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23 April 2008

# Stock exchange announcement no 10/2008 - Lokalbanken i Nordsjælland's interim report for Q1 2008

Lokalbanken's Supervisory Board today approved the Bank's interim report for Q1 2008.

- Pre-tax profit of DKK 41.2m 27% up on Q1 2007
- An 8.5% decline in profit before impairment losses and translation/market value adjustments
- Translation/market value adjustments of DKK 23.2m
- Unchanged expected pre-tax profit for the year of DKK 90 -110m.

Key figures (DKK'000)	Q1 2008	Q1 2007	FY 2007
Net interest and fee income	67,701	68,111	287,162
Translation/market value adjustments	23,167	5,454	-4,485
Staff costs and administrative expenses Impairment losses on loans, advances and	48,637	45,866	196,942 3,090
receivables etc Income from investments in associates and	-93	-5,780	3,090
subsidiaries	-41	-135	92
Profit before tax	41,158	32,312	81,713
Profit after tax	30,869	22,569	63,226
Deposits	3,406,781	3,290,132	3,414,512
Loans and advances	4,013,902	3,114,399	3,928,320
Total assets	5,579,766	4,850,559	5,760,180
Equity	696,630	654,671	677,736
Guarantees etc	1,580,061	2,895,166	1,886,301



Key ratios	Q1	Q1	Full year
	2008	2007	2007
Capital adequacy Capital adequacy ratio Core capital ratio	12.8	13.8	12.8
	10.9	12.8	11.0
Earnings Return on equity before tax for the period in % Return on equity after tax for the period in % Operating income over operating expenses	6.0	5.0	12.3
	4.5	3.5	9.5
	1.82	1.77	1.40
Market risks Interest rate risk in % Currency position in % Currency risk in %	0.9	1.7	1.1
	7.6	4.0	68.4
	0.1	0.0	0.1
Credit risks Loans and advances in ratio to deposits in % Loans and advances in ratio to equity Loan growth for the period in % The sum of large commitments in % Impairment ratio for the period	121.9	99.2	119.4
	5.8	4.8	5.8
	2.2	2.1	28.8
	127.5	-*	178.5
	0.0	-0.1	0.1
Liquidity Excess liquidity in relation to statutory requirements of liquidity in %	95.6	73.1	116.4
The share Earnings per share for the period (DKK 100 nominal) Book value per share (DKK 100 nominal) Dividends per share (DKK 100 nominal) Listed price/earnings per share for the period	57.2	41.8	123,2
	1.358	1,241	1,320
	-	-	20
	24.7	51.5	16,8
(DKK 100 nominal) Listed price (DKK 100 nominal)/book value per share in DKK Share price at period-end (DKK 100 nominal)	1.04	1.74	1,56
	1.410	2.154	2,064

<sup>\*</sup> As a result of adopting the transitional provisions for calculating capital adequacy, Basel II, the Bank was not obliged to draw up the key ratio for large commitments for Q1 2007, and so this key ratio has not been stated.



#### Management's review on the interim report for Q1 2008

#### **Development in activities and finances**

Net interest income has increased by 6% on Q1 2007 despite a narrowing of the Bank's interest margin. Interest expenses have gone up considerably in connection with interest rate increases, fiercer competition on the deposits market as well as higher inter-bank interest rates.

With respect to fees, Q1 has been characterised by less activity than in the same period last year. This has contributed to lower commission income from refinancing and home buying as well as commission from securities trading. Fee and commission income has accordingly dropped by 17% on Q1 2007 to DKK 19.1m.

Translation/market value adjustments generated income to the Bank of DKK 23.2m against DKK 5.4m in Q1 the year before. This includes a capital gain of DKK 29m from a subsequent adjustment in connection with the divestment of Totalkredit to Nykredit. The Bank's own portfolio has in Q1 generated a capital loss of DKK 8.5m. This is a result of the general trend of declining prices and turbulence on the financial markets which have affected performance for Q1 2008. The Bank continuously aims for a limited risk on the portfolio of shares and bonds.

The Bank's costs have gone up by 6% compared to the year before, primarily as a result of increased staff costs and administrative expenses. Costs develop as expected.

Impairment losses on loans and advances and receivables etc result in an income of DKK 0.1m compared with an income of DKK 5.8m in Q1 2007. The change is a result of the Bank no longer having the same basis for reversing impairment losses because of very favourable conditions for the Bank's commercial customers in particular.

The Bank's profit before translation/market value adjustments and impairment losses has gone down by 8.5% on Q1 2007.

The Bank's pre-tax profit has improved by 27% on Q1 2007 and results in a return on equity of 6.0%. The capital adequacy ratio is 12.8% and is accordingly higher than the Bank's aim of 12.5% specified in its policy, and is also a satisfactory excess cover compared to the statutory requirement of 8%.

## Liquidity

After Q1 2008, the Bank's excess liquidity was 95.6%.

With its present composition of liquidity, the Bank does not depend so much on the day-to-day money market. The Bank aims to reduce its dependency on the day-to-day money market by ensuring longer current facilities to finance growth. This helps reduce the risk of lacking liquidity, but at the same time affects the Bank's operations through increased interest expenses.



None of the existing, utilised facilities with other banks expire in 2008, and will therefore not need refinancing in this financial year.

#### **Totalkredit**

The original purchase agreement from 2003 on the sale of Totalkredit to Nykredit included a subsequent adjustment of Nykredit's acquisition price for Totalkredit, which was dependent on Totalkredit's market share at 1 April 2010. Diversification will however hamper a precise calculation of Totalkredit's market share in 2010. For this reason, Nykredit has offered to set the market share at 35% at 1 April 2010. This implies an additional payment of DKK 29m to Lokalbanken. Even if the amount is paid at 1 October 2012 as originally agreed, the additional payment is recognised as a capital gain in the income statement in Q1 2008.

### Establishment of a new company: MatchPoint Virksomhedsmægler A/S

Lokalbanken has in cooperation with DiBa Bank, Skælskør Bank, Totalbanken and Carsten Stig Nielsen established a new company - MatchPoint Virksomhedsmægler A/S. MatchPoint is to render strategic and financial advisory services in connection with acquisition and sale of enterprises, mergers, succession, funding, preparation for stock exchange listings and listings. The target group is small and medium-sized enterprises in particular.

Lokalbanken has invested DKK 2.25m in the company.

#### The Danish Competition Authority

The case against the seven banks, the so-called Lokalbank cooperation, has now been closed. The banks have accepted a fine of DKK 570,000 per bank, which was paid on 15 April 2008 and therefore not included in the results for Q1.

#### **Events after 31 March 2008**

No events or unusual circumstances have occurred after 31 March 2008 which would materially influence the Bank's financial position.

## Outlook for all of 2008

The ongoing credit crisis causes some uncertainty as to the development in activities as well as losses and impairment losses. As mentioned in the annual report for 2007, the Bank expects a moderate improvement of profit before tax and impairment losses for 2008. This view is presently maintained despite the uncertainty, and the Bank expects an unchanged pre-tax profit of DKK 90 -110m for the financial year 2008.

## **Accounting policies**

The accounting policies remain unchanged compared to the annual report for 2007.



## Statement by Management on the interim report

The Supervisory and Executive Boards have today presented the interim report for Q1 2008 for Lokalbanken i Nordsjælland a/s.

We consider the accounting policies appropriate for the interim report to provide a true and fair view of the Lokalbanken's financial position and results.

The interim report has not been audited or reviewed.

Yours faithfully Lokalbanken i Nordsjælland a/s

Erik Uttenthal Chairman of the Supervisory Board Bruno Riis-Nielsen

CEO

Appendices: Income statement

Balance sheet

Statement of changes in equity

Notes



Income statement (DKK'000)		Q1 2008	Q1 2007	FY 2007
Note				
1	Interest income	86,861	69,383	305,434
2	Interest expenses	36,110	21,700	105,178
	Net interest income	50,751	47,683	200,256
	Dividends on shares etc	65	187	1,242
3	Fees and commission income	19,107	22,971	95,704
	Ceded fees and commission expenses	2,222	2,730	10,040
	Net interest and fee income	67,701	68,111	287,162
4	Translation/market value adjustments	23,167	5,454	-4,485
	Other operating income	289	691	5,140
5	Staff costs and administrative expenses Depreciation, amortisation and impairment losses on intangible assets and property,	48,637	45,866	196,942
	plant and equipment	640	969	3,654
	Other operating expenses Impairment losses on loans, advances	774	754	2,510
6	and receivables etc Profit/loss from investments in associates	-93	-5,780	3,090
O	and subsidiaries	-41	-135	92
	Profit before tax	41,158	32,312	81,713
	Tax on profit for the period	10,289	9,743	18,487
	Profit for the period	30,869	22,569	63,226



Balance sheet (DKK'000)		Q1 2008	Q1 2007	FY 2007
Not e	ASSETS			
Ū	AGGETG			
	Cash and demand deposits with central			
	banks	118,032	40,506	55,003
	Receivables from credit institutions and			1,098,80
	central banks	985,179	980,883	2
	Loans, advances and other receivables at			3,928,32
	amortised cost	4,013,902	3,114,399	0
	Bonds at fair value	149,356	408,290	334,078
	Shares etc	142,603	158,722	182,183
	Investments in associates	2,250		
	Investments in subsidiaries	1,151	511	738
	Owner-occupied properties, land and			
	buildings	108,180	101,013	105,697
	Other property, plant and equipment	3,748	2,711	3,726
	Current tax assets	6,475	0	4,710
	Deferred tax assets	15,553	2,500	15,553
	Other assets	27,250	35,314	27,117
	Prepayments	6,087	5,710	4,253
				5,760,18
	Total assets	5.579.766	4,850,559	0



Balance sheet (DKK'000)	Q1 2008	Q1 2007	FY 2007
EQUITY AND LIABILITIES			
Payables Payables to credit institutions and central banks	1,103,287	553,888	1,300,99
Deposits and other payables Issued bonds at amortised cost Current tax payables Other liabilities Deferred income	3,406,781 187,273 0 64,915 1,450	3,290,132 185,524 7,629 46,037 1,816	3,414,51 2 189,034 0 61,961 912
Total payables	4,763,706	4,085,026	4,967,40 9
Provisions Provisions for pensions and similar liabilities Provisions for deferred tax Provisions for loss on guarantees	325 19,105	275 10,087	325 14,710
Other provisions	0	500	0
Total provisions	19,430	10,862	15,035
Subordinated debt	100,000	100,000	100,000
Equity Share capital Revaluation reserve Statutory reserves Retained earnings Proposed dividends	54,000 12,398 151 630,081 <b>0</b>	54,000 8,662 85 591,924 <b>0</b>	54,000 12,398 151 600,387 <b>10,800</b>
Total equity	696,630	654,671	677,736
Total equity and liabilities	5,579,766	4,850,559	5,760,18 0
7 Contingent liabilities			1 001 70
Guarantees etc Other contingent liabilities	1,575,492 4,569	2,890,052 5,114	1,881,73 2 4,569
Total contingent liabilities	1,580,061	2,895,166	1,886,30 1



Statement of changes in equity (DKK'000)	Share capital	Revaluati on reserve	Statutory reserves subsidiarie s	Retained Earnings	Propose d dividend s	Total
Equity at 31 December 2006	54,000	8,662	85	572,985	10,800	646,532
Fair value adjustment of owner-occupied properties Dividends on own shares Income recognised		3,736		240		3,736 240
directly in equity		3,736		240		3,976
Profit for the period				52,427	10,800	63,227
Total income recognised in equity		3,736		52,667	10,800	67,203
Dividends paid Acquisition of own shares Sale of own shares Share-based incentive				118,474 84,100	-10,800	-10,800 118,474 84,100
schemes Tax on equity items Subsidiaries			66	1,064 8,111 -66		1,064 8,111 0
Equity at 31 December 2007	54,000	12,398	151	600,387	10,800	677,736
Dividends paid					-10,800	-10,800
Acquisition and sale of own shares, net Dividends from own				-1,712		-1,712
shares Profit for the period				537 30,869		537 30,869
Equity at 31 March 2008	54,000	12,398	151	630,081	0	696,630
Equity at 31 December 2006	54,000	8,662	85	572,985	10,800	646,532
Dividends paid Acquisition and sale of					-10,800	-10,800
own shares, net Dividends from own				-3,870		-3,870
shares Profit for the period				240 22,569		240 22,569



Equity at 31 March 2007	54,000	8,662	85 591,924	0	654,671

The Bank has a portfolio of own shares, corresponding to 5.0% of the Bank's share capital, which has been deducted from the retained earnings under equity.



Notes (DKK'000)	Q1 2008	Q1 2007	FY 2007
1. Interest income			
Receivables from credit institutions and			
central banks	8,745	7,393	30,427
Loans, advances and other receivables	76,088	59,530	262,625
Bonds	1,955	2,418	11,892
Currency, interest, share, commodity and			
other contracts as well as derivative financial instruments	70	42	400
Other interest income	73 0	42 0	420 70
Other interest income	U	U	70
Total interest income	86,861	69,383	305,434
The Bank has no interest income from			
purchase and resale transactions			
2. Interest expenses			
Credit institutions and central banks	8,913	2,272	15,813
Deposits and other payables	23,349	16,262	75,287
Issued bonds	2,384	1,913	8,594
Subordinated debt	1,464	1,253	5,464
Other interest expenses	0	0	20
Total interest expenses	36,110	21,700	105,178
The Bank has no interest expenses from purchase and resale transactions			
3. Fees and commission income			
Securities trading and custody accounts	5,295	8,283	35,910
Payment management	2,182	1,604	7,646
Loan application fees	2,323	3,179	15,860
Guarantee commission	5,870	5,683	23,892
Other fees and commissions	3,437	4,222	12,396
Total fees and commission income	19,107	22,971	95,704
4. Translation/market value adjustments			
Other loans, advances and receivables at			
fair value	20	38	0
Bonds	-4,512	1,053	-2,896
Shares etc	25,757	4,448	-2,061
Currency	922	-95	957
Currency, interest, share, commodity and			
other contracts as well as derivative financial	980	10	105
instruments	<b>23,167</b>	5,454	-485 <b>-4,485</b>
	23, 10 <i>1</i>	3,434	,403



Notes (DKK		Q1 2008	Q1 2007	FY 2007
	Total translation/market value adjustments	00.700		
	Of this, profit from sale of Totalkredit shares	29,760		
	5. Staff costs and administrative expenses Salaries and remuneration to the Supervisory and Executive Boards as well			
	as the Committee of Shareholders			
	<ul><li>Executive Board</li></ul>	595	543	2,253
	<ul> <li>Supervisory Board</li> </ul>	209	206	830
	<ul><li>Committee of Shareholders</li><li>Staff costs</li></ul>	0	0	127
	<ul> <li>Salaries incl share-based</li> </ul>	04 004	10.705	00 171
	remuneration  - Pension	21,801 2,409	19,765 2,093	88,171 9,001
	<ul> <li>Social security costs and payroll tax</li> </ul>	2,409	2,093 2,449	10,058
	Other administrative expenses	20,745	20,810	86,502
	Total staff costs and administrative expenses	48,637	45,866	196,942
	Average number of full-time employees	217	203	210
	The Executive Board is included in a share option 12,000 shares. The options may be exercised fro value of the share option plan has been set at Dk	m 1 January 20		
	6. Income from investments in associates			
	and subsidiaries			
	Profit from investments in associates Profit/loss from investments in subsidiaries	0 -41	0 -135	0 92
	Total profit/loss from investments in associates and subsidiaries	-41	-135	92
Subsid	diaries and associates can be specified as follows:			
Name	Regis- Activity tered in	Owner- ship	Equity at 31 December 2007	{0>Result at 2007<}100 {>Profit/ loss 2007<0}
				<b>2001</b> < 0 }



LokalBolig a/s	Hillerød	Management company for joint marketing activities	78%	574	150
Lokal-Invest Aps	Hillerød	Financing company	100%	368	-7
MatchPoint Virksomhedsmæg- lerne A/S	Køge	Advisory services company	23%	10,000	*

<sup>\*</sup> The first financial year of MatchPoint Virksomhedsmæglerne A/S ends at 31 December 2008. Accordingly, no income statement is available at 31 December 2007. The company is an associate.



Notes (DKK'000)	Q1 2008	Q1 2007	FY 2007
7. Contingent liabilities			
			1,380,55
Financial guarantees	1,080,341	2,178,661	1
Other guarantees	495,151	711,391	501,181 <b>1,881,73</b>
Total guarantees etc	1,575,492	2,890,052	2
Other contingent liabilities			
Other liabilities	4,569	5,114	4,569
Total other contingent liabilities	4,569	5,114	4,569

Venlig hilsen

Lokalbanken i Nordsjælland a/s Direktionen

Bruno Riis-Nielsen