

Interim Report January 1 - September 30, 2013 October 30, 2013



# **RAUTE CORPORATION - INTERIM REPORT JANUARY 1 - SEPTEMBER 30, 2013**

- The Group's net sales, EUR 58.8 million (MEUR 67.4), declined 13 percent on the comparison period. The order intake was EUR 41 million (MEUR 104).
- The operating profit was EUR +0.3 million (MEUR +1.9). The profit before tax was EUR +0.4 million (MEUR +1.8).
- Earnings per share were EUR +0.07 (EUR +0.26).
- Third quarter net sales were EUR 15.6 million and operating profit was EUR 0.3 million negative. The order intake was very low at EUR 7 million.
- The order book at the end of the reporting period amounted to EUR 31 million.
- Raute issued a profit warning on September 4, 2013, due to the weakened profit outlook. Net sales are expected to decline
  from 2012. The operating profit is expected to weaken significantly from the previous year but to remain positive.

# TAPANI KIISKI, PRESIDENT AND CEO: NEW ORDERS NEEDED!

The order intake remained very low in the third quarter, which lowered our profit outlook for the whole of 2013. The net sales for the third quarter remained lower than we forecast already in the summer, and, consequently, our financial result was negative.

The tentatively positive signs in the macroeconomy are yet to materialize in our industry. Our customers' market environment is marked by duality. Utilization rates have remained reasonably high, but the order books are exceptionally short. In a single word, the situation could be described as uncertain. At Raute, the situation is materializing as a fairly normal, if not good, demand for services and small projects, with medium-sized and large projects, however, seeming to be unable to make it through to the decision-making and implementation phase. The total volume of new orders has remained very low during the first nine months of the year, despite the growth in technology services.

Our market position continues to be strong, but our order intake has not been sufficient to fuel steady or growing net sales. At the same time, a few of our larger projects in our order book have been moved forward. Our net sales have thus remained low due to the volume and scheduling of the order book. Our result is in line with our cost structure and with our expectations at such a low level of net sales.

We are also undergoing negotiations concerning a reasonable, if not a good, number of projects in several market areas, which has been the case throughout the year. Despite the fact that these projects are being moved further forward, I am confident that our order intake will take a turn for the better in the near future. The scheduling of our order book is such that the net sales and the operating profit for the rest of the year will depend on whether the new orders forecast for the end of the year are realized and on the amount of revenue generated by them for 2013.



## **THIRD OUARTER OF 2013**

### Order intake and order book

The order intake during the third quarter remained very low at EUR 7 million (MEUR 28). Technology services accounted for EUR 5 million (MEUR 7) of the order intake.

The order book declined during the third quarter by EUR 9 million, amounting to EUR 31 million at the end of the period (MEUR 72).

#### Net sales

Third-quarter net sales were EUR 15.6 million (MEUR 29.9), down 21 percent on the second quarter. The decrease in net sales was due to the scheduling of the order book and the modest order intake during the previous three quarters.

Technology services accounted for 57 percent of total net sales (23%).

## Result and profitability

Operating profit for the third quarter was EUR 0.3 million negative (MEUR 1.8 positive) and accounted for -2 percent (6%) of net sales. The third quarter result was EUR 0.4 million negative (MEUR 1.2 positive), and earnings per share were EUR –0.09 (EUR 0.31).

The result was negative due to low net sales.

# RAUTE CORPORATION – INTERIM REPORT JANUARY 1–SEPTEMBER 30, 2013

## **BUSINESS ENVIRONMENT**

# Market situation in customer industries

Raute's customers in the veneer, plywood and LVL (Laminated Veneer Lumber) industries are engaged in the manufacture of wood products used in investment commodities and are thus highly affected by fluctuations in construction, housing-related consumption, international trade, and transportation.

The uncertainty related to the global economic and money-market trend is still being upheld by the risks associated with the growing debts of certain European countries, the future of the euro and by the fears of a slowdown in economic growth in Asian countries. For Raute's customer industries, the market situation has continued to be uncertain in a number of market areas, although the customer industries' capacity utilization rates have remained good. In North America, there are signs that the market situation is improving, although the signs are now weaker than a few months ago. This improvement is not yet reflected in concrete terms in the investment decisions of the plywood and LVL industries.

# Demand for wood products technology and technology services

In the third quarter of 2013, our customers' investments were focused on relatively small machine and equipment investments and modernizations. Demand for maintenance and spare parts

services continued at a good level. This bears testimony to the fact that the utilization rates of Raute's customers' production facilities remained good. The demand for technology services developed positively in North America, which has for a long period been suffering from a difficult market situation.

Several large projects encompassing single production lines and mill-scale deliveries that are in the planning and negotiation phase are pending. Customers will decide on and realize these projects only once they are more confident that demand has recovered permanently and once financing for the projects can be arranged.

## ORDER INTAKE AND ORDER BOOK

Raute serves the wood products industry with a full-service concept based on service that encompasses the entire life cycle of the delivered equipment. Raute's business consists of project deliveries and technology services. Project deliveries comprise complete production machinery for new mills, production lines and individual machines and equipment. Additionally, Raute's full-service concept includes comprehensive technology services ranging from spare parts deliveries to regular maintenance and equipment modernizations as well as consulting, training and reconditioned machinery.

During the reporting period, the order intake remained at a low level, amounting to EUR 41 million (MEUR 104). The third quarter accounted for 18 percent of the total order intake. 31 percent of the new orders came from Europe (28%), 26 percent from Russia (12%), 24 percent from North America (6%), 12 percent from South America (52%) and 6 percent from Asia-Pacific (2%). The strong fluctuations in the distribution of new orders between the various market areas are typical for project-focused business.

The order intake in technology services amounted to EUR 24 million (MEUR 20), an increase of 20 percent on the comparison period. The growth resulted predominantly from modernization orders.

The order book weakened during the reporting period by EUR 19 million, amounting to EUR 31 million at the end of the period (MEUR 72).

# **COMPETITIVE POSITION**

Raute's competitive position is good. Raute's solutions help customers in securing their delivery and service capabilities throughout the life cycle of the equipment or service offered by Raute. In such investments, the supplier's overall expertise and extensive and diverse technology offering play a key role. The competitive edge provided by Raute is also a major draw when customers select their cooperation partners. Raute's strong financial position and its long-term dedication to serving selected customer industries also enhance its credibility and improve its competitive position as a company that carries out long-term investment projects.



### **NET SALES**

Net sales for the reporting period totaled EUR 58.8 million (MEUR 67.4), down 13 percent on the comparison period. The decline resulted from the low order intake during the first nine months of the year and from the scheduling of our order book.

Of the total net sales for the reporting period, Europe accounted for 45 percent (23%), South America for 21 percent (48%), Russia for 18 percent (17%), North America for 11 percent (9%), and Asia-Pacific for 4 percent (4%).

Technology services' net sales grew 11 percent on the comparison period and accounted for 40 percent (30%) of total net sales.

#### **RESULT AND PROFITABILITY**

Operating profit for the reporting period was EUR 0.3 million positive (MEUR 1.9 positive) and accounted for 1 percent of net sales (3%).

The profit before tax for the reporting period was EUR 0.4 million positive (MEUR 1.8 positive). The profit for the reporting period was EUR 0.3 million positive (MEUR 1.0 positive). Earnings per share (undiluted) were EUR +0.07 (EUR +0.26).

#### **CASH FLOW AND BALANCE SHEET**

The Group's financial position is good. At the end of the reporting period, gearing was -41 percent (-54%) and the equity ratio 55 percent (44%). Other fluctuations in balance sheet working capital items and the key figures based on them are due to differences in the timing of customer payments and the cost accumulation from project deliveries, which is typical of the project business.

The Group's cash and cash equivalents, including financial assets recognized at fair value through profit or loss, amounted to EUR 18.0 million (MEUR 25.6) at the end of the reporting period. Operating cash flow was EUR 5.2 million positive (MEUR 4.8 positive). Cash flow from investment activities totaled EUR 2.0 million negative (MEUR 1.7 negative). Cash flow from financing activities was EUR 4.7 million negative (MEUR 3.2 negative), including dividend payments of EUR 2.0 million and debt repayments of EUR 2.7 million.

Interest-bearing liabilities amounted to EUR 8.7 million (MEUR 13.6) at the end of the reporting period.

The parent company Raute Corporation has a EUR 10 million commercial paper program, which allows the company to issue commercial papers maturing in less than one year.

The parent company Raute Corporation is prepared for future working capital needs and has concluded long-term credit facility agreements with three Nordic banks totaling EUR 23.0 million. The main covenants for the credit facility are an equity ratio of >30% and gearing of <100%. Of the credit facility, EUR 15.0 million remained unused at the end of the reporting period.

### **EVENTS DURING THE REPORTING PERIOD**

Raute Corporation published stock exchange releases on the following events:

September 4, 2013: Raute's profit outlook for the full year 2013 weakened

September 30, 2013: Raute strengthens its Group Executive Roard

# RESEARCH AND DEVELOPMENT COSTS AND CAPITAL EXPENDITURE

Raute's goal is to be the leading technology supplier in its field, and to invest strongly in continuous research and development, particularly in plywood and LVL manufacturing technology and the supporting by-product handling, automation and instrumentation applications, especially machine vision.

Research and development costs in the reporting period totaled EUR 2.0 million (MEUR 1.6), representing 3.3 percent of net sales (2.4%)

Investments totaled EUR 2.5 million (MEUR 2.2) in the reporting period. The majority of investments were related to productional investments at the mills in Nastola, Finland, and in China.

#### **PERSONNEL**

At the end of the reporting period, the Group's personnel numbered 532 (496). Group companies outside Finland accounted for 28 percent (26%) of employees.

Converted to full-time employees ("effective headcount"), the average number of employees was 512 (476) during the reporting period.

## SHARES

The number of Raute Corporation's shares at the end of the reporting period totaled 4,004,758, of which 991,161 were series K shares (ordinary share, 20 votes/share) and 3,013,597 series A shares (1 vote/share). The shares have a nominal value of 2 euros. Series K and A shares confer equal rights to dividends and company assets.

Series K shares can be converted to series A shares under the terms set out in section 3 of the Articles of Association. If an ordinary share is transferred to a new owner who has not previously held series K shares, the new owner must notify the Board of Directors of this in writing and without delay. Other holders of series K shares have the right to redeem the share under the terms specified in Article 4 of the Articles of Association.

Raute Corporation's series A shares are listed on NASDAQ OMX Helsinki Ltd. The trading code is RUTAV. Raute Corporation has signed a market making agreement with Nordea Bank Finland Plc in compliance with the Liquidity Providing (LP) requirements issued by NASDAQ OMX Helsinki Ltd.



The company's market capitalization at the end of the reporting period was EUR 33.6 million (MEUR 29.3), with series K shares valued at the closing price of series A shares on September 30, 2013, that is EUR 8.39 (EUR 7.32).

### **STOCK OPTION SCHEME 2010**

In compliance with the authorization granted by the Annual General Meeting, the Board of Directors issued 2,000 stock options marked with the symbol 2010 A, 2,000 stock options marked 2010 B and 2,000 stock options marked 2010 C to the Group's key employees on September 30, 2013. At the end of the reporting period, the Group's key personnel held altogether 80,000 of the company's series A stock options, 80,000 series B stock options and 80,000 series C stock options. The subscription period for series A stock options began on March 1, 2013. Stock options have not been exercised to subscribe for shares. More detailed information concerning the stock option system is available on the company's website.

### **SHAREHOLDERS**

The number of shareholders totaled 1,682 at the beginning of the year and 1,878 at the end of the reporting period. Series K shares were held by 49 private individuals (49) at the end of the reporting period. The Board of Directors, the Group's President and CEO as well as the Executive Group held altogether 232,799 company shares, equaling 5.8 percent (5.6%) of the company shares and 11.2 percent (11.1%) of the votes at the end of the reporting period. Nominee-registered shares accounted for 3.1 percent (3.3%) of the total shares.

No flagging notifications were given to the company during the reporting period.

## **CORPORATE GOVERNANCE**

Raute Corporation complies with the Finnish Corporate Governance Code 2010 for listed companies issued by the Securities Market Association on June 15, 2010.

Raute deviates from the Code's recommendation 22 on appointing members to the Appointments Committee in that one member to the Committee is elected from outside the Board of Directors, as per the company's Administrative Instructions, from among the representatives of major shareholders who have significant voting rights. The Board views this exception as justified, taking into consideration the company's ownership structure and the possibility to consider the expectations of major shareholders as early as in the preparation phase of selecting members of the Board of Directors.

Raute deviates from recommendation 9 on the number, composition and competence of the directors in that the company does not have both genders represented on the Board. When seeking new members, the Appointments Committee was unable to find any female candidates fulfilling the criteria set for the members of the Board of Directors.

#### **EXECUTIVE BOARD**

On September 30, 2013, Raute has clarified the areas of responsibility for its Executive Board and appointed two new members as of October 1, 2013.

Mika Hyysti, B.Sc. (Eng.) (48) has been appointed Group Vice President, Technology, with responsibility for technology, products and R&D. He joined Raute in 1990 and has previously held the positions of Automation Engineering Manager, R&D Manager and Technology Manager, among others.

Marko Hjelt, M.Ed. (44) has been appointed Group Vice President, Human Resources, with responsibility for human resources and competence development. He joined Raute in 2013 as Group HR Manager. Prior to joining Raute, he worked at Go On Yhtiöt as Head of the unit in Lahti and Hämeenlinna, Finland, and as a Senior Consultant for Mercuri Urval.

Raute Group's Executive Board and the members' areas of responsibility as of October 1, 2013:

Tapani Kiiski, President and CEO, Chairman - Sales

Arja Hakala, Group Vice President, Finance, CFO – Finance and administration

Marko Hjelt, Group Vice President, Human Resources – Human resources and competence development

Mika Hyysti, Group Vice President, Technology – Technology, products and R&D

Timo Kangas, Group Vice President, Customer Care – Customer relationships and marketing, market area EMEA

Petri Lakka, Group Vice President, Technology Services – Technology services

Petri Strengell, Group Vice President, Operations – Project deliveries and operations.

# **ANNUAL GENERAL MEETING 2013**

Raute Corporation's Annual General Meeting was held on April 8, 2013. A stock exchange release on the decisions of the Annual General Meeting was published on April 8, 2013.

# **DIVIDENDS FOR THE FINANCIAL YEAR 2012**

The Annual General Meeting held on April 8, 2013 decided to pay a dividend of EUR 0.50 per share for the financial year 2012. The total amount of dividends is EUR 2.0 million, series A shares accounting for EUR 1,506,798.50 and series K shares for EUR 495,580.50. The dividend payment date was April 18, 2013.

# **BOARD OF DIRECTORS AND BOARD COMMITTEES**

At Raute Corporation's Annual General Meeting on April 8, 2013, Mr. Erkki Pehu-Lehtonen was elected Chairman of the Board, Mr. Mika Mustakallio Vice-Chairman and Mr. Joni Bask, Mr. Risto Hautamäki, Mr. Ilpo Helander and Mr. Pekka Suominen as Board members.



Based on the evaluation of independence, Chairman Erkki Pehu-Lehtonen and members Joni Bask, Risto Hautamäki, Ilpo Helander, Mika Mustakallio, and Pekka Suominen are independent of the company. The Chairman of the Board (Mr. Erkki Pehu-Lehtonen) and two Board members (Mr. Ilpo Helander and Mr. Risto Hautamäki) are independent of major shareholders.

Raute Corporation's Board of Directors has an Appointments Committee and a Working Committee. The Appointments Committee is chaired by Mr. Erkki Pehu-Lehtonen and its members are Mr. Mika Mustakallio and Mr. Ville Korhonen, who was elected by the major shareholders from amongst their number. The Working Committee is chaired by Mr. Erkki Pehu-Lehtonen and its members are Mr. Mika Mustakallio and Mr. Risto Hautamäki. The Audit Committee's tasks are handled by the Board of Directors.

## **BUSINESS RISKS**

Risks in the near term continue to be driven by the global economic situation and the uncertainty concerning the development of the financial markets. During the reporting period, there were no essential changes in the business risks described in the 2012 Board of Directors' Report and Financial Statements. The most significant risks for Raute in the near term are related to the development of demand and the order book after the delivery of the present order book has taken place.

### **OUTLOOK FOR 2013**

Raute's business operations are characterized by the sensitivity of investment commodity demand to cyclical fluctuations in the global economy and the financial markets.

The development of the global economy and financial markets is still facing major uncertainty. The market situation for Raute's customer industries is expected to remain uncertain.

However, improvement investments in the plywood industry to ensure quality and cost competitiveness and to maintain market shares are expected to be at a reasonable level in the near future, provided that the economic uncertainty does not spiral into a new crisis. Several large projects encompassing single production lines and mill-scale deliveries that are in the planning and negotiation phase are also pending.

Thanks to its strong financial and market position and the development measures carried out, Raute is well positioned to respond to demand once the markets recover.

Raute issued a profit warning on September 4, 2013, due to the weakened profit outlook. Uncertainty concerning the development of the economy has been reflected in the investment decisions of Raute's customers and in the order volume of new project deliveries. Net sales are expected to decline from 2012. The operating profit is expected to weaken significantly from the previous year but to remain positive. The operating profit will depend on whether the new orders forecast for the end of the year are realized and on the amount of revenue generated by them for 2013.



# TABLES SECTION OF THE INTERIM REPORT

CONSOLIDATED STATEMENT OF						
COMPREHENSIVE INCOME		1.7	1.7	1.1	1.1	1.1
(EUR 1 000)	Note	30.9.2013	30.9.2012	30.9.2013	30.9.2012	31.12.2012
NET SALES	3,4,5	15 610	29 886	58 762	67 359	101 273
Change in inventories of finished goods and						
work in progress		-37	-742	-283	-52	500
Other operating income		102	61	137	167	1 423
Materials and services		-7 304	-17 475	-29 189	-36 336	-55 725
Employee benefits expense	13	-5 969	-7 083	-20 030	-20 715	-28 752
Depreciation and amortization		-597	-482	-1 695	-1 478	-1 968
Other operating expenses		-2 115	-2 346	-7 387	-7 039	-11 720
Total operating expenses		-15 984	-27 386	-58 302	-65 568	-98 165
OPERATING PROFIT (LOSS)		-309	1 818	315	1 907	5 031
% of net sales		-309	6	1	3	5 051
Financial income		53	130	525	518	482
Financial expenses		-161	-267	-461	-612	-738
PROFIT (LOSS) BEFORE TAX		-417	1 680	379	1 813	4 775
% of net sales		-3	6	1	3	5
Income toyer		Г1	454	00	705	1 750
PROFIT (LOSS) FOR THE PERIOD		- <b>366</b>	-451 <b>1 229</b>	-99 <b>280</b>	-785 <b>1 028</b>	-1 759 <b>3 016</b>
% of net sales		-300	4	0	2	3 0 10
Other comprehensive income items:						
Exchange differences on translating foreign						
operations		5	7	18	38	80
Comprehensive income items for the period, net of tax		5	7	18	38	80
COMPREHENSIVE PROFIT (LOSS) FOR THE						
PERIOD		-361	1 236	298	1 066	3 096
Profit (loss) for the period attributable to						
Equity holders of the Parent company		-366	1 229	280	1 028	3 016
Comprehensive profit (loss) for the period						
attributable to						
Equity holders of the Parent company		-361	1 236	298	1 066	3 096
Earnings per share for profit (loss) attributable						
to Equity holders of the Parent company, EUR						
Undiluted earnings per share		-0,09	0,31	0,07	0,26	0,75
Diluted earnings per share		-0,09	0,31	0,07	0,26	0,75
Shares, 1 000 pcs						
Adjusted average number of shares		4 005	4 005	4 005	4 005	4 005
Adjusted average number of shares diluted					4 003	4 003
Adjusted average number of shares unuted		4 010	4 007	4 010	4 007	4 008



CONSOLIDATED BALANCE SHEET				
(EUR 1 000)	Note	30.9.2013	30.9.2012	31.12.2012
ASSETS				
Non-current assets				
Intangible assets	8	3 892	2 493	3 204
Property, plant and equipment	8	7 966	7 976	7 892
Other financial assets		789	789	789
Non-current accounts receivables and other receivables		_	225	
Deferred tax assets		197	857	60
Total non-current assets		12 845	12 341	11 944
Current assets				
Inventories		6 099	6 293	7 130
Accounts receivables and other receivables	5	12 466	22 339	24 427
Income tax receivable		19	407	37
Cash and cash equivalents		17 964	25 628	19 548
Total current assets		36 548	54 667	51 143
TOTAL ASSETS		49 393	67 008	63 087
EQUITY AND LIABILITIES				
Equity attributable to Equity holders of the Parent				
company				
Share capital		8 010	8 010	8 010
Fair value reserve and other reserves		7 000	6 836	6 862
Exchange differences		120	61	103
Retained earnings		7 164	6 149	6 150
Profit (loss) for the period		280	1 028	3 016
Share of shareholders' equity that belongs to the				
owners of the Parent company		22 575	22 084	24 141
Total equity		22 575	22 084	24 141
Non-current liabilities				
Non-current provisions		160	70	56
Deferred tax liability		359	-	174
Non-current interest-bearing liabilities	9	4 181	8 622	5 866
Pension obligations		86	92	90
Total non-current liabilities		4 786	8 784	6 186
Current liabilities				
Current provisions		710	1 223	1 134
Current interest-bearing liabilities	9	4 495	4 989	5 594
Current advance payments received	5	8 557	17 320	12 776
Income tax liability		41	-	-
Trade payables and other liabilities		8 230	12 607	13 255
Total current liabilities		22 032	36 140	32 759
Total liabilities		26 818	44 924	38 946
TOTAL EQUITY AND LIABILITIES		49 393	67 008	63 087



CONSOLIDATED STATEMENT OF CASH FLOWS	1.1	1.1	1.1
(EUR 1 000)	30.9.2013	30.9.2012	31.12.2012
CASH FLOW FROM OPERATING ACTIVITIES			
Proceeds from customers	59 795	64 936	90 385
Other operating income	137	167	1 423
Payments to suppliers and employees	-54 904	-59 144	-89 379
Cash flow before financial items and taxes	5 028	5 959	2 429
Interest paid from operating activities	-212	-275	-529
Dividends received from operating activities	180	118	118
Interests received from operating activities	98	258	269
Other financing items from operating activities	74	-431	-275
Income taxes paid from operating activities	-12	-823	-75
NET CASH FLOW FROM OPERATING ACTIVITIES (A)	5 157	4 807	1 938
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment and intangible assets	-2 026	-1 749	-3 055
Proceeds from sale of property, plant and equipment and			
intangible assets	37	22	160
NET CASH FLOW FROM INVESTING ACTIVITIES (B)	-1 989	-1 727	-2 895
CASH FLOW FROM FINANCING ACTIVITIES			
Repayments of current borrowings	-1 100	-	-
Repayments of non-current borrowings	-1 625	-1 970	-4 000
Dividends paid	-2 002	-1 201	-1 201
NET CASH FLOW FROM FINANCING ACTIVITIES (C)	-4 727	-3 172	-5 201
NET CHANGE IN CASH AND CASH EQUIVALENTS (A+B+C)	-1 559	-92	-6 159
increase (+)/decrease (-)			
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE	40.540	25.674	25.674
PERIOD*	19 548	25 674	25 674
NET CHANGE IN CASH AND CASH EQUIVALENTS	-1 559	-92	-6 159
EFFECTS OF EXCHANGE RATE CHANGES ON CASH	-25	46	33
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD*	17 964	25 628	19 548
CASH AND CASH EQUIVALENTS IN THE BALANCE SHEET AT THE			
END OF THE PERIOD			
Cash and cash equivalents	17 964	25 628	19 548
TOTAL	17 964	25 628	19 548

<sup>\*</sup>Cash and cash equivalents comprise assets at fair value through profit and loss, as well as cash and bank receivables, which will be due within the following three months' period.



EQUITY at Sept. 30, 2012

8 010

0

6 498

338

61

7 177

		REHOLDER						
(EUR 1 000)	Share capital	Share premium account	Invested non-restricted equity reserve	Other reserves	<b>Exchange</b> differences	Retained earnings	To the owners of the Parent company	TOTAL
EQUITY at Jan. 1, 2013	8 010	0	6 498	364	103	9 166	24 141	24 141
Comprehensive profit (loss) for the	-							
period								
Profit (loss) for the period	-	-	-	-	-	280	280	280
Other comprehensive income items:								
Exchange differences on								
translating foreign operations	-	-	-	-	18	-	18	18
Total comprehensive profit (loss)								
for the period	0	0	0	0	18	280	298	298
Transactions with owners								
Equity-settled share-based								
transactions	-	-	-	138	-	-	138	138
Reclassification between items	-	-	-	-	-	-	0	0
Dividends paid	-	-	-	-	-	-2 002	-2 002	-2 002
Takal kuawaa sii awa wiisha ay wasa	0	0	0	138	0	-2 002	-1 864	-1 864
Total transactions with owners	0							
EQUITY at Sept. 30, 2013	8 010	0	6 498	502	120	7 444	22 575	22 575
					120	7 444	22 575	22 575
	8 010	0	6 498		120	7 444	22 575	22 575
EQUITY at Sept. 30, 2013	8 010	0	6 498		Exchange differences	Retained earnings	To the owners of the Parent company	
EQUITY at Sept. 30, 2013  CONSOLIDATED STATEMENT OF CHANGE	8 010 GES IN SHA	0 REHOLDER	6 498 S' EQUITY	502			v	22 575 INDEX
EQUITY at Sept. 30, 2013  CONSOLIDATED STATEMENT OF CHANGE (EUR 1 000)	Share capital	Share premium account	Invested non-restricted OILA equity reserve	Other reserves	Exchange differences	Retained earnings	To the owners of the Parent company	TOTAL
EQUITY at Sept. 30, 2013  CONSOLIDATED STATEMENT OF CHANGE  (EUR 1 000)  EQUITY at Jan. 1, 2012	Share capital	Share premium account	Invested non-restricted OILA equity reserve	Other reserves	Exchange differences	Retained earnings	To the owners of the Parent company	TOTAL
EQUITY at Sept. 30, 2013  CONSOLIDATED STATEMENT OF CHANGE  (EUR 1 000)  EQUITY at Jan. 1, 2012  Comprehensive profit (loss) for the	Share capital	Share premium account	Invested non-restricted OILA equity reserve	Other reserves	Exchange differences	Retained earnings	To the owners of the Parent company	22 069
(EUR 1 000) EQUITY at Jan. 1, 2012 Comprehensive profit (loss) for the period	Share capital	Share premium account	Invested non-restricted OILA equity reserve	Other reserves	Exchange differences	Retained earnings	To the owners of the Parent company	22 069
(EUR 1 000) EQUITY at Jan. 1, 2012 Comprehensive profit (loss) for the period Profit (loss) for the period Other comprehensive income items:	Share capital	Share premium account	Invested non-restricted OILA equity reserve	Other reserves	Exchange differences	Retained earnings	To the owners of the Parent company	22 069
(EUR 1 000) EQUITY at Jan. 1, 2012 Comprehensive profit (loss) for the period Profit (loss) for the period	Share capital	Share premium account	Invested non-restricted OILA equity reserve	Other reserves	Exchange differences	Retained earnings	To the owners of the Parent company	<b>22 069</b>
(EUR 1 000)  EQUITY at Jan. 1, 2012  Comprehensive profit (loss) for the period  Profit (loss) for the period  Other comprehensive income items:  Exchange differences on	Share capital	Share premium account	Invested non-restricted OILA equity reserve	Other reserves	Exchange differences	Retained earnings	To the owners of the Parent company	<b>22 069</b>
(EUR 1 000)  EQUITY at Jan. 1, 2012  Comprehensive profit (loss) for the period  Profit (loss) for the period  Other comprehensive income items:  Exchange differences on translating foreign operations	Share capital	Share premium account	Invested non-restricted OILA equity reserve	Other reserves	Exchange differences	Retained earnings	To the owners of the Parent company	<b>22 069</b> 1 028
(EUR 1 000) EQUITY at Jan. 1, 2012 Comprehensive profit (loss) for the period Profit (loss) for the period Other comprehensive income items: Exchange differences on translating foreign operations Total comprehensive profit (loss)	Share capital	Share Share account the second th	Invested non-restricted 0 equity reserve	Sozario Other reserves	Exchange differences	7 351 820 1	To the owners of the Parent company 38	<b>22 069</b> 1 028
(EUR 1 000) EQUITY at Jan. 1, 2012 Comprehensive profit (loss) for the period Profit (loss) for the period Other comprehensive income items: Exchange differences on translating foreign operations Total comprehensive profit (loss) for the period	Share capital	Share Share account the second th	Invested non-restricted 0 equity reserve	Sozario Other reserves	Exchange differences	7 351 820 1	To the owners of the Parent company 38	<b>22 069</b> 1 028
(EUR 1 000)  EQUITY at Jan. 1, 2012  Comprehensive profit (loss) for the period  Profit (loss) for the period  Other comprehensive income items:  Exchange differences on translating foreign operations  Total comprehensive profit (loss) for the period  Transactions with owners	Share capital	Share Share account the second th	Invested non-restricted 0 equity reserve	Sozario Other reserves	Exchange differences	7 351 820 1	To the owners of the Parent company 38	22 069 1 028 38 1 066
(EUR 1 000)  EQUITY at Jan. 1, 2012  Comprehensive profit (loss) for the period  Profit (loss) for the period  Other comprehensive income items:  Exchange differences on translating foreign operations  Total comprehensive profit (loss) for the period  Transactions with owners  Equity-settled share-based	Share capital	Share Share account the second th	Invested non-restricted 0 equity reserve	son other reserves - 0	Exchange differences	7 351 820 1	22 069 1 028 38 1 066	22 069 1 028 38 1 066
(EUR 1 000)  EQUITY at Jan. 1, 2012  Comprehensive profit (loss) for the period  Profit (loss) for the period  Other comprehensive income items:  Exchange differences on translating foreign operations  Total comprehensive profit (loss) for the period  Transactions with owners  Equity-settled share-based transactions	Share capital	O Share account to 0	Invested   Invested   O   O   O   O   O   O   O   O   O	son other reserves - 0	Exchange differences	7 351 820 1	22 069 1 028 38 1 066	TOTAL



22 084

22 084

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. General information

Raute Group is a globally operating technology and service company. Raute's customers are companies operating in the wood products industry that manufacture veneer, plywood and LVL. Raute's technology offering covers machinery and equipment for the entire production process. Raute's full-service concept is based on product life-cycle management. In addition to a broad range of machines and equipment, our solutions cover technology services ranging from spare parts deliveries to regular maintenance and equipment modernizations. Raute's head office is located in Nastola, Finland. Its other production plants are in the Vancouver area in Canada, in the Shanghai area in China, and in Kajaani, Finland. The company's sales network has a global reach.

Raute Group's Parent company, Raute Corporation, is a Finnish public limited liability company established in accordance with Finnish law (Business ID FI01490726). Its series A shares are quoted on NASDAQ OMX Helsinki Ltd, under Industrials. Raute Corporation is domiciled in Lahti. The address of its registered office is Rautetie 2, FI-15550 Nastola, and its postal address is P.O. Box 69, FI-15551 Nastola.

Raute Corporation's consolidated financial statement information is available online at www.raute.com or at the head office of the Parent company, Rautetie 2, FI-15550 Nastola, Finland.

Raute Corporation's Board of Directors has on October 30, 2013 reviewed the Interim financial report for January 1 - September 30, 2013, and approved it to be published in compliance with this release.

# 2. Accounting principles

Raute Corporation's Interim financial report for January 1 - September 30, 2013 has been prepared in accordance with standard IAS 34 Interim Financial Reporting. The Interim financial report does not contain full notes and other information presented in the financial statements, and therefore the Interim financial report should be read in conjunction with the Financial statements published for 2012.

Raute Corporation's Interim financial report for January 1 - September 30, 2013 has been prepared in accordance with the International Financial Reporting Standards, IFRS, accepted for application in the EU. Preparations have complied with the IAS and IFRS standards, as well as SIC and IFRIC interpretations, effective on September 30, 2013. The notes to the Interim financial statements also comply with Finnish accounting legislation. The presented Interim financial report figures have not been audited.

The Interim financial report has been prepared according to the same accounting principles as those applied in the Annual financial statement for 2012, with the exception of certain new or revised standards, interpretations and amendments to existing standards which the Group has applied as of January 1, 2013. The impact of the new and revised standards has been presented in the Annual financial statements for 2012. The adoption of these standards has not had an impact on the Interim financial report.

All of the figures presented in the Interim financial report are in thousand euro, unless otherwise stated. Due to the rounding of the figures in the financial statement tables, the sums of figures may deviate from the sum total presented in the table. Figures in parentheses refer to the corresponding figures in the comparison period.

The preparation of Interim financial report in conformity with IFRS standards requires management to make certain critical accounting estimates and to exercise its judgment in applying the Group's accounting policies. Because the forward-looking estimates and assumptions are based on management's best knowledge at the reporting date, they comprise risks and uncertainties. The actual results may differ from these estimates.

## 3. Segment information

## **Operational segment**

Continuing operations of Raute Group belong to the wood products technology segment.

Due to Raute's business model, operational nature and administrative structure, the operational segment to be reported as wood products technology segment is comprised of the whole Group and the information on the segment is consistent with that of the Group. Segment reporting follows the principles of presentation of the consolidated financial statements.

Wood products technology	30.9.2013	30.9.2012	31.12.2012
Net sales	58 762	67 359	101 273
Operating profit (loss)	315	1 907	5 031
Assets	49 393	67 008	63 087
Liabilities	26 818	44 924	38 946
Capital expenditure	2 536	2 240	3 529



Assets of the wood wedwate technology						
Assets of the wood products technology						•
segment by geographical location	30.9.2013	%	30.9.2012	%	31.12.2012	%
Finland	42 288	86	58 796	88	53 631	85
China	3 355	7	2 874	4	4 406	7
North America	2 177	4	3 627	5	3 437	5
Russia	1 288	3	1 349	2	1 257	2
South America	183	0	207	0	199	0
Other	101	0	155	0	158	0
TOTAL	49 393	100	67 008	100	63 087	100

Capital expenditure of the wood products						
technology segment by geographical						
location	30.9.2013	%	30.9.2012	%	31.12.2012	%
Finland	1 836	72	2 194	98	2 980	84
China	676	27	36	2	517	15
North America	16	1	6	0	6	0
Russia	3	0	1	0	1	0
South America	1	0	1	0	22	1
Other	4	0	2	0	2	0
TOTAL	2 536	100	2 240	100	3 529	100

## 4. Net sales

The main part of the net sales is comprised of project deliveries related to wood products technology and modernizations in technology services, which are treated as long-term projects. The rest of the net sales is comprised of technology services provided to the wood products industry such as spare parts and maintenance services as well as services provided to the development of customers' business.

Project deliveries and modernizations related to technology services include both product and service sales, making it impossible to give a reliable presentation of the breakdown of the Group's net sales into purely product and service sales.

Large delivery projects can temporarily increase the shares of various customers of the Group's net sales to more than ten percent. At the end of the period, the Group had two customers (2), whose customized share of the Group's net sales temporarily exceeded ten percent. The total share of these customers was 33 percent.

Net sales by market area	1.130.9.2013	%	1.130.9.2012	%	1.131.12.2012	%
EMEA (Europe and Africa)	26 366	45	15 179	23	22 179	22
LAM (South America)	12 574	21	32 629	48	52 588	52
CIS (Russia)	10 828	18	11 212	17	14 454	14
NAM (North America)	6 720	11	5 946	9	8 469	8
APAC (Asia-Pacific)	2 275	4	2 392	4	3 583	4
TOTAL	58 762	100	67 359	100	101 273	100

Finland accounted for 5 percent (7 %) of net sales.



5. Long-term projects	30.9.2013	30.9.2012	31.12.2012
Net sales			
Net sales by percentage of completion	46 443	56 258	85 267
Other net sales	12 319	11 101	16 006
TOTAL	58 762	67 359	101 273
Project revenues entered as income from currently undelivered			
long-term projects recognized by percentage of completion	110 667	66 414	89 601
Amount of long-term project revenues not yet entered as			
income (order book)	26 042	70 515	49 040
Projects for which the value by percentage of completion exceeds advance payments invoiced			
- aggregate amount of costs incurred and recognized profits			
less recognized losses	64 444	46 494	64 872
- advance payments received	58 236	31 422	48 372
Gross amount due from customers	6 208	15 072	16 499
Projects for which advance payments invoiced exceed the value			
by percentage of completion			
- aggregate amount of costs incurred and recognized profits less recognized losses	46 223	19 994	27 890
- advance payments received	53 041	37 107	40 394
Gross amount due to customers	6 818	17 113	12 504
Specification of combined asset and liability items			
Advance payments paid	357	624	1 021
Advance payments received included in inventories in the balance sheet	357	624	1 021
Advance payments in the balance sheet	8 557	17 320	12 776
6. Number of personnel, persons	30.9.2013	30.9.2012	31.12.2012
Effective, on average	512	476	480
In books, on average	519	484	488
In books, at the end of the period	532	496	503
- of which personnel working abroad	149	129	132
7. Research and development costs	30.9.2013	30.9.2013	31.12.2012
Research and development costs for the period	1 956	1 606	2 516
Amortization of previously capitalized development costs	376	99	126
Development costs recognized as an asset in the balance sheet	-543	-534	-1 024
Research and development costs entered as expense for the	1 789	1 171	1 618
period	1 /89	1 1/1	8101



8. Changes in Intangible assets and in Property, plant and			
equipment	30.9.2013	30.9.2012	31.12.2012
Intangible assets			
Carrying amount at the beginning of the period	14 019	12 448	12 447
Exchange rate differences	1	9	7
Additions	1 323	1 399	2 198
Reclassifications between items	-1 770	-678	-634
Carrying amount at the end of the period	13 573	13 179	14 019
Annual transfer and a supplier of the state			
Accumulated depreciation and amortization at the beginning of the period	-10 815	-11 015	-11 014
Exchange rate differences	-10 813	-11 013	-11 014
Accumulated depreciation and amortization of disposals and	O	-,	-5
reclassifications	1 791	679	679
Depreciation and amortization for the period	-656	-343	-474
Accumulated depreciation and amortization at the end of			
the period	-9 680	-10 686	-10 815
Book value of Intangible assets, at the beginning of the	2 204	4.422	4 422
period	3 204	1 433 2 493	1 433 3 204
Book value of Intangible assets, at the end of the period	3 892	2 493	3 204
Property, plant and equipment			
Carrying amount at the beginning of the period	41 673	44 463	44 463
Exchange rate differences	-501	503	88
Additions	1 213	841	1 331
Disposals	-30	-7	-370
Reclassifications between items	-21	-3 814	-3 839
Carrying amount at the end of the period	42 334	41 986	41 673
Accumulated depreciation and amortization at the beginning			
of the period	-33 782	-36 236	-36 236
Exchange rate differences	453	-450	-70
Accumulated depreciation and amortization of disposals and			
reclassifications	4.020	3 812	4 019
Depreciation and amortization for the period	-1 039	-1 135	-1 494
Accumulated depreciation and amortization at the end of the period	-34 367	-34 010	-33 782
the period	-54 507	-34 010	-55 762
Book value of Property, plant and equipment, at the			
beginning of the period	7 892	8 227	8 226
Book value of Property, plant and equipment, at the end of			
the period	7 966	7 976	7 892
9. Interest-bearing liabilities	30.9.2013	30.9.2012	31.12.2012
Non-current interest-bearing liabilities recognized at			
amortized cost	4 181	8 622	5 866
Current interest-bearing liabilities	4 495	4 989	5 594
TOTAL	8 676	13 611	11 461
Maturities of the interest-bearing financial liabilities at Septer	mher 30 2012		
Financial liability	Current	Non-current	Total
Pension loans (TYEL)	1 000	-	1 000
Loans from financial institutions	3 495	4 181	7 676
Total	4 495	4 181	8 676



10. Pledged assets and contingent liabilities	30.9.2013	30.9.2012	31.12.2012
On behalf of the Parent company			
Business mortgages	2 700	-	-
Loans from financial institutions	7 431	10 512	9 117
Business mortgages	7 375	6 700	6 700
Pension loans (TYEL)	1 000	3 000	2 000
Business mortgages	300	900	600
Credit insurance agreements	700	2 100	1 400
Other liabilities	-	100	100
Real estate mortgages	-	101	101
Mortgage agreements on behalf of subsidiaries			
Loans from financial institutions	245	246	244
Other obligations	65	-	-
Business mortgages	310	200	244
Commercial bank guarantees on behalf of the Parent			
company and subsidiaries	3 722	37 975	39 600
Other own obligations			
Rental liabilities maturing within one year	841	861	868
Rental liabilities maturing in one to five years	2 413	2 653	2 682
Rental liabilities maturing more than five years	268	670	519
Total	3 522	4 184	4 069

# 11. Related party transactions

No loans are granted to the company's management. On September 30, 2013, the Parent Company Raute Corporation had loan receivables from its subsidiary Raute Service LLC EUR 355 thousand (EUR 355 thousand) and from Raute Canada Ltd. EUR 884 thousand (EUR 1 774 thousand).

No pledges have been given or other commitments made on behalf of the company's management and shareholders.

12. Derivatives	30.9.2013	30.9.2012	31.12.2012
Nominal values of forward contracts in foreign currency			
Economic hedging			
- Related to financing	1 386	1 802	2 093
- Related to the hedging of net sales	4 423	4 844	1 763
Fair values of forward contracts in foreign currency			
Economic hedging			
- Related to financing	9	-21	-8
- Related to the hedging of net sales	-12	0	18
Interest rate and currency swap agreements			
- Nominal value	3 056	5 298	4 117
- Fair value	-20	28	-4



# 13. Share-based payments

The fair value of the options granted according to the 2010 stock option plan is recognized as an expense in the income statement during the earning period of the options. An expense of EUR 138 thousand (EUR 152 thousand) was recognized for the options to the income statement during the period.

# 14. Dividend distribution

Raute Corporations' Annual General Meeting held on April 8, 2013, decided, according to the Board of Directors' proposal, to distribute a dividend of EUR 0,50 per share to be paid for series A and K shares, a total of EUR 2 002 thousand. The dividend payment date was April 18, 2013.

## 15. Financial assets and liabilities that are measured at fair value

At the end of the reporting period September 30, 2013, the fair value of the financial assets categorized at fair value on hierarchy level 3 was EUR 789 thousand. The methods of fair value determination correspond the valuation principles presented in the Annual financial statements for 2012. There were no transfers between the hierarchy levels 1 and 2 during the reporting period.

16. Exchange rates used			
Income statement, euros	1.130.9.2013	1.130.9.2012	1.131.12.2012
CNY (Chinese juan)	8,1240	8,1103	8,1096
RUB (Russian rouble)	41,6592	39,7964	39,9238
CAD (Canadian dollar)	1,3485	1,2845	1,2848
USD (US dollar)	1,3172	1,2817	1,2856
SGD (Singapore dollar)	1,6487	1,6129	1,6062
CLP (Chilean peso)	643,0765	626,5112	624,7032
Balance sheet, euros	30.9.2013	30.9.2012	31.12.2012
CNY (Chinese juan)	8,1690	8,1272	8,1809
RUB (Russian rouble)	43,8240	40,1400	40,3295
CAD (Canadian dollar)	1,3912	1,2684	1,3137
USD (US dollar)	1,3505	1,2930	1,3194
SGD (Singapore dollar)	1,6961	1,5848	1,6111
CLP (Chilean peso)	672,7827	608,9378	625,1146



FINANCIAL DEVELOPMENT	30.9.2013	30.9.2012	31.12.2012
Change in net sales, %	-12,8	13,7	36,3
Exported portion of net sales, %	94,8	92,9	93,9
Return on investment (ROI), %	3,1	8,8	15,0
Return on equity, ROE, %	1,6	6,2	13,1
Interest-bearing net liabilities, EUR million	-9,3	-12,0	-8,1
Gearing, %	-41,1	-54,4	-33,5
Equity ratio, %	55,3	44,4	48,0
Gross capital expenditure, EUR million	2,5	2,2	3,5
% of net sales	4,3	3,3	3,5
Research and development costs, EUR million	2,0	1,6	2,5
% of net sales	3,3	2,4	2,5
70 Of filet sales	5,5	-, .	2,3
Order book, EUR million	31	72	50
Order intake, EUR million	41	104	116
SHARE-RELATED DATA	30.9.2013	30.9.2012	31.12.2012
Earnings per share, (EPS), undiluted, EUR	0,07	0,26	0,75
Earnings per share, (EPS), diluted, EUR	0,07	0,26	0,75
Equity to share, EUR	5,64	5,51	6,03
Dividend per share, EUR	-	-	0,50
Dividend per profit, %	-	-	66,40
Effective dividend return, %	-	-	5,60
Development in share price (series A shares)			
Lowest share price for the period, EUR	7,99	6,18	6,18
Highest share price for the period, EUR	9,33	9,24	9,24
Average share price for the period, EUR	8,28	8,28	8,22
Share price at the end of the period, EUR	8,39	7,32	9,00
Market value of capital stock			
- Series K shares, EUR million**	8,3	7,3	8,9
- Series A shares, EUR million	25,3	22,1	27,1
Total, EUR million	33,6	29,3	36,0
**Series K shares valued at the value of series A shares.			
Trading of the company's shares (series A shares)			
Trading of shares, pcs	381 117	232 047	302 096
Trading of shares, EUR million	3,3	1,9	2,4
Number of shares			
- Series K shares, ordinary shares (20 votes, share)	991 161	991 161	991 161
- Series A shares (1 vote/share)	3 013 597	3 013 597	3 013 597
Total	4 004 758	4 004 758	4 004 758
Number of shares, weighted average, 1 000 pcs	4 005	4 005	4 005
Number of shares, diluted, 1 000 pcs	4 010	4 006	4 008
Number of shareholders	1 878	1 652	1 682



DEVELOPMENT OF QUARTERLY RESULTS					Rolling	Rolling
	Q4	Q1	Q2	Q3	1.10.2012-	1.10.2011-
(EUR 1 000)	2012	2013	2013	2013	30.9.2013	30.9.2012
NET SALES	33 914	23 386	19 766	15 610	92 676	82 293
Change in inventories of finished goods and						
work in progress	551	364	-610	-37	269	-1 277
Other operating income	1 256	20	15	102	1 393	190
Materials and services	-19 388	-12 979	-8 906	-7 304	-48 578	-41 897
Employee benefits expense	-8 038	-6 871	-7 190	-5 969	-28 068	-27 152
Depreciation and amortization	-491	-479	-619	-597	-2 186	-1 996
Other operating expenses	-4 680	-2 532	-2 740	-2 115	-12 067	-9 376
Total operating expenses	-32 597	-22 862	-19 456	-15 984	-90 899	-80 421
OPERATING PROFIT (LOSS)	3 125	909	-286	-309	3 439	786
% of net sales	9	4	-1	-2	4	1
Financial income	-37	400	72	53	488	458
Financial expenses	-126	-224	-75	-161	-586	-622
PROFIT (LOSS) BEFORE TAX	2 962	1 085	-289	-417	3 341	622
% of net sales	9	5	-1	-3	4	1
Income taxes	-973	-246	96	51	-1 073	-615
PROFIT (LOSS) FOR THE PERIOD	1 989	839	-193	-366	2 268	8
% of net sales	6	4	-1	-2	2	0
Attributable to						
Equity holders of the Parent company	1 989	839	-193	-366	2 268	8
Earnings per share, EUR						
Undiluted earnings per share	0,50	0,21	-0,05	-0,09	0,57	0,00
Diluted earnings per share	0,50	0,21	-0,05	-0,09	0,57	0,00
Shares, 1 000 pcs						
Adjusted average number of shares	4 005	4 005	4 005	4 005	4 005	4 005
Adjusted average number of shares, diluted	4 008	4 017	4 013	4 010	4 010	4 007



20 LARGEST SHAREHOLDERS AT SEPTEMBER 30, 2013	3					
	Number	Number	Total	% of	Total	% of
	of series K	of series A	number of	total	number of	voting
By number of shares	shares	shares	shares	shares	votes	rights
1. Sundholm Göran	-	624 398	624 398	15,6	624 398	2,7
2. Mandatum Life Unit-Linked	-	181 900	181 900	4,5	181 900	0,8
3. Mustakallio Kari Pauli	60 480	56 093	116 573	2,9	1 265 693	5,5
4. Laakkonen Mikko	-	115 349	115 349	2,9	115 349	0,5
5. Suominen Pekka	48 000	62 429	110 429	2,8	1 022 429	4,5
6. Suominen Tiina Sini-Maria	48 000	62 316	110 316	2,8	1 022 316	4,5
7. Siivonen Osku Pekka	50 640	53 539	104 179	2,6	1 066 339	4,7
8. Kirmo Kaisa Marketta	50 280	41 826	92 106	2,3	1 047 426	4,6
9. Mustakallio Mika Tapani	57 580	29 270	86 850	2,2	1 180 870	5,2
10. Keskiaho Kaija Leena	33 600	51 116	84 716	2,1	723 116	3,2
11. Särkijärvi Anna Riitta	60 480	22 009	82 489	2,1	1 231 609	5,4
12. Relander Harald	-	75 000	75 000	1,9	75 000	0,3
13. Sijoitusrahasto Alfred Berg Small Cap Finland	-	74 596	74 596	1,9	74 596	0,3
14. Mustakallio Ulla Sinikka	53 240	9 862	63 102	1,6	1 074 662	4,7
15. Mustakallio Marja Helena	43 240	16 047	59 287	1,5	880 847	3,9
16. Särkijärvi Timo	12 000	43 256	55 256	1,4	283 256	1,2
17. Särkijärvi-Martinez Anu Riitta	12 000	43 256	55 256	1,4	283 256	1,2
18. Suominen Jukka Matias	24 960	27 964	52 924	1,3	527 164	2,3
19. Mustakallio Kai Henrik	47 420	4 594	52 014	1,3	952 994	4,2
20. Keskinäinen työeläkevakuutusyhtiö Varma	-	51 950	51 950	1,3	51 950	0,2
Total	601 920	1 646 770	2 248 690	56,2	13 685 170	59,9

	Number	Number	Total	% of	Total	% of
	of series K	of series A	number of	total	number of	voting
By number of votes	shares	shares	shares	shares	votes	rights
1. Mustakallio Kari Pauli	60 480	56 093	116 573	2,9	1 265 693	5,5
2. Särkijärvi Anna Riitta	60 480	22 009	82 489	2,1	1 231 609	5,4
3. Mustakallio Mika Tapani	57 580	29 270	86 850	2,2	1 180 870	5,2
4. Mustakallio Ulla Sinikka	53 240	9 862	63 102	1,6	1 074 662	4,7
5. Siivonen Osku Pekka	50 640	53 539	104 179	2,6	1 066 339	4,7
6. Kirmo Kaisa Marketta	50 280	41 826	92 106	2,3	1 047 426	4,6
7. Suominen Pekka	48 000	62 429	110 429	2,8	1 022 429	4,5
8. Suominen Tiina Sini-Maria	48 000	62 316	110 316	2,8	1 022 316	4,5
9. Suominen Jussi	48 000	-	48 000	1,2	960 000	4,2
10. Mustakallio Kai Henrik	47 420	4 594	52 014	1,3	952 994	4,2
11. Mustakallio Marja Helena	43 240	16 047	59 287	1,5	880 847	3,9
12. Mustakallio Risto Knut kuolinpesä	42 240	-	42 240	1,1	844 800	3,7
13. Keskiaho Kaija Leena	33 600	51 116	84 716	2,1	723 116	3,2
14. Sundholm Göran	-	624 398	624 398	15,6	624 398	2,7
15. Kirmo Lasse	30 000	4 683	34 683	0,9	604 683	2,6
16. Keskiaho Juha-Pekka	27 880	7 491	35 371	0,9	565 091	2,5
17. Suominen Jukka Matias	24 960	27 964	52 924	1,3	527 164	2,3
18. Keskiaho Marjaana	24 780	21 500	46 280	1,2	517 100	2,3
19. Kultanen Leea Annikka	22 405	8 031	30 436	0,8	456 131	2,0
20. Molander Sole	20 160	-	20 160	0,5	403 200	1,8
Total	793 385	1 103 168	1 896 553	47,4	16 970 868	74,3



	Number	Number	Total	% of	Total	% of
	of series K	of series A	number of	total	number of	voting
	shares	shares	shares	shares	votes	rights
Management's holding at Sept. 30, 2013						
The Board of Directors, The Group's						
President and CEO and Executive Board	122 880	109 899	232 779	5,8	2 567 499	11,2
Public insiders' holding at Sept. 30, 2013	122 880	109 899	232 779	5,8	2 567 499	11,2

The figures include the holdings of their own, minor children and control entities.

Nominee-registered shares at Sept. 30, 2013	-	125 360	125 360	3,1	125 360	0,5

# RAUTE CORPORATION Board of Directors

## BRIEFING ON OCTOBER 30, 2013 AT 2 P.M.:

A briefing will be held for analysts, investors and the media on Wednesday October 30, 2013 at 2 p.m. at Scandic Simonkenttä Hotel, Tapiola cabinet, Simonkatu 9, Helsinki. The interim report will be presented by Mr. Tapani Kiiski, President and CEO, and Ms. Arja Hakala, CFO.

# FINANCIAL RELEASES IN 2014:

Raute Corporation will publish a release of its financial statements for 2013 on Thursday February 13, 2014.

Raute's interim reports will be published as follows:

- January March on Tuesday April 29, 2014
- January June on Tuesday July 29, 2014
- January September on Wednesday October 29, 2014.

Raute Corporation's Annual general meeting is scheduled to be held in Lahti on Monday March 31, 2014.

# FURTHER INFORMATION:

Mr. Tapani Kiiski, President and CEO, Raute Corporation, tel. +358 3 829 3560, mobile +358 400 814 148 Ms. Arja Hakala, CFO, Raute Corporation, +358 3 829 3293, mobile phone +358 400 710 387

## DISTRIBUTION

NASDAQ OMX Helsinki Ltd, main media, www.raute.com

# RAUTE IN BRIEF:

Raute is a technology and service company that operates worldwide. Raute's customers are companies operating in the wood products industry that manufacture veneer, plywood and LVL (Laminated Veneer Lumber). The technology offering covers machinery and equipment for the entire production process. As a supplier of mill-scale projects Raute is a global market leader both in the plywood and LVL industries. Additionally, Raute's full-service concept includes technology services ranging from spare parts deliveries to regular maintenance and equipment modernizations. Raute's head office is located in Nastola, Finland. Its other production plants are in the Vancouver area of Canada, in the Shanghai area of China, and in Kajaani, Finland. Raute's net sales in 2012 were EUR 101.3 million. The Group's headcount at the end of 2012 was 503.

More information about the company can be found at www.raute.com.





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