

# Interim report for Q1 2008/09

(July 1 – September 30, 2008)

Release no. 166  
November 12, 2008

*This is a translation into English of the original text in Danish. In case of discrepancies between the two texts, the Danish text shall be considered final and conclusive.*

## Summary – Satair’s growth continues

*Despite more difficult market conditions Satair did well in Q1, posting growth above the expected level. Total revenue in Q1 2008/09 came to USD 113.6 million, up 13%, and operating profit was the highest ever. However, adjustments of currency and interest-rate contracts, etc., resulting from the instability in the financial markets in the first quarter caused the level of profit before tax to be extremely modest.*

*Based upon the sound developments in Q1 the Group maintains the forecast full-year revenue and EBITDA margin before special items. Earnings before tax are forecast in the region of USD 15 million against the previous forecast of USD 20-25 million, primarily as a result of major negative adjustments of currency contracts following the strengthening of the USD.*

Satair’s CEO John Stær has the following comment: Satair was off to a good start in FY 2008/09, posting first-quarter organic growth of 13%. The level of earnings before tax and before the negative adjustments of currency and interest-rate contracts, etc., is the highest level of quarterly earnings ever. However, regrettably we have been hit hard by value adjustments resulting from the strong growth of the USD in the period in review. But in the long term Satair will benefit hugely from a strong USD, so basically we should welcome this development. The growth in air traffic is now beginning to yield, but regardless of the many negative reports from the market we still expect to be able to fulfill the expectations of revenue growth in the range of 5-10% in the current fiscal year. We monitor market developments closely and are making a targeted effort to expand our business by adding several product lines and new service offerings”.

## Q1 2008/09 at a glance

- Revenue came to USD 113.6 million, up 13% from the year-earlier level
  - The Aftermarket Division: USD 77.9 million and 15% growth
  - The OEM Division: USD 35.7 million and 10% growth
- Gross margin: 21.6% compared to 21.3% in the same quarter last year
- First-quarter EBITDA margin before special items: 8.0%, which is on a par with last year
- In the period in review, losses on currency hedging came to a total cost of USD 6.1 million against an income item of USD 2.2 million last year.  
EBITDA: USD 2.7 million against the year-earlier level of USD 10.3 million
- Earnings before tax: USD 0.2 million against USD 5.6 million in the same quarter last year
- Earnings per share, diluted: a modest USD 0.05
- The cash flow from operating activities was negative in an amount of USD 10.2 million against a negative cash flow of USD 2.4 million in the same quarter last year.

## Outlook for 2008/09

Because of the uncertainty in the market of the Aftermarket Division which is more pronounced than previously, and as the Aftermarket Division accounts for some two thirds of the Group’s revenue, the total outlook for fiscal 2008/09 is characterized by more uncertainty than usual.

The Group maintains the forecast for full-year revenue and EBITDA margin before special items. A strengthening of the USD rate means a higher amount in negative adjustments of currency contracts to a total of USD 10.6 million against the previous forecast of USD 2.5 million. That is the main reason why the amount in earnings before tax is now expected in the range of USD 15 million against the previous forecast of USD 20-25 million.

On Wednesday, November 12, 2008 at 10.00am, a **conference call and webcast** on this release will be held in which CEO John Stær and CFO Michael Højgaard will comment on the results and the outlook for the full year.

To attend, call tel. +45 7026 5040 at 9.25am. The conference may be accessed via the link on Satair’s website [www.satair.com](http://www.satair.com). The conference will subsequently be available on Satair’s website.

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## FINANCIAL HIGHLIGHTS AND KEY RATIOS

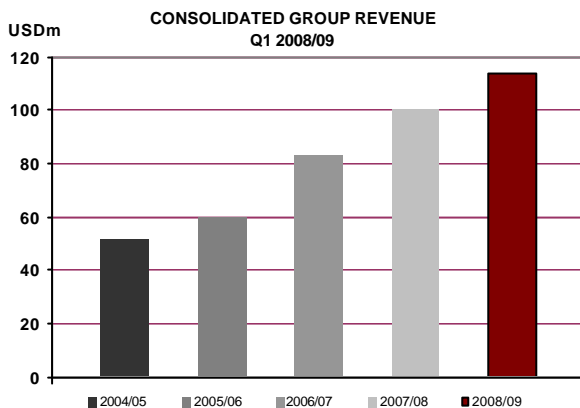
USDm	Q1 2008/09	Q1 2007/08	Full year 2007/08
<b>Income statement:</b>			
Revenue	113.6	100.4	423.7
Gross profit	24.5	21.4	96.4
Staff cost and other costs	(15.4)	(13.4)	(62.3)
Profit before special items, depreciation and amortization (EBITDA before special items)	9.1	8.0	34.0
Profit before depreciation and amortization (EBITDA)	2.7	10.3	37.3
Profit on primary operations (EBIT)	1.6	9.2	33.0
Profit on financial items	(1.5)	(3.7)	(11.6)
Profit before tax	0.2	5.6	21.6
Profit for the period	0.2	3.9	14.8
Share to Satair A/S of profit for the period	0.2	3.9	14.9
<b>Balance sheet:</b>			
Total assets	320.3	279.9	310.5
Share to Satair A/S of shareholders' equity	114.2	107.7	117.4
Interest-bearing debt, net	113.5	88.1	107.9
Invested capital	234.0	190.4	225.6
<b>Statement of cash flows:</b>			
Cash flow from operating activities	(10.2)	(2.4)	(7.9)
Cash flow from investing activities	(0.7)	(0.4)	(8.7)
Cash flow from financing activities	-	-	(13.7)
Net cash flow for the period	(10.9)	(2.8)	(30.3)
<b>Key ratios:</b>			
Gross margin, %	21.6%	21.3%	22.7%
EBITDA margin before special items, %	8.0%	8.0%	8.0%
SG&A, %	13.6%	13.3%	14.7%
EBITDA margin, %	2.3%	10.3%	8.8%
EBIT margin, %	1.4%	9.2%	7.8%
Return on equity, %	0.2%	3.7%	13.5%
Equity ratio, %	35.7%	38.6%	37.8%
<b>Share-related key ratios:</b>			
No. of shares, end of period	4,282,252	4,262,267	4,282,252
Average no. of shares, restated	4,232,664	4,276,403	4,294,414
Earnings per share, USD	0.05	0.92	3.47
Earnings per share, diluted, USD	0.05	0.92	3.46
Cash flow from operating activities per share, USD	(2.4)	(0.6)	(1.8)
Book value per share, USD	26.7	25.3	27.4
Listed share price, DKK	186.4	301.6	232.0
Market cap, USDm	153.0	244.5	210.0
<b>Other indicators</b>			
USD/DKK, at the end of the period	522	526	473
Average rate USD/DKK	497	542	508
Average no. of employees	533	518	526

All key ratios are calculated on the basis of interim data and have not been annualized. The definitions of key ratios used above are in accordance with "Recommendations and Key Ratios 2005" issued by the Danish Society of Financial Analysts. Definitions of the applied key ratios appear on p. 7 of the Annual Report 2007/08. The interim figures are unaudited.

## DEVELOPMENTS IN Q1 2008/09

The international financial crisis has caused considerable uncertainty and lowered activity levels in national economies worldwide and this development will lead to more uncertainty in Satair's business areas in the long term.

Satair posted first-quarter revenue of USD 113.6 million, reflecting growth of 13% all of which was organic. In view of the current business trends, the Group's first-quarter performance was satisfactory.



After several years of strong growth rates, the level of air traffic began a slow descent this summer, and the figures now reflect an actual decline. In September 2008 international air traffic declined by 2.9% from the year-earlier level, whereas capacity increased by 1.1% from the same month last year. Thus, for the first time since the SARS crisis in 2003 global passenger volumes have declined while, at the same time, the increase in capacity is remarkably low. The decline is noticeable in all continents but is most pronounced in Asia. Also, the rate of economic growth in India and China is decreasing faster than anticipated.

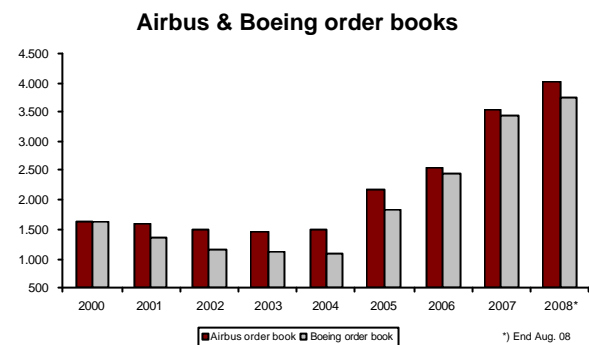
The decline is also clearly discernible in the market for air freight (cargo), where traffic levels in September dropped 7.7% from the year-earlier level. The decline in Asia/Pacific was 10.6%, with cargo levels in Europe and North America shedding around 7%.

But there is also a positive side-effect of the international economic recession within aviation. From their peak in July 2008 at USD 147 a barrel, which caused aviation to reel, oil prices have now been more than halved at around USD 65 a barrel. This has a significant impact on airline earnings which is far more important than the negative effect of the declining revenue. For that reason, if oil prices remain low, there is a good chance that airlines will post improved earnings in 2009.

As Satair's earnings depend primarily upon the number of aircraft in operation, the Group will inevitably feel the negative effect of the shrinking demand.

Satair is prepared for a shrinking demand brought about by the prospects of an actual decline in the overall global aftermarket.

As regards the aircraft manufacturers towards whom the services provided by the OEM Division are targeted, the activity level of Airbus remains high while Boeing has been affected for the past two months by a strike which has now stopped. Both aircraft manufacturers have order books containing several years of work, but given the decline in air traffic and the global financial crisis there is a risk that some of the orders on the books will be postponed or cancelled.



Satair continues its efforts to roll out a new IT system, SAP, for the purpose of installing a powerful Group-wide system that enables it to forge closer ties to customers and suppliers, improve its internal processes and develop new services to customers. Implementation began in the UK in April/May 2008, but it proved to be more difficult than anticipated and roll-out is now proceeding at a certain delay. The whole implementation is scheduled for completion in FY 2008/09. The Group gives higher priority to safe and effective implementation than to compliance with the original timetable. The SAP project involves a total investment of approx. USD 6 million.

## THE AFTERMARKET DIVISION

### Revenue by region

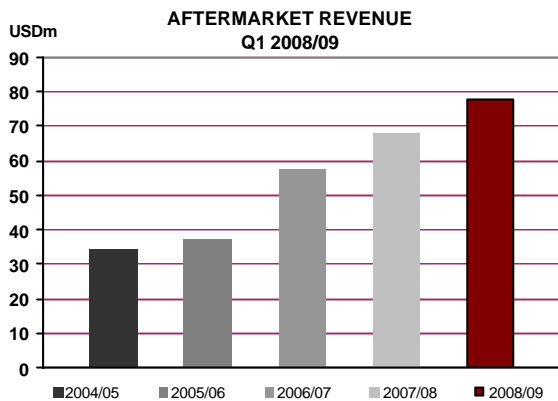
USDm	Q1 08/09	Q1 07/08	Growth Q1
EMEA	30.4	26.2	16%
Asia/Pacific	30.4	25.1	21%
North/South America	17.1	16.6	3%
<b>Total</b>	<b>77.9</b>	<b>67.9</b>	<b>15%</b>

EMEA = Europe, Middle East and Africa.

The Aftermarket Division posted first-quarter revenue of USD 77.9 million in 2008/09. This was on a par with expectations and reflected growth of 15% over last year.

Sales to the individual customers generally vary a great deal from one quarter to the next, partly due to

customer behavior, and partly due to project sales that do not occur regularly. Another contributory factor is a tightening of the credit terms offered to customers.



*EMEA (Europe, Middle East and Africa)* posted revenue growth of 16%. Growth in the Middle East was high at 40%, while the growth rate in Europe stood at 12%. In Europe growth was solid, in particular in Germany and in several small countries, while in the Middle East the highest growth occurred in the main market in the United Arab Emirates where Emirates took delivery of the first Airbus A380.

*Asia /Pacific* posted revenue growth of 21%, driven by fine growth in China, Australia, Singapore and Hong Kong.

*North/South America* achieved revenue growth of 3%. Because of the financial turbulence growth in the US market dropped considerably below the level attained in the past 18 months. The demand for air travel has shrunk considerably, and aircraft capacity has been reduced.

#### Revenue contributed by special products and concepts

Not unexpectedly, revenue under the *IPP concept* continued the upward trend, with first-quarter revenue rising 36% above the year-earlier level.

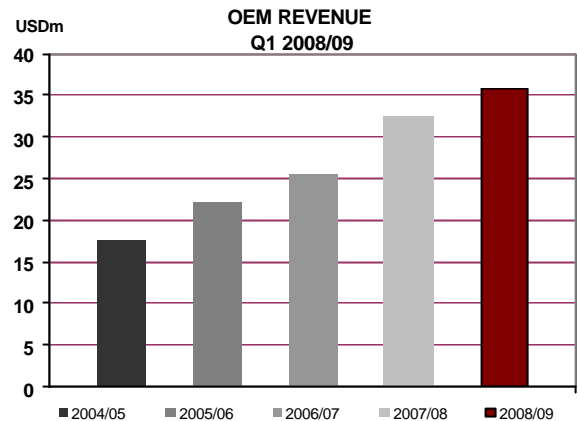
Growth was also driven by individual, large product lines as well as by new supply chain solutions and Boeing's IMM program (Integrated Materials Management).

### THE OEM DIVISION

#### Revenue by region

	Q1 08/09	Q1 07/08	Growth Q1.
EMEA	30.4	27.2	11%
Asia/Pacific	3.0	3.3	(6)%
North/South America	2.3	1.9	16%
<b>Total</b>	<b>35.7</b>	<b>32.4</b>	<b>10%</b>

The OEM Division posted a total of USD 35.7 million in first-quarter revenue, up 10% from the year-earlier level. This was slightly below expectations and reflected an adverse effect of approx. 1 percentage point of the strong USD rate, as approx. 50% of the Division's sales are settled in EUR and GBP.



*EMEA*, which contributes by far the largest part of the OEM Division's sales, reported first-quarter revenue growth of 11%, the main driver being the positive development in sales to the customers with whom Satair has signed service provider agreements. Growth in the production rates of these customers has a direct effect on demand, and that explains the significant increase in sales to customers such as Airbus, Aircelle, Westland and EADS Socata compared to last year.

*Asia/Pacific* posted a decline in revenue of 6% from last year mainly as a result of lower sales to Korea and, to a lesser degree, customers in China where several customers have postponed the start-up of new production programs.

*North/South America* reported revenue growth of 16%. Much of this growth was contributed by the largest customer in this market, who resumed its purchases of production parts after a period of inventory reductions.

### COMMENTS TO THE ACCOUNTS FOR Q1

Although the rate of the USD rose considerably in the period in review, the average USD rate against DKK and EUR nevertheless remained 8% below the year-earlier level. However, the USD rate rose 6% against GBP.

#### Revenue and gross earnings

The Group posted first-quarter revenue of USD 113.6 million, reflecting organic growth of 13%. Growth was generally unaffected by developments in exchange rates.

Gross earnings came to USD 24.5 million, and the gross margin stood at 21.6% against 21.3% in the

same period last year. In FY 2007/08 the gross margin totaled 22.7%.

The increase in first-quarter gross margin from last year was driven mainly by a changed product mix in the OEM Division. The Aftermarket Division experienced a certain negative impact of fluctuations in exchange rates as the USD/EUR rate has been on the decline since the second quarter of FY 2007/08. A lower USD rate reduces the profit on products purchased in EUR and sold in USD. As Satair purchases products to keep them on stock until they are sold, the effect is delayed, and that had a certain negative impact on the figures for Q1.

### **Operating costs**

Operating costs (staff and other operating costs) aggregated USD 15.4 million against the year-earlier level of USD 13.3 million, up 15% of which an estimated 6 percentage points were attributable to the effect of exchange rates. Accordingly, the actual cost increase amounted to approx. 9% and was driven by general pay increases, capacity growth and current costs relating to the SAP project. The level of operating costs rated to revenue increased by 0.3 percentage point from Q1 2007/08.

### **EBITDA before special items**

The Group posted USD 9.1 million in first-quarter EBITDA before special items, up 14% from the year-earlier level.

The EBITDA margin before special items came to 8.0%, which is unchanged from last year.

### **Hedging of future currency cash flows**

The turbulence in the financial markets escalated in the course of Q1 and was reflected in factors such as major fluctuations in exchange rates. The considerable fluctuations in exchange rates had a major effect on the Group's earnings level. Satair generally benefits from a strong USD rate, as a considerable proportion of sales is settled in USD and a very large proportion of operating costs and part of the cost of goods sold are settled in DKK, EUR or GBP.

Since mid-August 2008 the rate of the USD has been strengthened significantly, and that will cause major fluctuations in the earnings level in the short term. At the same time, changes in exchange rates will affect revenue growth reported in USD.

For a long time it has been Satair's strategy to arrange cover of its expected future cash flows for a period of up to 12 months by means of forward currency contracts and currency options.

Cover is not arranged for the accounting risk caused by the conversion of the revenue posted by subsidiaries in EUR and GBP to USD, which is the Group's

presentation value, but the amount in gross earnings generally reflects a balance as far as currency is concerned, as a corresponding proportion of the goods purchased is also settled in local currency.

At the closing of Q1 2008/09 cover had been arranged of currency risks on the basis of the same principles as at the closing of FY 2007/08. However, because of the rising USD rate the order of magnitude of hedged cash flows was significantly larger at the closing of Q1 2008/09 than at the closing of FY 2007/08.

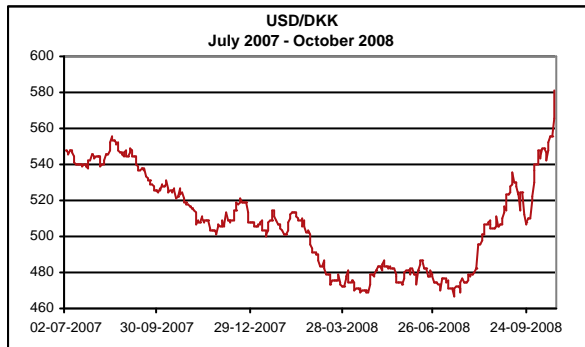
At the closing of Q1 cover had been arranged of an aggregate amount in future cash flows corresponding to USD 83 million at an average USD/DKK rate of 495. These hedging contracts are expected to cover the currency cash flows for the full fiscal year. At the closing of FY 2007/08 cover had been arranged of an amount corresponding to USD 61 million at a level corresponding to USD/DKK 492.

Because of the order of magnitude of the hedging contracts arranged, Satair will not be able to reap the full benefit of the rising USD rate in the short term. However, in keeping with general practice Satair arranged the hedging contracts to reduce budgetary uncertainties. In the remaining three quarters of FY 2008/09 Satair will benefit from the rising USD rate through lower costs and a lower value of new investments and dividends reported in USD.

It is Satair's accounting policy to recognize the full amount in fair value adjustments of hedging contracts in its income statement at the end of the month and at the closing rates for the period, whereas payments and costs are booked at average rates. This causes a considerable timing imbalance between the hedging transaction and the hedged item. Such imbalances are leveled out in the medium term, but the imbalance for Q1 2008/09 is significant.

The currency hedging contracts arranged by Satair have a total negative effect on the first-quarter earnings of USD 6.1 million, reflecting a 10% increase in Q1 of the USD/DKK rate to the closing rate of 521. Currency contributed a total income of USD 2.2 million in Q1 2008/09.

The average USD/DKK rate reflected an 8% decline from the year-earlier level.



Since the closing of Q1 the USD rate has risen even further. The financial implications of a rate of exchange that remains at this higher level are described below in the section: "Financial expectations".

#### Other special items

"Other special items" includes the proportion assignable to Q1 of the estimated costs of the incentive program, amounting to USD 0.3 million (stated under the Black & Scholes formula).

#### EBITDA

EBITDA totaled USD 2.7 million, down from the year-earlier level of USD 10.3 million and reflecting the major adverse effect of the currency hedging arranged.

#### Other income statement items

The amount in amortization and depreciation includes amortization of acquired distribution rights, IT software and investments in non-current assets, and it is recognized in the income statement in accordance with the Group's accounting policies. The item reflects a total cost of USD 1.1 million, which is unchanged from the year-earlier level.

This brings the amount in earnings on primary operations (EBIT) for Q1 2008/09 to USD 1.6 million against the year-earlier level of USD 9.2 million, the decline being due to the hedging contracts arranged which contributed with an aggregate loss of USD 6.1 million against an income item of USD 2.2 million in the first quarter of last year.

#### Financials

Financial net expenses amounted to USD 1.4 million against USD 3.6 million in the same quarter last year.

The current quarter reflects the major impact of an income item of USD 1.3 million relating to exchange rate adjustments of trade debt, etc., in foreign currency. In Q1 2007/08 these adjustments represented a cost item of USD 0.6 million.

Total net debt for the Group at the closing of Q1 came to USD 114 million of which USD 68 million had been hedged by means of interest-rate hedging contracts with an average remaining term of 8 years. The fair

value adjustment of these contracts in Q1 caused an additional negative rate adjustment of USD 1.1 million.

The fair value adjustments reflect the present value of future years' interest-rate hedging and will have no cash flow effect in the current fiscal year, as they are recognized in the income statement on an ongoing basis during the period in accordance with the original plan.

Financial net expenses (interest, etc.) came to USD 1.7 million, which is unchanged from the year-earlier level.

#### Earnings before tax

Against this background the amount in first-quarter earnings before tax came to USD 0.2 million against the year-earlier level of USD 5.6 million.

Adjusted for timing differences from the recognition of currency and interest-rate hedging contracts, the amount in earnings before tax reflected a significant improvement in Q1 from the year-earlier level. This is illustrated in enclosure 2.

#### Balance sheet and cash flows

At the closing of Q1 the balance sheet total came to USD 320 million against USD 311 million at the closing of the previous quarter.

At the closing of Q1 the total amount in invested capital including goodwill came to USD 234 million against USD 226 million at the closing of the previous quarter. This reflects an increase of USD 8 million.

The increase in funds tied up is accounted for exclusively by higher inventories, and the volume of purchases in Q1 went above the defined targets due to structural and organizational factors. The necessary measures have been taken to bring the level of investments in inventories back to normal, and at the closing of FY 2008/09 investments in inventories are expected to have returned to the same level as at the closing of FY 2007/08.

The total cash flow from operating activities in Q1 2008/09 was negative in an amount of USD 10.2 million. Comprehensive measures have been taken to improve the cash flow.

The total amount in first-quarter investments came to USD 0.7 million.

#### OUTLOOK FOR FY 2008/09

##### Market developments

All over the world, the international financial crisis has caused considerable uncertainty and lowered activity levels in the national economies. This is expected to

cause a decline in air traffic in the remaining part of 2008/09.

For that reason aircraft fleets are currently being downsized to match the declining demand, in particular in the USA and to a lesser degree in Europe and Asia/Pacific. As a general rule it is the oldest and most fuel-consuming aircraft that are decommissioned. Satair's sales of parts to these old aircraft are fairly low compared to sales to newer types.

Airbus and other manufacturers of aircraft and helicopters are running at high production levels, and they are expected to remain high throughout 2008/09.

Because of the uncertainty in the market of the Aftermarket Division which is more pronounced than previously, and as the Aftermarket Division accounts for some two thirds of the Group's revenue, the total outlook for fiscal 2008/09 is characterized by more uncertainty than usual. Satair follows developments very closely and adjusts to them on an ongoing basis.

#### Financial expectations

The Group's financial expectations now build upon a USD/DKK rate of 550 against the previous rate of 500 and interest rates that are assumed to remain at the level prevailing at the closing of Q1.

Revenue in 2008/09 is expected to remain unchanged at around USD 445-465 million, reflecting an increase of approx. 7% from FY 2007/08:

- The Aftermarket Division is expected to post approx. USD 305-315 million in revenue.
- The OEM Division is expected to post approx. USD 140-150 million in revenue.

The gross margin is forecast in the region of 21.0-21.5% against the previous forecast of around 21.5-22.0%. The decline of some 1.5 percentage points from the year-earlier level is due mainly to a changed customer and product mix and the effect of exchange rates.

Given the rate of stock turn, the strengthened USD rate is likely to have a limited positive effect on gross earnings in the current fiscal year.

EBITDA before special items is forecast in the range of USD 35-40 million, with an EBITDA margin before special items at an unchanged level of 8.0- 8.5%.

EBITDA before special items came to USD 34.0 million in FY 2007/08, with an EBITDA margin of 8.0%. In case of a USD/DKK rate of 550, the Group expects a rate of costs in the region of 13.0% against 14.7% in FY 2007/08, and the positive effect of the strengthened USD rate is forecast at around USD 3.0-4.0 million against the previous forecast which built upon a USD/DKK rate of 500.

Special items include approx. USD 1.3 million in effect of the warrant program.

Based on an expected USD/DKK rate of 550, the Group expects a loss of USD 10.6 million from fair value adjustments of currency hedging contracts against the previous expectations of USD 2.5 million. The loss is determined on the basis of approx. USD 84 million in net sales of USD against DKK and EUR at an average USD/DKK rate of 495. For each DKK 0.25 change in the USD/DKK rate, the amount in estimated loss on currency hedging will change by up to around USD 3.7 million on the principle that the loss increases as the USD rate grows stronger. This sensitivity is determined before the effect of a reduction in operating costs as and when the USD rate increases.

EBITDA is forecast in the range of USD 25-30 million against the previous level of USD 30-35 million. The EBITDA margin is forecast at around 5.5-6.0% against the previous forecast of 7.0-7.5% and the actual level of 8.8% in FY 2007/08.

Amortization and depreciation are forecast in the range of USD 4.5 million.

Financial items are expected to reflect a cost of approx. USD 7.0 million before value adjustments of interest-rate contracts and translation adjustments of monetary items. Fair value adjustments of interest-hedging contracts are expected to total USD 1.1 million.

Earnings before tax are forecast at around USD 15 million against the previous forecast of USD 20-25 million.

The effective rate of corporation tax in 2008/09 is forecast at around 28%.

#### Forward-looking statements

*The above forward-looking statements, in particular those that relate to future sales and operating profit, are subject to risks and uncertainties as various factors, many of which are outside Satair's control, may cause the actual development to differ materially from the expectations contained in this report. Factors that might affect such expectations include, among others, major changes in the market environment, the product portfolio, the customer portfolio, exchange rates, interest rates and company acquisitions or divestments. See also the section on risks on p. 39-41 of the Annual Report 2007/08.*



## FINANCIAL DIARY

November 12, 2008	Interim report for Q1 2008/09
February 5, 2009	Interim report for Q2 2008/09
May 13, 2009	Interim report for Q3 2008/09
June 30, 2009	Closing of fiscal 2008/09

## ACCOUNTING POLICIES

### Basis of accounting

The interim report contains a summary of the consolidated financial statements of Satair A/S.

The interim report has been prepared in accordance with the International Financial Reporting Standards (IFRS) as approved by the European Union (EU), including IAS 34 on the presentation of interim reports, and other Danish disclosure requirements for listed companies.

The presentation currency is USD.

### Accounting policies

The interim report is presented under the same accounting policies as the Annual Report 2007/08.

### Financial reporting standards for subsequent implementation

The following new accounting standards, amendments and interpretation contributions, which had been approved by the EU as at the balance sheet date, had not been applied prior to the date of their entry into force:

- IFRS 8 requiring the determination of segments and segment information under the internal management reporting approach. This standard replaces the current IAS 14 under which segment information builds upon different business areas and geography. IFRS 8 is planned for implementation beginning in fiscal 2009/10, and the implementation process is currently being considered.
- Amendments to IAS 23 under which borrowing costs must be included in the cost of assets with a long time of production. This amendment is of no relevance to Satair.

The following accounting standards and interpretation contributions, which had not been approved by the EU as at the balance sheet date and have not yet entered into force, had not been applied prior to the date of their entry into force:

- Amendments to IAS 1 requiring a change in the presentation of certain elements in the accounts. The change does not affect the recognition, measurement or presentation of individual transactions or other events.

- Amendments to IFRS 3 and IAS 27 on business combinations and consolidation; amendments to IFRS 2 on share-based payments; amendments to IAS 32 whereby financial liabilities may be classified as equity in certain limited situations, and amendments to a number of accounting standards resulting from the annual improvement project. The amendments are of no relevance to Satair.
- IFRIC 12 on concession arrangements; IFRIC 13 on customer loyalty programs; IFRIC 14 on pension assets; IFRIC 15 on the application of the production method, and IFRIC 16 on hedging in relation to foreign units. The interpretation contributions are of no relevance to Satair.

### Important accounting assessment and estimates

The estimate used by Satair A/S when calculating the carrying amount of assets and liabilities builds upon assumptions that depend upon future events. This includes, among other things, assessments of the need for inventory write-downs. A description of these risks is available on pp. 39-41 of the Annual Report 2007/08.

## STATEMENT BY BOARD OF DIRECTORS AND EXECUTIVE COMMITTEE

The Board of Directors and the Executive Committee today discussed and approved the interim report for the period July 1 – September 30, 2008 of Satair A/S.

The interim report, which contains a summary of the consolidated financial statements of Satair A/S, has been presented in accordance with IAS 34 on the presentation of interim reports and other Danish disclosure requirements for listed companies. The interim report has been presented in accordance with the same accounting policies as the Annual Report 2007/08, including the International Financial Reporting Standards as approved by the EU.

We consider the chosen accounting policies to be appropriate, the accounting estimates to be reasonable and the overall presentation of the interim report to be adequate. In our opinion the interim report gives a true and fair picture of the Group's assets, liabilities and financial position at September 30, 2008 and of the result of the Group's activities and cash flows for the period July 1 – September 30, 2008.

The interim report is unaudited.

Kastrup, November 12, 2008

## Executive Committee

John Stær  
CEO

Morten Olsen  
COO

Michael Højgaard  
CFO

## Board of Directors

N.E. Nielsen, (Chairman)

Dorte Sonne Ekner

Nicholas Howley

Per Iversen

Anja Kongsted

Yves Liénart

Chan Nyuk Lin

Finn Rasmussen

Carsten L. Sørensen

## CONSOLIDATED INCOME STATEMENT

USD '000	1Q 2008/09	1Q 2007/08	Full year 2007/08
Revenue	113,577	100,358	423,710
Cost of good sold	(89,031)	(79,007)	(327,354)
<b>Gross profit</b>	<b>24,546</b>	<b>21,351</b>	<b>96,356</b>
Staff costs	(10,592)	(9,203)	(41,904)
Other costs	(4,816)	(4,142)	(20,406)
<b>Profit before special items and depreciation and amortization (EBIT DA before special items)</b>	<b>9,138</b>	<b>8,006</b>	<b>34,046</b>
Fair value adjustments of certain hedging instruments	(6,148)	2,168	5,704
Other special items	(338)	132	(2,445)
<b>Profit before depreciation and amortization (EBITDA)</b>	<b>2,652</b>	<b>10,306</b>	<b>37,305</b>
Amortization	(745)	(755)	(2,952)
Depreciation	(315)	(355)	(1,387)
<b>Profit on primary operations (EBIT)</b>	<b>1,592</b>	<b>9,196</b>	<b>32,966</b>
Financial income	28	86	1,622
Financial expenses	(1,698)	(1,649)	(6,344)
Foreign currency translation adjustments	1,306	(552)	(2,636)
Fair value adjustment of interest-rate hedging contracts	(1,126)	(1,610)	(4,280)
Profit on investments in associates	62	84	247
<b>Profit before tax</b>	<b>164</b>	<b>5,555</b>	<b>21,575</b>
Income tax expenses	64	(1,614)	(6,735)
<b>Profit for the period</b>	<b>228</b>	<b>3,941</b>	<b>14,840</b>
Attributable to:			
Equity holders of the parent company	228	3,952	14,887
Minority interest	-	(11)	(47)
<b>Profit for the period</b>	<b>228</b>	<b>3,941</b>	<b>14,840</b>
Earnings per share, USD	0.05	0.92	3.47
Earnings per share, diluted, USD	0.05	0.92	3.46

**CONSOLIDATED BALANCE SHEET – ASSETS**

USD '000	Sept. 30, 2008	Sept. 30, 2007	June 30, 2008
<b>Non-current assets:</b>			
Intangible assets	48,594	47,480	48,774
Property, plant and equipment	12,632	8,281	12,924
Investments in associates	1,187	1,336	1,125
Deferred tax	3,430	5,597	4,132
<b>Total non-current assets</b>	<b>65,843</b>	<b>62,694</b>	<b>66,955</b>
<b>Current assets:</b>			
Inventories	161,215	118,483	153,974
Receivables from sales and services	81,832	70,953	81,671
Receivable in corporate tax	2,365	334	882
Other receivables and prepayments	2,575	5,740	3,859
Cash and cash equivalents	6,431	21,662	3,168
<b>Total current assets</b>	<b>254,418</b>	<b>217,172</b>	<b>243,554</b>
<b>Total assets</b>	<b>320,261</b>	<b>279,866</b>	<b>310,509</b>

**CONSOLIDATED BALANCE SHEET – SHAREHOLDERS' EQUITY AND LIABILITIES**

USD '000	Sept. 30, 2008	Sept. 30, 2007	June 30, 2008
<b>Shareholders' equity:</b>			
Share capital	12,745	12,668	12,745
Reserves and retained earnings	101,503	95,162	104,651
<b>Shareholders' equity belonging to the parent company's shareholders</b>	<b>114,248</b>	<b>107,830</b>	<b>117,396</b>
Minority interest	-	68	-
<b>Total shareholders' equity</b>	<b>114,248</b>	<b>107,898</b>	<b>117,396</b>
<b>Non-current liabilities:</b>			
Pension liabilities, etc.	150	-	150
Credit institutions, etc.	47,790	49,770	49,562
<b>Total non-current liabilities</b>	<b>47,940</b>	<b>49,770</b>	<b>49,712</b>
<b>Current liabilities:</b>			
Credit institutions, etc.	72,188	59,971	61,546
Payable to suppliers	63,552	50,759	63,089
Current tax payable	3,017	2,575	2,465
Other current liabilities and prepayments	19,316	8,893	16,301
<b>Total current liabilities</b>	<b>158,073</b>	<b>122,198</b>	<b>143,401</b>
<b>Total liabilities</b>	<b>206,013</b>	<b>171,968</b>	<b>193,113</b>
<b>Total equity and liabilities</b>	<b>320,261</b>	<b>279,866</b>	<b>310,509</b>

**STATEMENT OF CASH FLOWS FOR THE GROUP**

USD '000	Q1 2008/09	Q1 2007/08	Full year 2007/08
Profit before depreciation and amortization (EBITDA)	2,652	10,306	37,305
Non-cash items	5,331	(3,129)	(4,577)
Interest received	45	84	1,567
Interest paid	(1,658)	(1,346)	(6,621)
Paid in corporate tax	(246)	(497)	(4,718)
Change in working capital	(16,310)	(7,843)	(30,832)
<b>Cash flow from operating activities</b>	<b>(10,186)</b>	<b>(2,425)</b>	<b>(7,876)</b>
Acquisition of intangible assets	-	-	443
Acquisition of tangible assets	(459)	(539)	(4,025)
Acquisition of companies	(276)	(131)	(5,964)
Dividend from associates	-	-	(63)
Disposals of property, plant and equipment	37	300	883
<b>Cash flow from investing activities</b>	<b>(698)</b>	<b>(370)</b>	<b>(8,726)</b>
Dividend paid to the shareholders of Satair A/S	-	-	(4,538)
Capital increase (net)	-	-	63
Proceeds from long-term borrowings	-	-	5,900
Repayment of borrowings	-	-	(15,141)
<b>Cash flow from financing activities</b>	<b>-</b>	<b>-</b>	<b>(13,716)</b>
<b>Net cash flow for the period</b>	<b>(10,884)</b>	<b>(2,795)</b>	<b>(30,318)</b>
Cash and cash equivalents less business credit facilities at July 1	(44,474)	(12,047)	(12,047)
Foreign exchange adjustment of cash and cash equivalents	3,214	(767)	(2,109)
<b>Cash and cash equivalents less bank debt at the end of period</b>	<b>(52,144)</b>	<b>(15,609)</b>	<b>(44,474)</b>

## STATEMENT OF SHAREHOLDERS' EQUITY FOR THE GROUP

## 2007/08

USD '000	Share capital	Premium on issue	Reserves		Total	Minorities	Total
			Foreign exchange adjustments	Retained earnings			
<b>Shareholders' equity at July 1, 2007</b>	12,668	42,396	1,264	46,740	103,068	79	103,147
Foreign exchange adjustment of foreign subsidiaries	-	-	505	-	505	-	505
<b>Net income recognized directly in shareholders' equity</b>	-	-	505	-	505	-	505
Profit for the period	-	-	-	3,952	3,952	(11)	3,941
<b>Total income</b>	-	-	505	3,952	4,457	(11)	4,446
Cost of share-based payment	-	-	-	305	305	-	305
<b>Shareholders' equity at September 30, 2007</b>	12,668	42,396	1,769	50,997	107,830	68	107,898

## 2008/09

USD '000	Share capital	Premium on issue	Reserves		Total	Minorities	Total
			Foreign exchange adjustments	Retained earnings			
<b>Shareholders' equity at July 1, 2008</b>	12,745	42,382	2,309	59,960	117,396	-	117,396
Foreign exchange adjustment of foreign subsidiaries	-	-	(3,714)	-	(3,714)	-	(3,714)
<b>Net income recognized directly in shareholders' equity</b>	-	-	(3,714)	-	(3,714)	-	(3,714)
Profit for the period	-	-	-	228	228	-	(228)
<b>Total income</b>	-	-	(3,714)	228	(3,486)	-	(3,486)
Cost of share-based payment	-	-	-	338	338	-	338
<b>Shareholders' equity at September 30, 2008</b>	12,745	42,382	(1,405)	60,526	114,248	-	114,248

**ENCLOSURE 1:  
QUARTERLY RESULTS FOR THE GROUP IN 2008/09 AND 2007/08**

USD '000	2008/09		2007/08		
	Q1	Q4	Q3	Q2	Q1
Revenue	113,577	111,206	111,184	100,962	100,358
The Aftermarket Division	77,923	77,686	73,572	68,740	67,914
The OEM Division	35,654	33,520	37,612	32,222	32,444
Cost of sales	(89,031)	(83,836)	(86,385)	(78,126)	(79,007)
<b>Gross profit</b>	<b>24,546</b>	<b>27,370</b>	<b>24,799</b>	<b>22,836</b>	<b>21,351</b>
Gross margin, %	21.6%	24.6%	22.3%	22.6%	21.3%
Staff costs	(10,592)	(12,440)	(10,308)	(9,953)	(9,203)
Other costs	(4,816)	(6,181)	(5,267)	(4,816)	(4,142)
<b>Profit before special items and amortization and depreciation (EBITDA before special items)</b>	<b>9,138</b>	<b>8,749</b>	<b>9,224</b>	<b>8,067</b>	<b>8,006</b>
EBITDA margin before special items, %	8.0%	7.9%	8.3%	8.0%	8.0%
Fair value adjustment of certain hedging instruments	(6,148)	(1,235)	3,820	951	2,168
Other special items	(338)	(941)	(342)	(1,294)	132
<b>Profit before amortization and depreciation (EBITDA)</b>	<b>2,652</b>	<b>6,573</b>	<b>12,702</b>	<b>7,724</b>	<b>10,306</b>
Amortization	(745)	(732)	(728)	(737)	(755)
Depreciation	(315)	(369)	(318)	(345)	(355)
<b>Profit on primary operations (EBIT)</b>	<b>1,592</b>	<b>5,472</b>	<b>11,656</b>	<b>6,642</b>	<b>9,196</b>
EBIT margin, %	1.4%	4.9%	10.5%	6.6%	9.2%
Financial income	28	834	232	470	86
Financial expenses	(1,698)	(924)	(1,753)	(2,018)	(1,649)
Foreign currency translation adjustments	1,306	(1,447)	(620)	(17)	(552)
Fair value adjustment of interest-rate hedging contracts	(1,126)	2,761	(3,985)	(1,446)	(1,610)
Profit on investments in associates	62	39	62	62	84
<b>Profit before tax</b>	<b>164</b>	<b>6,735</b>	<b>5,592</b>	<b>3,693</b>	<b>5,555</b>
Income tax expenses	64	(2,372)	(1,775)	(974)	(1,614)
<b>Profit for the period in review</b>	<b>228</b>	<b>4,363</b>	<b>3,817</b>	<b>2,719</b>	<b>3,941</b>

## ENCLOSURE 2:

## ANALYSIS OF QUARTERLY EARNINGS – BEFORE RECOGNITION OF CURRENCY AND INTEREST-RATE HEDGING CONTRACTS AND OTHER SPECIAL ITEMS

USD '000	2008/09	2007/08				2007/08
	Q1	Q4	Q3	Q2	Q1	
Revenue	113,577	111,206	111,184	100,962	100,358	423,710
<b>Gross profit</b>	<b>24,546</b>	<b>27,370</b>	<b>24,799</b>	<b>22,836</b>	<b>21,351</b>	<b>96,356</b>
Gross margin, %	21.6%	24.6%	22.3%	22.6%	21.3%	22.7%
Staff and other costs	(15,408)	(18,621)	(15,575)	(14,769)	(13,345)	62,310
SG&A, %	13.6%	16.7%	14.0%	14.6%	13.3%	14.7%
<b>EBITDA, adjusted</b>	<b>9,138</b>	<b>8,749</b>	<b>9,224</b>	<b>8,067</b>	<b>8,006</b>	<b>34,006</b>
EBITDA margin adjusted before special items	8.0%	7.9%	8.3%	8.0%	8.0%	8.0%
Amortization and depreciation	(1,060)	(1,101)	(1,046)	(1,082)	(1,110)	(4,339)
<b>EBIT adjusted</b>	<b>8,078</b>	<b>7,648</b>	<b>8,178</b>	<b>6,985</b>	<b>6,896</b>	<b>29,707</b>
EBIT margin adjusted, %	7.1%	6.9%	7.4%	6.9%	6.9%	7.0%
Financial items, etc, net	(302)	(1,498)	(2,079)	(1,503)	(2,031)	(7,111)
<b>Profit before tax, adjusted</b>	<b>7,776</b>	<b>6,150</b>	<b>6,099</b>	<b>5,482</b>	<b>4,865</b>	<b>22,596</b>
Profit margin before tax, adjusted, %	6.8%	5.5%	5.5%	5.4%	4.8%	5.3%
Fair value adjustment of certain hedging instruments	(6,148)	(1,235)	3,820	951	2,168	5,704
Fair value adjustment of interest-rate hedging contracts	(1,126)	2,761	(3,985)	(1,446)	(1,610)	(4,280)
Other special items	(338)	(941)	(342)	(1,294)	132	(2,445)
<b>Special items, currency and interest – rate hedging, total</b>	<b>(7,612)</b>	<b>585</b>	<b>(507)</b>	<b>(1,789)</b>	<b>690</b>	<b>(1,021)</b>
<b>Profit before tax as reported</b>	<b>164</b>	<b>6,735</b>	<b>5,592</b>	<b>3,693</b>	<b>5,555</b>	<b>21,575</b>

**About Satair**

Satair is among the world's leading distributors of spares for aircraft maintenance and production parts for aircraft manufacturers and is offering an array of services aiming at reducing costs in the supply chain.

Satair is headquartered in Copenhagen, Denmark and serves customers and suppliers globally through 12 sales and warehousing locations in Europe, North America, the Middle East, Asia Pacific and China.

Satair employs more than 500 people worldwide and together they generate annual revenues of more than USD 420 million.

Satair celebrated its 50-year anniversary in 2008.

