

## **PRESS RELEASE**

## Tilgin wins triple play trial order from Eastern European incumbent

**Stockholm, Sweden, 26 September 2008:** Tilgin, a leading provider of solutions for multiplay and next-generation broadband services, today announces a triple play field trial order win from a major telecom operator in Eastern Europe for its High Definition IPTV technology and its home gateway solution.

This field trial order is part of the operator's initial triple play deployment on IP technology with an evaluation taking place during the late fall of 2008. The order value is limited. The operator who is one of Eastern Europe's largest fixed-line operator plans to later expand its triple play offering with bundled IPTV, VoIP and high speed Internet services to its over 500,000 broadband subscribers and potentially also its 3 million large fixed-line subscriber base.

Tilgin will deliver its High Definition Mood 400 IPTV set-top solution and management software as well as its latest home gateway product HG 1100 for multi-play connectivity with ADSL2+. This triple play solution is part of a leading system integrator's end-to-end solution enabling the operator to offer their customers improved broadband services.

"We continue to see the Eastern European countries rapidly expanding when it comes to broadband services", says Ola Berglund CEO at Tilgin. "This win enhances our position and it proves our IP technology's potential in the fast growing Eastern European countries. Together with recently announced orders via global telecom companies, this validates the success of Tilgin's sales model with both direct sales to major operators, as well as indirect sales via global telecom companies."

The incumbent operates in an Eastern European country with a large population, high TV viewing rates and good growth potential. Tilgin's new client has moved from being a former state monopoly to a private company with a goal to lead its country's broadband services market. Its offering is based on trustworthy, innovative plug-and-play services, like traditional fixed telephony, high quality Internet, digital TV and other broadband related services. The Eastern European operator is the largest telecommunications company in its country with focus on reducing churn as well as offering a competitive portfolio of triple play services to its subscriber base. New services based on the latest IP technology are being launched continuously in order to fortify its competitive edge.

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Tilgin makes this information public in accordance with the Swedish Securities Exchange Act and/or in accordance with the Swedish Financial Supervisory Authority.

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## About Tilgin

Tilgin designs and delivers operator managed intelligent service node products and solutions that service-connect the broadband home. Supporting the full convergence of voice, video and data, Tilgin takes a network systems approach to customer premises equipment (CPE) that enables providers to offer a broad portfolio of personalized and differentiated next-generation broadband services. Tilgin's

comprehensive product portfolio of Telco Home Gateways, Advanced IP Media Terminals and Service Node Management solutions, offer service providers unprecedented return on investment – delivering new service revenues with substantial cost savings over the lifetime of the product. Tilgin was founded in 1997 under the name i3 micro technology and is listed on the Stockholm Stock Exchange, Nordic List. It is headquartered in Kista, Sweden, with sales offices in France and Germany. <a href="https://www.tilgin.com">www.tilgin.com</a>