

CONTINUED STRONG POSITION ON A CHALLENGING MARKET

Net sales for the period January – September 2013 total SEK 956.9 million. Operating profit (EBIT) for the first nine months of the year is SEK 98.4 million, which is equivalent to an operating margin of 10.3 per cent. Liquid assets at the end of the period total SEK 154.7 million.

“On the whole we are continuing to create results on a market that is challenging in several areas. We are winning new clients and framework agreements in all market segments in which we operate. We have a strong cash flow and a solid balance sheet,” says Lars Stugemo, HiQ’s President and CEO.

During the period HiQ commences on exciting collaborations with key clients such as Ascom, Cramo, Fintoto, Kuusakoski and Volvo Cars. The connected society is more and more evident in our surroundings, thanks to the expansion of high-speed internet and mobile devices. This creates great possibilities for HiQ and for our clients.

“There is something new happening all the time in our exciting industry. The connected society is here to stay. With a broad customer base, a strong brand, a curiosity in new technology and the best consultants in the business, we are ready to continue developing society and simplifying people’s lives,” Lars Stugemo concludes.

HiQ’s President and CEO, Lars Stugemo, presents the interim report today, Tuesday 22 October at 09:00 CET, at HiQ’s head office (Regeringsgatan 20) in Stockholm. The report can be ordered by phone (+46 8 588 90 000) or downloaded from www.hiq.se

HiQ is required by Swedish law (the Securities Market Act and/or the Financial Instruments Trading Act) to publish this information. This information was released for publication at 07:30 CET on 22 October 2013.

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HiQ simplifies and improves using hi-tech solutions within communications and software development. The company is a leader in these areas and has the Nordic region as its home market. HiQ employs more than 1,300 staff and has offices both in the Nordic countries and in Russia. HiQ is listed on the NASDAQ OMX Stockholm Mid Cap List. For more information, please visit www.hiq.se