# UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 September 2011













Bayport Management Limited (Registration number 54787 C1/GBL)

## **Condensed Consolidated Statement of Comprehensive Income**

		Three mon	ths ended	Six month	ns ended
		30-Sep-11	30-Sep-10	30-Sep-11	30-Sep-10
	Notes	\$	\$	\$	\$
Continuing operations					
Interest income		27,599,749	18,760,482	53,294,903	37,738,559
Interest expense		(5,179,665)	(4,192,755)	(10,179,672)	(8,951,716)
Net interest income		22,420,084	14,567,727	43,115,231	28,786,843
Other income		2,104,483	762,514	3,339,233	1,436,273
Total income		24,524,567	15,330,241	46,454,464	30,223,116
Operating expenses		(12,721,286)	(9,231,387)	(24,571,470)	(17,496,272)
Foreign exchange loss		(567,298)	(3,645)	(1,464,113)	(689,332)
Loan loss provisions		(3,118,088)	(1,142,643)	(5,315,620)	(3,066,609)
Profit before tax		8,117,895	4,952,566	15,103,261	8,970,903
Tax expense	3	(3,233,847)	(2,256,300)	(6,240,562)	(3,949,616)
Profit for the period		4,884,048	2,696,266	8,862,699	5,021,287
Other comprehensive income Exchange differences arising on translating foreign operations		(1,836,849)	2,220,005	(2,778,900)	(1,443,380)
Exchange differences arising on translation of loan to subsidiaries		(2,642,380)	(23,639)	(3,431,412)	(577,520
Net loss on cash flow hedges	10	(1,731,347)		(277,016)	
Other comprehensive (loss)/ income for the period		(6,210,576)	2,196,366	(6,487,328)	(2,020,900
Total comprehensive (loss)/ income for the period		(1,326,528)	4,892,632	2,375,371	3,000,387
Profit attributable to:					
Owners of the company		4,239,395	2,002,083	7,485,845	3,807,660
Non-controlling interests		644,653	694,183	1,376,854	1,213,627
Non controlling interests		4,884,048	2,696,266	8,862,699	5,021,287
Total comprehensive (loss)/incom	e attributal	ble to:			
Owners of the Company		(1,727,123)	3,695,027	1,419,538	2,048,09
Non-controlling interests		400,595	1,197,605	955,833	952,292
Non controlling interests		(1,326,528)	4,892,632	2,375,371	3,000,387

# Condensed Consolidated Statement of Financial Position as at 30 September 2011

	Notes	30-Sep-11 \$	31-Mar-11 \$
Assets			
Non-current assets		6 071 070	5,813,537
Property, plant and equipment	5	6,871,272 231,879	175,650
Intangible assets		25,000	25,000
Other investments		574,167	598,495
Deferred tax assets		4,027,316	4,027,316
Goodwill	10	385,662	8,829,727
Other financial assets	10	12,115,296	19,469,725
		12/110/220	
Current assets			
Net advances	7	193,959,490	155,272,499
Inventories		89,656	120,031
Other receivables and prepayments		21,793,446	14,735,626
Cash and cash equivalents		25,118,443	42,416,317
Deferred expenses		2,154,745	1,610,880
		243,115,780	214,155,353
Total assets		255,231,076	233,625,078
Equity and liabilities			
Equity			
Stated capital	8	14,302	14,302
Share premium		5,323,145	5,323,145
Other reserves		10,342,247	10,059,847
Translation reserve		(15,135,958)	(9,323,952)
Cash flow hedging reserve		525,442	802,458
Retained earnings		47,259,413	40,033,253
Equity attributable to equity holders		48,328,591	46,909,053
Non-controlling interests		14,281,265	13,325,432 <b>60,234,485</b>
Total equity		62,609,856	60,234,463
Non-current liabilities			
Borrowings	9	121,709,289	121,745,009
Finance lease obligations		707,606	711,857
Deferred tax liabilities		233,945	72,162
		122,650,840	122,529,028
Current liabilities	11		342,586
Shareholders loans	11	29,361,537	18,382,916
Trade and other payables		10,815,902	5,221,527
Bank overdrafts (secured)	0	23,437,710	19,661,724
Borrowings	9	566,138	494,623
Finance lease obligations		2,865,864	2,207,264
Deferred revenue		2,865,864 284,484	202,005
Witholding tax		2,638,745	4,348,920
Current tax		69,970,380	50,861,565
Total liabilities		192,621,220	173,390,593
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Total equity and liabilities	2	255,231,076	233,625,078

## Condensed Consolidated Statement of Changes in Equity

	Stated capital	Share premium	Translation reserve	Cash flow hedging reserve	Other reserves	Retained earnings	Attributable to owners of the parent	Non- controlling interests	Total
	\$	\$	\$	5	Š	\$	\$	\$	\$
Balance at 01 April 2010	14,302	5,350,328	(6,696,946)	-	9,438,673	31,763,104	39,869,461	7,593,187	47,462,648
Profit for the period	_				1,601,057	2,206,603	3,807,660	1,213,627	5,021,287
Other comprehensive loss		(27,183)	(1,722,971)		-	(9,411)	(1,759,565)	(261,335)	(2,020,900)
Total comprehensive (loss)/income	-	(27,183)	(1,722,971)	-	1,601,057	2,197,192	2,048,095	952,292	3,000,387
Issue of shares in subsidiary								1,266,527	1,266,527
Investment in subsidiary	-			-				(16,269)	(16,269)
Balance at 30 September 2010	14,302	5,323,145	(8,419,917)	-	11,039,730	33,960,296	41,917,556	9,795,737	51,713,293
Balance at 01 April 2011	14,302	5,323,145	(9,323,952)	802,458	10,059,847	40,033,253	46,909,053	13,325,432	60,234,485
Profit for the period	-				282,400	7,203,445	7,485,845	1,376,854	8,862,699
Other comprehensive (loss)/income	-	- 10.	(5,812,006)	(277,016)		22,715	(6,066,307)	(421,021)	(6,487,328)
Total comprehensive (loss)/income			(5,812,006)	(277,016)	282,400	7,226,160	1,419,538	955,833	2,375,371
Balance at 30 September 2011	14,302	5,323,145	(15,135,958)	525,442	10,342,247	47,259,413	48,328,591	14,281,265	62,609,856

## **Condensed Consolidated Statement of Cash Flows**

	Six mont	hs ended
	30-Sep-11	30-Sep-10
	\$	\$
Operating activities		
Profit before tax	15,103,261	8,970,903
Adjustments for:		
Finance costs	10,179,672	8,951,716
Depreciation of property, plant and equipment and intangibles	897,733	746,206
Profit on disposal of property, plant and equipment	(3,631)	(737)
Increase in provision for credit impairment	5,315,620	3,066,609
Unrealised foreign currency losses	1,405,274	1,138,193
Operating cash flows before movements in working capital	32,897,929	22,872,890
Increase in gross advances	(54,448,344)	(14,407,262)
Decrease in inventories	23,172	59,646
Increase in other receivables and prepayments	(1,602,368)	(830,318)
Increase in trade and other payables	1,864,428	1,611,666
Cash (used in)/ generated from operations	(21,265,183)	9,306,622
Interest paid	(4,174,572)	(8,951,876)
Income taxes paid	(6,577,031)	(4,087,534)
Net cash used in from operating activities	(32,016,786)	(3,732,788)
Investing activities		
Proceeds on disposal of property, plant and equipment	55,247	53,837
Purchases of property, plant and equipment and intangibles	(2,226,030)	(999,783)
Repayment of loans to group companies		33,769,878
Net cash (used in)/generated from investing activities	(2,170,783)	32,823,932
Financing activities		
Net increase/(decrease) in borrowings	11,369,664	(24,158,190)
Net cash generated from/(used in) financing activities	11,369,664	(24,158,190)
Net (decrease) /increase in cash and cash equivalents	(22,817,905)	4,932,954
Cash and cash equivalents at the beginning of the period	37,194,790	(2,286,758)
Effect of foreign exchange rate changes	(74,344)	(114,236)
Cash and cash equivalents at the end of the period		
Bank balances and cash	14,302,541	2,531,960

#### **Notes to the Condensed Consolidated Financial Statements**

#### 1. Background

Bayport Management Limited (the "Company") was initially incorporated in the British Virgin Isles. As from 2 March 2005 the Company migrated to a Mauritian entity and is now incorporated in Mauritius. On 28th July 2011, the company converted from a private company to a public company. The Company is the holding company for the following entities whose operations are based in Africa, South America and United Kigndom:

#### Subsidiary

Bayport Financial Services Limited
Bayport Financial Services Ghana Limited
Bayport Financial Services Uganda Limited
Bayport Financial Services (T) Limited
Consumer Finance Corporation Limited
Money Quest Investments (Proprietary) Limited
Actvest Limited
Bayport Financial Services Namibia (Proprietary) Limited
Bayport Financial Services Rwanda SARL
Empresa de Microcredito S.A. Fimsa S.A.
Cashfoundry Limited
Bayport Financial Services Lesotho Ltd (dormant)

#### Country of incorporation/operation

Zambia
Ghana
Uganda
Tanzania
Ghana
Botswana
Mauritius
Namibia
Rwanda
Colombia
United Kingdom
Lesotho

The Company's registered office is at DTOS Ltd, 10th Floor, Raffles Tower, Ebene, Mauritius and the Company's principal place of business is at 3rd Floor, Ebene Skies, Rue De L'Institut, Ebene, Mauritius.

The Group is involved in in the provision and underwriting of unsecured term finance to the employed mass market which has traditionally been under-serviced in its credit needs.

#### 2. Basis of preparation

#### 2.1 Statement of compliance

The condensed consolidated financial statements have been prepared using accounting policies consistent with International Financial Reporting Standards ("IFRSs") and in accordance with International Accounting Standard (IAS) 34 Interim Financial Reporting.

#### 2.2 Significant accounting policies

The condensed consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain non-current assets and financial instruments.

The same accounting policies, presentation and methods of computation are followed in these condensed consolidated financial statements as were applied in the preparation of the Group's consolidated financial statements for the year ended 31 March 2011.

#### 2.3 Functional and presentation currency

For the purpose of presenting condensed consolidated financial statements, the assets and liabilities of the Group's foreign operations are expressed in United States Dollars using exchange rates prevailing at reporting date. Income and expenses items are translated at average rates of exchange for the period.

#### Notes to the Condensed Consolidated Financial Statements (continued)

#### 3. Income tax charge

Interim period income tax is accrued based on estimated average annual effective income tax rates for each entity within the Group.

#### 4. Dividends

During the period ended 30 September 2011 no dividends were paid or declared.

#### 5. Property, plant and equipment

During the period, the Group spent USD 2.21 million on acquisition of land and building, office equipment, furniture and fittings, computer equipment, motor vehicles, leasehold improvements and intangible assets.

#### 6. Acquisition of Subsidiary

#### **Cashfoundry Limited**

In July 2011, the group incorporated Cashfoundry Limited, registered in England and Wales. The company will be involved in payday lending activities and is expected to commence trading in February 2012.

#### Impact of acquisition on the result of the Group

Included in the profit for the period is loss of USD 188,814 attributable to Cashfoundry Limited.

#### 7. Net advances

	30-Sep-11	31-Mar-11
	\$	\$
Gross advances	202,281,288	158,458,931
Impairment provision	(8,321,798)	(3,186,432)
Net advances	193,959,490	155,272,499
Impairment provision		
Balance at the beginning of the period	3,186,432	2,383,938
Foreign exchange differences	(180,254)	(229,727)
Impairment provision raised	5,315,620	5,109,273
Amounts written off against the impairment provision		(4,077,052)
Total impairment provision	8,321,798	3,186,432

#### 8. Issued capital

Issued capital as at 30 September 2011 amounted to USD14,302. There were no movements in the issued share capital of the Company in the period ended 30 September 2011.

### Notes to the Condensed Consolidated Financial Statements (continued)

#### 9. Borrowings

Corporate Bonds Standard Chartered Bank (Ghana) Standard Chartered Bank (Zambia) Standard Chartered Bank (Zambia) Standard Chartered Bank (Uganda) Standard Chartered Bank (Uganda) Standard Chartered Bank (Tanzania) Barclays Renovations Loan Account (Zambia) Social Security National Insurance Trust of Ghana Social Security National Insurance Trust of Ghana Fidelity Bank (Ghana) Stanbic Bank (Zambia) Stanbic Bank (Uganda) The Citizen Entrepreneurial Development Agency (Botswana) The Unit Trust of Tanzania (UTT) Africa Life Assurance Company (Zambia) Zambia State Insurance Corporation (ZSIC) Limited Bank of Africa (Tanzania) Barclays Bank (Zambia) 2,963,808	110,068,086 5,965,684 2,899,793 1,007,137 2,374,897 227,180 6,817,099 1,709,221 3,518,130 1,258,920
Standard Chartered Bank (Ghana)  Standard Chartered Bank (Zambia)  Standard Chartered Bank (Uganda)  Standard Chartered Bank (Uganda)  Standard Chartered Bank (Tanzania)  Barclays Renovations Loan Account (Zambia)  Social Security National Insurance Trust of Ghana  Social Security National Insurance Trust of Ghana  Fidelity Bank (Ghana)  Stanbic Bank (Zambia)  Stanbic Bank (Uganda)  The Citizen Entrepreneurial Development Agency (Botswana)  The Unit Trust of Tanzania (UTT)  Africa Life Assurance Company (Zambia)  Zambia State Insurance Corporation (ZSIC) Limited  Bank of Africa (Tanzania)  7,176,923  6,067,090  1,912,842  4,141,125  Barclays Renovations Lights  4,141,125  Barclays Renovation	2,899,793 1,007,137 2,374,897 227,180 6,817,099 1,709,221 3,518,130
Standard Chartered Bank (Zambia) 6,067,090 Standard Chartered Bank (Uganda) 1,912,842 Standard Chartered Bank (Tanzania) 4,141,125 Barclays Renovations Loan Account (Zambia) 190,396 Social Security National Insurance Trust of Ghana 5,513,772 Fidelity Bank (Ghana) 1,338,727 Stanbic Bank (Zambia) 2,154,863 Stanbic Bank (Uganda) 1,062,690 The Citizen Entrepreneurial Development Agency (Botswana) 133,444 The Unit Trust of Tanzania (UTT) - Africa Life Assurance Company (Zambia) 4,184,100 Zambia State Insurance Corporation (ZSIC) Limited 836,954 Bank of Africa (Tanzania) 1,133,860	1,007,137 2,374,897 227,180 6,817,099 1,709,221 3,518,130
Standard Chartered Bank (Uganda)  Standard Chartered Bank (Tanzania)  Barclays Renovations Loan Account (Zambia)  Social Security National Insurance Trust of Ghana  Fidelity Bank (Ghana)  Stanbic Bank (Zambia)  Stanbic Bank (Uganda)  The Citizen Entrepreneurial Development Agency (Botswana)  The Unit Trust of Tanzania (UTT)  Africa Life Assurance Company (Zambia)  Zambia State Insurance Corporation (ZSIC) Limited  Bank of Africa (Tanzania)  1,912,842  4,141,125  4,141,125  Bank 2,513,772  Fidelity Bank (Ghana)  5,513,772  Fidelity Bank (Ghana)  1,338,727  Stanbic Bank (Uganda)  1,062,690  1,062,690  1,33,444  The Unit Trust of Tanzania (UTT)  Africa Life Assurance Company (Zambia)  2,154,863  1,33,444  The Unit Trust of Tanzania (UTT)  Africa Life Assurance Company (Zambia)  1,133,860	2,374,897 227,180 6,817,099 1,709,221 3,518,130
Standard Chartered Bank (Tanzania) 4,141,125 Barclays Renovations Loan Account (Zambia) 190,396 Social Security National Insurance Trust of Ghana 5,513,772 Fidelity Bank (Ghana) 1,338,727 Stanbic Bank (Zambia) 2,154,863 Stanbic Bank (Uganda) 1,062,690 The Citizen Entrepreneurial Development Agency (Botswana) 133,444 The Unit Trust of Tanzania (UTT) - Africa Life Assurance Company (Zambia) 4,184,100 Zambia State Insurance Corporation (ZSIC) Limited 836,954 Bank of Africa (Tanzania) 1,133,860	227,180 6,817,099 1,709,221 3,518,130
Barclays Renovations Loan Account (Zambia) 190,396 Social Security National Insurance Trust of Ghana 5,513,772 Fidelity Bank (Ghana) 1,338,727 Stanbic Bank (Zambia) 2,154,863 Stanbic Bank (Uganda) 1,062,690 The Citizen Entrepreneurial Development Agency (Botswana) 133,444 The Unit Trust of Tanzania (UTT) Africa Life Assurance Company (Zambia) 4,184,100 Zambia State Insurance Corporation (ZSIC) Limited 836,954 Bank of Africa (Tanzania) 1,133,860	6,817,099 1,709,221 3,518,130
Social Security National Insurance Trust of Ghana  Fidelity Bank (Ghana)  Stanbic Bank (Zambia)  Stanbic Bank (Uganda)  The Citizen Entrepreneurial Development Agency (Botswana)  The Unit Trust of Tanzania (UTT)  Africa Life Assurance Company (Zambia)  Zambia State Insurance Corporation (ZSIC) Limited  Bank of Africa (Tanzania)  5,513,772  1,338,727  1,133,860	1,709,221 3,518,130
Fidelity Bank (Ghana)  Stanbic Bank (Zambia)  Stanbic Bank (Uganda)  The Citizen Entrepreneurial Development Agency (Botswana)  The Unit Trust of Tanzania (UTT)  Africa Life Assurance Company (Zambia)  Zambia State Insurance Corporation (ZSIC) Limited  Bank of Africa (Tanzania)  1,133,860	3,518,130
Stanbic Bank (Zambia) 2,154,863 Stanbic Bank (Uganda) 1,062,690 The Citizen Entrepreneurial Development Agency (Botswana) 133,444 The Unit Trust of Tanzania (UTT) - Africa Life Assurance Company (Zambia) 4,184,100 Zambia State Insurance Corporation (ZSIC) Limited 836,954 Bank of Africa (Tanzania) 1,133,860	
The Citizen Entrepreneurial Development Agency (Botswana)  The Unit Trust of Tanzania (UTT)  Africa Life Assurance Company (Zambia)  Zambia State Insurance Corporation (ZSIC) Limited  Bank of Africa (Tanzania)  133,444  4,184,100  836,954  Bank of Africa (Tanzania)  1,133,860	1,258,920
The Citizen Entrepreneurial Development Agency (Botswana)  The Unit Trust of Tanzania (UTT)  Africa Life Assurance Company (Zambia)  Zambia State Insurance Corporation (ZSIC) Limited  Bank of Africa (Tanzania)  1,133,860	
The Unit Trust of Tanzania (UTT)  Africa Life Assurance Company (Zambia)  Zambia State Insurance Corporation (ZSIC) Limited  Bank of Africa (Tanzania)  1,133,860	167,133
Zambia State Insurance Corporation (ZSIC) Limited 836,954 Bank of Africa (Tanzania) 1,133,860	3,198,294
Zambia State Insurance Corporation (ZSIC) Limited 836,954 Bank of Africa (Tanzania) 1,133,860	852,879
Bank of Africa (Tanzania) 1,133,860	1,342,280
Barclays Bank (Zambia) 2,963,808	-
	-
Mukuba Pension Trust (Zambia) 627,615	-
Société Générale - Social Security Bank (Ghana) 2,969,620	-
Bancolombia (Colombia) 263,382	-
Dann Regional (Colombia) 522,560	-
Banco Colpatria (Colombia) 52,192	-
Amount due within 12 months presented as current liabilities (23,437,710)	(19,661,724)
121,709,289	121,745,009

The Bonds have been retranslated to USD as at 30 September 2011 and a gain of USD 8,167,049 has been recognised in other comprehensive income for the period ended 30 September 2011.

#### 10. Reporting of financial instruments

As part of the requirements of the Bond issue, the Company entered into a cross currency swap agreement with Citi Bank NA London on 23 November 2010 to hedge its exposure of converting the SEK relating to the Bonds into USD.

As at 30 September 2011, interest receivable accrued on the swap amounted to USD 11,450,606 and interest payable on the swap amounted to USD 10,381,423. These amounts are included in other receivables and prepayments, and in trade and other payables respectively.

The cross currency swap is a derivative designated as, and effective as a hedging instrument. The market value of the derivative as at 30 September 2011 was USD 385,662. A loss on the swap of USD 8,444,065 has been offset against the gain on retranslation on the Bonds of USD 8,167,049, and a net loss of USD 277,016 recognised in other comprehensive income.

#### 11. Related party transactions

The shareholders loan of USD 342,586 was repaid in May 2011.

#### 12. Events after the reporting period

On 12 October 2011, the Group issued 1 year promissory notes with a nominal amount of SEK 79,000,000. The promissory notes bear interest of 11% per annum, payable on the redemption date of 12 October 2012. The terms of the Bonds require that certain financial covenants are met. The promissory notes rank junior to the Corporate Bonds.