### PANEVĖŽIO STATYBOS TRESTAS AB

# Consolidated Interim Financial Statements for Nine Months of 2013

29 November 2013 Panevėžys



### PANEVĖŽIO STATYBOS TRESTAS AB

Consolidated and Company Financial Statements for Nine Months Ending 30 September 2013

### Unaudited

Company register given code 147732969 Address of registered office P. Puzino Str. 1, LT-35173 Panevėžys, Lithuania

# STATEMENT OF EXECUTIVE OFFICERS OF THE COMPANY

Hereby we confirm that on the basis of the information available to us, the Consolidated Interim Financial Statements for Nine Months of 2013 made in accordance with the International Financial Reporting Standards is true and shows the assets, liabilities, financial state, and profit or loss of *Panevėžio statybos trestas* AB and companies of the Group of *Panevėžio statybos trestas* AB in a correct manner.

Dalius Gesevičius, Managing Director Panevėžio statybos trestas AB Dalė Bernotaitienė, Finance Director Panevėžio statybos trestas AB

Dercues



### Main data about the issuer

Name of issuer

Public limited liability company Panevėžio statybos trestas

Authorized capital

16,350,000 Litas

Address of registered office

P. Puzino Str. 1, LT-35173 Panevėžys, Lithuania

Telephone

(+370 45) 505 503

Fax

(+370 45) 505 520

E-mail

pst@pst.lt

Legal-organization form

Public limited liability company

Registration date and place

30 October 1993, Panevėžys City Department

Registration No.

AB 9376

Code at the register of enterprises

147732969

VAT code

LT477329610

Administrator of legal entity register

State Enterprise Centre of Registers

Web address

www.pst.lt

### Board

Remigijus Juodviršis, Chairman

Artūras Bučas

Gvidas Drobužas

Irma Abromavičienė

Vilius Gražys

### Management

Dalius Gesevičius, Managing Director



# Separate statement of financial position

30 Sept. 2013	31 Dec. 2012
61,818,899	62,361,676
147,503	189,483
15,011,510	15,057,724
45,940,960	46,700,848
718,926	413,621
131,308,301	138,197,334
2,438,815	9,022,609
9,610,936	10,466,093
67,047,005	75,698,974
18,428,867	25,117,408
33,782,678	17,892,250
193,127,200	200,559,010
	61,818,899 147,503 15,011,510 45,940,960 718,926 131,308,301 2,438,815 9,610,936 67,047,005 18,428,867 33,782,678

<b>pt. 2013 575,689</b> 350,000 617,045 608,644	31 Dec. 2012 131,868,420 16,350,000 6,963,400 108,555,020 68,690,590
,350,000 ,617,045	16,350,000 6,963,400 108,555,020
,617,045	6,963,400 108,555,020
\$2500 BD 50	108,555,020
,608,644	
	68,690,590
	68,690,590
	68,690,590
,551,511	
,117,599	2,135,733
0	0
,238,420	1,195,432
879,179	940,301
0/9,1/9	710,301
,433,912	66,554,857
3,675	539,517
3,446,039	42,547,398
	2,624,945
	19,858
0	
(A) (A)	20,823,139
	0,257,168



# Consolidated statement of financial position

		n Litas
31 Dec. 2012	30 Sept. 2013	ASSETS
41,012,038	44,816,945	Non-current assets
363,992	468,363	Intangible assets
21,366,152	21,527,204	Tangible non-current assets
16,947,042	19,132,600	Investment assets
	,	Other investment and amounts receivable
148,777	224,001	in one year
2,186,075	3,464,777	DELT SECURITION OF THE SECURIT
194,686,519	195,209,113	Other intangible assets
		Current assets
	48,620,385	Inventories
15,276,564	10,617,288	Advance payments
82,899,886	90,245,385	Amounts receivable
13,768,039	6,372,949	
	39,353,106	Other assets
		Cash and cash equivalents
	240,026,058	TOTAL ASSETS:

EQUITY AND LIABILITIES	30 Sept. 2013	31 Dec. 2012
Equity	115,765,094	116,020,464
Share capital	16,350,000	16,350,000
Reserves	7,592,148	7,959,110
Retained profit (loss)	91,115,197	91,510,925
Translation reserve	707,749	200,429
Minority share	4,627,857	4,940,669
Amounts payable and liabilities	119,633,107	114,737,424
Amounts payable in one year and long term liabilities	15,038,869	13,823,282
Loans and borrowings	10,420,126	9,452,719
Provisions	2,124,005	2,122,089
Deferred tax liabilities	1,913,781	2,018,83
Grants and subsidies	120,961	38,250
Other payable amounts	459,996	191,39
Amounts payable in one year and short term liabilities	104,594,238	100,914,14
Loans and borrowings	17,409,054	14,376,39
Trade payables	49,410,328	50,152,22
Prepayments received	21,632,522	10,882,52
Current tax payable	191,497	68,27
Other liabilities	15,950,837	25,434,73
TOTAL EQUITY AND LIABILITIES:	240,026,058	235,698,55



# Separate statement of comprehensive income

In Litas		ejelerene Westernieren	LIPASTIA PATRICI	
ITEM .	30 Sept. 2013	30 Sept. 2012	July through Sept, 2013	July through Sept. 2012
SALE	161,125,581	184,537,678	49,080,261	82,067,486
COST OF SALE	151,112,396	174,191,989	45,084,793	77,814,933
GROSS PROFIT (LOSS)	10,013,185	10,345,689	3,995,468	4,252,553
OPERATING EXPENSES	10,222,877	9,553,581	2,684,723	4,088,197
Sale	251,975	248,536	82,435	73,477
General and administration	9,970,902	9,305,045	2,602,288	4,014,720
TYPICAL OPERATING PROFIT (LOSS)	-209,692	792,108	1,310,745	164,356
OTHER ACTIVITIES	1,337,569	-18,729	158,457	-22,425
Income	2,244,916	756,321	340,005	175,743
Expenses	907,347	775,050	181,548	198,168
FINANCIAL AND INVESTMENT ACTIVITIES	-1,071,751	807,790	-379,010	548,859
Income	1,376,037	1,172,950	129,838	373,544
Expenses	2,447,788	365,160	508,848	-175,315
USUAL ACTIVITY PROFIT (LOSS)	56,126	1,581,169	1,090,192	690,790
WINDFALL PROFIT		=		
LOSSES				
PROFIT (LOSS) BEFORE TAXATION	56,126	1,581,169	1,090,192	690,790
PROFIT TAX	-224,862	1,245,249	-310,123	-166,785
NET PROFIT (LOSS)	280,988	335,920	1,400,315	857,575



# Consolidated statement of comprehensive income

In Litas				
ITEM	30 Sept. 2013	30 Sept. 2012	July through Sept. 2013	July through Sept. 2012
SALE	222,127,552	211,176,713	74,509,301	99,747,021
COST OF SALE	203,947,810	194,608,961	66,866,307	85,661,769
GROSS PROFIT (LOSS)	18,179,742	16,567,752	7,642,994	14,085,252
OPERATING EXPENSES	15,533,093	14,667,208	4,047,191	5,933,543
Sale	830,546	776,654	314,890	342,601
General and administration	14,702,547	13,890,554	3,732,301	5,590,942
TYPICAL OPERATING PROFIT (LOSS)	2,646,649	1,900,544	3,595,803	8,151,709
OTHER ACTIVITIES	1,294,790	1,478,948	221,207	1,648,320
	2,284,792	2,377,975	413,795	1,884,789
Income	990,002	899,027	192,588	236,469
Expenses FINANCIAL AND INVESTMENT ACTIVITIES	-5,799,749	214,408	-2,246,194	-636,464
Income from other financial activities	146,881	1,317,457	-84,113	-693,743
Other expenses of financial activities	5,946,630	1,103,049	2,162,081	-57,279
USUAL ACTIVITY PROFIT (LOSS)	-1,858,310	3,593,900	1,570,816	9,163,565
WINDFALL PROFIT				
LOSSES				
PROFIT (LOSS) BEFORE TAXATION	-1,858,310	3,593,900	1,570,816	9,163,565
PROFIT TAX	-1,049,036	1,434,282	-560,171	-27,834
NET PROFIT (LOSS)	-809,274	2,159,618	2,130,987	9,191,399
ATTRIBUTABLE TO SHAREHOLDERS	-188,971	2,470,277	2,146,761	9,097,113
ATTRIBUTABLE TO SHAREHOLDERS ATTRIBUTABLE TO MINORITY INTEREST	-620,303		-15,774	94,286





# Separate statement of changes in equity

Total	130,434,694 0 335,920 -14,423	130,756,191 131,868,420 0 280,988	-164,969	131,575,689
Deferred result	106,530,889 433,849 335,920	107,300,658 108,555,020 181,386 280,988	-406,730	108,608,644
Legal reserve	1,635,030	1,635,030		1,635,030
FA revaluation	<b>5,918,775</b> -433,849 -14,423	5,470,503 5,328,370 -181,386	-164,969	4,982,015
Authorized capital	16,350,000	16,350,000		16,350,000
In Litas	Balance as of 1 January 2012 Unrecognized profit (loss) for 2012 Net profit (loss) for 2012 Description of fixed assets	Balance as of 30 September 2012  Balance as of 1 January 2013  Unrecognized net profit (loss) for 203  Net profit (loss) for 2013	Dividend Re-adjustment value of sold revaluated asset	Balance as of 30 September 2013

# Panevėžio statybos trestas AB Interim Financial Statements for Nine Months of 2013

# Consolidated statement of changes in equity

n Litas								
	Authorized capital	Revaluation reserve	Legal reserve	Influence of change in exchange rate	Accumulated	Losses per parent company share	Minority	Total
Balance as of 1 January 2012 Decrease in revaluation reserve Net profit (loss) for 2012	16,350,000	<b>6,541,416</b> -470,833	2,031,336	572,174	<b>86,400,093</b> 470,833 2,470,277	0 2,470,277	<b>4,534,146</b> -522,904	116,429,165 0 1,947,373
Revaluation of fixed assets Currency rate change Reserves formed		-14,422	12,824	-413,092	-12,824	-14,422 -413,092 0		-413,092
Balance as of 30 September 2012  Balance as of 1January 2012  Decrease in revaluation reserve	16,350,000	6,056,161 5,909,097 -218,369	2,044,160	159,082	89,328,379 91,510,925 218,369	113,937,782 116,020,464	4,011,242	117,949,024 120,961,133
Re-adjustment value of sold revaluated asset		-164,969			-188,971	-164,969	-620,303	-164,969 -809,274 826.845
Influence of currency rate change Dividend Reserves formed			16,376	507,320	-408,750	-408,750 -408,750 0	-12,034	-420,784
Balance as of 30 September 2013	16,350,000	5,525,759	2,066,389	707,749	91,115,197	115,765,094	4,627,857	120,392,951



### Separate statement of cash flows

In Litas	Jan. through	Jan. through
	Sept. 2013	Sept. 2012
Cash flow from operating activities		
Net profit (loss)	280,988	335,920
Depreciation and amortization costs	1,943,299	2,959,504
Profit (loss) from transfer of non-current assets	-114,126	-78,097
Income tax expense	-224,862	1,245,249
•	1,885,299	4,462,576
Change in inventories	6,583,794	-5,841,673
Change in amounts receivable	8,651,969	-35,506,353
Change in prepayments	855,157	-1,696,374
Change in amounts receivable after one year	-388,034	12,717,677
Change in other assets	3,535,126	-9,711,957
Change in trade payables	-14,101,359	17,494,233
Change in prepayments received	17,632,223	-9,970,189
Change in provisions and other liabilities	-9,915,932	4,373,908
	14,738,243	-23,678,152
Income tax paid	-249,542	-4,370,300
Net cash from operating activities	14,488,701	-28,048,452
Cash flow from investing activities		
Acquisition of long term assets (excl. investment)	-2,209,352	-1,248,604
Transfer of long term assets (excl. investment)	468,373	80,087
Acquisition of investments	0	500
Loans issued	-1,207,075	-17,066,050
Loans recovered	4,857,091	9,894,187
Dividends and interest received	671,512	750,732
Net cash used in investing activities	2,580,549	-7,589,148
Cash flow from financial activities	402.250	9.602
Dividends, share of profit paid Proceeds from loans and borrowings	-403,359	-8,603
Repayments from loans and borrowings	525.042	1 0/2 102
Payment of finance lease liabilities	-535,842	-1,263,103
Interest paid	-239,621	-342,361
Net cash from (used in) financing activities	-1,178,822	-1,614,067
Increase (decrease) in net cash flow	15,890,428	-37,251,667
Cash and its equivalent at the beginning of the	17,892,250	43,686,824
period  Cash and its equivalent at the end of the period	33,782,678	6,435,157
Cash and its equivalent at the end of the period	33,702,070	0,700,107



# Consolidated statement of cash flows

Tn	Litas
	Littes

ı Litas	Jan.	Jan.
	through Sept. 2013	through Sept. 2012
Cash flow from operating activities		0.150.619
Net profit (loss)	-809,274	2,159,618
Elimination of other non-monetary items	0.500.007	2 564 141
Depreciation and amortization costs	2,580,287	3,564,141
Other non-monetary items	-1,701,054 69,959	-309,237 5,414,522
	09,939	3,414,322
The read in inventories	10,547,145	-6,380,009
Change in inventories Change in amounts receivable	-7,345,499	-32,531,014
Change in amounts receivable	4,659,276	-12,914,259
Change in prepayments Change in other assets	7,307,479	270,198
Change in trade payables	-741,893	15,106,734
Change in trade payables Change in prepayments received	10,749,998	1,869,338
Change in prepayments received  Change in provisions and other liabilities	-9,012,833	2,283,594
Change in provisions and other nationals	16,233,632	-26,880,896
Elimination of results from financial and investing		
activities	1,805,532	-43,775
Net cash from operating activities	18,039,164	-26,924,671
Cash flow from investing activities		
Acquisition of non-current assets (excl.	-3,010,954	-2,049,837
investment)	622,295	81,359
Transfer of non-current assets (excl. investment)	-2,185,558	-8,044,374
Acquisition of non-current investment	-2,105,550	-20,000
Loans issued	12,387	1,008,118
Loans recovered	138,425	298,318
Dividends and interest received	-4,423,405	-8,726,410
Net cash used in investing activities	-4,120,100	<b>-</b> , ,
Cash flow from financial activities	415 202	-8,603
Dividends and share of profit paid	-415,393	9,872,65
Proceeds from loans and borrowings	4,597,101	9,672,03
Repayments from loans and borrowings	507.021	-1,413,08
Payment of finance lease liabilities	-597,031	-672,00
Interest paid	-1,421,830	7,778,96
Net cash from (used in) financing activities	2,162,847	7,770,90
Increase (decrease) in net cash flow	15,778,606	-27,872,12
Cash and cash equivalent in the beginning of the	23,574,500	50,063,07
period  Cash and cash equivalent at the end of the		
period	39,353,106	22,190,94



### **EXPLANATORY NOTE**

### **General Information**

Panevėžio statybos trestas AB (hereinafter "the Company") was established in 1957 and for a long tome was known as the North Lithuania Construction Trust (Šiaurės Lietuvos statybos trestas). In 1991 the Company was registered as a State Capital Company. On 30 October 1993 the State Capital Company was reorganized to a Public Limited Liability Company. Company code 147732969. VAT code LT477329610. Registration certificate No. 013732, issued on 27 September 2004 by the State Register Centre Panevėžys Branch.

In January through September 2013 the following subsidiaries were functioning in the company: Gerbusta, Pastatų apdaila, Genranga and Klaipstata. These subsidiaries keep separate records, but their assets, liabilities and financial results are included when preparing financial accountability of the Company. The Company has its representative office in Cherepovets, a branch in Kaliningrad and permanent establishments in the United Kingdom of Great Britain and Northern Ireland, and the Kingdom of Sweden. The financial year of the Company is the calendar year. The period of commercial-economic activities of the Company is unlimited.

The main activity of the Company and its subsidiaries (hereinafter "the Group") is designing and construction of various buildings, structures, facilities, communications and other similar objects in Lithuania and abroad, real estate development. In addition to the listed activities the Company rents out premises and equipment, resells utility and communication services.

As of 30 September 2013 the Group includes the parent company and 9 subsidiaries:

Subsidiaries	Type of activities	Share controlled (per cent)	Registered address
Skydmedis UAB	Production of wood constructions	100	Pramonės Str. 5, Panevėžys Tel. +370 45 583341
Metalo meistrai UAB	Production of metal constructions	100	Tinklų Str. 7, Panevėžys, Tel. +370 45 464677
Vekada UAB	Electrical installation works	96	Marijonų Str. 36, Panevėžys Tel. +370 45 461311
Vilniaus papėdė TŪB	Construction works	69	Švitrigailos Str. 8, Vilnius Tel. +370 5 2609405
Alinita UAB	Ventilation and conditioning systems in buildings	100	Dubysos Str. 31, Klaipėda Tel. +370 46 340363
KINGSBUD Sp.zo.o.	Wholesale in construction materials	100	A. Patli 16-400, Suwalki, Poland



PS TRESTS SIA	Construction	100	Vietalvas Str. 5, Riga	
BALTILSTROIJ 000	Construction	100	Sovetskij Ave. 43, Kaliningrad Tel. 0074012350435	
PST Investicijos UAB	Real estate development	68	Konstitucijos Ave. 7, Vilnius Tel. +370 5 2728213	
Subsidiaries of <i>PST investic</i>	cijos UAB:			
Ateities projektai UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius	
Šeškinės projektai UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius	
Sakališkės UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius	
Kauno erdvė UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius	
Verkių projektas UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius	
ISK Baltevromarket ZAO	K Baltevromarket ZAO Construction investment company		Chernyakhovsk Str. 6, Kaliningrad	

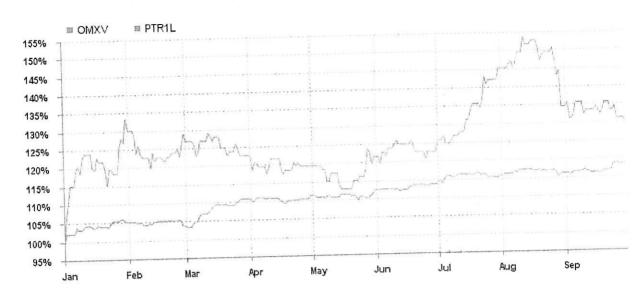
# Authorized capital of the company and its structure

As of 30 September 2013, the authorized capital of the Company was 16,350,000 Litas, it was divided into 16,350,000 ordinary registered shares (hereinafter referred to as ORS), the par value of one share being 1.00 Litas. All shares are intangible and fully paid. The property right for the shares is proved by the record in the stock accounts. The shares of *Panevėžio statybos trestas* AB are traded at the Vilnius Stock Exchange. On 30 June 2013 the total number of the shareholders who under the ownership right held or controlled more than 5 per cents of the authorized capital of the Company was 2152:

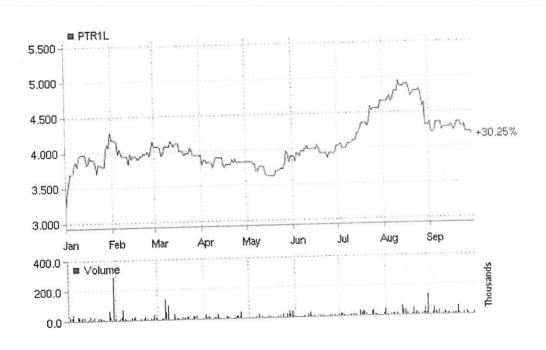
Name, surname of a shareholder (company name, type, headquarter address, company code)	Number of ordinary registered shares held by a shareholder under ownership right (pcs.)	Share of the authorized capital held (%)	Portion of votes granted by the shares held under the ownership right (%)	Portion of votes owned by the shareholder along with acting persons (%)
Panevėžio keliai AB S. Kerbedžio Str. 7, Panevėžys, Company code: 147710353	8,138,932	49.78	49.78	
SWEDBANK AS Clients 10060701, Liivalaia 8, 15040 Tallinn, Estonia	999,483	6.11	6.11	
Freely negotiable shares	8,211,068	50.22	50.22	



Changes in Panevėžio statybos trestas AB and OMX Baltic Benchmark GI indexes for January through September 2013



Variation in price of the company shares at the Stock Exchange for January through September 2013 (in Litas)



Last price 31 Dec. 2012	Average share price for Jan. through Sept.	Highest price for Jan. through Sept.	Lowest price for Jan, through Sept.	Last price 30 Sept. 2013
3.208 Litas	4.123 Litas	4.938 Litas	3.418 Litas	4.178 Litas



### Basis of interim financial statement preparation

The figures in the interim financial statement are presented in the national currency of Lithuania, Litas, which is also the Company's functional currency.

The same accounting principles were applicable to both - the interim financial statement and to the annual financial statement.

The following currency rates were used when preparing the interim financial statement:

Currency	30 Sept. 2013	31 Dec. 2012		
1 EUR	3.4528	3.4528		
1RUB	0.0791	0.0859		
1 LV	4.9146	4.9520		
1 PLN	0.8170	0.8474		

### Principles of consolidation

Subsidiary companies are the companies controlled by the parent company. Such control is defined as a capability to a company to have determinant effect on other company, manage and influence financial and economic activities to get benefit from that company. For the purposes of control assessment the total available number of shareholders' votes at the General Meeting of Shareholders is considered. The financial statements of subsidiary companies are included into the Consolidated Financial Statement from the day of control gain and are excluded from the day of control loss. During consolidation of financial statement the income and expenses, amounts receivable and payable and unrealized results of the Company Group are eliminated.

### Investment in non-current assets

During the three quarters of the year 2013, the investments of the Group in acquisition of non-current assets amounted to 3,010,954 Litas: *Panevėžio statybos trestas* AB acquired non-current assets for 2,076,880 Litas, *Verkių projektai* UAB made investments in the amount of 2,185,558 Litas in adapting the premises at Ulonai Business Centre for rent. During the three quarters of the year 2013 the costs related to depreciation and amortization of assets of the Group amounted to 2,580,287 Litas, including 1,943,299 Litas accounted for in the Financial Statement of *Panevėžio statybos trestas* AB.



### Loans

As of 30 September 2013, the loans of the Company Group of *PST investicijos* UAB amounted to 27,576,553 Litas including short and long term bank credits totaling 23,458,722 Litas.

### Guarantees, sureties

As of 30 September 2013, the guarantees of the liabilities of *Panevėžio statybos trestas* AB Group by credit institutions amounted to 60,883,195 Litas, including 47,354,307 Litas for performance guarantees issued for *Baltlitstroj* OOO.

### Transactions with associated parties

There were no significant transactions made with any associated parties.

### **Dividends**

The Annual General Meeting of the Shareholders of *Panevėžio statybos trestas* AB that had taken place on 25 April 2013 made the decision to pay dividends for the year 2012 in the amount of 408,705 Litas. Bonuses were paid during the first half of the year, Dividends are paid by *DNB bankas* AB in accordance with the contract, As of 30 September 2013, 98,5 per cents of dividends have been paid.

# Significant changes in the interim financial statement during the reporting period

Referring to the unaudited data, during nine months of the year 2013 the Group of *Panevėžio statybos trestas* AB (PST) was on the income of 222.1 mln. Litas, that is by 5.2 per cents more than last year, however the result of the Group is loss amounting to 809 thousand Litas.

The PST Company was on the income of 161.1 mln. Litas and had net profit in the amount of 281 thousand Litas.

Drop in exchange rate of the Russian Rouble had a significant negative effect on the results of both – Company and Group of *Panevėžio statybos trestas* AB. For this reason the loss of the Group in financial activities related to the change in the exchange rate amounted to 4.6 mln. Litas, whereas that of PST amounted to 2.1 mln. Litas.



# The performance results of Panevėžio statybos trestas AB Group and Company (in thousands Litas):

	Group			Company		
	JanSept. 2011	JanSept. 2012	JanSept. 2013	JanSept. 2011	JanSept. 2012	JanSept. 2013
Іпсоте	199,751	211,177	222,126	153,057	184,538	161,126
Gross profit	16,676	16,568	18,180	10,783	10,346	10,013
Gross profit margin (per cent)	8.35	7.85	8.18	7.05	5.61	6.21
Net profit	-12	2,159	-809	692	336	281
Nets profit margin (per cent)	-0.01	1.02	-0.36	0.45	0.18	0.17
Profit per share (Litas)	0.04	0.15	-0.05	0.042	0.02	0.017
Profit before taxes, interest, depreciation and amortization EBITDA	6,944	7,830	2,144	6,203	4,882	2,239
EBITDA margin (per cent)	3.48	3.68	0.97	4.05	2.65	1.39
Return on equity (per cent) (ROE)	-0.01	1.90	-0.70	0.52	0.26	0.2.
Return on assets or asset profitability (ROA)	0	0.84	-0.34	0.31	0.15	0.1.
Return on investments (ROI)	-0.01	1.72	-0.60	0.51	0.25	
Current liquidity ratio	1.73	1.73	1.87	1.72	1.84	
Acid test (Quick) ratio	1.34	1.29	1.40	1.64	1.66	
General liquidity ratio	0.94	0.82	0.97	7 1.43		
Asset to equity ratio	0.48	0.44	0.48	0.59		
Book value per share	7.03	6.97	7.08	8.08	8	8.0
Ratio of share price and book value (P/BV)	0.58	0.52	0.59	9 0.5	0.44	0.5

