

TRAFFIC DATA

October 2012

- Passengers in October were **172 thousand**, a **18%** increase from last year.
- Total international passengers January - October numbered **1.77 million**, already exceeding the 2011 full year record
- Load factor on regional and Greenland flights improved from 67.3% to **76,6%**
- Utilization of Hotel Rooms was **67,6%, 4,3 ppt** higher than in October last year

| INTERNATIONAL FLIGHTS | Oct 12 | Oct 11 | | Chg (%) | Jan-Oct 12 | Jan-Oct 11 | | Chg (%) |
|-------------------------------------|---------|---------|---|----------|------------|------------|---|---------|
| Number of Passengers | 172.015 | 146.213 | ↑ | 18% | 1.769.887 | 1.539.455 | ↑ | 15% |
| Load Factor | 80,6% | 81,4% | ↓ | -0,8 ppt | 81,6% | 79,7% | ↑ | 1,8 ppt |
| Available Seat Kilometers (ASK'000) | 623.679 | 515.469 | ↑ | 21% | 6.195.498 | 5.412.023 | ↑ | 14% |

| REGIONAL AND GREENLAND FLIGHTS | Oct 12 | Oct 11 | | Chg (%) | Jan-Oct 12 | Jan-Oct 11 | | Chg (%) |
|-------------------------------------|--------|--------|---|---------|------------|------------|---|---------|
| Number of Passengers | 28.971 | 29.167 | ↓ | -1% | 295.132 | 296.307 | ↓ | 0% |
| Load Factor | 76,6% | 67,3% | ↑ | 9,3 ppt | 69,1% | 69,1% | ↑ | 0,0 ppt |
| Available Seat Kilometers (ASK'000) | 12.315 | 14.059 | ↓ | -12% | 156.091 | 155.325 | ↑ | 0% |

| CHARTER FLIGHTS | Oct 12 | Oct 11 | | Chg (%) | Jan-Oct 12 | Jan-Oct 11 | | Chg (%) |
|-------------------|--------|--------|---|---------|------------|------------|---|---------|
| Fleet Utilization | 100,0% | 100,0% | ↓ | 0,0 ppt | 93,1% | 93,1% | ↓ | 0,0 ppt |
| Sold Block Hours | 2.551 | 2.606 | ↓ | -2% | 26.560 | 29.209 | ↓ | -9% |

| CARGO | Oct 12 | Oct 11 | | Chg (%) | Jan-Oct 12 | Jan-Oct 11 | | Chg (%) |
|--------------------------------------|--------|--------|---|---------|------------|------------|---|---------|
| Available Tonne Kilometers (ATK'000) | 16.094 | 14.403 | ↑ | 12% | 154.885 | 144.132 | ↑ | 7% |
| Freight Tonne Kilometers (FTK'000) | 8.266 | 7.238 | ↑ | 14% | 74.476 | 63.360 | ↑ | 18% |

| HOTELS | Oct 12 | Oct 11 | | Chg (%) | Jan-Oct 12 | Jan-Oct 11 | | Chg (%) |
|-----------------------------|--------|--------|---|---------|------------|------------|---|---------|
| Available Hotel Room Nights | 22.940 | 18.445 | ↑ | 24% | 249.094 | 217.297 | ↑ | 15% |
| Sold Hotel Room Nights | 15.512 | 11.688 | ↑ | 33% | 185.824 | 154.136 | ↑ | 21% |
| Utilization of Hotel Rooms | 67,6% | 63,4% | ↑ | 4,3 ppt | 74,6% | 70,9% | ↑ | 3,7 ppt |