



**Press release**

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Interim report 1 January–30 September 2008

## **Doro proves 25 per cent growth and EBIT of SEK 4.7 million (SEK 0.9 m) for Q3**

**Doro's sales improved by 25.3 per cent to SEK 101.9 million in Q3 compared to the same period last year. The improved sales were particularly due to strong growth that continued in the Care business unit. The EBIT for Q3 was SEK 4.7 million, which is a substantial improvement compared to last year (SEK 0.9 m).**

Doro tripled sales in Care Electronics over the third quarter compared to last year, and at year to date sales have risen from about SEK 24.8 million to SEK 90.3 million, comprising 37.4 per cent (10.7 per cent) of total sales.

Doro had sales of SEK 101.9 million (SEK 81.2 m) in Q3 and SEK 241.4 million (SEK 232.5 m) over the first nine months. The operating profit before tax and financial items for Q3 was SEK 4.7 million (SEK 0.9 m) and for the first nine months SEK 2.2 million (SEK 3.1 m).

The cash flow from operations for Q3 was SEK 6.9 million (SEK 1.6 m) and for the first nine months SEK – 20.3 million (SEK - 28.6 m).

“Our easy-to-use mobile phones are now listed by main operators such as TeliaSonera, Telenor, T-Mobile and other leading operators and retailers. Doro is today one of the top five brands in the Nordic GSM market with a steadily increasing market share,” says Jérôme Arnaud, Doro's CEO and continues:

“The growth in Care Electronics is offsetting the decline in other activities in Home and Business Electronics, a decline that have been lower than in previous quarters. Our order intake is steady, and I am pleased to see that our cost control combined with good sales growth has seen us achieve an operating profit (EBIT) of SEK 4.7 million.

At the same time, outlook for fourth quarter is uncertain due to financial crisis and the rapid strengthening of the US dollar. The negative currency effect will be partly offset by a hedge contract.”

The full report is available at [www.doro.com](http://www.doro.com)

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**About Doro**

With over 30 years' experience in telephony Doro is today characterized by innovative and user-friendly consumer electronics products. The company develops markets and sells a wide range of products in three business units: Home Electronics, Business Electronics and Care Electronics. The company's products are sold in more than 30 countries worldwide through a variety of retail outlets, including electronics stores, online stores and specialized channels. The company had sales of SEK 346 million in 2007. Doro's shares are quoted on the Stockholm Stock Exchange, Nordic list, Small companies. Read more about Doro at [www.doro.com](http://www.doro.com)