



## NEWS RELEASE

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### Alfa Laval wins SEK 70 million energy efficiency order in Russia

**Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has received an order for compact heat exchangers from a refinery in Russia. The order value is about SEK 70 million and delivery is scheduled for 2012.**

The heat exchangers will be used in various steps of the refinery process where crude oil is refined to high-quality products, such as gasoline. By using Alfa Laval's compact heat exchangers it is possible to reuse heat from one part of the process for preheating another, resulting in a highly energy-efficient solution.

"Refineries use a lot of energy in their processes. Reusing heat has therefore an immediate effect on their profitability. That is one of the reasons why we continue to see a good demand for Alfa Laval's energy-efficient solutions", says Lars Renström, President and CEO of the Alfa Laval Group.

Alfa Laval's compact heat exchangers can recover up to 95 percent of the heat that otherwise would be wasted, representing an efficiency increase of slightly more than 40 percent compared with competing shell-and-tube technology.

**Did you know...** that there are 30 refineries in Russia – and 25 of them are customers to Alfa Laval?

#### **About Alfa Laval**

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

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Alfa Laval's products are also used in power plants, aboard ships, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena.

Alfa Laval is listed on the Nordic Exchange, Nordic Large Cap, and, in 2010, posted annual sales of about SEK 24.7 billion (approx. 2.6 billion Euros). The company has 12 600 employees.

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