

Press Release  
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## Orc Software adds Strategic Partner in New Zealand and Australia

### Continues global expansion strategy offering additional regional services

**Hong Kong & Sydney, Tuesday 16 December, 2008** – Orc Software (SSE: ORC), the leading global provider of technology for advanced derivatives trading and connectivity solutions, today announced a reseller agreement with New Zealand-based financial services solutions provider Chelmer.

Chelmer has provided trading systems, software development, consultancy and support services to the New Zealand and Australia financial services community since 1988.

The partner agreement enables Chelmer to resell the Orc CameronFIX solution and to provide additional consultancy services and support to customers in New Zealand and Australia.

CameronFIX is the high performance, low-latency FIX Protocol solution used by leading global Sell-side and Buy-side firms for messaging, order routing and market data alike. FIX is no longer just a means of enabling out-of-the-box connectivity; instead it should provide the best of both worlds in terms of standardization and performance.

“One of Orc’s key global business strategies is to partner with reputable regional financial solution providers to further facilitate the continued geographical uptake of Orc’s solutions,” says Greg Chambers, President, Orc Software, Asia Pacific. “We welcome New Zealand firm Chelmer to the Orc partner program, confident they will provide quality additional services and support for our shared customers in the region.”

“Orc Software has an excellent market reputation for providing optimized, robust FIX connectivity,” says Andy Robertson, Managing Director, Chelmer. “Partnering with Orc provides Chelmer with an advanced FIX gateway and monitoring together with the expertise that many industry participants require. The open technology standards used by Orc CameronFIX is consistent with our own and enables us to build our own applications on top of Orc’s best-in-class order routing for back office trade handling and settlements. We look forward to a mutually beneficial partnership that will produce valuable business benefits and operational enhancements for our customers in New Zealand and Australia.”

#### **About Chelmer**

Chelmer is a New Zealand-based company specialising in financial services solutions. Formed in 1988 to provide services and support of front end trading systems used by the New Zealand banking community, Chelmer has grown into New Zealand’s leading systems integrator, consulting company and technology supplier to the wider financial services industry.

Since 1999, Chelmer has been 50% owned by staff and 50% owned by the publicly listed global registry company, Computershare (CPU.AX). This combination provides the benefits of stability, strength and recognition of a global organisation with the expertise and knowledge of local management.

Chelmer is an active member of the FIX Protocol organisation, and has provided FIX consultancy and development services to leading Exchanges, buy side and sell side clients worldwide.

#### **About Orc Software**

Orc Software (SSE: ORC) is the leading global provider of powerful solutions for the worldwide financial industry in the critical areas of advanced derivatives trading and low latency connectivity. Orc’s competitive edge lies in its depth of knowledge of the derivatives trading world gained by deploying advanced solutions for sophisticated traders for over 20 years.

Orc Trading and Orc Connect provide the tools for making the best trading and connectivity decisions... strong analytics, unmatched market access, powerful automated trading functionality, high performance futures and options trading capabilities, ultra-low latency, and risk management.

Orc's customers include leading banks, trading and market-making firms, exchanges, brokerage houses, institutional investors and hedge funds.

Orc provides sales and quality support services from its offices across EMEA, Americas, Asia Pacific. Through the Orc Partner Vantage Program, we expand our market reach in additional geographies, working together with partners who add local knowledge and expertise. By providing access to our technical skills and marketing support that includes channel-focused partnering and joint marketing programs, Orc is fully committed to the success of our partners.

For more information, please visit [www.orcsoftware.com](http://www.orcsoftware.com).

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