## Interim Report 2008



FLSmidth \& Co. A/S
1 January 2008-30 June 2008
(Company Announcement No. 38-2008)

FLSmIDTH


The Board of Directors and the Corporate Management of FLSmidth \& Co. A/S have today reviewed and approved this interim report for the FLSmidth \& Co. Group for the period stated above.

## Main conclusions

## Developments in the first half of 2008

The order intake increased by $69 \%$ in the first half of 2008 which is a positive indicator for the turnover in 1-3 years' time

- The order backlog has increased by $24 \%$ to DKK $31,355 \mathrm{~m}$ since the turn of the year (end of 2007: DKK $25,312 \mathrm{~m}$ )
- The order intake rose $69 \%$ to DKK $17,278 \mathrm{~m}$ in the first half of 2008 , up from DKK $10,253 \mathrm{~m}$ in the same period of last year
- The turnover rose $36 \%$ to DKK $11,225 \mathrm{~m}$ in the first half of 2008 , up from DKK $8,268 \mathrm{~m}$ in the same period of last year
- Earnings before interest and tax, depreciation and amortisation (EBITDA) rose $56 \%$ to DKK $1,297 \mathrm{~m}$ in the first half of 2008, up from DKK 834m in the same period of last year, corresponding to an EBITDA ratio of $11.6 \%$ (first half of 2007: 10.1\%)
- Earnings before interest and tax (EBIT) adjusted for the effect of purchase price allocations in respect of GL\&V Process amounted to DKK $1,175 \mathrm{~m}$ in the first half of 2008, representing an EBIT ratio of $10.5 \%$ (effect of purchase price allocations in the first half of 2008 amounted to DKK -198m)
- Earnings before interest and tax (EBIT) rose $32 \%$ to DKK 977 m in the first half of 2008 , up from DKK 742 m in the same period of last year, corresponding to an EBIT ratio of 8.7\% (first half of 2007: 9.0\%)
- Earnings before tax (EBT) rose $25 \%$ to DKK $1,000 \mathrm{~m}$ in the first half of 2008, up from DKK 800 m in the same period of last year
- Cash flow from operating activities amounted to DKK 1,331m in the first half of 2008, as against DKK 508m in the same period of last year


## Prospects for 2008

FLSmidth \& Co. maintains its expectations for the turnover and financial result in 2008 and upgrades its expectations for the size of the cement market and cash flow from operating activities
The prospects for the cement market in 2008 in terms of new contracted cement kiln capacity worldwide (exclusive of China) are now upgraded to approximately 150 m tonnes per year from previously $125-150 \mathrm{~m}$ tonnes per year, which is a record-high level.
FLSmidth \& Co. maintains its expectations for the year's turnover and financial result:

- Consolidated turnover approximately DKK 26bn
- Earnings before special non-recurring items, depreciation and amortisation (EBITDA) DKK 2.9-3.0bn
- Earnings before interest and tax (EBIT) DKK 2.4-2.5bn inclusive of the effect of purchase price allocations regarding GL\&V Process at DKK -280m
- Earnings before tax (EBT) DKK 2.3-2.4bn

FLSmidth \& Co. upgrades its expectations for cash flow from operating activities in 2008:

- Cash flow from operating activities (CFFO) approximately DKK 1.8bn (previously approximately DKK 1.5bn)

Please address any questions to this announcement to Mr Jørgen Huno Rasmussen, Group CEO, telephone +45 36181800 . An investor meeting and telephone conference regarding the interim report will be held today at 15.00 hours. For further details, please visit www.flsmidth.com.

| DKKm | Q2 2008 | Q2 2007 | Q1-Q2 2008 | Q1-Q2 2007 | Year 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PROFIT AND LOSS ACCOUNT |  |  |  |  |  |
| Net turnover | 5,903 | 4,504 | 11,225 | 8,268 | 19,967 |
| Gross profit | 1,318 | 978 | 2,514 | 1,763 | 4,272 |
| Earnings before special non-recurring items, depreciation and amortisation (EBITDA) | 699 | 480 | 1,297 | 834 | 2,100 |
| Earnings before interest and tax (EBIT) | 541 | 433 | 977 | 742 | 1,824 |
| Earnings before tax (EBT) | 531 | 481 | 1,000 | 800 | 1,877 |
| Profit/loss for the period, continuing activities | 371 | 311 | 699 | 534 | 1,293 |
| Profit/loss for the period, discontinuing activities | 1 | 10 | 3 | 5 | 1 |
| Profit/loss for the period | 372 | 321 | 702 | 539 | 1,294 |
| CASH FLOW |  |  |  |  |  |
| Cash flow from operating activities | 614 | 266 | 1,331 | 508 | 1,493 |
| Acquisition and disposal of undertakings and activities | (85) | (15) | (85) | (55) | $(3,409)$ |
| Acquisition of tangible assets | (162) | (70) | (267) | (157) | (386) |
| Other investments, net | (31) | (3) | (48) | 14 | (18) |
| Cash flow from investing activities | (278) | (88) | (400) | (198) | $(3,813)$ |
| Cash flow from operating and investing activities of continuing activities | 331 | 81 | 999 | 202 | $(2,448)$ |
| Cash flow from operating and investing activities of discontinuing activities | 5 | 89 | (68) | 108 | 128 |
| WORKING CAPITAL |  |  | (128) | (227) | 614 |
| NET INTEREST-BEARING RECEIVABLES/(DEBT) |  |  | (965) | 2,541 | $(1,804)$ |
| ORDER INTAKE | 8,224 | 6,122 | 17,278 | 10,253 | 24,061 |
| ORDER BACKLOG |  |  | 31,355 | 21,055 | 25,312 |
| BALANCE SHEET |  |  |  |  |  |
| Long-term assets |  |  | 7,908 | 2,452 | 7,799 |
| Short-term assets |  |  | 13,003 | 10,717 | 11,865 |
| Assets held for sale |  |  | 7 | 12 | 8 |
| Total assets |  |  | 20,918 | 13,181 | 19,672 |
| Consolidated equity |  |  | 4,452 | 3,405 | 4,214 |
| Long-term liabilities |  |  | 4,588 | 1,870 | 4,797 |
| Short-term liabilities |  |  | 11,878 | 7,906 | 10,661 |
| Total equity and liabilities |  |  | 20,918 | 13,181 | 19,672 |
| PROPOSED DIVIDEND TO SHAREHOLDERS |  |  |  |  | 372 |
| FINANCIAL RATIOS |  |  |  |  |  |
| Continuing activities |  |  |  |  |  |
| Contribution ratio | 22.3\% | 21.7\% | 22.4\% | 21.3\% | 21.4\% |
| EBITDA ratio | 11.8\% | 10.7\% | 11.6\% | 10.1\% | 10.5\% |
| EBIT ratio | 9.2\% | 9.6\% | 8.7\% | 9.0\% | 9.1\% |
| EBIT ratio before effect of purchase price allocations regarding GL\&V Process | 10.8\% | 9.6\% | 10.5\% | 9.0\% | 9.9\% |
| EBT ratio | 9.0\% | 10.7\% | 8.9\% | 9.7\% | 9.4\% |
| Return on shareholders' equity (annualised) |  |  | 32\% | 33\% | 35\% |
| Equity ratio |  |  | 21\% | 26\% | 21\% |
| Number of employees at end of period, Group |  |  | 10,220 | 7,595 | 9,377 |
| Number of employees in Denmark |  |  | 1,730 | 1,625 | 1,657 |
| Share and dividend ratios, Group |  |  |  |  |  |
| CFPS (Cash Flow per share), DKK (diluted) | 11.7 | 5.0 | 25.3 | 9.2 | 28.4 |
| EPS (Earnings per share), DKK (diluted) | 7.1 | 6.1 | 13.3 | 10.3 | 24.6 |
| EPS (Earnings per share), DKK (diluted) before effect of purchase price allocations regarding GL\&V Process | 8.9 | 6.1 | 17.1 | 10.3 | 26.4 |
| FLSmidth \& Co. share price, DKK |  |  | 520 | 434 | 522 |
| Number of shares end of period (000s) |  |  | 53,200 | 53,200 | 53,200 |
| Average number of shares (000s) (diluted) | 52,636 | 52,573 | 52,617 | 52,542 | 52,640 |
| Market capitalisation, DKKm |  |  | 27,664 | 23,089 | 27,770 |

The financial ratios have been computed in accordance with the Guidelines issued by the Danish Society of Financial Analysts.


## Favourable market trends continue

The demand for new cement capacity remained buoyant in the second quarter of 2008, resulting in a high and satisfactory order intake. The first half of 2008 saw particularly high activity in Russia, India and Africa. We now expect the market for new contracted cement kiln capacity worldwide (exclusive of China) to reach a record high in 2008 of around 150 m tonnes per year (previous expectation:125-150m tonnes per year).

The first half of 2008 continued to see a high level of investment activity in the mining and minerals industry, in particular in copper, iron ore and aluminium in South America, Australia and India. Growing customer interest in complete materials handling systems and solutions and minerals processing plants continued in the second quarter.

## Satisfactory developments in order intake and order backlog

The total intake of orders amounted to DKK $17,278 \mathrm{~m}$ in the first half of 2008, representing a $69 \%$ increase on the same period last year (first half 2007: DKK 10,253m). Orders received for Customer Services (services and spare parts) amounted to DKK $3,143 \mathrm{~m}$ in the first half, representing a $38 \%$ increase on the same period last year (first half of 2007: DKK 2,277m).

The order backlog totalled DKK 31,355m at the end of the first half of 2008 (end of 2007: DKK 25,312m). For major projects the order intake is reflected in the turnover over a period of two to three years in step with the progress of the projects. The order backlog is characterised by the fact that the customers on signing major contracts typically make a prepayment representing 10-25\% of the total contract sum. This contributes to the fact that effective orders are hardly ever cancelled, whereas on some occasions, orders are temporarily deferred for various reasons.

## Profit and loss account developments Expectations for turnover maintained despite pressure on delivery times

The turnover in the first half of 2008 amounted to DKK $11,225 \mathrm{~m}$, representing a $36 \%$ increase on the same period last year (first half of 2007: DKK 8,268m). Turnover has increased in all business segments, particularly in Minerals whose turnover rose $94 \%$ compared to the first half of 2007, resulting from both organic and acquisitive growth. Growth in Cement amounted to $17 \%$, which is exclusively organic

Longer lead times in connection with the processing of orders due to the high pressure of work among subsuppliers, customers and within the Group - had a negative impact on the turnover in the first half. This has resulted in deferment of turnover in both Cement and Minerals. The developments in exchange rates when translating the sales of subsidiaries from various currencies into Danish kroner also had a negative impact on the turnover.

Expectations for the turnover for 2008 are maintained at around DKK 26bn based on the expected order processing in the second half of 2008. In general, seasonal fluctuations have a positive impact on the second half.

The turnover in Customer Services amounted to DKK 2,522m in the first half of 2008 (first half of 2007: DKK 1,629m), representing a $55 \%$ growth on the same period last year. Customer Services accounted for $24 \%$ of the total turnover in Cement and Minerals in the first half of 2008 (first half of 2007: $22 \%$ ).

## Management's review for the first half of 2008

## Positive margin developments in both Cement and Minerals

The gross profit amounted to DKK 2,514m in the first half (first half 2007: DKK $1,763 \mathrm{~m}$ ), which means a contribution ratio of $22.4 \%$ (first half 2007: $21.3 \%$ ). The contribution ratio is positively impacted by a changed product mix and improved order processing.

Sales, distribution and administrative costs, etc. amounted to DKK $1,217 \mathrm{~m}$ in the first half (first half 2007: DKK 929m) corresponding to $10.8 \%$ of the turnover (first half 2007: 11.2\%) and representing a $31 \%$ increase on the year before. The first half saw total investments in research and development of DKK 123m (first half 2007: DKK 94m), representing 1.1\% of the turnover (first half 2007: 1.1\%). In addition, project financed development is taking place in cooperation with customers.

Earnings before special non-recurring items, depreciation and amortisation (EBITDA) amounted to DKK 1,297m (first half 2007: DKK 834m), corresponding to an EBITDA ratio of $11.6 \%$ (first half 2007: $10.1 \%$ ). In the first half, the effect of purchase price allocations regarding GL\&V Process amounted to DKK -198 m in the form of depreciation of tangible and amortisation of intangible assets of DKK 118 m and special non-recurring items regarding stocks, etc. of DKK -80m. Depreciation and amortisation totalled DKK 240m in the first half (first half 2007: DKK 92m).

Earnings before interest and tax (EBIT) amounted to DKK 977 m in 2008 (first half 2007: DKK 742m) which represents an EBIT ratio of $8.7 \%$ (first half 2007: 9.0\%). Adjusted for purchase price allocations the EBIT result amounted to DKK $1,175 \mathrm{~m}$ corresponding to an EBIT ratio of $10.5 \%$. The improved EBIT ratio reflects positive growth in turnover and improved order processing in both Cement and Minerals.

Net financial income amounted to DKK 23m in the first half of 2008 (first half of 2007: DKK 62m). The earnings before tax (EBT) amounted to DKK 1,000m (first half 2007: DKK 800m), which means an EBT ratio of $8.9 \%$ (first half 2007: 9.7\%). The tax for the period under review amounted to DKK 301 m (first half 2007: DKK 266 m ) corresponding to an effective tax rate of $30 \%$. The profit of the continuing activities for the period under review amounted to DKK 699m (first half 2007: DKK 534m), corresponding to earnings per share of DKK 13.3 (first half 2007: DKK 10.2). The earnings per share before the effect of purchase price allocations regarding GL\&V Process amount to DKK 17.1.

## Balance sheet developments

The balance sheet total amounted to DKK $20,918 \mathrm{~m}$ at the end of the first half 2008 (end of 2007: DKK 19,672m). The consolidated equity at the end of the first half of 2008 amounted to DKK 4,452m (end of 2007: DKK 4,214m)
corresponding to an equity ratio of $21 \%$ (end of 2007: $21 \%$ ). In the first half of 2008, the return on equity (on an annual basis) amounted to $32 \%$ (first half 2007: 33\%).

## Positive developments in Cash flow from operating activities

Cash flow from operating activities amounted to DKK 1,331m in the first half (first half 2007: DKK 508m). Cash flow in the first half was positively impacted by large prepayments on new projects. At the end of the first half, prepayments received from customers amounted to DKK 5.2bn (end of 2007: DKK 3.9bn). As a result of the positive development, the expectations for cash flow from operating activities for 2008 are upgraded to DKK 1.8bn from previously DKK 1.5bn.

Cash flow from investing activities for the first half amounted to DKK -400m (first half 2007: DKK -198m) most of which derives from the acquisition of tangible assets.

Cash flow from operating and investing activities totalled DKK 931 m in the first half of 2008 , including DKK 999m from continuing activities and DKK -68m from discontinuing activities (first half 2007: DKK 310m including DKK 202m from continuing activities and DKK 108m from discontinuing activities).

The working capital was negative and amounted to DKK -128m at the end of the first half of 2008 (first half 2007: DKK -227 m ), reflecting different developments in the various business segments with the working capital generally being negative in Cement due to prepayments from customers, but positive in Minerals and Cembrit. At the end of the first half the working capital consisted of: Cement: DKK -1,293m (first half 2007: DKK -771m), Minerals: DKK 793m (first half 2007: DKK 276m) and Cembrit: DKK 376m (first half 2007: DKK 233m). The increase in working capital in Minerals is primarily due to organic growth and the acquisition of GL\&V Process which operates with a relatively higher working capital than the rest of the Minerals business. Net interest-bearing debt amounted to DKK 965 m at the end of the first half of 2008 (end of 2007: DKK 1,804m).

## Segment information

## Cement

The order intake in Cement amounted to DKK 9,169m in the first half of 2008, up $36 \%$ on the same period last year (first half 2007: DKK 6,733m). In the first half of 2008 major orders were received in Brazil, Russia, Egypt, Kuwait and Angola and a number of minor orders were obtained in India and Indonesia. The order intake in Customer Services amounted to DKK 1,909m in the first half of 2008 , which is $24 \%$ higher than in the same period last year (first half 2007: DKK $1,537 \mathrm{~m}$ ). At the end of the first half of 2008, the order backlog amounted to DKK 19,715m, corresponding to an increase of $14 \%$ since the turn of the year (end of 2007: DKK 17,265m).


The Cement turnover in the first half of 2008 amounted to DKK $6,300 \mathrm{~m}$, representing a $17 \%$ increase on the same period last year (first half 2007: DKK 5,369m). The turnover in Customer Services amounted to DKK 1,411m in the first half of 2008, representing a $30 \%$ increase on the same period last year (first half 2007: DKK 1,086m).

The contribution ratio achieved in Cement is higher than that for the same period last year, which is due to a changed product mix and improved order processing. The EBIT ratio achieved is also higher than in the same period of last year, which in addition to the above mentioned improvements in the contribution ratio are mainly attributable to higher capacity utilisation and operational gearing. The EBIT result in the first half of 2008 amounted to DKK 644m (first half of 2007: DKK 467m), which is a $38 \%$ increase on the same period last year. The first half of 2008 saw an EBIT ratio of 10.2\% (first half of 2007: 8.7\%).

2008 still expects to see a turnover of approximately DKK 13.5bn and an EBIT ratio of approximately $9-10 \%$.

## Minerals

The total order intake in Minerals amounted to DKK 8,226m in the first half of 2008 (first half 2007: DKK 3,653m) representing a $125 \%$ increase on the same period last year, reflecting partly the acquisition of RAHCO and GL\&V Process. In the first half of 2008, FLSmidth Minerals received a number of major orders in Australia, Chile, Peru, Mexico and India notably in the copper and iron ore and aluminium industries. The strong momentum in Minerals, which covers a wide geographical area, and in all the business areas of FLSmidth Minerals, is expected to continue in the medium term. FLSmidth Minerals' new "One Source - One Partner" concept has been well received by the industry, which is emphasised by the signing of several ground-breaking contracts during the first half. As a result, the average order size and order processing time are increasing. The order processing profile in Minerals is thus gradually becoming similar to the Cement profile as sales move from single machines to system solutions with delivery taking place over 2-3 years.

The order intake in Customer Services amounted to DKK 1,269m in the first half of 2008, representing a $62 \%$ increase on the same period last year (first half 2007: DKK 785m).

At the end of the first half of 2008, the order backlog amounted to DKK $12,387 \mathrm{~m}$, corresponding to an increase of $41 \%$ since the turn of the year (end of 2007: DKK 8,777m).

The Minerals turnover in the first half of 2008 amounted to DKK 4,302m, representing a $94 \%$ increase on the same period last year (first half 2007: DKK 2,223m). The higher turnover compared to the same period last year is a result of the increased order backlog at the beginning of the period and the acquisition of RAHCO and GL\&V Process in 2007. The turnover in Customer Services amounted to DKK 1,136m in the first half of 2008, representing a $100 \%$ increase on the same period last year (first half 2007: DKK 567m).

The EBIT result amounted to DKK 287 m in the first half of 2008 (first half of 2007: DKK 208m), corresponding to an EBIT ratio of $6.7 \%$ (first half of 2007: 9.4\%). Exclusive of the effect of purchase price allocations, the EBIT result was DKK 485 m and the EBIT ratio $11.3 \%$ in the first half of 2008. The growing earnings from operating activities reflect improved order processing, more efficient use of capacity and resulting operational gearing.

2008 is still expected to see a turnover of approximately DKK 11 bn and an EBIT ratio of approximately $12 \%$ (before the effect of purchase price allocations).

## Cembrit

In the first half of 2008, Cembrit achieved a turnover of DKK 723 m which is on a par with the same period last year (first half 2007: DKK 704m). The EBIT result amounted to DKK 45 m in the first half of 2008 (first half of 2007: DKK 53m), corresponding to an EBIT ratio of $6.2 \%$ (first half of 2007: 7.5\%)

## Management's review for the first half of 2008

The level of activity for building materials is generally decreasing in several European markets. Fibre cement, however, which is primarily used in industry and agriculture, is less severely affected than building materials which are mainly used in residential construction. After some years where the supply of fibre cement products has been unable to cope with demand, the demand and the times of delivery are now normalised.

For 2008 Cembrit continues to expect a turnover of approximately DKK 1.5 bn , whereas the expectations for the EBIT ratio are downgraded to approximately 8\% (previously approximately 9\%) due to higher exchange rates in the production countries and lower exchange rates in the importing countries.

## Prospects for 2008

- 2008 is expected to see a continuation of favourable business cycles and high level of activity.
- FLSmidth \& Co. maintains its expections for 2008 in terms of a consolidated turnover of approximately DKK 26bn, earnings before special non-recurring items, depreciation and amortisation (EBITDA) of DKK 2.9-3.0bn, earnings before interest and tax (EBIT) of DKK 2.4-2.5bn and earnings before tax (EBT) of DKK 2.3-2.4bn
- The effect of purchase price allocations regarding GL\&V Process in 2008 amounts to DKK -280m (DKK -198m was booked in the first half of 2008 , approximately DKK -55 m is expected to be booked in the third quarter and approximately DKK -25m in the fourth quarter) as included in the expectations mentioned above
- FLSmidth \& Co. maintains its expectation of an EBIT result before the effect of purchase price allocations regarding GL\&V Process of DKK 2.7-2.8bn in 2008
- Cash flow from operating activities (continuing activities) is expected to be around DKK 1.8bn in 2008 (upgraded from previously DKK 1.5bn)
- Cash flow from investing activities (exclusive of acquisitions) is expected to be around DKK 700m. This amount includes the expansion of production capacity in Cembrit of approximately DKK 175m
- The effective tax percentage for 2008 is expected to be approximately $30 \%$. The tax percentage payable, however, is expected to be lower
- For the individual business segments, the prospects for 2008 are as follows:

| Cement | Turnover | approx. DKK 13.5bn | EBIT ratio approx. 9.0-10.0\% |
| :--- | :--- | :--- | :--- |
| Minerals | Turnover | approx. DKK 11.0bn | EBIT ratio approx. 12\%* |
| Cembrit | Turnover | approx. DKK 1.5bn | EBIT ratio approx. 8\% <br> (previously approx. 9\%) |
| *(exclusive of the effect of purchase price allocations of DKK -280m) |  |  |  |

- The prospects for 2008 in Cement assume an unchanged market share and a total global market for new cement kiln capacity of approximately 150 m tonnes per year (exclusive of China) (previously approximately $125-150 \mathrm{~m}$ tonnes per year) which is tantamount to an unchanged high level of demand
- Risks in connection with the earnings for 2008 are primarily related to the execution of the considerable backlog of orders. In connection with the execution of orders particularly delays in supplies from vendors may cause FLSmidth \& Co. extra costs.


## Long-term growth and earnings prospects

- 2009 is expected to see a continuation of the favourable business cycles and a high level of activity, and the turnover is expected to rise compared to 2008 in all business segments. The effect of purchase price allocations regarding GL\&V Process in 2009 and onwards is expected to be around DKK -100 m per year in the form of amortisation of intangible assets.
- In the longer term, earnings from Minerals and Customer Services will account for relatively larger shares of the Group's total earnings, which will cushion the effect of any cyclical market fluctuations in Cement. Against this background, the Group expects its EBIT ratio to be $10-12 \%$ in periods of high activity and slightly below that level in periods of low activity. In the longer term, investments exclusive of acquisitions are expected to total some DKK 400 m per year.


## Incentive plan

## New share option plan (Plan 2008)

The Board of Directors has today decided to allocate 129,100 share options of which the management will receive approximately 20,150 whilst the remaining part will be allocated to managerial staff ( 48 persons). The exercise price is 442 and the exercise period will be 2011-2014. Based on a volatility of $40.56 \%$ for the previous year and an interest rate of $5 \%$ the Black-Scholes value amounts to DKK 22 m and will affect the year's result by DKK 3m. Reference is made to the guidelines adopted at the Annual General Meeting on 17 April 2008.

## Other share option plans

As at 30 June 2008, there were a total of 468,700 unexercised share options, and the fair value of them was DKK 154m. The fair value is calculated by means of a Black-Scholes model based on a current share price of 520, a volatility of $38.5 \%$ and a risk free interest rate of $5 \%$. The effect of the plan on the profit and

## Management's review for the first half of 2008

loss account amounted to DKK 6 m in the first half of 2008 (first half of 2007: DKK 4m).

## Accounting policies

The Interim Report for the first half of 2008 has been presented in accordance with IAS 34 and additional Danish information requirements regarding interim reporting of listed companies. No auditing nor review of the Interim Report has taken place. The accounting policies are unchanged from those adopted in the 2007 Annual Report. Reference is made to page 54 in the 2007 Annual Report for further details. Financial reporting standards and interpretations, that have been decided but are not yet in force, have not been adopted in this Interim Report. None of these standards and interpretations are likely to have a significant impact on the Group's presentation of accounts.

## Estimates by Board and Management

The measurement of a few recognised assets and liabilities, as well as contingent assets and liabilities, derives from estimates by the Board and Management which are based on historical experience and relevant assumptions. Reference is made to the pages 54-55 in the 2007 Annual Report for further details regarding the items for which estimates by Board and Management are primarily applicable when presenting the consolidated accounts.

## Capital structure

It is the general objective of FLSmidth \& Co. to ensure a capital structure where the financial net debt must be 1-3 times EBITDA. Financial net debt is defined as NIBD adjusted for outstanding guarantees. At the end of the second quarter of 2008 the financial net debt was DKK 8,047m (end of 2007: DKK 7,988m) corresponding to 3.1 times EBITDA for the last 12 months (end of 2007: 3.8), which means that, temporarily, the objective for financial gearing has not been fulfilled due to the acquisition of GL\&V Process.

## Own shares

FLSmidth \& Co.'s holding of own shares at 30 June 2008 totalled 810,578 representing $1.5 \%$ of the share capital (31 December 2007: 844,486).

## Financial calendar

20 November 2008: Interim report for the first three quarters 2008 23 January 2009: Capital market day

## Events occurring after the balance sheet date

FLSmidth Minerals has signed a contract worth more than DKK 220m with Teghout cjsc in Armenia for the supply of primary comminution and classification equipment for the production of copper molybdenum.

FLSmidth MVT has signed a contract in excess of DKK 350m for the supply of a complete materials handling equipment package for a new 5,500 tonnes per day cement production line in Russia to which FLSmidth is also supplying main machinery (see company announcement no. 3-2008, 17 January 2008).

FLSmidth has signed a contract of DKK 888m with Modern Cement and Mining Company in Jordan. The contract includes the supply of equipment and civil design for a cement plant with a capacity of 3,500 tonnes clinker per day.

FLSmidth has signed a contract of DKK 708m with ASEC Algeria Cement Company (AACC) in Algeria. The contract includes two new cement production lines, each with a capacity of 4,500 tonnes per day.

## Statement by the Board and Management on the Interim Report

We have today reviewed and adopted the Interim Report of FLSmidth \& Co. A/S for the period 1 January to 30 June 2008.

The interim report is presented in accordance with IAS 34, presentation of interim reports, as approved by the EU, and additional Danish disclosure requirements for interim reports submitted by listed companies. The Interim Report is unaudited.

We consider the accounting policies appropriate in order to give a true and fair view of the Group's assets and liabilities and financial
standing as at 30 June 2008 and of the financial results of the Group's activities and cash flows in the period from 1 January to 30 June 2008

In our opinion the Management's review gives a true and fair view of the developments of the Group's activities and financial situation, the results for the period under review and the Group's financial position as a whole and a true and fair description of the major risks and uncertainties facing the Group.

Copenhagen, 21 August 2008

| Corporate Management | Jørgen Huno Rasmussen <br> Group CEO | Poul Erik Tofte <br> Group Executive <br> Vice President (CFO) | Bjarne Moltke Hansen <br> Group Executive <br> Vice President |
| :--- | :--- | :--- | :--- | | Christian Jepsen |
| :--- |
| Board of Directors |

Søren Vinther

## Consolidated profit and loss account

| DKKm |  | Q2 2008 | Q2 2007 | Q1-Q2 2008 | Q1-Q2 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Notes |  |  |  |  |  |
|  | Net turnover | 5,903 | 4,504 | 11,225 | 8,268 |
|  | Production costs | 4,585 | 3,526 | 8,711 | 6,505 |
|  | Gross profit | 1,318 | 978 | 2,514 | 1,763 |
|  | Sales and distribution costs | 306 | 225 | 592 | 436 |
|  | Administrative costs | 338 | 294 | 668 | 561 |
|  | Other operating income and costs | 25 | 21 | 43 | 68 |
|  | Earnings before special non-recurring items, depreciation and amortisation (EBITDA) | 699 | 480 | 1,297 | 834 |
|  | Special non-recurring items | (40) | - | (80) |  |
|  | Depreciation and write-down of tangible assets | 46 | 33 | 91 | 68 |
|  | Amortisation and write-down of intangible assets | 72 | 14 | 149 | 24 |
|  | Earnings before interest and tax (EBIT) | 541 | 433 | 977 | 742 |
|  | Profit/loss on disposal of undertakings and activities | - | - | - | (4) |
|  | Financial income | 304 | 151 | 621 | 354 |
|  | Financial costs | 314 | 103 | 598 | 292 |
|  | Earnings before tax (EBT) | 531 | 481 | 1,000 | 800 |
|  | Tax for the period | 160 | 170 | 301 | 266 |
|  | Profit/loss for the period, continuing activities | 371 | 311 | 699 | 534 |
|  | Profit/loss for the period, discontinuing activities | 1 | 10 | 3 | 5 |
|  | Profit/loss for the period | 372 | 321 | 702 | 539 |
|  | To be distributed as follows: |  |  |  |  |
|  | FLSmidth \& Co. A/S shareholders' share of profit/loss for the period | 372 | 321 | 702 | 539 |
|  |  | 372 | 321 | 702 | 539 |
| 2 | Earnings per share (EPS) |  |  |  |  |
|  | Continuing and discontinuing activities | 7.1 | 6.1 | 13.4 | 10.3 |
|  | Continuing and discontinuing activities, diluted | 7.1 | 6.1 | 13.3 | 10.3 |
|  | Continuing activities | 7.1 | 5.9 | 13.3 | 10.2 |
|  | Continuing activities, diluted | 7.0 | 5.9 | 13.3 | 10.2 |

## Consolidated cash flow statement

| DKKm |  | Q1-Q2 2008 | Q1-Q2 2007 |
| :---: | :---: | :---: | :---: |
| Notes |  |  |  |
|  | Cash flow from operating activities |  |  |
|  | Earnings before special non-recurring items, depreciation and amortisation (EBITDA), continuing activities | 1,297 | 834 |
|  | Earnings before special non-recurring items, depreciation and amortisation (EBITDA), discontinuing activities | (3) | 1 |
|  | Adjustment for profits/losses on sale of tangible assets and exchange rate adjustments, etc. | (98) | (27) |
|  | Adjusted earnings before special non-recurring items, depreciation and amortisation (EBITDA) | 1,196 | 808 |
|  | Change in provisions | (52) | (8) |
|  | Change in working capital | 630 | (227) |
|  | Cash flow from operating activities before financial items and tax | 1,774 | 573 |
|  | Financial payments received and made | (147) | 51 |
|  | Corporation taxes paid | (296) | (116) |
|  | Cash flow from operating activities | 1,331 | 508 |
|  | Cash flow from investing activities |  |  |
|  | Acquisition and disposal of undertakings and activities | (85) | (55) |
|  | Acquisition of intangible assets | (54) | (34) |
|  | Acquisition of tangible assets | (267) | (157) |
|  | Acquisition of financial assets | (2) | (10) |
|  | Disposal of intangible and tangible assets | 8 | 58 |
|  | Cash flow from investing activities | (400) | (198) |
|  | Cash flow from financing activities |  |  |
|  | Dividend | (366) | (366) |
|  | Acquisition of own shares | (3) | (5) |
|  | Disposal of own shares | 8 | 23 |
|  | Changes in other net interest-bearing receivables | (319) | 118 |
|  | Cash flow from financing activities | (680) | (230) |
|  | Changes in cash funds | 251 | 80 |
|  | Cash funds at 1 January | 957 | 2,766 |
|  | Exchange rate adjustment, cash funds 1 January | (44) | (29) |
|  | Cash funds at 30 June | 1,164 | 2,817 |

The cash flow statement cannot be inferred from the published financial information only.

## Consolidated balance sheet

| Assets |  |  |
| :---: | :---: | :---: |
| DKKm | $\begin{array}{r} \text { End of } \\ \text { Q2 } 2008 \end{array}$ | End of |
| Notes |  |  |
| Completed development projects | 26 | 26 |
| Patents and rights acquired | 1,069 | 1,091 |
| Goodwill | 3,199 | 3,191 |
| Customer relations | 884 | 914 |
| Other intangible assets | 193 | 203 |
| Intangible assets | 5,371 | 5,425 |
| Land and buildings | 794 | 760 |
| Plant and machinery | 525 | 477 |
| Operating equipment, fixtures and fittings | 205 | 200 |
| Tangible assets in course of construction | 195 | 109 |
| Tangible assets | 1,719 | 1,546 |
| Investments in associated undertakings | 3 | 4 |
| Other securities and investments | 62 | 58 |
| Other financial assets | 8 | 8 |
| Pension assets | 6 | 6 |
| Deferred tax assets | 739 | 752 |
| Financial assets | 818 | 828 |
| Total long-term assets | 7,908 | 7,799 |
|  |  |  |
| Stocks | 1,485 | 1,463 |
| Trade debtors | 4,548 | 4,939 |
| Work-in-progress for third parties | 4,076 | 3,072 |
| Other debtors | 1,385 | 1,070 |
| Prepayments | 136 | 120 |
| Debtors | 10,145 | 9,201 |
| Securities | 209 | 244 |
| Cash funds | 1,164 | 957 |
| Assets held for sale | 7 | 8 |
| Total current assets | 13,010 | 11,873 |
| TOTAL ASSETS | 20,918 | 19,672 |

## Consolidated balance sheet

Equity and liabilities

DKKm | End of | End of |
| ---: | ---: |
| Q2 2008 | 2007 |

## Notes

| Share capital | 1,064 | 1,064 |
| :---: | :---: | :---: |
| Exchange rate adjustments regarding translation of investments | (167) | (24) |
| Exchange rate adjustments regarding hedging transactions | 5 | 14 |
| Retained earnings | 3,534 | 2,778 |
| Proposed dividend |  | 372 |
| FLSmidth \& Co. A/S shareholders' share of shareholders' equity | 4,436 | 4,204 |
| Minority interests' share of shareholders' equity | 16 | 10 |
| Total equity | 4,452 | 4,214 |
| Deferred tax liabilities | 635 | 688 |
| Pension liabilities | 145 | 126 |
| Other provisions | 1,081 | 1,077 |
| Mortgage debt | 376 | 386 |
| Bank loans | 1,795 | 1,829 |
| Financial lease commitment | 10 | 10 |
| Prepayments from customers | 546 | 681 |
| Long-term liabilities | 4,588 | 4,797 |
| Mortgage debt | 6 | 7 |
| Bank loans | 385 | 481 |
| Financial lease commitment | 4 | 3 |
| Prepayments from customers | 4,622 | 3,178 |
| Work-in-progress for third parties | 2,647 | 2,206 |
| Trade creditors | 2,239 | 2,464 |
| Corporation tax payable | 270 | 299 |
| Other liabilities | 979 | 1,288 |
| Other provisions | 657 | 699 |
| Deferred income | 69 | 36 |
| Current liabilities | 11,878 | 10,661 |
| Total liabilities | 16,466 | 15,458 |
| TOTAL EQUITY AND LIABILITIES | 20,918 | 19,672 |

Consolidated shareholders' equity

| DKKm | Share capital | Exchange rate adjustments re translation of investments | Exchange rate adjustments re hedging transactions | Retained earnings etc. | Proposed dividend | FLSmidth <br> \& Co. A/S shareholders' share | Minority interests' share | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholders' equity at 1 January 2007 | 1,064 | (85) | (2) | 1,839 | 372 | 3,188 | 4 | 3,192 |
| Total income for the period |  | 5 | 6 | 536 | - | 547 | - | 547 |
| Dividend paid |  |  |  |  | (366) | (366) |  | (366) |
| Dividend, own shares |  |  |  | 6 | (6) | - |  |  |
| Share-based payments, share options |  |  |  | 4 |  | 4 |  | 4 |
| Disposal of own shares |  |  |  | 28 |  | 28 |  | 28 |
| Acquisition of own shares |  |  |  | (5) |  | (5) |  | (5) |
| Additions and disposals of minority interests |  |  |  |  |  | - | 5 | 5 |
| Shareholders' equity at 30 June 2007 | 1,064 | (80) | 4 | 2,408 | - | 3,396 | 9 | 3,405 |
| Shareholders' equity at 1 January 2008 | 1,064 | (24) | 14 | 2,778 | 372 | 4,204 | 10 | 4,214 |
| Total income for the period | - | (143) | (9) | 740 | - | 588 | 1 | 589 |
| Dividend paid |  |  |  |  | (366) | (366) |  | (366) |
| Dividend, own shares |  |  |  | 6 | (6) | - |  | - |
| Share-based payments, share options |  |  |  | 6 |  | 6 |  | 6 |
| Share-based payments, employee shares |  |  |  |  |  | - |  | - |
| Proposed dividend |  |  |  |  |  | - |  | - |
| Disposal of own shares |  |  |  | 8 |  | 8 |  | 8 |
| Acquisition of own shares |  |  |  | (4) |  | (4) |  | (4) |
| Additions and disposals of minority interests |  |  |  |  |  | - | 5 | 5 |
| Shareholders' equity at 30 June 2008 | 1,064 | (167) | 5 | 3,534 | - | 4,436 | 16 | 4,452 |


| Share capital movements: | No. of shares |
| :--- | ---: |
| Share capital at 1 January 2008 | $53,200,000$ |
| Share capital at 30 June 2008 | $53,200,000$ |


| Own shares: | No. of shares |
| :--- | ---: |
| Own shares at 1 January 2008 (acc. to 2007 Annual Report) | 844,486 |
| Share options exercised | $(40,661)$ |
| Acquisitions | 6,753 |
| Own shares at 30 June 2008 | 810,578 |
| Corresponding to 1.52\% of the share capital. |  |
| Reference is made to the Management's review on page 7 regarding <br> application of own shares. |  |


| DKKm | Share capital | Exchange rate adjustments re translation of investments | Exchange rate adjustments re hedging transactions | Retained earnings etc. | Proposed dividend | FLSmidth <br> \& Co. A/S shareholders' share | Minority interests' share | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total income for the period is specified as follows: |  |  |  |  |  |  |  |  |
| Exchange rate adjustments regarding translation of investments |  | 5 |  |  |  | 5 |  | 5 |
| Transferred to the profit and loss account regarding hedging of future transactions |  |  | 6 |  |  | 6 |  | 6 |
| Other shareholders' equity adjustments |  |  |  | (3) |  | (3) | - | (3) |
| Recognised directly in the shareholders' equity | - | 5 | 6 | (3) | - | 8 | - | 8 |
| Profit/loss for the period |  |  |  | 539 |  | 539 |  | 539 |
| Total income for the period 2007 | - | 5 | 6 | 536 | - | 547 | - | 547 |
| Exchange rate adjustments regarding translation of investments |  | (143) |  |  |  | (143) | 1 | (142) |
| Transferred to the profit and loss account regarding hedging of future transactions |  |  | (9) |  |  | (9) |  | (9) |
| Value adjustment of securities available for sale |  |  |  | 5 |  | 5 |  | 5 |
| Tax on shareholders' equity movements, net |  |  |  | 34 |  | 34 |  | 34 |
| Other shareholders' equity adjustments |  |  |  | (1) |  | (1) |  | (1) |
| Recognised directly in the shareholders' equity | - | (143) | (9) | 38 | - | (114) | 1 | (113) |
| Profit/loss for the period |  |  |  | 702 |  | 702 |  | 702 |
| Total income for the period 2008 | - | (143) | (9) | 740 | - | 588 | 1 | 589 |

## List of notes and notes to the appendices of the Interim Report

1. Profit and loss account classified by function
2. Earnings per share (EPS)
3. Contingent assets and liabilities
4. Breakdown of the Group by segments, continuing activities
5. Quarterly financial highlights of the Group and financial ratios by segment

## 1. Profit and loss account classified by function

It is Group policy to draw up the profit and loss account based on an adapted classification of the costs by function in order to show the 'Earnings before special non-recurring items, depreciation and amortisation (EBITDA)'. Depreciation and write-downs on tangible assets and amortisation and write-downs on intangible assets are therefore separated from the relevant functions and presented on separate lines.

The profit and loss account classified by function with allocation of depreciation, amortisation and write-downs appears from the following:

| DKKm | Q2 2008 | Q2 2007 | Q1-Q2 2008 | Q1-Q2 2007 |
| :---: | :---: | :---: | :---: | :---: |
| Net turnover | 5,903 | 4,504 | 11,225 | 8,268 |
| Production costs | 4,667 | 3,546 | 8,881 | 6,547 |
| Gross profit | 1,236 | 958 | 2,344 | 1,721 |
| Sales and distribution costs | 309 | 226 | 598 | 438 |
| Administrative costs | 371 | 320 | 732 | 609 |
| Other operating income and costs | 25 | 21 | 43 | 68 |
| Special non-recurring items | (40) | - | (80) |  |
| Earnings before interest and tax (EBIT) | 541 | 433 | 977 | 742 |
| Share of profit/loss of associated undertakings | - | - | - | (4) |
| Financial income | 304 | 151 | 621 | 354 |
| Financial costs | 314 | 103 | 598 | 292 |
| Earnings before tax (EBT) | 531 | 481 | 1,000 | 800 |
| Tax for the period | 160 | 170 | 301 | 266 |
| Profit/loss for the period, continuing activities | 371 | 311 | 699 | 534 |
| Profitloss for the period, discontinuing activities | 1 | 10 | 3 | 5 |
| Profit/loss for the period | 372 | 321 | 702 | 539 |

## 2. Earnings per share (EPS)

| DKKm | Q2 2008 | Q2 2007 | Q1-Q2 2008 | Q1-Q2 2007 |
| :---: | :---: | :---: | :---: | :---: |
| Earnings |  |  |  |  |
| FLSmidth \& Co. A/S shareholders' share of profitloss for the period | 372 | 321 | 702 | 539 |
| FLSmidth \& Co. Group profitloss from discontinuing activities | 1 | 10 | 3 | 5 |
| Number of shares, average |  |  |  |  |
| Number of shares issued | 53,200,000 | 53,200,000 | 53,200,000 | 53,200,000 |
| Adjustment for own shares | $(818,729)$ | $(879,058)$ | $(827,532)$ | $(947,724)$ |
| Potential increase of shares in circulation, in-the-money options (element of gain) | 255,172 | 252,475 | 244,364 | 289,954 |
|  | 52,636,443 | 52,573,417 | 52,616,832 | 52,542,230 |
| Earnings per share |  |  |  |  |
| - Continuing and discontinuing activities per share, DKK | 7.1 | 6.1 | 13.4 | 10.3 |
| - Continuing and discontinuing activities, diluted, per share, DKK <br> - Continuing and discontinuing activities, diluted before effect of purchase price regarding GL\&V Process, per share DKK | 7.1 8.9 | 6.1 6.1 | 13.3 17.1 | 10.3 10.3 |
| - Continuing activities per share, DKK | 7.1 | 5.9 | 13.3 | 10.2 |
| - Continuing activities, diluted, per share, DKK | 7.0 | 5.9 | 13.3 | 10.2 |

Non-diluted earnings per share from discontinuing activities amount to DKK 0.0. The effect of purchase price allocations regarding GL\&V Process before tax amounts to DKK 198m in the first half of 2008. The amount after tax is DKK 139 m and the effect on earnings per share (EPS) is therefore DKK 3.8.

## 3. Contingent assets and liabilities

Contingent liabilities at 30 June 2008 amount to DKK 7.5bn (end of 2007 DKK 6.7bn), including performance and payment guarantees amounting to DKK 7.1 bn (end of 2007 DKK 6.4bn). Reference is made to note 30 in the 2007 Annual Report for a general description of the nature of the Group's contingent liabilities.

List of notes and notes to the appendices of the Interim Report
4. Breakdown of the Group by segment, continuing activities

| DKKm | Q1-Q2 2008 |  |  |  |  | Q1-Q2 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cement | Minerals | Cembrit Holding | Other companies etc. ${ }^{1}$ | Continuing activities total | Cement | Minerals | Cembrit Holding c | Other panies etc. ${ }^{1}$ | Continuing activities total |
| PROFIT AND LOSS ACCOUNT |  |  |  |  |  |  |  |  |  |  |
| Net turnover | 6,300 | 4,302 | 723 | (100) | 11,225 | 5,369 | 2,223 | 704 | (28) | 8,268 |
| Production costs | 4,999 | 3,354 | 479 | (121) | 8,711 | 4,304 | 1,802 | 468 | (69) | 6,505 |
| Gross profit | 1,301 | 948 | 244 | 21 | 2,514 | 1,065 | 421 | 236 | 41 | 1,763 |
| Sales, distr. and admin. costs and other operating items | 597 | 434 | 167 | 19 | 1,217 | 552 | 195 | 158 | 24 | 929 |
| Earnings before special non-recurring items, depr. and amort. (EBITDA) | 704 | 514 | 77 | 2 | 1,297 | 513 | 226 | 78 | 17 | 834 |
| Special non-recurring items | - | (80) | - | - | (80) | - | - | - | - | - |
| Depreciation and write-downs of tangible assets | 36 | 23 | 31 | 1 | 91 | 28 | 14 | 24 | 2 | 68 |
| Amortisation and write-downs of intangible assets | 24 | 124 | 1 | - | 149 | 18 | 4 | 1 | 1 | 24 |
| Earnings before interest and tax (EBIT) | 644 | 287 | 45 | 1 | 977 | 467 | 208 | 53 | 14 | 742 |
| Earnings before interest and tax (EBIT) before effect of purchase price allocations regarding GL\&V Process | 644 | 485 | 45 | 1 | 1,175 | 467 | 208 | 53 | 14 | 742 |
| Profit/loss on disposal of undertakings and activities | - | - | - | - | - | - | - | - | (4) | (4) |
| Net financial income and costs | 55 | 72 | (6) | (98) | 23 | 40 | 14 | (3) | 11 | 62 |
| Earnings before tax (EBT) | 699 | 359 | 39 | (97) | 1,000 | 507 | 222 | 50 | 21 | 800 |
| Tax for the period | 194 | 160 | 16 | 69 | 301 | 170 | 70 | 13 | 13 | 266 |
| Profit/loss for the period | 505 | 199 | 23 | (28) | 699 | 337 | 152 | 37 | 8 | 534 |
| Order intake | 9,169 | 8,226 | - | (117) | 17,278 | 6,733 | 3,653 |  | (133) | 10,253 |
| Order backlog | 19,715 | 12,387 | - | (747) | 31,355 | 15,360 | 6,420 | - | (725) | 21,055 |
| CASH FLOW |  |  |  |  |  |  |  |  |  |  |
| Cash flow from operating activities | 1,263 | 352 | (73) | (143) | 1,399 | 479 | 2 | 36 | (32) | 485 |
| Acquisition and disposal of undertakings and activities | (17) | (61) | (7) | - | (85) | - | (140) | - | - | (140) |
| Acquisition of tangible assets | (89) | (70) | (102) | (6) | (267) | (83) | (29) | (41) | (4) | (157) |
| Other investments, net | (301) | 248 | 5 | - | (48) | (20) | (9) | - | 43 | 14 |
| Cash flow from investing activities | (407) | 117 | (104) | (6) | (400) | (103) | (178) | (41) | 39 | (283) |
| Cash flow from operating and investing activities | 856 | 469 | (177) | (149) | 999 | 376 | (176) | (5) | 7 | 202 |
| Cash flow from financing activities | (584) | (275) | 58 | (503) | $(1,304)$ | (368) | 205 | (5) | 1,367 | 1,199 |
| WORKING CAPITAL | $(1,293)$ | 793 | 376 | (4) | (128) | (771) | 276 | 233 | 35 | (227) |
| NET INTEREST-BEARING RECEIVABLES/(DEBT) | 3,300 | (269) | (314) | $(3,682)$ | (965) | 2,694 | 107 | (89) | (171) | 2,541 |
| BALANCE |  |  |  |  |  |  |  |  |  |  |
| Intangible assets | 418 | 4,885 | 59 | 9 | 5,371 | 149 | 212 | 51 | 4 | 416 |
| Tangible assets | 627 | 347 | 588 | 156 | 1,718 | 543 | 218 | 380 | 168 | 1.309 |
| Financial assets | 442 | 144 | 46 | 185 | 817 | 596 | 60 | 39 | 32 | 727 |
| Current assets | 10,707 | 7,190 | 875 | $(5,799)$ | 12,973 | 8,175 | 2,604 | 769 | (831) | 10,717 |
| Assets held for sale | 7 | - | - | - | 7 | 12 | - | - | - | 12 |
| Total assets | 12,201 | 12,566 | 1,568 | $(5,449)$ | 20,886 | 9,475 | 3,094 | 1,239 | (627) | 13,181 |
| Consolidated shareholders' equity | 2,381 | 4,919 | 329 | $(3,290)$ | 4,339 | 2,414 | 655 | 190 | 146 | 3,405 |
| Liabilities | 9,820 | 7,647 | 1,239 | $(2,159)$ | 16,547 | 7,061 | 2,439 | 1,049 | (773) | 9,776 |
| Total equity and liabilities | 12,201 | 12,566 | 1,568 | $(5,449)$ | 20,886 | 9,475 | 3,094 | 1,239 | (627) | 13,181 |
| FINANCIAL RATIOS |  |  |  |  |  |  |  |  |  |  |
| Contribution ratio | 20.7\% | 22.0\% | 33.7\% | N/A | 22.4\% | 19.8\% | 18.9\% | 33.5\% | N/A | 21.3\% |
| EBITDA ratio | 11.2\% | 11.9\% | 10.7\% | N/A | 11.6\% | 9.6\% | 10.2\% | 11.1\% | N/A | 10.1\% |
| EBIT ratio | 10.2\% | 6.7\% | 6.2\% | N/A | 8.7\% | 8.7\% | 9.4\% | 7.5\% | N/A | 9.0\% |
| EBIT ratio before effect of purchase price allocations regarding GL\&V Process | 10.2\% | 11.3\% | 6.2\% | N/A | 10.5\% | 8.7\% | 9.4\% | 7.5\% | N/A | 9.0\% |
| EBT ratio | 11.1\% | 8.3\% | 5.4\% | N/A | 8.9\% | 9.4\% | 10.0\% | 7.1\% | N/A | 9.7\% |
| Number of employees at end of period | 5,464 | 3,554 | 1,199 | 3 | 10,220 | 4,483 | 2,064 | 967 | 81 | 7,595 |

[^0]
## 5. Quarterly financial highlights of the Group and financial ratios by segment

| DKKm | 2006 |  | 2007 |  |  |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 |
| PROFIT AND LOSS ACCOUNT |  |  |  |  |  |  |  |  |
| Net turnover | 3,207 | 3,897 | 3,764 | 4,504 | 5,220 | 6,479 | 5,322 | 5,903 |
| Gross profit | 618 | 869 | 785 | 978 | 1,134 | 1,375 | 1,196 | 1,318 |
| Earnings before non-recurring items, depreciation, amortisation (EBITDA) | 238 | 373 | 354 | 480 | 608 | 658 | 598 | 699 |
| Earnings before interest and tax (EBIT) | 184 | 321 | 309 | 433 | 506 | 580 | 436 | 541 |
| Earnings before interest and tax (EBIT) before effect of purchase price allocations regarding GL\&V Process | 184 | 321 | 309 | 433 | 549 | 680 | 539 | 636 |
| Earnings before tax (EBT) | 208 | 423 | 319 | 481 | 486 | 591 | 469 | 531 |
| Tax for the period | 62 | (333) | 96 | 170 | 164 | 154 | 141 | 160 |
| Profit/loss for the period, continuing activities | 146 | 756 | 223 | 311 | 322 | 437 | 328 | 371 |
| Profitloss for the period, discontinuing activities | 11 | 13 | (5) | 10 | 3 | (7) | 2 | 1 |
| Profit/loss for the period | 157 | 769 | 218 | 321 | 325 | 430 | 330 | 372 |
| Contribution ratio | 19.3\% | 22.3\% | 20.9\% | 21.7\% | 21.7\% | 21.2\% | 22.5\% | 22.3\% |
| EBITDA ratio | 7.4\% | 9.6\% | 9.4\% | 10.7\% | 11.6\% | 10.2\% | 11.2\% | 11.8\% |
| EBIT ratio | 5.7\% | 8.2\% | 8.1\% | 9.6\% | 9.7\% | 9.0\% | 8.2\% | 9.2\% |
| EBIT ratio before effect of purchase price allocations regarding GL\&V |  |  |  |  |  |  |  |  |
| Process | 5.7\% | 8.2\% | 8.1\% | 9.6\% | 10.5\% | 10.5\% | 10.1\% | 10.8\% |
| CASH FLOW, continuing activities |  |  |  |  |  |  |  |  |
| Cash flow from operating activities | 387 | 717 | 223 | 262 | 494 | 471 | 790 | 609 |
| Cash flow from investing activities | (201) | (115) | (102) | (181) | $(3,713)$ | 98 | (122) | (278) |
| Order intake | 3,388 | 3,867 | 4,131 | 6,122 | 7,080 | 6,728 | 9,054 | 8,224 |
| Order backlog | 18,108 | 18,264 | 18,854 | 21,055 | 24,940 | 25,312 | 28,601 | 31,355 |
| SEGMENT INFORMATION |  |  |  |  |  |  |  |  |
| Cement |  |  |  |  |  |  |  |  |
| Net turnover | 1,959 | 2,437 | 2,540 | 2,829 | 2,992 | 3,849 | 2,921 | 3,379 |
| EBITDA | 94 | 214 | 214 | 299 | 303 | 399 | 304 | 400 |
| EBIT | 72 | 188 | 190 | 277 | 271 | 346 | 275 | 369 |
| Contribution ratio | 16.7\% | 21.0\% | 18.6\% | 20.9\% | 18.3\% | 19.0\% | 20.0\% | 21.3\% |
| EBITDA ratio | 4.8\% | 8.8\% | 8.4\% | 10.6\% | 10.1\% | 10.4\% | 10.4\% | 11.8\% |
| EBIT ratio | 3.7\% | 7.7\% | 7.5\% | 9.8\% | 9.1\% | 9.0\% | 9.4\% | 10.9\% |
| Order intake | 2,054 | 2,209 | 2,920 | 3,813 | 4,741 | 4,315 | 4,502 | 4,667 |
| Order backlog | 13,900 | 13,531 | 14,348 | 15,360 | 16,942 | 17,265 | 18,527 | 19,715 |
| Minerals |  |  |  |  |  |  |  |  |
| Net turnover | 868 | 1,098 | 936 | 1,287 | 1,875 | 2,332 | 2,105 | 2,197 |
| EBITDA | 82 | 133 | 84 | 142 | 222 | 299 | 250 | 264 |
| EBIT | 66 | 118 | 76 | 132 | 170 | 175 | 133 | 154 |
| EBIT before effect of purchase price allocations regarding GL\&V |  |  |  |  |  |  |  |  |
| Process | 66 | 118 | 76 | 132 | 213 | 275 | 236 | 249 |
| Contribution ratio | 18.0\% | 21.3\% | 18.9\% | 19.0\% | 22.5\% | 22.9\% | 22.8\% | 21.3\% |
| EBITDA ratio | 9.4\% | 12.1\% | 9.0\% | 11.0\% | 11.8\% | 12.8\% | 11.9\% | 12.0\% |
| EBIT ratio | 7.6\% | 10.7\% | 8.1\% | 10.3\% | 9.1\% | 7.5\% | 6.3\% | 7.0\% |
| EBIT margin before effect of purchase price allocations regarding GL\&V Process | 7.6\% | 10.7\% | 8.1\% | 10.3\% | 11.4\% | 11.8\% | 11.2\% | 11.3\% |
| Order intake | 1,334 | 1,658 | 1,266 | 2,387 | 2,426 | 2,464 | 4,643 | 3,583 |
| Order backlog | 4,208 | 4,733 | 5,271 | 6,420 | 8,744 | 8,777 | 10,857 | 12,387 |
| Cembrit |  |  |  |  |  |  |  |  |
| Net turnover | 341 | 327 | 338 | 366 | 367 | 348 | 334 | 389 |
| EBITDA | 44 | 18 | 37 | 41 | 54 | 5 | 27 | 50 |
| EBIT | 32 | 7 | 25 | 28 | 42 | 29 | 12 | 33 |
| Contribution ratio | 33.0\% | 31.8\% | 34.3\% | 32.8\% | 36.5\% | 29.9\% | 33.2\% | 34.2\% |
| EBITDA ratio | 12.9\% | 5.5\% | 10.9\% | 11.2\% | 14.7\% | 1.4\% | 8.1\% | 12.9\% |
| EBIT ratio | 9.4\% | 2.1\% | 7.4\% | 7.7\% | 11.4\% | 8.3\% | 3.6\% | 8.5\% |

## FLSmidth \& Co. A/S

Vigerslev Allé 77
DK-2500 Valby
Denmark
Tel: +45 36181800
Fax: +45 36441146 corppr@fismidth.com www.flsmidth.com
CVR No. 58180912

## FLSmidth Cement

Vigerslev Allé 77 DK-2500 Valby
Denmark
Tel: +45 36181000
Fax: +45 36301820
info@flsmidth.com www.flsmidth.com

## FLSmidth Minerals

3235 Schoenersville Road Bethlehem, PA18017-2103
USA
Tel: +1 6102646900
Fax: +1 6102646996
www.flsmidthminerals.com

## Cembrit

Sohngårdsholmsvej 2
DK-9000 Aalborg
Denmark
Tel: +4599372222
Fax:+45 99372322
info@cembrit.com
www.cembrit.com


[^0]:    ${ }^{1)}$ Other companies etc. consist of companies with no activities, real estate companies, eliminations and the parent company. The comparative figures for the second quarter of 2007 include the activities in Densit.

