%	-4.9	12.5%
Profit from operations	14.4	15.2%	13.7	15.6%	0.7	5.1%
Financial income / (expenses)	-3.0	-3.2%	-3.2	-3.7%	0.2	-5.6%
Net profit	8.1	8.5%	8.1	9.2%	0.0	0.0%
EBITDA	17.9	18.9%	17.8	20.3%	0.1	0.6%
EBITDA adjusted*	18.6	19.7%	17.8	20.3%	0.8	4.5%

*Adjusted for one-time items:

USD m	Gains	Expenses	Net effect
Q4 2010	0	0.7	0.7
Q4 2009	0	0	0

SALES – MODERATE ORGANIC GROWTH





Note: Organic LCY growth excludes acquisitions

- Overall sales growth 10% LCY
 - Investment in distribution channel
- Organic sales growth 4% LCY
 - In line with market growth

GROSS PROFIT – CONSISTENT PERFORMANCE

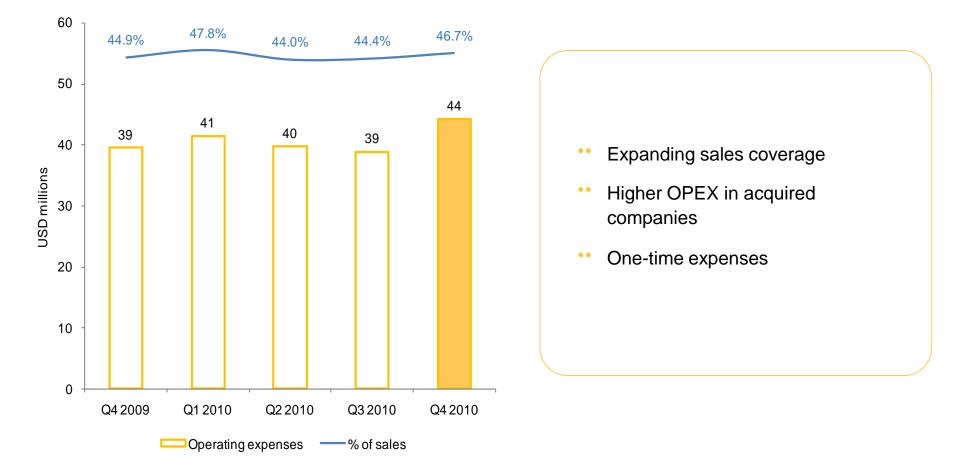






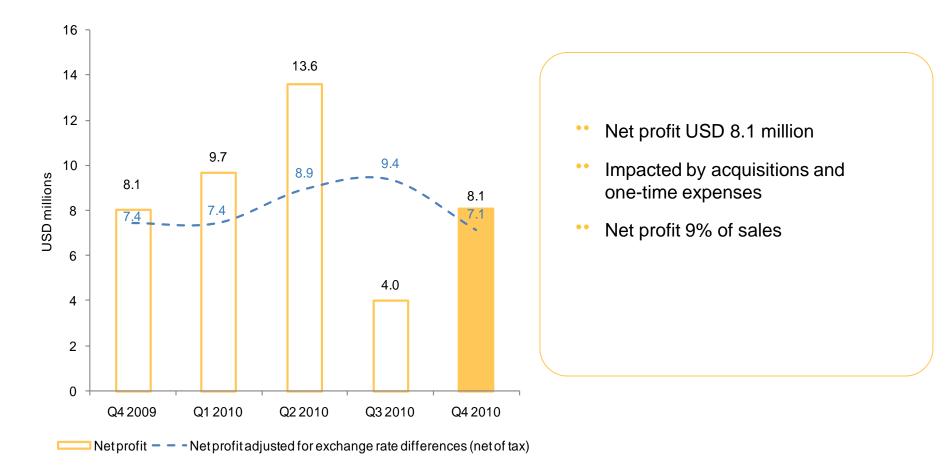
OPERATING EXPENSES – IMPACTED BY INVESTMENTS





NET PROFIT – HEALTHY PROFITS

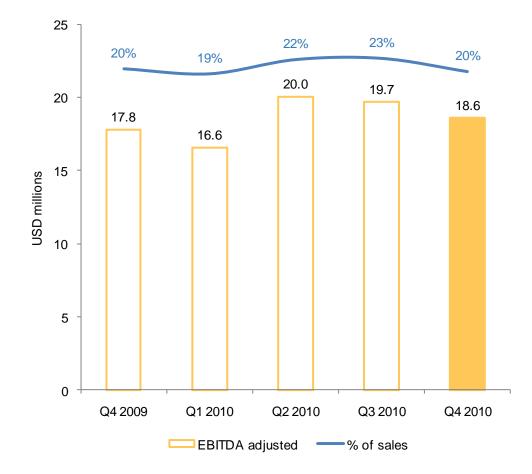




EBITDA MARGIN – 20%

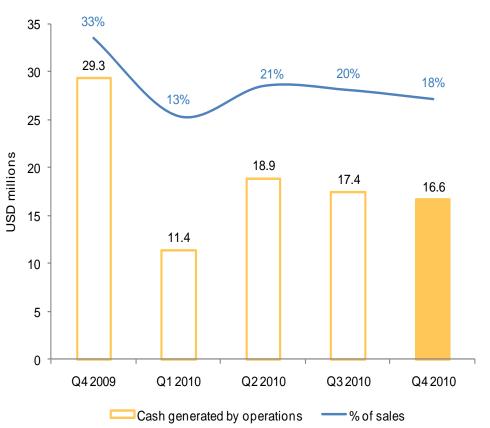






CASH FLOW – SOFT QUARTER



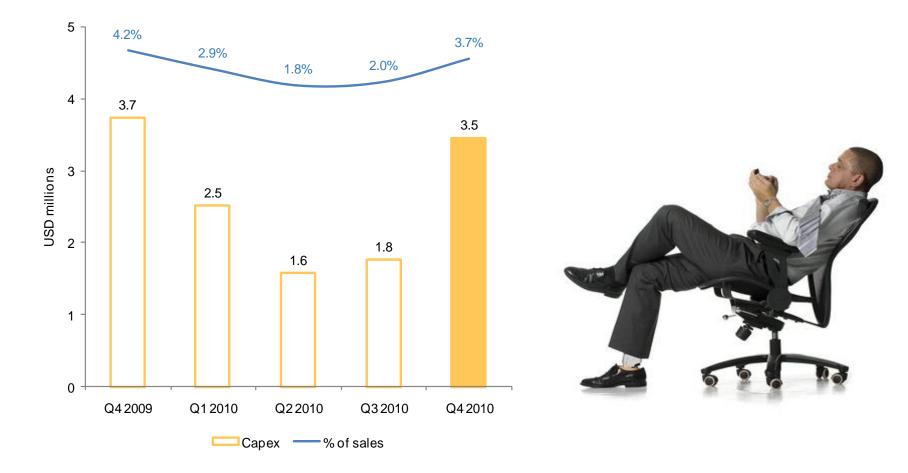


CASH GENERATED BY OPERATIONS

- •• Working capital fluctuations
- •• Q4 2009 exceptionally strong
- Healthy cash conversion

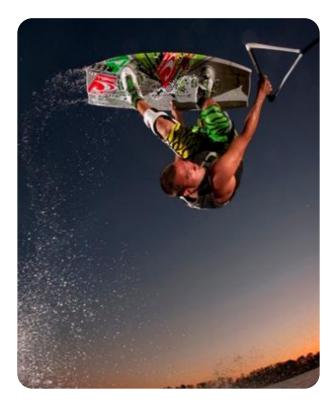
CAPEX – WITHIN BENCHMARK





FINANCIAL HIGHLIGHTS Q4 2010

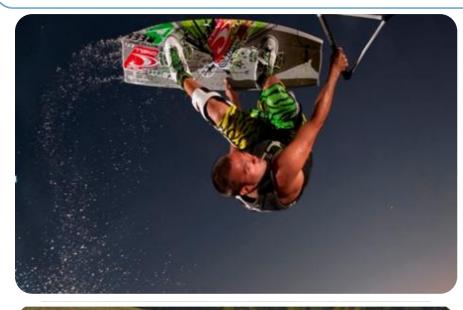


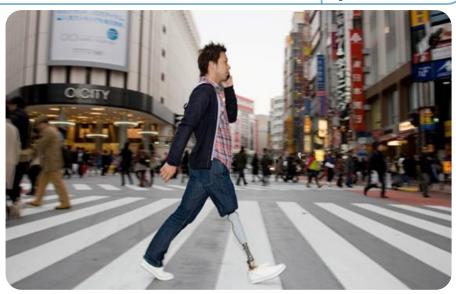


- •• Excellent sales growth
- •• Moderate organic growth
- •• Healthy profits



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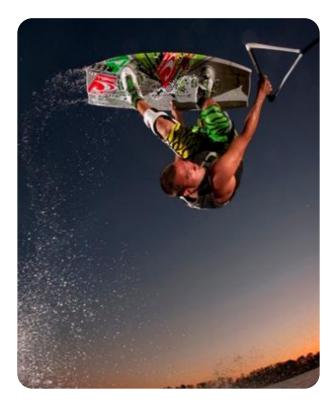






FINANCIAL HIGHLIGHTS FY 2010

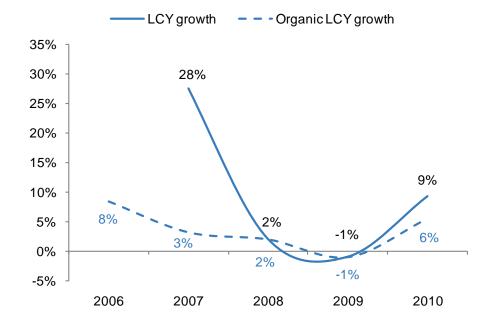




- •• Excellent sales growth
- •• Strong organic growth
- Solid margins
- Record profits

SALES – STRONG ORGANIC GROWTH



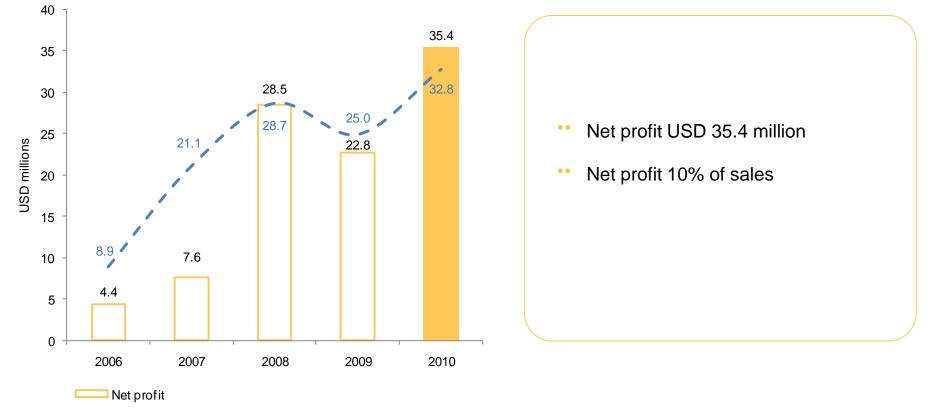


Note: Organic LCY growth excludes acquisitions; In 2006 56% LCY growth due to Gibaud acquisition

- •• Overall sales growth 9% LCY
- Organic sales growth 6% LCY
- •• Turnaround in B&S
- Prosthetics continue to deliver

NET PROFIT – RECORD PROFITS



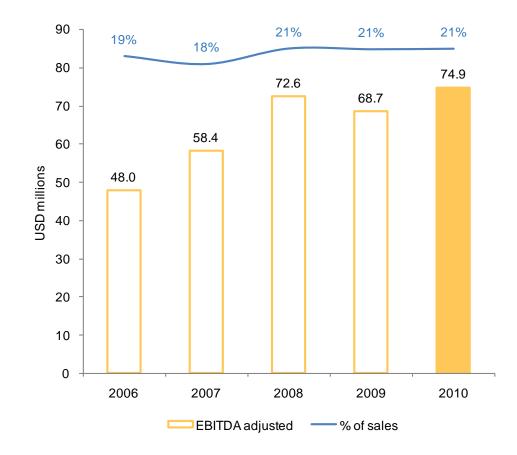


--- Net profit adjusted for exchange rate differences (net of tax)

EBITDA MARGIN – 21%







BALANCE SHEETS 31 DECEMBER 2010

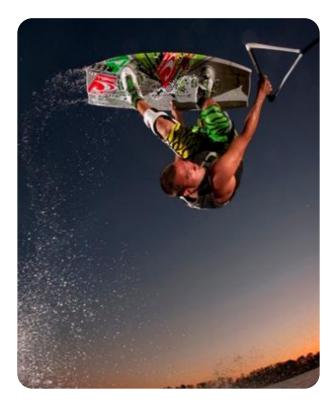




USD millions	31. Dec '10	31. Dec '09
Non current assets	442	448
Current assets	165	180
Total assets	607	628
Stockholders' equity	344	312
Non current liabilities	178	237
Current liabilities	85	79
Total equity and liabilities	607	628
Current ratio	1.9	2.3
Equity ratio	57%	50%
Net interest bearing debt / EBITDA	1.8	2.4
Debt / EBITDA	2.5	3.5

FINANCIAL HIGHLIGHTS FY 2010





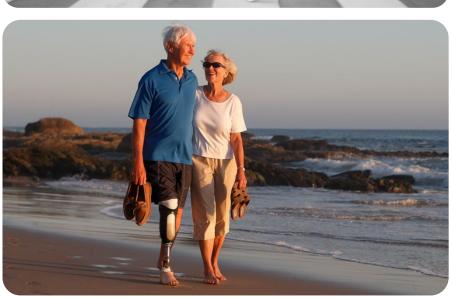
- •• Excellent sales growth
- •• Strong organic growth
- Solid margins
- Record profits



Life Without Limitations







2010 Guidance vs Actual

Sales growth org. (LCY): 4 - 6%	6%
EBITDA growth org. (LCY): 5 - 7%	6%

2011 Guidance

Sales growth organic (LCY): 4 - 6% EBITDA ratio adjusted: 20 - 21%



WE IMPROVE PEOPLE'S MOBILITY

