

January 31, 2013

## Novozymes acquires enzyme business from Canadian logen Corporation

The acquisition complements Novozymes' existing business in the pulp & paper, textile, grainprocessing and animal feed industries.

Novozymes acquires logen Bio-Products, the industrial enzyme business of Ottawa-based logen Corporation for CAD 67.5 million (approximately DKK 370 million) and potential earn-out payments of up to CAD 12.5 million (approximately DKK 70 million). The deal provides Novozymes with all commercial rights to logen Bio-Products' existing product portfolio, pipeline, facilities and know-how. Novozymes acquires all of logen Corporation's industrial enzyme business. The acquisition does not include the purchase of assets that relate to logen Corporation's bioenergy process technologies.

logen Bio-Products, which entered the industrial enzyme industry in 1991, produces and sells enzymes for the pulp & paper, textile, grain-processing and animal feed industries. The company has close to 70 employees and sells more than 20 products globally.

"logen Bio-Products is a good fit for Novozymes," says Andrew Fordyce, Vice President of Global Enzyme Sales and Customer Solutions at Novozymes. "We get a number of products that complement our existing product portfolio and welcome a talented group of employees who are very good at developing and producing industrial enzymes."

## **Financial impact**

The acquisition is expected to have a positive impact on Novozymes' sales growth in 2013 of around 0.5 percentage point depending on when the acquisition is closed. The acquisition is expected to have a slightly negative impact on EBIT and EBIT margin in 2013, but outlook for EBIT growth and EBIT margin remains unchanged. The outlook for ROIC for 2013 is being changed from ~20% to 19-20% as a result of the additional capital invested. Novozymes' outlook for free cash flow excludes acquisitions and remains unchanged for 2013. Outlook assumes rates for the company's key currencies remain at the closing rates on January 18 for the rest of 2013.

Closing of the acquisition is anticipated late February 2013, awaiting finalization of corporate formalities.

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