



## PRESS RELEASE

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### Success for Lindab's residential ventilation in Italy

Lindab has recently supplied a complete indoor climate system with heat recovery to a prestigious residential property in central Turin, Italy. The building, Palazzo San Carlo, which is a classified heritage building, is being refurbished to very high standards with energy efficiency demands exceeding the European norms.

Andrea Chierigato, Manager of Tecno Engineering, the climate system contractor, comments: "The goal was to create a first class residence in an extremely energy efficient building while keeping its historical character. Lindab has strong technical competence and we were confident that they would deliver a complete solution that is both silent and efficient."

Nils-Johan Andersson, Lindab's Business Area Manager for Ventilation comments:

"We estimate that the European Residential ventilation market is worth around EUR 1 bn and growing strongly, driven by EU directives with growing demands on energy efficiency in buildings. For Lindab this means a strong growth potential from quite a low level. The new concept *Lindab Inside* is addressing this market with individual solutions adapted regionally. During 2012 Lindab has been particularly successful in Italy and France, and the Palazzo San Carlo is a very good example".

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The information here is that which Lindab International AB has willingly chosen to make public or that which it is obliged to make public according to the Swedish Securities Market Act and/or the Financial Instruments Trading Act.

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### Lindab's residential ventilation.

Residential ventilation is a segment that grows by around 20 percent annually in Europe, strongly driven by EU directives with stronger demands on energy efficiency in buildings. Each country has different norms and conditions, which demand individual solutions. Lindab's offering for residential ventilation, *Lindab Inside*, is currently available in five European countries and will be launched in further five this year. During 2012 Lindab has noted particular success in Italy and France where there is strong demand for technical support during the design phase. Lindab has a competitive advantage with its advanced IT tools to optimise and guarantee the performance of the ventilation system. Read more: <http://www.lindab.com/global/pro/lindab-inside/Pages/default.aspx>

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**Lindab – A Ventilation and Building Products company:**



Lindab develops, manufactures, markets and distributes products and system solutions primarily in steel for simplified construction and improved indoor climate.

The business is carried out within three business areas, Ventilation, Building Components and Building Systems. The products are characterised by their high quality, ease of assembly, energy efficiency, consideration towards the environment, and are delivered with high levels of service. Altogether, this increases customer value.

The Group had net sales of SEK 6,878 m in 2011, was established in 31 countries and had approximately 4,300 employees. The main market is non-residential construction, which accounts for 80 percent of sales, while residential accounts for 20 percent of sales. During 2011, the Nordic market accounted for 46 percent, CEE/CIS (Central and Eastern Europe as well as other former Soviet states) for 23 percent, Western Europe for 28 percent and other markets for 3 percent of total sales.

The share is listed on the Nasdaq OMX Nordic Exchange, Stockholm, Mid Cap. For more information visit [www.lindabgroup.com](http://www.lindabgroup.com)