# Interim <br> Report 

J a nuary-J une 2011

Ahlstrom interim report January-June 2011:
Solid strategy execution continued

## Continuing operations April-J une 2011 compared with April-J une 2010:

- $\quad$ Net sales EUR 423.7 million (EUR 424.9 million).
- Operating profit EUR 22.1 million (EUR 28.2 million) a nd operating profit excluding non-recuming items EUR 20.4 million (EUR 27.4 million).
- Operating margin excluding non-recuming items 4.8\% (6.4\%).
- Profit before taxes EUR 14.3 million (EUR 21.0 million).
- Ea mings per share EUR 0.16 (EUR 0.26).


## Highlights in April-J une 2011

- Ahlstrom announced a EUR 30 million investment in wallcover materials manufacturing in China.
- The company signed a five-year EUR 250 million revolving credit facility.


## Continuing operations J anuary-J une 2011 compared with J anuary-J une 2010:

- $\quad$ Net sales EUR 846.2 million (EUR 806.6 million).
- Operating profit EUR 41.6 million (EUR 41.3 million) a nd operating profit excluding non-rec uming items EUR 40.0 million (EUR 40.2 million).
- Operating margin excluding non-recuring items 4.7\% (5.0\%).
- Profit before taxes EUR 28.5 million (EUR 27.5 million).
- Ea mings per sha re EUR 0.30 (EUR 0.33).


## Events after the review period: Divestment of Home and Personal business area

- Ahlstrom signed an agreement to divest its Home a nd Personal business a rea to Suominen Comoration. The total value of the transaction is approximately EUR 170 million.


## Outlook for 2011

- On August 4, Ahlstrom updated its outlook for 2011 following the agreement to divest its Home and Personal business a rea. The outlook is in line with the previous one given on July 18, 2011, however excluding disc ontinued operations. The company expects net sales from continuing operationsto be EUR 1,580-1,740 million and operating profit excluding non-recuring items of EUR 67-87 million.


## Jan Lång, President \& CEO:

- We accelerated the execution of our strategy. The divestment of Home and Personal enables us to further drive profitable growth in businesses chosen a sour strategic priorities. Also, the development programs we have implemented to strengthen the way we manage the business are being executed solidly. In terms of growth, we took furthersteps in Asia as we announced investments to start the production of high-
quality wallcover materials and specialty reinforcements to the wind energy industry in China.
- Our teams have been working with high intensity and good success over the past year to actively manage pricing and safeguard our profitability. However, given the challenging market environment we were not able to fully compensate for the increased costs, partic ularly related to synthetic fibers and chemic als during the second quarter. We assume that the business environment will continue to be challenging, given the current instability of the global economy. The recent turbulence in the global markets has reduced visibility going forward.
- We have addressed our cost structure through group-wide development programs to improve manufacturing efficiency, partic ularly in reducing production waste and sourcing costs. Going forward, we will continue to address this with increased vigor and strive to streamline our overall cost base in the supply chain.

Key figures from continuing operations

| EUR million | Q2/ 2011 | Q2/2010 | Change, $\%$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q2/ } 2011 \\ & \hline \end{aligned}$ | Q1- <br> Q2/2010 | Change, $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Netsales | 423.7 | 424.9 | -0.3 | 846.2 | 806.6 | 4.9 |
| Operating profit | 22.1 | 28.2 | -21.5 | 41.6 | 41.3 | 0.7 |
| \% of net sales | 5.2 | 6.6 |  | 4.9 | 5.1 |  |
| Operating profit excl. NRI | 20.4 | 27.4 | -25.6 | 40.0 | 40.2 | -0.4 |
| \% of netsales | 4.8 | 6.4 |  | 4.7 | 5.0 |  |
| Profit before taxes | 14.3 | 21.0 | -32.0 | 28.5 | 27.5 | 3.6 |
| Profit for the period | 8.5 | 13.6 | -37.3 | 16.8 | 18.2 | -7.5 |
| Eamings per share Retum on capital employed, \% | 0.16 10.2 | 0.26 12.4 |  | 0.30 9.4 | 0.33 9.0 |  |
| Capital expenditure Number of personnel, at the end of period | 12.5 5,217 | 4.7 5,237 | 164.1 -0.4 | 17.3 5,217 | 11.2 5,237 | 54.6 -0.4 |

Home and Personal business area is reported separately as discontinued operations.

## Operating environment

The overall demand remained stable in the second quarter 2011, however the market slowed down somewhat towardsthe end of the review period. The demand for wallc over, and flooring materials continued to grow in the quarter, while demand for flexible packaging papers and release liners declined.

Cost inflation related to the main raw materials used by Ahlstrom continued in the review period. Pric es of synthetic fibers, such as polyester and polypropylene, and chemicals peaked during the second quarter and remained at high levels at the end of the period. Pulp prices remained at the high levels of the first quarter 2011.

In March, the European Commission imposed a lower level antidumping duty on imports of certa in glassfiber products originating from the People's Republic of C hina to the European Union. This had a negative impact on the European glassfibermarket.

Development of net sales from continuing operations

|  |  | Change, <br> Net sales by business area |  |  |  | Q2/2011 | Q2/2010 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| \% |  |  |  |  |  |  |  |$\quad$| Q2/2011 |
| :--- | | Q1- |
| :--- |
| Q2/2010 | | Change, |
| :--- |
| \% |

* Other functions include financing and taxation-related items, as well as ea mings and costs belonging to holding and sales companies. Home and Personal business area is reported separately as disc ontinued operations.


## April-J une 2011 compared with April-J une 2010

Ahlstrom's sec ond-quarter 2011 net sales decreased $0.3 \%$ to EUR 423.7 million, compared with EUR 424.9 million in the second quarter 2010.

On a comparable basis, net sales increased by about $4.8 \%$ due to price inc reases and product mix. Curency effect decreased net sales by about $3.7 \%$ and higher volumes inc reased net sales by about 1.7\%. Divestments of the Dust Filtration business and the Altenkirchen plant announced at the end of 2010 reduced net sales by about $3.1 \%$

Total sales volumes fell $1.5 \%$. On a comparable basis, volumes inc reased by $0.4 \%$. Divestments of the Dust Filtration business, part of Filtration, and the Altenkirc hen plant, part of Label and Processing, had a total negative impact of about $1.9 \%$ on sales volumes. Salesvolumes rose in the Building and Energy ( $+8.8 \%$ ) and Food and Medical ( $+3.3 \%$ ) business a reas. Filtration ( $-1.5 \%$ ) and Label and Processing ( $-4.6 \%$ ) reported a decline.

## J anuary-J une 2011 compared with J anuary-J une 2010

Net sales in J anuary-J une 2011 inc reased $4.9 \%$ to EUR 846.2 million, compared with EUR 806.6 million in J a nuary-J une 2010.

On a comparable basis, net sales increased by about 6.6\% due to price increases and product mix. Currency effect decreased net sales by about 1.2\% and higher sales volumes inc reased net sales by about 2.8\% Divestments of the Dust Filtration business and the Altenkirc hen plant announced at the end of 2010 reduced net sales by about 3.3\%.

Result and profitability from continuing operations

| Financial result by segment | Q2/2011 | Q2/2010 | Change, \% | $\begin{aligned} & \text { Q1- } \\ & \text { Q2/2011 } \end{aligned}$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q2/2010 } \\ & \hline \end{aligned}$ | Change, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Building and Energy |  |  |  |  |  |  |
| Operating profit | -0.5 | 1.4 | -139.3 | 1.8 | -0.4 | 579.3 |
| \% of net sales | -0.7 | 2.0 |  | 1.2 | -0.3 |  |
| Operating profit excl. NRI | -0.5 | 1.4 | -139.3 | 1.8 | -0.4 | 579.3 |
| $\%$ of net sales | -0.7 | 2.0 |  | 1.2 | -0.3 |  |
| Filtration |  |  |  |  |  |  |
| Operating profit | 6.6 | 9.4 | -29.3 | 13.7 | 16.8 | -18.6 |
| \% of net sales | 7.9 | 10.6 |  | 8.2 | 10.0 |  |
| Operating profit excl. NRI | 6.1 | 9.4 | -35.0 | 14.3 | 16.8 | -15.0 |
| \% of net sales | 7.3 | 10.6 |  | 8.6 | 10.0 |  |
| Food and Medical |  |  |  |  |  |  |
| Operating profit | 2.9 | 5.3 | -46.4 | 5.8 | 9.3 | -37.6 |
| \% of net sales | 3.1 | 5.8 |  | 3.2 | 5.4 |  |
| Operating profit excl. NRI | 2.9 | 4.5 | -37.1 | 5.8 | 8.5 | -31.8 |
| \% of net sales | 3.1 | 5.0 |  | 3.2 | 4.9 |  |
| Label and Processing |  |  |  |  |  |  |
| Operating profit | 10.5 | 14.2 | -25.7 | 16.7 | 19.5 | -14.1 |
| \% of net sales | 5.8 | 7.5 |  | 4.6 | 5.4 |  |
| Operating profit excl. NRI | 8.8 | 14.2 | -38.0 | 15.0 | 19.5 | -22.9 |
| \% of net sales Otherfunctions* and eliminations | 4.8 | 7.5 |  | 4.1 | 5.4 |  |
| Operating profit | 2.7 | -2.1 |  | 3.6 | -3.9 |  |
| Ahlstrom Group total |  |  |  |  |  |  |
| Operating profit | 22.1 | 28.2 | -21.5 | 41.6 | 41.3 | 0.7 |
| \% of net sales | 5.2 | 6.6 |  | 4.9 | 5.1 |  |
| Operating profit excl. NRI | 20.4 | 27.4 | -25.6 | 40.0 | 40.2 | -0.4 |
| \% of netsales | 4.8 | 6.4 |  | 4.7 | 5.0 |  |

Other functions include financing and taxation-related items, as well as eamings and costs belonging to holding and sales companies. Home and Personal business area is reported separately as discontinued operations.

## April-J une 2011 compared with April-J une 2010

Ahlstrom's sec ond-quarter 2011 operating profit was EUR 22.1 million (EUR 28.2 million) inc luding non-rec uring items of EUR 1.8 million (EUR 0.8 million). Operating profit exc luding non-rec uming items was EUR 20.4 million (EUR 27.4 million). The 2010 figure was favorably impacted by a gain of approximately EUR 4.2 million from selling carbon dioxide emission rights. In April-J une 2011, the figure was EUR 0.2 million.

The most signific a nt non-rec uming items in the sec ond quarter 2011 were the following:

- Label and Processing booked a gain of a pproximately EUR 1.9 million from the asset sale of its Asc oli plant in Italy. The plant was closed in 2008.

There were no signific ant non-recuming items in the sec ond quarter 2010.
The operating profit was negatively impacted asincreased raw material costswere not fully compensated by higher selling prices. The ramp-up and commercialization of the teabag materials line in Chimside, the La Gere plant, the hybrid wallcover line in Turin and the Mundra plant, which were part of the 2007 and 2008 investment program, continued. The challenges of the new lines in Chimside and Turin continued to have a
negative impact on profitability from the comparison period. The medical materials plant in Mundra and La Gere, part of Label and Processing, improved profitability from the comparison period, but are still behind their targets. Improved efficiency, particularly in manufacturing and sourc ing, had a positive impact on profitability.

Ahlstrom's market related downtime in production was $5.3 \%$ in the second quarter 2011 compared with $8.5 \%$ in the comparison period.

Profit before taxes was EUR 14.3 million (EUR 21.0 million).
Inc ome taxes amounted to EUR 5.8 million (EUR 7.4 million).
Profit for the period wasEUR 8.5 million (EUR 13.6 million). Ea mings per share were EUR 0.16 (EUR 0.26).

## J anuary-J une 2011 compared with J anuary-J une 2010

Ahlstrom's J anuary-J une 2011 operating profit was EUR 41.6 million (EUR 41.3 million) including non-rec uming items of EUR 1.6 million (EUR 1.1 million). Operating profit excluding non-rec uring items was EUR 40.0 was (EUR 40.2 million). The 2010 figure was favorably impacted by a gain of approximately EUR 4.2 million from selling carbon dioxide emission rights. In J a nuary-J une 2011, the figure was EUR 0.2 million.

The most signific ant non-rec uming items in J a nuary-J une 2011 in addition to the one mentioned above were the following:

- Filtration booked a loss of EUR 1.1 million after the flooding at Louveira in the first quarter. The loss was related to da mages not covered by insurance policy after an initial reimbursement and additional freight costs. About EUR 0.5 million was reversed in the second quarter following the settlement of an insurance claim.
- In otherfunctions, Ahlstrom booked a gain of EUR 1.0 million related to the sale of the Wuxi plant in China.

There were no signific ant non-rec uming items in the first half 2010.
Ahlstrom's market related downtime in production in J a nuary-J une 2011 was $5.6 \%$ compared with $8.7 \%$ in the comparison period.

Profit before taxes was EUR 28.5 million (EUR 27.5 million).
Income taxes amounted to EUR 11.7 million (EUR 9.3 million).
Profit for the period wasEUR 16.8 million (EUR 18.2 million). Ea mings per share were EUR 0.30 (EUR 0.33).

## Discontinued operations

Following the agreement to divest Home and Personal to Suominen, the segment has been classified as an asset held for sale and reported separately asdiscontinued operationsasa result.

In April-J une 2011, the loss for the period from disc ontinued operations was EUR 17.1 million, compared with a profit of EUR 1.5 million in the comparison period. The 2011 figure includes an impaiment loss a nd cost to sell of EUR 18.4 million after tax related to the divestment.

In J a nuary-J une 2011, the loss for the period from discontinued operations was EUR 15.8 million euros (profit EUR 2.4 million).

## Result including discontinued operations

In April-J une 2011, the loss for the period including discontinued operations was EUR 8.6 million (EUR 15.1 million profit). Ea mings per share were EUR - 0.21 (EUR 0.29).

Retum on retum on equity (ROE) was $-5.3 \%$ ( $8.6 \%$ ).
In J anuary-J une 2011, the profit for the period including disc ontinued operationswas EUR 1.0 million (EUR 20.6 million). Ea mings per share were EUR - 0.04 (EUR 0.38).

Retum on equity (ROE) was $0.3 \%$ (5.8\%).
Business Area review
Building and Energy

|  | Q2/2011 | Q2/2010 | Change, <br> \% |  | Q1- <br> Q2/2011 | Q1- <br> Q2/2010 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EUR million | Change, <br> \% |  |  |  |  |  |  |
| Net sales | $\mathbf{7 7 . 0}$ | 68.3 | 12.8 | 155.6 | 130.3 | 19.4 |  |
| Operating profit | $\mathbf{- 0 . 5}$ | 1.4 | -139.3 | 1.8 | -0.4 | 579.3 |  |
| \% of net sales | $\mathbf{- 0 . 7}$ | 2.0 |  | 1.2 | -0.3 |  |  |
| Operating profit excl. NRI | $\mathbf{- 0 . 5}$ | 1.4 | -139.3 | 1.8 | -0.4 | 579.3 |  |
| $\quad$ \% of net sales | $\mathbf{- 0 . 7}$ | 2.0 |  | 1.2 | -0.3 |  |  |
| RONA, \% | $\mathbf{- 1 . 5}$ | 3.5 |  | 2.4 | -0.5 |  |  |
| Sales volumes, 000s tons | $\mathbf{3 3 . 9}$ | 31.2 | 8.8 | 67.7 | 60.5 | 11.9 |  |

Net sales in April-J une 2011 rose $12.8 \%$ to EUR 77.0 million, compared with EUR 68.3 million in April-J une 2010. The increase resulted from the continued sales volume growth in the wallcover and flooring material markets, and higher selling prices. Operating loss excluding non-recuming items was EUR 0.5 million (EUR 1.4 million profit). The results was burdened by the ramp-up costs of the hybrid wallcover line in Turin, Italy, higherfiber costs and lower sales volumes in the wind mill industry in North America. Lowered antidumping duty on imports of certa in glassfiber products from People's Republic of China to the European had negative impact on European market and also affected profitability of Building and Energy. No non-recuring itemswere booked.

In J a nuary-J une 2011, net sales were EUR 155.6 million (EUR 130.3 million) and operating profit excluding non-rec uring items EUR 1.8 million (EUR 0.4 million loss).

Filtration

| EUR million | Q2/2011 | Q2/2010 | Change, \% | $\begin{aligned} & \text { Q1- } \\ & \text { Q2/2011 } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q2/2010 } \\ & \hline \end{aligned}$ | Change, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Netsales | 83.8 | 88.5 | -5.4 | 166.1 | 167.5 | -0.8 |
| Operating profit | 6.6 | 9.4 | -29.3 | 13.7 | 16.8 | -18.6 |
| \% of netsales | 7.9 | 10.6 |  | 8.2 | 10.0 |  |
| Operating profit excl. NRI | 6.1 | 9.4 | -35.0 | 14.3 | 16.8 | -15.0 |
| \% of net sales | 7.3 | 10.6 |  | 8.6 | 10.0 |  |
| RONA, \% | 16.3 | 20.1 |  | 16.7 | 18.6 |  |
| Sales volumes, 000 stons | 29.2 | 29.7 | -1.5 | 57.7 | 57.7 | 0.0 |

Net sales in April-J une 2011 dec reased $5.4 \%$ to EUR 83.8 million, compared with EUR 88.5 million in April-J une 2010 a s adverse currency effects and divested businesses offset higher selling prices. Net sales were supported by transportation filtration sales in South America and Asia. Operating profit excluding non-recurring items fell to EUR 6.1 million (EUR 9.4 million) as increased raw material costs, changes in sales mix and adverse
currency effect mitigated improved efficiency and higher selling prices. Operating profit a mounted to EUR 6.6 million (EUR 9.4 million).

In J a nuary-J une 2011, net sales were EUR 166.1 million (EUR 167.5 million) a nd operating profit excluding non-recuming items EUR 14.3 million (EUR 16.8 million).

Food and Medical

|  | Q2/2011 | Q2/2010 | Change, <br> \% | Q1- <br> Q2/2011 | Q1- <br> Q2/2010 | Change, <br> QUR million |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales | $\mathbf{9 0 . 9}$ | 91.7 | -0.9 | 184.3 | 173.8 | 6.1 |
| Operating profit | $\mathbf{2 . 9}$ | 5.3 | -46.4 | 5.8 | 9.3 | -37.6 |
| $\quad$ \% of net sales | $\mathbf{3 . 1}$ | 5.8 |  | 3.2 | 5.4 |  |
| Operating profit excl. NRI | $\mathbf{2 . 9}$ | 4.5 | -37.1 | 5.8 | 8.5 | -31.8 |
| $\quad$ \% of net sales | $\mathbf{3 . 1}$ | 5.0 |  | 3.2 | 4.9 |  |
| RONA, \% | $\mathbf{5 . 7}$ | 9.7 |  | 5.7 | 8.6 |  |
| Sales volumes, 000 stons | $\mathbf{3 3 . 3}$ | 32.3 | 3.3 | 67.0 | 63.2 | 6.1 |

Net sales in April-J une 2011 fell $0.9 \%$ to EUR 90.9 million, compared with EUR 91.7 million in April-J une 2010. The decline was due to adverse currency effects. Higher sales volumes of medical applications had a positive impact on net sales. Operating profit excluding non-rec uming items dec reased to EUR 2.9 million (EUR 4.5 million). The result was negatively impacted by higher raw material costs and unfavorable mix in some product segments. The Mundra plant in India improved its performance, albeit still not reaching positive operating profit. The teabag material line in Chimside, U.K., continued to weaken profitability as well. Operating profit was EUR 2.9 million (EUR 5.3 million).

In J a nuary-J une 2011, net sales were EUR 184.3 million (EUR 173.8 million) a nd operating profit excluding non-rec uming items EUR 5.8 million (EUR 8.5 million).

Label and Processing

| EUR million | Q2/2011 | Q2/2010 | Change, \% | $\begin{aligned} & \text { Q1- } \\ & \text { Q2/ } 2011 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q2/2010 } \end{aligned}$ | Change, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Netsales | 183.2 | 188.1 | -2.6 | 364.8 | 360.1 | 1.3 |
| Operating profit | 10.5 | 14.2 | -25.7 | 16.7 | 19.5 | -14.1 |
| \% of net sales | 5.8 | 7.5 |  | 4.6 | 5.4 |  |
| Operating profitexcl. NRI | 8.8 | 14.2 | -38.0 | 15.0 | 19.5 | -22.9 |
| \% of netsales | 4.8 | 7.5 |  | 4.1 | 5.4 |  |
| RONA, \% | 15.3 | 18.8 |  | 12.1 | 12.7 |  |
| Sales volumes, 000s tons | 149.7 | 156.9 | -4.6 | 297.8 | 313.1 | -4.9 |

Net sales in April-J une 2011 fell 2.6\%to EUR 183.2 million, compared with EUR 188.1 million in April-J une 2010. The decline was due to lower sales volumes in flexible packaging papers and the divestment of the Altenkirc hen plant in 2010. Higher sales volumes of graphics \& industrial papers and meta lized labels had a positive effect on net sales. Operating profit excluding non-recuming items decreased to EUR 8.8 million (EUR 14.2 million) due to lower sales volumes and as inc reased raw material costs were not fully compensated by higher selling prices. Changes in the geographical sales mix also effected profitability. The La Gere plant improved performance and reported a positive result in the review period. Operating profit a mounted to EUR 10.5 million (EUR 14.2 million).

In J a nuary-J une 2011, net sales were EUR 364.8 million (EUR 360.1 million) a nd operating profit excluding non-recuming items EUR 15.0 million (EUR 19.5 million).

## Financing (including discontinued operations)

Net cash flow from operating activities in J anuary-J une 2011 a mounted to EUR 46.2 million (EUR 77.2 million), and cash flow after investments was EUR 30.0 million (EUR 64.1 million). In April-J une 2011, net cash flow from operating activities was EUR 27.6 million (EUR 45.1 million).

During J a nuary-J une 2011, operative working capital inc reased by EUR 28.5 million to EUR 222.8 million from the end of 2010, but remained clearly below the yearago level. Itstumover rose by fourdays and was 41 days at the end of the review period. At the end of the second quarter 2010, operative working capital stood at EUR 241.0 million and tumover days was 45.

Ahlstrom's interest-bea ring net liabilities increased by EUR 8.3 million from the end of 2010 to EUR 338.4 million (December 31, 2010: EUR 330.1 million). Ahlstrom's interest bearing liabilities a mounted to EUR 365.0 million. The duration of the loan portfolio (average interest rate fixing period) was 22 months a nd the capital weighted average interest rate was $4.17 \%$. The average maturity of the loan portfolio was 34 months.

In J a nuary-J une 2011, net financial expenses were EUR 12.0 million (EUR 13.5 million). Net financial expenses inc lude net interest expenses of EUR 8.0 million (EUR 11.3 million), financing exchange rate losses of EUR 1.2 million (EUR 0.5 million gain), a nd other fina nc ial expenses of EUR 2.7 million (EUR 2.7 million).

In April-J une 2011, net financial expenses were EUR 6.7 million (EUR 6.9 million). Net fina ncial expenses include net interest expenses of EUR 4.3 million (EUR 5.6 million), financing exchange rate losses of EUR 0.8 million (EUR 0.1 million gain), a nd other financial expenses of EUR 1.6 million (EUR 1.4 million).

The company's liquidity continues to be good. At the end of the review period, its total liquidity, including cash, unused committed credit facilities and cash pool limits was about EUR 402 million. In addition, the company had uncommitted credit facilities of about EUR 98 million available.

In June, Ahlstrom signed a new EUR 250 million five-year revolving credit facility to be used forgeneral coporate purposes. This facility refinances the company's existing EUR 200 million revolving credit facility signed in 2009.

The gearing ratio inc reased to $52.6 \%$ (December 31, 2010: 46.9\%). The equity ratio was 42.2\% (December 31, 2010: 45.6\%).

## Capital expenditure (including discontinued operations)

Ahlstrom's capital expenditure excluding acquisitionstotaled EUR 20.0 million in J a nuaryJ une 2011 (EUR 11.8 million). In April-J une 2011, investments totalled EUR 14.0 million (EUR 5.3 million).

In J une, Ahlstrom announced that it will invest a total of EUR 7 million at its Stenay plant in France to be able to produce lower grammage grades, enhancing the quality of one-side coated papers for metalized labels and flexible packaging.

In J une, Ahlstrom announced that it will invest a total of EUR 30 million in a new wallcover substrates production line at its Binzhou plant in China, where the company is already manufacturing filtration materials. Deliveries from the new line are expected to start in early 2013.

In May, Ahlstrom announced that it will invest in additional capacity in transportation filtration materials at its site in Louveira, Brazil. The investment will be completed in the first qua rter of 2012.

## Changes in the Executive Management Team

PatrickJeambar, Executive Vice President, Label and Processing Business Area, will step down from the Executive Management Team as of September 1, 2011.

Daniele Borlatto, Vice President, Release \& Label and Supply Chain, will suc ceed J eambaras the Executive Vice President, Label and Processing Business Area. He will take over his new role on September 1, 2011, when he will also become a member of the Executive Management Team reporting to Jan Lång, President and CEO.

Luc Rousselet, Exec utive Vice President, Supply Chain, and Paul H. Stenson, Executive Vice President, Business Development, started as members of the Executive Management Team in J une as announced earlier.

## Implementation of the new operating model

In conjunction with the reorganization last year, Ahlstrom started the implementation of its new operating model. By strengthening and ha monizing global processes the company aims to increase its customerfocus and enhance the management of the entire product and supply chain. During the first half of 2011, development programs aimed at enhancing the planning and ha monization of processescontinued.

## Waste management program

The project to reduce material waste in manufacturing launched in 2010 has progressed asplanned. Ahlstrom aims to reduce production waste volume by 15 percent, which equals to a nnual sa vings of a pproximately EUR 20 million as of 2012. By the end of June 2011, the project had been launched at 27 plants out of the total of 37 , and the intention is to expand it to all production units by the end of this year.

## Personnel

Ahlstrom employed on average 5,743 people* in J anuary-J une 2011 ( 5,789 ), a nd 5,795 people $(5,799)$ at the end of the period. The number of personnel increased through an acquisition in China and the hiring of new employees in India. The number of personnel has decreased due to the earlier announced unit divestments. At the end of the period, the highest numbers of employees were in the United States (22.5\%), France (21.1\%), Italy (12.4\%), Finland (11.8\%), Brazil (6.9\%) and Gemany (6.8\%).

## Authorizations of the Board of Directors

The Annual General Meeting of Shareholders held on March 30, 2011 authonized the Board of Directors to repurchase and distribute the company's own shares as well as to accept them aspledge as proposed by the Board of Directors. The number of shares to be repurchased or accepted aspledge by virtue of the authorization shall not exceed $4,000,000$ shares in the company, yet always ta king into account the limitations set forth in the Companies' Act as regards the maximum number of shares owned by or pledged to the company or its subsidiaries. The shares may be repurchased only through public trading at the prevailing market price by using unrestricted shareholders' equity. The rules and guidelines of NASDAQ OMX Helsinki Oy and Euroc lear Finland Ltd shall be followed in the repurchase.

The authorization includes the right for the Board of Directors to decide upon all other terms and conditions forthe repurchase of the company's own shares, or their acceptance aspledge, including the right to decide on the repurchase of the company's own shares otherwise than in proportion to the shareholders' holdings in the company.

[^0]By virtue of the authorization, the Board of Directors has the right to resolve to distribute a maximum of $4,000,000$ own sharesheld by the company. The Board of Directors was authorized to decide to whom and in which order the own shares will be distributed. The Board of Directors may decide on the distribution of the company's own shares otherwise than in proportion to the existing pre-emptive right of shareholders to purchase the company's own shares. The shares may be used e.g. asconsideration in acquisitions and in other a rrangements as well asto implement the Company's sharebased incentive plans in the manner and to the extent decided by the Board of Directors. The Board of Directors has also the right to decide on the distribution of the shares in public trading for the purpose of fina nc ing possible acquisitions. The authorization also includesthe right for the Board of Directors to resolve on the sale of the shares accepted as a pledge. The authorization includes the right for the Board of Directors to resolve upon all other terms and conditions for the distribution of the shares held by the Company.

The authonizations forthe Board of Directors to repurchase the Company's own shares, to distribute them as well as to accept them as pledge are valid for 18 months from the close of the Annual General Meeting but will, however, expire at the close of the next Annual General Meeting, at the latest.

The company holds a total of 25,005 own shares, corresponding to approximately $0.05 \%$ of the total shares and votes. They were repurc hased for the implementation of the company's share-based incentive programs.

## Shares and share capital

Ahlstrom's shares are listed on the NASDAQ OMX Helsinki. Ahlstrom has one series of shares. The share is classified under NASDAQ OMX's Materials sector and the trading code is AHLIV.

During J a nuary-J une 2011, a total of 4.14 million Ahlstrom shares were traded for a total of EUR 70.0 million. The lowest trading price was EUR 14.75 and the highest EUR 18.23. The closing price on J une 30, 2011 was EUR 16.07. The market capitalization at the end of the review period was EUR 744.8 million, excluding the shares owned by the parent company and Ahlcorp Oy , which is a management ownership company.

Ahlstrom Group's equity per share was EUR 12.12 at the end of the review period (December 31, 2010: EUR 13.48).

## Events after the review period

On July 18, 2011, Ahlstrom updated its outlook for operating profit in 2011. The company expected its operating profit excluding non-recuming items for 2011 to be lower than earlier anticipated due to continuing cost inflation in raw materials prices. The estimate for the full year net sales was mainta ined.

On July 26, 2011, Claudio Emondi, Executive Vice President, Product \& Technology Development and member of the Executive Management Team, resigned from Ahlstrom with immediate effect. His duties and responsibilities were transferred to Paul Stenson.

## Divestment of Home and Personal business area

On August 4, 2011, Ahlstrom signed an a greement to divest its wipes fabrics business area, Home and Personal, to Suominen Corporation. The total value of the transaction is a pproximately EUR 170 million. Under the agreement, Ahlstrom sells the operations of its Home and Personal business area to Suominen and receives a total of EUR 170 million in cash, of which Ahlstrom has committed to use a total of EUR 30 million to subscribe for shares in Suominen in a directed share issue. Home and Personal is reported separately
as disc ontinued operations. At the same time, Ahlstrom updated its outlook for the continuing operations.

Ahlstrom will become the largest sha reholder in Suominen with a minimum stake of $20 \%$ and a maximum stake of $28.2 \%$ depending on the size of the share issue. The cash portion of the deal will be adjusted accordingly. Ahlstrom has agreed to a two-year lock-up penod for a minimum of $20 \%$ ownership in holding its Suominen shares.

## Outlook

The overall demand for most of Ahlstrom's products is forec ast to rema in stable. The company will actively seek to inc rease selling pricesin order to cover the recent and possible future increases in raw material costs. However, due to the slowdown in the market towards the end of the sec ond quarter 2011, it has been more challenging to succ essfully implement price inc reases.

Ahlstrom estimates net sa les from continuing operations for the curent year to a mount to EUR 1,580-1,740 million. Operating profit excluding non-recuming items from continuing operations is estimated to be EUR 67-87 million. The outlook is in line with the previous one given on July 18, 2011, however excluding disc ontinued operations.

In 2011, investments exc luding acquisitions are estimated to be a pproximately EUR 100 million (EUR 51.1 million in 2010). The figure includes investments that have already been a nnounced in 2010 and 2011, such asthe filtration material capacity inc rease in Turin, and the crepe paper plant investment together with a joint venture partner in China and the wallcover materia ls line in China.

## Short-term risks

Economic growth in Asia and otheremerging markets has continued to be strong, while that in Europe and North Americ a seems to have slowed down somewhat from the beginning of the year. However, the situation varies between different regions. The possible contagion of the sovereign debt crisis in Europe poses an additional risk to economic growth and sales development at Ahlstrom.

Global inflation has accelerated at a fasterpace than earlier anticipated, led by higher oil and commodity prices. This may impact disposable inc omes adversely and slow down economic growth, and thus the demand for products manufactured by Ahlstrom might be affected a ccordingly.

The inc reased uncertainty related to the global economic growth and cost inflation makes it more diffic ult to forecast future developments.

Ahlstrom's main raw materials a re natural fibers, mainly pulp, synthetic fibers and chemicals. The company is one of the wordd'slargest buyers of market pulp. Forecasting raw material costs linked directly to the oil price is diffic ult due to geopolitical developments.

If global economic growth slows down further, the planned price increases may not materialize and even the risk of reductions in selling prices grows. If the prices of raw materials rema in at a high level or continue to rise, and the increased raw material costs cannot be passed onto selling prices, mainta ining the curent profitability level might be compromised.

The general risks of Ahlstrom's business operations are described in greater detail on the company website at www.ahlstrom.com and in the report by the Board of Directors in the company's Annual Report 2010. The risk mana gement process is also desc ribed in the Corporate Govemance Statement available on the company website.

This interim report has been prepared in accordance with the Intemational Financial Reporting Standards (IFRS). Comparable figures refer to the same period last year unless otherwise stated.

This report c ontains certain forward-looking statements that reflect the present views of the company's ma na gement. The statements conta in uncerta inties a nd risks a nd a re thus subject to changes in the general economic situation and in the company's business.

Helsinki, August 10, 2011
Ahlstrom Comoration
Board of Directors

## Additional information

J an Lång, President \& CEO, tel. +358 (0)10 8884700
Seppo Parvi, CFO, tel. +358 (0)10 8884768
Ahlstrom's President \& CEO J an Lång and CFO Seppo Parvi will present the JanuaryJune 2011 interim report in a Finnish-language press and a nalyst conference in Helsinki today, August 10, 2011, at 1:30 p.m. (CET+1). The conference will take place at Event Arena Bank, Unioninkatu 20, $2^{\text {nd }}$ floor. The meeting room will be announced on the display board in the lobby.

In addition, President \& CEO Lång and CFO Parvi will hold a conference call in English for analysts, investors a nd representatives of the media today, August 10, 2011 at 5:00 p.m. (CET+1). To participate in the conference call, please dial (09) 23194250 in Finland or +44 (0)20 71366283 outside Finland a few minutes before the conference begins. The access code is 6345530 .

The conference call can also be listened to live on the Intemet. The link to the Englishla nguage presentation (an audio webcast) including slides is available on the company website at www.ahlstrom.com. Questions may also be submitted in writing via the Intemet. Listening to the conference call requires registration.

An on-demand webcast including slides is available for viewing and listening on the company website for one yearafter the conference call.

Presentation material will be available on August 10, 2011 after the Interim Report is published, at www.ahlstrom.com > Investors >Reports and presentations > 2011 . Material in Finnish will be available at www.ahlstrom.fi >Sijoittajat > Katsaukset ja presentaatiot >2011.

Ahlstrom's financial information in 2011
Ahlstrom will publish fina nc ial information in 2011 as follows:

| Report | Date of publication | Silent period |
| :--- | :--- | :--- |
| Interim Report J a nuary- <br> September | Monday, October 24 | October 1-24 |

During the silent period, Ahlstrom will not communic ate with ca pital market representatives.

## Ahlstrom in brief

Ahlstrom is a high performance materials company, partnering with leading businesses a round the world to help them stay ahead. Our products are used in a large variety of everyday a p plic a tions, such as filters, wa llc overs, wipes, flooring, la bels and food packaging. We have a leading market position in the businesses in which we operate. Our 5,700 employees serve c ustomers in 26 c ountries on six c ontinents. In 2010,

Ahlstrom's net sales amounted to EUR 1.9 billion. The company's share is quoted on the NASDAQ OMX Helsinki. More information is available at www.ahlstrom.com.

Appendix
Consolidated financial statements

Appendix
Financial statements are unaudited.

| INCOME STATEMENT | Q2 | Q2 | Q1-Q2 | Q1-Q2 | Q1-Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2010 | 2011 | 2010 | 2010 |
| Continuing operations |  |  |  |  |  |
| Netsales | 423.7 | 424.9 | 846.2 | 806.6 | 1,636.3 |
| Cost of goods sold | -366.2 | -358.3 | -731.1 | -688.7 | -1,414.0 |
| Gross profit | 57.5 | 66.6 | 115.1 | 117.9 | 222.3 |
| Sales and marketing expenses | -11.7 | -13.0 | -25.0 | -25.4 | -49.2 |
| R\&D expenses | -4.0 | -4.6 | -8.9 | -8.8 | -18.6 |
| Administrative expenses | -23.8 | -25.9 | -44.5 | -48.5 | -96.8 |
| Otheroperating income | 5.0 | 5.8 | 6.8 | 7.7 | 16.8 |
| Otheroperating expense | -0.8 | -0.6 | -1.8 | -1.5 | -28.0 |
| Operating profit/ loss | 22.1 | 28.2 | 41.6 | 41.3 | 46.5 |
| Net financial expenses | -6.6 | -6.7 | -11.8 | -13.3 | -26.3 |
| Share of profit / loss of associated companies | -1.3 | -0.4 | -1.3 | -0.4 | -1.4 |
| Profit/ loss before taxes | 14.3 | 21.0 | 28.5 | 27.5 | 18.8 |
| Income taxes | -5.8 | -7.4 | -11.7 | -9.3 | -7.8 |
| Profit/ loss for the period from continuing operations | 8.5 | 13.6 | 16.8 | 18.2 | 10.9 |

## Discontinued operations

| Profit/loss for the period <br> Impaiment loss recognised on the remeasurement to fair <br> value and cost to sell | 1.3 -18.4 | 1.5 | 2.6 -18.4 | 2.4 | 7.0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Profit/ loss for the period from discontinued operations | -17.1 | 1.5 | -15.8 | 2.4 | 7.0 |
| Profit/loss for the period | -8.6 | 15.1 | 1.0 | 20.6 | 17.9 |
| Attributable to |  |  |  |  |  |
| Owners of the parent | -8.6 | 15.1 | 0.8 | 20.6 | 17.9 |
| Non-controlling interest | -0.0 | - | 0.2 | - | 0.0 |

## Continuing operations

Eamings per share, EUR

| - Basic and diluted * | $\mathbf{0 . 1 6}$ | 0.26 | $\mathbf{0 . 3 0}$ | 0.33 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Including discontinued operations |  |  |  |  |  |
| Eamings per share, EUR |  |  |  |  |  |
| - Basic and diluted * | $\mathbf{- 0 . 2 1}$ | 0.29 | $\mathbf{- 0 . 0 4}$ | 0.38 | 0.26 |

[^1]| STATEMENTOF COMPREHENSIVE INCOME | Q2 | Q2 | Q1-Q2 | Q1-Q2 | Q1-Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2010 | 2011 | 2010 | 2010 |
| Profit/ loss for the period | -8.6 | 15.1 | 1.0 | 20.6 | 17.9 |
| Other comprehensive income, net of tax |  |  |  |  |  |
| Translation differences | 0.5 | 31.8 | -16.1 | 54.8 | 39.2 |
| Hedges of net investments in foreign operations | - | -0.8 | - | -2.8 | -2.8 |
| Cash flow hedges | -0.4 | -0.0 | -0.1 | -0.4 | 0.8 |
| Other comprehensive income, net of tax | 0.2 | 31.0 | -16.2 | 51.7 | 37.3 |
| Total comprehensive inc ome for the period | -8.4 | 46.0 | -15.2 | 72.2 | 55.2 |
| Attributable to |  |  |  |  |  |
| Owners of the parent | -8.4 | 46.0 | -15.4 | 72.2 | 55.2 |
| Non-controlling interest | -0.0 | - | 0.2 | - | 0.0 |


| BALANCE SHEET | $\mathbf{3 0 . 6}$ | 30.6. | 31.12. |
| :--- | :--- | ---: | ---: |
| EUR million | $\mathbf{2 0 1 1}$ | 2010 | 2010 |

## ASSEIS Non-curent assets

| Property, plant and equipment | $\mathbf{5 4 8 . 6}$ | 610.5 | 590.1 |
| :--- | ---: | ---: | ---: |
| Good will | $\mathbf{1 0 9 . 9}$ | 125.4 | 114.1 |
| Other intangible assets | $\mathbf{3 9 . 5}$ | 46.7 | 41.1 |
| Investments in associated companies | $\mathbf{9 . 3}$ | 11.6 | 10.7 |
| Other investments | $\mathbf{2 . 5}$ | 2.5 | 2.5 |
| Other receivables | $\mathbf{4 5 . 1}$ | 35.4 | 44.4 |
| Deferred taxassets | $\mathbf{5 2 . 8}$ | 56.7 | 54.9 |
| Total non-current assets | $\mathbf{8 0 7 . 7}$ | 888.7 | 857.7 |

Currentassets

| Inventories | $\mathbf{1 9 1 . 0}$ | 176.3 | 173.6 |
| :--- | ---: | ---: | ---: |
| Trade and other receivables | $\mathbf{2 8 7 . 3}$ | 308.8 | 266.9 |
| Income tax receivables | $\mathbf{1 . 7}$ | 2.4 | 2.4 |
| Other investments | $\mathbf{-}$ | - | - |
| Cash and cash equivalents | $\mathbf{2 6 . 0}$ | 19.8 | 23.5 |
| Total current assets | $\mathbf{5 0 6 . 1}$ | 507.3 | 466.3 |
| Assets classified as held forsale | $\mathbf{2 2 4 . 2}$ | 255.9 | 234.8 |
| Total assets | $\mathbf{1 , 5 3 8 . 0}$ | $\mathbf{1 , 6 5 1 . 9}$ | $\mathbf{1 , 5 5 8 . 9}$ |

## EQUITY AND UABILTIES

| Equity attributa ble to owners of the parent | $\mathbf{5 6 1 . 7}$ | 645.6 | 623.0 |
| :--- | ---: | ---: | ---: |
| Hybrid bond | $\mathbf{8 0 . 0}$ | 80.0 | 80.0 |
| Non-controlling interest | $\mathbf{1 . 0}$ | - | 0.9 |
| Total equity | $\mathbf{6 4 2 . 8}$ | $\mathbf{7 2 5 . 6}$ | $\mathbf{7 0 3 . 8}$ |


| Non-curent liabilities |  |  |  |
| :--- | ---: | ---: | ---: |
| Interest-bearing loans and borrowings | $\mathbf{2 4 5 . 6}$ | 202.5 | 261.7 |
| Employee benefit obligations | $\mathbf{7 5 . 0}$ | 79.4 | 75.4 |
| Provisions | $\mathbf{2 . 8}$ | 3.6 | 3.0 |
| Other liabilities | $\mathbf{3 . 4}$ | 2.9 | 4.4 |
| Deferred tax liabilities | $\mathbf{2 9 . 2}$ | 31.9 | 27.4 |
| Total non-current liabilities | $\mathbf{3 5 6 . 1}$ | 320.4 | 371.9 |

## Curent liabilities

| Interest-bearing loans and borrowings | $\mathbf{1 2 0 . 0}$ | 185.1 | 95.0 |
| :--- | ---: | ---: | ---: |
| Trade and other payables | $\mathbf{3 4 3 . 4}$ | 354.1 | 327.1 |
| Income tax liabilities | $\mathbf{5 . 6}$ | 5.6 | 4.4 |
| Provisions | $\mathbf{7 . 0}$ | 8.3 | 6.7 |
| Total current liabilities | $\mathbf{4 7 6 . 0}$ | 553.1 | 433.2 |
| Total liabilities | $\mathbf{8 3 2 . 0}$ | 873.4 | 805.1 |
| Lia bilities directly a ssoc iated with assets classified as held for sale | $\mathbf{6 3 . 2}$ | 52.9 | 49.9 |
| Total equity and liabilities | $\mathbf{1 , 5 3 8 . 0}$ | $\mathbf{1 , 6 5 1 . 9}$ | $\mathbf{1 , 5 5 8 . 9}$ |

## Statement of changes in equity

1) Issued capital
2) Share premium
3) Non-restric ted equity resenve
4) Hedging reserve
5) Translation reserve
6) Own shares
7) Retained eamings
8) Total attributable to owners of the parent
9) Non-controlling interest
10) Hybrid bond
11) Total equity


| STATEMENTOF CASH FLOWS - including discontinued |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Operations | Q2 | Q2 | Q1-Q2 | Q1-Q2 | Q1-Q4 |
| EUR million | $\mathbf{2 0 1 1}$ | 2010 | $\mathbf{2 0 1 1}$ | 2010 | 2010 |

## Cash flow from operating activities

| Profit/ loss for the period | $\mathbf{- 8 . 6}$ | 15.1 | $\mathbf{1 . 0}$ | 20.6 | 17.9 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Adjustments, total | $\mathbf{4 8 . 1}$ | 40.8 | $\mathbf{8 3 . 3}$ | $\mathbf{7 4 . 4}$ | $\mathbf{1 4 5 . 2}$ |
| Changes in net working capital | $\mathbf{- 6 . 9}$ | 12.6 | $\mathbf{- 3 9 . 4}$ | 25.3 | 69.2 |
| Change in provisions | $\mathbf{0 . 2}$ | -1.2 | $\mathbf{- 0 . 1}$ | -3.4 | -4.9 |
| Financial items | $\mathbf{- 2 . 7}$ | -20.5 | $\mathbf{4 . 4}$ | -36.7 | -53.2 |
| Income taxes paid / received | $\mathbf{- 2 . 4}$ | -1.7 | $\mathbf{- 3 . 1}$ | -2.9 | $\mathbf{- 6 . 8}$ |
| Net cash from operating activities | $\mathbf{2 7 . 6}$ | 45.1 | $\mathbf{4 6 . 2}$ | $\mathbf{7 7 . 2}$ | $\mathbf{1 6 7 . 5}$ |

## Cash flow from investing activities

| Acquisition of Group companies | - | - | - | - | -11.2 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Purc ha ses of intangible and ta ngible a ssets | $\mathbf{- 1 4 . 1}$ | -5.8 | $\mathbf{- 2 1 . 6}$ | -13.3 | -48.7 |
| Other investing activities | $\mathbf{3 . 4}$ | -0.3 | $\mathbf{5 . 4}$ | 0.3 | $\mathbf{1 1 . 3}$ |
| Net cash from investing activities | $\mathbf{- 1 0 . 7}$ | -6.1 | $\mathbf{- 1 6 . 2}$ | -13.1 | $\mathbf{- 4 8 . 7}$ |

Cash flow from financing activities

| Dividends paid and other | -40.8 | -25.6 | -41.1 | -25.6 | -25.9 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Repurchase of own shares | - | - | - | -0.9 | -2.0 |
| Investment to Ahlstrom Comoration shares related to share ownership plan for EMT | - | - | - | - | -3.5 |
| Payments received on hybrid bond | - | - | - | - | - |
| Interest on hybrid bond | - | - | - | - | -7.6 |
| Changes in loans and other financing activities | 25.6 | -21.5 | 13.6 | -39.0 | -76.9 |
| Net cash from financing activities | -15.2 | -47.1 | -27.4 | -65.5 | -115.8 |
| Net change in cash and cash equivalents | 1.7 | -8.1 | 2.6 | -1.4 | 2.9 |
| Cash and cash equivalents at the beginning of the period | 24.8 | 27.2 | 24.6 | 19.9 | 19.9 |
| Foreign exchange adjustment | 0.0 | 0.9 | -0.6 | 1.5 | 1.7 |
| Cash and cash equivalents at the end of the period | 26.6 | 20.0 | 26.6 | 20.0 | 24.6 |


| KEY RGURES | $\begin{array}{r} \text { Q2 } \\ 2011 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2010 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q1-Q2 } \\ 2011 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q1-Q2 } \\ 2010 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q1-Q4 } \\ 2010 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing operations |  |  |  |  |  |
| Personnel costs | -79.9 | -82.8 | -158.4 | -158.8 | -315.3 |
| Depreciation and amortization | -22.2 | -22.4 | -43.5 | -43.7 | -88.2 |
| Impaiment charges | - | -0.0 | - | -0.0 | -0.1 |
|  | , | , | , | , | , |
| Operating profit, \% | 5.2 | 6.6 | 4.9 | 5.1 | 2.8 |
| Retum on capital employed (ROCE), \% | 10.2 | 12.4 | 9.4 | 9.0 | 5.2 |
| Basic eamings per share *, EUR | 0.16 | 0.26 | 0.30 | 0.33 | 0.11 |
| Capital expenditure, EUR million | 12.5 | 4.7 | 17.3 | 11.2 | 47.2 |
| Number of employees, average | 5,201 | 5,231 | 5,174 | 5,233 | 5,264 |
| Inc luding discontinued operations |  |  |  |  |  |
| Personnel costs | -88.7 | -91.4 | -176.1 | -175.5 | -350.0 |
| Depreciation and amortization | -26.0 | -26.6 | -51.3 | -52.1 | -104.8 |
| Impaiment charges | -13.5 | -0.1 | -13.5 | -0.1 | -0.2 |
|  | , | , | , | , |  |
| Operating profit, \% | 0.7 | 6.1 | 2.5 | 4.7 | 2.8 |
| Retum on capital employed (ROCE), \% | 1.1 | 10.9 | 4.6 | 8.0 | 5.0 |
| Retum on equity (ROE), \% | -5.3 | 8.6 | 0.3 | 5.8 | 2.6 |
|  | , | ' | , |  |  |
| Interest-bearing net liabilities, EUR million | 338.4 | 364.9 | 338.4 | 364.9 | 330.1 |
| Equity ratio, \% | 42.2 | 44.4 | 42.2 | 44.4 | 45.6 |
| Gearing ratio, \% | 52.6 | 50.3 | 52.6 | 50.3 | 46.9 |
|  | , | , | , | , |  |
| Basic eamings per share *, EUR | -0.21 | 0.29 | -0.04 | 0.38 | 0.26 |
| Equity per share, EUR | 12.12 | 13.85 | 12.12 | 13.85 | 13.48 |
| Average number of shares during the period, 1000's | 46,349 | 46,596 | 46,299 | 46,619 | 46,514 |
| Number of shares at the end of the period, 1000's | 46,349 | 46,596 | 46,349 | 46,596 | 46,224 |
|  | , | , | , | , |  |
| Capital expenditure, EUR million | 14.0 | 5.3 | 20.0 | 11.8 | 51.1 |
| Capital employed at the end of the period, EUR million | 1,007.7 | 1,110.5 | 1,007.7 | 1,110.5 | 1,058.5 |
|  |  | 5,787 | 5,743 | 5,789 | 5,823 |
| * With the effect of interest on hybrid bond forthe period, net of tax |  |  |  |  |  |

## Accounting principles

This interim report has been prepared in accordance with IAS 34, Interim Fina ncial reporting, as adopted by EU a nd the accounting principles set out in the Group's Fina ncial Sta tements for 2010 except for the changes below.

## Changes in accounting principles

The following new or amended standards and interpretations which the Group has adopted as of J a nuary 1, 2011 have not had impact on the consolidated fina ncial statements.

- IAS 32 Financial Instruments: Presentation (amendment) - Classific ation of Rights Issues
- IAS 24 Related Party Disclosures (revised)
- IFRIC 14 Prepayments of a Minimum Funding Requirement (amendment)
- IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments


## Disposals of businesses in 2011

On December 7, 2010 Ahlstrom signed an a greement to sell Wuxi plant in China a nd three production lines in Bethune in the USA to Andrew Industries. Ahlstrom completed the sales of production lines in Bethune on December 22, 2010 and the sales of Wuxi on March 31, 2011. The value of the Wuxi transaction is EUR 1.1 million.
DISPOSALS OF BUSINESSES Book values of assets
EUR million ..... disposed of
Property, plant and equipment
Intangible assets
Inventories ..... 0.1
Trade and other receivables ..... 0.2
Cash and cash equivalents ..... 0.2
Fina ncial lia bilities ..... 0.3
Net assets ..... 0.3
Total transaction value ..... 1.1
Consideration received (in cash) ..... 0.4
Cash (disposed of) ..... 0.2
Net cash inflow ..... 0.2

| SEGMENTINFORMATION | Q2 | Q2 | Q1-Q2 | Q1-Q2 | Q1-Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2010 | 2011 | 2010 | 2010 |
| Building and Energy | 77.0 | 68.3 | 155.6 | 130.3 | 268.9 |
| Filtration | 83.8 | 88.5 | 166.1 | 167.5 | 339.8 |
| Food and Medical | 90.9 | 91.7 | 184.3 | 173.8 | 354.7 |
| Label and Processing | 183.2 | 188.1 | 364.8 | 360.1 | 724.3 |
| Otheroperations | 19.7 | 11.8 | 35.1 | 21.3 | 44.4 |
| Intemal sales | -30.9 | -23.5 | -59.8 | -46.4 | -95.8 |
| Total net sales | 423.7 | 424.9 | 846.2 | 806.6 | 1,636.3 |
| Building and Energy | 4.3 | 3.8 | 8.5 | 7.4 | 14.3 |
| Filtration | 2.4 | 1.8 | 4.5 | 3.7 | 7.3 |
| Food and Medical | 9.7 | 6.7 | 19.3 | 13.7 | 34.5 |
| Label and Processing | 8.5 | 7.7 | 16.1 | 15.4 | 30.5 |
| Otheroperations | 6.0 | 3.5 | 11.4 | 6.2 | 9.2 |
| Total intemal sales | 30.9 | 23.5 | 59.8 | 46.4 | 95.8 |
| Building and Energy | -0.5 | 1.4 | 1.8 | -0.4 | 1.3 |
| Filtration | 6.6 | 9.4 | 13.7 | 16.8 | 3.1 |
| Food and Medical | 2.9 | 5.3 | 5.8 | 9.3 | 13.0 |
| Label and Processing | 10.5 | 14.2 | 16.7 | 19.5 | 32.2 |
| Otheroperations | 2.5 | -1.9 | 2.7 | -3.2 | -1.9 |
| Eliminations | 0.2 | -0.2 | 0.9 | -0.7 | -1.3 |
| Operating profit/ loss | 22.1 | 28.2 | 41.6 | 41.3 | 46.5 |
| Retum on capital employed (RONA), \% |  |  |  |  |  |
| Building and Energy | -1.5 | 3.5 | 2.4 | -0.5 | 0.9 |
| Filtration | 16.3 | 20.1 | 16.7 | 18.6 | 1.8 |
| Food and Medical | 5.7 | 9.7 | 5.7 | 8.6 | 6.3 |
| Label and Processing | 15.3 | 18.8 | 12.1 | 12.7 | 10.9 |
| Group (ROCE), \% | 10.2 | 12.4 | 9.4 | 9.0 | 5.2 |
| Building and Energy | 148.4 | 156.3 | 148.4 | 156.3 | 147.7 |
| Filtration | 161.8 | 188.3 | 161.8 | 188.3 | 166.1 |
| Food and Medical | 195.4 | 228.9 | 195.4 | 228.9 | 213.0 |
| Label and Processing | 273.9 | 302.4 | 273.9 | 302.4 | 277.9 |
| Otheroperations | -2.3 | -12.5 | -2.3 | -12.5 | -4.1 |
| Eliminations | 3.0 | -0.5 | 3.0 | -0.5 | -0.5 |
| Total net assets | 780.1 | 863.1 | 780.1 | 863.1 | 800.1 |
| Building and Energy | 1.9 | 0.7 | 3.2 | 1.1 | 6.0 |
| Filtration | 5.7 | 1.2 | 6.5 | 1.5 | 6.8 |
| Food and Medical | 2.2 | 0.9 | 4.0 | 5.3 | 13.0 |
| Label and Processing | 2.0 | 1.7 | 2.1 | 2.7 | 19.4 |
| Otheroperations | 0.8 | 0.3 | 1.6 | 0.5 | 2.1 |
| Total capital expenditure | 12.5 | 4.7 | 17.3 | 11.2 | 47.2 |


| Building and Energy | -4.6 | -4.6 | -9.3 | -9.0 | -18.1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Filtration | -4.1 | -4.9 | -8.2 | -9.6 | -19.1 |
| Food and Medical | -4.7 | -5.2 | -9.4 | -9.6 | -20.2 |
| Label and Processing | -7.2 | -7.1 | -14.3 | -14.3 | -28.4 |
| Other operations | -1.6 | -0.6 | -2.2 | -1.2 | -2.3 |
| Total depreciation and amortization | -22.2 | -22.4 | -43.5 | -43.7 | -88.2 |
| Building and Energy | - | - | - | - | - |
| Filtration | - | - | - | - | - |
| Food and Medical | - | - | - | - | - |
| Label and Processing | - | -0.0 | - | -0.0 | -0.1 |
| Other operations | - | - | - | - | - |
| Total impairment charges | - | -0.0 | - | -0.0 | -0.1 |
| Building and Energy | - | - | - | - | - |
| Filtration | 0.5 | - | -0.6 | - | -24.7 |
| Food and Medical | - | 0.8 | - | 0.8 | -1.0 |
| Label and Processing | 1.7 | - | 1.7 | 0.0 | 1.6 |
| Otheroperations | -0.5 | 0.0 | 0.4 | 0.3 | 3.8 |
| Total non-recuring items | 1.8 | 0.8 | 1.6 | 1.1 | -20.3 |
| SEGMENTINFORMATION | Q2 | Q2 | Q1-Q2 | Q1-Q2 | Q1-Q4 |
| Thousands of tons | 2011 | 2010 | 2011 | 2010 | 2010 |
| Building and Energy | 33.9 | 31.2 | 67.7 | 60.5 | 121.1 |
| Filtration | 29.2 | 29.7 | 57.7 | 57.7 | 115.1 |
| Food and Medical | 33.3 | 32.3 | 67.0 | 63.2 | 125.4 |
| Label and Processing | 149.7 | 156.9 | 297.8 | 313.1 | 601.0 |
| Otheroperations | 2.7 | 2.2 | 4.8 | 3.7 | 8.2 |
| Eliminations | -13.1 | -13.1 | -25.7 | -26.3 | -51.4 |
| Total sales tons | 235.7 | 239.2 | 469.3 | 471.9 | 919.3 |

Segment information is presented according to the IFRS standards.

| NETSALES BY REGION - including disc ontinued operations | Q2 | Q2 | Q1-Q2 | Q 1-Q 2 | Q 1-Q 4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2010 | 2011 | 2010 | 2010 |
| Europe | 267.4 | 252.9 | 534.7 | 494.4 | 987.3 |
| North America | 110.2 | 118.9 | 222.2 | 221.8 | 455.9 |
| South Americ a | 54.2 | 56.6 | 106.2 | 104.0 | 214.1 |
| Asia-Pacific | 56.4 | 50.1 | 107.6 | 90.1 | 197.5 |
| Rest of the world | 8.7 | 10.8 | 17.7 | 20.1 | 39.4 |
| Total net sales | 496.8 | 489.4 | 988.4 | 930.4 | 1894.2 |
| CHANG ES OF PROPERTY, PLANTAND |  |  |  |  |  |
| EQUIPMENT- including disc ontinued operations |  |  | Q1-Q2 | Q 1-Q 2 | Q 1-Q 4 |
| EUR million |  |  | 2011 | 2010 | 2010 |
| Book value atJ an 1 |  |  | 704.9 | 717.6 | 717.6 |
| Acquisitions through business combinations |  |  | - | - | 12.2 |
| Additions |  |  | 18.5 | 11.8 | 49.9 |
| Disposals |  |  | -0.2 | -0.2 | -10.2 |
| Depreciations and impaiment charges |  |  | -48.8 | -49.2 | -99.2 |
| Translation differences and other changes |  |  | -21.4 | 55.9 | 34.6 |
| Book value at the end of the period |  |  | 653.0 | 736.0 | 704.9 |
| TRANSACTIONS WTH RELATED PARIIES - including disc ontinu | ions |  | Q1-Q2 | Q1-Q2 | Q 1-Q 4 |
| EUR million |  |  | 2011 | 2010 | 2010 |
| Transactions with associated companies |  |  |  |  |  |
| Sales and interest income |  |  | 0.3 | 0.2 | 0.5 |
| Purchases of goods and services |  |  | -1.4 | -1.3 | -2.8 |
| Trade and other receivables |  |  | 0.1 | 0.1 | 0.1 |
| Market prices have been used in transactions with associated companies. |  |  |  |  |  |
| OPERATING LEASES - including discontinued operations |  |  | 30.6. | 30.6. |  |
| EUR million |  |  | 2011 | 2010 | 2010 |
| Current portion |  |  | 6.9 | 6.4 | 7.1 |
| Non-current portion |  |  | 18.9 | 19.4 | 20.3 |
| Total |  |  | 25.7 | 25.8 | 27.4 |


| COHATERALS AND COMMITMENTS- including disc ontinued operations | 30.6. | 30.6. | 31.12. |
| :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2010 | 2010 |
| Mortgages | 73.0 | 73.0 | 73.0 |
| Pledges | 0.2 | 0.2 | 0.2 |
| Commitments |  |  |  |
| Guarantees given on behalf of group companies | 20.1 | 21.2 | 19.8 |
| Guarantees given on behalf of associated companies | 15.0 | 1.0 | - |
| Capital expenditure commitments | 19.6 | 8.6 | 3.6 |
| Other commitments | 2.0 | 2.7 | 2.6 |


| QUARIERLY DATA | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EUR million | $\mathbf{2 0 1 1}$ | 2011 | 2010 | 2010 | 2010 | 2010 |

## Continuing operations

| Net sales | $\mathbf{4 2 3 . 7}$ | 422.5 | 416.8 | 413.0 | 424.9 | 381.6 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cost of goods sold | $\mathbf{- 3 6 6 . 2}$ | -364.9 | -367.5 | -357.8 | -358.3 | -330.4 |
| Gross profit | $\mathbf{5 7 . 5}$ | 57.6 | 49.3 | 55.2 | 66.6 | 51.2 |
| Sales and marketing expenses | $\mathbf{- 1 1 . 7}$ | -13.2 | -11.7 | -12.1 | -13.0 | -12.4 |
| R\&D expenses | $\mathbf{- 4 . 0}$ | -4.9 | -5.0 | -4.8 | -4.6 | -4.2 |
| Administrative expenses | $\mathbf{- 2 3 . 8}$ | -20.7 | -25.2 | -23.1 | -25.9 | -22.6 |
| Other operating income | $\mathbf{5 . 0}$ | 1.8 | 8.3 | 0.8 | 5.8 | 2.0 |
| Other operating expense | $\mathbf{- 0 . 8}$ | -0.9 | -24.6 | -1.9 | -0.6 | -0.9 |
| Operating profit/ loss | $\mathbf{2 2 . 1}$ | 19.5 | -9.0 | 14.1 | 28.2 | 13.1 |
| Net financial expenses | $\mathbf{- 6 . 6}$ | -5.2 | -5.3 | -7.7 | -6.7 | -6.6 |
| Share of profit/ loss of associated companies | $\mathbf{- 1 . 3}$ | -0.0 | -0.2 | -0.7 | -0.4 | -0.0 |
| Profit/ loss before taxes | $\mathbf{1 4 . 3}$ | 14.3 | -14.5 | 5.7 | 21.0 | 6.5 |
| Income taxes | $\mathbf{- 5 . 8}$ | -5.9 | 5.7 | -4.2 | -7.4 | -1.9 |
| Profit/ loss forthe period from continuing operations | $\mathbf{8 . 5}$ | 8.3 | -8.8 | 1.5 | $\mathbf{1 3 . 6}$ | 4.6 |


| Disc ontinued operations |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit/loss for the period | 1.3 | 1.3 | 2.0 | 2.6 | 1.5 | 0.9 |
| Impaiment loss recognised on the remeasurement to fair value and cost to sell | -18.4 | - | - | - | - | - |
| Profit/ loss for the period from discontinued operations | -17.1 | 1.3 | 2.0 | 2.6 | 1.5 | 0.9 |
| Profit/loss for the period | -8.6 | 9.6 | -6.8 | 4.1 | 15.1 | 5.5 |
| Attributable to |  |  |  |  |  |  |
| Owners of the parent | -8.6 | 9.4 | -6.8 | 4.1 | 15.1 | 5.5 |
| Non-controlling interest | -0.0 | 0.2 | -0.0 | 0.0 | - | - |


| QUARIERLY DATA BY SEGMENT | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| EUR million | $\mathbf{2 0 1 1}$ | 2011 | 2010 | 2010 | 2010 | 2010 |

## Netsales

| Build ing and Energy | $\mathbf{7 7 . 0}$ | 78.6 | 72.2 | 66.3 | 68.3 | 62.1 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Filtration | $\mathbf{8 3 . 8}$ | 82.3 | 84.9 | 87.4 | 88.5 | 91.7 |
| Food a nd Medic al | $\mathbf{9 0 . 9}$ | 93.4 | 92.3 | 88.7 | 82.0 |  |
| Label a nd Processing | $\mathbf{1 8 3 . 2}$ | 181.7 | 181.9 | 182.2 | 188.1 | 172.0 |
| Other operations and eliminations | $\mathbf{- 1 1 . 2}$ | -13.5 | -14.6 | -11.6 | -11.7 | -13.4 |
| Group total | $\mathbf{4 2 3 . 7}$ | 422.5 | 416.8 | 413.0 | 424.9 | 381.6 |

Operating profit/ loss

| Building and Energy | -0.5 | 2.3 | 1.2 | 0.5 | 1.4 | -1.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Filtration | 6.6 | 7.1 | -20.7 | 7.0 | 9.4 | 7.5 |
| Food and Medical | 2.9 | 3.0 | 2.1 | 1.6 | 5.3 | 4.0 |
| Label and Processing | 10.5 | 6.2 | 5.0 | 7.7 | 14.2 | 5.3 |
| Other operations and eliminations | 2.7 | 0.9 | 3.5 | -2.8 | -2.1 | -1.8 |
| Group total | 22.1 | 19.5 | -9.0 | 14.1 | 28.2 | 13.1 |

Operating profit/ loss excl. NRI

| Building and Energy | $\mathbf{- 0 . 5}$ | 2.3 | 1.2 | 0.5 | 1.4 | -1.8 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Filtration | $\mathbf{6 . 1}$ | 8.2 | 4.2 | 6.8 | 9.4 |  |
| Food and Medical | $\mathbf{2 . 9}$ | 3.0 | 3.9 | 1.6 | 4.5 |  |
| Label and Processing | $\mathbf{8 . 8}$ | 6.2 | 4.9 | 6.2 | 14.2 |  |
| Other operations and eliminations | $\mathbf{3 . 2}$ | -0.0 | -1.5 | -2.3 |  |  |
| Group total | $\mathbf{2 0 . 4}$ | 19.7 | 12.7 | 1.3 | -2.1 |  |

## Sales tons, thousands of tons

| Building and Energy | 33.9 | 33.8 | 31.8 | 28.8 | 31.2 | 29.3 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Filtration | $\mathbf{2 9 . 2}$ | 28.4 | 28.5 | 28.9 | 29.7 | 28.0 |
| Food and Medical | $\mathbf{3 3 . 3}$ | 33.7 | 32.1 | 30.1 | 32.3 |  |
| Label a nd Processing | $\mathbf{1 4 9 . 7}$ | 148.2 | 143.3 | 144.5 | 156.9 | 156.2 |
| Other operations and eliminations | $\mathbf{- 1 0 . 4}$ | -10.5 | -10.8 | -9.9 | -10.9 | -11.7 |
| Group total | $\mathbf{2 3 5 . 7}$ | 233.6 | 224.9 | 222.5 | 239.2 |  |


| KEY FGURES QUARIERLY | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2011 | 2010 | 2010 | 2010 | 2010 |
| Continuing operations |  |  |  |  |  |  |
| Net sales | 423.7 | 422.5 | 416.8 | 413.0 | 424.9 | 381.6 |
| Operating profit / loss | 22.1 | 19.5 | -9.0 | 14.1 | 28.2 | 13.1 |
| Profit/ loss before taxes | 14.3 | 14.3 | -14.5 | 5.7 | 21.0 | 6.5 |
| Profit / loss for the period | 8.5 | 8.3 | -8.8 | 1.5 | 13.6 | 4.6 |
|  | , |  |  |  |  |  |
| Retum on capital employed (ROCE), \% | 10.2 | 9.2 | -3.9 | 6.0 | 12.4 | 5.9 |
| Basic eamings pershare *, EUR | 0.16 | 0.14 | -0.22 | 0.00 | 0.26 | 0.07 |
| Including disc ontinued operations |  |  |  |  |  |  |
| Net sales | 496.8 | 491.6 | 481.4 | 482.4 | 489.4 | 441.0 |
| Operating profit/ loss | 3.6 | 20.8 | -7.0 | 16.9 | 29.8 | 14.0 |
| Profit / loss before taxes | -4.4 | 15.5 | -12.6 | 8.3 | 22.5 | 7.4 |
| Profit / loss for the period | -8.6 | 9.6 | -6.8 | 4.1 | 15.1 | 5.5 |
|  | , | , | , | , | , | , |
| Gearing ratio, \% | 52.6 | 48.4 | 46.9 | 47.7 | 50.3 | 55.3 |
| Retum on capital employed (ROCE), \% | 1.1 | 8.2 | -2.5 | 6.0 | 10.9 | 5.2 |
| Basic ea mings per share *, EUR <br> Average number of shares during the | -0.21 | 0.17 | -0.18 | 0.06 | 0.29 | 0.09 |
| period, 1000's | 46,349 | 46,248 | 46,305 | 46,517 | 46,596 | 46,642 |

[^2]
## Calculation of key figures

| Interest-bearing net lia bilities | Interest-bearing loans and borrowings-Cash and cash equivalents - Other investments (current) |  |  |
| :---: | :---: | :---: | :---: |
| Equity ratio, | Total equity | $\times 100$ |  |
| \% | Total assets - Advances received |  |  |
| Gearing ratio, | Interest-bearing net lia bilities | $\times 100$ |  |
| \% | Total equity |  |  |
| Retum on equity | Profit (loss) for the period | $\times 100$ |  |
| (ROE), \% | Total equity (annual average) |  |  |
| Retum on capital employed | Profit (loss) before taxes + Financing expenses |  | $\times 100$ |
| (ROCE), \% | Total assets (a nnual average) - Non-interest bearing lia bilities (a nnual a verage) |  |  |
| Retum on capital employed | Operating profit/loss |  | $\times 100$ |
| (RONA), \% | Working capital (a nnual average) + Property, plant and equipment and intangible assets (a nnual average) |  |  |
| Basic eamings pershare, | Profit (loss) for the period - Non-controlling interest Interest on hybrid bond for the period, net of tax |  |  |
| EUR | Average number of shares during the period |  |  |
| Diluted eamingsper share, | Profit (loss) for the period - Non-controlling interest - Interest on hybrid bond for the period, net of tax |  |  |
| EUR | Average diluted number of shares during the period |  |  |
| Equity pershare, | Equity attributable to owners of the parent |  |  |
| EUR | Number of outstanding shares at the end of the period |  |  |


[^0]:    * The figure includes discontinued operations and was calculated as full-time equivalents.

[^1]:    * With the effect of interest on hybrid bond for the period, net of tax

[^2]:    * With the effect of interest on hybrid bond for the period, net of tax

