

# SUOMINEN CORPORATION INTERIM REPORT 1 JANUARY – 31 MARCH 2009

#### SUOMINEN RECORDED A PROFIT FOR THE FIRST QUARTER

| KEY FIGURES                             | 1-3/2009 | 1-3/2008 | 1-12/2008 |
|---|----------|----------|-----------|
|   |          |          |           |
| Net sales, EUR million                  | 46.9     | 54.5     | 214.6     |
| Operating profit, EUR million           | 3.6      | -0.1     | -4.0      |
| Profit/loss for the period, EUR million | 1.5      | -0.9     | -7.2      |
| Earnings/share, EUR                     | 0.06     | -0.04    | -0.31     |
| Cash flow from operations/share, EUR    | 0.61     | 0.14     | 0.80      |

Outlook: The financial results for the following quarters are anticipated to come short of the first quarter. However, the financial performance and profit after taxes for 2009 will improve on the previous year. Net sales are expected to decline.

#### **GROUP FINANCIAL RESULTS**

Suominen Corporation generated net sales of EUR 46.9 million (54.5) in the first quarter. Operating profit was EUR 3.6 million (-0.1), profit before taxes EUR 2.0 million (-1.2) and profit after taxes EUR 1.5 million (-0.9).

Net sales fell by 14 per cent on the previous year. The decrease in sales volumes is presumed to be attributable to a decline in customers' stock levels and a general reduction in consumer demand. The margins for sales improved. The declining trend in raw material prices at the end of 2008 stopped, and the prices partly resumed a slight uptrend. However, due to the delay relating to the raw material clauses, the cost level was more favourable than in the corresponding period in 2008. Suominen's cost-saving and operational enhancement programmes have continued, which brought operating expenses to a substantially lower level than in 2008.

The Company continued to strengthen its financial position. The working capital was released and investments were kept at a low level. The strong cash flow from operations, EUR 14.4 million (3.4), was used to reduce net debt by EUR 14.2 million. The reduction was EUR 27.8 million compared to the situation in 2008.

# Cost-saving and operational enhancement programme

Suominen's Stairs to Top programme was continued by continuously improving operational efficiency and renewing the product offering. Cost-savings were made in procurement, personnel and overhead costs. The results of the efficiency-enhancement measures were seen in higher production yields and improved efficiency. The measures included in the enhancement programmes to release the working capital and refrain from investments were reflected in the clearly stronger cash flow. Despite the general reduction in sales, progress was made in the sales and product offering programmes.

#### Financing

The Group's interest-bearing net liabilities totalled EUR 67.2 million (95.1). The Company has capital loans of EUR 8.0 million (12.0). Repayments of non-current loans were EUR 7.5 million. Net financial expenses were EUR 1.5 million (1.1) or 3.3 per cent (2.0) of net sales. A total of EUR 9.6 million was released in the working capital. The reduction in working capital included the sale of EUR

6.5 million of trade receivables under the sale programme concluded with the bank, an increase of EUR 4.7 million on the end of 2008. The equity ratio was 25.4 per cent (26.5). When the capital loans are included in shareholders' equity, the equity ratio was 31.2 per cent (33.6) and the ratio of liabilities to shareholders' equity 136.6 per cent (146.1). Cash flow from operations was EUR 0.61 per share (0.14).

#### Investments

The Company's gross investments in production totalled EUR 0.6 million (0.9). Planned depreciation amounted to EUR 2.6 million (3.3). Codi Wipes accounted for EUR 0.1 million (0.2), Nonwovens EUR 0.2 million (0.3) and Flexibles EUR 0.3 million (0.4) of total investments. Investments constituted replacement and maintenance investments.

#### **SEGMENT RESULTS**

During the period under review, net sales of the Wiping business area totalled EUR 30.4 million, having a decrease of 15 per cent on the corresponding period in 2008. The business area's operating profit was EUR 1.4 million (-0.1).

Net sales of Codi Wipes, at EUR 15.9 million, declined by 14 per cent on the previous year. The reduction was most significant for brand companies. Of the product areas, only baby wipes retained their 2008 level. After a slow start, sales picked up towards the end of the period. Lower sales volumes were partly due to the discarding of unprofitable product groups. Most of the personnel reductions in accordance with the unit's rationalisation programme have already been agreed on. In addition, cost-savings were made in raw material costs.

Net sales of Nonwovens decreased by 18 per cent to EUR 16.8 million. Delivery volumes of nonwovens for wipes declined both in Europe and the USA, while deliveries of material for hygiene and health care products were on the level of the previous year. Suominen reacted to the lower demand during the first quarter with a shutdown for the winter holidays and a short temporary layoff period concerning the entire personnel. Operating expenses decreased considerably on the previous year. The delay relating to the raw material clauses included in the supply contracts improved the unit's margins for sales. The efficiency of production improved further as the yield of production increased and the amount of wastage decreased.

Net sales of Flexibles totalled EUR 16.4 million (19.1) and operating profit was EUR 2.2 million (0.2). Net sales declined by 14 per cent on the previous year, in particular

due to a clear fall in the delivery volumes of hygiene packaging. Within the hygiene sector, the production of packaging for kitchen rolls and toilet paper had already previously been adapted to a lower level. Sales also decreased in other business segments. Sales to Russia remained on par with the previous year.

The profitability of operations improved thanks to a wider margin between sales and raw material prices, mainly due to delays relating to contracts. In addition, cost-savings relating to purchases and efficiency-enhancement measures implemented earlier in the Stairs to Top programme improved the margins.

#### **GENERAL MEETINGS OF SHAREHOLDERS**

The Annual General meeting of Shareholders was held on 20 March 2009. The General Meeting decided that no dividend be paid for 2008.

The General Meeting approved the financial statements of the parent company and the Group for the financial year 1 January - 31 December 2008 and released the members of the Board of Directors and the President and CEO from liability for the period.

The General Meeting elected Heikki Bergholm, Kai Hannus, Juhani Lassila, Mikko Maijala and Heikki Mairinoja to the Board of Directors. Mikko Maijala has served as Chairman and Heikki Mairinoja as Deputy Chairman of the Board.

PricewaterhouseCoopers Oy, Authorised Public Accountants, with Heikki Lassila, APA, as the principal auditor, were elected as auditors of Suominen Corporation.

#### SHARE CAPITAL AND SHARES

### Share capital

The registered number of issued shares of Suominen totals 23,720,112 shares or EUR 11,860,056. There were no changes in share capital during the period under review.

### Share trading and price

The number of Suominen Corporation shares traded on NASDAQ OMX Helsinki from 1 January to 31 March 2009 was 451,033 shares, equivalent to 1.9 per cent of shares included in the Company's share capital. The trading price varied between EUR 0.65 and EUR 0.87. The final trading price was EUR 0.75, giving the Company a market capitalisation of EUR 17.8 million on 31 March 2009.

### The Company's own shares

On 1 January 2009, the Company held 55,057 of its own shares, accounting for 0.2 per cent of the share capital and votes.

The Annual General Meeting of Shareholders held on 20 March 2009 authorised the Board of Directors to decide on the acquisition of a maximum of 200,000 of the Company's own shares. The authorisation will be valid for 18 months after the decision of the General Meeting. The shares shall be repurchased to improve Company's capital structure and/or to be used as consideration in future acquisitions or other arrangements related to the Company's business or as part of the Company's incentive program, and/or to finance investments. Shares

may be held, cancelled or conveyed by the Company. The Company's own shares shall be repurchased otherwise than in proportion to the holdings of the shareholders by using the non-restricted equity through public trading on NASDAQ OMX Helsinki Ltd at the market price prevailing at the time of acquisition.

The General Meeting also authorised the Board of Directors to decide on the conveyance of a maximum of 255,057 of the Company's own shares. The authorisation will be valid for 18 months after the end of the General Meeting. Within the authorisation the Company has conveyed 54,375 of its own shares as emoluments to the Board of Directors in the period under review. The price of the conveyed shares was EUR 0.80 per share.

During the period under review, the board of Directors did not exercise its authorities to buy the Company's own shares. On 31 March 2009, Suominen Corporation held a total of 682 of its own shares, accounting for 0.0 per cent of the share capital and votes.

#### Stock options

The Annual General Meeting of Shareholders held on 20 March 2009 approved stock option plan 2009. Under the plan, a maximum of 450,000 stock options shall be issued to the President and CEO and to the members of the Corporate Executive Team as specified by the Board of Directors. Each stock option entitles its holder to subscribe for one Suominen Corporation's share with an equivalent book value of EUR 0.50.

Suominen has stock option plans 2006, 2007 and 2009. As the registered number of Suominen's issued shares totals 23,720,112, the number of shares may rise to a maximum of 24,670,112 after stock option subscriptions.

#### Other authorisation for the board of directors

The Board of Directors is not currently authorised to issue shares, convertible bonds or bonds with warrants.

### **OUTLOOK**

Demand for Suominen's products is evaluated on the basis of customer contracts and use forecast provided by customers. The short-term use forecasts indicate lower volumes than the year before. Possible causes for this include weaker consumer demand, changes in the consumption structure of daily consumer goods and reductions in customers' stock levels. However, consumption of Suominen's main product groups is expected to remain more stable than the general consumer demand.

Suominen's net sales are expected to decline compared to the year before, not only due to the general economic uncertainty, but also due to the rationalisation measures taken in the business units.

The focus of the Company's operations is on improving profitability, and strengthening its cash flow and capital structure. The Stairs to Top enhancement programme will be continued throughout the Group, and is expected to improve Suominen's competitiveness. The prices for plastic raw materials have been difficult to predict, but the global recession and soft demand for raw materials is likely to restain the rise in raw material prices. The positive effect of raw material clauses included in Suominen's contracts mainly fell on the first quarter.

Suominen estimates that the financial results for the following quarters will come short of the first quarter. However, the financial performance and profit after taxes for 2009 will improve on the previous year.

#### **NEAR-FUTURE UNCERTAINTIES**

The estimate concerning the development of Suominen's net sales is based in part on forecasts and action plans provided by the Group's customers. Changes in these forecasts and plans resulting from changes in the market situation or changes in customers' inventory levels could affect Suominen's margins. Due to the uncertain global economic situation, the forecasts are more vulnerable to risks than before.

Nonwovens and Flexibles purchase oil-based raw materials to the value of some EUR 40 million annually. In addition, significant amounts of viscose, printing inks, and solvents are also purchased. Rapid fluctuations in the world market prices of raw materials affect Suominen's margins.

Suominen's cost-saving and operational enhancement efforts are focused on areas such as improving yield, increasing machine speeds, and reducing changeover time. The benefits of these efforts will be most evident if production volumes will increase. Delays in the implementation of measures or their failure would have a negative impact on the Company's result.

The safety margin of the critical covenants of Suominen's credit agreements increased due to the good cash flow from operations during the first quarter. However, a significant or long-term decrease in the cash flow from operations may result in a situation where the Company does not meet the financial conditions. In this case, the banks have the right to declare the credits due and payable and renegotiate the terms.

The sensitivity of Suominen's group goodwill, and possible changes in the general assumptions are described in the notes to the financial statements for 2008. Suominen's business risks are described in the report of the Board of Directors for 2008.

#### SUOMINEN CORPORATION CONSOLIDATED 1 JANUARY - 31 MARCH 2009

This interim report has been prepared in compliance with IAS 34 Interim Financial Reporting. Principles for preparing the interim report are the same as those used for preparing the financial statements for 2008, and this interim report should be read parallel to the financial statements for 2008. Changes to published accounting standards and interpretations, together with the new accounting standards that came into force on 1 January 2009, are presented in the financial statements for 2008.

All calculations in this interim report have been prepared in compliance with revised IAS 1, 'Presentation of Financial Statements' .The revised standard is aimed at improving users' ability to analyse and compare the information given in financial statements by separating changes in equity of an entity arising from transactions with owners from other changes in equity. Non-owner changes in equity will be presented in the statement of comprehensive income.

The figures in this interim report have not been audited.

#### **BALANCE SHEET**

| EUR 1 000  | 3/2009           | 3/2008           | 12/2008          |
|--|------------------|------------------|------------------|
| Assets   |                  |                  |                  |
| Non-current assets   |                  |                  |                  |
| Goodwill   | 23 404           | 25 604           | 23 404           |
| Intangible assets  | 809              | 881              | 855              |
| Tangible non-current assets  | 59 094           | 72 049           | 62 661           |
| Available-for-sale financial assets                                      | 577              | 712              | 627              |
| Held-to-maturity investments   | 172              | 100              | 172              |
| Deferred tax assets  | 1 522            | 961              | 1 562            |
| Non-current assets, total  | 85 578           | 100 307          | 89 281           |
| Current assets   |                  |                  |                  |
| Inventories  | 21 019           | 33 280           | 24 050           |
| Trade receivables  | 17 994           | 26 277           | 21 174           |
| Other current receivables  | 3 158            | 5 169            | 4 843            |
| Income tax receivables   | 696              | 339              | 228              |
| Cash at bank and in hand Current assets, total                           | 10 566<br>53 433 | 3 904<br>68 969  | 4 243<br>54 538  |
| Current assets, total  | 33 433           | 08 909           | 34 330           |
| Assets, total  | 139 011          | 169 276          | 143 819          |
| Shareholders' equity and liabilities                                     |                  |                  |                  |
| Equity attributable to owners of the parent                              |                  |                  |                  |
| Share capital  | 11 860           | 11 860           | 11 860           |
| Share premium account  | 24 681           | 24 681           | 24 681           |
| Fair value and other reserves  | -1 046           | 755              | -540             |
| Translation differences  | -1 306           | 1 402            | -288             |
| Other shareholders' equity Shareholders' equity, total                   | 1 158<br>35 347  | 6 120<br>44 818  | -323<br>35 390   |
| Shareholders equity, total   | 33 347           | 44 010           | 33 390           |
| Liabilities  |                  |                  |                  |
| Non-current liabilities  |                  | 5 457            | 0.004            |
| Deferred tax liabilities   | 3 616<br>6 000   | 5 457<br>10 000  | 3 684            |
| Capital loans<br>Interest-bearing liabilities                            |                  | 62 336           | 8 000<br>66 436  |
| Non-current liabilities, total   | 60 275<br>69 891 | 77 793           | 78 120           |
| Non-current nabilities, total  | 03 03 1          | 11 193           | 70 120           |
| Current liabilities  |                  |                  |                  |
| Interest-bearing liabilities   | 9 900            | 25 128           | 9 967            |
| Provisions   |                  | 100              | 0.000            |
| Capital loans  | 2 000            | 2 000            | 2 000            |
| Income tax liabilities   | 678              | 106              | 229              |
| Trade payables and other current liabilities  Current liabilities, total | 21 194<br>33 773 | 19 331<br>46 665 | 18 113<br>30 309 |
|  |                  |                  |                  |
| Liabilities, total   | 103 664          | 124 458          | 108 429          |
| Shareholders' equity and liabilities, total                              | 139 011          | 169 276          | 143 819          |
|  |                  |                  |                  |

### STATEMENT OF INCOME

| EUR 1 000  | 1-3/2009          | 1-3/2008          | 1-12/2008           |
|--|-------------------|-------------------|---------------------|
| Not color  | 46.044            | F4 400            | 04.4.005            |
| Net sales Cost of goods sold                     | 46 944<br>-40 629 | 54 462<br>-51 723 | 214 605<br>-203 429 |
| Gross profit                                     | -40 629<br>6 315  | 2 739             | 11 176              |
| Other operating income                           | 298               | 2 739<br>169      | 1 547               |
| Sales and marketing expenses                     | -803              | -838              | -3 319              |
| Research and development                         | -450              | -539              | -2 233              |
| Administration expenses                          | -430<br>-1 700    | -1 625            | -2 233<br>-6 667    |
| Other operating expenses                         | -1700             | -1 023            | -2 060              |
| Operating profit before impairment losses        | 3 551             | -125              | -1 555              |
| Impairment losses                                | 3 33 1            | -123              | -2 490              |
| Operating profit                                 | 3 551             | -125              | -4 045              |
| Financial income and expenses                    | -1 539            | -1 084            | -4 796              |
| Profit before income taxes                       | 2 012             |                   |                     |
| Income taxes                                     | -538              | -1 209<br>309     | -8 841<br>4 600     |
|  |                   |                   | 1 600               |
| Profit/loss for the period                       | 1 4/4             | -900              | -7 241              |
| Earnings/share, EUR                              | 0.06              | -0.04             | -0.31               |
| STATEMENT OF COMPREHENSIVE INCOME                |                   |                   |                     |
| EUR 1 000  | 1-3/2009          | 1-3/2008          | 1-12/2008           |
| Profit/loss for the period                       | 1 474             | -900              | -7 241              |
| Other comprehensive income                       |                   |                   |                     |
| Total exchange differences on foreign operations | -1 376            | 177               | -2 014              |
| Fair value changes of cash flow hedges           | -751              | -1 224            | -2 990              |
| Fair value changes of availabe-for-sale assets   |                   |                   | -73                 |
| Other reclassifications                          | 4                 | 87                | -8                  |
| Income tax on other comprehensive income         | 553               | 341               | 1 320               |
| Total other comprehensive income                 | -1 570            | -619              | -3 765              |
| Total comprehensive income for the period        | -96               | -1 519            | -11 006             |

### STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| EUR 1 000  | Share capital    | Share premium account | Own<br>shares | Translation differences | Fair<br>value<br>reserves | Retained earnings | Total                |
|--|------------------|-----------------------|---------------|-------------------------|---------------------------|-------------------|----------------------|
| Total equity at 1 Jan. 2009  | 11 860           | 24 681                | -50           | -288                    | -490                      | -323              | 35 390               |
| Total comprehensive income<br>Share-based payments<br>Conveyance of own shares |                  |                       | 49            | -1 018                  | -555                      | 1 477<br>10<br>-6 | -96<br>10<br>43      |
| Total equity at 31 March 2009  | 11 860           | 24 681                | -1            | -1 306                  | -1 045                    | 1 158             | 35 347               |
| EUR 1 000  | Share<br>capital | Share premium account | Own<br>shares | Translation differences | Fair<br>value<br>reserves | Retained earnings | Total                |
| Total equity at 1 Jan. 2008  | 11 860           | 24 681                | -115          | 1 202                   | 1 776                     | 6 903             | 46 307               |
| Total comprehensive income<br>Share-based payments                             |                  |                       |               | 200                     | -906                      | -813<br>30        | -1 519<br>30         |
| Total equity at 31 March 2008  | 11 860           | 24 681                | -115          | 1 402                   | 870                       | 6 120             | 44 818               |
| EUR 1 000  | Share<br>capital | Share premium account | Own<br>shares | Translation differences | Fair<br>value<br>reserves | Retained earnings | Total                |
| Total equity at 1 Jan. 2008  | 11 860           | 24 681                | -115          | 1 202                   | 1 776                     | 6 903             | 46 307               |
| Total comprehensive income<br>Share-based payments<br>Repurchase of own shares |                  |                       | -34           | -1 490                  | -2 267                    | -7 249<br>72      | -11 006<br>72<br>-34 |
| Conveyance of own shares Total equity at 31 Dec. 2008                          | 11 860           | 24 681                | -50           | -288                    | -490                      | -48<br>-323       | 51<br>35 390         |

# **CASH FLOW STATEMENT**

| EUR 1 000                                     | 1-3/2009      | 1-3/2008   | 1-12/2008   |
|---|---------------|------------|-------------|
| Operations                                    |               |            |             |
| Operations Operating profit                   | 3 551         | -125       | -4 045      |
| Total adjustments                             | 2 638         | 3 238      | 14 763      |
| Cash flow before change in working capital    | 6 189         | 3 112      | 10 718      |
| Change in working capital                     | 9 635         | 778        | 12 255      |
| Financial items                               | -1 353        | -441       | -4 682      |
| Taxes paid                                    | -31           | -23        | 621         |
| Cash flow from operations                     | 14 439        | 3 427      | 18 912      |
| Investment payments                           |               |            |             |
| Investments in tangible and intangible assets | -636          | -956       | -3 578      |
| Proceeds from disposal of fixed assets        |               |            |             |
| and other proceeds                            | -16           |            | 274         |
| Cash flow from investing activities           | -652          | -956       | -3 304      |
| Financing                                     |               |            |             |
| Non-current loans drawn                       | 26 000        |            | 33 000      |
| Repayments of non-current loans               | -31 533       | -1 233     | -35 147     |
| Withdrawals of capital loans                  |               | 10 000     | 10 000      |
| Repayments of capital loans                   | -2 000        |            | -2 000      |
| Repurchase and conveyance of own shares       | 44            |            | 17          |
| Change in current loans                       |               | -8 422     | -18 336     |
| Cash flow from financing                      | -7 490        | 345        | -12 466     |
| Change in cash and cash equivalents           | 6 298         | 2 817      | 3 142       |
| KEY FIGURES                                   | 1-3/2009      | 1-3/2008   | 1-12/2008   |
| Not colon change 0/ *                         | 12.0          | 0.2        | 0.2         |
| Net sales, change, % * Gross profit, % **     | -13.8<br>13.5 | 0.3<br>5.0 | -0.3<br>5.2 |
| Operating profit, % **                        | 7.6           | -0.2       | -1.9        |
| Financial income and expenses, % **           | -3.3          | -2.0       | -2.2        |
| Profit before income taxes, % **              | 4.3           | -2.2       | -4.1        |
| Profit for the period year, % **              | 3.1           | -1.7       | -3.4        |
| Earnings/share, EUR                           | 0.06          | -0.04      | -0.31       |
| Equity/share, EUR                             | 1.49          | 1.89       | 1.49        |
| Cash flow from operations/share, EUR          | 0.61          | 0.14       | 0.80        |
| Return on equity (ROE), %                     | 16.7          | -7.9       | -16.7       |
| Return on invested capital (ROI), %           | 12.1          | -0.3       | -2.9        |
| Equity ratio, %                               | 25.4          | 26.5       | 24.6        |
| Gearing, %                                    | 190.2         | 212.0      | 229.9       |
| Gross investments, EUR 1 000                  | 562           | 912        | 3 910       |
| Depreciation, EUR 1 000                       | 2 595         | 3 339      | 12 595      |
| Impairment losses, EUR 1 000                  |               |            | 2 490       |
|   |               |            |             |

<sup>\*</sup> Compared with the corresponding period of the previous year. \*\* As of net sales.

### **SEGMENT REPORTING**

# Wiping

| EUR 1 000                                 | 1-3/2009         | 1-3/2008         | Change %       | 1-12/2008        |
|---|------------------|------------------|----------------|------------------|
|   | 1 0/2003         | 1 0/2000         | Change 70      | 1 12/2000        |
| Net sales                                 | 45.044           | 40.507           | 440            | 70.007           |
| - Codi Wipes<br>- Nonwovens               | 15 914<br>16 822 | 18 507<br>20 559 | -14.0<br>-18.2 | 72 367<br>76 320 |
| - eliminations                            | -2 372           | -3 564           | -10.2          | -10 166          |
| Total                                     | 30 364           | 35 502           | -14.5          | 138 521          |
| Operating profit before impairment losses | 1 405            | -97              |                | -2 266           |
| % of net sales                            | 4.6              | -0.3             |                | -1.6             |
| Impairment losses                         |                  |                  |                | -2 490           |
| Operating profit                          | 1 405            | -97              |                | -4 756           |
| Assets                                    | 89 377           | 106 952          |                | 93 804           |
| Liabilities                               | 11 888           | 11 831           |                | 12 242           |
| Net assets                                | 77 489           | 95 121           |                | 81 562           |
| Investments Depreciation                  | 235<br>1 749     | 558<br>1 925     |                | 2 042<br>7 525   |
| Impairment losses                         | 1 743            | 1 923            |                | 2 490            |
| Average personnel                         | 403              | 459              |                | 445              |
| Flexibles                                 |                  |                  |                |                  |
| EUR 1 000                                 | 1-3/2009         | 1-3/2008         | Change %       | 1-12/2008        |
| Net sales                                 | 16 380           | 19 094           | -14.2          | 76 795           |
|   |                  | 10 00 1          | 11.2           |                  |
| Operating profit                          | 2 220            | 175              |                | 1 191            |
| % of net sales                            | 13,6             | 0.9              |                | 1.6              |
| Assets                                    | 44 191           | 57 835           |                | 47 183           |
| Liabilities                               | 8 666            | 9 423            |                | 8 136            |
| Net assets                                | 35 525           | 48 412           |                | 39 047           |
| Investments Depreciation                  | 327<br>841       | 354<br>1 403     |                | 1 820<br>5 033   |
| Average personnel                         | 535              | 581              |                | 562              |
| •   |                  |                  |                |                  |
| Non-allocated items                       |                  |                  |                |                  |
| EUR 1 000                                 | 1-3/2009         | 1-3/2008         | 1-12/2008      |                  |
| Net sales                                 | 200              | -134             | -711           |                  |
| Operating profit                          | -74              | -203             | -480           |                  |
| Assets                                    | 5 443            | 4 489            | 2 832          |                  |
| Liabilities                               | 83 110           | 103 203          | 89 244         |                  |
| Investments                               | 00 110           |                  | 48             |                  |
| Depreciation                              | 5                | 11               | 37             |                  |
| Average personnel                         | 11               | 12               | 12             |                  |
| NET CALED BY MARKET AREA                  |                  |                  |                |                  |
| NET SALES BY MARKET AREA                  |                  |                  |                |                  |
| EUR 1 000                                 | 1-3/2009         | 1-3/2008         | 1-12/2008      |                  |
| Finland                                   | 7 607            | 8 416            | 34 954         |                  |
| Scandinavia                               | 4 141            | 4 789            | 18 375         |                  |
| The Netherlands                           | 3 893            | 4 667            | 16 891         |                  |
| Other Europe                              | 25 792           | 28 888           | 119 573        |                  |
| Other countries                           | 5 511            | 7 702<br>54 462  | 24 812         |                  |
| Net sales, total                          | 46 944           | 34 40Z           | 214 605        |                  |

# **QUARTERLY FIGURES**

|   |         |          |         |        | 11/2008- |
|---|---------|----------|---------|--------|----------|
| EUR 1 000                                   | II/2008 | III/2008 | IV/2008 | I/2009 | 1/2009   |
|   |         |          |         |        |          |
| Net sales                                   |         |          |         |        |          |
| Wiping                                      |         |          |         |        |          |
| - Codi Wipes                                | 17 379  | 19 481   | 17 000  | 15 914 | 69 774   |
| - Nonwovens                                 | 21 109  | 19 152   | 15 500  | 16 822 | 72 583   |
| - eliminations                              | -1 966  | -2 493   | -2 143  | -2 372 | -8 974   |
| Total                                       | 36 522  | 36 140   | 30 357  | 30 364 | 133 383  |
| Flexibles                                   | 18 817  | 19 157   | 19 727  | 16 380 | 74 081   |
| Non-allocated items and eliminations        | -171    | -146     | -260    | 200    | -377     |
| Net sales, total                            | 55 168  | 55 151   | 49 824  | 46 944 | 207 087  |
|   |         |          |         |        |          |
| Operating profit                            |         |          |         |        |          |
| Wiping                                      | 295     | -516     | -369    | 1 405  | 815      |
| % of net sales                              | 0.8     | -1.4     | -1.2    | 4.6    | 0.6      |
| Flexibles                                   | 509     | -312     | 819     | 2 220  | 3 236    |
| % of net sales                              | 2.7     | -1.6     | 4.2     | 13.6   | 4.4      |
| Non-allocated items and eliminations        | -186    | 63       | -154    | -74    | -351     |
| Operating profit before non-recurring costs |         |          |         |        |          |
| and impairment losses                       | 618     | -765     | 296     | 3 551  | 3 700    |
| % of net sales                              | 1.1     | -1.4     | 0.6     | 7.6    | 1.8      |
|   |         |          |         |        |          |
| Non-recurring costs                         |         |          | -1 579  |        | -1 579   |
| Impairment losses                           |         |          | -2 490  |        | -2 490   |
| Operating profit, total                     | 618     | -765     | -3 773  | 3 551  | -369     |
| % of net sales                              | 1.1     | -1.4     | -7.6    | 7.6    | -0.2     |
|   |         |          |         |        |          |
| Net financial expenses                      | -1 200  | -1 260   | -1 252  | -1 539 | -5 251   |
| Profit before income taxes                  | -582    | -2 025   | -5 025  | 2 012  | -5 620   |
|   |         |          |         |        |          |

### TAXES FOR THE PERIOD UNDER REVIEW

Income tax expense is recognised based on the estimated average income tax rate for the full financial year.

### **INFORMATION ON RELATED PARTIES**

Suominen has related party relationships with the members of the Board of Directors, and the members of the Corporate Executive Team. The Company has no investments in associated companies. Salaries paid to the related parties amounted to EUR 291 thousand, share-based payments EUR 10 thousand, and unsecured loans EUR 880 thousand.

### **MOVEMENTS IN BORROWINGS**

| EUR 1 000  | 1-3/2009 | 1-3/2008 |
|--|----------|----------|
|  |          |          |
| Total borrowings on 1 January                          | 86 403   | 99 119   |
| Current loans from financial institutions on 1 January |          | 3 000    |
| Change in current loans from financial institutions    |          | -3 000   |
| Current loans from financial institutions on 31 March  | 0        | 0        |
| Commercial papers on 1 January                         |          | 15 336   |
| Change in commercial papers                            |          | -5 422   |
| Commercial papers on 31 March                          | 0        | 9 914    |
| Non-current loans on 1 January                         | 76 403   | 78 783   |
| Change in non-current loans                            | -6 228   | -1 233   |
| Non-current loans on 31 March                          | 70 175   | 77 550   |
| Capital loans on 1 January                             | 10 000   | 2 000    |
| Change in capital loans                                | -2 000   | 10 000   |
| Capital loans on 31 March                              | 8 000    | 12 000   |
| Total borrowings on 31 March                           | 78 175   | 99 464   |

#### **CHANGES IN FIXED ASSETS**

|   | 1-3/2009         |           | 1-3/2009   |            | <b>1-3/2009</b> 1-3/2008 |            | 1-12/2008 |  |
|---|------------------|-----------|------------|------------|--------------------------|------------|-----------|--|
| EUR 1 000   | Tangible         | Tangible  | Intangible | Intangible | Tangible                 | Intangible |           |  |
| Book value at the beginning of the period                     | 62 661           | 855       | 74 083     | 942        | 74 083                   | 942        |           |  |
| Investments<br>Decreases                                      | 554              | 8         | 887        | 25         | 3 701<br>-2 305          | 137        |           |  |
| Depreciation and impairment Translation differences and other | -2 543<br>-1 578 | -52<br>-2 | -3 290     | -49        | -12 666                  | -219       |           |  |
| changes   |                  |           | 369        | -37        | -152                     | -5         |           |  |
| Book value at the end of the period                           | 59 094           | 809       | 72 049     | 881        | 62 661                   | 855        |           |  |

### **CONTINGENT LIABILITIES**

| EUR 1 000  | 1-3/2009         | 1-3/2008       | 12/2008          |
|--|------------------|----------------|------------------|
| For own debt Real estate mortgages Corporate mortgages                               | 24 045<br>50 000 | 5 045          | 24 045<br>50 000 |
| Other own commitments Operating leases, real estates Operating leases, machinery and | 18 748           | 18 902         | 19 389           |
| equipment Guarantee commitment for financial lease                                   | 2 757<br>1 445   | 3 031<br>1 536 | 3 214<br>1 468   |

### NOMINAL AND FAIR VALUES OF DERIVATIVE FINANCIAL INSTRUMENTS

| EUR 1 000   | 1-3/2009       | 1-3/2008      | 12/2008        |
|---|----------------|---------------|----------------|
| Currency derivatives<br>Nominal value<br>Fair value         | 7 830<br>-52   | 9 161<br>118  | 6 548<br>121   |
| Interest rate derivatives<br>Nominal value<br>Fair value    | 45 500<br>-732 | 73 667<br>752 | 58 700<br>-297 |
| Electricity derivatives<br>Nominal value<br>Fair value      | 2 451<br>-647  | 4 281<br>520  | 2 973<br>-394  |
| <b>Commodity derivatives</b><br>Nominal value<br>Fair value | 179<br>-3      |               |                |

Helsinki, 29 April 2009

SUOMINEN CORPORATION

**Board of Directors** 

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