



Københavns Fondsbørs A/S Nikolaj Plads 6 Box 1040

DK-1007 København

Per Aarsleff A/S Hovedkontor · Main Office Lokesvej 15 DK-8230 Åbyhøj Denmark

Tel +45 8744 2222 Fax +45 8744 2249

CVR-nr. 24 25 77 97

Kontor Øst · Office Copenhagen Industriholmen 2 DK-2650 Hvidovre Denmark

Tel +45 3679 3333 Fax +45 3679 3300

19 December 2008

# Preliminary announcement of the Financial Statements for 2007/2008

Today, the Board of Per Aarsleff A/S has discussed and approved the audited Financial Statements of the Company for 2007/2008.

Ref.: JSZ/til

## Profit for the year:

- The profit for the year came to DKK 280 million before tax.
- Consolidated revenue reached DKK 5,327 million.
- Construction contributes a profit before interest at DKK 167 million.
- Pipe Technologies contributes a profit before interest at DKK 4 million.
- Piling contributes a profit before interest at DKK 130 million.
- Cash flows from operating activities with deduction of investments constitute a positive liquidity flow of DKK 74 million.
- The Board of Directors recommends that the dividend remains unchanged at 24% or DKK 4.80 per share. This corresponds to DKK 11 million.

#### Outlook for the financial year 2008/2009:

• The outlook for the coming financial year is for a profit before tax at DKK 200 million.

Palle Svejstrup Chairman of the Board

Ebbe Malte Iversen General Manager

## Further information:

General Manager Ebbe Malte Iversen, Per Aarsleff A/S, tel. +45 8744 2222.



# Highlights and financial ratios for the Group (DKK '000)

	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008
Income statement					
Revenue	2,957,704	3,416,024	3,781,589	4,288,556	5,327,435
Of this figure, work performed abroad	965,044	1,296,020	1,413,949	1,555,906	1,596,572
Operating profit	69,806	66,790	113,967	175,700	288,695
Profit before interest	78,817	69,134	127,120	186,122	301,101
Financials, net	-10,660	-9,379	-16,914	806	-21,009
Profit before tax	68,157	59,755	110,206	186,928	280,092
Profit for the year	42,769	44,730	92,705	148,031	210,250
Balance sheet					
Long-term assets	763,604	841,718	1,006,813	1,059,941	1,248,188
Short-term assets	1,095,169	1,151,203	1,433,212	1,666,622	1,967,146
Total assets	1,858,773	1,992,921	2,440,025	2,726,563	3,215,334
Equity	772,160	825,399	912,140	1,049,979	1,251,639
Non-current liabilities	239,025	214,618	315,206	362,530	398,941
Current liabilities	847,588	952,904	1,212,679	1,314,054	1,564,754
Equity and liabilities in total	1,858,773	1,992,921	2,440,025	2,726,563	3,215,334
Cash flow statement					
Cash flows from operating activities	129,046	154,763	117,690	239,853	390,212
Cash flows from investing activities	-150,666	-128,128	-282,232	-171,653	-316,688
Of this figure, investment in property, plant					
and equipment, net	-144,582	-179,880	-223,468	-166,903	-308,496
Cash flows from financing activities, net	-28,517	-41,770	78,659	-12,335	-17,261
Change in liquidity for the year	-50,137	-15,135	-85,883	55,865	56,263
Financial ratios					
Gross margin ratio, %	11.8	11.5	12.0	12.7	13.8
Profit margin (EBIT), %	2.4	2.0	3.0	4.1	5.4
Operating margin (before tax), %	2.3	1.7	2.9	4.4	5.3
Return on invested capital (ROIC), %	7.4	6.6	9.7	13.1	19.9
Return on equity (ROE), %	5.7	5.6	10.7	15.1	18.3
Equity interest, %	41.5	41.4	37.4	38.5	38.9
Earnings per share (EPS), DKK	20.98	21.78	44.80	71.54	101.76
Dividend per share, DKK	2.40	2.40	4.80	4.80	4.80
Number of employees	2,271	2,373	2,670	2,839	3,181

Financial ratios for the Group have been calculated in accordance with the "Recommendations and financial ratios of the Danish Society of Investment Professionals 2005".

Highlights and financial ratios for 2004/2005, 2005/2006, 2006/2007 and 2007/2008 have been prepared in accordance with IFRS. The comparative figures for 2003/2004 have not been adjusted to the changed accounting policies but have been prepared in accordance with the previous accounting policies according to the Danish Financial Statements Act and Danish accounting standards.



## The year in brief

The consolidated profit for the financial year 2007/2008 was DKK 280 million before tax against DKK 187 million last year. Earnings expectations were DKK 170 million at the beginning of the financial year and have been adjusted during the year. The reason is the high level of activity during the mild winter and a lower realised risk than expected on one-off projects. The profit is considered extraordinarily high.

The latest earnings expectations for the full-year results at DKK 280 million were published in November 2008.

Revenue reached DKK 5,327 million compared to DKK 4,289 million last financial year. Danish revenue was up 36% on last year and reached DKK 3,730 million. The foreign part of revenue amounted to DKK 1,597 million and is on a par with last financial year.

The profit for the year is DKK 210 million after tax.

Cash flows from operating activities with deduction of investments constitute a positive liquidity flow of DKK 74 million. Total investments reached DKK 317 million.

Construction contributes with DKK 167 million before interest against DKK 85 million last year. Pipe Technologies contributes with DKK 4 million before interest against DKK 14 million last financial year. Piling contributes with DKK 130 million before interest against DKK 87 million last financial year.

The operating margin of the Group is 5.3% compared to 4.4% last financial year.

The Board of Directors recommends that the dividend remains unchanged at DKK 4.80 per share corresponding to DKK 11 million.

The number of full-time employees is 3,181 against 2,839 last year.

## Financial development of the Aarsleff Group

#### **Accounting policies**

The Annual Report of Per Aarsleff A/S for 2007/2008, comprising the Financial Statements of the Parent Company and the Consolidated Financial Statements, has been prepared in accordance with International Financial Reporting Standards (IFRS) as adapted by the EU and additional Danish disclosure requirements for annual reporting of listed companies, cf. the financial reporting requirements of the Copenhagen Stock Exchange regarding listed companies and the IFRS notification issued according to the Danish Financial Statements Act. In addition, the Annual Report complies with the International Financial Reporting Standards issued by the IASB.

#### Income statement

Consolidated revenue for 2007/2008 grew by DKK 1,038 million or 24.2% from DKK 4,289 million to DKK 5,327 million. This increase is above expectations expressed at the beginning of the financial year and is mainly due to a higher level of activity in Denmark.

Danish revenue thus grew by DKK 997 million or 36.4% from DKK 2,733 million to DKK 3,730 million. Work performed abroad increased by DKK 41 million or 2.6% from DKK 1,556 million to DKK 1,597 million in the financial year. The increase in exports primarily concerns Piling with DKK 102 million and Pipe Technologies with DKK 24 million. Construction's exports decreased by DKK 85 million from DKK 504 million to DKK 419 million.

Production costs, which comprise direct production costs and other production costs as well as depreciation on plant and profit from the sale of non-current assets, grew from DKK 3,744 million to DKK 4,591 million or by DKK 847 million corresponding to 22.6%. The gross profit increased by DKK 193 million.

Administrative expenses and selling costs increased from DKK 383 million to DKK 456 million or by DKK 73 million corresponding to 19%. Other operating income and expenses decreased from DKK 14.4 million last year to DKK 8.1 million or by DKK 6.3 million. The item mainly concerns profit from the sale of a site area.

Operating profit came to a positive DKK 289 million against DKK 176 million last year or an improvement of DKK 113 million.

Share of profit after tax in associates increased by DKK 2 million from DKK 10.4 million last year to DKK 12.4 million this year.



Financial income and expenses is a net expense of DKK 21 million compared to a net income of DKK 0.8 DKK last year. The amount for last year included an extraordinary interest income of DKK 20 million from corrections of tax assessments of previous years.

The profit before tax is DKK 280.1 million against DKK 186.9 million last year.

Tax on the profit for the year amounts to DKK 69.8 million corresponding to a tax rate of approx. 25%. Tax for the year consists of a current tax expense of DKK 20.6 million and a tax expense of DKK 49.2 million in the form of adjustments of deferred tax.

The consolidated profit for the year is DKK 210 million after tax against DKK 148 million last year.

#### **Balance sheet**

The consolidated balance sheet total amounts to DKK 3,215 million at 30 September 2008. This corresponds to an increase of DKK 488 million compared to the DKK 2,727 million balance sheet total at the end of the previous financial year.

On the asset side, the increase is attributable to long-term assets by DKK 188 million and to inventory and receivables by a total of DKK 198 million. Cash increased by DKK 103 million.

During the financial year, the consolidated interest-bearing debt less assets decreased from DKK 335 million to DKK 270 million or by DKK 65 million.

Equity amounts to DKK 1,252 million at 30 September 2008 against DKK 1,050 million at the end of last financial year.

#### Cash flow statement

Cash flows from operating activities amount to DKK 390 million against DKK 240 million last year or an increase of DKK 150 million.

Cash flows from investing activities were negative at DKK 317 million in the financial year compared to a negative amount of DKK 172 million last year.

Cash flows from financing activities were negative at DKK 17 million compared to a negative amount of DKK 12 million last year.

The change in liquidity for the year thus constitutes a positive amount of DKK 56 million.



# Segment results (DKK million)

The following table shows the three business areas of the Group: Construction, Pipe Technologies and Piling. The information in the table comprises the divisions of the Parent Company, all subsidiaires and shares of joint ventures. Associates are shown separately.

All directly attributable income and expenditure have been allocated to the respective areas. As the areas are supported by staff and joint functions in the Parent Company, comprising group management, administration, Project Development & Design, and IT support, the costs connected to these functions have been allocated to the areas on the basis of their drain on the staff and joint functions.

Equity has been assessed as the value of the property, plant and equipment, subsidiaries, goodwill etc. as well as an allocation of other assets and liabilities. Capital expenditure comprises tangible and intangible additions, including additions relating to business combinations.

The segment assets comprise the total assets of the Group less corporation tax receivable, other financial assets and cash. Segment liabilities comprise the total liabilities of the Group less mortgage debt, credit institutions, corporation tax, payable and deferred tax.

Activities	Construction		Pipe Technologies		Piling		Group in total	
Primary segment	2007/08	2006/07	2007/08	2006/07	2007/08	2006/07	2007/08	2006/07
Segment revenue	3,378	2,722	915	776	1,164	881	5,457	4,379
Internal revenue	-72	-48	-53	-5	-5	-37	-130	-90
Revenue	3,306	2,674	862	771	1,159	844	5,327	4,289
Of this figure, work performed								
abroad	419	504	489	465	689	587	1,597	1,556
Operating profit	167	85	-8	4	130	87	289	176
Profit on associates			12	10			12	10
Profit before interest	167	85	4	14	130	87	301	186
Financials, net							21	1
Profit before tax							280	187
Segment assets	1,305	1,271	666	588	924	653	2,895	2,512
Capital expenditure	79	60	60	45	178	71	317	176
Depreciation, amortisation and	63	68	39	23	48	59	150	150
impairment loss								
Investments in associates			99	92			99	92
Goodwill	33	31	1	7	7	7	41	45
Equity at year-end	471	362	357	330	424	358	1,252	1,050
Segment liabilities	748	747	234	167	220	93	1,202	1,007
Number of employees:								
Paid every two weeks	1,494	1,318	276	253	439	368	2,209	1,939
Engineers, technicians and								
administrative staff	517	476	257	219	198	205	972	900
In total	2,011	1,794	533	472	637	573	3,181	2,839

Geographical	Denmark		Abroad		Group in tota	
Secondary segment	2007/08	2006/07	2007/08	2006/07	2007/08	2006/07
Revenue	3,730	2,733	1,597	1,556	5,327	4,289
Segment assets	2,001	1,758	894	754	2,895	2,512
Capital expenditure	177	125	140	51	317	176

Segment assets and capital expenditure abroad comprise subsidiaries and joint ventures abroad.



## The past year in Construction

Segment results came to DKK 167 million before interest or 5.1% of revenue. Revenue grew by 24% to DKK 3,306 million. The profit is extraordinarily high

The primary employment area in Construction is to establish and maintain society's infrastructure. Denmark and the area around Malmö is our platform and the biggest market for the general activities. The order intake for foreign projects is more selective and lies within the area of more specialised activities.

The level of activity exceeded expectations at the beginning of the year due to a mild winter and a stable market in the areas where we have a solid position. In addition, there has been a good order composition, and many of the risks that were included in the contract prices have not been realised to the usual extent.

Throughout the year, we have succeeded in increasing the number of contracts which combine several Aarsleff disciplines. In this way, we have carried out central and risky project parts on big construction projects as own production, and there is a continued tendency that the customers require complex projects executed in one contract.

Project Development & Design, which is Aarsleff's division for specialised geotechnical constructions, plays an important part in the increasing number of contracts which open up possibilities for the contractor to make proposals for complete constructions, execution methods and temporary constructions. We have continuously sought employment on such projects where we are involved at an early stage and thus are able to contribute more to the project, e.g. in connection with the renovation of the Copenhagen Central Station, drainage systems in Odense, wastewater treatment plants in Aarhus, various offshore wind turbine foundations, works in connection with Project Culture Harbour Kronborg and a large industrial plant in Kalundborg.

Our activities abroad comprise the construction of a jetty in St. Maarten in the Caribbean, road construction in Tanzania and water treatment plants in Nicaragua and Sri Lanka.

#### Subsidiaries

Petri & Haugsted as specialises in cable works and communication lines and during the financial year, the company has initiated efficiency work to improve its good position. There has been a high employment within service works in connection with railway technical works which have been carried out in close cooperation with Wicotec A/S and the Parent Company. The results exceed expectations.

Wicotec A/S carries out technical installations, including electricity, plumbing and ventilation as well as technical service, pipe works and district heating installations. Together with the subsidiaries E. Klink A/S and Danklima A/S, an increasing number of technical contracts have been carried out during the past year. Within the area of high-voltage current, the work on traction current units in connection with railway works has been further developed. The results exceed expectations.

Dan Jord A/S activities include construction works, paving works, sports fields including golf courses and service works. The results are significantly above expectations and will be further improved due to profit from the sale of a site area.

Brødrene Hedegaard A/S, which was acquired on 1 March 2008, undertakes operation and maintenance assignments for Copenhagen Airports. The company has long experience in operation and maintenance activities, and in the future it will also take interest in similar assignments outside the airport. The operating profit has met expectations.

In Sweden, the operation has generated a loss as a consequence of write-down related to a previously completed harbour project. The activities in the company's primary market area in Malmö have progressed satisfactorily.

#### The future

In the new financial year, we expect a lower level of activity and a profit before interest of 4% of revenue influenced by an expectation of increased competition.

The forecast of a profit before interest at 4% of revenue is a reflection of the long-term expectations. The long-term revenue development will to a great extent follow the market trends and the market potential as well as the special trends within underlying activities.



## The past year in Pipe Technologies

Segment results came to DKK 4 million before interest. The results were influenced by costs in connection with an action against and a settlement with a former licenser in the USA. Furthermore, the activities in Sweden generated a loss

Revenue came to DKK 862 million, against 771 million last year.

In Denmark, the municipal market and the market within the housing and industry sector generally developed in line with expectations. A number of new multi-annual framework agreements were made with the municipalities, and as a result it was possible to obtain the efficiency savings of planning and executing a large total volume over a long period. We have now worked with such projects for some time, and the experience shows that it has been possible to obtain the anticipated savings for the benefit of both the contractor and the customer. There is an increasing recognition of a maintenance backlog, and in future years we will aim at drawing the attention to include the privately-owned pipe systems as well.

At the factory in Hasselager, we have further developed and tested new methods for material composition and curing during the year. The raw materials for liner manufacture are products which are based on oil, and significant price increases over the summer period put a further strain on the economy.

The previously mentioned actions brought by Insituform Technologies Inc. (ITI) at the court in Memphis have been settled resulting in a payment from Aarsleff to ITI of USD 8.5 million. As a result, we can now without any objections apply the methods and the knowhow which we have used and further developed through the past many years. Together with ITI, Aarsleff remains a 50% partner in the jointly owned subsidiary in Germany. In addition, Aarsleff remains a 25% partner and ITI a 75% partner in a jointly owned factory for semi-manufactured products in Great Britain.

In the Baltic countries, the activities concerning the construction of small wastewater treatment plants and water treatment plants continued, and in September, we were awarded the contract for a significant sewer rehabilitation project in Riga. The focus on solving environmental problems in connection with obsolete sewers in the Baltic countries is increasing. In Sri Lanka, we won a contract for the execution of a large water treatment plant.

#### **Subsidiaries**

The results in the Swedish company were disappointing and unsatisfactory. A generational change took place in the management, and a reorganisation was carried out, resulting in the integration of a previously acquired subsidiary in the other activities. The company has generated a loss, but we expect that the activities will normalise and be profitable next year.

Finland has had another good year due to major one-off pipeline rehabilitation projects in Helsinki.

The Polish subsidiary is still experiencing a transition to large pipe renewal projects which contain complete services. These are mainly EU financed projects. Results fall slightly short of expectations.

IRT in Germany (50% owned) experienced a small revenue increase. The market is characterised by many players and increased competition. Results are slightly below expectations.

In Italy, the activities are growing but not enough to generate satisfactory results. In Taiwan, there was a small profit, and in Russia, the activities met expectations.

#### The future

Pipe Technologies expects a continued growth on a par with 2007/2008, based on active marketing in Denmark and on the European markets. The profit before interest is expected to amount to 3% of revenue in the coming financial year and to reach a level of 6% within a limited number of years.

In the longer run, a revenue development of 5-10% per year is expected.



## The past year in Piling

Segment results were DKK 130 million before interest or 11.2% of revenue. Revenue grew by 37%, and the results are exceptionally high

Revenue climbed to DKK 1,159 million which is significantly above expectations at the beginning of the financial year. The high level of activity is a result of the division's good starting point and position on all primary markets for industrial piling as well as the integrated work between Piling and Construction on several large one-off projects, e.g. a number of cofferdams in Copenhagen, Aarhus and Aalborg and in connection with the work on Horns Rev in the North Sea where we have installed 91 steel piles as wind turbine foundations.

There has been a great demand for Piling's services, driven by high activity within underground structures in urban areas, e.g. underground parking, reservoirs, tunnels and quay structures where special foundation is required. Piling's specialised section for geotechnical drillings is making good progress, and there has been a high level of activity in connection with preliminary geotechnical investigations and drillings in connection with groundwater lowering systems. As an example, an extensive investigation programme for the City Circle Line in Copenhagen can be mentioned.

The division's standardised pile system is gaining ground and is undergoing continuous development technically and production-wise. For many years, Centrum Pæle has used welding robots for spot welding of stirrups. The technology has been introduced at the factory in Poland during the financial year, and preparations have been made for implementation in Sweden in the beginning of the new year. In England, a new casting form rotation system has been implemented based on the methods that were used in Vejle.

#### **Subsidiaries**

Centrum Pæle had a high level of activity and obtained satisfactory results.

In Germany, the revenue was record-breaking, and the results are satisfactory. Our system is becoming more and more recognised on the German market where the competition against other foundation methods is more intense than on the other markets. This is done e.g. by including design so that the customer is offered a guaranteed bearing capacity. The organisation has been expanded and now covers a larger geographic area than earlier.

In Poland, the level of activity was low during the first six months of the financial year whereas the last part of the year was very busy. The results are better than forecasted at the beginning of the financial year. The production facilities are undergoing continued modernisation, and the demand is growing. The activities within railway electrification continue, based on the concept that originally was developed for use in Denmark more than 20 years ago. Especially, at the end of the year, the order intake was higher than usually.

In Sweden, we took over an existing concrete element factory in the spring which was transformed into a pile factory during the summer. The level of activity has been high and is characterised by a large number of construction projects which require pile foundation in our primary market area which is the area around Gothenburg. The results are satisfactory.

In England, the results were generally satisfactory, however, during the last part of the year there was a very significant recession which resulted in stagnation and poor capacity utilisation. The economic crisis has had a serious negative effect on house building. But also infrastructure projects, some of which are private-sponsored, have been affected. Some market players have already resigned, and the situation is expected to result in an operating loss in the future. The activities are being adjusted, e.g. by reorganising the activities towards the construction market.

### The future

In the new financial year, we expect a slightly lower level of activity and a profit before interest of 6.5% of revenue.

The long-term expectation is for a profit before interest at 6% of revenue and an average revenue development of 5-10% per year.



## Outlook for the financial year 2008/2009

The outlook for the coming financial year is for a profit before tax at DKK 200 million and a slightly decreased level of activity. This is in line with the preliminary expectations stated in the stock exchange announcement of 9 October 2008. If the global economic crisis accelerates and, contrary to expectation, affects public investments negatively, it may influence consolidated profit during the second half of the financial year.

Investments provided for in the budget amount to DKK 325 million. At the gateway to the new financial year, the backlog is larger than at the same time last year but with a longer time frame.

After a couple of years with a booming Danish building and construction market, there is now a recession. Moreover, in the autumn of 2008, our level of activity has been influenced negatively by the economic crisis – especially within residential building and private-sponsored investments in capital expenditure. However, Aarsleff is mainly dependent on public investments, and therefore the crisis is expected to have a more limited effect on the level of activity – except for England where the effects of the crisis have been stronger, and the activities are expected to be loss-making.

Some of the idle capacity from the building sector in Denmark will look for work in the construction sector and combined with the general recession, this will result in increased competition.

The order intake for construction projects is selective, and the focus is on the areas where the earnings opportunities are proportional to effort and risk. We will continue our work within the Group of ensuring a professional completion of each individual project. The cooperation between sections, divisions and the individual companies will be continued with a view to being able to carry out major, complex construction projects with the most significant project parts as our own production.

We will concentrate the activities within pipe renewal on the future development in Europe. We will continue our work and strengthen the effort within product development and continuously incorporate new technology in the installation process.

Piling will continue to strengthen its leading market positions and exploit the market potentials on its primary markets which are Denmark, England, Germany, Poland and Sweden. We plan to further develop our special geotechnical activities, and we will continue to standardise and make industrial pile manufacturing more efficient.

We will continue to ensure job satisfaction and personal development in a straightforward and open culture in which the employees have freedom, take responsibility and show respect. During the next financial year, we will continue the work to obtain an occupational health and safety certificate.

#### Capitalisation and dividend policy

Based on the relatively heavy investments in the specialised segments and in growth targets as stated above, a long-term dividend policy has been adopted. It consists of a fixed dividend of DKK 4.80 per share of DKK 20. The reason for this is a wish to be able to finance our growth and at the same time be able to maintain our equity interest of 40-45%. If the growth over a period cannot take place in a profitable manner, the investment rate will be changed. Moreover, the dividend and share acquisition policy will be reconsidered.

# Decisions by the Board of Directors and proposals to be presented at the general meeting

The Board of Directors makes the following proposals to the general meeting:

- That a dividend of DKK 10.9 million be paid, corresponding to 24% of the share capital.
- That the Board of Directors as previously be authorised, until the next ordinary general meeting, to allow
  the Company to acquire treasury shares within a total nominal value of 10% of the share capital of the
  Company; cf. Section 48 of the Danish Public Companies Act. Payment must not deviate by more than
  10% from the price listed on the Copenhagen Stock Exchange at the time of acquisition.
- That Andreas Lundby be elected as member of the Board of Directors as a successor to Jens Bigum who retires as a result of the Company's age limit of 70 years. Andreas Lundby, who is 57-years old, has his professional career in Arla Foods amba and is now vice-managing director in the said company.



### Stock exchange announcements

15 October 2007 Aarsleff to build quay on St. Maarten in the Caribbean

15 November 2007 Major shareholder announcement

19 December 2007 Preliminary announcement of the Financial Statements for 2006/2007

30 January 2008 Approval by the Annual General Meeting of the Financial Statements for 2006/2007

30 January 2008 Aarsleff adjusts the expectations upwards

4 February 2008 Major shareholder announcement

19 February 2008 Insider trade

28 February 2008 Preliminary announcement of the Financial Statements for Q1 of 2007/2008

2 April 2008 Aarsleff establishes pile production in Sweden

April 2008 Aarsleff enters into agreement on Project Kronborg Culture Harbour
 May 2008 Aarsleff to execute foundations for the Rødsand 2 Offshore Wind Farm
 May 2008 Preliminary announcement of the Financial Statements for H1 of 2007/2008

8 July 2008 Aarsleff to carry out extension of Muuga Port in Tallinn

28 August 2008 Preliminary announcement of the Financial Statements for Q3 of 2007/2008

29 August 2008 Aarsleff to build water treatment plant in Sri Lanka

15 September 2008 Breakthrough for Aarsleff in Latvia

22 September 2008 Aarsleff to renovate 150 kilometres of road in Tanzania

9 October 2008 Aarsleff adjusts profit expectations upwards

31 October 2008 Major shareholder announcement 5 November 2008 Major shareholder announcement

7 November 2008 Aarsleff lands Poland's biggest pile contract so far

17 November 2008 Aarsleff and Insituform Technologies, Inc. have reached a settlement 19 December 2008 Preliminary announcement of the Financial Statements for 2007/2008

#### Financial calendar

29 January 2009 Annual General Meeting is held at the Group headquarters,

Lokesvej 15, Åbyhøj, at 15:00

4 February 2009 Dividend paid to shareholders

26 February 2009
28 May 2009
27 August 2009
28 December 2009
29 Preliminary announcement of the Financial Statements for Q1 of 2008/2009
20 Preliminary announcement of the Financial Statements for Q3 of 2008/2009
21 Preliminary announcement of the Financial Statements for Q3 of 2008/2009
22 Preliminary announcement of the Financial Statements for 2008/2009



## Statement by the Executive Management and Board of Directors

Today, the Board of Directors and Executive Management have discussed and approved the Annual Report of Per Aarsleff A/S for 2007/2008.

The Annual Report was prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements for annual reports of listed companies. We consider the accounting policies used to be appropriate. Accordingly, the Annual Report gives a true and fair view of the financial position at 30 September 2008 of the Group and Parent Company as well as of the results of the Group and Parent Company operations and cash flows for the financial year 1 October 2007-30 September 2008.

Furthermore, in our opinion Management's review includes a fair review of the development and performance of the business and the financial position of the Group and of the Parent Company taken as a whole together with a description of the significant risks and uncertainties that the Group and the Parent Company face.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Aarhus, 19 December 2008

#### **Executive Management**

Ebbe Malte Iversen Lars M. Carlsen

**Board of Directors** 

Palle Svejstrup Niels S. Møller

Chairman

Carsten Fode Leif Endersen Søren Kristensen

Staff-elected Staff-elected

Jens Bigum



# **Consolidated income statement**

1 October to 30 September (DKK '000)

i October to 30 September (DKK 000)				
	July quarter		Financi	al year
	2007/2008	2006/2007	2007/2008	2006/2007
Revenue	1,375,775	1,076,552	5,327,435	4,288,556
Production costs	-1,186,592	-945,256	-4,590,752	-3,744,405
Gross profit	189,183	131,296	736,683	544,151
Administrative expenses and selling costs	-124,577	-98,252	-456,086	-382,845
Other operating income and expenses	8,061	13,855	8,098	14,394
Operating profit	72,668	46,899	288,695	175,700
Share of profit after tax in associates	5,030	3,193	12,406	10,422
Profit before interest	77,698	50,092	301,101	186,122
Financials, net	-6,856	-3,340	-21,009	806
Profit before tax	70,842	46,752	280,092	186,928
Tax on the profit for the year	-19,492	-16,217	-69,842	-38,897
Profit for the year	51,350	30,535	210,250	148,031
The profit for the year accrues to:				
The shareholders of Per Aarsleff A/S	51,350	30,535	210,560	148,031
Minority shareholders	0	0	-310	0
In total	51,350	30,535	210,250	148,031
Earnings per share (DKK)	24.8	14.8	101.8	71.5



# **Consolidated balance sheet**

(DKK '000)

,	30/9 2008	30/9 2007
Assets		
Intangible assets	50,961	51,582
Property, plant and equipment	1,085,768	908,425
Other long-term assets	111,459	99,934
Long-term assets	1,248,188	1,059,941
Inventories	181,313	131,213
Contracting debtors	1,183,827	1,072,577
Work in progress	235,473	197,100
Other accounts receivable	62,371	64,484
Cash	304,162	201,248
Short-term assets	1,967,146	1,666,622
Total assets	3,215,334	2,726,563
Equity and liabilities		
Equity	1,251,639	1,049,979
Mortgage debt and credit institutions	165,619	172,444
Other debt and provisions	50,013	85,043
Deferred tax	183,309	105,043
Non-current liabilities	398,941	362,530
Credit institutions	409,595	363,273
Work in progress	278,753	187,944
Trade payables	542,500	492,603
Other debt	333,906	270,234
Current liabilities	1,564,754	1,314,054
Total liabilities	1,963,695	1,676,584
Total equity and liabilities	3,215,334	2,726,563



# **Consolidated cash flow statement**

1 October to 30 September (DKK '000)

	2007/2008	2006/2007
Cash flow from operating activities		
Profit before interest	301,101	186,122
Depreciation, amortisation and impairment loss	149,860	149,813
Other adjustments	-43,614	19,708
Change in working capital	22,237	-97,569
Cash flow from operating activities before financials and tax	429,584	258,074
Interest received	6,817	26,639
Interest paid	-27,826	-25,833
Cash flow from ordinary activities	408,575	258,880
Paid corporation tax	-18,363	-19,027
Cash flow from operating activities	390,212	239,853
Cash flow from investing activities		
Investments in subsidiaries	-9,434	-9,007
Net investments in long-term assets	-307,254	-162,646
Cash flow from investing activities	-316,688	-171,653
Cash flow from financing activities	-17,261	-12,335
Change in liquidity for the year	56,263	55,865
Opening liquidity	-160,540	-216,405
Change in liquidity for the year	56,263	55,865
Closing liquidity	-104,277	-160,540



# Statement of changes in equity, Group (DKK '000)

(2							
			Reserve for				
			foreign				
			currency				
		Share capital	translation	Hedging	Deferred	Proposed	
	A shares	B shares	adjustment	reserve	income	dividend	In tota
Equity at 1 October 2006	2,700	42,600	4,432	7	851,529	10,872	912,14
Changes in equity in 2006/2007							
Foreign currency translation adjustment of t	foreign						
companies			133		5		138
Translation adjustment concerning							
derivative financial instruments				-400			-40
Net gain/loss recognised directly							
in equity	0	0	133	-400	5	0	-262
Profit for the year					137,159	10,872	148,03
Total comprehensive income	0	0	133	-400	137,164	10,872	147,769
Dividend paid						-10,872	-10,872
Dividend, treasury shares					942		942
Total changes in equity in 2006/2007	0	0	133	-400	138,106	0	137,839
Equity at 30 September 2007	2,700	42,600	4,565	-393	989,635	10,872	1,049,979
Changes in a with 2007/2000							
Changes in equity 2007/2008							
Foreign currency translation adjustment			-3,329		13		-3,316
of foreign companies			-3,329		13		-3,310
Translation adjustment concerning derivative financial instruments				-294			-294
				-294			-292
Net gain/losses recognised directly in	0	0	2.220	004	40	0	2.04/
equity	0	0	-3,329	-294	13	0	-3,610
Profit for the year, exclusive of					100 600	10.070	240 EG
minority shareholders	0	•	2 220	204	199,688	10,872	210,560
Total comprehensive income	U	0	-3,329	-294	199,701	10,872	206,950
Dividend transport charge					042	-10,872	-10,872
Dividend, treasury shares			2 222	201	942		942
Total changes in equity in 2007/2008	0	0	-3,329	-294	200,643	0	197,020
Equity, shareholders of Per Aarsleff A/S	2,700	42,600	1,236	-687	1,190,278	10,872	1,246,999
Minority interests' share of equity							4,640
Equity at 30 September 2008							1,251,639
-q, 30 ooptoillooi 2000							.,_0.,500