

## Nilfisk-Advance completes another acquisition of a high-quality developer and manufacturer of professional outdoor cleaning equipment

With the acquisitions of the development company Jungo Voirie and the contract manufacturer Hecker & Brian, Nilfisk-Advance takes another significant step to improve its offering within the outdoor cleaning market. The acquisitions will be effective from 1 July 2011, and is expected to deliver significant growth to the Nilfisk-Advance Group in the compact outdoor cleaning market.

"The acquisitions are a natural extension of the acquisition of Egholm earlier this year, and will further improve our ability to deliver high-quality, multi-purpose equipment to especially municipalities around the globe", says Jørgen Jensen, President & CEO of Nilfisk-Advance. "Besides the highly competitive multi-purpose machine, the JungoJet 3500, the acquisitions also provide access to additional development resources that can ensure the future continuous development of our sub-compact and compact outdoor cleaning range", he continues.

Jungo Voirie is a development company located in Mulhouse, France. It specializes in development of outdoor multi-purpose cleaning equipment and attachments. The company was established in 2001 by Nicolas Jungo and has been responsible for the development of the successful JungoJet 3500, which was launched in 2007 and which today is sold in 9 European countries. The JungoJet 3500 can be equipped with 12 different attachments, providing excellent flexibility and allowing it to cover most outdoor cleaning needs. Jungo Voirie employs 5 people.

Hecker & Brian is a contract manufacturer located in Eppingen, Germany dedicated to produce the JungoJet 3500. The company was established in 2009 and employs 24 people.

## **New Outdoor division**

As part of the acquisition the Nilfisk-Advance Group has decided to concentrate all its outdoor cleaning activities in a separate Outdoor Division. By integrating all outdoor capabilities and competences the Nilfisk-Advance Group will ensure strong and dedicated focus on the unique needs of the customers within the outdoor cleaning business.

The acquisition of Jungo Voirie and Hecker & Brian and the establishment of an Outdoor Division is a part of Nilfisk-Advance's strategy to grow in both existing and new markets on a global level.

If you have any questions, please feel free to contact the undersigned on +45 4323 8100.

Yours faithfully,

Jørgen Jensen President and CEO, Nilfisk-Advance A/S

## **About Nilfisk-Advance**

The Nilfisk-Advance Group is one of the world's leading suppliers of professional floor cleaning equipment. Nilfisk-Advance has production, sales and service subsidiaries in all major geographic regions including, EMEA (Europe, Middle-East and Africa), Americas (U.S., Canada and Latin America), and Asia Pacific, including China. Nilfisk-Advance is a part of the NKT Group, which is an OMX20 company listed on the Copenhagen Stock Exchange.