

## PRESS RELEASE

Halmstad, March 16, 2012

### HMS receives 16 MSEK order.

**HMS Networks AB (publ) has signed a development and supply agreement with one of the leading North American manufacturers of industrial automation and power control equipment. The agreement concerns a new product for EtherNet/IP communications, connecting advanced power control components to industrial networks. The agreement is worth 2 MSEK during 2012 and an additional 7 MSEK per annum during the following two years, in total 16 MSEK over the three year period.**

During recent years EtherNet/IP has established itself as one of the most successful Ethernet technologies for demanding industrial systems. HMS Anybus® technology including the new Device Level Ring (DLR) protocol for high speed- and high performance applications is now being adapted to the customer's specific requirements and will be embedded in the customer's communication products in the field of energy distribution.

"This order confirms our position as a leading partner providing competitive industrial networking solutions to global automation companies. HMS has the ability to deliver leading edge, reliable and cost effective solutions that meet the requirements of our most demanding customers." says Kevin Knake, Key Account Manager at HMS.

"I am happy to announce that HMS has received this prestigious order. Especially since one of the key factors for winning this business is our new FPGA based NP40 technology, which combines high performance, flexibility and small size packed together with our software suites – all required for this demanding application." says Staffan Dahlström, CEO at HMS Networks AB.

#### **For more information please contact:**

CFO HMS Networks AB Gunnar Högberg, telephone: +46-35 17 29 95  
CEO HMS Networks AB Staffan Dahlström, telephone: +46-35 17 29 01

**HMS Networks AB (publ)** is a world-leading supplier of communication technology for industrial automation. Sales amounted to SEK 384 million in 2011. Over 90% of these sales were to customers located outside Sweden. All development and the major portion of manufacturing are carried out at the head office in Halmstad. Sales offices are located in Japan, China, Germany, Denmark, India, UK, USA, Italy and France. HMS has 240 employees and produces network interface cards and products to interconnect different networks under the trademark Anybus®. The network interface cards are embedded in automation equipment such as inverter drives, robots, control systems and sensors. This allows subcomponents in machines to communicate with one another and with different networks in order to build more efficient and flexible automation systems with reduced energy consumption. HMS is listed on NASDAQ-OMX Nordic Exchange in Stockholm in the category Small Cap, Information Technology.