## Interim report January-September 2011

|  |  | Quarter |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{3 - 1 1}$ | $2-11$ | $3-10$ | $\mathbf{2 0 1 1}$ | 2010 | Full year |  |

*Excluding SEK 264 million of items affecting comparability for 2010.

- Profit after tax for January-September 2011 was SEK 1015 million (January-September 2010: SEK 528 million).
- Earnings per share reached SEK 12.1 (6.3). Return on equity totalled 8.1 per cent (4.3).
- Operating profit amounted to SEK 1570 million (971). The improvement is explained by higher prices for newsprint and paperboard, while higher costs for wood and recovered paper had an adverse impact on the result.

Compared to the second quarter, operating profit rose by SEK 27 million to SEK 519 million. Hydro power production was high for the time of year, and staff costs were seasonally low, while a large maintenance stoppage had an adverse impact on profit.

- Demand for both newsprint and paperboard in Europe weakened during the third quarter, and the market for sawn timber remained weak.


| Holmen PaperSEKm | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-11 | 2-11 | 3-10 | 2011 | 2010 | 2010 |
| Net sales | 2102 | 2215 | 1982 | 6487 | 5919 | 8142 |
| Operating costs | -1802 | -1953 | -1901 | -5 674 | -5 756 | -7913 |
| EBITDA | 300 | 262 | 81 | 813 | 163 | 229 |
| Depreciation and amortisation according to plan Items affecting comparability | -195 | -193 | -210 | -582 | -640 | -847 -786 |
| Operating profit | 105 | 70 | -129 | 231 | -477 | -1404 |
| Operating profit excl. items affecting comp. | 105 | 70 | -129 | 231 | -477 | -618 |
| Investments | 52 | 48 | 80 | 149 | 165 | 211 |
| Operating capital | 6855 | 6985 | 7909 | 6855 | 7909 | 6954 |
| Operating margin, \% * | 5 | 3 | -7 | 4 | -8 | -8 |
| Return on operating capital, \% * | 6 | 4 | -6 | 4 | -8 | -8 |
| Production, '000 tonnes | 416 | 416 | 413 | 1278 | 1260 | 1713 |
| Deliveries, '000 tonnes | 402 | 426 | 425 | 1246 | 1266 | 1732 |

*Excl. Items affecting comparability.

The total demand for newsprint in Europe was weak during the third quarter, with 5 per cent lower deliveries than during the corresponding quarter in 2010. The overall decline in deliveries for the year was 1 per cent. For MF Magazine, demand increased by 3 per cent during January-September. Here too, however, demand was slightly weaker in the third quarter. Newsprint prices were increased slightly at the end of the first half-year.

Holmen Paper's deliveries amounted to 1246000 tonnes during January-September, which is slightly lower than last year following the closure of PM 61 in Madrid. The proportion of MF Magazine and other MF Special products has risen to 49 (43) per cent.

Deliveries decreased during the third quarter, mainly as a consequence of normal seasonal patterns. Minor market-related production stoppages were carried out.

Operating profit for January-September reached SEK 231 million (loss of 477). Substantial price increases had a positive impact on profit, while the costs of wood and recovered paper rose. Implemented rationalisation initiatives have reduced fixed costs.

Profit for the third quarter improved by SEK 35 million to SEK 105 million, mainly due to seasonally lower staff costs.



| Iggesund Paperboard | Quarter |  |  | January-September |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Sull year |  |  |  |  |  |  |
| SEKm | $\mathbf{3 - 1 1}$ | $2-11$ | $3-10$ | $\mathbf{2 0 1 1}$ | 2010 | 2010 |
| Net sales | $\mathbf{1 2 9 6}$ | 1340 | 1225 | $\mathbf{3 8 9 2}$ | 3558 | 4849 |
| Operating costs | $\mathbf{- 1 0 1 6}$ | -1021 | -898 | $\mathbf{- 2} 970$ | -2730 | -3708 |
| EBITDA | $\mathbf{2 7 9}$ | 319 | 327 | $\mathbf{9 2 2}$ | 828 | 1141 |
| Depreciation and amortisation according to plan | $\mathbf{- 8 0}$ | -81 | -84 | $\mathbf{- 2 4 1}$ | -241 | -324 |
| Operating profit | $\mathbf{1 9 9}$ | 238 | 243 | $\mathbf{6 8 1}$ | 587 | 817 |
| Investments | $\mathbf{3 3 6}$ | 208 | 65 | $\mathbf{7 4 0}$ | 257 | 521 |
| Operating capital | $\mathbf{4 7 0 5}$ | 4673 | 4141 | $\mathbf{4 7 0 5}$ | 4141 | 4313 |
| Operating margin, \% | $\mathbf{1 5}$ | 18 | 20 | $\mathbf{1 7}$ | 17 | 17 |
| Return on operating capital, \% | $\mathbf{1 7}$ | 21 | 23 | $\mathbf{2 0}$ | 19 | 20 |
| Production, paperboard, '000 tonnes | $\mathbf{1 0 8}$ | 124 | 126 | $\mathbf{3 5 8}$ | 346 | 463 |
| Deliveries, paperboard, '000 tonnes | $\mathbf{1 2 1}$ | 127 | 118 | $\mathbf{3 6 5}$ | 343 | 464 |

Demand for solid bleached board and folding boxboard weakened during the third quarter. Deliveries from European producers to Europe were 5 per cent lower than in the corresponding period last year. The overall decline in deliveries for the year was 2 per cent.

Iggesund Paperboard's deliveries totalled 365000 tonnes, which was 6 per cent up on the same period of 2010. The strike at Iggesund Mill had an adverse impact on last year's deliveries.

Operating profit for January-September amounted to SEK 681 million (587). The improvement in profit is due to higher selling prices following price increases implemented in 2010. Costs increased following maintenance stoppages and rising prices for input goods.


Compared with the second quarter, there was a decline in profit of SEK 39 million to SEK 199 million as a consequence of costs and a fall in production related to a major maintenance stoppage at Iggesund Mill. Staff costs were seasonally low.

The two major investment projects, a new recovery boiler and turbine at Iggesund Mill and a new biofuel boiler at Workington, are proceeding as planned. SEK 1.1 billion out of a total of SEK 3.4 billion has been paid, and operation is estimated to commence in mid-2012 and the spring of 2013, respectively. The projects will reduce energy costs and enhance the competitiveness of the mills.


| Holmen TimberSEKm | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-11 | 2-11 | 3-10 | 2011 | 2010 | 2010 |
| Net sales | 254 | 221 | 162 | 626 | 439 | 586 |
| Operating costs | -252 | -229 | -146 | -640 | -391 | -537 |
| EBITDA | 2 | -8 | 15 | -14 | 49 | 49 |
| Depreciation and amortisation according to plan | -32 | -31 | -7 | -82 | -22 | -29 |
| Operating profit | -30 | -38 | 8 | -95 | 27 | 20 |
| Investments | 20 | 143 | 212 | 335 | 552 | 800 |
| Operating capital | 1526 | 1482 | 972 | 1526 | 972 | 1192 |
| Operating margin, \% | -12 | -17 | 5 | -15 | 6 | 4 |
| Return on operating capital, \% | -8 | -11 | 4 | -9 | 5 | 3 |
| Production, '000 m ${ }^{3}$ | 152 | 140 | 70 | 403 | 214 | 285 |
| Deliveries, '000 m ${ }^{3}$ | 141 | 123 | 77 | 343 | 211 | 285 |

The market for sawn timber remains weak. Market prices were largely unchanged in the third quarter.

Holmen Timber's deliveries amounted to 343000 cubic metres during January-September, of which 127000 cubic metres consisted of spruce from the new sawmill in Braviken. Production at Braviken Sawmill amounted to 183000 cubic metres.

Holmen Timber had an operating loss of SEK 95 million (profit of 27). The weak outcome was due to depreciation/amortisation and start-up costs for the new sawmill in Braviken, high raw material prices and a weak market with price pressure.

Compared with the second quarter, the operating loss was reduced by SEK 8 million to SEK -30 million. Productivity improved and staff costs were seasonally lower.

100 SEKm Holmen Timber 50


| Holmen Skog SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2010 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-11 | 2-11 | 3-10 | 2011 | 2010 |  |
| Net sales | 1469 | 1594 | 1281 | 4759 | 4130 | 5585 |
| Operating costs | -1309 | -1415 | -1110 | -4 175 | -3 546 | -4 791 |
| Depreciation and amortisation according to plan | -7 | -7 | -6 | -21 | -18 | -28 |
| Earnings from operations | 153 | 172 | 165 | 563 | 566 | 766 |
| Change in value of forests | 11 | 6 | 47 | 0 | 49 | 52 |
| Items affecting comparability | - | - | - | - | - | 1050 |
| Operating profit | 164 | 178 | 212 | 563 | 615 | 1868 |
| Operating profit excl. items affecting comp. | 164 | 178 | 212 | 563 | 615 | 818 |
| Investments | 26 | 17 | 7 | 41 | 5 | -3 |
| Operating capital | 12654 | 12557 | 11511 | 12654 | 11511 | 12597 |
| Return on operating capital, \% * | 5 | 6 | 7 | 6 | 7 | 7 |
| Harvesting company forests, $0000{ }^{3}$ | 734 | 792 | 711 | 2190 | 2236 | 2999 |

*Based on earnings from operations.

The effects of higher timber and pulpwood prices were counteracted by slightly lower harvesting volumes and higher harvesting costs.

Compared to the second quarter, earnings from operations declined by SEK 19 million to SEK 153 million, primarily due to lower harvesting levels.

Holmen Skog's operating profit for January-
September amounted to SEK 563 million (615).
Earnings from operations (before change in value of forests) amounted to SEK 563 million (566).

Demand for pulpwood was good but weakened during the latter part of the quarter. The sawmills' demand for timber was slightly lower than normal. Timber and pulpwood prices remained high, although price reductions have been announced.

| Holmen EnergiSEKm | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-11 | 2-11 | 3-10 | 2011 | 2010 | 2010 |
| Net sales | 437 | 436 | 419 | 1367 | 1376 | 1932 |
| Operating costs | -324 | -357 | -317 | -1 064 | -992 | -1416 |
| Depreciation and amortisation according to plan | -5 | -5 | -5 | -14 | -16 | -21 |
| Operating profit | 108 | 75 | 96 | 289 | 368 | 495 |
| Investments | 4 | 7 | 10 | 11 | 27 | 65 |
| Operating capital | 3246 | 3226 | 3223 | 3246 | 3223 | 3235 |
| Return on operating capital, \% | 13 | 9 | 12 | 12 | 15 | 15 |
| Production of company hydro power, GWh | 342 | 234 | 268 | 852 | 846 | 1145 |

Operating profit reached SEK 289 million (368) for January-September. The decrease is attributable to lower prices compared to the very high levels last year. Production was at the same level as last year, which is 7 per cent higher than in a normal year.

Compared to the second quarter, operating profit rose by SEK 33 million to SEK 108 million. Production was very high as a consequence of a strong inflow to Holmen's water storage reservoirs. At the end of September, the level in the water storage reservoirs was slightly above normal for the time of year.

## Net financial items and financing

Net financial items for January-September amounted to SEK -186 million (-161). During the period, interest costs in the amount of SEK 22 million (14) were capitalised in connection with major investment projects, and consequently reduced the recognised interest expence. Borrowing costs increased to SEK 4.4 per cent (3.8), mainly due to higher market interest rates.

Cash flow from operating activities totalled
SEK 1636 million. Cash flow from investing activities was SEK -1 243 million. Dividend of SEK 588 million was paid in the second quarter.

Since the turn of the year, the Group's net financial debt has increased by SEK 402 million to SEK 6174 million. The debt/equity ratio was 0.36 and the equity/assets ratio was 51 per cent. Financial liabilities including pension provisions totalled SEK 6420 million, of which SEK 2776 million were current liabilities. Cash, cash equivalents and financial receivables totalled SEK 245 million. The Group has unused long-term contractually agreed credit facilities of SEK 5574 million, maturing in 2016-2017.

## Equity

In January-September, the Group's equity increased by SEK 71 million to SEK 16983 million. Profit for the period totalled SEK 1015 million. The dividend paid was SEK 588 million. In addition, other comprehensive income totalled SEK -357 million. This is mainly attributable to the fact that transaction hedges with a positive fair value matured during the period.

## Tax

Recognised tax for January-September was
SEK -368 million. The recognised tax in relation to profit before tax was 27 per cent.

## Hedging exchange rates and electricity prices

The Group hedges parts of future estimated net flows in foreign currencies. Operating profit for January-September includes currency hedges of SEK 462 million (107).

At the end of the quarter, of the Group's estimated net flows in euro against SEK for the remainder of 2011, about 90 per cent was hedged at an exchange rate of SEK 10.1, and for January-April 2012 about 70 per cent was hedged at an exchange rate of SEK 10.4. The fair value of currency hedges not yet entered as income amounted to SEK 142 million at the end of the quarter.

About 90 per cent of the price of the Group's estimated net consumption of electricity in Sweden has been hedged for the remainder of 2011 and 2012, while approximately 80 per cent has been hedged for the 2013-2015 period and about 30 per cent for 2016-2021.

## Investments

Cash flow from investing activities was SEK -1 243 million (-994) in the January-September period. Scheduled depreciation and amortisation totalled SEK 941 million (939). The majority of the investments were in the new sawmill at Braviken, in the new recovery boiler and turbine at Iggesund Mill and in the new biofuel boiler at Workington.

## Employees

The average number of employees (full-time equivalents) in the Group was 4069 (4281). The reduction is mainly attributable to cutbacks in Holmen Paper.

## Share buy-backs

At the 2011 AGM, authorisation was granted to the Board enabling the acquisition of up to 10 per cent of the company's shares. No buy-backs have taken place during the year. The company already owns 0.9 per cent of the total number of shares to secure the company's commitments pursuant to the call option scheme for employees.

## Material risks and uncertainties

The Group's and the parent company's material risks and uncertainties relate primarily to trends in demand and the price of its products, the cost of key input goods and exchange rate changes. For a more detailed description of material risks and uncertainties, see Holmen's annual report for 2010 (pages 36-39 and note 26).

## Transactions with related parties

There were no transactions between Holmen and related parties that had a significant effect on the company's financial position and performance.

Stockholm, October 26, 2011
Holmen AB (publ)

Magnus Hall<br>President and CEO

Year-end report for 2011 will be published on 2 February 2012.

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## Review Report

## Introduction

We have conducted a review of the condensed interim financial information (interim report) for the Holmen Group at 30 September 2011 and the nine-month reporting period ending on that date. The Board of Directors and the CEO are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion regarding this interim report based on our review.

## Focus and scope of the review

We have conducted our review in accordance with the Standard on Review Engagements (SÖG) 2410
"Review of Interim Financial Information Performed by the Independent Auditors of the Entity". A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and is substantially smaller in scope than that of an audit conducted in accordance with ISA and other generally accepted auditing standards. The procedures performed in a
review do not enable us to obtain a level of assurance that would make us aware of all significant matters that could have been identified in an audit. Therefore, the conclusion expressed on the basis of a review does not give the same level of assurance as a conclusion expressed on the basis of an audit.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report was not, in all material respects, prepared for the Group in accordance with IAS 34 and the Swedish Annual Accounts Act, and, for the parent company, in accordance with the Swedish Annual Accounts Act.

Stockholm, 26 October 2011
KPMG AB
George Pettersson
Authorised Public Accountant

## Accounting principles

The interim report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting, the Swedish Annual Accounts Act and the Swedish Securities Market Act. For the Parent company the interim report has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which complies with Recommendation RFR 2 Accounting for Legal Entities, issued by the Swedish Financial Reporting Board. The parent company's and the Group's accounting policies used in the report are unchanged from the latest published annual report. Change in RFR2 regarding reporting of Group contribution will be applied as of the fourth quarter. The figures in tables are rounded off.

## The Group

| Income statement, SEKm | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-11 | 2-11 | 3-10 | 2011 | 2010 | 2010 |
| Net sales | 4518 | 4787 | 4205 | 14026 | 12833 | 17581 |
| Other operating income | 66 | 219 | 121 | 479 | 584 | 862 |
| Change in inventories | 10 | -42 | 24 | 209 | 54 | 0 |
| Raw materials and consumables | -2 315 | -2 594 | -2 298 | -7 768 | -7147 | -9 800 |
| Staff costs | -560 | -636 | -568 | -1803 | -1855 | -2 689 |
| Other operating costs | -898 | -937 | -842 | -2 660 | -2 632 | -3 616 |
| Depreciation and amortisation according to plan | -319 | -316 | -314 | -941 | -939 | -1 251 |
| Impairment losses | - | - | - | - | - | -555 |
| Change in value of biological assets | 11 | 6 | 47 | 0 | 49 | 1102 |
| Interest in earnings of associates | 6 | 5 | 7 | 28 | 24 | -38 |
| Operating profit | 519 | 492 | 383 | 1570 | 971 | 1596 |
| Finance income | 4 | 2 | 2 | 10 | 6 | 12 |
| Finance costs | -68 | -66 | -56 | -196 | -167 | -220 |
| Profit before tax | 455 | 428 | 329 | 1384 | 810 | 1388 |
| Tax | -112 | -125 | -113 | -368 | -282 | -684 |
| Profit for the period | 343 | 302 | 216 | 1015 | 528 | 704 |
| Earnings per share, basic, SEK | 4.1 | 3.6 | 2.6 | 12.1 | 6.3 | 8.4 |
| Earnings per share, diluted, SEK | 4.1 | 3.6 | 2.6 | 12.1 | 6.3 | 8.4 |
| Operating margin, \% * | 11.5 | 10.3 | 9.0 | 11.2 | 7.6 | 7.6 |
| Return on capital employed, \% * | 9.0 | 8.7 | 6.7 | 9.2 | 5.8 | 5.9 |
| Return on equity, \% | 8.1 | 7.3 | 5.2 | 8.1 | 4.3 | 4.2 |


| Statement of comprehensive income, SEKm | Quarter |  |  | January-September |  | Full year 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-11 | 2-11 | 3-10 | 2011 | 2010 |  |
| Profit for the period | 343 | 302 | 216 | 1015 | 528 | 704 |
| Other comprehensive income |  |  |  |  |  |  |
| Cash flow hedging | -180 | -232 | 161 | -504 | 688 | 686 |
| Actuarial gains and losses in respect of pensions, incl. special employer's contribution | -79 | 15 | 82 | -85 | 97 | 97 |
| Translation difference on foreign operation | 110 | 72 | -280 | 109 | -569 | -631 |
| Hedging of currency risk in foreign operation | -21 | -58 | 151 | -45 | 432 | 472 |
| Tax attributable to other comprehensive income | 74 | 72 | -105 | 167 | -322 | -333 |
| Total other comprehensive income | -96 | -131 | 10 | -357 | 327 | 292 |
| Total comprehensive income | 247 | 171 | 226 | 658 | 855 | 996 |

[^0]The Group

| Balance sheet, SEKm | 30 Septem ber | $2011$ <br> 30 June | $2010$ <br> 31 December |
| :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |
| Intangible non-current assets | 16 | 12 | 19 |
| Property, plant and equipment | 12246 | 12024 | 11877 |
| Biological assets | 12177 | 12155 | 12161 |
| Interests in associates | 1785 | 1776 | 1748 |
| Other shares and participating interests | 12 | 12 | 12 |
| Non-current financial receivables | 104 | 132 | 188 |
| Deferred tax assets | 189 | 182 | 210 |
| Total non-current assets | 26530 | 26295 | 26216 |
| Current assets |  |  |  |
| Inventories | 3650 | 3406 | 3340 |
| Trade receivables | 2470 | 2685 | 2518 |
| Current tax receivable | 9 | 12 | 4 |
| Other operating receivables | 637 | 839 | 1088 |
| Current financial receivables | 37 | 25 | 73 |
| Cash and cash equivalents | 105 | 104 | 193 |
| Total current assets | 6909 | 7071 | 7216 |
| Total assets | 33438 | 33366 | 33432 |
| Equity | 16983 | 16736 | 16913 |
| Non-current liabilities |  |  |  |
| Non-current financial liabilities | 3399 | 3643 | 3666 |
| Pension provisions | 244 | 173 | 213 |
| Other provisions | 459 | 461 | 459 |
| Deferred tax liabilities | 5684 | 5781 | 5910 |
| Total non-current liabilities | 9788 | 10059 | 10247 |
| Current liabilities |  |  |  |
| Current financial liabilities | 2776 | 2791 | 2349 |
| Trade payables | 2473 | 2337 | 2453 |
| Current tax liability | 94 | 112 | 112 |
| Provisions | 185 | 196 | 270 |
| Other operating liabilities | 1139 | 1136 | 1088 |
| Total current liabilities | 6667 | 6571 | 6273 |
| Total liabilities | 16455 | 16630 | 16520 |
| Total equity and liabilities | 33438 | 33366 | 33432 |
| Debt/equity ratio, times | 0.36 | 0.38 | 0.34 |
| Equity/assets ratio, \% | 50.8 | 50.2 | 50.6 |
| Operating capital | 28652 | 28679 | 28385 |
| Capital employed | 23157 | 23081 | 22684 |
| Net financial debt | 6174 | 6345 | 5772 |
| Pledged collateral | 6 | 6 | 17 |
| Contingent liabilities | 122 | 125 | 135 |

## The Group

| Change in equity, SEKm | January-September |  |
| :--- | ---: | ---: |
| Opening equity | $\mathbf{2 0 1 1}$ | 2010 |
| Profit for the period | $\mathbf{1 6 9 1 3}$ | 16504 |
| Other comprehensive income | $\mathbf{1 0 0 1 5}$ | 528 |
| Total comprehensive income | $\mathbf{- 3 5 7}$ | 327 |
| Dividends paid | $\mathbf{6 5 8}$ | 855 |
| Closing equity | $\mathbf{- 5 8 8}$ | $\mathbf{- 5 8 8}$ |


| Share structure |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Share | Votes | No. of shares | No. of votes | Quota value | SEKm |
| A | 10 | 22623234 | 226232340 | 50 | 1131.2 |
| B | 1 | 62132928 | 62132928 | 50 | 3106.6 |
| Total num ber of shares | 84756162 | 288365268 | 4237.8 |  |  |
| Holding of ow $n$ B shares bought back | -760000 | -760000 |  |  |  |
| Total num ber of shares in issue | 83996162 | 287605268 |  |  |  |

The Group

| Cash flow analysis, SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2010 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-11 | 2-11 | 3-10 | 2011 | 2010 |  |
| Operating activities |  |  |  |  |  |  |
| Profit before tax | 455 | 428 | 329 | 1384 | 810 | 1388 |
| Adjustments for non-cash items * | 285 | 237 | 285 | 803 | 816 | 811 |
| Paid income taxes | -161 | -169 | 10 | -396 | -693 | -704 |
| Cash flow from operating activities before changes in working capital | 579 | 496 | 624 | 1791 | 933 | 1495 |
| Cash flow from changes in working capital |  |  |  |  |  |  |
| Change in inventories | -259 | 45 | -256 | -307 | -254 | -428 |
| Change in trade receivables and other operating receivables | 309 | -211 | -23 | 53 | -44 | -139 |
| Change in trade payables and other operating liabilities | 96 | 140 | 192 | 99 | 225 | 595 |
| Cash flow from operating activities | 726 | 470 | 537 | 1636 | 860 | 1523 |
| Investing activities |  |  |  |  |  |  |
| Acquisition of non-current assets | -449 | -427 | -373 | -1 301 | -1 061 | -1 692 |
| Disposal of non-current assets | 2 | 5 | 8 | 18 | 80 | 107 |
| Change in non-current financial receivables | 0 | 13 | - | 41 | -13 | -12 |
| Cash flow from investing activities | -446 | -409 | -366 | -1 243 | -994 | -1597 |
| Financing activities |  |  |  |  |  |  |
| Change in financial liabilities and current financial receivables | -279 | 450 | -169 | 105 | 657 | 681 |
| Dividends paid to the shareholders of the parent company | - | -588 | - | -588 | -588 | -588 |
| Cash flow from financing activities | -279 | -138 | -169 | -483 | 69 | 93 |
| Cash flow for the period | 0 | -77 | 3 | -90 | -66 | 19 |
| Opening cash and cash equivalents | 104 | 178 | 110 | 193 | 182 | 182 |
| Exchange difference in cash and cash equivalents | 0 | 3 | -4 | 2 | -8 | -8 |
| Closing cash and cash equivalents | 105 | 104 | 109 | 105 | 109 | 193 |


| Change in net financial debt, SEKm | Quarter |  |  | January-September |  | Full year 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-11 | 2-11 | 3-10 | 2011 | 2010 |  |
| Opening net financial debt | -6 345 | -5 752 | -6 284 | -5 772 | -5683 | -5 683 |
| Cash flow from operating activities | 726 | 470 | 537 | 1636 | 860 | 1523 |
| Cash flow from investing activities (excl financial receivables) | -446 | -422 | -366 | -1 284 | -981 | -1 585 |
| Dividends paid | - | -588 | - | -588 | -588 | -588 |
| Actuarial revaluation of pension liability | -77 | 14 | 81 | -82 | 96 | 94 |
| Foreign exchange effects and changes in fair value | -32 | -67 | 76 | -84 | 341 | 468 |
| Closing net financial debt | -6174 | -6345 | -5 955 | -6 174 | -5955 | -5772 |

* The adjustments consist primarily of depreciation according to plan and write-do wns of fixed assets, change in value of biological assets, change in provisions, interests in earnings of associated companies, currency effects and revaluations of financial instruments as well as capital gains/losses on sale of fixed assets.

Interim report January-September 2011
The Parent Company

| Income statement, SEKm |  | Quarter |  | January-September year |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |


| Balance sheet, SEKm | $\mathbf{2 0 1 1}$ | 2011 | 2010 |
| :--- | ---: | ---: | ---: |
|  | 30 Septem ber | 30 June 31 December |  |
| Non-current assets | $\mathbf{2 0 ~ 3 0 2}$ | 19954 | 19666 |
| Current assets | $\mathbf{5 8 1 8}$ | 5955 | 5896 |
| Total assets | $\mathbf{2 6 1 2 0}$ | 25909 | 25562 |
|  |  |  |  |
| Restricted equity | $\mathbf{5 9 1 5}$ | 5915 | 5915 |
| Non-restricted equity | $\mathbf{5 2 6 3}$ | 5038 | 5235 |
|  |  |  |  |
| Untaxed reserves | $\mathbf{2 6 3 2}$ | 2587 | 2518 |
| Provisions | $\mathbf{1 4 1 1}$ | 1490 | 1663 |
| Liabilities | $\mathbf{1 0 8 9}$ | 10879 | 10231 |
| Total equity and liabilities | $\mathbf{2 6 1 2 0}$ | 25909 | 25562 |
|  |  |  |  |
| Pledged collateral | $\mathbf{6}$ | 6 | 6 |
| Contingent liabilities | $\mathbf{1 1 4}$ | 132 | $\mathbf{1 7 7}$ |

Sales to Group companies accounted for SEK 80 million (99) of operating income for January-September.

Net financial items include the result from hedging equity in foreign subsidiaries totalling SEK -45 million (432).

The parent company's investments in property, plant and equipment and intangible non-current assets totalled SEK 30 million (18).

## The Group

| Quarterly figures, SEKm | 2011 |  | Q1 | 2010 |  |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2010 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 |  | Q4 | Q3 | Q2 | Q1 | 2011 | 2010 |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 4518 | 4787 | 4721 | 4747 | 4205 | 4227 | 4400 | 14026 | 12833 | 17581 |
| Operating costs | -3 686 | -3983 | -3875 | -4 078 | -3 516 | -3650 | -3782 | -11544 | -10 948 | -15 026 |
| Depreciation and amortisation according to plan | -319 | -316 | -306 | -312 | -314 | -318 | -308 | -941 | -939 | -1 251 |
| Interest in earnings of associates | 6 | 5 | 18 | 4 | 7 | 8 | 9 | 28 | 24 | 28 |
| Items affecting comparability* | - | - | - | 264 | - | - | - | - |  | 264 |
| Operating profit | 519 | 492 | 558 | 625 | 383 | 268 | 320 | 1570 | 971 | 1596 |
| Net financial items | -64 | -64 | -58 | -48 | -54 | -55 | -52 | -186 | -161 | -208 |
| Profit before tax | 455 | 428 | 501 | 578 | 329 | 214 | 268 | 1384 | 810 | 1388 |
| Tax | -112 | -125 | -131 | -402 | -113 | -81 | -89 | -368 | -282 | -684 |
| Profit for the period | 343 | 302 | 370 | 176 | 216 | 133 | 178 | 1015 | 528 | 704 |
| Diluted earnings per share, SEK | 4.1 | 3.6 | 4.4 | 2.1 | 2.6 | 1.6 | 2.1 | 12.1 | 6.3 | 8.4 |
| Net sales |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 2102 | 2215 | 2170 | 2223 | 1982 | 1955 | 1982 | 6487 | 5919 | 8142 |
| lggesund Paperboard | 1296 | 1340 | 1257 | 1291 | 1225 | 1139 | 1195 | 3892 | 3558 | 4849 |
| Holmen Timber | 254 | 221 | 151 | 147 | 162 | 150 | 128 | 626 | 439 | 586 |
| Holmen Skog | 1469 | 1594 | 1697 | 1456 | 1281 | 1441 | 1408 | 4759 | 4130 | 5585 |
| Holmen Energi | 437 | 436 | 494 | 556 | 419 | 408 | 549 | 1367 | 1376 | 1932 |
| Elimination of intra-group net sales | -1037 | -1019 | -1 046 | -924 | -863 | -864 | -862 | -3102 | -2 589 | -3 513 |
| Group | 4518 | 4787 | 4721 | 4747 | 4205 | 4227 | 4400 | 14026 | 12833 | 17581 |
| Operating profit/loss |  |  | - |  |  |  |  |  |  |  |
| Holmen Paper** | 105 | 70 | 57 | -141 | -129 | -170 | -178 | 231 | -477 | -618 |
| lggesund Paperboard | 199 | 238 | 244 | 231 | 243 | 180 | 163 | 681 | 587 | 817 |
| Holmen Timber | -30 | -38 | -27 | -6 | 8 | 11 | 7 | -95 | 27 | 20 |
| Holmen Skog** | 164 | 178 | 221 | 203 | 212 | 214 | 189 | 563 | 615 | 818 |
| Holmen Energi | 108 | 75 | 107 | 127 | 96 | 90 | 182 | 289 | 368 | 495 |
| Group-w ide costs | -27 | -36 | -37 | -52 | -45 | -46 | -45 | -100 | -136 | -188 |
| Elimination of internal operating profit/loss | 1 | 5 | -7 | 0 | -3 | -11 | 2 | 0 | -12 | -12 |
| Items affecting comparability* |  | - | - | 264 | - | - | - | - | - | 264 |
| Group | 519 | 492 | 558 | 625 | 383 | 268 | 320 | 1570 | 971 | 1596 |
|  |  |  | - |  |  |  |  |  |  |  |
| Operating margin, \% ** |  |  | - |  |  |  |  |  |  |  |
| Holmen Paper | 5.0 | 3.1 | 2.6 | -6.3 | -6.5 | -8.7 | -9.0 | 3.6 | -8.1 | -7.6 |
| lggesund Paperboard | 15.4 | 17.8 | 19.4 | 17.9 | 19.8 | 15.8 | 13.7 | 17.5 | 16.5 | 16.9 |
| Holmen Timber | -12.0 | -17.2 | -17.9 | -4.3 | 5.2 | 7.6 | 5.3 | -15.5 | 6.1 | 3.5 |
| Group | 11.5 | 10.3 | 11.8 | 7.6 | 9.1 | 6.4 | 7.3 | 11.2 | 7.6 | 7.6 |
| Return on operating capital, \% ** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 6.1 | 4.0 | 3.3 | -7.6 | 6.4 | -8.3 | -8.4 | 4.4 | -7.7 | -7.7 |
| Iggesund Paperboard | 17.0 | 20.9 | 22.3 | 21.8 | 23.1 | 17.4 | 16.1 | 20.0 | 18.9 | 19.7 |
| Holmen Timber | -8.1 | -10.6 | -8.4 | -2.3 | 3.9 | 7.1 | 5.9 | -9.0 | 5.4 | 2.7 |
| Holmen Skog | 5.2 | 5.7 | 7.0 | 6.7 | 7.4 | 7.5 | 6.6 | 6.0 | 7.2 | 7.1 |
| Holmen Energi | 13.3 | 9.2 | 13.2 | 15.7 | 12.0 | 11.2 | 22.6 | 11.9 | 15.3 | 15.4 |
| Group | 7.2 | 6.9 | 7.9 | 5.1 | 5.5 | 3.9 | 4.8 | 7.4 | 4.7 | 4.8 |
| Key indicators |  |  |  |  |  |  |  |  |  |  |
| Return on capital employed, \% ** | 9.0 | 8.7 | 9.9 | 6.4 | 6.7 | 4.8 | 5.8 | 9.2 | 5.8 | 5.9 |
| Return on equity, \% | 8.1 | 7.3 | 8.8 | 4.2 | 5.2 | 3.2 | 4.3 | 8.1 | 4.3 | 4.2 |
| Deliveries |  |  | - |  |  |  |  |  |  |  |
| New sprint and magazine paper, '000 tonnes | 402 | 426 | 419 | 467 | 425 | 420 | 421 | 1246 | 1266 | 1732 |
| Paperboard, '000 tonnes | 121 | 127 | 118 | 121 | 118 | 110 | 115 | 365 | 343 | 464 |
| Saw n timber, '000 m³ | 141 | 123 | 78 | 74 | 77 | 71 | 62 | 343 | 211 | 285 |
| Harvesting company forests, '000 m³ | 734 | 792 | 664 | 762 | 711 | 882 | 643 | 2190 | 2236 | 2999 |
| Production of company hydro pow er, GWh | 342 | 234 | 276 | 299 | 268 | 255 | 323 | 852 | 846 | 1145 |

* Items affecting comparability in the forth quarter 2010 refers to write-down of fixed assets, provisions for restructuring and revaluation
of forest.
** Excl. items affecting comparability.


## The Group

| Full year review, SEKm | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 17581 | 18071 | 19334 | 19159 | 18592 | 16319 | 15653 | 15816 | 16081 | 16655 |
| Operating costs | -15 025 | -15 175 | -16 630 | -15 548 | -14954 | -13 205 | -12570 | -12306 | -12 205 | -12 460 |
| Depreciation and amortisation according to plan | -1 251 | -1320 | -1 343 | -1 337 | -1 346 | -1 167 | -1 156 | -1 166 | -1 153 | -1 126 |
| Interest in earnings of associates | 28 | 45 | 50 | 12 | 11 | 20 | 25 | -6 | -10 | -3 |
| Items affecting comparability * | 264 | - | -361 | 557 | - | - | - | - | - | -620 |
| Operating profit | 1596 | 1620 | 1051 | 2843 | 2303 | 1967 | 1952 | 2338 | 2713 | 2446 |
| Net financial items | -208 | -255 | -311 | -261 | -247 | -233 | -206 | -212 | -149 | -152 |
| Profit before tax | 1388 | 1366 | 740 | 2582 | 2056 | 1734 | 1746 | 2126 | 2564 | 2294 |
| Tax | -684 | -360 | -98 | -1 077 | -597 | -478 | -471 | -675 | -605 | -108 |
| Profit for the year | 704 | 1006 | 642 | 1505 | 1459 | 1256 | 1275 | 1451 | 1959 | 2186 |
| Diluted earnings per share, SEK | 8.4 | 12.0 | 7.6 | 17.8 | 17.2 | 14.8 | 15.1 | 17.5 | 23.6 | 26.4 |
| Operating profit by business area |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper** | -618 | 340 | 280 | 623 | 754 | 631 | 487 | 747 | 1664 | 2410 |
| lggesund Paperboard | 817 | 419 | 320 | 599 | 752 | 626 | 809 | 1001 | 818 | 455 |
| Holmen Timber | 20 | 21 | 13 | 146 | 80 | 13 | 5 | 18 | -6 | -79 |
| Holmen Skog** | 818 | 605 | 632 | 702 | 643 | 537 | 586 | 516 | 450 | 455 |
| Holmen Energi | 495 | 414 | 327 | 272 | 197 | 301 | 178 | 193 | -26 | 49 |
| Group-w ide costs and eliminations | -200 | -178 | -159 | -56 | -123 | -141 | -113 | -137 | -187 | -224 |
| Items affecting comparability * | 264 | - | -361 | 557 | - | - | - | - | - | -620 |
| Transferred operations | - | - | - | - | - | - | - | - | - | - |
| Group | 1596 | 1620 | 1051 | 2843 | 2303 | 1967 | 1952 | 2338 | 2713 | 2446 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |
| Non-current assets | 26028 | 25694 | 26506 | 26153 | 25354 | 25793 | 23381 | 20940 | 21357 | 19150 |
| Current assets | 6950 | 6075 | 7268 | 6549 | 6138 | 5709 | 5149 | 4743 | 4922 | 5366 |
| Financial receivables | 454 | 407 | 828 | 541 | 649 | 712 | 459 | 675 | 688 | 432 |
| Total assets | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 | 28989 | 26358 | 26967 | 24948 |
| Equity | 16913 | 16504 | 15641 | 16932 | 16636 | 16007 | 15635 | 15366 | 15185 | 14072 |
| Deferred tax liability | 5910 | 5045 | 4819 | 5482 | 5030 | 5143 | 5177 | 4557 | 4370 | 4014 |
| Financial liabilities and interest-bearing provisions | 6227 | 6091 | 8332 | 6518 | 6634 | 7351 | 5335 | 4044 | 4496 | 3593 |
| Operating liabilities | 4382 | 4536 | 5809 | 4310 | 3841 | 3713 | 2842 | 2391 | 2916 | 3269 |
| Total equity and liabilities | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 | 28989 | 26358 | 26967 | 24948 |
| Cash flow |  |  |  |  |  |  |  |  |  |  |
| Operating activities | 1523 | 2873 | 1660 | 2476 | 2358 | 2471 | 2331 | 2443 | 3498 | 3786 |
| Investing activities | -1597 | -818 | -1124 | -1315 | -947 | -3 029 | -1195 | -726 | -1810 | -1669 |
| Cash flow after investments | -74 | 2054 | 536 | 1161 | 1411 | -558 | 1136 | 1717 | 1688 | 2117 |
| Key indicators |  |  |  |  |  |  |  |  |  |  |
| Return on capital employed, \% ** | 6 | 7 | 6 | 10 | 10 | 9 | 10 | 12 | 16 | 18 |
| Return on equity, \% | 4 | 6 | 4 | 9 | 9 | 8 | 8 | 10 | 14 | 16 |
| Debt/equity ratio | 0.34 | 0.34 | 0.48 | 0.35 | 0.36 | 0.41 | 0.31 | 0.22 | 0.25 | 0.22 |
| Dividend |  |  |  |  |  |  |  |  |  |  |
| Ordinary dividend, SEK | 7 | 7 | 9 | 12 | 12 | 11 | 10 | 10 | 11 | 10 |
| Extra dividend, SEK | - | - | - | - | - | - | - | 30 | - | - |

* Items affecting comparability in 2010 refers to $w$ rite-dow $n$ of fixed assets (SEK -555 million), provisions for restructuring (SEK -231 million) and revaluation of forest (SEK + 1050 million).
Items affecting comparability in 2008 of cost SEK 361 million relate to provisions and costs due to restructure and closure of mills and result effects from fire
Items affecting comparability in 2007 relate to a w rite-dow $n$ of goodw ill and tangible fixed assets of SEK-1 603 million within Holmen Paper, a reversed w rite-dow $n$ of SEK 60 million w ithin Holmen Timber, and a positive revaluation of forests by SEK 2100 million w ithin Holmen Skog.
** Excl. items affecting comparability
Stated in accordance w ith IFRS from 2004. As far as Holmen is concerned, the principal difference betw een IFRS and previous accounting principles is that forest assets are valued and stated in the accounts at fair value, that goodw ill is no longer depreciated according to plan, and that the fair value of financial assets and liabilities
that are hedged are taken into the balance sheet


## Holmen in brief

Holmen's business concept is to develop and run profitable business within three product-oriented business areas for printing paper, paperboard and sawn timber as well as two raw material-oriented business areas for forest and energy. Europe is the key market.

The business area Holmen Paper manufactures printing paper for daily newspapers, magazines, directories, advertising material and books at two Swedish mills and one Spanish mill. Iggesund Paperboard produces paperboard for consumer packaging and graphics printing at one Swedish and one English mill. Holmen Timber produces sawn timber at two Swedish sawmills. Annual production capacity is 1750000 tonnes of printing paper, 530000 tonnes of paperboard and 860000 cubic metres of sawn timber.

Holmen Skog manages the Group's forests covering just over one million hectares. The annual volume harvested in company forests is some 2.5 million cubic metres. Holmen Energi is responsible for the Group's hydro power assets and for developing the Group's business within the energy sector. Normal yearly production amounts to some 1100 GWh of electric power at wholly and partly owned hydro power stations in Sweden. Holmen Skog and Holmen Energi are also responsible for the Group's wood and electricity supply in Sweden.

## Press and analyst conference

On the publication of the interim report, a press and analyst conference will be held at 14.30 CET on Wednesday, October 26. Venue: Grand Hôtel, Blasieholmshamnen 8, Stockholm. Holmen President and CEO Magnus Hall will present and comment on the report. The presentation will be held in English.

The conference is also directly available as a webcast on Holmen's website, www.holmen.com. You may also participate in the conference by telephone, by calling +46 (0)8 50559853 (within Sweden), +44 (0)203 0432436 (from the rest of Europe) or +18664584087 (from the US) no later than 14.25 CET.

## Financial reports in 2011

2 February $2012 \quad$ Year-end report 2011

## Financial reports in reports in 2012

8 May 2012 Interim report January-March
14 August 2012 Interim report January-June
26 October 2012 Interim report January-september

[^1][^2]
[^0]:    * Excl. items affecting comparability

[^1]:    In its capacity as issuer, Holmen AB is releasing the information in this interim report for January-September 2011 in accordance with Chapter 17 of the Swedish Securities Market Act (2007:528). The information was distributed to the media for publication at 13.00 CET on Wednesday October 262011.

[^2]:    This is a translation of the Swedish interim report of Holmen Aktiebolag (publ.). In the event of inconsistency between the English and the Swedish versions, the Swedish version shall prevail.

