

## Addendum 1. The Group's key performance indicators

### Key performance indicators

Million LTL	2011	2012	Percent change
<b>Revenue, expense, and profit indicators</b>			
Revenue	1.430	1.444	1%
Expenses	1.416	1.389	-2%
EBITDA	68	137	100%
Net profit	2	36	2259%
<b>Relative indicators</b>			
EBITDA margin	4,8%	9,5%	4,7%
Net profit margin	0,1%	2,5%	2,4%

## Addendum 2. The Group's key production and sales indicators

Key production and sales indicators			
TWh	2011 m.	2012 m.	Proc. pokytis
<b>Electric power sales to suppliers</b>			
Electricity sales to LESTO	3,531	2,976	-16%
Electricity sales in the free market	2,052	2,448	19%
<b>Production indicators</b>			
Elektrėnai Power Plant	1,099	1,423	29%
Kruonis Pumped Storage Plant	0,534	0,472	-12%
Kaunas Hydroelectric Power Plant	0,387	0,311	-20%
<b>Supported electric power sales</b>			
Electric power produced by wind turbines	0,336	0,394	17%
Electric power produced by thermal power plants** (connected to PT)	1,040	0,941	-9%