# Condensed consolidated interim report for the third quarter 2008

Beginning of interim period: End of interim period:	1.1.2008 30.09.2008
Beginning of financial year: End of financial year:	1.1.2008 31.12.2008
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# **Brief description**

AS Trigon Property Development is a real estate development company which was set up after the division of AS Viisnurk.

AS Trigon Property Development currently owns one real estate development project involving a 40-hectare area in the City of Pärnu, Estonia.

The Group's shares are listed in the Main List of Tallinn Stock Exchange. The majority owner of AS Trigon Property Development is OÜ Trigon Wood. The entity with the ultimate control over the Company is TDI Investments KY that is registered in Finland and is owned by Scandinavian private investors.

# **Management report**

## **Overview of business areas**

At 29 June 2007, the division plan of AS Trigon Property Development was signed pursuant to which the manufacturing unit, i.e. the construction materials division and furniture division were spun off from AS Trigon Property Development. This resolution was adopted at the General Meeting of Shareholders at 6 August 2007. After the division, the main activity of AS Trigon Property Development will continue to be real estate development. The balance sheet date for the division is 19 September 2007 when the registry department of Pärnu County Court registered the division.

## Investments

As at the end of third quarter 2008, AS Trigon Property Development owned one development project involving a 40 hectare area in the City of Pärnu, Estonia. Commercial real estate for the logistics, warehousing and light industries will be developed on this area.

## Staff

The continuing operations of AS Trigon Property Development had no employees as at 30 September 2008 and 31 December 2007.

## **Financial ratios**

	EEK tho	us	thous EUR		
Balance sheet	9 months 2008	9 months 2007	9 months 2008	9 months 2007	
Total assets	129 118	131 599	8 252	8 411	
Return on assets	-6.54%	23.80%	-6.54%	23.80%	
Equity	125 880	128 414	8 044	8 207	
Return on equity	-6.70%	24.39%	-6.70%	24.39%	
Debt ratio	2.51%	2.42%	2.51%	2.42%	
	EEK tho	us	thous EUR		
Share (30.09)	9 months 2008	9 months 2007	9 months 2008	9 months 2007	
Closing price of the share (EEK/EUR)	13.77	37.24	0.88	2.38	
Earnings per share (EEK/EUR)	-1.88	6.96	-0.12	0.44	
Price-to-earnings (PE) ratio	-	5.35	-	5.35	
Book value of the share (EEK/EUR)	27.98	28.54	1.79	1.82	
Price-to-book ratio	0.49	1.30	0.49	1.30	
Market capitalisation	61 952	167 541	3 959	10 708	

Return on assets = net profit / total assets

Return on equity = net profit/ equity

Debt ratio = liabilities / total assets

Earnings per share = net profit/ number of shares

Price-to-earnings (PE) ratio = closing price of the share / earnings per share

Book value of the share = equity / number of shares

Price-to-book ratio = closing price of the share / book value of the share

Market capitalisation = closing price of the share \* number of shares

## **Risks**

## Interest rate risk

Interest rate risk is the risk that the interest rates of the Company's liabilities differ significantly from the market interest rates. The interest rate risk of AS Trigon Property Development is limited to the difference between the fixed interest rates of the Company's long-term borrowings and the market interest rates. At the time of preparing these financial statements, the market interest rates were higher than the interest rates of the Company's borrowings; therefore the fair value of the loan assumed by the Company is lower than its carrying amount.

## Foreign exchange risk

Foreign exchange risk is the Company's risk of incurring major losses due to exchange rate fluctuations. At the time of preparing the interim report, AS Trigon Property Development does not have any foreign exchange risk as all assets and liabilities of the Company are denominated in Estonian kroons.

## **Operating environment risk**

The Company is exposed to the risk of real estate prices and real estate rental prices. The Company is not exposed to the market risk arising from financial instruments, because it does not hold any securities or derivates.

## Fair value

The fair values of cash, accounts receivable, short-term loans and borrowings do not materially differ from their book values. The fair value of long-term loans and borrowings is presented in Note 3.

## **Group structure**

## Shares of subsidiaries

	OÜ VN Niidu Kinnisvara
Country of location	(Estonia)
Number of shares 31.12.2007 (pcs)	1
Ownership percentage 31.12.2007	100
Number of shares 30.09.2008 (pcs)	1
Ownership percentage 30.09.2008	100

OÜ VN Niidu Kinnisvara was set up for the development of land located in the area of Niidu Street, Pärnu. At the time of preparing the financial statements, it is the only subsidiary of AS Trigon Property Development which was retained post-division by Trigon Property Development AS.

# **Condensed consolidated interim report**

## Management Board's declaration

The Management Board confirms the correctness and completeness of the consolidated condensed unaudited interim report of AS Trigon Property Development for the third quarter 2008 as set out on pages 6 -14.

The Management Board confirms that:

- 1. the accounting policies used in the preparation of the condensed consolidated interim report are in compliance with International Financial Reporting Standards (IFRS) as adopted in the European Union. The presentation of the condensed interim report is in compliance with the requirements of IAS 34 *Interim Financial Reporting*;
- 2. the interim report presents a true and fair view of the financial position, the results of operations and cash flows of the Group;
- 3. group entities are going concerns.

Member of the Management Board

Allery

Aivar Kempi

19 November 2008

	EEK thous	EEK thous	EUR thous	EUR thous
	30.09.2008	31.12.2007	30.09.2008	31.12.2007
Cash	112	372	7	24
Receivables and prepayments	162	84	10	5
Total current assets	274	456	17	29
Investment property (note 2)	128 844	137 251	8 235	8 772
Total non-current assets	128 844	137 251	8 235	8 772
TOTAL ASSETS	129 118	137 707	8 252	8 801
Borrowings (note 3)	196	392	13	25
Payables and prepayments	496	450	32	29
Total current liabilities	692	842	45	54
Long-term borrowings (note 3)	2 546	2 546	163	163
Total non-current liabilities	2 546	2 546	163	163
Total liabilities	3 238	3 388	208	217
Share capital at nominal value (note 4)	44 991	44 991	2 875	2 875
Share premium	3 537	3 537	226	226
Statutory reserve capital	4 499	4 499	288	288
Retained earnings	72 853	81 292	4 655	5 195
Total equity	125 880	134 319	8 044	8 584
TOTAL LIABILITIES AND EQUITY	129 118	137 707	8 252	8 801

# Condensed consolidated balance sheet

The notes to the condensed consolidated interim report presented on pages 11-14 are an integral part of this report.

# Condensed consolidated income statement

	EEK thous	EEK thous	EEK thous	EEK thous	EUR thous	EUR thous	EUR thous	EUR thous
	Third quarter 2008	Third quarter 2007	9 months 2008	9 months 2007	Third quarter 2008	Third quarter 2007	9 months 2008	9 months 2007
Continuing operations								
Rental income (note 6)	117	86	351	257	7	5	22	16
Expenses related to investment property	-45	-60	-135	-120	-3	-3	-9	-7
Gross profit	72	26	216	137	4	2	13	9
Administrative and general expenses	-43	-68	-167	-68	-3	-4	-11	-4
Change in value of investment property (note 2)	-2 233	6 623	-8 695	19 870	-142	423	-555	1 270
Other operating income	0	0	226	0	0	0	14	0
Operating profit (loss)	-2 204	6 581	-8 420	19 939	-141	421	-539	1 275
Net financial income	0	0	-19	-19	0	0	-1	-1
Profit (loss) from continuing operations	-2 204	6 581	-8 439	19 920	-141	421	-540	1 274
Profit from discontinued operations	0	668	0	11 875	0	43	0	758
Profit (loss) before income tax	-2 204	7 249	-8 439	31 795	-141	464	-540	2 032
Corporate income tax	0	0	0	-475	0	0	0	-30
NET PROFIT (LOSS) FOR THE PERIOD	-2 204	7 249	-8 439	31 320	-141	464	-540	2 002
Basic earnings per share (note 5)	-0.49	1.61	-1.88	6.96	-0.03	0.10	-0.12	0.44
Diluted earning per share (note 5)	-0.49	1.61	-1.88	6.96	-0.03	0.10	-0.12	0.44

The notes to the condensed consolidated interim report presented on pages 11-14 are an integral part of this report.

Condensed consolidated cash flow statement	Condensed	consolidated	cash	flow	statement
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	EEK thous	EEK thous	EUR thous	EUR thous
	9 months 2008	9 months 2007	9 months 2008	9 months 2007
Cash flows from operating activities				
Profit from continuing operations	-8 439	19 920	-540	1 274
Adjustments for:				
Change in value of investment property (note 2)	8 695	-19 870	555	-1 270
Interest charge	19	19	1	1
Changes in working capital:	275	69	16	5
Change in receivables and prepayments related to operating activities	-78	-3	-5	0
Change in liabilities and prepayments related to operating activities	46	52	3	3
Cash generated from operations	243	118	14	8
Interest payments	-19	-19	-1	-1
Paid income tax	0	-475	0	-30
Cash flows from operating activities related to discontinued operations	0	10 003	0	639
Total cash flows from operating activities	224	9 627	13	616
Cash flows from investing activities				
Capital expenditure on investment property (note 2)	-288	0	-18	0
Cash flows from investing activities related to discontinued operations	0	-14 924	0	-954
Cash flows from investing activities	-288	-14 924	-18	-954
Cash flows from financing activities				
Repayment of loans	-196	-196	-12	-13
Payment of dividends (note 4)	0	-5 399	0	-345
Cash flows from financing activities related to discontinued operations	0	2 558	0	163
Total cash flows from financing activities	-196	-3 037	-12	-195
NET INCREASE/DECREASE IN CASH BALANCE	-260	-8 334	-17	-533
Total cash flows related to discontinued operations	0	-2 363	0	-152
Cash and bank related to discontinued operations at the beginning of the period	0	6 360	0	407
Cash transferred to discontinued operations	0	-3 997	0	-255
Cash and bank related to discontinued				
operations at the end of period	0	0	0	0
NET INCREASE/DECREASE IN CASH RELATED TO CONTINUING OPERATIONS	-260	-12 331	-17	-788
OPENING BALANCE OF CASH	372	13 138	24	840
CLOSING BALANCE OF CASH	112	807	7	52

The notes to the condensed consolidated interim report presented on pages 11-14 are an integral part of this report.

EEK thous	Share capital	Share premium	Statutory reserve capital	Currency translation reserve	Retained earnings	Total
Balance 31.12.2006	44 991	11 332	4 499	0	128 811	189 633
Currency translation differences	0	0	0	24	0	24
Net profit for 9 months 2007	0	0	0	0	31 320	31 320
Dividends paid (note 4)	0	0	0	0	-5 399	-5 399
De-merger of the Company	0	-7 795	0	-24	-79 345	-87 164
Balance 30.09.2007	44 991	3 537	4 499	0	75 387	128 414
Balance 31.12.2007	44 991	3 537	4 499	0	81 292	134 319
Net profit for 9 months 2008 Balance 30.09.2008	0 <b>44 991</b>	0 <b>3 537</b>	0 <b>4 499</b>	0 <b>0</b>	-8 439 <b>72 853</b>	-8 439 <b>125 880</b>

# Condensed consolidated statement of changes in equity

EUR thous	Share capital	Share premium	Statutory reserve capital	Currency translation reserve	Retained earnings	Total
Balance 31.12.2006	2 875	724	288	0	8 233	12 120
Currency translation differences	0	0	0	2	0	2
Net profit for 9 months 2007	0	0	0	0	2 002	2 002
Dividends paid (note 4)	0	0	0	0	-345	-345
De-merger of the Company	0	-498	0	-2	-5 072	-5 572
Balance 30.09.2007	2 875	226	288	0	4 818	8 207
Balance 31.12.2007	2 875	226	288	0	5 195	8 584
Net profit for 9 months 2008	0	0	0	0	-540	-540
Balance 30.09.2008	2 875	226	288	0	4 655	8 044

The notes to the consolidated condensed interim financial statements presented on pages 11-14 on are an integral part of these financial statements.

## Notes to condensed consolidated interim report

# Note 1 Accounting methods and evaluation bases used in the preparation of the condensed consolidated interim report

The condensed interim report prepared as at 30 September 2008 include the consolidated results of AS Trigon Property Development and its wholly-owned subsidiary OÜ VN Niidu Kinnisvara (together referred to as the Group). The Group's main area of operations is real estate development.

The accounting policies used for preparing the condensed consolidated interim report of AS Trigon Property Development for the third quarter 2008 are in accordance with International Financial Reporting Standards (IFRS) as adopted in the European Union. The presentation of the consolidated financial statements complies with the requirements of IAS 34 "Interim Financial Reporting". Condensed consolidated interim financial statements should be read together with the consolidated annual report of last year. The accounting policies that have been used in the preparation of the condensed interim report are the same as those used in the consolidated annual report for the year ended 31 December 2007.

Management estimates that AS Trigon Property Development is a going concern and the Group's consolidated interim report for the third quarter 2008 presents a true and fair view of the financial position, the results of operations and the cash flows of AS Trigon Property Development. This interim report has not been audited.

The interim report has been prepared in thousands of Estonian kroons. For the benefit of the reader, the financial information has also been presented in thousands of euros as supplementary information. The official exchange rate of the Bank of Estonia (EUR 1 = EEK 15.6466) has been used to translate the Estonian kroons to euros.

	EEK thous	EUR thous
Balance as of 31.12.2006	128 130	8 189
Incl. continued operations	110 130	7 039
Incl. discontinued operations	18 000	1 150
Gains from change in fair value 9 months 2007	19 870	1 270
Reclassification from property, plant and equipment related to discontinued operations	2 762	176
De-merger of the Company	-20 762	-1 326
Balance as at 30.09.2007	130 000	8 309
Balance as of 31.12.2007	137 251	8 772
Loss from change in fair value 9 months 2008	-8 695	-555
Additional subsequent expenditure	288	18
Balance as at 30.09.2008	128 844	8 235

## Note 2 Investment property

Group currently owns one real estate development project involving a 40-hectare area in the City of Pärnu, Estonia.

The costs related to the management of investment property totalled 135 thousand kroons/9 thousand euros in 9 months 2008 and 120 thousand kroons/7 thousand euros in 9 months 2007.

The property has been rented out until the beginning of construction works under operating lease agreements. Revenue from the leasing of investment property totalled 351 thousand kroons/22 thousand euros in 9 months 2008 and 257 thousand kroons/16 thousand euros in 9 months 2007.

As at 30 September 2008 and 31 December 2007, investment properties were encumbered with mortgages for the benefit of Estonian Republic in the amount of 6 186 thousand kroons/395 thousand euros. Mortgages were set as collateral for long-term borrowings (note 3). As at 30 September 2008 the carrying amount of investment properties encumbered with mortgages was 128 844 thousand kroons/8 235 thousand euros and 31 December 2007, the carrying amount of investment properties encumbered with mortgages was 137 251 thousand kroons/8 772 thousand euros.

## Note 3 Borrowings

	EEK thous	EEK thous	EUR thous	EUR thous
	30.09.2008	31.12.2007	30.09.2008	31.12.2007
Short-term borrowings	196	392	13	25
Long-term borrowings	2 546	2 546	163	163
TOTAL	2 742	2 938	176	188

Borrowings include the instalment payment for land on which interest in the amount of 38 thousand kroons/3 thousand euros per annum is paid. The repayment date of the loan is 2015. Investment property with the carrying amount of 128 844 thousand kroons/8 235 thousand euros as at 30 September 2008 and with the carrying amount of 137 251 thousand kroons/8 772 thousand euros as at 31 December 2007 has been set as collateral for the borrowings. Using the interest rate of 7% per annum, the fair value of the loan is 2 185 thousand kroons/140 thousand euros.

## Note 4 Equity

	Number of shares	Share capital	Share capital
	pcs	EEK	EUR
Balance 30.09.2008	4 499 061	44 990 610	2 875 424
Balance 31.12.2007	4 499 061	44 990 610	2 875 424

The share capital of AS Trigon Property Development is 44 990 610 kroons/2 875 424 euros. The share capital consists of 4 499 061 ordinary shares with the nominal value of 10 kroons/0.64 euros which have been approved by the shareholders, issued and fully paid for. The maximum share capital stipulated in the articles of association is 177 480 800 kroons/11 343 090 euros. Each ordinary share grants one vote to its owner at the General Meeting of Shareholders and the right to receive dividends.

In 2007 the Company paid dividends to the shareholders in the amount of 5 398 873 kroons/345 051 euros, i.e. 1 kroon and 20 cents/7.67 euro cents per share. The income tax on dividends amounted to 475 378 kroons/30 382 euros.

## Note 5 Earnings per share

	EEK	EEK	EUR	EUR
	30.09.2008	30.09.2007	30.09.2008	30.09.2007
Basic earnings per share (basic EPS)	-1.88	6.96	-0.12	0.44
Diluted earnings per share	-1.88	6.96	-0.12	0.44
Book value of the share	27.98	28.54	1.79	1.82
Price to earnings ratio (P/E)	-	5.35	-	5.35
Closing price of the share of AS Trigon Property Development on Tallinn Stock Exchange as at 30.09.	13.77	37.24	0.88	2.38

Basic earnings per share have been calculated on the basis of the net profit for the interim period and the number of shares.

Basic EPS for 9 months 2008 = -8 439 thousand / 4 499 061 = -1.88 kroons/-0.12 euros Basic EPS for 9 months 2007 = 31 320 thousand / 4 499 061 = 6.96 kroons/0.44 euros

Diluted earnings per share equal the basic earnings per share because the Company does not have any potential ordinary shares with the dilutive effect on the earnings per share.

Price to earnings (P/E) ratio for 9 months 2008 = 13.77 / -1.88 = -Price to earnings (P/E) ratio for 9 months 2007 = 37.24 / 6.96 = 5.35

#### Note 6 Net sales

The net sales of AS Trigon Property Development for the 9 months of 2008 totalled 351 thousand kroons/22 thousand euros which consisted of the rental services relating to the registered immovables. The net sales for the 9 months of 2007 totalled 257 thousand kroons/16 thousand euros which also consisted of the rental service relating to the registered immovables.

#### Note 7 Related party transactions

The following parties are considered to be related parties:

- Parent company Trigon Wood OÜ and owners of the parent company;
- Subsidiaries;
- Members of the Management board, the Management Board and the Supervisory Board of AS Trigon Property Development and their close relatives;
- Entities under the control of the members of the Management Board and Supervisory Board;
- Individuals with significant ownership unless these individuals lack the opportunity to exert significant influence over the business decisions of the Group.

The ultimate controlling party of the Group is TDI Investments KY, registered in republic of Finland and belonging to Scandinavian investors.

The remuneration paid to the members of the previous Management and Supervisory Board including taxes:

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	thous EEK 9 months 2008	thous EEK 9 months 2007	thous EUR 9 months 2008	thous EUR 9 months 2007
Board member and other remuneration	0	1 293	0	83
Social security and unemployment insurance taxes	0	445	0	28
TOTAL	0	1 738	0	111

After the spin-off of the construction materials division and furniture division and re-election of the Management and Supervisory Board no remuneration has been paid to the Management or Supervisory board.

There are no potential liabilities to members of the Management Board of Supervisory Board.

In first 9 months 2007 and 2008 Trigon Property Development AS no services or goods were bought from related parties. As at 30 September 2008 Trigon Property Development AS had liabilities to entities under the control of the members of Management Board or Supervisory Board in the amount of 429 thousand kroons/27 thousand euros.