

## ARCTIC PAPER S.A. CAPITAL GROUP Consolidated quarterly report first quarter of the year 2013

## Table of Contents

Introduction ..... 3
Information on report ..... 3
Definitions and abbreviations ..... 3
Forward looking statements ..... 7
Statements concerning risk factors ..... 7
Management Board report on the operations of ..... 8
Arctic Paper S.A. Capital Group and Arctic Paper S.A. to the report for the first quarter of the year 2013 ..... 8
Arctic Paper Group profile ..... 9
General information ..... 9
Capital Group structure ..... 11
Changes in the capital structure of the Arctic Paper Group ..... 11
Shareholder structure ..... 11
Summary of consolidated financial results ..... 13
Consolidated income statement ..... 13
Report on financial situation ..... 16
Consolidated cash flow statement ..... 19
Summary of standalone financial results ..... 20
Standalone income statement ..... 20
Statement of financial position ..... 22
Cash flows. ..... 23
Relevant information and factors influencing financial results and evaluation of financial standing ..... 25
Key factors affecting the performance results ..... 25
Unusual events and factors ..... 26
Impact of changes in Arctic Paper Group's structure onthe financial result26
Other material information ..... 26
Factors influencing Arctic Paper Group development ..... 27
Information on market tendencies ..... 27
Factors influencing the financial results in the perspective of the next quarter ..... 29
Risk factors ..... 29
Supplementary information ..... 33
Management Board position on the possibility to achieve the projected financial results published earlier ..... 33
Changes in Issuer's shareholding or rights to shares of persons managing and supervising Arctic Paper S.A. ..... 33
Information on guarantees ..... 33
Significant off-balance sheet items ..... 34
Information on court and arbitration proceedings and proceedings pending before public administrative authorities. ..... 34
Information on transactions with related parties executed on non-market terms and conditions ..... 34
Interim condensed quarterly consolidated financial statements for the three months period ended 31st March 2013 ..... 36
Consolidated financial statements and selected financial data ..... 38
Selected consolidated financial data ..... 38
Consolidated income statement ..... 39
Consolidated statement of comprehensive income ..... 40
Consolidated balance sheet ..... 41
Consolidated cash flow statement ..... 42
Consolidated statement of changes in equity ..... 43
Standalone financial statements and selected financial data ..... 46
Selected standalone financial data ..... 46
Standalone income statement ..... 47
Standalone statement of comprehensive income. ..... 48
Standalone balance sheet ..... 49
Standalone cash flow statement ..... 50
Standalone statement of changes in equity ..... 51
Additional explanatory notes ..... 53

1. General information ..... 53
2. Composition of the Group ..... 54
3. Management and supervisory bodies ..... 56
4. Approval of the financial statements ..... 57
5. Basis of preparation of consolidated financial statements. ..... 57
6. Significant accounting policies ..... 57
7. Seasonality ..... 61
8. Information on business segments ..... 61
9. Dividend paid and proposed ..... 64
10. Earnings and book value per share ..... 65
11. Interest-bearing loans, borrowings and bonds ..... 65
12. Equity securities ..... 66
13. Financial instruments ..... 66
14. Financial risk management objectives and policies ..... 71
15. Capital management. ..... 71
16. Contingent liabilities and contingent assets ..... 71
17. CO2 emission rights ..... 72
18. Government grants and operations in Special Economic Zone ..... 73
19. Significant events after balance sheet date ..... 74

## Introduction

## Information on report

The hereby Consolidated Quarterly Report for the first quarter of 2013 was prepared in accordance with the Minister of Finance Regulation of 19th February 2009 concerning current and periodical information submitted by issuers of securities and terms and conditions of classifying as equivalent information required by the law of a non-member state (Journal of Laws of 2009 no. 33, item 259, as amended) and the part of interim condensed consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), in particular in accordance with International Accounting Standard no 34 and IFRS approved by the EU. IFRS comprise standards and interpretations accepted by the International Accounting Standards Board ("IASB") and the

International Financial Reporting Interpretations Committee ("IFRIC"). Interim condensed consolidated financial statements does not comprise all information and disclosures required in the annual consolidated financial statements which is subject to obligatory audit and therefore it should be read in conjunction with the consolidated financial statements of the Group for the year ended 31st December 2012.

Certain selected information contained in this report comes from the Arctic Paper Group management accounting system and statistics systems.

The hereby consolidated quarterly report presents data in PLN, and all figures, unless otherwise indicated, are given in thousand PLN.

## Definitions and abbreviations

Insofar as the context does not require otherwise, the following definitions and abbreviations are used in the whole document:

## Abbreviations applied to business entities, institutions, authorities and documents of the Company

Arctic Paper, Company, Issuer, Parent Company, AP

Capital Group, Group, Arctic Paper Group, AP Group

Arctic Paper Kostrzyn, AP Kostrzyn, APK

Arctic Paper Munkedals, AP Munkedals, APM

Arctic Paper Mochenwangen, AP Mochenwangen, APMW
Arctic Paper Grycksbo, AP Grycksbo, APG

Paper Mills

Arctic Paper Investment
Arctic Paper Verwaltungs
Arctic Paper Immobilienverwaltungs

Arctic Paper Spółka Akcyjna seated in Poznań, Poland

Capital Group comprised of Arctic Paper Spółka Akcyjna and its subsidiaries as well as joint enterprises

Arctic Paper Kostrzyn Spółka Akcyjna seated in Kostrzyn nad Odrą, Poland

Arctic Paper Munkedals AB seated in Munkedal Municipality, Västra Götaland County, Sweden

Arctic Paper Mochenwangen GmbH seated in Mochenwangen, Germany

Arctic Paper Grycksbo AB seated in Kungsvagen, Grycksbo, Sweden

Arctic Paper Kostrzyn, Arctic Paper Munkedals, Arctic Paper Mochenwangen, Arctic Paper Grycksbo
Arctic Paper Investment GmbH seated in Wolpertswende, Germany
Arctic Paper Verwaltungs GmbH seated in Wolpertswende, Germany
Arctic Paper Immobilienverwaltungs GmbH \& Co. KG seated in Ulm, Germany

| Kostrzyn Group | Arctic Paper Kostrzyn Spółka Akcyjna seated in Kostrzyn nad Odrą and EC Kostrzyn Sp. z o.o. seated in Kostrzyn nad Odrą |
| :---: | :---: |
| Mochenwangen Group | Arctic Paper Investment GmbH, Arctic Paper Mochenwangen GmbH, Arctic Paper Verwaltungs GmbH, Arctic Paper Immobilienverwaltungs GmbH \& Co.KG |
| Grycksbo Group | Arctic Paper Grycksbo AB, Grycksbo Paper Holding AB, |
| Distribution Companies | Arctic Paper Sverige AB, Arctic Paper Danmark A/S and Arctic Paper Norge AS |
| Sales Offices | Arctic Paper Papierhandels GmbH seated in Vienna (Austria); <br> Arctic Paper Benelux SA seated in Waterloo (Belgium); <br> Arctic Paper Danmark A/S seated in Vallensbaek (Denmark); <br> Arctic Paper France SAS seated in Paris (France); <br> Arctic Paper Deutschland GmbH seated in Hamburg (Germany); <br> Arctic Paper Ireland Ltd seated in Dublin (Ireland); <br> Arctic Paper Italia Srl seated in Milan (Italy); <br> Arctic Paper Baltic States SIA seated in Riga (Latvia); <br> Arctic Paper Norge AS seated in Oslo (Norway); <br> Arctic Paper Polska Sp. z o.o. seated in Warsaw (Poland); <br> Arctic Paper España SL seated in Barcelona (Spain); <br> Arctic Paper Sverige AB seated in Uddevalla (Sweden); <br> Arctic Paper Schweiz AG seated in Zurich (Switzerland); <br> Arctic Paper UK Ltd seated in Caterham (UK); <br> Arctic Paper East Sp. z o.o. seated in Kostrzyn nad Odrą (Poland); <br> Grycksbo Paper Deutschland GmbH seated in Hamburg (Germany); liquidated in 2012. |
| Rottneros, Rottneros AB | Rottneros AB seated in Stockholm, Sweden |
| Rottneros Group, Rottneros AB Group | Rottneros $A B$ seated in Stockholm, Sweden; Rottneros Bruk $A B$ seated in Sunne, Sweden; Utansjo Bruk AB seated in Sweden, Vallviks Bruk AB seated in Sweden; Rottneros Packaging AB seated in Sweden; SIA Rottneros Baltic seated in Latvia |
| Pulp mills | Rottneros Bruk AB seated in Sunne, Sweden; Vallviks Bruk AB seated in Sweden |
| Purchasing Office | SIA Rottneros Baltic seated in Latvia |
| Kalltorp | Kalltorp Kraft Handelsbolaget seated in Trollhattan, Sweden |
| Trebruk AB | Trebruk AB (former Arctic Paper AB) seated in Göteborg Municipality, Västra Götaland County, Sweden |
| Management Board, Issuer's Management Board, Company's Management Board, Group's Management Board | Management Board of Arctic Paper S.A. |
| Supervisory Board, Issuer's Supervisory Board, Company's Supervisory Board, Group's Supervisory Board, SB | Supervisory Board of Arctic Paper S.A. |
| SM, Shareholders Meeting, Issuer's Shareholders Meeting, Company's Shareholders Meeting | Shareholders Meeting of Arctic Paper S.A. |
| ESM, Extraordinary Shareholders Meeting, Issuer's Extraordinary Shareholders Meeting, Company's Extraordinary Shareholders Meeting | Extraordinary Shareholders Meeting of Arctic Paper S.A. |
| Articles of Association, Issuer's Articles | Articles of Association of Arctic Paper S.A. |

of Association, Company's Articles of Association

## SEZ

Court of Registration
Stock Exchange

KDPW, Depository
KNF
SFSA
NASDAQ OMX, OMX
CEPI
EURO-GRAPH
Eurostat
GUS
NBSK
BHKP

## Kostrzyńsko-Słubicka Special Economic Zone

District Court Poznań-Nowe Miasto i Wilda in Poznań
Giełda Papierów Wartościowych w Warszawie Spółka Akcyjna (Warsaw Stock Exchange)

Krajowy Depozyt Papierów Wartościowych Spółka Akcyjna seated in Warsaw
Komisja Nadzoru Finansowego (Financial Supervision Authority)
Swedish Financial Supervisory Authority
Stock Exchange in Stockholm, Sweden
Confederation of European Paper Industries
The European Association of Graphic Paper Producers
European Statistical Office
Polish Central Statistical Office
Northern Bleached Softwood Kraft
Bleached Hardwood Kraft Pulp

## Definitions of selected terms and financial indicators and abbreviations of currencies

Sales profit margin
EBIT
EBIT profitability, operating profitability, operating profit margin EBITDA

EBITDA profitability, EBITDA margin

Gross profit margin
Sales profitability ratio, net profit margin
Return on equity, ROE
Return on assets, ROA
EPS
BVPS
Debt-to-equity ratio
Equity-to-non-current assets ratio Interest-bearing debt-to-equity ratio

Net debt-to-EBITDA ratio
EBITDA-to-interest coverage ratio
Current ratio
Quick ratio

Ratio of sales profit (loss) to sales income
Profit on operating activity (Earnings Before Interest and Taxes)
Ratio of operating profit (loss) to sales income

Operating profit plus depreciation and amortization and impairment charges (Earnings Before Interest, Taxes, Depreciation and Amortization)

Ratio of operating profit plus depreciation and amortization and impairment charges to sales income

Ratio of gross profit (loss) to sales income
Ratio of net profit (loss) to sales income
Ratio of net profit (loss) to equity
Ratio of net profit (loss) to total assets
Earnings Per Share, ratio of net profit to the number of shares
Book Value Per Share, ratio of book value of equity to the number of shares
Ratio of total liabilities to equity
Ratio of equity to non-current assets
Ratio of interest-bearing debt and other financial liabilities to equity
Ratio of interest-bearing debt minus cash to EBITDA
Ratio of EBITDA to interest cost
Ratio of current assets to current liabilities
Ratio of current assets minus inventory and short-term prepayments and deferred costs to current liabilities

| Acid test ratio | Ratio of total cash assets and other cash assets to current liabilities |
| :--- | :--- |
| Days inventory outstanding, DSI, DIO | Days Sales of Inventory or Days Inventory Outstanding, ratio of inventory to cost of <br> sales multiplied by the number of days in the period |
| Days sales outstanding, DSO | Days Sales Outstanding, ratio of trade receivables to sales income multiplied by the <br> number of days in the period |
| Days payable outstanding, DPO | Days Payable Outstanding, ratio of trade payables to cost of sales multiplied by the <br> number of days in the period |
| Operating cycle | DSI + DSO |
| Cash conversion cycle | Operating cycle - DPO |
| FY | Financial year |
| 1Q | 1st quarter of the financial year |
| 2Q | 2nd quarter of the financial year |
| 3Q | 3rd quarter of the financial year |
| 4Q | 4th quarter of the financial year |
| 1H | First half of the financial year |
| 2H | Second half of the financial year |
| YTD | Year-to-date |
| Like-for-like, LFL | Analogous, with respect to operating result - in the meaning of this report excluding |
| the effect of the purchase of Arctic Paper Grycksbo in March 2010 |  |

## Other definitions and abbreviations

Series A Shares
Series B Shares
Series C Shares
Series E Shares
Series F Shares

50,000 Arctic Paper S.A. Series A Shares with a par value of 1 PLN each
$44,253,500$ Arctic Paper S.A. Series B Shares with a par value of 1 PLN each
8,100,000 Arctic Paper S.A. Series C Shares with a par value of 1 PLN each
3,000,000 Arctic Paper S.A. Series E Shares with a par value of 1 PLN each
10,740,983, as on 31st December 2012 Arctic Paper S.A. Series F Shares with a par value of 1 PLN each

## Forward looking statements

The information contained in the hereby report which does not relate to historical facts relates to forward looking statements. Such statements may, in particular, concern the Group's strategy, business development, market projections, planned investment outlays, and future revenues. Such statements may be identified by the use of expressions pertaining to the future such as, e.g., "believe", "think", "expect", "may", "will", "should", "is expected", "is assumed", and any negations and grammatical forms of these expressions or similar terms. The statements contained in the hereby report concerning matters which are not historical facts should be treated only as projections subject to risk and uncertainty. Forward-looking statements are inevitably based on certain estimates and assumptions which, although our management finds them rational, are naturally subject to known and unknown risks and

## Statements concerning risk factors

In the hereby report, we have described the risk factors that the Management Board of our Group finds typical for our industry; however, this list may not be complete. It may happen that other factors exist which we have not identified and which could have a material adverse impact on the operations, financial situation, operating results or perspectives of the Arctic Paper Group. In such circumstances,
uncertainties and other factors that could cause the actual results to differ materially from the historical results or the projections. For this reason, we cannot assure that any of the events provided for in the forward-looking statements will occur or, if they occurred, about their impact on the Group's operating activity or financial situation. When evaluating the information presented in this report, one should not rely on such forward-looking statements which are stated only on the date they are expressed. Insofar as the legal regulations do not contain detailed requirements in this respect, the Group shall not be obliged to update or verify those forward-looking statements in order to provide for new developments or circumstances. Furthermore, the Group is not obliged to verify or to confirm the analysts' expectations or estimates, except for those required by law.
the prices of the Company's shares listed on the Warsaw Stock Exchange or on OMX stock exchange in Stockholm may drop, investors may lose all or part of their invested funds, and the payment of dividend by the Company may be limited. Please analyze carefully the information contained in the "Risk factors" section of the hereby report which describes the risks and uncertainties related to Arctic Paper Group’s operations.

## Arctic Paper Group profile

## General information

The Arctic Paper Group is the second-largest European producer of bulky book paper in terms of production volume, offering the largest product assortment in this segment, and one of Europe's leading producers of fine graphic paper. The Group produces numerous types of uncoated and coated wood-free paper, as well as wood-containing uncoated paper for printing houses, paper distributors, book and magazine publishing houses and the advertising industry. In connection with the acquisition of Rottneros Group in December 2012, our assortment was broadened with production of pulp. As on the day of this report, the Arctic Paper Group employs nearly 1,830 people in four paper mills, two pulp mills, fifteen companies dealing in paper distribution and sales, and a company dealing in wood procurement for pulp production. The Group's paper mills are located in Poland, Sweden and Germany and have total production capacity of more than

800,000 metric tons of paper per year. The pulp mills are located in Sweden and have total production capacity of 410,000 tons per year. The Group has three Distribution Companies which handle sales, distribution and marketing of products offered by the Group in Scandinavia and twelve Sales Offices providing access to all European markets, including Central and Eastern Europe. The Group's consolidated sales revenues for the first quarter of 2013 totaled PLN 814 million.

Arctic Paper S.A. is a holding company established in April 2008. The Parent Company is entered in the commercial register of the Polish Court Register maintained by the District Court in Poznań - Nowe Miasto i Wilda, 8th Commercial Department of the Polish Court Register, under number KRS 0000306944 . The Parent Company holds statistical number REGON 080262255.

## Group Profile

The principal business of the Arctic Paper Group is paper production and sales.
The Group's additional business, partly subordinate to paper production, covers:

- Production and sales of pulp,
- Generation of electric energy,
- Transmission of electric energy,
- Distribution of electric energy,
- Production of heat,
- Distribution of heat,
- Logistic services,
- Distribution of paper.


## Our production units

As on 31st March 2013, as well as on the day of publishing of the hereby report, the Group has owned the following paper mills:

- the paper mill in Kostrzyn nad Odrą (Poland) has a production capacity of about 275,000 metric tons per
year and mainly produces uncoated wood-free paper for general printing use such as printing books,
brochures and forms, and for producing envelopes and other paper products;
■ the paper mill in Munkedal (Sweden) has a production capacity of about 160,000 metric tons per year and mainly produces uncoated wood-free paper used primarily for printing books and high-quality brochures;

■ the paper mill in Mochenwangen (Germany) has a production capacity of about 115,000 metric tons per
year and mainly produces uncoated wood-containing paper used primarily for printing books and flyers;

- paper mill in Grycksbo (Sweden) has a production capacity of about 265,000 metric tons per year and produces coated wood-free paper used for printing maps, books, magazines, posters and printing of advertising materials.

As on 31st March 2013, as well as on the day of publishing of the hereby report, the Group has owned the following pulp mills:

■ the pulp mill in Rottneros (Sweden) has the annual production capacities of app. 170,000 tons and mainly produces two types of fibrous mechanical pulp: groundwood and CTMP;

■ the pulp mill in Vallvik (Sweden) has the annual production capacities of app. 240,000 tons and produces two types of long-fibre sulphate pulp: fully bleached sulphate pulp and unbleached sulphate
pulp. The most of Vallvik pulp mill production is known as NBSK pulp. The unbleached sulphate pulp produced by the mill is characteristic of high levels of purity. The high quality of this pulp, which has been achieved over the years, made Vallvik the global leader in deliveries of this type of pulp, which is used, among other, in production of power transformers and cable industry.

## Our products

The assortment of products of Arctic Paper Group includes:

## Uncoated wood-free paper, in particular:

- high-white offset paper produced and distributed primarily under the brand name Amber, one of the most versatile types of paper that can be used for many different purposes;
- wood-free bulky book paper produced under the brand name Munken, used primarily for book publishing;
- high quality graphic paper, used for printing various advertising and marketing materials, produced under the brand name Munken;


## Coated wood-free paper, in particular:

- coated wood-free paper produced under the brand names G-Print and Arctic, used primarily for printing books, magazines, catalogs, maps and direct mail.


## Uncoated wood-containing paper, in particular:

- wood-containing bulky book paper produced and distributed under the brand name Pamo, primarily used for printing paperbacks;
- wood-containing offset paper produced and distributed under the brand name L-Print, primarily used for printing low-budget advertising brochures and telephone directories.


## Sulphate pulp:

- fully bleached sulphate pulp and unbleached sulphate pulp which is used mainly for production of printing and writing papers, cardboard, toilet paper and white packaging paper.


## Fibrous mechanical pulp:

- chemithermomechanical pulp and groundwood which are used mainly for production of printing and writing papers.


## Capital Group structure

The Arctic Paper Capital Group comprises Arctic Paper S.A., as the Parent Company, and its subsidiaries, as well as joint arrangements. Since 23rd October 2009 Arctic Paper S.A. has been listed on the primary market of the Warsaw Stock Exchange and since 20th December 2012 in NASDAQ OMX stock exchange in Stockholm. The Group carries out business through its Paper Mills and Pulp Mills together with a company
producing packaging as well as Distribution Companies, Sales Offices and a Purchasing Office.

Detailed information about the organization of the Arctic Paper S.A. Capital Group with indication of the companies under consolidation can be found later in the hereby quarterly report, in note 2 to the interim condensed consolidated financial statements.

## Changes in the capital structure of the Arctic Paper Group

In the first quarter of 2013, no changes in capital structure of the Group occurred.

Until 26th February 2013, Arctic Paper S.A. continued to purchase shares of Rottneros AB either under the calling, whose principles were described in the annual report for 2012, or through direct purchases in NASDAQ OMX stock exchange.

Until the date of the hereby report, the Company purchased aggregate $82,726,339$ of Rottneros $A B$ shares which

## Shareholder structure

The main shareholder of Arctic Paper S.A. is Trebruk AB, a company under Swedish law, holding as on 31st March 2013 $41,450,065$ shares of the Company constituting $59.82 \%$ of share capital of the Company and corresponding to $59.82 \%$ of
represents 54.2\% shares in share capital and in the total number of votes.

Since a portion of Rottneros $A B$ shares was purchased as exchange of newly issued AP S.A. shares for Rottneros $A B$ shares, in December 2012 and in 2013, until the date of the hereby report, the Company issued aggregate 13,884,283 series F shares. All issued shares has been until the date of publishing of the hereby report registered in National Court Register.
total votes in Shareholders Meeting. Thus Trebruk AB is the parent company of the Issuer.

Nemus Holding is a parent company of Trebruk AB.

Shareholders who hold, directly or indirectly, at least 5\% of the total number of votes at the Shareholder Meeting

| Shareholder | as at 15.05.2013 |  |  |  |  |  | as at 30.04.2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of shares | Of total number |  |  |  |  | Of total number |  |
|  |  | Share capital [\%] | Number of votes | of votes <br> [\%] | Number of shares | Share capital [\%] | Number of votes | of votes <br> [\%] |
| Trebruk AB (previous Arctic |  |  |  |  |  |  |  |  |
| Paper AB) | 41450065 | 59,82\% | 41450065 | 59,82\% | 41450065 | 59,82\% | 41450065 | 59,82\% |
| Nemus Holding AB | 5857286 | 8,45\% | 5857286 | 8,45\% | 5857286 | 8,45\% | 5857286 | 8,45\% |
| Others | 21980432 | 31,72\% | 21980432 | 31,72\% | 21980432 | 31,72\% | 21980432 | 31,72\% |
| Total | 69287783 | 100,00\% | 69287783 | 100,00\% | 69287783 | 100,00\% | 69287783 | 100,00\% |
| Own shares | - | 0,00\% | - | 0,00\% | - | 0,00\% | - | 0,00\% |
| Total | 69287783 | 100,00\% | 69287783 | 100,00\% | 69287783 | 100,00\% | 69287783 | 100,00\% |

Data in the above table are given as on the date of publishing of the hereby report and as on the date of signing of the annual report for 2012.

# Summary of consolidated financial results 

## Consolidated income statement

Selected items of the consolidated income statement

| PLN thousands | 1Q | 4Q | 1Q | YTD 1Q | YTD 1Q | Change \% 1Q'2013/ | Change \% 1Q'2013/ | Change \% <br> YTD1Q'2013/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2012 | 2013 | 2012 | 4Q'2012 | 1Q'2012 | YTD1Q'2012 |
| Revenues | 814405 | 615106 | 680420 | 814405 | 680420 | 32,4 | 19,7 | 19,7 |
| including: |  |  |  |  |  |  |  |  |
| Sales of paper | 656968 | 615106 | 680420 | 656968 | 680420 | 6,8 | (3,4) | $(3,4)$ |
| Sales of pulp | 157438 | - | 0 | 157438 | 0 | n.d. | n.d. | n.d. |
| Gross profit on sales | 89421 | (167 858) | 114553 | 89421 | 114553 | $(153,3)$ | $(21,9)$ | $(21,9)$ |
| Gross profit on sales margin \% | 10,98 | $(27,29)$ | 16,84 | 10,98 | 16,84 | 38,3 p.p. | $(5,9)$ p.p. | $(5,9)$ p.p. |
| Sales costs | (79616) | (76 338) | (77 807) | (79 616) | (77 807) | 4,3 | 2,3 | 2,3 |
| Administrative ex penses | (21 099) | (32 645) | (17 757) | (21 099) | (17 757) | $(35,4)$ | 18,8 | 18,8 |
| Other operaing income | 26585 | 222678 | 19344 | 26585 | 19344 | $(88,1)$ | 37,4 | 37,4 |
| Other operating cost | (14 979) | (13 892) | (15023) | (14 979) | (15023) | 7,8 | $(0,3)$ | $(0,3)$ |
| EBIT | 312 | (68 054) | 23311 | 312 | 23311 | $(100,5)$ | $(98,7)$ | $(98,7)$ |
| EBIT margin \% | 0,04 | $(11,06)$ | 3,43 | 0,04 | 3,43 | 11,1 p.p. | $(3,4)$ p.p. | $(3,4)$ p.p. |
| EBITDA | 32368 | 212050 | 53734 | 32368 | 53734 | (84,7) | $(39,8)$ | $(39,8)$ |
| EBITDA margin \% | 3,97 | 34,47 | 7,90 | 3,97 | 7,90 | $(30,5)$ p.p. | $(3,9)$ p.p. | $(3,9)$ p.p. |
| Financial income | 2590 | 488 | 266 | 2590 | 266 | 431,2 | 873,0 | 873,0 |
| Financial cost | (8374) | (9088) | (13796) | (8374) | (13 796) | $(7,9)$ | $(39,3)$ | $(39,3)$ |
| EBT | (5471) | (76 654) | 9781 | (5471) | 9781 | (92,9) | $(155,9)$ | $(155,9)$ |
| Corporate income tax | (609) | 79161 | (170) | (609) | (170) | $(100,8)$ | 258,0 | 258,0 |
| Net profit | (6080) | 2507 | 9611 | (6080) | 9611 | $(342,5)$ | $(163,3)$ | $(163,3)$ |
| Net profit margin \% | $(0,75)$ | 0,41 | 1,41 | $(0,75)$ | 1,41 | $(1,2)$ p.p. | $(2,2)$ p.p. | $(2,2)$ p.p. |

## Commentary of the President of the Management Board Michał Jarczyński to the results for the first quarter of the year

 2013.The first quarter of 2013 was characteristic of demand for fine papers decrease, both in the segment of coated papers and of uncoated papers. After profound decline of sales in December 2012, sales in January 2013 allowed for partial recovery of the market position. Based on January's rejuvenation we announced paper prices increase. The second half of the quarter brought significant drop of demand and, consequently, pressure on sales prices. As a result, paper prices, compared to the fourth quarter of 2012, decreased by app. 1\% in local currencies. In Swedish mills the decrease amounted to 2-3\%
due to continuing depreciation of Euro toward Swedish crown. The company managed to maintain sales volume and achieve high use of production capacities. The prices of main raw material - pulp - during the first quarter of 2013 increased by app. USD 25 per ton. These adverse factors caused the decrease of EBITDA to PLN 32 million, which is app. 40\% drop compared to the first quarter of 2012. In the first quarter of 2013, the Group recorded net loss in the amount of PLN 6 million. A decision was made to speed up restructuring of Grycksbo mill. It will comprise, among others, decrease of
employment by 45 people. In the end of February, Arctic Paper

## Revenue

In the first quarter of 2013 consolidated sales revenue amounted to PLN 814,405 thousand compared to PLN 680,420 thousand in the same period of the previous year. This represents an increase by PLN 133,985 thousand and accordingly by $19.7 \%$.

In the first quarter of 2013 sales revenues less of Rottneros Group (acquired in December 2012) sales amounted to

## Profit on sales, sales costs and administrative expenses

Profit on sales in the first quarter of year 2013 amounted to PLN 89,421 thousand and was 21.9\% lower compared to the same period of the previous year. The gross profit on sales margin in the current quarter stood at $11.0 \%$ compared to $16.8 \%$ (-5.9 p.p.) in the same period of the previous year. The main reason for the decrease of gross profit margin on sales in the first quarter of 2013, compared to the analogous period of the previous year, was the decrease of sales prices of paper and NBSK pulp, unfavorable EUR/SEK exchange rates levels

## Other operating income and cost

Other operating income in the first quarter of 2013 amounted to PLN 26,585 thousand, which means an increase compared to the same period of the previous year by PLN 7,241 thousand.

The increase of other operating income results from income of Rottneros Group in the amount of PLN 8,500 thousand. The other operating income consists mainly of revenue from heat

## Financial income and financial cost

In the first quarter of 2013 financial income amounted to PLN 2,590 thousand and was higher than the income in the same period of 2012 by PLN 2,324 thousand. Higher financial income in the first quarter of 2013 resulted mainly from the excess of positive exchange differences over negative exchange differences which was presented net as financial income. The positive exchange differences excess recognized in the first quarter of 2013 amounted to PLN 2,199 thousand.

Group repaid liabilities on bonds issued in 2010 and 2011.

PLN 656,968 thousand which means a decrease of PLN 23,452 thousand and respectively $3.4 \%$.

Sales volume in the first quarter of 2013 amounted to 204 thousand tons compared to 203 thousand tons in the same period of the previous year. The change represents an increase of 1 thousand tons and $0.5 \%$.
and the increase of BHKP pulp prices, which had a negative impact on the mills' results.

In the first quarter of 2013, sales costs amounted to PLN 79,616 thousand, which represents an increase by $2.3 \%$ compared to the costs incurred in the first quarter of 2012.

In the first quarter of 2013 the administrative expenses amounted to PLN 21,099 thousand compared to PLN 17,757 thousand in analogous period of 2012. It results mainly from costs of the acquisition of Rottneros AB incurred in 2013.
and electricity sales as well as revenue from sales of other materials in AP Kostrzyn.

In the first quarter of 2013 other operating expenses amounted to PLN 14,979 thousand compared to PLN 15,023 thousand in the first quarter of 2012. Other operating expenses comprise mainly costs of electricity and heat sold as well as the costs of other materials sold.

Financial cost in the first quarter of 2013 amounted to PLN 8,374 thousand compared to PLN 13,796 thousand incurred in the first quarter of 2012. Higher financial costs in the first quarter of 2012 resulted mainly from the excess of negative exchange differences over positive exchange differences in the amount of PLN 3,819 thousand.

## Income tax

Income tax in the first quarter of 2013 amounted to PLN -609 thousand, while in analogous period of 2012 amounted to PLN -170 thousand.

Current income tax in the analyzed period amounted to PLN

## Profitability analysis

Result on operating activities in the first quarter of 2013 amounted to PLN +312 thousand compared to PLN $+23,311$ thousand in analogous period of the previous year. These changes mean there was a decrease of operating profit margin from $3.43 \%$ in the first quarter of 2012 to $0.04 \%$ in the corresponding period of the current year.

EBITDA for the first quarter of 2013 amounted to PLN 32,368 thousand while in the same period of 2012 it amounted to PLN 53,734 thousand. In the reporting period EBITDA margin amounted to $3.97 \%$ compared to $7.90 \%$ in the analogous period of 2012.
-141 thousand, while the deferred part amounted to PLN -468 thousand. In the first quarter of the previous year it was accordingly PLN -788 thousand and PLN +618 thousand.

Net loss in the current quarter of 2013 amounted to PLN 6,080 thousand compared to net profit of PLN 9,611 thousand in the first quarter of 2012. The net loss recorded in the first quarter of 2013 was a consequence of the decrease of sales profit margin due to the decrease of sales prices of paper and NBSK pulp, unfavorable EUR/SEK exchange rates levels and the increase of BHKP pulp prices, which had a negative impact on the mills' results.

## Profitability analysis

| PLN thousands | $1 Q$ 2013 | $4 Q$ 2012 | $1 Q$ 2012 | $\begin{array}{r} \text { YTD 1Q } \\ 2013 \end{array}$ | $\begin{array}{r} \text { YTD 1Q } \\ 2012 \end{array}$ | Change \% 1Q'2013/ 4Q'2012 | Change \% 1Q'2013/ 1Q'2012 | Change \% YTD1Q'2013/ YTD1Q'2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross profit on sales | 89421 | (167 858) | 114553 | 89421 | 114553 | $(153,3)$ | $(21,9)$ | $(21,9)$ |
| Gross profit on sales margin \% | 10,98 | $(27,29)$ | 16,84 | 10,98 | 16,84 | 38,3 p.p. | $(5,9)$ p.p. | $(5,9)$ p.p. |
| EBITDA | 32368 | 212050 | 53734 | 32368 | 53734 | $(84,7)$ | $(39,8)$ | $(39,8)$ |
| EBITDA margin \% | 3,97 | 34,47 | 7,90 | 3,97 | 7,90 | $(30,5)$ p.p. | $(3,9)$ p.p. | $(3,9)$ p.p. |
| EBIT | 312 | (68 054) | 23311 | 312 | 23311 | $(100,5)$ | $(98,7)$ | $(98,7)$ |
| EBIT margin \% | 0,04 | $(11,06)$ | 3,43 | 0,04 | 3,43 | 11,1 p.p. | $(3,4)$ p.p. | $(3,4)$ p.p. |
| Net profit | (6080) | 2507 | 9611 | (6080) | 9611 | $(342,5)$ | $(163,3)$ | $(163,3)$ |
| Net profit margin \% | $(0,75)$ | 0,41 | 1,41 | $(0,75)$ | 1,41 | $(1,2)$ p.p. | $(2,2)$ p.p. | $(2,2)$ p.p. |
| ROE - Return on equity (\%) | $(0,7)$ | 0,3 | 1,5 | $(0,7)$ | 1,5 | $(1,0)$ p.p. | $(2,2)$ p.p. | $(2,2)$ p.p. |
| ROA - Return on assets (\%) | $(0,3)$ | 0,1 | 0,5 | $(0,3)$ | 0,5 | $(0,4)$ p.p. | $(0,8)$ p.p. | $(0,8)$ p.p. |

In the first quarter of 2013 return on equity amounted to $-0.7 \%$ while in the first quarter of 2012 it amounted to $+1.5 \%$. Return on assets decreased in the discussed periods from $+0.5 \%$ to $-0.3 \%$.

## Report on financial situation

Selected items of the consolidated balance sheet

| PLN thousands | 31/03/2013 | 31/12/2012 | 31/03/2012 | $\begin{array}{r} \text { Change } \\ 31 / 03 / 2013 \\ -31 / 12 / 2012 \end{array}$ | $\begin{array}{r} \text { Change } \\ 31 / 03 / 2013 \\ -31 / 03 / 2012 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Non-current assets | 1087627 | 1070697 | 1072643 | 16930 | 14984 |
| Inventory | 417160 | 411716 | 271979 | 5444 | 145181 |
| Receivables | 393296 | 342155 | 317974 | 51141 | 75322 |
| including trade receivables | 376983 | 329888 | 310555 | 47095 | 66429 |
| Other current assets | 21415 | 18320 | 12566 | 3095 | 8849 |
| Cash and equivalents | 138048 | 202710 | 155350 | (64 662) | (17 301) |
| Total assets | 2057547 | 2045599 | 1830513 | 11948 | 227034 |
| Equity | 845767 | 829654 | 659953 | 16113 | 185814 |
| Short-term liabilities including: | 719328 | 787051 | 642445 | (67 723) | 76883 |
| Trade payables | 364264 | 413357 | 352863 | $(49092)$ | 11401 |
| Interest-bearing loans, borrowings and bonds | 159592 | 197986 | 146062 | (38 394) | 13530 |
| Other financial liabilities | 63763 | 51541 | 55220 | 12222 | 8543 |
| Other non-financial liabilities | 131708 | 124167 | 88300 | 7541 | 43409 |
| Long-term liabilities including: | 492453 | 428894 | 528116 | 63558 | (35 663) |
| Interest-bearing loans, borrowings and bonds | 256135 | 198519 | 222380 | 57616 | 33755 |
| Other financial liabilities | 49432 | 48350 | 42368 | 1082 | 7064 |
| Other non-financial liabilities | 186885 | 182025 | 263368 | 4860 | (76 483) |
| Total equity and liabilities | 2057547 | 2045599 | 1830513 | 11948 | 227034 |

As on 31st March 2013 total assets amounted to PLN 2,057,547 thousand compared to PLN 2,045,599 thousand as at the end of 2012, which represents an increase of PLN 11,948 thousand.

## Non-current assets

As at the end of March 2013 non-current assets amounted to PLN 1,087,627 thousand and represented 52.9\% of total assets compared to PLN 1,072,697 thousand and $52.3 \%$ as
at the end of 2012. The carrying value of non-current assets increased in the three months of 2013, mainly due to investment expenses exceeding amortization.

## Current assets

Current assets reached the level of PLN 969,920 thousand as at the end of March 2013 compared to PLN 974,902 thousand as at the end of December 2012.

Within the current assets inventories increased by PLN 5,444 thousand, receivables increased by PLN 51,141 thousand, other current assets increased by PLN 3,095 thousand, and
cash and cash equivalents decreased by PLN 64,662 thousand.

Current assets represented $47.1 \%$ of total assets as at the end of March 2013 ( $47.3 \%$ as at the end of 2012) and included inventories $20.3 \%$ ( $20.1 \%$ as at the end of 2012), receivables $19.1 \%(16.7 \%$ as at the end of 2012), other current assets
$1.0 \% ~(0.9 \%$ as at the end of 2012) and cash and cash

## Equity

Equity amounted to PLN 845,767 thousand as at the end of the first quarter of 2013 compared to PLN 829,654 thousand as at the end of 2012. Equity represented $41.1 \%$ of total equity

## Short-term liabilities

As at the end of March 2013 short-term liabilities amounted to PLN 719,328 thousand (35.0\% of total equity and liabilities) compared to PLN 787,051 thousand (38.5\% of total equity and liabilities) as at the end of 2012. In the current quarter a decrease of short-term liabilities occurred by PLN 67,723 thousand.

## Long-term liabilities

As at the end of March 2013 long-term liabilities amounted to PLN 492,453 thousand (23.9\% of total equity and liabilities) compared to PLN 428,894 thousand (21.0\% of total equity and liabilities) as at the end of 2012. In the analyzed period, an
equivalents $6.7 \%$ ( $9.9 \%$ as at the end of 2012).
and liabilities as at the end of March 2013 compared to 40.6\% of total equity and liabilities as at the end of December 2012.

The change resulted mainly from decrease of trade receivables, the repayment of outstanding short-term bond liability, and the increase of long-term debt under bank loan from consortium of banks (bank agreement concluded in November 2012).

## Debt analysis

increase of long-term liabilities occurred by PLN 63,558 thousand, which resulted mainly from the aforementioned repayment of short-term bonds financed with a long-term bank Ioan.

Debt analysis

|  |  |  |  | Change $\%$ | Change \% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

As at the end of March 2013 debt to equity ratio amounted to $143.3 \%$ and was lower by 3.3 p.p. compared to as at the end of 2012 and lower by 34.1 p.p. compared to the end of March 2012.

Equity to non-current assets amounted to $77.8 \%$ as at the end of the first quarter of 2013 and was higher by 0.3 p.p. than as at the end of 2012 and higher by 16.2 p.p. than as at the end of March 2012.

Interest bearing debt to equity ratio amounted to $49.2 \%$ as at the end of the first quarter of 2013 and was higher by 1.4 p.p. compared to the end of December 2012 and lower by 6.7 p.p. compared to the level of this factor calculated at the end of March 2012.

Net borrowings to EBITDA calculated for the last 12 months ended 31st March 2013 amounted to $1.21 x$ compared to
$0.85 x$ as for the analogous period ended on 31st December 2012 and 1.86x as for the period ended 31st March 2012.

At the same time EBITDA to interest amounted to 10.3x as for the twelve months period ended 31st March 2013 and for the
twelve months period ended 31st December 2012 and amounted to 4.1 x for the twelve months period ended 31st March 2012.

## Liquidity analysis

## Liquidity ratios

|  |  |  | Change \% |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 4Q | 1Q | 1Q'2013/ | 1Q'2013/ |
|  | 2013 | 2012 | 2012 | 4Q'2012 | 1Q'2012 |
| Current liquidity ratio | 1,3x | 1,2x | 1,2x | 0,1 | 0,2 |
| Quick liquidity ratio | 0,7x | 0,7x | 0,7x | 0,0 | 0,0 |
| Acid test ratio (cash liquidity) | 0,2x | 0,3x | 0,2x | $(0,1)$ | $(0,0)$ |
| Inventory turnover DSI (days) | 51,8 | 47,3 | 43,3 | 4,5 | 8,5 |
| Receivables turnover DSO (days) | 41,7 | 48,3 | 41,1 | $(6,6)$ | 0,6 |
| Liabilities turnover DPO (days) | 45,2 | 47,5 | 56,1 | $(2,3)$ | $(10,9)$ |
| Operating cycle (days) | 93,4 | 95,6 | 84,3 | $(2,1)$ | 9,1 |
| Cash conversion cycle (days) | 48,2 | 48,1 | 28,2 | 0,1 | 20,0 |

Current liquidity ratio amounted to $1.3 x$ as at the end of March 2013 and was higher than at the end of 2012 and at the end of March 2012.

Quick liquidity ratio did not change in the analyzed periods and amounted to 0.7.

Cash conversion cycle as at the end of March 2013 was on similar level than as at the end of 2012 and amounted to 48.2 days.

## Consolidated cash flow statement

Selected items of the consolidated cash flow

| PLN thousands | 1Q | 4Q | 1Q | YTD 1Q | $\begin{array}{r} \text { YTD 1Q } \\ 2012 \end{array}$ | Change \% | Change \% <br> 1Q'2013/ | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2012 | 2013 |  | 4Q'2012 | 1Q'2012 | YTD1Q'2012 |
| Cash flow from operations | (75053) | 95555 | 21564 | (75053) | 21564 | $(178,5)$ | $(448,1)$ | $(448,1)$ |
| including: |  |  |  |  |  |  |  |  |
| EBT | (5471) | (76654) | 9781 | (5471) | 9781 | $(92,9)$ | $(155,9)$ | $(155,9)$ |
| Depreciation and impairment | 32055 | 280104 | 30424 | 32055 | 30424 | $(88,6)$ | 5,4 | 5,4 |
| $\Delta$ in working capital | (88 984) | 80743 | (21 094) | (88984) | (21 094) | $(210,2)$ | 321,8 | 321,8 |
| Other corrections | (12 653) | (188 638) | 2453 | (12 653) | 2453 | $(93,3)$ | $(615,8)$ | $(615,8)$ |
| Cash flow investing activities | (25 203) | (19736) | (9285) | (25 203) | (9285) | 27,7 | 171,4 | 171,4 |
| Cash flow financing activities | 19007 | (7892) | (23 433) | 19007 | (23 433) | $(340,8)$ | $(181,1)$ | $(181,1)$ |
| Total Cash Flow | (81 249) | 67927 | (11 154) | (81 249) | (11 154) | $(219,6)$ | 628,4 | 628,4 |

## Cash flows from operating activities

In the first quarter of 2013 net cash flows from operating activities amounted to PLN -75,053 thousand compared to PLN $+21,564$ thousand in the corresponding period of 2012 and PLN +95,555 thousand in the fourth quarter of 2012. Increase of trade receivables and decrease of payables had

## Cash flows from investment activities

In the first quarter of 2013 cash flows from investment activities amounted to PLN -25,203 thousand compared to PLN -9,285 thousand in the first quarter of 2012 and PLN -19,736 thousand in the corresponding period of 2012. Cash flows from investment activities in the first quarter of 2013

## Cash flows from financial activities

Cash flows from financial activities in the first quarter of 2013 amounted to PLN +19,007 thousand compared to PLN $-23,433$ thousand in the first quarter of 2012 and to PLN $-7,892$ thousand in the fourth quarter of 2012. In the first
the biggest influence on the negative cash flow from operating activities in the first quarter of 2013. The generated loss had also an impact of that level.
related mostly to acquisition of property, plant and equipment as well as intangibles in the amount of PLN -19,076 thousand as well as expenditures on further purchase of Rottneros $A B$ shares in the amount of PLN -6,127 thousand.
quarter of 2013, cash flow from financial activities related mainly to increase of overdraft debt partly compensated with repayment of bonds and interest.

## Summary of standalone financial results

## Standalone income statement

Selected items of the standalone income statement

| PLN thousands | $1 Q$ 2013 | $4 Q$ 2012 | $1 Q$ 2012 | $\begin{array}{r} \text { YTD 1Q } \\ 2013 \end{array}$ | $\begin{array}{r} \text { YTD 1Q } \\ 2012 \end{array}$ | Change \% <br> 1Q'2013/ <br> 4Q'2012 | Change \% 1Q'2013 1Q'2012 | $\begin{gathered} \text { Change \% } \\ \text { YTD1Q'2013/ } \\ \text { YTD1Q'2012 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: | 15755 | 17476 | 12334 | 15755 | 12334 | $(9,8)$ | 27,7 | 27,7 |
| including: |  |  |  |  |  |  |  |  |
| Sales of services | 10000 | 11484 | 5459 | 10000 | 5459 | $(12,9)$ | 83,2 | 83,2 |
| Loans interest | 5754 | 5992 | 6875 | 5754 | 6875 | $(4,0)$ | $(16,3)$ | $(16,3)$ |
| Income from dividends | - |  |  |  |  |  |  |  |
| Gross proft on sales | 15755 | 17476 | 12334 | 15755 | 12334 | $(9,8)$ | 27,7 | 27,7 |
| Gross profit on sales margin \% | 100,00 | 100,00 | 100,00 | 100,00 | 100,00 | 0,0 p.p. | $(0,0)$ p.p. | p.p. |
| Sales costs | (741) | (702) | - | (741) | - | 5,5 | - | - |
| Administrative expenses | (656) | (6805) | (6045) | (665) | (6045) | $(2,2)$ | 10,1 | 10,1 |
| Other operating income | 56 | 73 | 22 | 56 | 22 | $(24,2)$ | 149,5 | 149,5 |
| Other operating cost | (69) | (20 622) | (104) | (69) | (104) | $(99,7)$ | $(33,7)$ | $(33,7)$ |
| EBIT | 8344 | (10 581) | 6208 | 8344 | 6208 | $(178,9)$ | 34,4 | 34,4 |
| EBIT margin \% | 52,96 | $(60,54)$ | 50,33 | 52,96 | 50,33 | 113,5 p.p. | 2,6 p.p. | 2,6 p.p. |
| EBITDA | 8374 | (10 552) | 6234 | 8374 | 6234 | $(179,4)$ | 34,3 | 34,3 |
| EBITDA margin \% | 53,15 | $(60,38)$ | 50,55 | 53,15 | 50,55 | 113,5 p.p. | 2,6 p.p. | 2,6 p.p. |
| Financial income | 2260 | 828 | 66 | 2260 | 66 | 172,8 | 3310,0 | 3310,0 |
| Financial cost | (4060) | (4 655) | (8 137) | (4060) | (8 137) | $(12,8)$ | $(50,1)$ | $(50,1)$ |
| EBT | 6544 | (14 407) | (1863) | 6544 | (1863) | $(145,4)$ | $(451,2)$ | $(451,2)$ |
| Corporate income tax | - | 1 | - | - | - | - | - | - |
| Net profit | 6544 | (14 406) | (1863) | 6544 | (1863) | $(145,4)$ | $(451,2)$ | $(451,2)$ |
| Net profit margin \% | 41,54 | $(82,43)$ | $(15,10)$ | 41,54 | $(15,10)$ | 124,0 p.p. | 56,6 p.p. | 56,6 p.p. |

## Revenue

The main statutory activity of the Company is holding activity consisting in managing of entities belonging to the controlled Capital Group. Operating activity of Arctic Paper Group is conducted through paper mills and pulp mills, distribution companies and sales offices.

Sales revenue for the first quarter of 2013 amounted to PLN 15,755 thousand and comprised services rendered for entities belonging to the Group (PLN 10,000 thousand) and interest from loans (PLN 5,754). In the same period of the previous
year standalone sales revenue amounted to PLN 12,334 thousand and comprised services rendered to the Group entities (PLN 5,459 thousand) and interest from loans (PLN 6,875 thousand).

Standalone sales revenue for the fourth quarter of 2012 amounted to PLN 17,476 thousand and comprised services rendered for entities belonging to the Group (PLN 11,484 thousand) and interest from loans granted (PLN 5,992 thousand).

## Cost of sales

In the first quarter of 2013 the Company recognized cost of sales in the amount of PLN 741 thousand (PLN 702 thousand in the fourth quarter of 2012) solely related to pulp

## Administrative expenses

In the first quarter of 2013 administrative expenses amounted to PLN 6,656 thousand and were higher compared to the analogous period of the previous year (by PLN 611 thousand) and lower than the costs recorded in the fourth quarter of 2012 (by PLN 150 thousand).

Administrative expenses of the company include costs of the administration of the Company operation, costs of services

## Other operating income and cost

Other operating income amounted to PLN 56 thousand in the first quarter of 2013 which represents an increase by PLN 34 thousand compared to analogous period of 2012. Other operating cost amounted in the first quarter of 2013 to PLN 69

## Financial income and cost

In the first quarter of 2013 financial income amounted to PLN 2,260 thousand and was higher by PLN 2,194 thousand compared to financial income achieved in the first quarter of 2012 and by PLN 1,432 thousand compared to the fourth quarter of 2012. The increase of financial income in the first quarter of 2013 resulted mainly from positive exchange differences and its presentation, that is after net balancing with negative exchange differences. Financial cost in the first
procurement agency for Arctic Paper Kostrzyn S.A. Sales of pulp to Arctic Paper Kostrzyn started in July 2012.
provided to companies in the Group and all costs incurred by the company for the purpose of holding company activities. Among those costs, a significant group of costs can be distinguished that applies only to statutory activities and includes, among others: costs of tax, legal and accounting services, as well as the costs of the Supervisory Board and the Management Board.
thousand. High other operating costs in the fourth quarter of 2012 resulted mainly from impairment of investment in Arctic Paper Investment GmbH holding direct shares in Arctic Paper Mochenwangen.
quarter of 2013 amounted to PLN 4,060 thousand, including costs of interest on bonds in the amount of 1,002 thousand. In the analogous period of 2012 financial cost amounted to PLN 8,137 while in the fourth quarter of 2012 it amounted to PLN 4,655 thousand. Higher financial costs in the first quarter of 2012 resulted from excess of negative exchange differences over positive exchange differences.

## Statement of financial position

## Selected items of the standalone balance sheet

| PLN thousands | 31/03/2013 | 31/12/2012 | 31/03/2012 | $\begin{array}{r} \text { Change } \\ 31 / 03 / 2013 \\ -31 / 12 / 2012 \end{array}$ | $\begin{array}{r} \text { Change } \\ 31 / 03 / 2013 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-current assets | 1067183 | 1024309 | 935595 | 42875 | 131588 |
| Inventory | - | - | - | - | - |
| Receivables | 37297 | 31612 | 11559 | 5686 | 25738 |
| Other current assets | 22802 | 27240 | 57676 | (4 438) | (34 874) |
| Cash and equivalents | 10047 | 30356 | 6180 | $(20308)$ | 3867 |
| Total assets | 1137330 | 1113516 | 1011011 | 23814 | 126320 |
| Equity | 875894 | 850198 | 778380 | 25695 | 97514 |
| Shor-term liabilities | 58816 | 132216 | 31016 | (73 400) | 27799 |
| Long-term liabilities | 202621 | 131102 | 201615 | 71519 | 1006 |
| Total equity and liabilities | 1137330 | 1113516 | 1011011 | 23814 | 126319 |

As on 31st March 2013 total assets amounted to PLN 1,137,330 thousand compared to PLN 1,113,516 thousand as at the end of 2012.

## Non-current assets

As at the end of March 2013 non-current assets represented nearly $93.8 \%$ of total assets which represents a slight increase of 1.8 p.p. compared to the end of 2012 . The main position in non-current assets is shares in subsidiaries. Total value of this position as at the end of the first quarter of 2013 was PLN 1,064,482 thousand compared to PLN 1,021,820 thousand at the end of 2012. The increase of value of shares in subsidiaries

## Current assets

Current assets as at the end of March 2012 amounted to PLN 70,147 thousand compared to PLN 89,208 thousand as at the end of 2012. The level of current assets decreased in the first
results from the further purchase of Rottneros $A B$ shares, from the increase of the Company's investment in Arctic Paper Investment GmbH by transferring money to its reserve capital and on the grounds of interest calculated on the loan granted to AP investment AB, the only owner of AP Grycksbo. The loan has been presented as investment in subsidiaries from January 2012.
quarter of 2013, particularly in cash. As at the end of the first quarter of 2013 current assets represented $6.2 \%$ of total assets compared to $8.0 \%$ as at the end of the previous year.

## Equity

Equity amounted to PLN 875,894 thousand as at the end of the first quarter of 2013 compared to PLN 850,198 thousand as at the end of 2012. Equity amounted to $77.0 \%$ of total
equity and liabilities as at the end of March 2012 whereas as at the end of 2012 it represented $76.4 \%$ of total equity and liabilities.

## Short-term liabilities

As at the end of March 2013 short-term liabilities amounted to PLN 58,816 thousand (5.3\% of total equity and liabilities) compared to PLN 132,216 thousand as at the end of 2012 (11.9\% of total equity and liabilities).

## Long-term liabilities

Long-term liabilities as at the end of March 2013 amounted to PLN 202,621 thousand (17.8\% of total equity and liabilities) compared to PLN 131,102 thousand (11.7\% of total equity and liabilities) as at the end of 2012. The level of long-term

The decrease of short-term liabilities (PLN 73,400 thousand) resulted primarily from repayment of bonds in the end of February 2013.

## Cash flows

liabilities changed by the value of a loan granted by AP Kostrzyn to the Company in 2013 for the purpose of repayment of aforementioned bonds in February 2013.

## Selected items of the standalone cash flow

|  | 1Q |  |  |  | Change \% |  | Change \% | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4Q | 1Q | YTD 1Q | YTD 1Q | 1Q'2013/ | 1Q'2013/ | YTD1Q'2013/ |
| PLN thousands | 2013 | 2012 | 2012 | 2013 | 2012 | 4Q'2012 | 1Q'2012 | YTD1Q'2012 |
| Cash flow from operations | 72821 | 167848 | (8665) | 72821 | (8665) | $(56,6)$ | $(940,4)$ | $(940,4)$ |
| including: | - | - | - |  |  |  |  |  |
| EBT | 6544 | (14 407) | (1863,0) | 6544 | (1863) | $(145,4)$ | $(451,2)$ | $(451,2)$ |
| Depreciation | 30 | 28 | 26,3 | 30 | 26 | 5,0 | 12,9 | 12,9 |
| $\Delta$ in working capital | (6557) | 32119 | 5428,1 | (6557) | 5428 | $(120,4)$ | $(220,8)$ | $(220,8)$ |
| Interest and dividend (net) | (1921) | 4185 | 4267,9 | (1921) | 4268 | $(145,9)$ | $(145,0)$ | $(145,0)$ |
| Other corrections | 74725 | 145923 | $(16523,8)$ | 74725 | (16 524) | $(48,8)$ | $(552,2)$ | $(552,2)$ |
| Cash flow investing activities | (17 923) | (15720) | (3) | (17923) | (3) | 14,0 | 648668,6 | 648668,6 |
| Cash flow financing activities | (75 206) | (131 872) | (8913) | (75 206) | (8913) | $(43,0)$ | 743,8 | 743,8 |
| Total Cash Flow | $(20308)$ | 20256 | (17580) | (20 308) | (17 580) | $(200,3)$ | 15,5 | 15,5 |

Cash flows statement presents a decrease in cash and cash equivalents in three months of 2013 by PLN -20,308 thousand which includes:

- positive cash flows from operating activities in the amount of PLN $+72,821$ thousand,
- negative cash flows from investment activities in the amount of PLN -17,923 thousand,
- negative cash flows from financial activities in the amount of PLN -75,206 thousand.
to the first quarter of 2012, cash flows from operating activities were mostly influenced by loan taken from AP Kostrzyn.


## Cash flows from investment activities

In the three months of 2013 cash flows from investment activities amounted to PLN -17,923 thousand compared to PLN -3 thousand in the analogous period of the previous year. Cash flows from investment activities for the three months of

## Cash flows from financial activities

Cash flows from financial activities in the first quarter of 2013 amounted to PLN -75,206 thousand compared to PLN $-8,913$ thousand in the analogous period of 2012. Cash flows from financial activities were influenced by repayment of bonds

2013 include expenses related to further purchase of Rottneros $A B$ shares in cash as well as increase of shares in Arctic Paper Investment GmbH.
together with interest. Repayment of nominal value of bonds in the first quarter of 2013 and in the fourth quarter of 2012 caused a material increase of expenses within these activities.

# Relevant information and factors influencing financial results and evaluation of financial standing 

## Key factors affecting the performance results

The Group's operating activity has been historically and will be in the future influenced by the following key factors:

- macroeconomic and other economic factors;

■ paper prices;

- prices of pulp for paper mills, timber for pulp mills and energy prices;
- currency exchange rates fluctuations.


## Macroeconomic and other economic factors

We believe that a number of macro-economic and other economic factors have a material impact on the demand for high-quality paper, and they may also influence the demand for the Group products and our operating results. Those factors include:

- GDP growth;
- net income - as a measure of income and prosperity of the population;
- production capacities - oversupply lingering in the segment of fine papers and decline of margins on paper sales;
- paper consumption;
- technological development.


## Paper prices

Paper prices undergo cyclic changes and fluctuations, depend on global changes in demand and overall macroeconomic and other economic factors, as those indicated above. The prices of paper are also influenced by a number of factors connected with the supply, primarily changes in production capacities at the international and European level.

## Costs of raw materials, energy and transportation

The main elements of the Group's operating expenses are costs of raw materials, energy and transportation. The costs of raw materials include mainly the costs of pulp for paper mills, timber for paper and pulp mills and chemical agents used for
paper and pulp production. Our energy costs, historically, include mostly costs of electricity, natural gas, coal and fuel oil. Costs of transportation include the costs of transportation services rendered to the Group by external service providers only.

Taking into account the share of those costs in the total operating expenses of the Group and the limited possibility of controlling those costs by the Company, the fluctuations of the costs may have a significant impact on Group's profitability.

Because of the acquisition of Rottneros Group, part of pulp supplies to our paper mills will be realized from Rottneros pulp mills. The rest of pulp produced in pulp mills will be sold to external customers. This will result in decrease of pulp mills revenues' and paper mills costs' dependence on market pulp prices fluctuations.

## Currency exchange fluctuations

Our operating results are significantly influenced by currency exchange rates fluctuations. In particular, our revenues and costs are expressed in different foreign currencies and are not matched, therefore, the appreciation of currencies in which we incur costs towards currencies in which we generate revenues, will have an adverse effect on our results. We sell our products in all EURO zone countries, the Nordic countries, Poland and UK; therefore, our revenues are to a great extent expressed in EUR, GBP, SEK and PLN, while the revenues of pulp mills are primarily dependent on USD. The Group's operating expenses are primarily expressed in USD (pulp costs for paper mills), EUR (costs related to pulp for paper mills, energy,
transportation, chemicals and a majority of costs related to the operations of the Mochenwangen paper mill), PLN (the majority of other costs incurred by the mill in Kostrzyn nad Odra) and SEK (the majority of other costs incurred by the Munkedal and Grycksbo mills as well as Rottneros and Vallvik pulp mills).

Exchange rates also have an important influence on results reported in our financial statements because of changes in exchange rates of currencies in which we generate revenues and incur costs, and the currency in which we report our financial results (PLN).

## Unusual events and factors

In the first quarter of 2013 there were no unusual events or factors.

## Impact of changes in Arctic Paper Group's structure on the financial result

In connection with the acquisition of $39.66 \%$ of Rottneros $A B$ shares and taking the control over Rottneros Group in December 2012, as well as further increase of Arctic Paper S.A. share in Rottneros $A B$ share capital (up to $54.2 \%$ until the end of February), the consolidated income statement of Arctic Paper Capital Group for the period of 1st January 2013 until 31st March 2013 includes income statement of Rottneros Group for the analogous period. Net result and other

## Other material information

On 25th February 2013, according to the provisions of issue agreement dated 11th February 2010 (as amended), Arctic Paper S.A. performed a repayment of bonds series A and B for the total amount of PLN 71,900 thousand together with interest. Therefore the Company performed a full repayment of bonds series A and B .

In the first quarter of 2013, Arctic Paper S.A. performed increase of reserve capital in Arctic Paper Investment GmbH in the amount of EUR 2,500 thousand. The value of shares in
comprehensive income of Rottneros Group were divided between shareholders of the parent entity and non-controlling shares proportionally to the share in the share capital of Rottneros AB.

In the first quarter of 2012 there were no other relevant changes in Arctic Paper Group's structure that would have material influence on the financial result achieved.

Arctic Paper Investment increase under these transactions by PLN 10,762 thousand up to PLN 65,664 thousand. In its accounting books Arctic Paper S.A. reports value of shares in Arctic Paper Investment GmbH in the amount of PLN 55,664 thousand because of the impairment allowance performed in 2012 in the amount of PLN 10,000 thousand.

# Factors influencing Arctic Paper Group development 

Information on market tendencies

## Supplies of fine papers

Supplies of fine papers to the European market in the first quarter of 2013 were lower than in the analogous period of 2012 by app. 6.1\%. Supplies in the segment of uncoated wood-free paper (UWF) were lower by $5.0 \%$, while those in the segment of coated wood-free paper (CWF) were lower by 7.4\%.

Compared to the fourth quarter of 2012 the supplies of fine papers were approximately $4.9 \%$ higher. In the analyzed

## Paper prices

In the first quarter of 2013 fine papers prices in Europe experienced very slight decrease or remained unchanged compared to the prices as at the end of 2012. The decrease of average prices amounted for UWF papers $-0.2 \%$, CWF prices stayed the same.

Between December 2012 and March 2013, average UWF prices declared by producers for the selected markets of Germany, France, Spain, Italy and United Kingdom, expressed in EUR and GBP, slightly decreased within the range of $-0.3 \%$ to $-0.1 \%$. In the same period, the average CWF prices changed within the range of $-0.1 \%$ to $+0.1 \%$.

At the end of the first quarter, average UWF prices dropped by app. $-0.8 \%$ and CWF prices by $-1.2 \%$, compared to analogous period of the previous year

Prices invoiced by Arctic Paper in EUR of comparable products in the segment of uncoated wood-free paper

## Pulp prices

At the end of the first quarter of 2013 pulp prices reached a level of USD 837 per ton for NBSK and USD 801 per ton for BHKP. The average pulp price in 1Q 2013 was lower by $1.2 \%$ for NBSK and higher by $12.7 \%$ for BHKP, compared to the
period supplies in the segment of uncoated wood-free paper (UWF) were $8.1 \%$ higher, while those in the segment of coated wood-free paper (CWF) were 1.5\% higher.

The sales volume of Arctic Paper Group in 1Q 2013 was 7.7\% higher than in 4Q 2012 and 0.5\% higher than in the corresponding period of 2012. In the second half of the 1Q 2013 the number of orders significantly decreased.

Data source: EuroGraph, RISI, Arctic Paper analysis
changed from December 2012 to March 2013 by from $-1.1 \%$ to $+0.6 \%$, and in the segment of coated wood-free paper by from $-2.3 \%$ to $+0.8 \%$.

Source: For market data - RISI, price changes for chosen markets in Germany, France, Spain, Italy and United Kingdom in local currencies for graphic papers similar to product portfolio of the Arctic Paper Group. Prices are expressed excluding specific rebates for individual clients and they include neither additions nor price reductions in relation to publicly available price lists. Estimated prices for particular month reflect orders made in that month, whereas their deliveries may take place in the future. Because of that, RISI price estimations for a particular month do not reflect real prices by which deliveries are realized buy only express ordering prices. For Arctic Paper products the average invoiced sales prices for all served markets in EUR.
same period of the previous year. In the first quarter of 2013 the average pulp price was higher by $4.0 \%$ for BHKP and by $3.1 \%$ for NBSK, compared to the fourth quarter of 2012.

The average cost of pulp per ton as calculated for the AP Group, expressed in PLN, in 1Q 2013 increased by 2.0\% compared to 4Q 2012 and increased by 3.5\% compared to 1Q 2012. The share of pulp costs in paper sales costs in the first quarter of 2013 amounted to $47 \%$ and was higher than in 1Q of 2012 (44\%).

Arctic Paper Group uses the pulp in the production process according to the following structure: BHKP 63\%, NBSK 17\% and other 20\%.

## Currency exchange rates

The EUR/PLN exchange rate at the end of the first quarter of 2013 amounted to 4.1774 and was higher by $2.2 \%$ than at the end of the end of 2012 and by $0.4 \%$ than at the end of the first quarter of 2012. The average exchange rate in the first quarter of 2013 was higher compared to the fourth quarter of the previous year and amounted to 4.1550 compared to 4.1136 (1.0\%). The average exchange rate in the first quarter of 2013 was lower by $1.8 \%$ compared to the first quarter of 2012.

EUR/SEK exchange rate decreased from the level of 8.5941 at the end of the fourth quarter of 2012 to $8.3565(-2.8 \%)$ at the end of the first quarter of 2013. For this pairing, the average rate in the first quarter of 2013 was lower by $1.5 \%$ than in the fourth quarter of the previous year. The average exchange rate in the first quarter of 2013 was lower by $4.0 \%$ compared to the same period of the previous year.

These changes mean depreciation of PLN towards EUR in the first quarter of 2013 compared to the fourth quarter of 2012 and appreciation of SEK towards EUR. The continuing appreciation of SEK towards EUR has an adverse impact on the Group's financial result, mainly in relation to sales income generated by Swedish mills which are dependent on prices in EUR.

At the end of the first quarter of 2013 USD/PLN rate was higher by $5.1 \%$ than at the end of the fourth quarter of 2012 and amounted to 3.2590. In the first quarter of 2013 the average USD/PLN exchange rate amounted to 3.1469 compared to 3.1734 in the fourth quarter of 2012. This means a slight appreciation of PLN by $0.8 \%$.

## Source: www.foex.fi, Arctic Paper analysis

Because of the acquisition of Rottneros Group, part of the supplies of pulp to our paper mills is performed from Rottneros pulp mills. It causes the pulp mills income and paper mills costs to be less determined by pulp market prices fluctuations.

At the end of the first quarter of 2013, USD/SEK rate amounted to 6.5193 and was by $0.1 \%$ higher compared to the end of the fourth quarter of 2012. The average exchange rate in the first quarter of 2013 amounted to 6.4330 which represents a decrease of $3.3 \%$ compared to the fourth quarter of 2012.

Fluctuations of USD/PLN and to a greater extent of USD/SEK exchange rates caused slightly slower increase of the price per ton of pulp in PLN and SEK, narrowly reducing the significant increase of pulp prices in 1Q 2013.

At the end of March 2013, EUR/USD rate amounted to 1.2818 compared to $1.3189(-2.8 \%)$ at the end of the fourth quarter of 2012 and 1.3342 ( $-3.9 \%$ ) at the end of March 2012. In the first quarter of 2013, the average exchange rate equaled 1.3207 compared to $1.2965(+1.9 \%)$ in the fourth quarter of 2012.

Depreciation of PLN towards EUR and SEK should have a positive impact on the financial result of the Group, mostly due to sales revenue generated in these latter currencies and expressed in PLN. Meanwhile, further appreciation of SEK towards EUR has an adverse influence on the financial result of the Group, mainly because of lower sales revenue of Swedish mills which are dependent on prices expressed in EUR.

## Factors influencing the financial results in the perspective of the next quarter

Material factors which have an impact on the financial results in the perspective of the next quarter include:

- The levels of fine papers prices, in particular, being able to keep the prices of Arctic Paper products at the current levels in local currencies, in reference to diminishing deliveries/demand in Europe and in connection with exchange rates fluctuations may have an influence on financial results. Paper prices are going to be of particular importance for paper mills of Grycksbo and Mochenwangen which, in connection with market changes, experience the greatest adverse impact of changes of sales volume, prices, as well as, in case of AP Grycksbo, of exchange rates fluctuations.
- Prices fluctuations of raw materials, including pulp for paper mills and electricity for all operational entities. In particular, financial results of paper mills may be adversely
influenced by increasing pulp prices, particularly BHKP. On the other hand, increasing NBSK prices should positively influence financial results of pulp mills. A material impact on results achieved by the Group may be caused by fluctuations of electricity prices in Sweden. In future, such market changes may translate to changes of sales profitability in paper mills of AP Munkedals and AP Grycksbo as well as in pulp mills of Rottneros and Vallvik.
■ Currency rates; in particular, the appreciation of PLN and SEK in relation to EUR and GBP, the appreciation of PLN in relation to SEK, and depreciation of PLN and SEK in relation to USD, may have an adverse effect on the financial results. However, our pulp mills may benefit from appreciation of USD in relation to SEK.


## Risk factors

## Significant changes in risk factors

In the first quarter of 2013 there were no significant changes regarding risk factors as described in annual report for 2012.

The acquisition of Rottneros Group in 2012 did not increase the number of risk factors but only changed the influence
directions of some of them, particularly of pulp prices changes and USD/SEK exchange rate fluctuations. The influence of risk factors on Arctic Paper Group, having taken Rottneros Group into consideration, has been described in detail below.

## Risk factors connected with the Group's environment

The order in which the following risk factors are presented does not reflect the likelihood of their occurrence, scope or significance of the risks.

## Risk connected with stronger competition on the paper

 market in EuropeOur Group operates in a highly competitive market. The accomplishment of the strategic objectives assumed by the Group can be difficult because of the activities of competitors, in particular, integrated paper producers operating on a larger scale than our Group. A potential growth of competition
resulting from a possible increase in production capacities of our competitors, and thus, increase in the paper supply on the market, may have an adverse effect on the achievement of planned revenues and the ability to achieve financial and operating assumptions made.

## Risk of changes of law

Our Group operates in a legal environment characterized by a high level of uncertainty. Regulations concerning our activities are often amended and sometimes there is no uniform interpretation, which involves a risk of a breach of applicable regulations and related consequences, even if the breach of law is inadvertent. Furthermore, changes in environmental protection and other regulations may result in significant expenditures to ensure compliance, among other things, with more restrictive regulations or stricter implementation of applicable regulations concerning surface water, ground water, soil and air protection.

## Foreign exchange rates risk

The Group's revenues, costs and results are exposed to the risk of change of currency exchange rates, in particular, PLN and SEK to EUR, GBP and other currencies. Our Group exports a large part of the produced paper to the European markets, generating a significant part of Group's sales revenues in EUR, GBP, PLN and SEK. Revenues on pulp sales in pulp mills are dependent on USD. The costs of procurement of raw materials for paper production, in particular of pulp for paper mills, are paid mainly in USD and EUR. Furthermore, we
have obligations on account of loans taken in PLN, EUR and SEK. The currency used in financial statements is PLN, and therefore, our revenues, costs and results achieved by the subsidiary companies situated abroad are dependent on the levels of currency exchange rates. Thus, currency exchange rates may have a strongly adverse effect on the Group's results, financial standing and outlook.

## The risk of changes in interest rates

The Group is exposed to the risk of changes in interest rates, mainly due to an existing coupon debt. This risk results from fluctuation in the benchmark interest rate such as WIBOR for debt in PLN, EURIBOR for the debt in EUR and STIBOR for debt in SEK. Negative changes in interest rates may adversely affect the results, financial situation and prospects of the Group.

## Risk of the growing importance of alternative media

The trends in advertising, electronic transmission and storage of data, as well as Internet, may have an adverse effect on traditional print media, and in consequence, on the products of the Group and its customers, but it is not possible to predict the timing or scope of those trends with a high degree of certainty.

## Risk factors connected with the Group's activities

The order in which the following risk factors are presented does not reflect the likelihood of their occurrence, scope or significance of the risks.

## Risk connected with relative low operating margins

Historically the Group's operating results have been characterized by relatively high volatility and low operating margins. The decline in revenues caused, among other things, by a change of production capacities, productivity, pricing policy or increase in operating expenses, the main components of which are the costs or raw materials (mainly pulp for paper mills) and energy, may lead to the loss of Group's ability to generate profits. Material adverse changes of profitability can lead to a decline in the value of our shares and limit our ability to generate working capital, bringing about serious damage to our business and significantly worsening our prospects.

Risk of changes of prices of raw materials, energy and products
We are exposed to risk of changes of prices of raw materials and energy primarily in connection with the changing prices of pulp, fuel oil, diesel oil, coal and electricity. The Group buys pulp under framework agreements or one-time transaction and does not hedge against pulp price fluctuations. A part of pulp supplies for Arctic Paper paper mills comes from Rottneros pulp mills. Neither does the Group hedge against the risk of an increase in coal and fuel oil prices used at AP Mochenwangen mill. The risk of change of prices of products is connected primarily with changes of paper and pulp prices in markets where we sell our products. Any significant increase in the prices of one or more than one raw material and energy can
have an adverse effect on the Group's results on operating activities and financial standing.

## Risk of disturbance in production process

Our Group has four paper mills with ten production lines in total, with the aggregate annual production capacities of approx. 800,000 tons of paper and two pulp mills with the aggregate production capacities of 410,000 tons of pulp. Any lasting disturbance of the production process can be caused by a number of factors, including an emergency failure, human errors, unavailability of raw materials, a natural disaster and other, which often are beyond our control. Any distortion, even relatively short, may have a material impact on our production and profitability and may involve significant costs such as repair, liability towards customers, whose orders we are not able to carry out and other expenditures.

## Risk connected with our investment projects

The Group's investment projects in order to enhance the Group's production capacities generally require significant investments and relatively long period of implementation. Therefore, the market conditions in which we operate can change significantly between the time when we make a decision on making investments in increasing production capacities and the time when the increased production capacities become operational. A change of market conditions can lead to fluctuations of demand for our products, which may be too low in the context of the additional production capacities. The differences between the future demand and investments in new production capacities may lead to the increased production capacities not being fully used. This may have an adverse effect on the Group's operations and financial standing.

## Risk connected with the Group's debt

Our Group has indebtedness on account of a loan agreement with a consortium of banks (Bank Pekao S.A., Bank Zachodni WBK S.A. and BRE Bank S.A.) dated 6th November 2012, and of lease agreements. It is possible that we will not be able to make timely repayments or refinance our debt on account of loan and/or bonds and/or leasing agreements, and also to keep the level of financial ratios that depend on the results generated by the Group accounts, as defined in the loan agreement and the terms of the bond issue and of leasing
agreements, which may give rise to breaches of a loan agreement or the terms of the bond issue and the loss of collateralized assets. If an event of default occurs, it could lead in particular to bring in a state of maturity of our debt, the bank can take over control over critical assets such as the paper mills and/or pulp mills, credibility reduction and a loss of access to external sources of finance, and consequently, a loss of financial liquidity, which may have an adverse effect on our business and outlook, and our stock prices.

## Risk of limitations on natural gas supplies

The only supplier of natural gas used by AP Kostrzyn to generate thermal and electric energy for paper production purposes is Polskie Górnictwo Naftowe i Gazownictwo S.A. (PGNiG). Therefore, the availability and prices of natural gas have a significant effect on the operations and costs of paper production at AP Kostrzyn. Any distortions in gas supplies to the paper mill at Kostrzyn nad Odrą may have an adverse effect on the Group's production, operating results and financial standing.

## Risk of loss of tax reliefs in connection with AP Kostrzyn operations

AP Kostrzyn enjoys a significant tax relief thanks to conducting its business activity within the Kostrzyńsko-Słubicka Special Economic Zone. The relief was granted until 2017 and depends on AP Kostrzyn's compliance with the statutory provisions, regulations and other conditions for using a tax relief, including the compliance with certain criteria related to employment and investments. Changes of tax regulations in Poland are particularly frequent. Changes in regulations concerning that tax relief or any breach by AP Kostrzyn of the conditions of the permit based on which the relief has been granted may result in the loss of the relief and have a material adverse effect on the Group's operating results and financial standing.

## Risk connected with consolidation and liquidity of the key customers

Consolidation tendencies among our present and potential customers may result in the emergence of a more concentrated customer base consisting of several large customers. Those customers may take advantage of a more favorable negotiating position when negotiating conditions of
paper purchase or make a decision regarding change of a supplier and buy products of our competitors. Each of the above factors can have an adverse effect on the Group's operating results and financial standing.

Risk connected with compliance with environmental regulations and adverse impact of the production process on the environment
The Group meets the environmental protection requirements, however, it is not certain that it will always perform its obligations and that in the future it will not incur significant costs or other material obligations in connection with those requirements or that it will be able to obtain all permits, approvals or other authorizations necessary for it to carry out its activities in the intended manner. Similarly, given that paper and pulp production involves potential threats related to waste discharged by paper and pulp mills or pollution with chemical substances, we cannot be certain that in the future the Group will not be held liable because of environmental pollution or that an event which will be a basis for holding the Group liable has not occurred yet. Thus, the Group may incur significant expenditures when having to remove pollution and reclaim land.

## Risk connected with CO2 emission limits

Our paper and pulp mills get carbon dioxide emission allowances for a given period. Emission allowances are granted as part of the European Union Emission Trading Scheme. Starting from 2013, a new emission trading scheme
is expected to be introduced. The nature of the new system has not been determined yet but if free of charge carbon dioxide allowances are eliminated and replaced with a system of buying emission allowances against payment, the energy generation costs incurred by us will increase accordingly. Furthermore, we may be forced to incur other costs, which are now hard to predict, in connection with emission allowances or changes in legal regulations and requirements resulting from that. For that reason we may be forced to reduce the volume of energy generated or to increase the costs of production, which may have an adverse effect on our business, financial standing, operating results or development prospects.

Risk connected with the Company's ability to pay dividend
The Issuer is a holding company, thus its ability to pay dividend depends on the level of distributions it receives from operational subsidiaries and the level of its cash balances. Some of the Group's subsidiaries conducting operating activity may in certain periods be subject to limitations concerning distributions to the Issuer. It is not certain that such limitations will not have a material adverse effect on the Group's activities, operating results and ability to pay dividend.

## Supplementary information

Management Board position on the possibility to achieve the projected financial results published earlier The Management Board of Arctic Paper S.A. has not published projections of financial results for 2013.

Changes in Issuer's shareholding or rights to shares of persons managing and supervising Arctic Paper S.A.

Statement of changes to the holdings of the Company's shares and rights thereto by managing and supervising personnel

| Managing and supervising personnel | Number of shares or rights thereto as at 15/05/2013 | Number of shares or rights thereto as at 30/04/2013 | Change |
| :---: | :---: | :---: | :---: |
| Management Board |  |  |  |
| Michał Piotr Jarczy ński | 86450 | 86450 | - |
| Wolfgang Lübbert | - | - | - |
| Michat Jan Barkowiak | - | - | - |
| Jacek Łoś | - | - | - |
| Per Skoglund | - | - | - |
| Supervisory Board |  |  |  |
| Rolf Olof Grundberg | 12102 | 12102 | - |
| Rune Roger Ingvarsson | - | - | - |
| Thomas Onstad | - | - | - |
| Fredrik Lars Ply hr | 19000 | 19000 | - |
| Jan Ohlsson | - | - | - |
| Mariusz Grendowicz | - | - | - |

## Information on guarantees

As on 31st March 2012 the Group reported:

- a bill of exchange guarantee issued by AP Kostrzyn S.A. in favor of the National Fund for Environment Protection and Water Management for the purpose of securing the payment of the amount granted to the company within the confines of the project of the extension to wastewater treatment farm as the pre-requisite for balanced development of Arctic Paper Kostrzyn. The financial support granted to the Company within the confines of this project amounts to PLN 2,100 thousand;
- a pledge on movables of Arctic Paper Munkedals AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 160,000 thousand;
- a pledge on movables of Arctic Paper Grycksbo AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 85,000 thousand;
- a pledge on real estates of Arctic Paper Grycksbo AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 20,000 thousand
- a pledge on shares of Arctic Paper Grycksbo AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 219,680 thousand;
- a guarantee commitment to FPG in favor of mutual life insurance company PRI in the amount of SEK 50,000 thousand;
- mortgages on Kalltorp Kraft HB in the amount of SEK 8,650 thousand;
- a bank guarantee in favor of Skatteverket Ludvika in the amount of SEK 135 thousand;
- on 15th March 2012 AP S.A. granted a collateral in favor of Cartiere del Garda S.P.A - paper supplier to the Distribution Companies (Arctic Paper Sweden AB, Arctic Paper Denmark A/S, Arctic Paper Norge AS). The guarantee stands for EUR 1,000 thousand and is valid until 28th March 2014,
- guarantees granted by the companies of Rottneros Group in the total amount of SEK 3,000 thousand.

Moreover, the following collateral securing the loan agreement (Arctic Paper Kostrzyn S.A. as the Borrower, Arctic Paper S.A. who acceded, by way of cumulative accession, to the Borrower's debt, as well as Arctic Paper Investment GmbH and Arctic Paper Mochenwangen GmbH as Guarantors, concluded a loan agreement with Bank Polska Kasa Opieki
S.A., Bank Zachodni WBK S.A. and BRE Bank S.A. as Lenders) dated 6th November 2012 was established:

- pledges on shares of Arctic Paper Kostrzyn S.A., shares of Arctic Paper Investment GmbH and on shares of holding companies in Germany;
- pledges on bank accounts of all companies;
- mortgages on real estates of Arctic Paper Kostrzyn S.A.;
- land debt on real estates of Arctic Paper Mochenwangen GmbH;
- pledge on components of assets of Arctic Paper Kostrzyn S.A.;
- lien of property as security in Arctic Paper Mochenwangen GmbH;
- cession of rights under insurance policy;
- cession of receivables under loan agreements within the Group (Arctic Paper Kostrzyn S.A. and Arctic Paper Investment GmbH);
- submission to enforcement on the basis of art. 97 banking law (separate in favor of each bank) - Arctic Paper Kostrzyn S.A and Arctic Paper S.A.


## Significant off-balance sheet items

Information regarding off-balance sheet items is given in the Consolidated Financial Statements.
Information on court and arbitration proceedings and proceedings pending before public administrative authorities

During the period covered by this report, Arctic Paper S.A. and its subsidiaries were not a party to any proceedings pending before a court, arbitration or public administrative authority, the
unit or joint value of which would equal or exceed $10 \%$ of the Company's equity.

## Information on transactions with related parties executed on non-market terms and conditions

During the period covered by this report, Arctic Paper S.A. and its subsidiaries did not execute any significant transactions with related entities on non-market terms and conditions.

Signatures of the Members of the Management Board

| Position | Name and surname | Date | Signature |
| :--- | :--- | :--- | :--- |
| President of the Management Board <br> Chief Executive Officer | Michał Jarczy ński | 15 May 2013 |  |
| Member of the Management Board <br> Chief Financial Officer | Michał Barkowiak | 15 May 2013 |  |



Interim condensed quarterly consolidated financial statements for the three months period ended 31st March 2013

## Table of contents

Interim condensed quarterly consolidated financialstatements for the three months period ended 31stMarch 201336
Consolidated financial statements and selected financial data ..... 38
Selected consolidated financial data ..... 38
Consolidated income statement ..... 39
Consolidated statement of comprehensive income ..... 40
Consolidated balance sheet ..... 41
Consolidated cash flow statement ..... 42
Consolidated statement of changes in equity ..... 43
Standalone financial statements and selected financial data ..... 46
Selected standalone financial data ..... 46
Standalone income statement ..... 47
Standalone statement of comprehensive income ..... 48
Standalone balance sheet ..... 49
Standalone cash flow statement ..... 50
Standalone statement of changes in equity ..... 51
Additional explanatory notes ..... 53

1. General information ..... 53
2. Composition of the Group ..... 54
3. Management and supervisory bodies ..... 56
4. Approval of the financial statements ..... 57
5. Basis of preparation of consolidated financial statements ..... 57
6. Significant accounting policies ..... 57
7. Seasonality ..... 61
8. Information on business segments ..... 61
9. Dividend paid and proposed ..... 64
10. Earnings and book value per share ..... 65
11. Interest-bearing loans, borrowings and bonds ..... 65
12. Equity securities ..... 66
13. Financial instruments ..... 66
14. Financial risk management objectives and policies ..... 71
15. Capital management. ..... 71
16. Contingent liabilities and contingent assets ..... 71
17. CO 2 emission rights ..... 72
18. Government grants and operations in Special Economic Zone ..... 73
19. Significant events after balance sheet date ..... 74

## Consolidated financial statements and selected financial data

Selected consolidated financial data

|  | For the period from 01.01.2013 to 31.03 .2013 thousand PLN | For the period from 01.01.2012 to 31.03 .2012 thousand PLN | For the period from 01.01.2013 <br> to 31.03 .2013 thousand EUR | For the period from 01.01.2012 <br> to 31.03.2012 <br> thousand EUR |
| :---: | :---: | :---: | :---: | :---: |
| Revenues | 814405 | 680420 | 196004 | 160863 |
| Operating proft (loss) | 312 | 23311 | 75 | 5511 |
| Proft (loss) before tax | (5471) | 9781 | (1317) | 2312 |
| Proft (loss) from continuing operations | (6080) | 9611 | (1463) | 2272 |
| Proft (loss) for the period | (6080) | 9611 | (1463) | 2272 |
| Profit (loss) for the period attributable to equity holders of the parent | (4 132) | 9611 | (994) | 2272 |
| Net operating cash flow | (75 053) | 21564 | $(18063)$ | 5098 |
| Net investment cash flow | (25 203) | (9285) | (6066) | (2 195) |
| Net financial cash flow | 19007 | (23 433) | 4574 | (5540) |
| Net change in cash and cash equivalents | (81 249) | (11 154) | (19 554) | (2637) |
| Weighted average number of shares | 67736271 | 55403500 | 67736271 | 55403500 |
| Weighted average diluted number of shares | 67736271 | 55403500 | 67736271 | 55403500 |
| EPS (in PLN/EUR) | $(0,06)$ | 0,17 | $(0,01)$ | 0,04 |
| Diluted EPS (in PLN/EUR) | $(0,06)$ | 0,17 | $(0,01)$ | 0,04 |
| Average PLN/EUR rate* |  |  | 4,1550 | 4,2298 |
|  | As at <br> 31 March 2013 thousand PLN | As at 31 December 2012 thousand PLN | As at 31 March 2013 thousand EUR | As at 31 December 2012 thousand EUR |
| Assets | 2057547 | 2045599 | 492543 | 500367 |
| Long-term liabilities | 492453 | 428894 | 117885 | 104910 |
| Short-term liabilities | 719328 | 787051 | 172195 | 192518 |
| Equity | 845767 | 829654 | 202463 | 202939 |
| Share capital | 69288 | 55404 | 16586 | 13552 |
| Number of shares | 69287783 | 66144483 | 69287783 | 66144483 |
| Diluted number of shares | 69287783 | 66144483 | 69287783 | 66144483 |
| Book value per share (in PLN/EUR) | 12,21 | 12,54 | 2,92 | 3,07 |
| Diluted book value per share (in PLN/EUR) | 12,21 | 12,54 | 2,92 | 3,07 |
| Declared or paid dividend (in PLN/EUR) | - | 9972630 | - | 2439369 |
| Declared or paid dividend per share (in PLN/EUR) | - | 0,18 | - | 0,04 |
| PLN/EUR rate at the end of the period** | - | . | 4,1774 | 4,0882 |

*     - Items of the income statement and the cash flow statement are converted at the exchange rate which is the arithmetic mean of average rates announced by the NBP during the period to which presented data relates.
** - Items of balance sheet and book value per share were converted at the average exchange rate announced by the NBP and prevailing at the balance sheet date.


## Consolidated income statement

| 3 months | 3 months |  |
| ---: | ---: | ---: |
| period ended | period ended | Year ended |
| 31 March 2013 | 31 March 2012 | 31 December 2012 |
| (unaudited) | (unaudited) | (revised) |


| Continuing operations |  |  |  |
| :---: | :---: | :---: | :---: |
| Sales of products | 814405 | 680420 | 2600700 |
| Revenues | 814405 | 680420 | 2600700 |
| Cost of sales | (724 984) | (565 866) | (2452 659) |
| Gross proft (loss) on sales | 89421 | 114553 | 148041 |
| Selling and distribution expenses | (79 616) | (77 807) | (307 759) |
| Administrative expenses | (21 099) | (17 757) | (86534) |
| Other operating income | 26585 | 19344 | 274504 |
| Other operating expenses | (14 979) | (15023) | (54 744) |
| Operating profit / (loss) | 312 | 23311 | $(26492)$ |
| Finance income | 2590 | 266 | 1484 |
| Finance costs | (8374) | (13796) | (41 394) |
| Profit / (loss) before tax | (5471) | 9781 | $(66402)$ |
| Income tax | (609) | (170) | 85076 |
| Net proft (loss) for the year from continuing operations | (6080) | 9611 | 18674 |
| Discontinued operations | - | - |  |
| Profit (loss) for the period from discontinued operations | - | - |  |
| Net profit (loss) for the year | (6080) | 9611 | 18674 |
| Attributable to: |  |  |  |
| Equity holders of the parent | (4 132) | 9611 | (107 378) |
| Non-controlling interest | (1948) | - | 126052 |
|  | (6080) | 9611 | 18674 |
| Earnings per share: <br> - basic from the profit (loss) for the period attibutable to equity holders of the parent | $(0,06)$ | 0,17 | $(1,93)$ |
| - basic from the profit (loss) from continuing operations |  |  |  |
| - diluted from the profit (loss) for the period attibutable to equity holders of the parent | $(0,06)$ | 0,17 | $(1,93)$ |
| - diluted from the profit (loss) from the continuing operations attributable to equity holders of the parent | $(0,06)$ | 0,17 | $(1,93)$ |

## Consolidated statement of comprehensive income

|  | 3 months period ended 31 March 2013 (unaudited) | 3 months period ended 31 March 2012 (unaudited) | Year ended <br> 31 December 2012 (restated) |
| :---: | :---: | :---: | :---: |
| Net profit / (loss) for the period | (6080) | 9611 | 18674 |
| Exchange difference on translation of foreign operations | 26613 | $(18874)$ | (10 340) |
| Defered tax on deriv aties (exchange differences) | (1 152) | 729 | 238 |
| Valutaion of derivatives | 2862 | (2621) | (1530) |
| Actuarial gains/(losses) |  |  | (298) |
| Deferred tax on actuarial gains/(losses) |  |  | 12 |
| Other comprehensive income | 28322 | (20 766) | (11 918) |
| Total comprehensive income | 22242 | (11 155) | 6757 |
| Total comprehensive income by: |  |  |  |
| Holders of the parent | 14902 | (11 155) | -114 271 |
| Holders of the non-controling interest | 7340 | - | 126052 |
| Other comprehensive income: |  |  |  |
| - amount that may be trasferred to income statement | 28322 | (20 766) | (11 632) |
| - amount that will not be trasferred to income statement | - | - | (286) |

## Consolidated balance sheet

|  | As at 31 March 2013 (unaudited) | As at 31 December 2012 (restated) | > As at 31 March 2012 (unaudited) | As at 1 January 2012 (presented for comparative purposes) |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Non-current assets |  |  |  |  |
| Property, plant and equipment | 909938 | 896054 | 942424 | 992174 |
| Investment properies | 10542 | 10542 | 10542 | 10542 |
| Intangible assets | 94698 | 93926 | 112869 | 120410 |
| Shares in joint ventures | 5313 | 5056 | - | - |
| Other financial assets | 918 | 733 | 745 | 791 |
| Other non-financial assets | 1297 | 1238 | 2044 | 2151 |
| Deferred tax asset | 64921 | 63148 | 4019 | 6441 |
|  | 1087627 | 1070697 | 1072643 | 1132508 |
| Current assets |  |  |  |  |
| Inventories | 417160 | 411716 | 271979 | 315142 |
| Trade and other receivables | 376983 | 329888 | 310555 | 294452 |
| Income tax receivables | 16313 | 12268 | 7419 | 5810 |
| Other non-financial assets | 3161 | 3805 | 10323 | 1692 |
| Other financial assets | 18254 | 14515 | 2243 | 8708 |
| Cash and cash equivalents | 138048 | 202710 | 155350 | 166299 |
|  | 969920 | 974902 | 757870 | 792102 |
| TOTALASSETS | 2057547 | 2045599 | 1830513 | 1924610 |
| LIABILITIES |  |  |  |  |
| Equity and liabilities |  |  |  |  |
| Share capital | 69288 | 55404 | 554035 | 554035 |
| Share premium | 651577 | 580875 | 80060 | 80060 |
| Other reserves | 127524 | 189688 | 94560 | 110849 |
| Foreign currency translation | 42526 | 26312 | 32174 | 36652 |
| Retained earnings / Accumulated (unabsorbed) losses | (220 471) | (245 691) | $(101$ 102) | (110 712) |
| Non-controling interest | 175323 | 223067 | 225 | 225 |
| Total equity | 845767 | 829654 | 659953 | 671108 |
| Non-current liabilities |  |  |  |  |
| Interest-bearing loans, borrowings and bonds | 256135 | 198519 | 222380 | 317262 |
| Provisions | 94188 | 94339 | 84583 | 87811 |
| Other financial liabilities | 49432 | 48350 | 42368 | 44277 |
| Deferred tax liabilities | 61319 | 55615 | 144654 | 155403 |
| Accruals and deferred income | 31378 | 32072 | 34131 | 34810 |
|  | 492453 | 428894 | 528116 | 639564 |
| Current liabilities |  |  |  |  |
| Interest-bearing loans, borrowings and bonds | 159592 | 197986 | 146062 | 67242 |
| Provisions | 7766 | 8415 | 7967 | 10398 |
| Other financial liabilities | 63763 | 51541 | 55220 | 60383 |
| Trade and other pay ables | 364185 | 412571 | 351620 | 404722 |
| Income tax payable | 79 | 786 | 1243 | 1286 |
| Accruals and deferred income | 123942 | 115752 | 80332 | 69907 |
|  | 719328 | 787051 | 642445 | 613938 |
| TOTAL LIABILITIES | 1211780 | 1215945 | 1170560 | 1253502 |
| TOTAL EQUITY AND LIABILITIES | 2057547 | 2045599 | 1830513 | 1924610 |

## Consolidated cash flow statement

| 3 months | 3 months |  |
| ---: | ---: | ---: |
| period ended | period ended | Period ended |
| 31 March 2013 | 31 March 2012 | 31 December 2012 |


|  | (unaudited) | (unaudited) | (restated) |
| :---: | :---: | :---: | :---: |
| Cash flow from operating activities |  |  |  |
| Profit (loss) before tax ation | (5471) | 9781 | (66 402) |
| Adjustments for: |  |  |  |
| Depreciation | 32055 | 30424 | 123286 |
| Foreign exchange differences | (12 202) | $(4360)$ | 4754 |
| Impairment of non financial assets | - | - | 248874 |
| Net interest and dividends | 7855 | 9711 | 32412 |
| Gain/loss from investing activities | 277 | 748 | 178 |
| Increase / decrease in receivables and other non-financial assets | (35 671) | (24 298) | 46121 |
| Increase / decrease in inventories | 9039 | 32558 | 7766 |
| Increase / decrease in payables except for loans and borrowings | (61 199) | (39 942) | (21 386) |
| Change in accruals and prepay ments | (1 153) | 10587 | (4959) |
| Change in provisions | (4 462) | (545) | 6315 |
| Income tax paid | $(6568)$ | (2791) | (18 368) |
| Bargain purchase of Rottneros AB | - | - | (204 203) |
| Derecognition of emission rigths to CO 2 identified in a business combination | 275 | 2440 | 9202 |
| Sales of energy certificates | 2719 | (2739) | 2479 |
| Other | (548) | (11) | 984 |
| Net cash flow from operating activities | $(75053)$ | 21564 | 167054 |
| Cash flow from investing activities |  |  |  |
| Proceeds from sale of property, plant and equipment and intangible asstes | - | 92 | 715 |
| Purchase of property, plant and equipment and intangible assets | (19 076) | (9468) | (59 627) |
| Purchase of shares in joint venture | - | - | (5 110) |
| Acquisition of subsidiaries, net of cash acquired | - | - | 9056 |
| Acquisition of non-controlling interest | (6 127) | - | - |
| Other investing inflows and outflows | - | 92 | - |
| Net cash flow from investing activities | (25 203) | (9285) | (54 967) |
| Cash flow from financing activities |  |  |  |
| Change in bank overdrafts | 97598 | 585 | 7283 |
| Repayment of finance lease liabilities | (3625) | (2063) | $(8015)$ |
| Proceeds from other financial liabilities | 17179 | 8107 | 1613 |
| Repayment of other finance liabilities | (1 343) | (14 707) | (11 155) |
| Proceeds from loans, borrowings and bonds | - | - | 2971 |
| Repayment of loans, borrowings and bonds | (80 642) | (5645) | (19 992) |
| Interest paid | (10 159) | (9711) | (36 121) |
| Dividends paid | - | - | (9 973) |
| Other | - | - | - |
| Net cash flow from financing activities | 19007 | (23 433) | (73 391) |
| Net increase/(decrease) in cash and cash equivalents | (81 249) | (11 154) | 38696 |
| Net foreign exchange differences | 16586 | 205 | (2285) |
| Cash and cash equivalents at the beginning of the period | 202710 | 166299 | 166299 |
| Cash and cash equivalents at the end of the period | 138048 | 155350 | 202710 |

Consolidated statement of changes in equity
Attributable to parent equity holders of the Company

|  | Share <br> capital | Share <br> premium | Translation <br> reserve | Other <br> reserves | Retained earnings <br> (losses) | Total | Non-controlling <br> interest | Total equity |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Attributable to parent equity holders of the Company

|  | Share capital | Share premium | Translation reserve | Other reserves | Retained earnings (losses) | Total | Non-controlling interest | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2012 (restated) | 554035 | 80060 | 36652 | 110849 | (110 712) | 670883 | 225 | 671108 |
| Foreign currency translation | - |  | (4 477) | - | - | (4 477) | - | (4 477) |
| Net profit for the period | - | - | - | - | 9611 | 9611 | - | 9611 |
| Other comprehansive income | - | - | - | (16 288) | - | (16 288) | - | $(16288)$ |
| Total comprehensive income | - | - | (4 477) | (16 288) | 9611 | (11 155) | - | (11 155) |
| As at 31 March 2012 (unaudited) | 554035 | 80060 | 32174 | 94560 | (101 102) | 659728 | 225 | 659953 |

Attributable to equity holders of the Company

|  | Share capital | Share premium | Translation reserve | Other reserves | Retained earnings (losses) | Total | Non-controlling interest | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2012 (restated) | 554035 | 80060 | 36652 | 110849 | (110 712) | 670883 | 225 | 671108 |
| Net profit for the period | - | - | - | - | (107 378) | (107 378) | 126052 | 18674 |
| Other comprehansive income | - | - | (10 340) | (1292) | (286) | (11918) | - | (11918) |
| Total comprehensive income Issue of shares not registered at 31 December | - | - | (10 340) | (1 292) | (107 664) | (119 295) | 126052 | 6757 |
| 2012 | - | - | - | 64983 | - | 64983 | - | 64983 |
| Decrease of nominal value of share | $(498632)$ | 498632 | - | - | - | - | - | - |
| Profit distribution/ Dividend payment | - | 2184 | - | 15148 | $(27305)$ | (9 973) | - | (9 973) |
| Other | - | - | - | - | (10) | (10) | - | (10) |
| Acquisition of Rotteros AB (non-controlling interest) | - | - | - | - | . | - | 96790 | 96790 |
| As at 31 December 2012 (restated) | 55404 | 580875 | 26312 | 189688 | (245 691) | 606587 | 223067 | 829654 |

## Standalone financial statements and selected financial data

Selected standalone financial data

|  | For the period from 01.01.2013 <br> to 31.03 .2013 tys. PLN | For the period from 01.01.2012 to 31.03.2012 tys. PLN | For the period from 01.01.2013 to 31.03.2013 tys. EUR | For the period from 01.01.2012 to 31.03.2012 tys. EUR |
| :---: | :---: | :---: | :---: | :---: |
| Revenues | 15755 | 12334 | 3792 | 2916 |
| Operating proft (loss) | 8344 | 6208 | 2008 | 1468 |
| Profit (loss) before tax | 6544 | (1863) | 1575 | (440) |
| Profit (loss) from continuing operations | 6544 | (1863) | 1575 | (440) |
| Profit (loss) for the period | 6544 | (1863) | 1575 | (440) |
| Net operating cash flow | 72821 | (865) | 17526 | (2048) |
| Net investment cash flow | (17923) | (3) | (4 314) | (1) |
| Net financial cash flow | (75 206) | (8913) | (18 100) | (2 107) |
| Net change in cash and cash equivalents | $(20308)$ | (17 580) | (4888) | (4 156) |
| Weighted average number of shares | 67736271 | 55403500 | 67736271 | 55403500 |
| Weighted av erage diluted number of shares | 67736271 | 55403500 | 67736271 | 55403500 |
| EPS (in PLN/EUR) | 0,10 | $(0,03)$ | 0,02 | $(0,01)$ |
| Diluted EPS (in PLN/EUR) | 0,10 | $(0,03)$ | 0,02 | $(0,01)$ |
| Average PLN/EUR rate* |  |  | 4,1550 | 4,2298 |


|  | As at $31 \quad$ As atMarch 201331 December 2012 |  | March 201331 December 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | tys. PLN | tys. PLN | tys. EUR | tys. EUR |
| Assets | 1137330 | 1113516 | 272258 | 272373 |
| Long-term liabilities | 202621 | 131102 | 48504 | 32068 |
| Shor-term liabilities | 58816 | 132216 | 14080 | 32341 |
| Equity | 875894 | 850198 | 209674 | 207964 |
| Share capital | 69288 | 55404 | 16586 | 13552 |
| Number of shares | 69287783 | 66144483 | 69287783 | 66144483 |
| Diluted number of shares | 69287783 | 66144483 | 69287783 | 66144483 |
| Book value per share (in PLN/EUR) | 12,64 | 12,85 | 3,03 | 3,14 |
| Diluted book value per share (in PLN/EUR) | 12,64 | 12,85 | 3,03 | 3,14 |
| Declared or paid dividend (in PLN/EUR) | - | 9972630 |  | 2439369 |
| Declared or paid dividend per share (in PLN/EUR) | - | 0,18 | - | 0,04 |
| PLN/EUR rate at the end of the period** | - | - | 4,1774 | 4,0882 |

[^0]Standalone income statement

|  | 3 months period ended 31 March 2013 (unaudited) | 3 months period ended 31 March 2012 (unaudited) | Year ended <br> 31 December 2012 <br> (audited) |
| :---: | :---: | :---: | :---: |
| Continuing operations |  |  |  |
| Sales of good | 10000 | 5459 | 37209 |
| Interest income | 5754 | 6875 | 25841 |
| Dividends | - | - | 47852 |
| Revenues | 15755 | 12334 | 110902 |
| Cost of sales | - | - | - |
| Gross profit on sales | 15755 | 12334 | 110902 |
| Other operating income | 56 | 22 | 262 |
| Selling and distribution costs | (741) | - | (1387) |
| Administrative expenses | (6656) | (6045) | (26 931) |
| Other operating expenses | (69) | (104) | (47 062) |
| Operating profit / (loss) | 8344 | 6208 | 35784 |
| Finance income | 2260 | 66 | 1021 |
| Finance costs | (4060) | (8 137) | (23 277) |
| Proft / (loss) before tax | 6544 | (1863) | 13528 |
| Income tax | - | - | 1 |
| Net profit (loss) for the year from continuing operations | 6544 | (1863) | 13529 |
| Discontinued operations |  |  |  |
| Profit (loss) for the period from discontinued operations | - | - | - |
| Net profit (loss) for the year | 6544 | (1863) | 13529 |
| Earnings per share: |  |  |  |
| - basic from the proft (loss) for the period | 0,10 | $(0,03)$ | 0,52 |
| - basic from the profit (loss) from continuing operations for the period | 0,10 | $(0,03)$ | 0,52 |
| - diluted from the profit (loss) for the period | 0,10 | $(0,03)$ | 0,52 |
| - diluted from the profit (loss) from the continuing operations for the period | 0,10 | $(0,03)$ | 0,52 |

## Standalone statement of comprehensive income

|  | 3 months period ended 31 March 2013 (unaudited) | 3 months period ended 31 March 2012 (unaudited) | $\begin{array}{r} \text { Year ended } \\ 31 \text { December } 2012 \\ \text { (audited) } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Net profit (loss) for the period | 6544 | (1863) | 13529 |
| Exchange difference on translation of foreign operations | (452) | 55 | 46 |
| Total net other comprehensive income | (452) | 55 | 46 |
| Total comprehensive income for the period | 6092 | (1 808) | 13574 |
| Other comprehensive income: |  |  |  |
| - amount that may be trasferred to income statement | (452) | 55 | 46 |
| - amount that will not be trasferred to income statement | - | - |  |

Standalone balance sheet

|  | As at <br> 31 March 2013 (unaudited) | As at <br> 31 December 2012 <br> (audited) | As at <br> 31 March 2012 (unaudited) |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Property, plant and equipment | 304 | 316 | 347 |
| Intangible assets | 1325 | 1327 | 1326 |
| Investment in subsidiaries, associates and joint ventures | 1064482 | 1021820 | 636269 |
| Other financial assets (non-current) | 182 | - | 296026 |
| Other non-financial assets (non-currento | 889 | 846 | 1627 |
|  | 1067183 | 1024309 | 935595 |
| Current assets |  |  |  |
| Trade and other receivables | 36133 | 29790 | 11043 |
| Income tax receivables | 1164 | 1822 | 515 |
| Other financial assets | 21836 | 26476 | 56767 |
| Other non-financial assets | 966 | 764 | 910 |
| Cash and cash equivalents | 10047 | 30356 | 6180 |
|  | 70147 | 89208 | 75415 |
| TOTAL ASSETS | 1137330 | 1113517 | 1011011 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity attributable to equity holders of the parent company |  |  |  |
| Share capital | 69288 | 55404 | 554035 |
| Share premium | 651580 | 580878 | 80062 |
| Other reserves | 135424 | 200407 | 120276 |
| Foreign currency translation | (412) | 40 | 49 |
| Retained earnings / Accumulated (unabsorbed) losses | 20014 | 13471 | 23957 |
| Total equity | 875894 | 850198 | 778380 |
| Non-current liabilities |  |  |  |
| Interest-bearing loans, borrowings and bonds | 200000 | 128300 | 199814 |
| Provisions | 869 | 827 | 1800 |
| Deferred tax liabilities | 1 | 1 | 1 |
| Accruals and deferred income | 1750 | 1974 | - |
|  | 202621 | 131102 | 201615 |
| Current liabilities |  |  |  |
| Interest-bearing loans, borrowings and bonds | 24561 | 98260 | 23451 |
| Trade payables | 30231 | 29037 | 957 |
| Other current liabilities | 1258 | 1680 | 4477 |
| Accruals and deferred income | 2765 | 3239 | 2132 |
|  | 58816 | 132216 | 31016 |
| TOTAL LIABILITIES | 261436 | 263318 | 232631 |
| TOTAL EQUITY AND LIABILITES | 1137330 | 1113516 | 1011011 |

## Standalone cash flow statement

|  | 3 months period ended 31 March 2013 (unaudited) | 3 months period ended 31 March 2012 (unaudited) | Year ended <br> 31 December 2012 (audited) |
| :---: | :---: | :---: | :---: |
| Cash flow from operating activities |  |  |  |
| Profit (loss) before taxation | 6544 | (1 863) | 13528 |
| Adjustments for: |  |  |  |
| Depreciation | 30 | 26 | 111 |
| Gain / (loss) from foreign exchange differences | (459) | 62 | 51 |
| Impairment of non-current assets | - | - | 10000 |
| Net interest and dividends | (1921) | 4268 | 17935 |
| Increase / decrease in receivables and other non-financial assetsother non-financi | (6631) | 6108 | (13 861) |
| Increase / decrease in pay ables except for loans and borrow ings | 772 | (84) | 25199 |
| Change in accruals and prepayments | (697) | (596) | 2603 |
| Change in provisions | 42 | (92) | (1065) |
| Income tax paid | 658 | (151) | (1 456) |
| Loans granted | 74484 | (16 342) | 156309 |
| Net cash flow from operaing activities | 72821 | (8665) | 209353 |
| Cash flow from investing activities |  |  |  |
| Purchase of property, plant and equipment and intangible assets | (9) | (3) | (56) |
| Increse of shares in subsidiaries | (10 763) | - | (27 922) |
| Acquisation of sahes in subsidiary | (7 151) | - | (15063) |
| Net cash flow from investing activities | (17 923) | (3) | (43 040) |
| Cash flow from financing activities |  |  |  |
| Repay ment of loans | (71 900) | - | (128 100) |
| Dividends paid | - | - | (9 973) |
| Interest paid | (3 306) | (8913) | (21 645) |
| Net cash flow from financing activities | (75 206) | (8913) | (159 718) |
| Net increase/(decrease) in cash and cash equivalents | $(20308)$ | (17580) | 6596 |
| Cash and cash equivalents at the beginning of the period | 30356 | 23760 | 23760 |
| Cash and cash equivalents at the end of the period | 10047 | 6180 | 30356 |

## Standalone statement of changes in equity

|  | Share <br> capital | Share <br> premium | Translation <br> reserve | Other reserves | Retained earnings <br> (losses) | Total equity |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at 1 January 2013 | 55404 | 580878 | 40 | 200407 | 13471 | 850198 |
| Foreign currency translation | - | - | $(452)$ | - | - | (452) |
| Net profit(loss) for the period | - | - | - | - | 6544 | 6544 |
| Total comprehensive income | - | - | $(452)$ | - | 6544 | 6092 |
| Issue of shares | 13884 | 70702 | - | $(64983)$ | - | 19603 |
| As at 31 March 2013 (unaudited) | 69288 | 651580 | $(412)$ | 135424 | 20014 | 875894 |


|  | Share <br> capital | Share <br> premium | Translation <br> reserve | Other reserves | Retained earnings <br> (losses) | Total equity |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at 1 January 2012 | 554035 | 80062 | $(6)$ | 120276 | 25820 | 780188 |
| Foreign currency translation | - | - | 55 | - | - | 55 |
| Net proft for the period | - | - | - | - | $(1863)$ | $(1863)$ |
| Total comprehensive income | - | - | 55 | - | $(1863)$ | $(1808)$ |
| As at 31 March 2012 (unaudited) | 554035 | 80062 | 49 | 120276 | 23957 | 778380 |


|  | Share capital | Share | Translation | Retained earnings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | premium | reserve | Other reserves | (losses) | Total equity |
| As at 1 January 2012 | 554035 | 80062 | (6) | 120276 | 25820 | 780188 |
| Net profit for the period | - |  | - |  | 13529 | 13529 |
| Other comprehensive income | - | - | 46 | - | - | 46 |
| Total comprehensive income |  |  | 46 | - | 13529 | 13574 |
| Issue of shares | - | - | - | 64983 |  | 64983 |
| Reallocation of equity | (498 632) | 498632 | - | - | - |  |
| Proft distribution | - | 2184 | - | 15148 | (27 305) | (9973) |
| Tax pooling | - | - | - | - | 1427 | 1427 |
| As at 31 December 2012 (audited) | 55404 | 580878 | 40 | 200407 | 13471 | 850198 |

## Additional explanatory notes

## 1. General information

Arctic Paper Group is the second largest, in terms of production volume, European producer of bulky book paper, offering the widest range of products in this segment and one of the leading producers of high-quality graphic paper in Europe. We produce many types of wood-free coated and uncoated paper, wood uncoated paper for printing houses, paper distributors, publishers of books and periodicals and advertising industry. At the day of publication of this report, Arctic Paper Group employs app. 1,830 people in four paper mills and fifteen companies involved in the distribution and sale of paper as well as in two pulp companies, a purchasing office and a company dealing in production of food packaging. Our paper mills are located in Poland, Sweden and Germany and have a combined capacity of more than 800,000 tons of paper annually. Our pulp mills are located in Sweden and have aggregated production capacities of 410,000 tons of pulp annually. The Group has three distribution companies engaged in sales, distribution and marketing of the products offered by the Group in Nordic countries and 12 Sales Offices to ensure access for all European markets, including Central and Eastern Europe.

Our consolidated sales revenues for three months of 2013 amounted to PLN 814 million.

Arctic Paper SA is a holding company established in April 2008. As a result of capital restructuring carried out in 2008, the paper mills Arctic Paper Kostrzyn (Poland) and Arctic Paper Munkedals (Sweden), Distribution Companies and Sales Offices have become the properties of Arctic Paper SA. Previously they were owned by Arctic Paper AB (current name Trebruk $A B$ ), the parent company of the Issuer. In addition,

## Business activities

The main area of Group's business activities is paper production.

The additional business activities of the Group subordinate to paper production are:
under the expansion, the Group acquired paper mill Arctic Paper Mochenwangen (Germany) in December 2008 and paper mill Grycksbo (Sweden) in March 2010.

In 2012, Arctic Paper S.A. acquired shares in Rottneros AB, a company listed on NASDAQ OMX in Stockholm, Sweden, and owning two pulp companies (Sweden).

The Parent Company is entered in the commercial register of the Polish Court Register maintained by the District Court in Poznań - Nowe Miasto i Wilda, 8th Commercial Department of the National Court Register, under number KRS 0000306944. The Parent Company holds statistical number REGON 080262255.

The quarterly interim condensed financial statements of the Group and the Company comprise income statement, comprehensive income statement, cash flow statement and statement of changes in equity for the periods of initial three ended 31st March 2012 and includes comparative data for the period of initial three months ended 31st March 2012 and twelve months period ended 31st December 2012.

The quarterly interim condensed financial statements of the Company comprise also the balance sheet as on 31st March 2013 and includes comparative data as on 31st December 2012 and 31st March 2012. Moreover, because of the changes of IAS 19 Employee Benefits applicable from 1st January 2013 in the hereby interim condensed financial statements a balance sheet as on 1st January 2012 has also been presented.

- Production and sales of pulp,
- Production of electric energy,
- Transmission of electric energy,
- Electricity distribution,
- Heat production,
- Logistics services,
- Heat distribution,
- Paper distribution.


## Shareholding structure

The main shareholder of Arctic Paper S.A. is Trebruk AB, a company under Swedish law, holding as on 31st March 2013 41,450,065 shares of the Company constituting 59.82\% of share capital of the Company and corresponding to 59.82\% of total votes in Shareholders Meeting. Thus Trebruk AB is the parent company of Arctic Paper S.A. Moreover, Nemus

Holding AB , holder of $5,857,286$ shares constituting $8.45 \%$ of the total number of shares is a parent company of Trebruk AB.

The ultimate parent of the Arctic Paper Group is Cassandrax Financial S.A.

The duration of the Company is unlimited.

## 2. Composition of the Group

The Group is composed of Arctic Paper S.A. and the following subsidiaries:

| Enity | Registered office | Business activities | Share in capital of subsidiaries entities as at |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 15 | 31 |
|  |  |  | May | December |
|  |  |  | 2013 | 2012 |
| Arctic Paper Kostrzy S.A. | Poland, Fabry czna 1, 66-470 Kostrzyn nad Odra | Paper production | 100\% | 100\% |
| Arctic Paper Munkedals AB | Sweden, SE 45581 Munkedal | Paper production | 100\% | 100\% |
| Arctic Paper Mochenwangen GmbH | Germany, Fabrikstrasse 62, DE-882, 84 Wolpertswende | Paper production | 99,74\% | 99,74\% |
| Arctic Paper Grycksbo AB | Sweden, Box 1, SE 79020 Grycksbo | Paper production | 100\% | 100\% |
| Arctic Paper UK Limited | Great Britain, Quadrant House, 47 Croy don Road, Caterham, Surrey | Trading services | 100\% | 100\% |
| Arctic Paper Balic States SIA | Latvia, K. Vardemara iela 33-20, Riga LV-1010 | Trading services | 100\% | 100\% |
| Arctic Paper Deutschland GmbH | Germany, Raboisen 3, 20095 Hamburg | Trading services | 100\% | 100\% |
| Arctic Paper Benelux S.A. | Belgium, Dreve des Marroniers 28, 1410 Waterloo | Trading services | 100\% | 100\% |
| Arctic Paper Schweiz AG | Swizerland, Technoparkstrasse 1, 8005 Zurich | Trading services | 100\% | 100\% |
| Arctic Paper Italia srl | Italy, Milano - Via R. Boscovich 14 | Trading services | 100\% | 100\% |
| Arctic Paper Ireland Limited | Ireland, 4 Rosemount Park Road, Dublin 11 | Trading services | 100\% | 100\% |
| Arctic Paper Danmark A/S | Denmark, Jy dekrogen 18, DK-2625 Vallensbaek | Trading services | 100\% | 100\% |
| Arctic Paper France SAS | France, 43 rue de la Breche aux Loups, 75012 Paris | Trading services | 100\% | 100\% |


| Entity | Registered office | Business activities | Share in capital of subsidiaries entities as at |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  | May | December |
|  |  |  | 2013 | 2012 |
| Arctic Paper Espana SL | Spain, Avenida Diagonal 472-474, 9-1 Barcelona | Trading services | 100\% | 100\% |
| Arctic Paper Papierhandels GmbH | Austria, Hainborgerstrasse 34A, A-1030 Wien | Trading services | 100\% | 100\% |
| Arctic Paper Polska Sp. z o.o. | Poland, Biskupia 39, <br> 04-216 Warszawa | Trading services | 100\% | 100\% |
| Arctic Paper Norge AS | Norway, Per Kroghsvei 4, Oslo | Trading services | 100\% | 100\% |
| Arctic Paper Sverige AB | Szweden, Kurodsvagen 9, 45155 Uddevalla | Trading services | 100\% | 100\% |
| Arctic Paper East Sp. z o.o. | Poland, Fabry czna 1, <br> 66-470 Kostzzyn nad Odra | Trading services | 100\% | 100\% |
| Arctic Paper Investment GmbH * | Germany, Fabrikstrasse 62, DE-882, 84 Wolpertswende | Holding company | 100\% | 100\% |
| Arctic Energy Sverige AB | Sweden, Box 383, 40126 Göteborg | Hydro energy production | 100\% | 100\% |
| Arctic Paper Verwaltungs GmbH * | Germany, Fabrikstrasse 62, DE-882 84 Wolpertswende | Holding company | 100\% | 100\% |
| Arctic Paper Immobilienverwaltung GmbH\&Co. KG* | Germany, Fabrikstrasse 62, DE-882 84 Wolpertswende | Holding company | 94,90\% | 94,90\% |
| Arctic Paper Investment AB ** | Sweden, Box 383, 40126 Göteborg | Holding company | 100\% | 100\% |
| Grycksbo Paper Holding AB | Sweden, Box 1, SE 79020 Grycksbo | Holding company | 100\% | 100\% |
| EC Kostrzyn Sp. z 0.0. | Poland, Fabry czna 1, 66-470 Kostrzyn nad Odra | Property and machinery rental | 100\% | 100\% |
| Arctic Paper Munkedals Kraft AB | Sweden, 45581 Munkedal | Hydro energy production | 100\% | 100\% |
| Rottneros AB | Sweden, 10724 Stockholm | Holding company | 54,20\% | 39,66\% |
| Rottneros Bruk AB | Sweden, Sunne | Pulp production | 54,20\% | 39,66\% |
| Utansjo Bruk AB | Sweden, Harnosand | Pulp production | 54,20\% | 39,66\% |
| Vallviks Bruk AB | Sweden, Vallvik | Pulp production | 54,20\% | 39,66\% |
| Rottneros Packaging AB | Sweden, Stockholm | Food packaging production | 54,20\% | 39,66\% |
| SIA Rotneros Balic | Latvia | Company for purchase of timber | 54,20\% | 39,66\% |

*     - formed for the purpose of acquisition of Arctic Paper Mochenwangen GmbH
** - formed for the purpose of acquisition of Grycksbo Paper Holding AB

As on 31st March 2013 and as well as on the day of publishing of this report, the percentage of voting rights held by the

Group in subsidiaries corresponds to the percentage held in the share capital of those entities. All subsidiaries within the

Group, are consolidated under the full method from the day of obtaining control by the Group and cease to be consolidated from the day of losing control.

On 1st October 2012, Arctic Paper Munkedals AB purchased $50 \%$ of shares in Kalltorp Kraft Handelsbolaget seated in Trolhattan, Sweden. Kalltorp Kraft deals in energy production
in the owned hydro-power plant. The purpose of the purchase was realization of the strategy of increasing own energy capacities. The shares in Kalltorp Kraft have been recognized as joint arrangement and evaluated in compliance with ownership rights.

## 3. Management and supervisory bodies

### 3.1. Management Board of the Parent Company

As on 31st March 2013, the following constituted the Parent Company’s Management Board:

- Michał Jarczyński - President of the Management Board appointed on 30th April 2008;
- Michał Bartkowiak - Member of the Management Board appointed on 17th September 2009;
- Jacek Łoś - Member of the Management Board appointed on 27th April 2011;
- Per Skoglund - Member of the Management Board appointed on 27th April 2011.
- Wolfgang Lübbert - Member of the Management Board appointed on 5th June 2012;

Until the date of publishing of the hereby report, there were no changes in composition of the Management Board of the Parent Company.

### 3.2. Supervisory Board of the Parent Company

As on 31st March 2013 the Company's Supervisory Board consisted of the following members:

- Rolf Olof Grundberg - President of the Supervisory Board appointed on 30th April 2008;
- Rune Roger Ingvarsson - Member of the Supervisory Board appointed on 22nd October 2008;
- Thomas Onstad - Member of the Supervisory Board appointed on 22nd October 2008;
- Fredrik Lars Plyhr - Member of the Supervisory Board appointed on 22nd October 2008;
- Jan Ohlsson - Member of the Supervisory Board appointed on 8th June 2010.

■ Mariusz Grendowicz - Member of the Supervisory Board appointed on 28th June 2012;

Until the date of publishing of the hereby report, there were no changes in composition of the Supervisory Board of the Parent Company.

### 3.3. Audit Committee of the Parent Company

As on 31st March 2013 the Parent Company's Audit Committee consisted of the following members:

- Rolf Olof Grundberg - President of the Audit Committee appointed on 3rd December 2009;
- Fredrik Plyhr - Member of the Audit Committee appointed on 3rd December 2009;
- Rune Ingvarsson - Member of the Audit Committee appointed on 3rd December 2009;
- Mariusz Grendowicz - Member of the Audit Committee appointed on 20th February 2013.

On 20th February 2013, the Supervisory Board appointed Mr Mariusz Grendowicz as a Member of the Audit Committee. Until the day of publishing of the hereby report no further changes in membership of the Audit Committee occurred.

## 4. Approval of the financial statements

The hereby interim quarterly condensed consolidated financial statements were approved for publishing by the Management Board on 15th May 2013.

## 5. Basis of preparation of consolidated financial statements

The hereby interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), in particular in accordance with IAS 34 and IFRSs endorsed by the European Union.

The hereby interim condensed consolidated financial statements have been presented in Polish zloty ("PLN") and all values are rounded to the nearest thousand (PLN ‘000) except when otherwise indicated.

The hereby interim condensed consolidated financial statements have been prepared based on the assumption that the Company will continue as going concern in the foreseeable

## 6. Significant accounting policies

The accounting policies adopted in the preparation of the interim condensed half-yearly financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31st December 2011, except for application of changes in standards and new interpretations binding for yearly periods beginning on 1st January 2013.

The Group has adopted for the first time the standards and amendments to the standards which resulted in changes of the previous financial statements. These standards are amendments to IAS 19 Employee Benefits. Pursuant to IAS 34 , in note 6.2 of the hereby report, the Group disclosed the scope and influence of introduction of these changes to IAS 19 on comparative data.

Moreover, the Group has adopted for the first time, starting from 1st January 2013, other new standards/amendments to existing standards, which did not influence changes of annual
future. As on the date of the approval of these interim condensed consolidated financial statements, there is no awareness of any facts or circumstances that would indicate a threat to the continued activity of the Company.

The interim condensed consolidated financial statements do not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 31st December 2012.
financial statements and the current interim condensed financial statements.

New standards/amendments to existing standards, introduced from 1st January 2013, are as following:

- Changes to IAS 1 Presentation of items of other comprehensive income - introduces the obligation to present in statement of comprehensive income the items of other comprehensive income which may be recognized in income statement in future periods as well as the items of other comprehensive income which will not be included in income statement. The change to IAS 1 introduces changes in presentation in statement of comprehensive income and does not have influence on income statement or on balance sheet.
- Change to IAS 1 Clarification of the requirement for comparative information; it clarifies the differences between voluntary recognition of additional comparative data and the minimum obligatory scope of comparative
data. The change does not affect the hereby interim condensed financial statements.

■ Change to IAS 32 - Tax effects of distributions to holders of equity instruments; IAS 32 Financial Instruments clarifies that the tax on distributions of equity instruments is recognized in compliance with IAS 12 Income tax. The change does not affect the hereby interim condensed financial statements.

- Change to IAS 34 - Interim financial reporting; it clarifies that the requirements of IAS 34 concerning disclosure of the information about segments are compliant with requirements of IFRS 8 Operating segments. The change does not affect the hereby interim condensed financial statements.

■ Change to IFRS 7 Financial Instruments: Disclosures concerns offsetting financial assets and financial liabilities. The change does not affect the hereby interim condensed financial statements.

- IFRS 13 Fair Value Measurement provides guidance for fair value measurements under requirements of IAS/IFRS. The change does not affect the hereby interim condensed financial statements.
- Changes to IAS 19 Employee Benefits - applicable for annual periods beginning 1st January 2013 or later.
- The description of changes to IAS 19 and the influence of their application on comparative data have been described in note 6.2 to the hereby interim condensed financial statements.

Moreover, as described in the annual consolidated financial statements (note 7), the Group decided to early (starting on 1st January 2012) adopt, in compliance with transition guidance, the following standards:

- IFRS 10 Consolidated financial statements applicable to annual periods beginning on or after 1st January 2013 in EU applicable to annual periods beginning no later than 1st January 2014 or later,

Pursuant to IFRS 10 the Group applies the amended definition of control over entity, consisting in the ability or the ownership of rights to influence the returns on the involvement in the entity and the possibilities of exercising these rights to
influence the return on the involvement. The adoption of IFRS 10 did not cause any changes in comparative data.

- IFRS 11 Joint arrangements - applicable to annual periods beginning on or after 1st January 2013 - in EU applicable to annual periods beginning no later than 1st January 2014 or later.

Pursuant to IFRS 11, the shares in joint arrangements are evaluated at ownership rights.

The adoption of IFRS 11 did not cause any changes in comparative data.

■ IFRS 12 Disclosure of Interests in Other Entities effective for financial years beginning on or after 1st January 2013 - in EU effective at the latest for financial years beginning on or after 1st January 2014.

Pursuant to IFRS 12, the Group set out, based on professional judgment and estimation, the conditions based on which it recognized its control over the entities belonging to the Capital Group. As for the entities that had been consolidated before, no premises were found that would indicate the possibility of different recognition of subsidiaries compared to the one that had been applied. At the same time, the Group does not own entities which would have not been consolidated therefore does not disclose such information.

The adoption of IFRS 12 did not cause any changes in comparative data.

- IAS 27 Separate Financial Statements - effective for financial years beginning on or after 1 January 2013 - in EU effective at the latest for financial years beginning on or after 1 January 2014,

Pursuant to IAS 27, the Group has changed the application of standard for standalone and consolidated financial statements. The application of the standard did not cause the necessity to change the data presented by the entities within the Group. The adoption of IAS 27 did not cause any changes in comparative data.

- IAS 28 Investments in Associates and Joint Ventures effective for financial years beginning on or after 1 January 2013 - in EU effective at the latest for financial years beginning on or after 1 January 2014,

Pursuant to IAS 28, the Group applied it for the joint arrangements described in the latter part of the report.
The adoption of IAS 28 did not cause any changes in comparative data.

■ Changes to IFRS 10, IFRS 11 and IFRS 12 Transition Guidance - effective for financial years beginning on or after 1 January 2013.

Pursuant to transition guidance, the Group applied jointly IFRS 10, IFRS 11, IFRS 12, IAS 27 Separate Financial Statements and IAS 28 (updated in 2011).

### 6.1. Foreign currency translation

Transactions denominated in currencies other than functional currency of the entity are translated into functional currency at the foreign exchange rate prevailing on the transaction date.

On the balance sheet date, monetary assets and liabilities expressed in currencies other than functional currency of the entity are translated into functional currency using the average foreign exchange rate prevailing for the given currency at the end of the reporting period. Exchange differences resulting from translation are recorded under financial income or financial costs or under capitalized cost of assets, based on defined examples in accounting policy. Non-monetary foreign currency assets and liabilities recognized at historical cost are translated at the historical foreign exchange rate prevailing on the transaction date. Non-monetary foreign currency assets and liabilities recognized at fair value are translated into Polish zloty using the rate of exchange binding as on the date of remeasurement to fair value.

The adoption of transition guidance did not cause any changes in comparative data.

The Group has not early adopted any other standard, interpretation or amendment that was issued but is not yet effective.

The functional currencies of the foreign subsidiaries are EUR, SEK, LVL, DKK, NOK, GBP and CHF. As on the reporting date, the assets and liabilities of these subsidiaries are translated into the presentation currency of the Group (Polish zloty) using the rate of exchange prevailing on the balance sheet date and their income statements are translated using the average exchange rate for the given reporting period. The exchange differences arising from the translation are taken directly to equity and recognized in a separate line. On disposal of a foreign operation, the cumulative amount of the deferred exchange differences recognized in equity and relating to that particular foreign operation shall be recognized in the income statement.

Exchange differences on loans treated as investments in subsidiaries, in compliance with IAS 21, are recognized in the consolidated financial statements in other comprehensive income (other reserve capitals).

The following exchange rates were used for valuation purposes:

|  | As at <br> 31 March 2013 | As at <br> 31 December 2012 |
| :--- | ---: | ---: |
| USD | 3,2590 | 3,0996 |
| EUR | 4,1774 | 4,0882 |
| SEK | 0,4999 | 0,4757 |
| LVL | 5,9567 | 5,8595 |
| DKK | 0,5604 | 0,5480 |
| NOK | 0,5584 | 0,5552 |
| GBP | 4,9528 | 5,0119 |
| CHF | 3,4323 | 3,3868 |

Average foreign exchange rates for the reporting periods are as follows:

|  | $01 / 01-31 / 03 / 2013$ | $01 / 01-31 / 03 / 2012$ |
| :--- | ---: | ---: |
| USD | 3,1469 | 3,2249 |
| EUR | 4,1550 | 4,2298 |
| SEK | 0,4892 | 0,4778 |
| LVL | 5,9391 | 6,0561 |
| DKK | 0,5571 | 0,5689 |
| NOK | 0,5591 | 0,5574 |
| GBP | 4,8833 | 5,0664 |
| CHF | 3,3827 | 3,5011 |

### 6.2. Data comparability

Because from 1st January 2013 amendments to IAS 19 Employee benefits have taken effect with the necessity for retrospective recognition, the Group introduced changes to the hereby interim condensed financial statements for the period ended 31st March 2013 and performed the change of comparative data as on 31st March 2012 and 31st December 2012. Moreover, pursuant to IAS 1 and IAS 8 the Group presented balanced sheet as on 1st January 2012. The amendments to IAS 19 applied by the Group consider mainly cancelling of corridor approach in recognition of provision on severance pay and recording actuarial profits and loss in other operating income.

The comparative data include the following changes compared to financial statements approved for the year ended 31st December 2012:

- increase of long-term provisions by the amount of PLN 10,748 thousand (as on 1st January 2012 and 31st March 2012: PLN 3,984 thousand),
- increase of deferred tax asset and decrease of deferred tax liability, respectively in the amounts of PLN 2,190 thousand and PLN 521 thousand (as on 1st January 2012 and 31st March 2012 respectively PLN 79 thousand and PLN 1,117 thousand);

■ increase of trade liabilities and other liabilities by the amount of PLN 1,710 thousand (as on 1st January 2012 and 31st March 2012: PLN 1,665 thousand);

■ decrease of retained profit/loss as on 31st December 2012 by the amount of PLN 9,477 thousand, whereas decrease of net profit for the year ended 31st December 2012 by PLN 4,738 thousand (increase of own cost by PLN 6,196 thousand and decrease of income tax by

PLN 1,458 thousand) and decrease of other comprehensive income for the year ended 31st December 2012 by the amount of PLN 286 thousand
and decrease of retained profit/loss as on 1st January 2012 and 31st March 2012 by the amount of PLN 4,453 thousand.

## 7. Seasonality

The Group's activities are not of seasonal or cyclical nature. Therefore the results presented by the Group do not fluctuate significantly during the year.

## 8. Information on business segments

The principal business of the Group is paper production which is conducted in four paper mills belonging to the Group.

The Group identifies three business segments:

- Uncoated paper - paper for printing or other graphic purposes, including wood-free and wood-containing. Uncoated wood-free paper can be produced from various types of pulp, with different filler content, and can undergo various finishing enhancing processes, such as surface sizing and calendering. Two main categories of this type of paper are graphic paper (used for example for printing books and catalogues) and office papers (for instance, photocopy paper), however the Group currently does not produce office papers. Uncoated paper from mechanical pulp intended for printing or other graphic purposes. This type of paper is used for printing magazines with the use of rotogravure or offset printing techniques. The Group's products in this segment are usually used for printing paperbacks.

■ Coated paper - wood-free paper for printing or other graphic purposes, one-side or two-side coated with mixtures containing mineral pigments, such as china clay, calcium carbonate, etc. The coating process can involve different methods, both online and offline, and can be supplemented by super-calandering to ensure a smooth surface. Coating improves the printing quality of photographs and illustrations.

- Other - this segment contains results of Arctic Paper S.A. activities.

The division of business segments to uncoated and coated paper is caused by the following circumstances:

- Demand for products and its supply, as well as the products prices sold on the market are shaped by factors characteristic for each segment, including i.e. level of the production capacity in each segment,
■ Key operational factors such as e.g. orders inflow or production costs level are determined by factors which are close to each other within each paper segment,
- Products produced in the Group's paper mills can be, with some exceptions, allocated to production in different subsidiaries within the same paper segment, which to some extent disturbs the financial results of each paper mill,
- Arctic Paper Group results are dominated by global market trends in terms of fluctuations of prices of paper and basic raw materials, particularly pulp, and depend on individual conditions of production subsidiaries to lesser extent.

Because of the acquisition of Rottneros Group dealing mainly in production and sales of pulp, Arctic Paper Group separated as on 31st March 2013 a new segment 'Pulp'.

The results of particular segments of business activity are monthly analyzed by the Group's key management personnel based on internal reporting provided by the companies. Performance is measured based on the EBITDA level. Transfer prices in transactions between segments are set on an arm's length basis as if it concerned non related parties.

In the table below presented is the data concerning revenues and profits as well as some of the assets and liabilities. The data is divided to particular segments of the Group and refers to three months period ended on 31st March 2013 and represents the situation as on 31st March 2013.

Three months' period ended 31st March 2013 and as on 31st March 2013


## Revenues

| Sales to external customers | 475292 | 181676 | 157438 | - | 814405 | - | 814405 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Inter-segment sales | 41061 | 42872 | 15746 | 10000 | 109680 | $(109680)$ | - |
| Total segment revenues | 516353 | 224548 | 173184 | 10000 | 924085 | $(109680)$ | 814405 |

Segment's Result

| EBITDA | 27251 | (113) | 4892 | 1596 | 33626 | (1 259) | 32368 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | 3675 | 41 | 0 | 5965 | 9682 | (9299) | 383 |
| Interest Costs | (6286) | (6706) | (489) | (4045) | (17526) | 9907 | (7619) |
| Depreciation | (12 560) | (9646) | (9819) | (30) | (32 055) | - | (32 055) |
| Positive FX and other financial income | 450 | - | 1468 | 510 | 2428 | (221) | 2207 |
| Negative FX and other financial costs | (919) | (40) | - | (16) | (975) | 221 | (754) |
| Proft before tax | 11611 | (16 464) | -3949 | 3981 | (4820) | (651) | (5471) |
| Segment assets | 1358807 | 510937 | 498958 | 424593 | 2793295 | (805 982) | 1987313 |
| Segment liabilities | 944033 | 622154 | 172965 | 261435 | 2000587 | (850 126) | 1150461 |
| Capital expenditures | (14 495) | (3594) | (978) | (9) | (19 076) | - | (19076) |

- Revenues from inter-segment transactions are excluded on consolidation.
- Segment result does not include financial income (PLN 2,589 thousand of which PLN 383 thousand is interest income) and financial costs (PLN 8,373 thousand of which PLN 7,619 thousand is interest costs), depreciation (PLN 32,055 thousand), as well as income tax liability (PLN -609 thousand). However, segment result includes inter-segment sales profit (PLN 1,259 thousand).
- Segment assets and liabilities do not include deferred tax asset and liability (deferred tax asset of PLN 64,921 thousand, deferred tax liability of PLN -61,319 thousand) as these positions are managed in the Group level. Segment assets do not also include investments in the entities operating within the Group.

In the table below presented is the data concerning revenues and profits as well as some of the assets and liabilities. The data is divided to particular segments of the Group and refers to three months period ended on 31st March 2012 and represents the situation as on 31st March 2012.

Three months' period ended on 31st March 2012 and as on 31st March 2012


## Revenues

| Sales to external customers | 489109 | 191311 | - | 680420 | - | 680420 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Inter-segment sales | 44341 | 48065 | 5459 | 97866 | $(97866)$ | - |
| Total segment revenues | 533450 | 239376 | 5459 | 778285 | $(97866)$ | 680420 |

Segment's Result

| EBITDA | 35548 | 18449 | (640) | 53357 | 378 | 53734 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | 882 | 35 | 6941 | 7858 | (7591) | 267 |
| Interest Costs | (8748) | (3791) | (5030) | (17569) | 7602 | (9 967) |
| Depreciation | (15611) | (14 786) | (26) | (30 424) |  | (30 424) |
| Positive FX and other financial income | 12894 | 5087 | 219 | 18200 | (18 201) | (1) |
| Negative FX and other financial costs | (14 678) | (4 058) | (3 327) | (22 063) | 18234 | (3829) |
| Profit(Loss) before tax | 10287 | 936 | (1863) | 9360 | 421 | 9781 |
| Segment assets | 1398813 | 513358 | 480776 | 2392947 | (566 454) | 1826494 |
| Segment liabilites | 859560 | 364883 | 341787 | 1566230 | (540 324) | 1025906 |
| Capital expenditures | 8677 | 532 | 259 | 9468 | - | 9468 |

- Revenues from inter-segment transactions are excluded on consolidation.
- Segment result does not include financial income (PLN 267 thousand - all is interest income) and financial costs (PLN 13,796 thousand of which PLN 9,967 thousand is interest costs), depreciation (PLN 30,424 thousand) as well as income tax liability (PLN -170 thousand). However, segment result includes inter-segment sales loss (PLN 378 thousand).
- Segment assets and liabilities do not include deferred tax asset and liability (deferred tax asset of PLN 4,019 thousand, deferred tax liability of PLN $-144,654$ thousand) as these positions are managed in the Group level. Segment assets do not also include investments in the entities operating within the Group.

In the table below presented is the data concerning revenues and profits as well as some of the assets and liabilities. The data is divided to particular segments of the Group and refers to twelve months period ended on 31st December 2012 and represents the situation as on 31st December 2012.

## Twelve months' period ended on 31st December 2012 and as on 31st December 2012

| Continuing Operations |  |  |  | Eliminations | Total Group |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Uncoated | Coated | Other | Total |  |  |
| 1860634 | 740066 | - | 2600700 | - | 2600700 |
| 161488 | 165911 | 37209 | 364608 | (364 608) |  |
| 2022122 | 905977 | 37209 | 2965308 | (364 608) | 2600700 |

## Segment's Result

| EBITDA | 131936 | 15438 | 198253 | 345628 | 40 | 345668 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | 3781 | 82 | 27544 | 31407 | (29 997) | 1410 |
| Interest Costs | (32 368) | (11 670) | (19687) | (63 725) | 30004 | (33 721) |
| Depreciation | $(63611)$ | (59 563) | (111) | (123 286) | - | (123 286) |
| Impairments of non-current assets | (39 566) | (209 308) | (27 035) | (275 910) | 27035 | (248 874) |
| Positive FX and other financial |  |  |  |  |  |  |
| income | 399 | 1403 | 48470 | 50272 | (50 198) | 74 |
| Negative FX and other financial costs | (5600) | (137) | (4 205) | (9 943) | 2269 | $(7674)$ |
| Profit before tax | (5030) | (263 755) | 223229 | (45556) | (20 847) | $(66402)$ |
| Segment assets | 1290613 | 512574 | 899340 | 2702528 | (725 133) | 1977395 |
| Segment liabilities | 901207 | 619028 | 407931 | 1928167 | (767 836) | 1160331 |
| Capital expenditures | (50 668) | (8903) | (56) | (59 627) | - | (59 627) |

- Revenues from inter-segment transactions are excluded on consolidation.
- Segment result does not include financial income (PLN 1,484 thousand of which 1,410 PLN is interest income) and financial costs (PLN 41,394 thousand of which PLN 33,721 thousand is interest costs), depreciation (PLN 123,286 thousand), impairment (PLN 248,874 thousand) as well as income tax liability (PLN +85,076 thousand). However, segment result includes inter-segment sales loss (PLN 40 thousand).
- Segment assets and liabilities do not include deferred tax asset and liability (deferred tax asset of PLN 63,148 thousand, deferred tax liability of PLN 55,615 thousand) as these positions are managed in the Group level. Segment assets do not also include investments in the entities operating within the Group.


## 9. Dividend paid and proposed

Dividend is paid based on the net profit presented in the standalone annual financial statements of Arctic Paper SA after covering losses carried forward from the previous years.

In accordance with provisions of the Code of Commercial Companies, the parent company is obliged to establish a
supplementary capital to finance possible losses. At least 8\% of the profit for the financial year shown in standalone financial statements of parent company should be transferred to this category of capital until this capital has reached the amount of at least one third of the share capital of the parent company. The use of the supplementary and reserve capital is
determined by the Shareholders Meeting; however the part of the supplementary capital equal to one third of the share capital can be used only to finance the losses shown in the standalone financial statements of the parent company and cannot be distributed to other purposes.

As on the date of this report, the Company had no preferred shares.

The possibility of payment of potential dividend by the Company to shareholders depends on the level of payments received from subsidiaries. Risks associated with the

## 10. Earnings and book value per share

Earnings per share ratio is established by dividing the net profit for the reporting period attributable to the Company's shareholders by weighted average number of issued ordinary shares in the reporting period.

Company's ability to pay dividends have been described in the part "Risk factors" of this report.

In the first quarter of 2013, Shareholders Meeting did not decide regarding distribution of profit and dividend payment. However, on 11th March 2013, the Management Board recommended dividend payment from net profit of Arctic Paper S.A. for 2012 in the amount of PLN 0.15 per share..

Information regarding net profit and number of shares, which was the base for calculation of earnings per share and diluted earnings per share are presented below:
$\left.\begin{array}{lrr} & \begin{array}{r}3 \text { months } \\ \text { period ended }\end{array} \\ 31 \text { March 2013 } \\ \text { (unaudited) }\end{array}\right)$

## 11. Interest-bearing loans, borrowings and bonds

During the reporting period the Group fully repaid short-term bonds in the amount of PLN 71,900 thousand together with interest and increased its debt under loan agreement concluded in November 2012 with consortium of banks (Bank

Bank S.A.) by the amount of PLN 43,246 thousand.

Other changes in loans and borrowings as on 31st March 2013 compared to the situation as on 31st December 2012
result mainly from changes in overdraft debt and balance sheet

## 12. Equity securities

|  | $\begin{array}{r} \text { As at } \\ 31 \text { March } 2013 \\ \text { (unaudited) } \end{array}$ | $\begin{array}{r} \text { As at } \\ 31 \text { March } 2012 \\ \text { (audited) } \\ \hline \end{array}$ |
| :---: | :---: | :---: |
| 'A' class ordinary shares of PLN 1 each | 50 | 50 |
| 'B' class ordinary shares of PLN 1 each | 44254 | 44254 |
| 'C' class ordinary shares of PLN 1 each | 8100 | 8100 |
| 'E' class ordinary shares of PLN 1 each | 3000 | 3000 |
| 'F' class ordinary shares of PLN 1 each | 13884 |  |


|  | Date of registration of capital increase | Volume | Value in PLN |
| :---: | :---: | :---: | :---: |
| Ordinary shares issued and fully covered |  |  |  |
| Issued on 30 April 2008 | 2008-05-28 | 50000 | 50000 |
| Issued on 12 September 2008 | 2008-09-12 | 44253468 | 44253468 |
| Issued on 20 April 2009 | 2009-06-01 | 32 | 32 |
| Issued on 30 July 2009 | 2009-11-12 | 8100000 | 8100000 |
| Issued on 01 March 2010 | 2010-03-17 | 3000000 | 3000000 |
| Issued on 20 December 2012 | 2013-01-09 | 10740983 | 10740983 |
| Issued on 10 January 2013 | 2013-01-29 | 283947 | 283947 |
| Issued on 11 February 2013 | 2013-03-18 | 2133100 | 2133100 |
| Issued on 6 March 2013 | 2013-03-22 | 726253 | 726253 |
| As at 31 March 2013 (unaudited) |  | 69287783 | 69287783 |

## 13. Financial instruments

The Company has the following financial instruments: cash at hand and in bank accounts, bank credits, receivables, liabilities of financial leases, SWAP interest contract, forward foreign
exchange contract, forward contract for the purchase of electricity, forward contract for the sales of pulp.

### 13.1. Hedge accounting

In order to reduce the volatility of the projected cash flows related to foreign exchange risk Group companies use currency hedging based on the use of derivatives related to foreign exchange market. They include, in particular, forward contracts, contracts for electricity purchases, forward contracts for pulp sales, and SWAP interest contracts.

As on 31st March 2013, the Group used cash flow hedge accounting for the following hedging relations:
evaluation.

- Arctic Paper Munkedals AB, Arctic Paper Grycksbo AB and the companies of Rottneros Group designated for cash flow hedge accounting the forward derivatives in order to hedge the future purchases of electricity.
- The Companies of Rottneros Group designated for cash flow hedge accounting the forward derivatives in order to hedge a part of currency expenditures in EUR related to future purchases of electricity.
- The Companies of Rottneros Group designated for cash flow hedge accounting the forward derivatives in order to hedge a part of currency intakes in USD related to export sales.
- The Companies of Rottneros Group designated for cash flow hedge accounting the forward derivatives in order to hedge the pulp sales prices in SEK.


## Cash flow hedge accounting related to foreign currency trading using FX forward transactions

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting regarding the sales of EUR for USD:

| Hedge type | Hedging the cash flow variations related to the planned sales in foreign currencies |
| :--- | :--- |
| Hedge item | Hedged item is part of the future highly probably cash flows resulting from ex port sales |
| Hedging instruments | Hedging instruments are FX forward transactions in which the Company commits to sell EUR for USD |
| Forward contract parameters |  |
| Trade date | 14.01 .2013 <br> Delivery date <br> Hedged amount <br> forward ratio |

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting regarding the purchase of EUR for SEK:

| Hedge type | Hedging the cash flow variations related to the planned purchases of electricity in foreign currencies |
| :--- | :--- |
| Hedge item | Hedged item is part of the future highly probably cash flows resulting from purchases of electricity <br> denominated in EURO |
| Hedging instruments | SEK instruments are FX forward transactions in which the Company commits to purchase EUR for |
| Forward contract parameters |  |
| Trade date | 2012 and 2013 |
| Delivery date | depending on the contract, untill 31.12.2016 |
| Hedged amount | 13.0 mln EUR |
| Forward ratio | 9.18 SEK/EUR |

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting regarding the sales of USD for SEK:

| Hedge type | Hedging the cash flow variations related to the planned sales in foreign currencies |
| :--- | :--- |
| Hedge item | Hedged item is part of the future highly probably cash flows resulting from ex port sales |
| Hedging instruments |  |
| Hedging instruments are FX forward transactions in which the Company commits to sell USD for SEK |  |
| Forward contract parameters |  |
| Trade date | 2012 and 2013 |
| Delivery date | depending on the contract, untill 31.12 .2013 |
| Hedged amount | 15.0 mln USD |
| Forward ratio | 6.46 SEK/USD |

Cash flow hedge accounting related to electricity purchase with the use of forward transactions

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting related to the electricity purchase:

| Hedge type | Hedging the cash flow variations related to electricity purchases |
| :--- | :--- |
| Hedge item | Hedged item is part of the future highly probably cash flows resulting from electricity purchases |
| Hedging instruments | Hedging instruments are forward transactions for electricity purchases on the Nord Pool Stock Exchange |
| Forward contract parameters | depending on the contract, since 01.05 .2009 <br> Trade date <br> Delivery date <br> Hedged amount <br> Forward price |

Cash flow hedge accounting related to pulp sales with the use of forward transactions

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting related to pulp sales:

| Hedge type | Hedging the cash flow variations related to sales of pulp |
| :---: | :---: |
| Hedge item | Hedged item is part of the future highly probably cash flows resulting from sales of pulp |
| Hedging instruments | Hedging instruments are forward transactions for sales of pulp in SEK |
| Forward contract parameters |  |
| Trade date | 2012 |
| Delivery date | depending on the contract, untill 31.12.2013 |
| Hedged amount | 12.000 ton |
| Forward price | 5700 SEK/tonne |

Cash flow volatility hedge accounting related to changeable interest rate of a long-term loan with the use of SWAP transactions

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting related to repayment of interest in EUR on the loan in EUR:

| Hedge type | Hedging the cash flow variations related to flexible rate interest on bank loan denominated in EURO |
| :---: | :---: |
| Hedge item | Hedged item is future cash flows resulting from interest (in EURO) based on 3M EURIBOR on bank loan denominated in EURO |
| Hedging instruments | Hedging instruments are SWAP transaction for fixed rate interest in EURO on bank loan denominated in EURO |
| Forward contract parameters |  |
| Trade date | 28.12.2012 and 04.03.2013 |
| Delivery date | depending on interest pay ment date based on schedule in bank loan agreement, untill 7.11.2017 |
| Hedged amount | interest in accordance with bank loan agreement on bank loan of 10.8 mln EURO |
| SWAP interest rate | 0,69\% and 0,78\% |

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting related to repayment of interest in PLN on the loan in PLN:

| Hedge ty pe | Hedging the cash flow variations related to flexible rate interest on bank loan denominated in PLN |
| :--- | :--- |
| Hedge item | Hedged item is future cash flows resulting from interest (in PLN) based on 3M WIBOR on bank loan <br> denominated in PLN |
| Hedging instruments | Hedging instruments are SWAP transaction for fixed rate interest in PLN on bank loan denominated in PLN |
| Forward contract parameters |  |
| Trade date | 07.03.2013 <br> Delivery date <br> Hedged amount <br> SWAP interest rate |

The table below presents fair value of hedging instruments in cash flow hedge accounting as on 31 st March 2013 and the comparative data:

|  | As at 31 March 2013 |  | As at 31 December 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (unaudited) | (unaudited) | (audited) | (audited) |
|  | Assets | Liabilites | Assets | Liabilities |
| FX forward | 1661 | 4999 |  | 2854 |
| Pulp forward | 1500 | - | 3806 |  |
| SWAP | - | 1391 | - | 141 |
| Electricity forward | - | 12008 | - | 17924 |
| Total hedging derivatives | 3161 | 18398 | 3806 | 20919 |

## 14. Financial risk management objectives and policies

The Group's principal financial instruments comprise bank loans, finance leases and hire purchase contracts, cash and short-term deposits. The main purpose of these financial instruments is to raise finance for Group operations.

The Group also uses factoring with regression for trade receivables. The main purpose for using this financial instrument is to quickly raise finance.

The Group has various other financial instruments such as trade receivables and liabilities, which arise directly from

## 15. Capital management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

## 16. Contingent liabilities and contingent assets

The Group reported the following as on 31st March 2013:

- a bill of exchange guarantee issued by AP Kostrzyn S.A. in favor of the National Fund for Environment Protection and Water Management for the purpose of securing the payment of the amount granted to the company within the confines of the project of the extension to wastewater treatment farm as the pre-requisite for balanced development of Arctic Paper Kostrzyn. The financial support granted to the Company within the confines of this project amounts to PLN 2,100 thousand;
- a pledge on movables of Arctic Paper Munkedals AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 160,000 thousand;
- a pledge on movables of Arctic Paper Grycksbo AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 85,000 thousand;
- a pledge on real estates of Arctic Paper Grycksbo AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 20,000 thousand;
operations, as well as short-term deposits. The main risks arising from the Group's financial instruments are interest rate risk, liquidity risk, foreign currency risk and credit risk. The Management Board reviews and agrees policies for managing each of these risks.

In the opinion of the Management Board - in comparison to the Annual Consolidated Financial Statements for the period ended 31st December 2012 there have been no significant changes of the financial risk. There have been also no changes in the objectives and policies of the management of this risk.

In the Management Board's opinion - in comparison to the annual consolidated financial statements for the year ended 31st December 2012 there were no significant changes in the objectives and policies of capital management.

- a pledge on shares of Arctic Paper Grycksbo AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 219,680 thousand;
- a guarantee commitment to FPG in favor of mutual life insurance company PRI in the amount of SEK 50,000 thousand;
- mortgages on real estates of Kalltorp Kraft HB in the amount of SEK 8,650 thousand;
- a bank guarantee in favor of Skatteverket Ludvika in the amount of SEK 135 thousand;
- on 15th March 2012 AP S.A. granted a collateral in favor of Cartiere del Garda S.P.A - paper supplier to the Distribution Companies (Arctic Paper Sweden AB, Arctic Paper Denmark A/S, Arctic Paper Norge AS). The guarantee stands for EUR 1,000 thousand and is valid until 28th March 2014,
- guarantees granted by the companies of Rottneros Group in the total amount of SEK 3,000 thousand.


### 16.1. Legal claims

## Case against Cezex Sp. z o.o.

The lawsuit against CEZEX Spółka z o.o. for payment of PLN 11,240 thousand (main debt) was filed on 08th October 2009. The District Court did not give a verdict. On 21st December 2009 bankruptcy of the company was announced with a possibility of settlement. On 23 March the District Court in Szczecin made a decision in favor of Arctic Paper S.A. for the full amount of the debt.

The law suit against CEZEX Spółka z o.o. for payment of PLN 174 thousand (main debt) was filed on 27th November 2009. On 04th February 2010 the District Court gave a verdict in absentia. On 21st December 2009 bankruptcy of the company was announced with a possibility of settlement. In May 2011 the settlement was not concluded and liquidation insolvency was announced. The whole debt of APK S.A. is listed in debtor's list. Pursuant of the decision of Board of Debtors the Bankruptcy Trustee is authorized to conduct business activity until 31st October 2011. On 21st December 2011 the Regional Court cancelled the statement of the District Court regarding change of the bankruptcy option to liquidation. On 07th February 2012 the Regional Court announced liquidation bankruptcy as filed by Arctic Paper Kostrzyn S.A. The complaint of the bankrupt has not yet been examined. The bankruptcy is in progress.

## Case against Jakon S.A. in liquidation

On 07th February 2011 bankruptcy of the company was announced with liquidation of the property. The debt in the amount of PLN 2,000 thousand is guaranteed by mortgage on guarantor's real estate. There was a warrant of payment

## 17. CO 2 emission rights

Arctic Paper Kostrzyn S.A., Arctic Paper Munkedals AB, Arctic Paper Mochenwangen GmbH, Arctic Paper Grycksbo AB and the companies of Rottneros Group are all part of the European Union Emission Trading Scheme. The current trading period lasts from 1st January 2008 to 31st December 2012.
issued by the court. The guarantor filed a complaint, the next court hearing was scheduled to 19th January 2012. On 29th February the District Court denied the claim of Arctic Paper Kostrzyn S.A. There was a complaint file on time. A hearing to discuss the appeal was scheduled to 25th July 2012 but did not take place on that day - a new date of hearing was appointed to 19th September 2012. The Court of Appeal cancelled the decision of primary court and requested it to investigate the case. The District Court has not set the hearing date yet.

## Case against Skolwin Paper International Sp. z o.o.

The law suit against Skolwin Paper International spółka z o.o. for total payment of PLN 1,539 thousand, a warrant of payment was issued on 04th January 2008. On 10th January 2008 the District Court in Szczecin announced bankruptcy with liquidation of the property, it was published in Monitor Sądowy i Gospodarczy no 17/2008 item 1063. For the time being, it is difficult to judge whether the company will receive funds and in what amount from the bankruptcy estate. The debt was submitted. The liquidation is in process, the final term is not known because of the complex legal status of the bankruptcy estate. It cannot be determined now when the case is going to be closed. On 22nd July 2011 the Company received a portion of debt from partial distribution plan for the amount of PLN 47 thousand. The bankruptcy is in progress.

As on 31st March 2013, the companies of the Group are not parties to any other legal case.

Until the date of publishing of the hereby report, the allocation for 2013 has not been known.

## 18. Government grants and operations in Special Economic Zone

### 18.1. Government grants

In the current quarter the Group companies have not received any subsidies. The grants that had been received by the Group and the conditions of utilizing have been described in the annual consolidated financial statements for 2012 (note 45.1)

### 18.2. Operations in Special Economic Zone

Arctic Paper Kostrzyn S.A. operates in the KostrzyńskoStubicka Specjalna Special Economic Zone (the „KSSSE") and based on the permission issued by the Kostrzyńsko - Słubicka Special Economic Zone S.A. benefits from the investment tax relief as regards the activities carried out under the permission.

The tax exemption is of conditional nature. The provisions of the act on special economic zones provide that Arctic Paper Kostrzyn S.A. loses its tax relief if at least one of the following occurs:

- Arctic Paper Kostrzyn S.A. ceases to conduct business operations in the KSSSE for which it obtained the permission,
- it violates the conditions of the permission, or
- it does not remove errors/ irregularities identified during the course of control within the period of time specified in the order issued by appropriate minister for economic affairs,

■ it transfers, in any form, the ownership right to assets to which the investment tax relief related within the period shorter than 5 years of introducing those assets to the fixed assets register,

- if the machines and equipment is transferred to conduct business activities outside the SEZ,
- if Arctic Paper Kostrzyn S.A. receive compensation, in any form, of the investment expenditure incurred,
■ if Arctic Paper Kostrzyn S.A. goes into liquidation or if it petitioned for bankruptcy.

Based on the permit issued on 25th August 2006, Arctic Paper Kostrzyn S.A. may benefit from exemption to 15th November 2017.

The pre-requisite condition for this tax relief is that appropriate investment expenditure is made in the Special Economic Zone
within the meaning of $\S 6$ of the Decree of the Council of Minister dated 14th September 2004 concerning Kostrzyńsko - Stubicka Special Economic Zone, being the basis for the calculation of public assistance in accordance with § 3 Decree with a value exceeding EUR 40,000,000 to 31st December 2013 calculated using the average EUR announced by the President of the National Bank of Poland as prevailing on the date the expenditure is made. Creation in the territory of the KSSSE of at least 5 new workplaces within the meaning of $\S 3$ paragraph 3 and paragraph 6 of the Decree by 31st December 2011 and maintaining the employment level at 453 people during the period from 1st January 2012 to 31st December 2013.

The conditions of the exemption have not changed in the reporting period. The Group was not a subject to any inspection by the authorized authorities.

During the period from 25th August 2006 to 31st March 2013 Arctic Paper Kostrzyn S.A. incurred investment expenditure classified as expenditure of the SEZ in the amount of PLN 197,864 thousand. During this period, the discounted amount of public assistance used was PLN 43,741 thousand.

If the qualified investment expenditures incurred are not covered by income of the current year, Arctic Paper Kostrzyn S.A. creates a deferred tax asset on the excess.

The amount of deferred tax asset on the expenditures incurred in SEZ as on 31st March 2013 stood at PLN 22,667 thousand.
19. Significant events after balance sheet date

After the balance sheet date, no material events occurred which could have influenced the property and financial position of the Group.

Signatures of the Members of the Management Board

| Position | Name and surname | Date | Signature |
| :--- | :--- | :--- | :--- |
| President of the Management Board <br> Chief Executive Officer | Michał Jarczy ński | 15 May 2013 |  |
| Member of the Management Board <br> Chief Financial Officer | Michał Barkowiak | 15 May 2013 |  |

Headquarters

## Arctic Paper S.A.

J.H. Dąbrowskiego 334 A,

PL-60406, Poznań, Poland
Tel. +48616262000
Fax. +48 616262001

## Investors relations:

ir@arcticpaper.com
© 2013 Arctic Paper S.A.

Branch in Sweden:

Box 383
SE-401 26 Göteborg, Sweden
Tel. +46770110120
Fax. +46 31631725


[^0]:    *     - Items of the income statement and the cash flow statement are converted at the exchange rate which is the arithmetic mean of average rates announced by the NBP during the period to which presented data relates.
    ** - Items of balance sheet and book value per share were converted at the average exchange rate announced by the NBP and prevailing at the balance sheet date.

