



FIRST QUARTER RESULTS 2008

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Key figures

01.

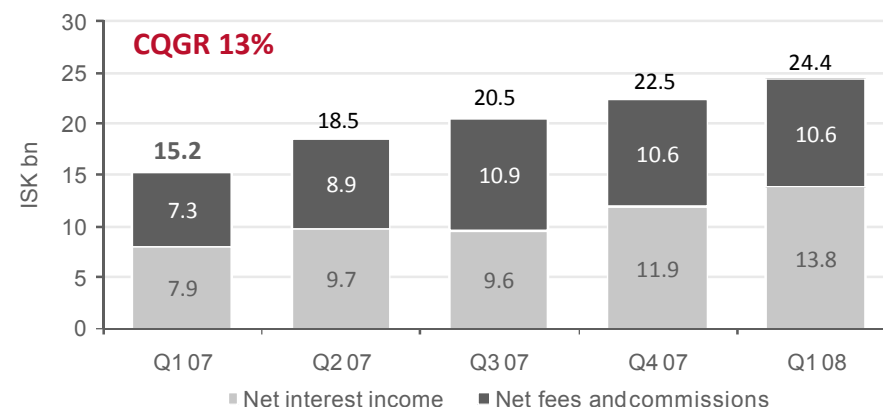
Solid performance through turbulent times

Profit before taxes of ISK 7.7bn up 102% QoQ

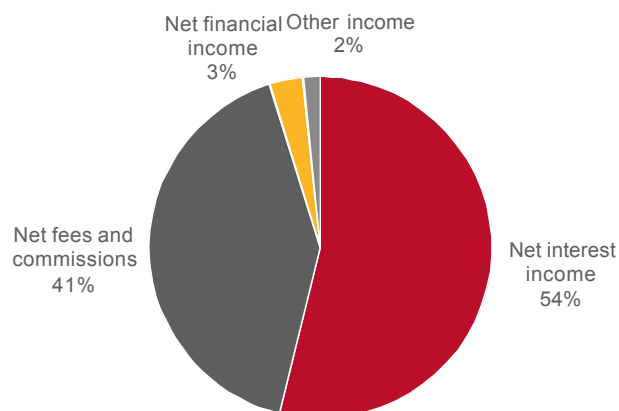
Highest Net operating income ever

- Pre-tax profit of ISK 7.7bn up 102% QoQ
- Profit recognised over equity ISK 28.4bn
- Continuing trend of growing core income
- Core income is 95% of total income
- Cost down 12% between quarters
- Strong liquidity position and capital ratios

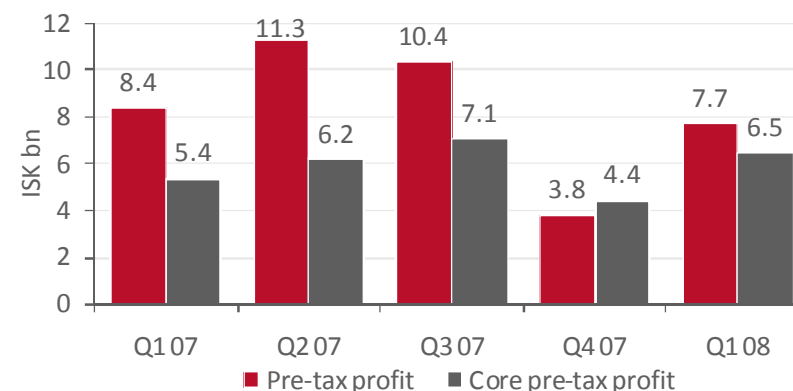
Core income development



Operating income, by type



Profit before tax / Core profit before tax



Net interest income highest ever

Expenses decrease by 12%

(ISK bn)	Q1 08	Q4 07	% QoQ
Net interest income	13.8	11.9	16%
Net fees and commissions	10.6	10.6	0%
Other income	1.2	-2.5	-148%
Net operating income	25.6	19.9	29%
Expenses	-13.8	-15.6	-12%
- Salaries	-7.6	-8.9	-14%
- Other expenses	-6.2	-6.7	-8%
Impairment	-4.1	-2.4	74%
Profit from associates & JV's	0.0	1.9	-100%
Profit before tax	7.7	3.8	102%
Income tax	-1.9	-1.3	40%
Net profit	5.9	2.5	136%
Core profit before tax*	6.5	4.4	46%
Cost/Income ratio	54%	79%	
Total recognized income in equity	28.4	5.0	463%

*Core profit is defined as Pre-tax profit minus other income minus profit from associates & JV's

Core profit before tax rises 21% YoY

Net fees and commissions up 45%

(ISK bn)	Q1 08	Q1 07	% YoY
Net interest income	13.8	7.9	74%
Net fees and commissions	10.6	7.3	45%
Other income	1.2	3.0	-59%
Net operating income	25.6	18.2	41%
Expenses	-13.8	-8.6	60%
- Salaries	-7.6	-4.8	58%
- Other expenses	-6.2	-3.8	62%
Impairment	-4.1	-1.2	234%
Profit from associates & JV's	0.0	0.1	-94%
Profit before tax	7.7	8.4	-8%
Income tax	-1.9	-1.4	31%
Net profit	5.9	7.0	-16%
Core profit before tax*	6.5	5.4	21%
Cost/Income ratio	54%	47%	
Total recognized income in equity	28.4	3.9	626%

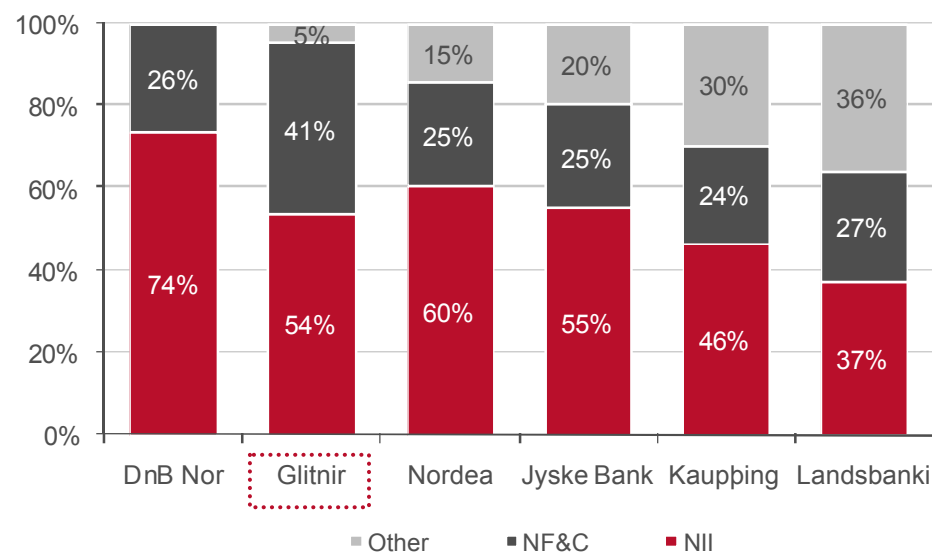
*Core profit is defined as Pre-tax profit minus other income minus profit from associates & JV's

Strong quality of earnings

Core income 95% of Net operating income

- High proportion of core income compared to Nordic peers
- Continuing positive trend in core income
- 13% CQGR since Q1 07
- Core profit rises 46% QoQ and 21% YoY

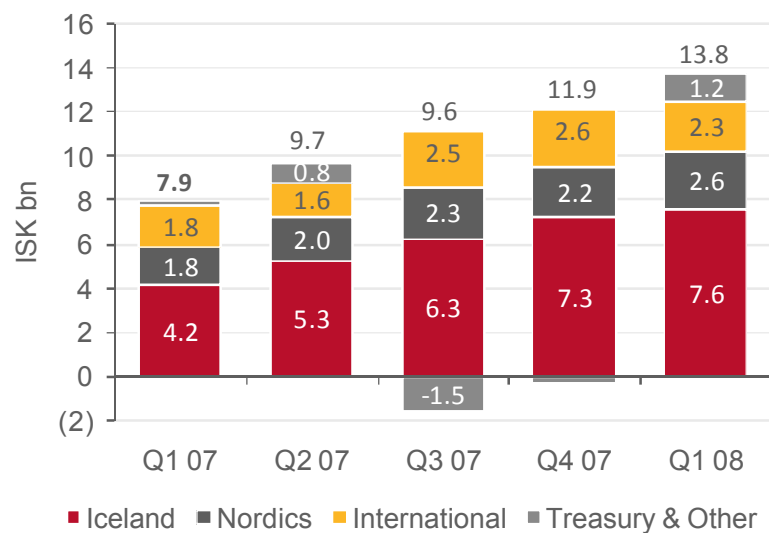
Business mix, peer comparison



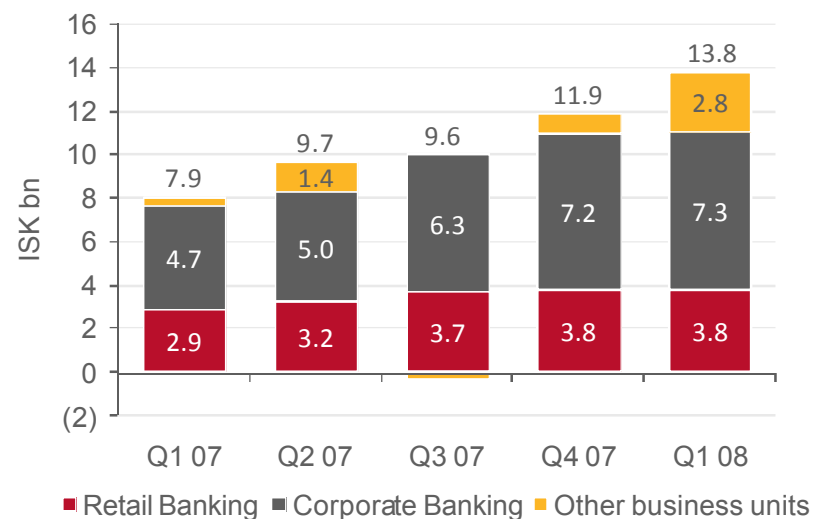
Good distribution of Net interest income

Continued solid growth

Net interest income by region



Net interest income by business units

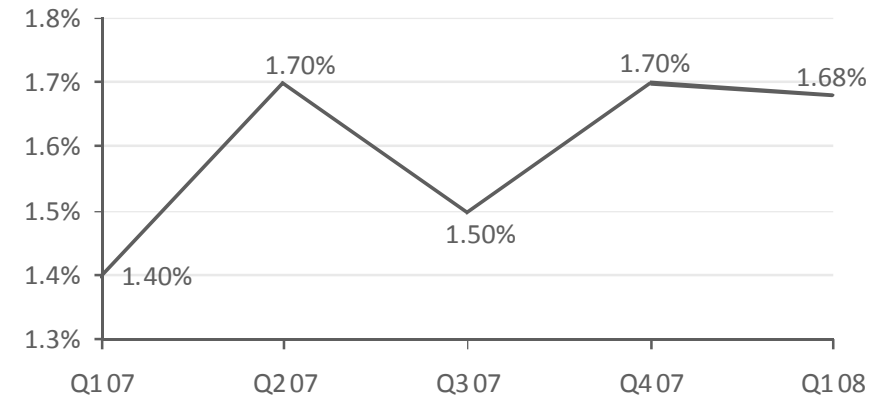


Net interest income coming from solid banking business

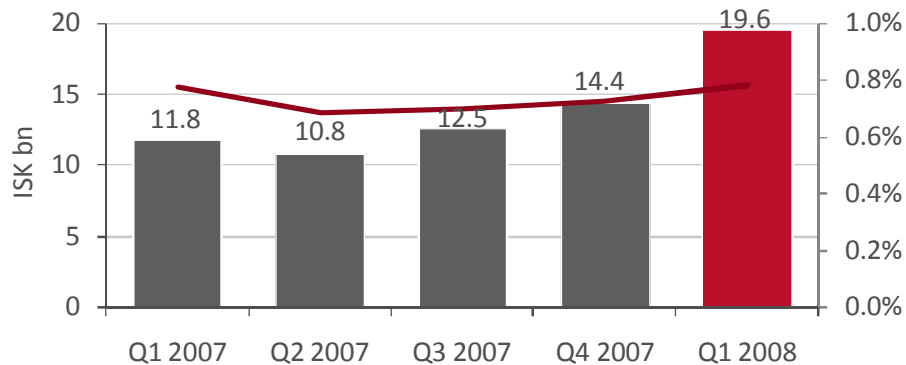
Real loan book grows 4% QoQ

- Stable net interest margin
- Allowance for impairments in line with growth in loan book

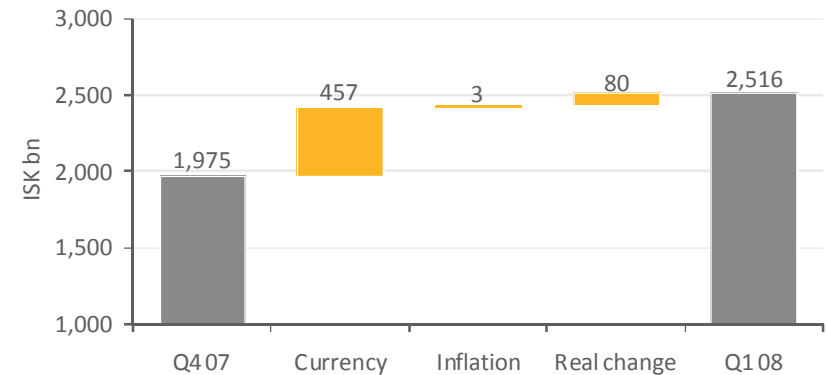
Net interest margin



Allowances for impairments and Allowances / Loans to customers



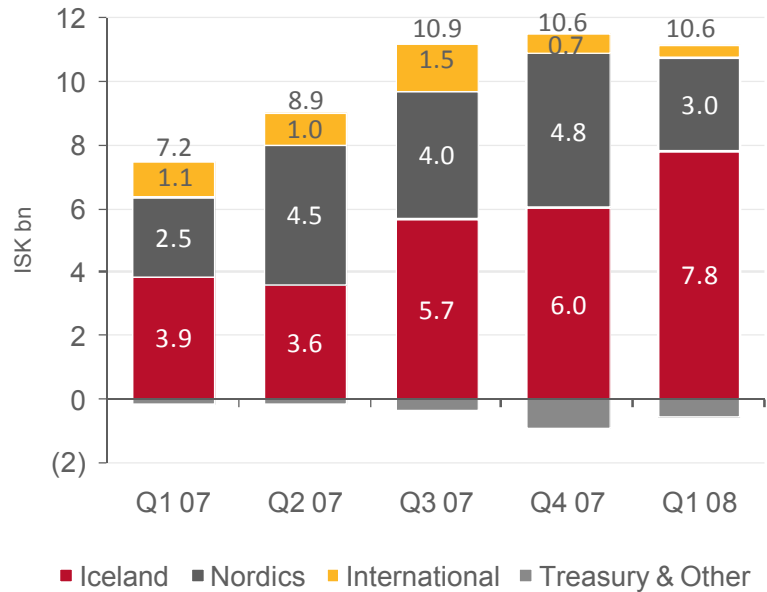
Loan book growth



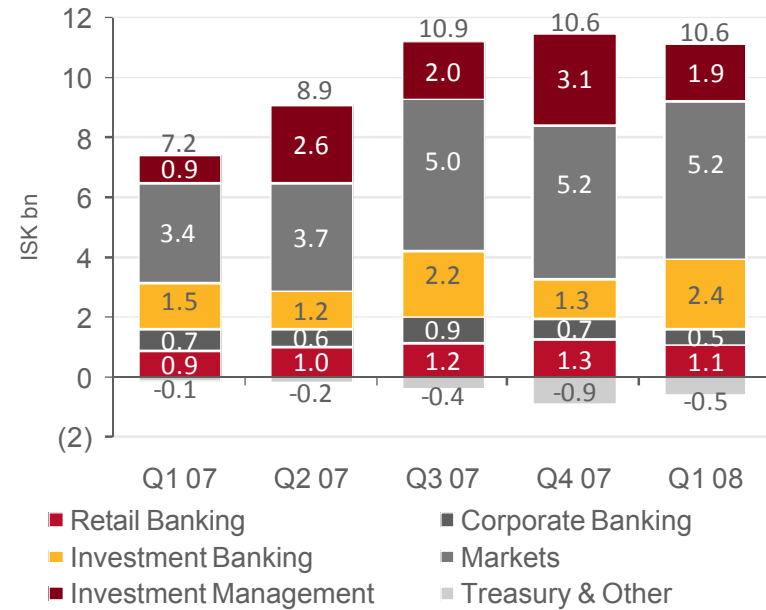
Robust Net fees and commissions

Solid contribution from Capital Markets and Investment Banking

Net fees by region



Net fees by business units

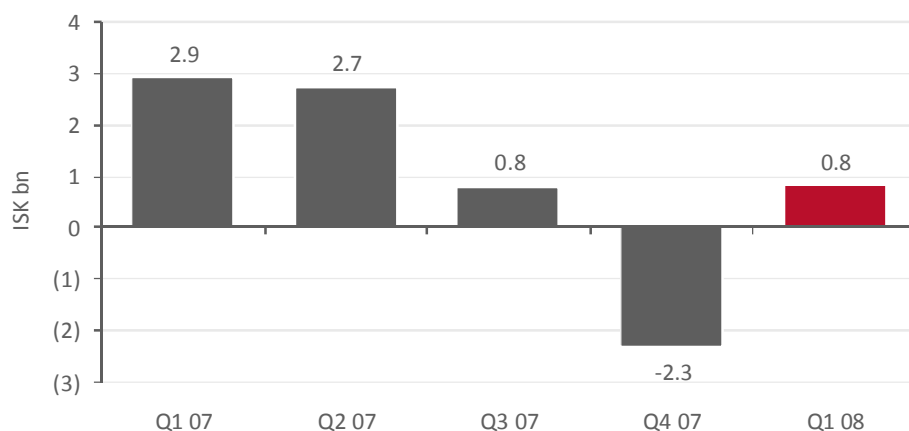


Other income 5% of Net operating income

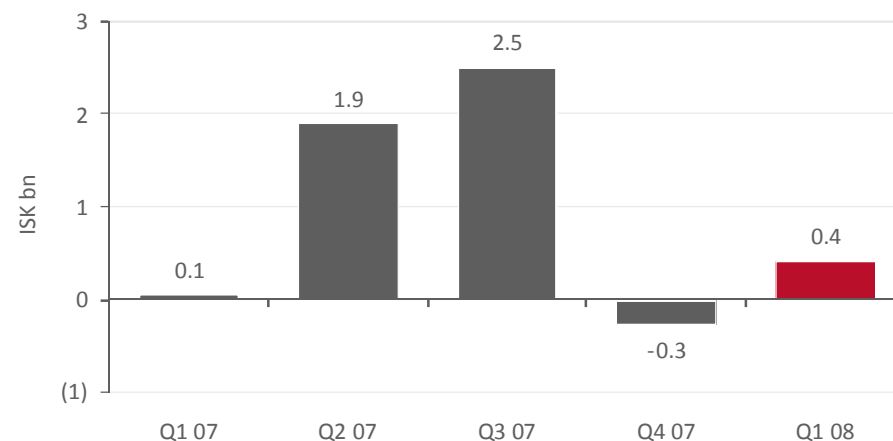
Movements hedged out

(ISK million)	Q1 08	Q1 07
Net gains (loss) on financial instruments held for trading	-7,358	651
Net gains on financial instruments designated at fair value through profit or loss	2,980	1,844
Fair value adjustments in hedge accounting	662	54
Net foreign exchange gains (loss)	4,528	340
Other net operating income	415	83
Net financial and other operating income	1,227	2,972

Net financial income



Other operating income



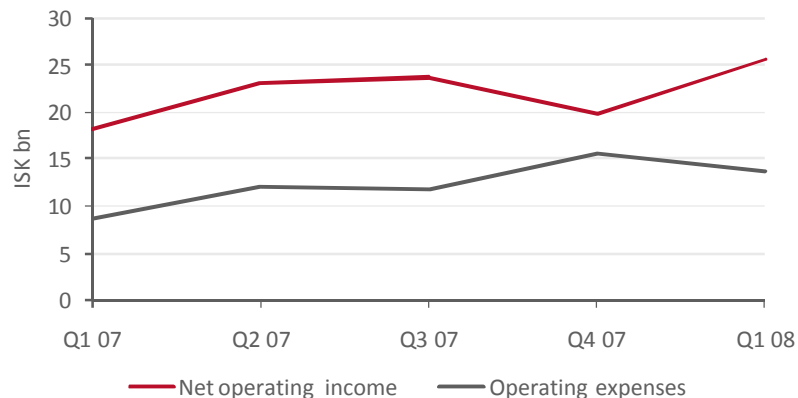
Lower Operating expenses

Cost / Income ratio coming down

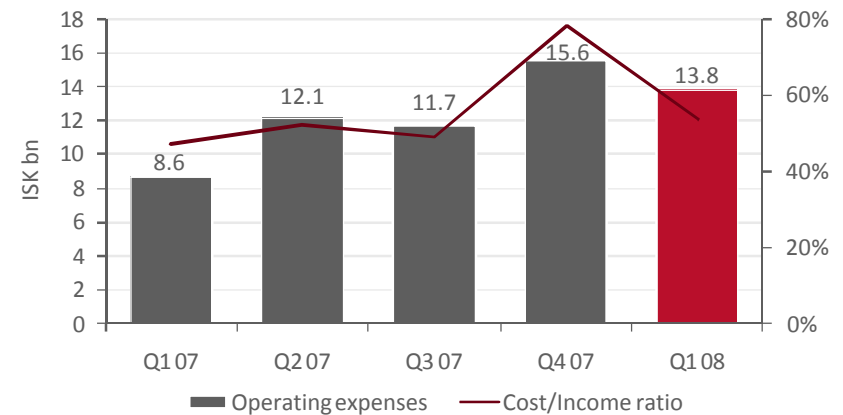
Cost reduction initiatives in Q1 08

- Cost down 12% QoQ
- Cost / income ratio 54% - aim for 50% in 2008
- Offices and branches
 - Office in Copenhagen closed down
 - Scale down of operations in Luxembourg
 - Merging smaller branches in Iceland into larger ones
- Non revenue generating projects postponed

Operating income vs. operating expenses



Operating expenses & cost / income ratio



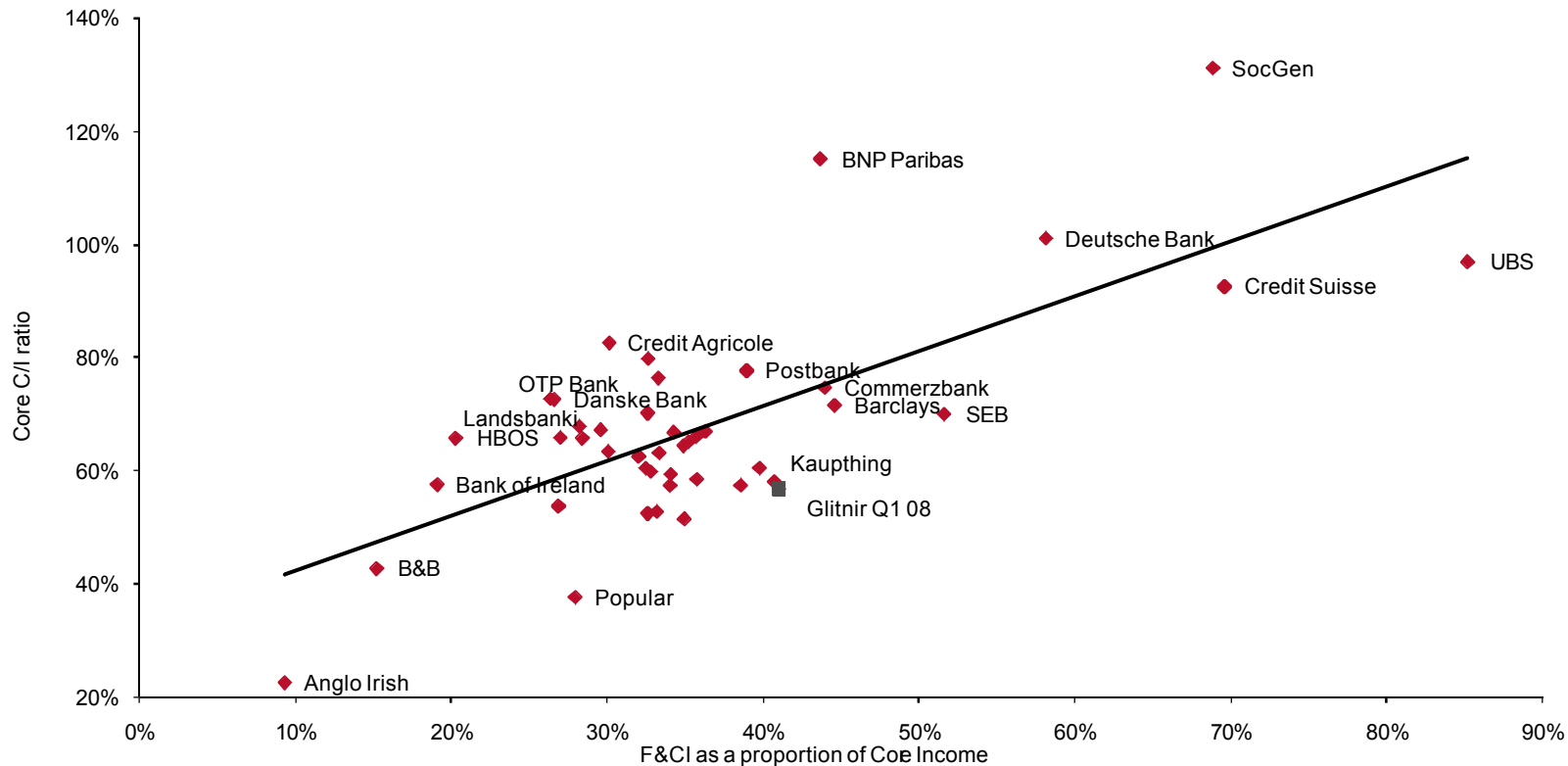
Operating expenses in Q1 08



Efficient core operations

Core Cost / Income ratio against revenue mix, peer comparison 2008 estimates *

- Glitnir core cost / income ratio Q1 2008 57% against 41% F&CI
- Higher proportion of fees does increase the cost / income ratio





Balance sheet

02.

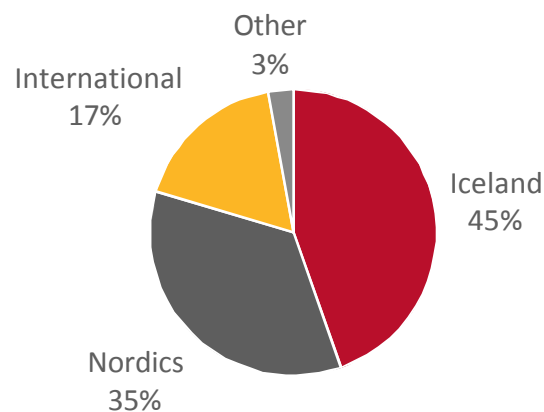
Strong position in home market

Balanced sector diversification

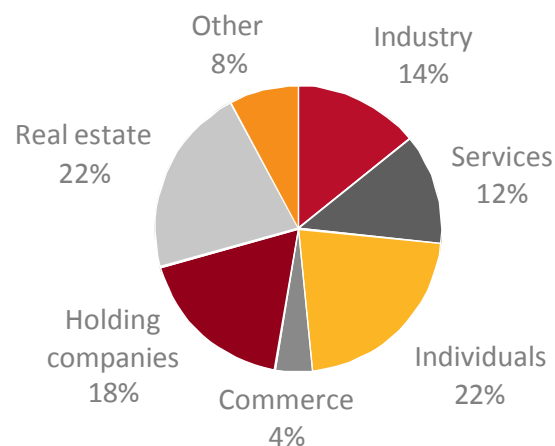
(ISK bn)	Q1 08	Q4 07	% QoQ	Q3 07	Q2 07	Q1 07
Cash and loans to banks	424	334	26.9%	327	173	266
Loans to customers	2,516	1,975	27.4%	1,786	1,571	1,521
Financial assets	738	503	46.7%	501	472	392
Intangible assets	62	47	32.5%	54	48	20
Other	125	90	38.8%	98	71	57
Total assets	3,865	2,949	31.1%	2,766	2,335	2,256

Loan portfolio 31.03.2008

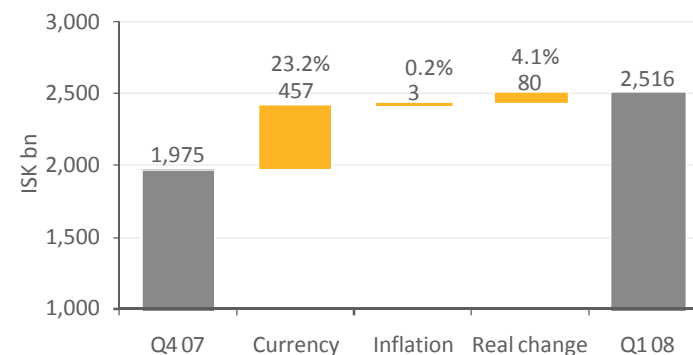
By region



By sector (ISAT)



Real growth



Solid real-estate portfolio with low LTV's

Largest share in the strong Norwegian economy

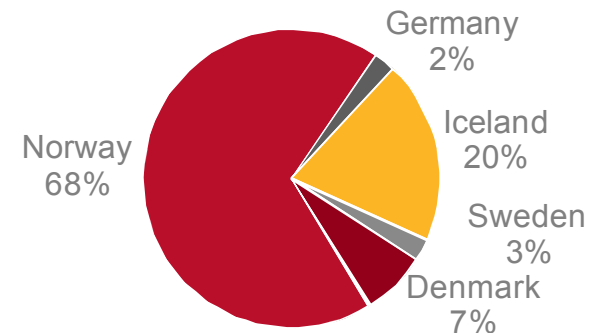
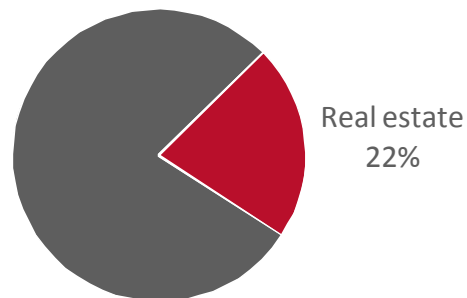
Real-estate portfolio

- Risk of impairment losses is considered moderate
- 80% of portfolio below LTV of 80%
- 68% of portfolio in the strong Norwegian economy
- Loans sold off in Europe, counted as non-strategic in terms of sectors and clients

Real-estate portfolio 31.03.2008

Real-estate portfolio, total ISK 554bn

Real-estate by country



Majority of mortgage lending with low LTV to individuals

90% of loans below LTV 80%

Mortgage portfolio

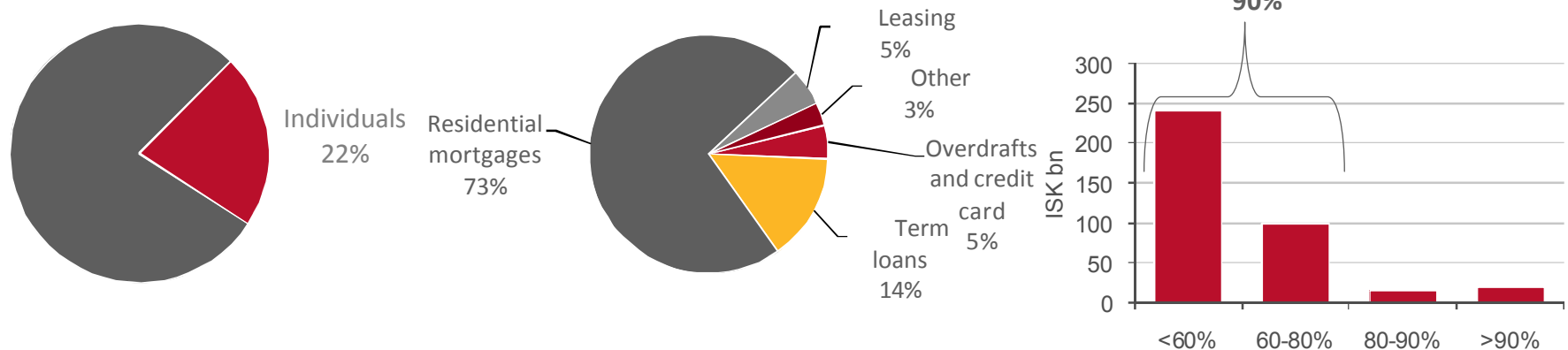
- 63% in Norway and 37% in Iceland
- Majority of portfolio with loan to value below 60%
- Strict lending rules based on financial strength and credit history

Individuals portfolio 31.03.2008

Individual portfolio, total ISK 554bn

Individuals by type

Mortgages (LTV)



Exposure to holding companies well diversified

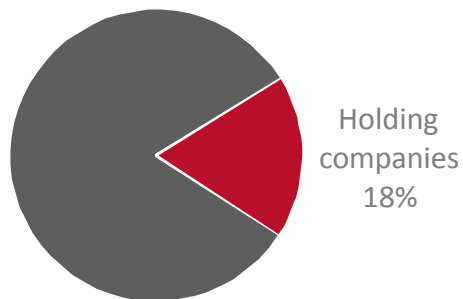
Lending based on strong collaterals

Diversified sector exposure

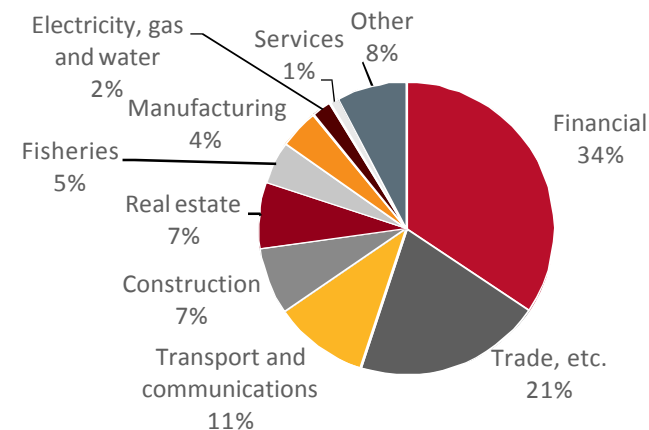
- Well collateralised
- Exposure to financial sector geographically diversified
- Underlying geographical risk well diversified

Holding companies portfolio 31.03.2008

Holding companies portfolio, total ISK 453bn



By sector



Acquisition and leveraged finance – good diversification

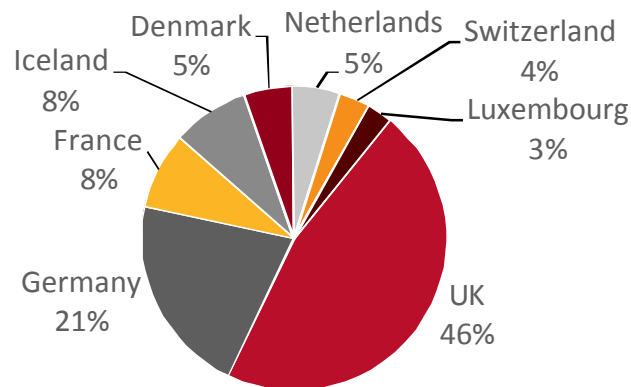
Above 94% in Senior secured lending

DCM loan portfolio

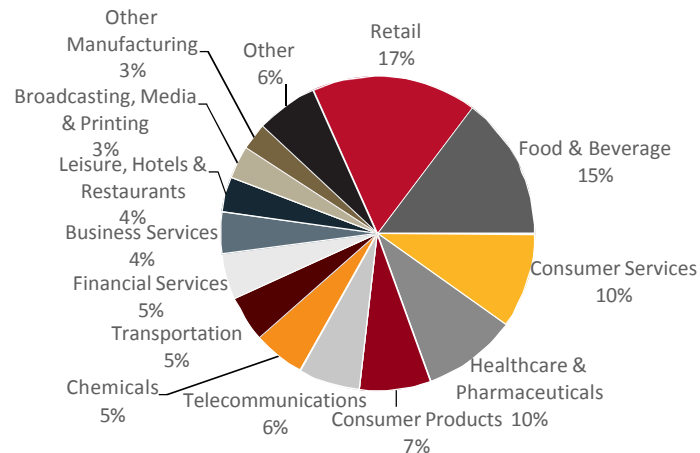
- Approximately 9% of Glitnir's total loan portfolio
 - Leveraged finance is about 2/3
- Well diversified both geographically and via sectors
- Over 80 investments in the portfolio
- Based on fundamental credit analysis

DCM portfolio 31.03.2008

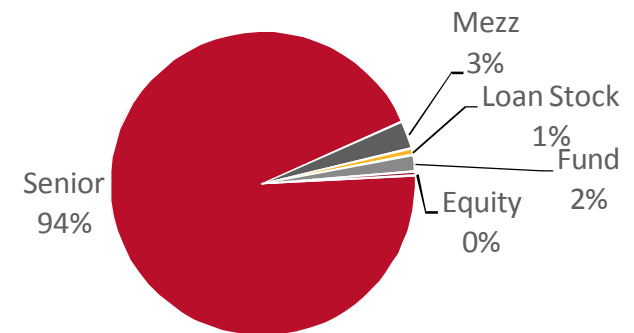
By country



By sector



By type of facility



Lower equity exposure than peers

Exposure to equities 1.4% of total assets

Carefully managed equity exposure

- Net position reduced over the quarter
- Increased portion of non-Icelandic equities
- Overall equity exposure moderate

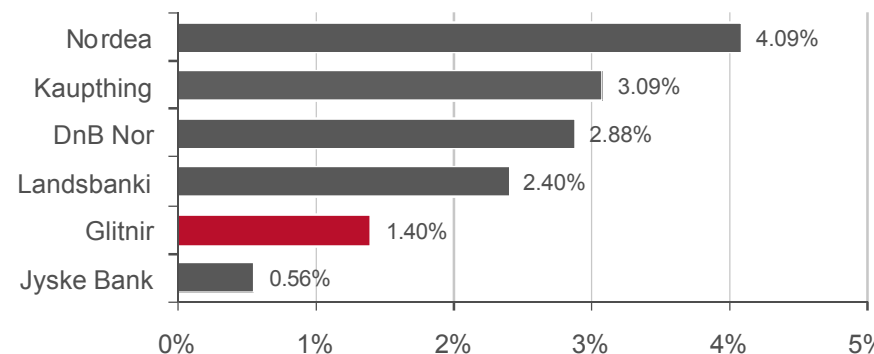
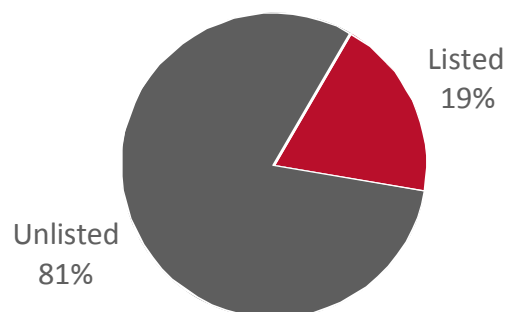
Equity position / total assets

- Glitnir has a low equity exposure compared to peers
- Glitnir's equity market risk is lower than most peers'

Equity exposure 31.03.2008

Glitnir's equity exposure, total ISK 54bn

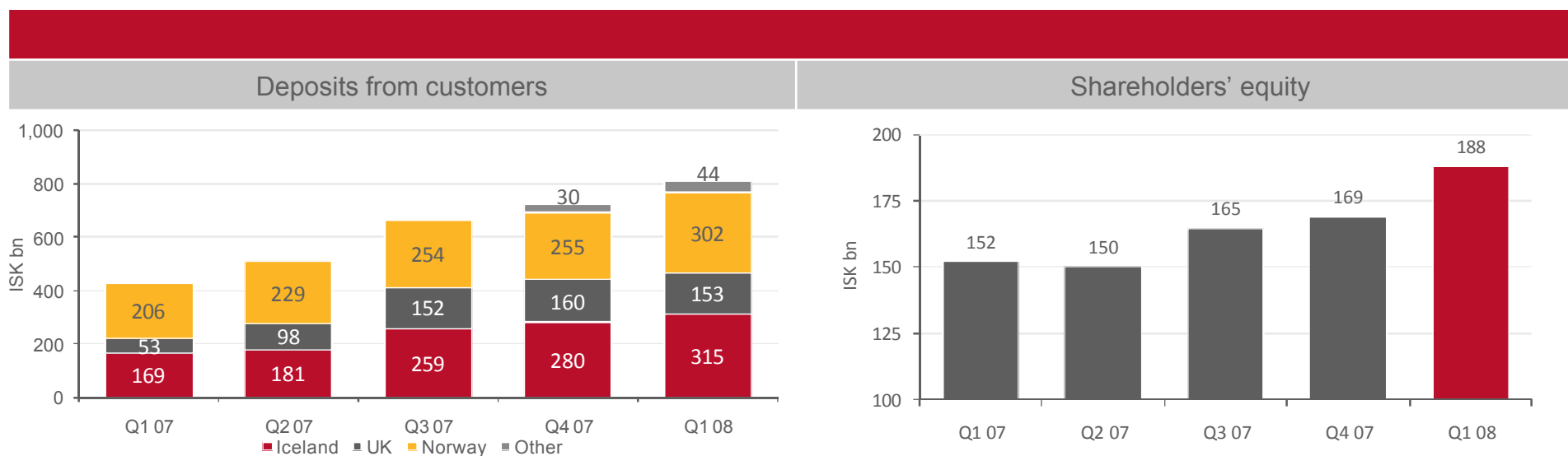
Equity position / total assets, peer comparison



Liabilities and equity affected by ISK

Sticky deposits in home market

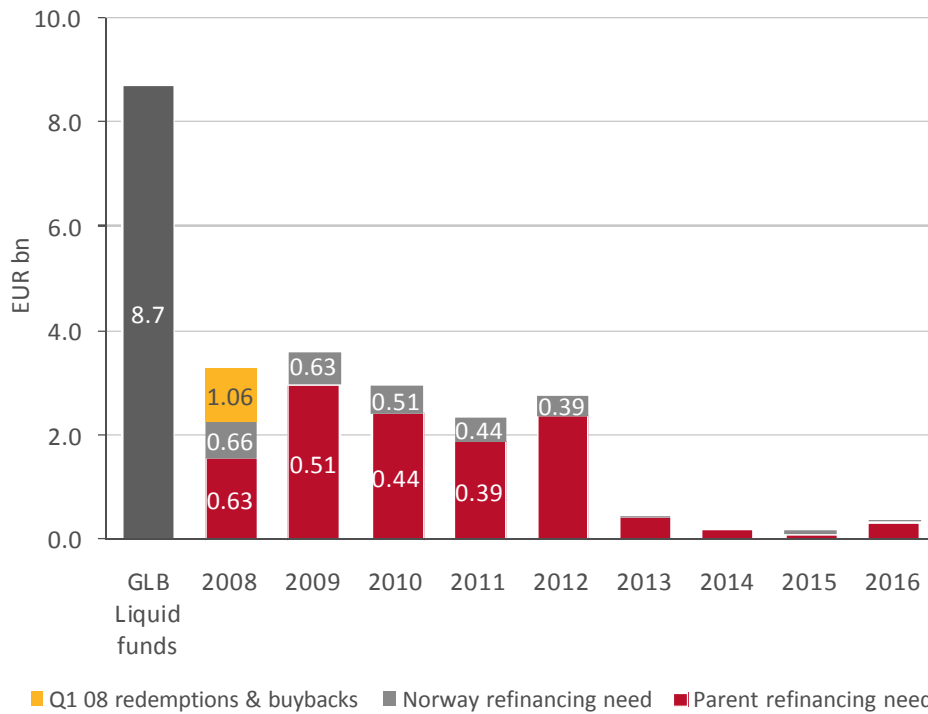
(ISK bn)	Q1 08	Q4 07	% QoQ	Q3 07	Q2 07	Q1 07
Deposits	891	781	14.2%	720	552	498
Borrowings	2,372	1,746	35.8%	1,593	1,357	1,380
Subordinated loans	147	102	44.9%	99	95	102
Other liabilities	266	151	76.7%	186	180	123
Equity	189	170	11.0%	168	151	153
Total Liabilities & Equity	3,865	2,949	31.1%	2,766	2,335	2,256



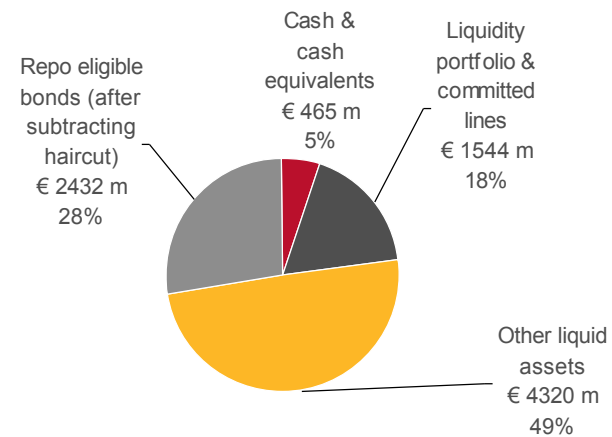
Lower repayments - stronger liquidity

Strong liquidity position with EUR 8.7bn liquid funds

Liquid funds and consolidated redemption profile



Immediately available funds EUR 8.7bn

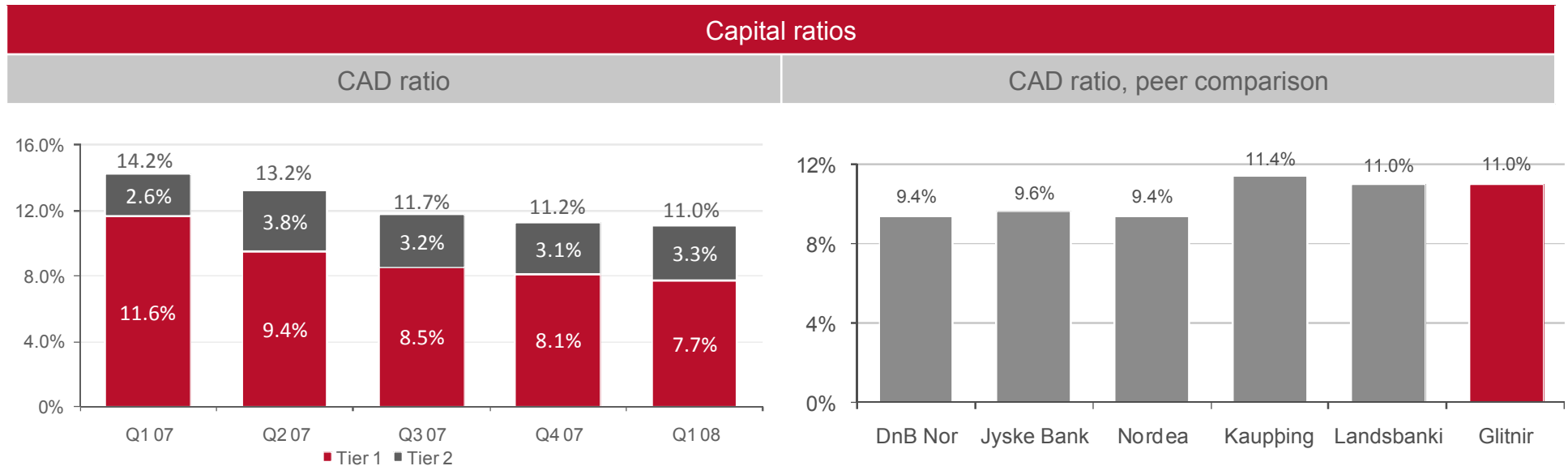


Capital ratios

Strong compared to Nordic peers

Solid capitalisation

- CAD ratio of 11.0%
- Tier 1 of 7.7%





Business units

03.

Retail banking with stable profits

Profits in line with recent quarters

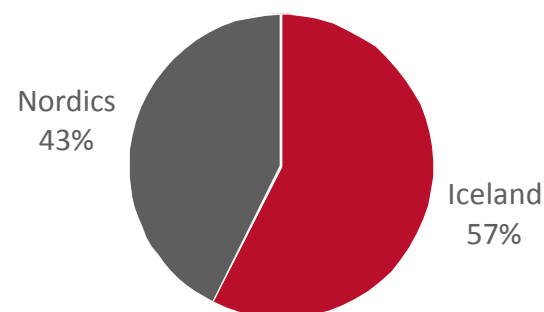
Efficient Retail Banking operations

- Pre-tax profit same as in previous quarters
- Net interest income stable QoQ

Q1 08 results

(ISK billion)	Q1 08	Q4 07	% QoQ	Q1 07	% YoY
Net interest income	3.8	3.8	0%	2.9	31%
Net fees and commissions	1.1	1.3	-13%	0.9	21%
Other income	0.2	0.4	-45%	0.2	19%
Net operating income	5.1	5.4	-6%	4.0	28%
Expenses & Other	-3.0	-2.7	9%	-1.9	58%
Impairment	-0.6	-0.4	60%	-0.1	345%
Profit before allocation & tax	1.5	2.3	-35%	2.0	-22%
Allocated costs	-0.5	-1.3	-64%	-0.9	-46%
Profit before tax	1.1	1.1	0%	1.1	-3%

Loan portfolio at 31.03.2008



Pre-tax profits of Corporate Banking up 26%

Balanced regional diversification of loan portfolio

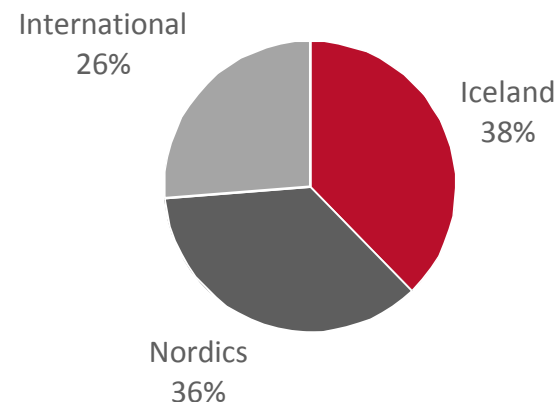
Growth in loan portfolio impacted by ISK

- Net interest income up 55% YOY
- Lending activities low in current credit markets
- Pre-tax profits increase by 26% QoQ
- Expenses lowering QoQ
- Impairments increased

Q1 08 results

(ISK billion)	Q1 08	Q4 07	% QoQ	Q1 07	% YoY
Net interest income	7.3	7.2	2%	4.7	55%
Net fees and commissions	0.5	0.7	-28%	0.7	-27%
Other income	0.6	0.1	436%	0.6	-14%
Net operating income	8.4	8.0	5%	6.1	38%
Expenses & Other	-1.9	-3.0	-39%	-1.6	17%
Impairment	-3.5	-2.0	75%	-1.1	227%
Profit before allocation & tax	3.0	2.9	2%	3.4	-12%
Allocated costs	0.0	-0.6	-97%	-0.4	-96%
Profit before tax	3.0	2.4	26%	3.0	-1%

Loan portfolio at 31.03.2008



Capital Markets with a strong performance

Record profit in Q1 2008

Income growing and cost coming down

- Capital Markets contributed 45% of Glitnir's total pre-tax profit
- Net income increases
 - 60% QoQ
 - 37% YoY
- Expenses down 21% QoQ
- Pre-tax profit up 44% YoY

Q1 08 results

(ISK billion)	Q1 08	Q4 07	% QoQ	Q1 07	% YoY
Net interest income	1.4	1.1	31%	0.2	477%
Net fees and commissions	5.2	5.2	2%	3.4	56%
Other income	-0.3	-2.3	-86%	1.0	-132%
Net operating income	6.3	4.0	60%	4.6	37%
Expenses & Other	-2.7	-3.4	-21%	-1.8	47%
Impairment	0.0	0.0	-	0.0	-
Profit before allocation & tax	3.6	0.5	593%	2.8	30%
Allocated costs	-0.2	-0.6	-75%	-0.4	-57%
Profit before tax	3.4	-0.1	-3434%	2.4	44%

Market share in the Nordic region

	Market share %
1 SEB	8.41%
2 Glitnir	6.33%
3 SH	5.41%
4 Morgan Stanley	5.05%
5 Carnegie	4.74%

8% growth in Asset under Management

Challenging markets in Investment Management business

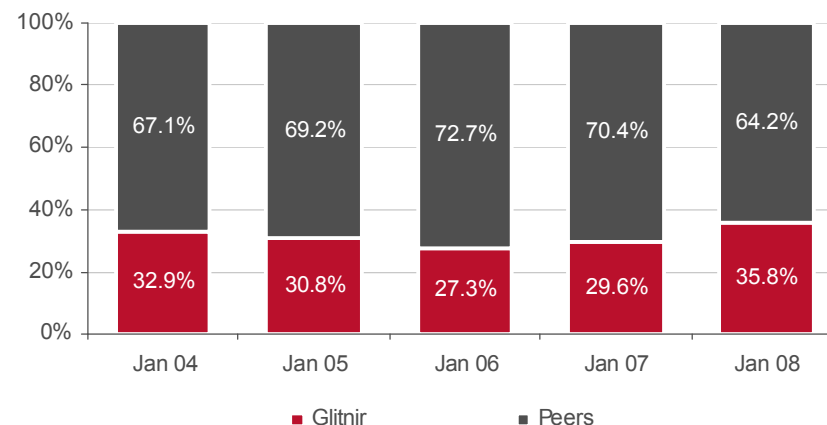
Strong position in Iceland

- Challenging markets
 - Migration of funds from equity to fixed income
- Net income down QoQ
- Discretionary Asset Management grew in Q1 08
- Profit increases slightly

Q1 08 results

(ISK billion)	Q1 08	Q4 07	% QoQ	Q1 07	% YoY
Net interest income	0.3	0.3	22%	0.1	213%
Net fees and commissions	1.9	3.1	-38%	0.9	114%
Other income	-0.1	0.0	993%	0.0	-1685%
Net operating income	2.1	3.4	-37%	1.0	109%
Expenses & Other	-1.6	-2.9	-45%	-0.3	521%
Impairment	0.0	0.0	-42%	0.0	-27%
Profit before allocation & tax	0.5	0.4	20%	0.7	-31%
Allocated costs	-0.2	-0.3	-36%	-0.4	-49%
Profit before tax	0.3	0.1	181%	0.3	-9%

Market share in UCITS funds in Iceland, #1 position



Solid fee income from Investment Banking

International deals account for 57% of income

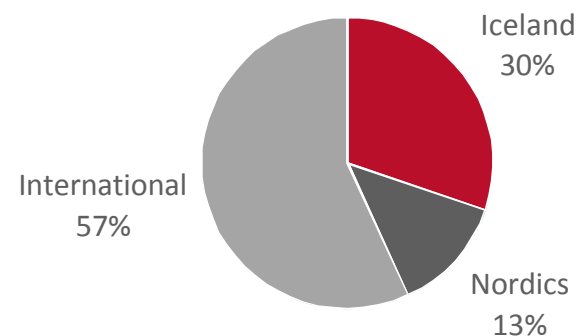
Investment Banking returning solid fee income

- Fees and commissions growing
 - 85% QoQ
 - 53% YoY
- Transactions on back of niche and ECM expertise
- Level of activity good

Q1 08 results

(ISK billion)	Q1 08	Q4 07	% QoQ	Q1 07	% YoY
Net interest income	-0.2	-0.1	104%	-0.2	30%
Net fees and commissions	2.4	1.3	85%	1.5	53%
Other income	0.7	2.4	-69%	1.1	-33%
Net operating income	2.9	3.5	-19%	2.5	16%
Expenses & Other	-0.6	-0.8	-24%	-0.4	58%
Impairment	0.0	0.0	-592%	0.0	619%
Profit before allocation & tax	2.3	2.7	-18%	2.1	7%
Allocated costs	-0.1	-0.3	-55%	-0.2	-16%
Profit before tax	2.1	2.4	-13%	1.9	9%

Income, by location of client





A Nordic Bank with an international reach

Clear regional focus

04.

Nordic bank with an international reach

Leveraging globally on home market expertise

Iceland –Universal Bank

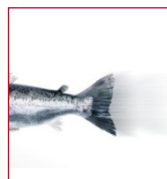
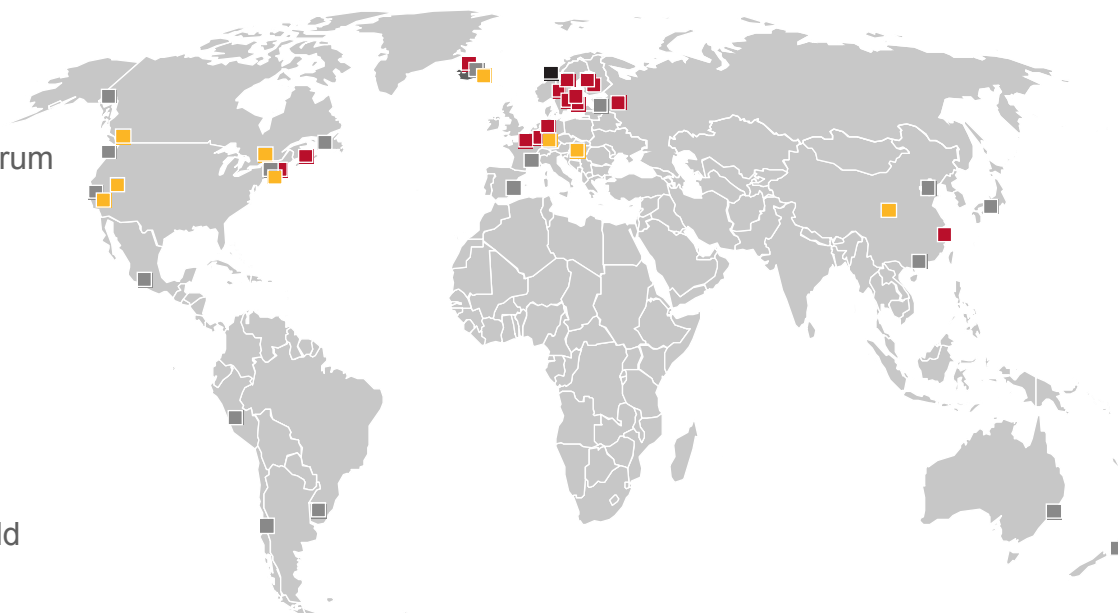
- 50% of Group Net Operating Income
- A 20-35% market share across products and client spectrum

Nordics -Corporate Bank providing integrated services

- 29% Group of Net Operating Income
- 2nd largest equity broker in the Nordic region

International -Leading player in the selected niches

- 18% of Group Net Operating Income
- 50% of top 100 seafood companies as clients
- Client relations with players representing 10% of the world geothermal production



- GLITNIR OFFICES
- SEAFOOD
- SUSTAINABLE ENERGY
- OFFSHORE SERVICE VESSELS

Services provided to Nordic and niche clients globally

Corporate banking

Investment banking

Capital markets

A solid quarter in turbulent times

Strong liquidity position and positive outlook

Solid Q1 results

- A positive development in income, expenses and profits
- Quality of earnings confirmed through solid core income and profit growth
- A good quarter in light of market turbulence

Strong position

- Stronger liquidity position lower repayment in 2008
- A very strong performance in capital markets
- Continuing transacting in Investment Banking

Outlook

- Building on high asset quality and prudent risk approach
- Balance sheet management
- Focus on core operations
- Opportunities in home market
- Leveraging on niche strategy internationally

Q&A

Appendix

05.

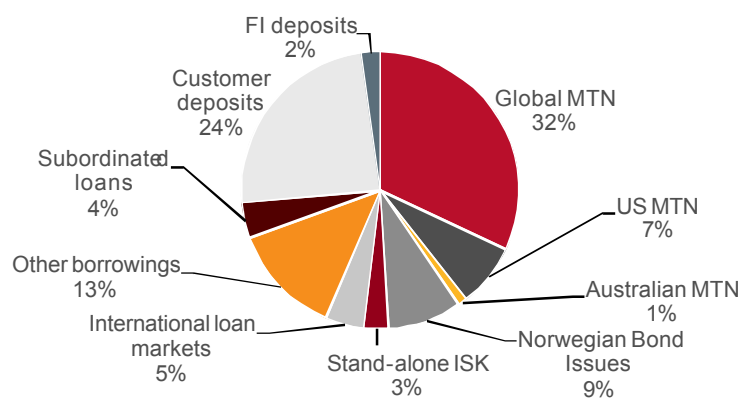
Strong liquidity position

Funding mix and liquidity position

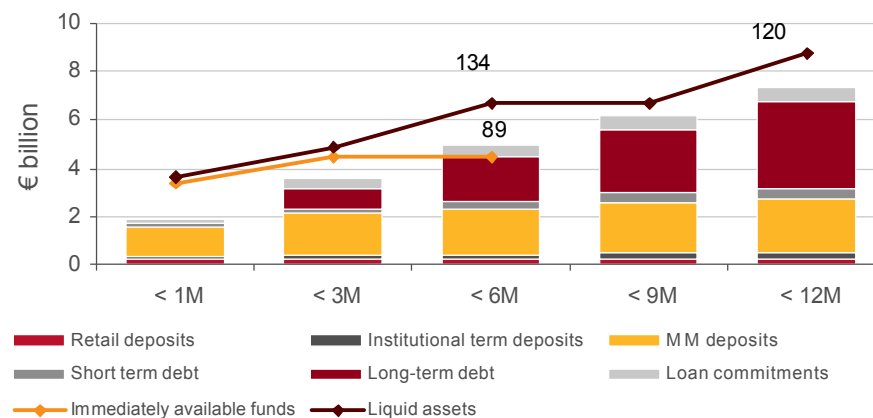
- Diversified funding mix
 - Across types, maturities and geographies
- Strong liquidity position

31.03.2008

Consolidated funding mix



Liquidity position



Continuing to transact

Investment banking business above expectations

Spring Energy



\$120 equity raised

2008

Questback



NOK 225 m
Advisor to seller

2008

Vitim & Co



Advisor to buyer

2008

Rahbek



Advisor to sellers

2008

Noreco



NOK 450 m
equity raised

2008

Moron Ltd



Advisor to buyer

2008

NGP Blue Mountain I



\$ 35 m resource
development loan/
SBLC
2008

Geysir Green Energy



\$ 300 m equity raised
Sale of 43% of shares
2007/08

GLITNIR

ThermaSource



\$35 m Senior
Secured Credit
Facilities

2007/2008

Enex China



\$ 20-100 m
Long term financing

2007

Icicle Seafoods



Exclusive advisor in
the sale of 100% of
the company to
FOX PAINE

2007

Camposol



\$ 134 m
private placement

2007

FPI



Advised on the sale
of FPI to



2007

ArcLight



\$ 409.8 m
Senior Secured
Credit Facilities

Sole participating /
participating lender
2007

Sea Production Ltd



\$ 180 m
Private placement

2007

Copeinca



\$230 m private
placement / listing
on OSE

2006/2007

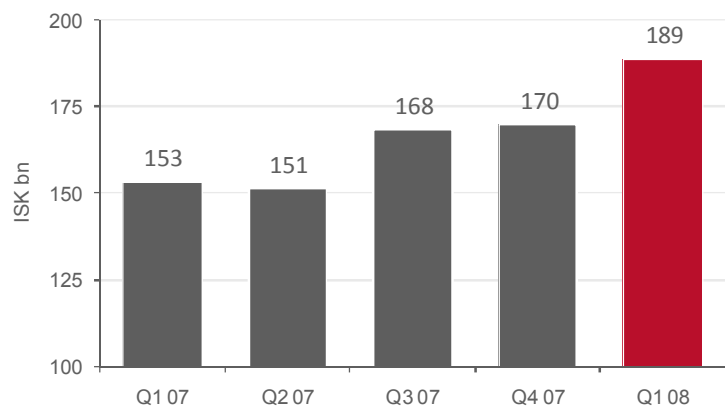
Negligible structured credit exposure – marked to market

Only 0.25% of total assets

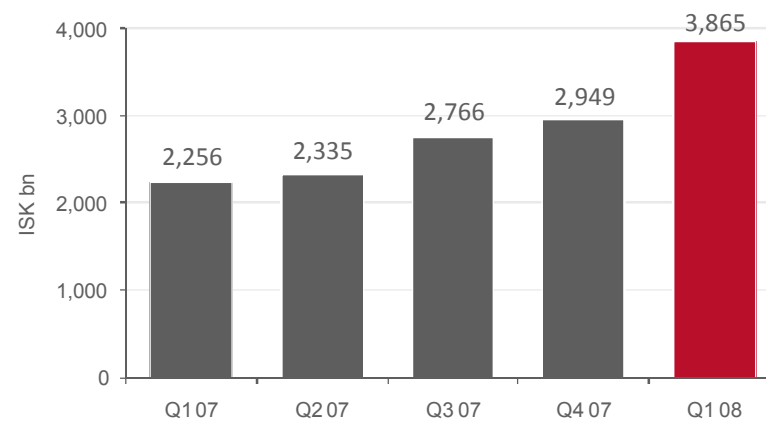
Subprime	<ul style="list-style-type: none">• No exposure
ABS	<ul style="list-style-type: none">• Minor exposure (approx. EUR 53m)
CDO's	<ul style="list-style-type: none">• Negligible exposure (approx. EUR 4m)
Monolines	<ul style="list-style-type: none">• Negligible exposure (approx. EUR 2m)
SIV's / conduits	<ul style="list-style-type: none">• Minor exposure (approx. EUR 21m)

Key figures

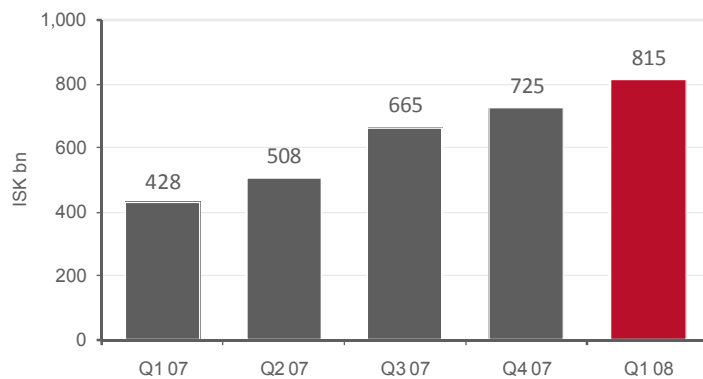
Equity



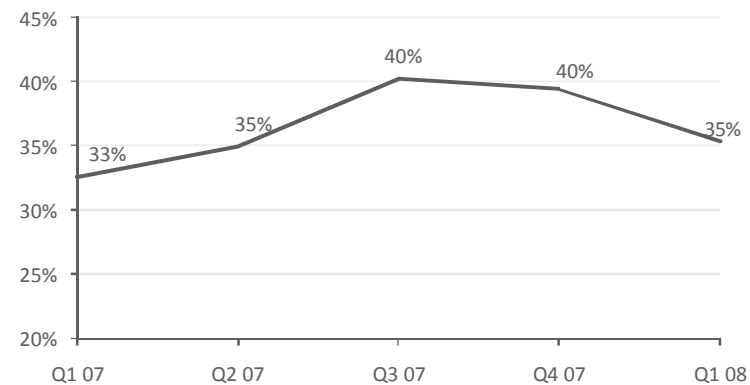
Total assets



Deposits from customers

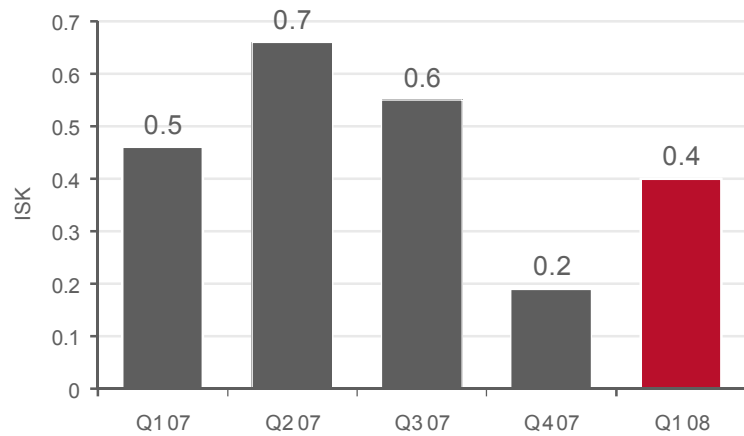


Deposits / loans

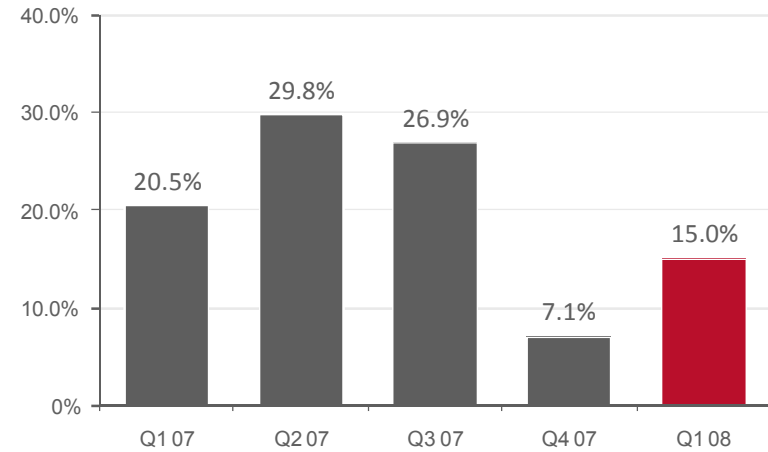


Key figures

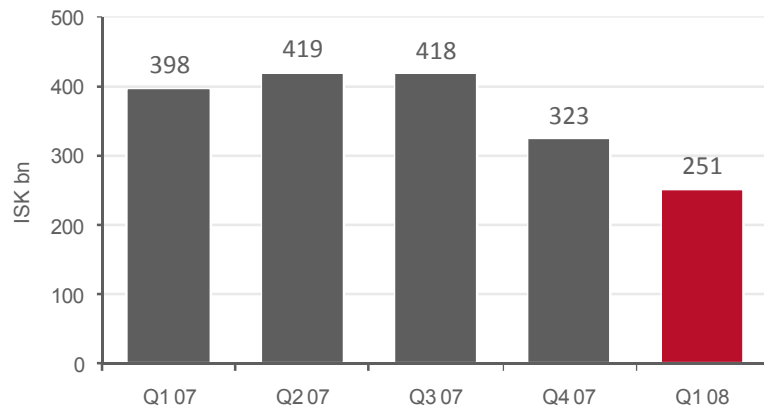
EPS



ROE



Market Cap



Assets under management

