

Stockholm, May 5, 2009

## Cramo and IBS sign agreement for third stage development

Cramo and IBS today announce the signing of an agreement to further develop and implement an industry specific ERP system for Cramo.

In late 2005, Cramo and IBS signed an agreement that IBS during a period of several years would deliver a new ERP system for Cramo's rental business. The first two stages of the project are now completed and a new agreement for a third development stage has been signed, further strengthening the relationship between the companies. The agreement covers expanded functionality specifically for the rental industry and will result in the world's most advanced business system for this industry vertical. The project will start immediately and run through 2011.

*"In our line of business we are very dependent on correct and up to date information and it is crucial for us to have not just a good business system but also be able to grow it together with our supplier. We want to feel we are at the front edge of technology, or preferably a little ahead of the curve compared to our competitors with business support",* says Göran Carlson, Deputy CEO of Cramo. *"IBS has been our supplier of business critical systems since 1996."*

*"When we first signed an agreement to develop an industry specific system for the rental business, it was a major commitment for IBS, but also an important commitment to an exciting vertical. Cramo is a fantastic company and we are proud to have been an important supplier for so long. Even more so as we are firm believers in the rental industry, especially today when all companies are looking for ways of conserving capital",* says Mike Shinya, President and CEO of IBS.

For more information, please contact:

Oskar Ahlberg, Senior Vice President of Communications, IBS AB  
Tel: +46-70-244 24 75  
[oskar.ahlberg@ibs.net](mailto:oskar.ahlberg@ibs.net)

*IBS AB (publ) discloses the information provided herein pursuant to the Securities Markets Act and/or the Financial Instruments Trading Act. The information was submitted for publication at 11.00 on May 5, 2009.*

### **About Cramo**

Cramo is a service company specialising in construction machinery and equipment rental and rental-related services, as well as the rental and sale of modular space. As one of the industry's leading service providers in the Nordic countries and Central and Eastern Europe, Cramo operates in eleven countries with approximately 300 depots. With a group staff of 2.600, Cramo's consolidated sales for 2008 totalled EUR 580 million and its shares are listed on the NASDAQ OMX Helsinki Ltd. For further information, please visit [www.cramo.com](http://www.cramo.com)

### **IBS in brief**

With over 30 years of experience, IBS is a leading provider of distribution management systems. IBS focuses on industries such as automotive, electrical components, paper & packaging and pharmaceutical distribution. More than 5,000 customers across some 40 countries use IBS software to gain fast and measurable returns on IT investments.

IBS B share is listed on OMX Nordic Exchange Stockholm. For more information, please visit [www.ibs.net](http://www.ibs.net)

### **IBS CORPORATE HEADQUARTERS**

P.O. Box 1350, Hemväringatan 8  
SE-171 26 Solna, Sweden  
Corp Reg No: 556198-7289  
Reg Office: Stockholm, Sweden

Tel: +46 8 627 23 00  
Fax: +46 8 764 59 65  
info@ibs.net  
[www.ibs.net](http://www.ibs.net)

